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**Bid Receiving Public Works and Government  
Services Canada/Réception des soumissions  
Travaux publics et Services gouvernementaux  
Canada**

## Pacific Region

**401 - 1230 Government Street**

**Victoria, B.C.**

**V8W 3X4**

**Bid Fax: (250) 363-3344**

## Request For a Standing Offer Demande d'offre à commandes

Regional Master Standing Offer (RMSO)

Offre à commandes maître régionale (OCMR)

Canada, as represented by the Minister of Public Works and Government Services Canada, hereby requests a Standing Offer on behalf of the Identified Users herein.

Le Canada, représenté par le ministre des Travaux Publics et Services Gouvernementaux Canada, autorise par la présente, une offre à commandes au nom des utilisateurs identifiés énumérés ci-après.

## Comments - Commentaires

**Vendor/Firm Name and Address**

Raison sociale et adresse du fournisseur/de l'entrepreneur

**Issuing Office - Bureau de distribution**

Public Works and Government Services Canada - Pacific Region

401 - 1230 Government Street

Victoria, B. C.

V8W 3X4

<b>Title - Sujet</b> RMSO - ELECTRICAL PRODUCTS	
<b>Solicitation No. - N° de l'invitation</b> E6VIC-140001/A	<b>Date</b> 2013-05-21
<b>Client Reference No. - N° de référence du client</b> E6VIC-140001	<b>GETS Ref. No. - N° de réf. de SEAG</b> PW-\$VIC-246-6243
<b>File No. - N° de dossier</b> VIC-3-36005 (246)	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2013-07-02</b>	<b>Time Zone</b> <b>Fuseau horaire</b> Pacific Daylight Saving Time PDT
<b>Delivery Required - Livraison exigée</b> See Herein	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Kobenter, Hélène	<b>Buyer Id - Id de l'acheteur</b> vic246
<b>Telephone No. - N° de téléphone</b> (250)363-3404 ( )	<b>FAX No. - N° de FAX</b> (250)363-3344
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>  Specified Herein Précisé dans les présentes	
<b>Security - Sécurité</b> This request for a Standing Offer does not include provisions for security. Cette Demande d'offre à commandes ne comprend pas des dispositions en matière de sécurité.	

**Instructions: See Herein**

**Instructions: Voir aux présentes**

Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

Solicitation No. - N° de l'invitation

E6VIC-140001/A

Amd. No. - N° de la modif.

Buyer ID - Id de l'acheteur

vic246

Client Ref. No. - N° de réf. du client

File No. - N° du dossier

CCC No./N° CCC - FMS No/ N° VME

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VIC-3-36005

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## **IMPORTANT NOTICE TO SUPPLIERS**

**Government of Canada is moving its Government Electronic Tendering Service from MERX to [Buyandsell.gc.ca/tenders](http://Buyandsell.gc.ca/tenders) on June 1, 2013**

**Starting June 1, 2013, federal government tenders (tender notices and bid solicitation documents) will be published and available free of charge on a Government of Canada Web site on [Buyandsell.gc.ca/tenders](http://Buyandsell.gc.ca/tenders).**

**The Government Electronic Tendering Service on [Buyandsell.gc.ca/tenders](http://Buyandsell.gc.ca/tenders) will be the sole authoritative source for Government of Canada tenders that are subject to trade agreements or subject to departmental policies that require public advertising of tenders.**

**Get more details in the Frequently Asked Questions section of [Buyandsell.gc.ca/tenders](http://Buyandsell.gc.ca/tenders).**

**After June 1, 2013, all tenders and related documents and amendments will be on [Buyandsell.gc.ca/tenders](http://Buyandsell.gc.ca/tenders).**

**On June 1, 2013, suppliers must go to [Buyandsell.gc.ca/tenders](http://Buyandsell.gc.ca/tenders) to check for amendments to any tender opportunities that they have been following on MERX prior to June 1.**

**Bookmark [Buyandsell.gc.ca/tenders](http://Buyandsell.gc.ca/tenders) now to be ready for June 1!**

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## PART 1 - GENERAL INFORMATION

### 1. Introduction

The Request for Standing Offers (RFSO) template is divided into seven parts plus attachments and annexes, as follows:

- Part 1: General information: provides a general description of the requirement;
- Part 2: Offeror Instructions: provides the instructions applicable to the clauses and conditions of the RFSO;
- Part 3: offer Preparation Instructions: provides offerors with instructions on how to prepare their offer to address the evaluation criteria specified;
- Part 4: Evaluation Procedures and Basis of Selection: indicates how the evaluation will be conducted, the evaluation criteria which must be addressed in the offer, and the basis of selection;
- Part 5: Certifications: includes the certifications to be provided;
- Part 6: Security, Financial and Insurance Requirements: includes specific requirements that must be addressed by offerors; and
- Part 7: 7A, Standing Offer, and 7B, Resulting Contract Clauses;
  - 7A, includes the Standing Offer containing the offer from the offeror and the applicable clauses and conditions.
  - 7B, includes the clauses and conditions which will apply to any contract resulting from a call-up pursuant to the Standing Offer.

The Annexes include the Requirement, the Basis of Payment, the Standing offer Reporting Format, the Certifications, the Request for Volume Discounts, and the Environmental Considerations.

### 2. Summary

The purpose of this solicitation is to create a Regional Master Standing Offer (RMSO) for the supply and delivery of Electrical Hardware and Supplies (GSIN 5975) for various Federal Government Departments and Agencies located within the province of British Columbia, Canada on an "as and when requested" basis.

The required Electrical Hardware and Supplies include but are not limited to conduit, cable, wire, switch boxes, breakers, sockets, fuses, receptacles, connectors, light fixtures, heaters and transformers.

The successful offeror(s) must be able to support the various response and delivery requirements detailed in the solicitation.

The period of the RMSO is from 15-Sep-2013 to 14-Sep-2014 with the option to extend the Standing Offer by one (1) additional one (1) year period from 15-Sep-2014 to 14-Sep-2015 under the same conditions.

No minimum order quantities will be accepted.

The estimated yearly value of all call-ups issued against the RMSO is \$750,000.00 CAD (Applicable Taxes included).

Offerors must provide firms discounts against the *Allpriser Yellow Electrical Price Guide* for each period of the Standing Offer. Discounts offered will be applied to the estimated usage amounts specified in the solicitation to determine the total evaluated price of the financial offer.

An offer must comply with the requirements of the Request for Standing Offer and meet all mandatory technical and financial evaluation criteria to be declared responsive.

The responsive offer with the lowest evaluated price will be recommended for issuance of a primary RMSO for 60 p. 100 of the estimated yearly value of all call-ups. The responsive offer with the second lowest evaluated price will be recommended for issuance of a secondary RMSO for 40 p. cent of the estimated yearly value of all call-ups. A maximum of two (2) RMSOs will be issued.

Offerors must submit a list of names, or other related information as needed, pursuant to section 01 of Standard Instructions 2006.

The requirement is subject to the provisions of the World Trade Organization Agreement on Government Procurement (WTO-AGP), the North American Free Trade Agreement (NAFTA), and the Agreement on Internal Trade (AIT).

### 3. Security Requirement

There is no security requirement applicable to this Standing Offer.

### 4. Debriefings

Offerors may request a debriefing on the results of the request for standing offers. Offerors should make the request to the Standing Offer Authority within twenty (20) calendar days of receipt of the results of the request for standing offers process. The debriefing may be in writing, by telephone or in person.

## PART 2 - OFFEROR INSTRUCTIONS

### 1. Standard Instructions, Clauses and Conditions

All instructions, clauses and conditions identified in the Request for Standing Offers (RFSO) by number, date and title are set out in the Standard Acquisition Clauses and Conditions Manual (<https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual>) issued by Public Works and Government Services Canada.

Offerors who submit an offer agree to be bound by the instructions, clauses and conditions of the RFSO and accept the clauses and conditions of the Standing Offer and resulting contract(s).

The 2006 (2013-03-21) Standard Instructions - Request for Standing Offers - Goods or Services - Competitive Requirements, are incorporated by reference into and form part of the RFSO.

Subsection 5.4 of 2006, Standard Instructions - Request for Standing Offers - Goods or Services - Competitive Requirements, is amended as follows:

Delete: sixty days (60 days)

Insert: one hundred and eighty (180 days)

## 2. Submission of Offers

Offers must be submitted only to Public Works and Government Services Canada (PWGSC) Bid Receiving Unit by the date, time and place indicated on page 1 of the Request for Standing Offers.

## 3. Enquiries - Request for Standing Offers

All enquiries must be submitted in writing to the Standing Offer Authority **no later than fifteen (15) calendar days before the Request for Standing Offers (RFSO) closing date**. Enquiries received after that time may not be answered.

Offerors should reference as accurately as possible the numbered item of the RFSO to which the enquiry relates. Care should be taken by offerors to explain each question in sufficient detail in order to enable Canada to provide an accurate answer. Technical enquiries that are of a proprietary nature must be clearly marked "proprietary" at each relevant item. Items identified as "proprietary" will be treated as such except where Canada determines that the enquiry is not of a proprietary nature. Canada may edit the questions or may request that offerors do so, so that the proprietary nature of the question is eliminated, and the enquiry can be answered with copies to all offerors. Enquiries not submitted in a form that can be distributed to all offerors may not be answered by Canada.

## 4. Applicable Laws

The Standing Offer and any contract resulting from the Standing Offer must be interpreted and governed, and the relations between the parties determined, by the laws in force in British Columbia.

Offerors may, at their discretion, substitute the applicable laws of a Canadian province or territory of their choice without affecting the validity of their offer, by deleting the name of the Canadian province or territory specified and inserting the name of the Canadian province or territory of their choice. If no change is made, it acknowledges that the applicable laws specified are acceptable to the offerors.

# PART 3 - OFFER PREPARATION INSTRUCTIONS

## 1. Offer Preparation Instructions

Canada requests that offerors provide their offer in separately bound sections as follows:

**Section I: Technical Offer** (One (1) hard copy)

**Section II: Financial Offer** (One (1) hard copy) and one (1) soft copy on CD or USB Key in MS Excel format

**Section III: Certifications** (One (1) hard copy)

**Section IV: Environmental Considerations** (One (1) hard copy)

If there is a discrepancy between the wording of the soft copy and the hard copy, the wording of the hard copy will have priority over the wording of the soft copy.

Prices must appear in the financial offer only. No prices must be indicated in any other section of the offer.

Canada requests that offerors follow the format instructions described below in the preparation of their offer.

- (a) use 8.5 x 11 inch (216 mm x 279 mm) paper;
- (b) use a numbering system that corresponds to that of the Request for Standing Offers;

In April 2006, Canada issued a policy directing federal departments and agencies to take the necessary steps to incorporate environmental considerations into the procurement process [Policy on Green Procurement](#)

(<http://www.tpsgc-pwgsc.gc.ca/ecologisation-greening/achats-procurement/politique-policy-eng.html>). To assist Canada in reaching its objectives, offerors are encouraged to:

- 1) use paper containing fibre certified as originating from a sustainably-managed forest and/or containing minimum 30% recycled content; and
- 2) use an environmentally-preferable format including black and white printing instead of colour printing, printing double sided/duplex, using staples or clips instead of cerlox, duotangs or binders.

### Section I: Technical Offer

In their technical offer, offerors should explain and demonstrate how they propose to meet the requirements detailed in Annex A and mandatory technical evaluation criteria detailed herein.  
décrits dans le présent document

#### I.1 Offeror Retail Outlets

Offerors must include a list of various outlets that goods are available from and will be shipped from as well as describing any walk-in outlets they might have that may facilitate the decision of the client in selection certain goods. Describe your retail sales operation if you have one. This information will not be considered as an evaluation criterion.

#### I.2 SACC Manual Clauses

M1004T (2011-05-16) Condition of Material

### Section II: Financial Offer

Offerors must submit their financial offer in accordance with Annex B - Basis of Payment. The total amount of Applicable Taxes must be shown separately.

#### II.1 Payment by Credit Card

Canada requests that offerors complete one of the following:

- (a) ( ) Government of Canada Acquisition Cards (credit cards) will be accepted for payment of call-ups against the standing offer.

The following credit card(s) are accepted:

VISA \_\_\_\_\_

Master Card \_\_\_\_\_

- (b) ( ) Government of Canada Acquisition Cards (credit cards) will not be accepted for payment of call-ups against the standing offer.

The offeror is not obligated to accept payment by credit card.

Acceptance of credit cards for payment of call-ups will not be considered as an evaluation criterion

#### II.2 SACC Manual Clauses

C3011T (2010-01-11) Exchange Rate Fluctuation

M0019T (2007-05-25) Firm Price and/or Rates

### Section III: Certifications

Offerors must submit the certifications required under Part 5.

### Section IV: Environmental Considerations

Offerors must complete and submit the Annex F with their offer.

## PART 4 - EVALUATION PROCEDURES AND BASIS OF SELECTION

## 1. Evaluation Procedures

- (a) Offers will be assessed in accordance with the entire requirement of the Request for Standing Offers including the technical and financial evaluation criteria.
- (b) An evaluation team composed of representatives of Canada will evaluate the offers.

### 1.1. Technical Evaluation

The offeror's technical Offer must demonstrate compliance with all aspects of the requirement at Annex A and mandatory technical evaluation criteria detailed herein.

#### 1.1.1. Mandatory Technical Evaluation Criteria

- a. **The offeror must be capable of supplying all 50 Allpriser Items listed in Annex B - Basis of Payment under "Part 1 - Mandatory Allpriser Items" during the entire period of the Standing Offer.** The offeror must provide certification of this mandatory requirement in Annex D - Certifications. This certification is required with the Offer.

The certification provided by the offeror in its offer will be verified for compliance with the offeror's financial offer in accordance with the following procedure:

- An Allpriser Item will be deemed available from the offeror when the offeror has submitted a discount for that item under the Allpriser Column (B) titled "Allpriser net Price less a discount of" at Annex B.

Where there is more than one manufacturer listed for an Allpriser Item, the minimum number of manufacturers required for that item to be deemed available from the offeror must be:

Number of Manufacturers Listed at Annex B for an Allpriser item	Minimum number of Manufacturers required for this item to be deemed available from the offeror
1	1
2	2
3	2
4	3
5	4
6	5
7	5
8	6
9	7
10	8
11	8
12	9

- An Allpriser Group (Manufacturer) for which the offeror has entered a zero per cent (0%) discount will be deemed available from the offeror.
- An Allpriser Group (Manufacturer) for which the offeror has entered the mention "N/A" (Not Available) or left the discount cell blank will be deemed NOT available from the offeror



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VIC-3-36005

Buyer ID - Id de l'acheteur

vic246

Client Ref. No. - N° de réf. du client

E6VIC-140001

CCC No./N° CCC - FMS No/ N° VME

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• Examples:

ITEM	ALLPRISER TYPE	ALLPRISER GROUP (MANUFACTURER)	Allpriser net Price less a discount of (B)
	as of 03-May-2013	as of 03-May-2013	
<b>PART 1 - MANDATORY ALLPRISER ITEMS (50 ITEMS)</b>			
<b>4</b>	<b>BALLASTS</b>		
4		A) PHILIPS	15%
4		B) OSRAM SYLVANIA	20%
<b>7</b>	<b>BOXES-DEVICES</b>		
7		A) HUBBELL-RACO (BRYANT)	0%
7		B) COOPER WIRING DEVICE	N/A
7		C) EDWARDS	Cell left blank
7		D) HUBBELL/TRADE SELECT	N/A
7		E) PASS & SEYMOUR	N/A
7		F) T&B-COMMERCIAL	30%

*Example 1* - Item # 4 (Ballasts) is deemed available from the offeror because the offeror submitted a discount for 2 out of the 2 manufacturers listed for that item.

*Example 2* - Item # 7 (Boxes - Devices) is deemed NOT available from the offeror because the offeror submitted a discount for only 2 of the 6 manufacturers listed for that Allpriser item (minimum required was 5 out of 6).

- b. **The offeror must be capable of supplying a minimum of 65 of the 91 Allpriser Items listed in Annex B - Basis of Payment under "Part 2 - Miscellaneous Allpriser Items" during the entire period of the Standing Offer.** The offeror must provide certification of this mandatory requirement in Annex D - Certifications. This certification is required with the Offer.

The certification provided by the offeror in its offer will be verified for compliance with the offeror's financial offer in accordance with the evaluation procedure detailed under section 1.1.1.a

- c. **The offeror must be a bona fide agent/distributor authorized by the manufacturer to supply all products being offered during the entire period of the Standing Offer.** The offeror must provide certification of this mandatory requirement in Annex D - Certifications. This certification is required with the Offer.
- d. **The offeror must be capable of meeting all requirements listed in the Annex A - Requirement during the entire period of the Standing Offer.** The offeror must provide certification of this mandatory requirement in Annex D - Certifications. This certification is required with the Offer.
- e. **The Offer must comply with the pricing requirements contained in Annex B - Basis of Payment during the entire period of the Standing Offer.** The offeror must provide certification of this mandatory requirement in Annex D - Certifications. This certification is required with the Offer.
- f. **The offeror must hold a valid subscription of the Allpriser, E-Priser or Webpriser Yellow Electrical Price Guide - Latest Edition during the entire period of the Standing Offer.** The offeror must provide certification of this mandatory requirement in

Annex D - Certifications. This certification is required precedent to award of a Standing Offer but may be submitted with the Offer.

- g. **The offeror must complete and submit the Environmental Questionnaire and certification at Annex F.** Although the information requested is for information purposes only, and does not form part of the evaluation, PWGSC wishes to verify that offerors have developed and implemented environmental initiatives in the supply of electrical supplies. This information is required with the offer.

Failure to meet any of the above mandatory technical evaluation criteria or to provide certification will result in the offeror's offer being declared non-responsive and given no further consideration.

## 1.2 Financial Evaluation

### 1.2.1 Mandatory Financial Evaluation Criteria

**Offerors must provide firm all-inclusive discounts against the Allpriser Yellow Electrical Price Guide for each period of the Standing Offer (Year 1 + Option Year 2) for Item Types, by Manufacturer using the financial evaluation table provided in Annex B - Basis of Payment.**

This financial evaluation table is available in MS Excel format through MERX (until May 31, 2013) and [www.buyandsell.gc.ca/tenders](http://www.buyandsell.gc.ca/tenders) (starting June 1, 2013).

Offerors must submit one (1) hard copy and one (1) soft copy on CD or USB Key in MS Excel format of their financial offer with their offer. If there is a discrepancy between the wording of the soft copy and the hard copy, the wording of the hard copy will have priority over the wording of the soft copy.

The Allpriser Yellow Electrical Price Guide is defined as the price list in effect in the week of 03-May-2013.

Discounts offered must remain firm for the entire period of the proposed Standing Offer.

The financial evaluation will be conducted in accordance with the following procedure:

- a. The discount rate offered for each Allpriser item at Column (B) titled "Allpriser net Price less a discount of" for each year of the Standing Offer will be applied to the estimated yearly usage listed at Column (A) to obtain the extended subtotal at Column (C). See example provided below.
- b. Where there is more than one manufacturer listed for an Allpriser Item, an average of all discount percentages offered at Column (B) will be calculated, then applied to the Estimated Yearly Usage listed at Column (A) to obtain the Extended Subtotal at Column (C).

Example:

ITEM	ALLPRISER TYPE	ALLPRISER GROUP (MANUFACTURER)	Estimated Yearly Usage (before discount) (A)	Allpriser net Price less a discount of (B)	Average Discount	Extended Subtotal (A) x [1-(B)] = C
	as of 03-May-2013	as of 03-May-2013				
<b>PART 1 - MANDATORY ALLPRISER ITEMS (50 ITEMS)</b>						
4	<b>BALLASTS</b>		\$23,000.00		17.5%	\$18,975.00
4		A) PHILIPS		15%		
4		B) OSRAM SYLVANIA		20%		

The calculated average Discount for item 4 is  $[4A)+4B)] \div 2 = [15\%+20\%] \div 5 = 17.5\%$  or 0.175, and

The Extended Subtotal (C) is the Estimated Yearly Usage \$ (A) x [1 - average discount] =  $\$23,000.00 \times 0.825 = \$18,975.00$

Remark 1: Average Discounts are used for financial evaluation purposes only. Only the firm discounts offered per Manufacturer will form part of the resulting standing offer.

Remark 2: For Miscellaneous Allpriser items listed under Part 2 at Annex B, the average discount will be calculated for all 91 Allpriser items together.

- c. All Line Items extended subtotals at Column (C) will be added together to calculate the aggregate total for each period of the standing offer.
- d. The offeror must provide firm discount rates for all 50 Allpriser Items listed in Annex B - Basis of Payment under "Part 1 - Mandatory Allpriser Items", and for a minimum of 65 of the 91 Allpriser Items listed in Annex B - Basis of Payment under "Part 2 - Miscellaneous Allpriser Items" in accordance with the mandatory technical evaluation criteria detailed in the Technical Evaluation under section 1.1.
- e. For financial evaluation purposes only, manufacturer groups that are not available from the offeror (i.e., marked by offeror as "N/A" or discount cell left blank) will be evaluated using a discount of 0%.
- f. The aggregate total for each period of the standing offer will consist of the aggregate total for all 142 items listed at Annex B for Parts 1, 2 and 3 (Part 1: 50 items + Part 2: 91 items + Part 3: 1 item). The aggregate total for Year 1 and for Option Year 2 will be added together to calculate the total evaluated price of the Offer.
- g. Estimated Yearly usage is for financial evaluation purposes only and does not represent a commitment by Canada. It is only an estimation of the potential quantities of all call-ups which may be placed by the Identified Users against the Standing Offer.

Failure to meet any of the above mandatory financial evaluation criteria will result in the offeror's offer being declared non-responsive and given no further consideration

### 1.2.2 Evaluation of Price

The price of the offer will be evaluated in Canadian dollars, Applicable Taxes excluded, Delivered Duty Paid (DDP) to various Federal Government Users and Agencies within the Province of BC Canada, shipping charges, Canadian customs duties and excise taxes included.

## 2. Basis of Selection (

An offer must comply with the requirements of the Request for Standing Offers and meet all mandatory technical and financial evaluation criteria to be declared responsive.

The responsive offer with the lowest evaluated price on will be recommended for issuance of a primary RMSO for 60 p. cent of the estimated yearly value of all call-ups i.e., \$450,000.00 CAD, Applicable Taxes included.

The responsive offer with the second lowest evaluated price will be recommended for issuance of a secondary RMSO for 40 p. cent of the estimated yearly value of all call-ups i.e., \$300,000.00 CAD, Applicable Taxes included.

If there is only one responsive offer, this offer will be recommended for issuance of a Standing Offer for 100% of the estimated yearly value of all call-ups i.e., \$750,000.00 CAD, Applicable Taxes included.

### 1.2.1 Number of Standing Offers

A maximum of two (2) RMSOs will be issued.

## PART 5 - CERTIFICATIONS

- SEE ANNEX D

## PART 6 - SECURITY, FINANCIAL, AND INSURANCE REQUIREMENTS \*\*

### 1. Security Requirement

There is no security requirement applicable to this Standing Offer.

### 2. Financial Capability

SACC Manual clause M9033T (2011-05-16) Financial Capability

### 3. Insurance Requirements

See Part 7B - Resulting Contract Clauses

## PART 7 - STANDING OFFER AND RESULTING CONTRACT CLAUSES

### A. STANDING OFFER

#### 1. Offer

The offeror offers to fulfill the requirement in accordance with the Requirements at Annex A - Requirement.

#### 2. Security Requirement

There is no security requirement applicable to this Standing Offer.

#### 3. Standard Clauses and Conditions

All clauses and conditions identified in the Standing Offer and resulting contract(s) by number, date and title are set out in the Standard Acquisition Clauses and Conditions Manual

(<http://ccua-sacc.tpsgc-pwgsc.gc.ca/pub/acho-eng.jsp>) issued by Public Works and Government Services Canada.

### 3.1 General Conditions

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2005 (2012-11-19), General Conditions - Standing Offers - Goods or Services apply to and form part of the Standing Offer.

### 3.2 Standing Offers Reporting

The offeror must compile and maintain records on its provision of goods, services or both to the federal government under contracts resulting from the Standing Offer. This data must include all purchases, including those paid for by a Government of Canada Acquisition Card.

The offeror must provide this data in accordance with the reporting requirement detailed in Annex C. If some data is not available, the reason must be indicated. If no goods or services are provided during a given period, the offeror must still provide a "nil" report.

**\*\* A separate report must be submitted for each Federal Government Department or Agency, and each report must provide the detailed usage for each of the 142 lines items listed in Annex C.**

**The data must be submitted on a quarterly basis to the Standing Offer Authority.**

The quarterly reporting periods are defined as follows:

1st quarter: September 15. to December 14.

2nd quarter: December 15. to March 14.

3rd quarter: March 15. to June 14.

4th quarter: June 15. to September 14.

The data must be submitted to the Standing Offer Authority no later than thirty (30) calendar days after the end of the reporting period.

## 4. Term of Standing Offer

### 4.1 Period of the Standing Offer

The period for making call-ups against the Standing Offer is from 15-Sep-2013 to 14-Sep-2014 (Year 1).

### 4.2 Extension of Standing Offer

If the Standing Offer is authorized for use beyond the initial period, the offeror offers to extend its offer for one (1) additional one (1) year period, from 15-Sep-2014 to 14-Sep-2015 (Option Year 2), under the same conditions and at the rates or prices specified in the Standing Offer, or at the rates or prices calculated in accordance with the formula specified in the Standing Offer.

The offeror will be advised of the decision to authorize the use of the Standing Offer for an extended period by the Standing Offer Authority thirty (30) days before the expiry date of the Standing Offer. A revision to the Standing Offer will be issued by the Standing Offer Authority.

## 5. Authorities

### 5.1 Standing Offer Authority

The Standing Offer Authority is:

Hélène Kobenter  
Supply Officer  
Public Works and Government Services Canada  
Acquisitions Branch  
1230 Government Street, Suite 401  
Victoria, British Columbia  
Canada  
V8W 3X4

Telephone : (250) 363-3404

Email address: Helene.Kobenter@pwgsc-tpsgc.gc.ca

The Standing Offer Authority is responsible for the establishment of the Standing Offer, its administration and its revision, if applicable. Upon the making of a call-up, as Contracting Authority, he/she is responsible for any contractual issues relating to individual call-ups made against the Standing Offer by any Identified User.

## 5.2 Project Authority

The Project Authority for the Standing Offer is identified in the call-up against the Standing Offer.

The Project Authority is the representative of the department or agency for whom the Work will be carried out pursuant to a call-up under the Standing Offer and is responsible for all the technical content of the Work under the resulting Contract.

## 5.3 Offeror's Representative *(To be filled in as specified in the offeror's Offer)*

Name and telephone number of the person to be contacted for:

### General Information:

Name: \_\_\_\_\_

Telephone Number: \_\_\_\_\_

Facsimile Number: \_\_\_\_\_

E-mail: \_\_\_\_\_

### Price quotations:

Name: \_\_\_\_\_

Telephone Number: \_\_\_\_\_

Facsimile Number: \_\_\_\_\_

E-mail: \_\_\_\_\_

### Receipt, process and acknowledgment of call-ups:

Name: \_\_\_\_\_

Telephone Number: \_\_\_\_\_

Facsimile Number: \_\_\_\_\_

E-mail: \_\_\_\_\_

### Delivery follow-up/Logistics:

Name: \_\_\_\_\_

Telephone Number: \_\_\_\_\_

Facsimile Number: \_\_\_\_\_

E-mail: \_\_\_\_\_

### Invoicing enquiries:

Name: \_\_\_\_\_

Telephone Number: \_\_\_\_\_

Facsimile Number: \_\_\_\_\_

E-mail: \_\_\_\_\_

Standing Offer usage reports:

Name: \_\_\_\_\_

Telephone Number: \_\_\_\_\_

Facsimile Number: \_\_\_\_\_

E-mail: \_\_\_\_\_

List of retail outlets (as specified by the offeror in its offer, if applicable):

- .
- .
- .
- .

## 6. Identified Users

The Identified User authorized to make call-ups against the Standing Offer include any government department, agency or Crown corporation listed in Schedules I, I.1, II, III of the *Financial Administration Act*, R.S., 1985, c. F-11.

## 7. Call-up Instrument

The Work will be authorized or confirmed by the Identified User(s) using form *PWGSC-TPSGC 942, Call-up Against a Standing Offer*, OR equivalent Departmental Call-up Document. All call-ups must be placed in writing.

## 8. Call-up Procedures

Identified Users may issue call-ups based on lowest price after discount per item, or based on lowest aggregate total at the point of each call-up. Identified users shall conduct a comparison between both methods to achieve the most cost-effective price and administrative savings to Canada for each call-up.

The offeror will be authorized by the identified User to proceed with the work by the issuance of a duly completed and signed call-up form.

The Offeror must acknowledge receipt of each call-up in writing in accordance with the Requirement detailed in Annex A. If the Offeror fails to acknowledge the receipt of a call-up within the requested time frame, the Identified User may terminate the call-up without incurring any cost or penalty whatsoever.

## 9. Limitation of Call-ups

### 9.1 Limitation of individual Call-Ups - Identified Users

Individual call-ups against this Standing Offer must not exceed CAD **\$40,000.00** (Applicable Taxes included).

### 9.2 Miscellaneous Electrical Items (Not included in Allpriser)

- **Miscellaneous Electrical Items are items that are not listed on the Allpriser Yellow Electrical Price Guide. They may only represent 25% of each call-up dollar value (Applicable Taxes included).**



Example: If the total value of the call-up is \$35,000.00 (Applicable Taxes included) , the portion of miscellaneous items may not exceed \$8,750.00 (Applicable Taxes included).

- The pricing offered for miscellaneous non-Allpriser Items must be in accordance with the Discount for Miscellaneous Electrical Items specified in the offeror's financial offer under Part 3 at Annex B, and all other terms and conditions of the Standing Offer.
- The Purchases of miscellaneous items are subject to the reporting requirements detailed under Part 7A, Section 3.2. Periodic Usage Reports - Standing Offers.
- Following issuance of a Standing Offer, it is the offeror's responsibility to supply and update price lists and/or catalogues as Canada may require. The offeror must provide one (1) copy of its catalogue and price list and updates to each Identified User requesting a copy. The offeror must further send one (1) copy to the Standing Offer Authority at the address stated in the Standing Offer.

### **9.3 Call-ups made by PWGSC Standing Offer Authority Using Request for Volume Discounts (RVD)**

Individual call-ups against the Standing Offer between \$40,000.01 and \$100,000.00 (Applicable Taxes included) must be authorized by the Standing Offer Authority in accordance with the following Request for Volume Discounts (RVD) process:

#### **1) Use of RVD Process:**

For requirements above the individual call-up limitation of \$40,000.00 including applicables taxes specified under section 9.1 but not exceeding \$100,000.00 including Applicable Taxes, PWGSC will issue a Request for Volume Discount (RVD) to all Standing Offer holders.

Identified Users must submit a duly approved call-up form to the PWGSC Standing Offer Authority for review and process.

Requirements must not be split or artificially divided into a number of call-ups to meet the call-up limitations specified in this RMSO.

#### **2) Recipient of RVD:**

The RVD will be sent by PWGSC to all offerors who hold a Standing Offer at the date and time the RVD is issued.

#### **3) Subject-matter of RVDs and exclusions:**

The RVD process applies to Allpriser electrical Items only. Miscellaneous Electrical Items as defined under Section 9.2 are excluded from the RVD process.

#### **4) Each RVD issued by PWGSC will specify:**

- a. The time and date by which any interested offeror must respond to the RVD to be considered for any resulting Call-up. PWGSC will generally provide offerors with seven (7) business days from the date it issues the RVD to provide their RVD response. This period may be reduced (e.g. for urgent requirements) or extended (e.g. for more complex requirements), at the discretion of the Standing Offer Authority;
- b. The required item(s) and quantities;
- c. The required delivery date. From time to time, PWGSC may reduce the standard delivery requirements set out in Annex A of the Standing Offer by specifying a shorter delivery period in the RVD; and
- d. Delivery location(s) DDP Delivery Point(s) ;

See RVD Example at Annex E.

### 5) RVD - Response Requirements:

Only responses to RVDs that meet all the following requirements will be considered by PWGSC for issuance of a Call-up:

- a. The Allpriser items proposed for delivery in the RVD response must be identical to the offeror's items that have been approved and authorized for supply under this RMSO, as identified in Annex B issued by PWGSC. Substitutions may not be proposed for delivery in response to an RVD, even if approved, unless they are listed on the Standing Offer at the time the RVD is issued by PWGSC
- b. The quoted prices of RVDs must not exceed the current RMSO Prices (meaning the Allpriser List Price on the day of issuance of the call-up less the firm discount offered at Annex B).
- c. All prices must be unit prices and include all discounts off the RMSO Prices, rather than bundled discounts. Where PWGSC believes that any unit price does not correspond to the extended pricing, PWGSC will use the unit prices to determine the correct extended pricing and notify the offeror. Where multiple items have been priced on a bundled basis, PWGSC may request that the offeror break down the pricing; in those cases, the offeror's total price for the items, once broken down into separate prices, must equal the originally submitted price for the bundle.

### 6) Selection of Offeror for RVD Call-up:

- a. For Requests for Volume Discount for a single Allpriser item the responsive offer with the lowest evaluated price will be recommended for issuance of a call-up against the Standing Offer.
- b. For Requests for Volume discounts covering multiple Allpriser items, the responsive offer with the lowest evaluated aggregate price will be recommended for issuance of a call-up against the Standing Offer

## 10. Financial Limitation - Total

The total cost to Canada resulting from call ups issued against the Standing Offer must not exceed the sum of \$ \_\_\_\_\_ CAD (*Amount Inserted at time of issuance of Standing Offer for Year 1 in accordance with basis of selection detailed under Part 4 - Section 2 of the Request for Standing Offer*) (**Applicable Taxes excluded**) unless otherwise authorized in writing by the Standing Offer Authority.

The offeror must not perform any work or services or supply any articles in response to call ups which would cause the total cost to Canada to exceed the said sum, unless an increase is so authorized.

The offeror must notify the Standing Offer Authority as to the adequacy of this sum when 75 percent of this amount has been committed, or four (4) months before the expiry date of the Standing Offer, whichever comes first. However, if at any time, the offeror considers that the said sum may be exceeded, the offeror must promptly notify the Standing Offer Authority.

## 11. Priority of Documents

If there is a discrepancy between the wording of any documents that appear on the list, the wording of the document that first appears on the list has priority over the wording of any document that subsequently appears on the list.

- a) The call up against the Standing Offer, including any annexes;

- b) The Standing Offer;
- c) The general conditions 2005 (2012-11-19), General Conditions - Standing Offers - Goods or Services;
- d) The general conditions 2010A (2013-04-25), General Conditions - Goods (Medium Complexity)
- e) Annex A - Requirement
- f) Annex B - Basis of Payment
- g) Annex C - Standing Offer Reporting Format
- h) Annex E - Request for Volume Discounts
- i) The offeror's offer dated \_\_\_\_\_ *(Insert at time of award)*

## 12. Certifications

### 12.1 Compliance

Compliance with the certifications and related documentation provided by the offeror is a condition of authorization of the Standing Offer and subject to verification by Canada during the term of the Standing Offer and of any resulting contract that would continue beyond the period of the Standing Offer. In the event that the offeror does not comply with any certification, provide the related documentation or if it is determined that any certification made by the offeror in its offer is untrue, whether made knowingly or unknowingly, Canada has the right to terminate any resulting contract for default and set aside the Standing Offer.

## 13. Applicable Laws

The Standing Offer and any contract resulting from the Standing Offer must be interpreted and governed, and the relations between the parties determined, by the laws in force in \_\_\_\_\_.  
*(Insert the name of the province or territory as specified by the bidder in its bid, if applicable).*

## B. RESULTING CONTRACT CLAUSES

The following clauses and conditions apply to and form part of any contract resulting from a call-up against the Standing Offer.

### 1. Requirement

The Contractor must supply and deliver the items detailed in the call-up against the Standing Offer.

### 2. Standard Clauses and Conditions

#### 2.1 General Conditions

2010A (2013-04-25) General Conditions - Goods (Medium Complexity), apply to and form part of the Contract.

Section 16 Interest on Overdue Accounts, of 2010A (2013-04-25) General Conditions - Goods (Medium Complexity) will not apply to payments made by credit cards.

### 3. Term of Contract

#### 3.1 Delivery Date:

Delivery must be completed in accordance with the call-up against the Standing Offer.

### 4. Payment

#### 4.1 Basis of Payment - Firm Unit Prices

In consideration of the Contractor satisfactorily completing all of its obligations under the Contract, the Contractor will be paid firm unit prices, in accordance with the firm discount rates detailed in the

Basis of Payment at Annex B. Canadian customs duties and excise taxes are included and Applicable Taxes are extra.

Canada will not pay the Contractor for any design changes, modifications or interpretations of the Work, unless they have been approved, in writing, by the Contracting Authority before their incorporation into the Work

#### **4.2 Limitation of Price**

SACC Manual clause C6000C (2011-05-16) Limitation of Price.

#### **4.3 Single Payment**

SACC Manual clause H1000C (2008-05-12) Single Payment

#### **4.4 Payment by Credit Card** *(As specified by the offeror under Part 3 of the request for standing Offers)*

The following credit card is accepted: \_\_\_\_\_. *OR*

The following credit cards are accepted: \_\_\_\_\_ and \_\_\_\_\_.

#### **4.5 SACC Manual Clauses**

C0100C (2010-01-11) Discretionary Audit - Commercial Goods and/or Services Contract Price Verification

### **5. Invoicing Instructions**

1. The offeror must submit invoices in accordance with the section entitled "Invoice Submission" of the general conditions. Invoices cannot be submitted until all work identified in the invoice is completed.
2. Invoices must include the following information:
  - (a) the name and address of the government department, agency or Crown corporation as shown on the call-up;
  - (b) the Standing Offer number;
  - (c) the call-up number;
  - (d) Offeror name, address, and the offeror's registration number for Applicable Taxes;
  - (e) Allpriser Yellowbook Pricing Guide unit price in effect at the time of ordering;
  - (f) Percentage discount applicable; and
  - (g) Discounted unit price.
  - (h) Legislated Environmental Fees (if applicable)
3. Invoices must be distributed as follows: The original and one (1) copy must be forwarded to the address shown on the call-up for certification and payment.
4. In the event of an overcharge or undercharge, the offeror must provide a new invoice.

### **6. Insurance Requirements**

The offeror is responsible for deciding if insurance coverage is necessary to fulfill its obligation under the Contract and to ensure compliance with any applicable law. Any insurance acquired or maintained by the offeror is at its own expense and for its own benefit and protection. It does not release the offeror from or reduce its liability under the Contract.

### **7. Shipping Instructions - Delivery at Destination**

Goods must be consigned to the BC destination specified in the Call-up and delivered Delivered Duty Paid (DDP) to destination Incoterms 2000 for shipments from a commercial contractor.

#### **7.1 Shipping Notice**

---

The offeror must send a shipping notice to the consignee immediately after shipment, indicating the contract number, the quantity shipped, the date of shipment, the name of the carrier and the waybill number.

**7.2 Returns and Refunds**

1. Items shipped in error by the offeror may be returned within thirty (30) calendar days of receipt, transportation charges collect at prices in effect on the date of purchase.
2. Items ordered in error by Canada and found not to be required may be returned within thirty (30) calendar days, transportation charges prepaid and at prices in effect on date of purchase.
3. When the supplier requests confirmation that an item has been ordered correctly, for an item that is not normally stocked and such items are confirmed by the requisitioning department, then such items will not be returnable.
4. Items ordered in error by Canada and returned may have restocking fees passed onto the requisitioning department. This rate must be reasonable and will require adequate justification.

**8. SACC Manual Clauses**

A9006C (2008-05-12) Defence Contract  
A9016C (2011-05-16) Hazardous Waste Disposal  
A9062C (2011-05-16) Canadian Forces Site Regulations  
A9068C (2010-01-11) Government Site Regulations  
B1501C (2006-06-16) Electrical Equipment  
B7500C (2006-06-16) Excess Goods  
D3015C (2007-11-30) Dangerous Goods/Hazardous Products  
M3000C (2006-08-15) Price Lists

## ANNEX A - REQUIREMENT

To supply and deliver various Electrical Hardware and Supplies based to various Federal Government Departments and Agencies located within the province of British Columbia, Canada on an "as and when requested" basis.

The required components include but are not limited to conduit, cable, wire, switch boxes, breakers, sockets, fuses, receptacles, connectors, light fixtures, heaters and transformers.

### Price Quotations

Price quotations are to be provided within five (5) business hours from receipt of a telephone request by consignee. for stocked items, and within 48 business hours for non-stocked items.

### Confirmation of Availability

- The offeror must acknowledge receipt of each call-up in writing and notify the Project Authority identified in the call-up within five (5) business hours from receipt of the call-up of items not available for delivery from stock.
- Back orders will not be accepted without prior written approval by the Project Authority identified in the call-up.
- Substitution of any item(s) must be authorized in writing by the Project Authority identified in the call-up before delivery.

### Service Levels - Normal Requirements (Obligatoires)

- **For stocked items**, delivery must be made within (five) 5 business days from receipt of a call-up against the Standing Offer.
- **For non-stocked items**, delivery must be made within 15 business days from receipt of written approval from the Project Authority identified in the call-up.

### Service Levels - Urgent and Immediate Operational Requirements

Requests for urgent and immediate operational requirements will be acknowledged within two (2) business hours from receipt of the call-up, and delivery will be mutually arranged between the offeror and the client, and the agreed date and time of delivery must be indicated on the Call-up against the Standing Offer.

### Shipping Instructions - Delivery at Destination

See Part 7B, Section 7.

### Reels and lags (Purchase of wire and cable)

The offeror is responsible for the cost and supply of reels and lags as may be required for the delivery of wire and cable under the Standing Offer. The offeror is also responsible for all costs associated with the removal and return of empty reels and lags or similar specialty packaging to the factory.

**No minimum order quantities will be accepted.**

## ANNEX B - BASIS OF PAYMENT

**Offerors must submit their financial bid using the financial evaluation table provided in this annex with their offer**

### **Firm all-inclusive discount rates:**

- Offerors must provide firm all-inclusive discounts against the Allpriser Yellow Electrical Price Guide for each period of the Standing Offer for Item Types, by Manufacturer using the financial evaluation table provided in this annex.
- The Allpriser Yellow Electrical Price Guide is defined as the price list in effect in the week of 03-May-2013.
- Discounts offered must remain firm for the entire period of the Standing Offer.
- Rates offered are in Canadian dollars, Applicable Taxes excluded, Delivered Duty Paid (DDP) to various Federal Government Users and Agencies within the Province of BC Canada, shipping charges, Canadian customs duties and excise taxes included.
- The pricing invoiced shall be the Allpriser Guide Unit Price at the time of ordering, less the percentage discount applicable.
- Rates must include all costs to support the supply and delivery the items detailed in the call-up issued against the Standing Offer. This includes but is not limited to shipping costs, and offloading charges, deposits and any handling and transportation costs for the return of reels, lags or other special packaging to the factory, if applicable.

### **Other allowed charges:**

Environmental fees, where required by law, are extra and must be invoiced as a separate line item.

### **Special discounts**

In addition to the proposed prices and discounts in this Annex, special prices due to year end or surplus manufacturing runs, special job lots, sales, volume purchases etc., are to be made available as they occur if they are lesser priced than the prices stated within the Standing Offer.

The terms and conditions of this Standing Offer will apply to any call-up and resulting contract, even if at the time of call-up, the offeror gives the identified user a rate that is lower than the rates that are part of the Standing Offer.

**No minimum order quantities will be accepted.**

**Unless otherwise specified herein, no further charges will be allowed.**

**ANNEX B - FINANCIAL EVALUATION TABLE - FIRM DISCOUNTS AGAINST THE ALLPRISER ELECTRICAL GUIDE (YELLOWBOOK)**

OFFERORS MUST SUBMIT A PERCENTAGE DISCOUNT IN COLUMN (B) FOR EACH ALLPRISER GROUP (MANUFACTURER)  
OFFERORS MUST INDICATE IN COLUMN (B) ALL GROUPS (MANUFACTURERS) THAT ARE NOT AVAILABLE UNDER THE STANDING OFFER WITH THE ANNOTATION "N/A"  
Refer to the mandatory technical et financial evaluation criteria detailed under Part 4 of the tender document.

ITEM	ALLPRISER TYPE	ALLPRISER GROUP (MANUFACTURER)	Estimated Yearly Usage CAD (before discount)	Allpriser net Price less a discount of: type "12.5" for 12.5% (B)	Average Discount (A) x [1-(B)] = (C)	Extended Subtotal	Allpriser net Price less a discount of: type "12.5" for 12.5% (B)	Average Discount (A) x [1-(B)] = (C)	Extended Subtotal
	As of 03-May-2013	As of 03-May-2013	(A)	(B)	(A) x [1-(B)] = (C)		(B)		(A) x [1-(B)] = (C)
					<b>YEAR 1</b> From : 15-Sep-2013 To: 14-Sep-2014			<b>OPTION YEAR 2</b> From : 15-Sep-2014 To: 14-Sep-2015	

**PART 1 - MANDATORY ALLPRISER ITEMS (50 ITEMS)**

**Example	BALLASTS	\$ 23,000.00	17.50%	\$ 18,975.00	17.50%	\$ 18,975.00
4	A) PHILIPS B) OSRAM SYLVANIA		15.00% 20.00%		15.00% 20.00%	
4	A) PHILIPS B) OSRAM SYLVANIA	\$ 23,000.00	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
7	A) PHILIPS B) OSRAM SYLVANIA	\$ 1,000.00	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
7	A) HUBBELL-RACO (BRYANT) B) COOPER WIRING DEVICE C) EDWARDS D) HUBBELL/TRADE SELECT E) PASS & SEYMOUR F) T&B-COMMERCIAL					
9	A) GROUSE-HINDS B) CUTLER-HAMMER	\$ 1,000.00	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!





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ITEM	ALLPRISER TYPE	ALLPRISER GROUP (MANUFACTURER)	Estimated Yearly Usage CAD (before discount)	Allpriser net Price less a discount of: type "12.5" for 12.5% (B)	Average Discount (A) x [1-(B)] = (C)	Extended Subtotal (A) x [1-(B)] = (C)
		As of 03-May-2013	(A)			
20		F) WOODHEAD				
25	COMMUNICATION	LEVITON	\$ 46,000.00	0.00%	\$ 46,000.00	0.00%
26	CONDUIT-ALUMINUM	A) APPLETON/EGS B) COLUMBIA-MBF C) CROUSE-HINDS D) HUBBELL E) HUBBELL-KILLARK F) O.Z.GENDEY/EGS G) T&B-COMMERCIAL H) T&B-INDUSTRIAL	\$ 1,000.00	#DIV/0!	#DIV/0!	#DIV/0!
27	CONDUIT-EMT	A) COLUMBIA-MBF B) HUBBELL/TRADE SELECT C) O.Z.GENDEY/EGS D) T&B-COMMERCIAL E) T&B-INDUSTRIAL	\$ 10,000.00	#DIV/0!	#DIV/0!	#DIV/0!
28	CONDUIT-ENT	A) ANAMET B) HUBBELL	\$ 2,000.00	#DIV/0!	#DIV/0!	#DIV/0!

ANNEX B - FINANCIAL EVALUATION TABLE - FIRM DISCOUNTS AGAINST THE ALLPRISER ELECTRICAL GUIDE (YELLOWBOOK)						
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ITEM	ALLPRISER TYPE	ALLPRISER GROUP (MANUFACTURER)	Estimated Yearly Usage CAD (before discount)	Allpriser net Price less a discount of: type "12.5" for 12.5% (B)	Average Discount	Extended Subtotal
	As of 03-May-2013	As of 03-May-2013	(A)	(B)	(A) x [1-(B)] = (C)	(A) x [1-(B)] = (C)
					<b>YEAR 1</b> From : 15-Sep-2013 To: 14-Sep-2014	<b>OPTION YEAR 2</b> From : 15-Sep-2014 To: 14-Sep-2015
28		C) IPEX-ENT CONDUIT				
28		D) ROYAL PVC DUCT				
30		<b>CONDUIT-METAL</b>	\$ 4,000.00		#DIV/0!	#DIV/0!
30		A) APPLETON/EGS				
30		B) ARLINGTON INDUSTRIES				
30		C) COLUMBIA-MBF				
30		D) CROUSE-HINDS				
30		E) HUBBELL/TRADE SELECT				
30		F) HUBBELL-KILLARK				
30		G) HYDEL				
30		H) NEER/EGS				
30		I) O.Z.GENDEY/EGS				
30		J) ROBROY-KORKAP				
30		K) T&B-COMMERCIAL				
30		L) T&B-INDUSTRIAL				
31		<b>CONDUIT-METAL FLEX</b>	\$ 1,000.00		#DIV/0!	#DIV/0!
31		A) ANAMET				
31		B) APPLETON/EGS				
31		C) HUBBELL/TRADE SELECT				

Solicitation No. - N° de l'invitation  
**E6VIC-140001/A**  
Client Ref. No. - N° de réf. du client  
E6VIC-140001

Amd. No. - N° de la modif.  
File No. - N° du dossier  
VIC-3-36005

Buyer ID - Id de l'acheteur  
vic246  
CCC No./N° CCC - FMS No/ N° VME

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Refer to the mandatory technical et financial evaluation criteria detailed under Part 4 of the tender document.

ITEM	ALLPRISER TYPE	ALLPRISER GROUP (MANUFACTURER)	Estimated Yearly Usage CAD (before discount)	Allpriser net Price less a discount of: type "12.5" for 12.5% (B)	Average Discount (A) x [1-(B)] =(C)	Extended Subtotal	Allpriser net Price less a discount of: type "12.5" for 12.5% (B)	Average Discount (A) x [1-(B)] =(C)	Extended Subtotal
		As of 03-May-2013	As of 03-May-2013	(A)	(A) x [1-(B)] =(C)				(A) x [1-(B)] =(C)
					<b>YEAR 1</b> From : 15-Sep-2013 To: 14-Sep-2014			<b>OPTION YEAR 2</b> From : 15-Sep-2014 To: 14-Sep-2015	
31		D) O.Z.GENDEY/EGS							
31		E) T&B-COMMERCIAL							
31		F) T&B-INDUSTRIAL							
34		A) APPLETON/EGS							
34		B) IPEX-PVC CONDUIT							
34		C) ROYAL PVC CONDUIT							
34		D) T&B-INDUSTRIAL							
36		<b>CONN/TERM/LUGS/TAPS</b>							
36		A) 3M							
36		B) BURNDY PRODUCTS							
36		C) IDEAL INDUSTRIES							
36		D) ILSCO							
36		E) T&B-COMMERCIAL							
36		F) T&B-INDUSTRIAL							
38		<b>COPPER CORD</b>							
38		GENERAL CABLE-CAROL	\$ 6,000.00						
39		<b>COPPER WIRE</b>							
39		A) NEXANS	\$ 34,000.00						
39		B) T&B-COMMERCIAL							
41		<b>EMERGENCY LIGHTING</b>							
41		A) EDWARDS	\$ 3,000.00						

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ITEM	ALLPRISER TYPE	ALLPRISER GROUP (MANUFACTURER)	Estimated Yearly Usage CAD (before discount)	Allpriser net Price less a discount of: type "12.5" for 12.5% (B)	Average Discount	Extended Subtotal
	As of 03-May-2013	As of 03-May-2013	(A)	(B)	(A) x [1-(B)] = (C)	(A) x [1-(B)] = (C)
					<b>YEAR 1</b> From : 15-Sep-2013 To: 14-Sep-2014	<b>OPTION YEAR 2</b> From : 15-Sep-2014 To: 14-Sep-2015
41		B) READY-LITE				
41		C) T&B-EMERGI-LIGHT				
41		D) T&B-LUMACELL				
44	<b>FANS-BATHROOM</b>	A) BROAN	\$ 1,000.00		#DIV/0!	#DIV/0!
44		B) NUTONE				
44		EDWARDS	\$ 9,000.00		0.00% \$ 9,000.00	
47	<b>FIRE PROTECTION</b>		\$ 58,000.00		#DIV/0!	#DIV/0!
53	<b>FUSE &amp; BREAKERS</b>	A) COOPER EDISON				
53		B) COOPER BUSSMAN				
53		C) CUTLER-HAMMER				
53		D) FEDERAL PIONEER				
53		E) FERRAZ SHAWMUT				
53		F) ILSICO				
53		G) SIEMENS				
53		H) SQUARE-D				
53		I) TELEMECANIQUE				
55	<b>GROUNDING</b>		\$ 12,000.00		#DIV/0!	#DIV/0!
55		A) BURNDY PRODUCTS				
55		B) CROUSE-HINDS				
55		C) HYDEL				

ANNEX B - FINANCIAL EVALUATION TABLE - FIRM DISCOUNTS AGAINST THE ALLPRISER ELECTRICAL GUIDE (YELLOWBOOK)						
OFFERORS MUST SUBMIT A PERCENTAGE DISCOUNT IN COLUMN (B) FOR EACH ALLPRISER GROUP (MANUFACTURER) OFFERORS MUST INDICATE IN COLUMN (B) ALL GROUPS (MANUFACTURERS) THAT ARE NOT AVAILABLE UNDER THE STANDING OFFER WITH THE ANNOTATION "N/A" Refer to the mandatory technical et financial evaluation criteria detailed under Part 4 of the tender document.						
ITEM	ALLPRISER TYPE	ALLPRISER GROUP (MANUFACTURER)	Estimated Yearly Usage CAD (before discount)	Allpriser net Price less a discount of: type "12.5" for 12.5% (B)	Average Discount	Extended Subtotal
	As of 03-May-2013	As of 03-May-2013	(A)	(B)	(A) x [1-(B)] = (C)	(A) x [1-(B)] = (C)
					<b>YEAR 1</b> From : 15-Sep-2013 To: 14-Sep-2014	<b>OPTION YEAR 2</b> From : 15-Sep-2014 To: 14-Sep-2015
55		D) T&B-COMMERCIAL			#DIV/0!	#DIV/0!
55		E) T&B-INDUSTRIAL			#DIV/0!	#DIV/0!
56	HANGERS & SUPPORT	A) APPLETON/EGS B) COOPER-B-LINE C) CROUSE-HINDS D) ERICO E) HUBBELL/TRADE SELECT F) T&B-COMMERCIAL G) T&B-INDUSTRIAL	\$ 9,000.00		#DIV/0!	#DIV/0!
58	HEATER-BASEB AORD	A) CHROMOLOX (DIMPLEX) B) OUELLET CANADA INC C) STELPRO	\$ 1,000.00		#DIV/0!	#DIV/0!
64	HEATERS-WALL	A) CHROMOLOX	\$ 1,000.00		#DIV/0!	#DIV/0!

Buyer ID - Id de l'acheteur  
vic246

**ANNEX B - FINANCIAL EVALUATION TABLE - FIRM DISCOUNTS AGAINST THE ALLPRISER ELECTRICAL GUIDE (YELLOWBOOK)**

OFFERORS MUST SUBMIT A PERCENTAGE DISCOUNT IN COLUMN (B) FOR EACH ALLPRISER GROUP (MANUFACTURER)

Refer to the mandatory technical et financial evaluation criteria detailed under Part 4 of the tender document.

ITEM	ALLPRISER TYPE	ALLPRISER GROUP (MANUFACTURER)	Estimated Yearly Usage CAD (before discount)	Allpriser net Price less a discount of: type "12.5" for 12.5% (B)	Average Discount	Extended Subtotal	Allpriser net Price less a discount of: type "12.5" for 12.5% (B)	Average Discount	Extended Subtotal
	As of 03-May-2013	As of 03-May-2013	(A)	(B)		(A) x [1-(B)] =(C )	(B)		(A) x [1-(B)] =(C )
					<b>YEAR 1</b> <b>From : 15-Sep-2013</b> <b>To: 14-Sep-2014</b>	<b>OPTION YEAR 2</b> <b>From : 15-Sep-2014</b> <b>To: 14-Sep-2015</b>			
64		(DIMPLEX) B) CONVECTAIRE C) OUELLET CANADA INC. D) STELPRO							
68	LABELLING/MAR KING	A) BRADY CANADA B) T&B-E-Z-CODE C) IDEAL INDUSTRIES D) T&B-PARTEX	\$ 29,000.00	#DIV/0!	#DIV/0!	#DIV/0!		#DIV/0!	#DIV/0!
69	LAMPS & BULBS-INCANDE SCENT	A) PHILIPS B) OSRAM SYLVANIA C) T&B COMMERCIAL D) TELEMECANIQUE	\$ 8,000.00	#DIV/0!	#DIV/0!	#DIV/0!		#DIV/0!	#DIV/0!
72	LAMPS-FLUORESCENT	A) PHILIPS	\$ 57,000.00	#DIV/0!	#DIV/0!	#DIV/0!		#DIV/0!	#DIV/0!

ANNEX B - FINANCIAL EVALUATION TABLE - FIRM DISCOUNTS AGAINST THE ALLPRISER ELECTRICAL GUIDE (YELLOWBOOK)						
OFFERORS MUST SUBMIT A PERCENTAGE DISCOUNT IN COLUMN (B) FOR EACH ALLPRISER GROUP (MANUFACTURER) OFFERORS MUST INDICATE IN COLUMN (B) ALL GROUPS (MANUFACTURERS) THAT ARE NOT AVAILABLE UNDER THE STANDING OFFER WITH THE ANNOTATION "N/A" Refer to the mandatory technical et financial evaluation criteria detailed under Part 4 of the tender document.						
ITEM	ALLPRISER TYPE	ALLPRISER GROUP (MANUFACTURER)	Estimated Yearly Usage CAD (before discount)	Allpriser net Price less a discount of: type "12.5" for 12.5% (B)	Average Discount	Extended Subtotal
	As of 03-May-2013	As of 03-May-2013	(A)	(B)	(A) x [1-(B)] = (C)	(A) x [1-(B)] = (C)
72		B) OSRAM SYLVANIA			#DIV/0!	#DIV/0!
73	LAMPS-HALOGE N & HID		\$ 25,500.00		#DIV/0!	#DIV/0!
73		A) PHILIPS				
73		B) OSRAM SYLVANIA			#DIV/0!	#DIV/0!
76	LIGHTING-FLUO RESCENT		\$ 26,000.00		#DIV/0!	#DIV/0!
76		A) HUBBELL-RACO (BRYANT)				
76		B) COOPER WIRING DEVICE			#DIV/0!	#DIV/0!
76		C) IPEX-LIGHT FIXTURES				
78	LIGHTING-INCANDESCEN T		\$ 36,000.00		#DIV/0!	#DIV/0!
78		A) APPLETON/EGS				
78		B) HUBBELL-RACO (BRYANT)			#DIV/0!	#DIV/0!
78		C) COOPER WIRING DEVICE				
78		D) CROUSE-HINDS				
78		E) IPEX-LIGHT FIXTURES				
78		F) HUBBELL-KILLARK				



ANNEX B - FINANCIAL EVALUATION TABLE - FIRM DISCOUNTS AGAINST THE ALLPRISER ELECTRICAL GUIDE (YELLOWBOOK)						
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ITEM	ALLPRISER TYPE	ALLPRISER GROUP (MANUFACTURER)	Estimated Yearly Usage CAD (before discount)	Allpriser net Price less a discount of: type "12.5" for 12.5% (B)	Average Discount (A) x [1-(B)] = (C)	Extended Subtotal (A) x [1-(B)] = (C)
	As of 03-May-2013	As of 03-May-2013	(A)			
					<b>YEAR 1</b> From : 15-Sep-2013 To: 14-Sep-2014	<b>OPTION YEAR 2</b> From : 15-Sep-2014 To: 14-Sep-2015
78		G) LEVITON				
78		H) MCGILL/EGS				
78		I) PASS & SEYMOUR				
78		J) T&B COMMERCIAL				
81	<b>METERS &amp; SOCKETS</b>					
81		A) HYDEL	\$ 7,000.00		#DIV/0!	#DIV/0!
81		B) T&B COMMERCIAL				
82	<b>MOTOR CONTROLS</b>					
82		A) CROUSE-HINDS	\$ 56,000.00		#DIV/0!	#DIV/0!
82		B) CUTLER-HAMMER				
82		C) HUBBELL				
82		D) SIEMENS				
82		E) SQUARE-D				
28		F) TELEMECANIQUE				
86	<b>PLUGS &amp; CONNECTORS</b>		\$ 35,000.00		#DIV/0!	#DIV/0!
86		A) APPLETON/EGS				
86		B) ARLINGTON INDUSTRIES				
86		C) HUBBELL-RACO (BRYANT)				
86		D) COOPER WIRING DEVICE				

ANNEX B - FINANCIAL EVALUATION TABLE - FIRM DISCOUNTS AGAINST THE ALLPRISER ELECTRICAL GUIDE (YELLOWBOOK)						
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ITEM	ALLPRISER TYPE	ALLPRISER GROUP (MANUFACTURER)	Estimated Yearly Usage CAD (before discount)	Allpriser net Price less a discount of: type "12.5" for 12.5% (B)	Average Discount (A) x [1-(B)] = (C)	Extended Subtotal (A) x [1-(B)] = (C)
	As of 03-May-2013	As of 03-May-2013	(A)			
					<b>YEAR 1</b> From : 15-Sep-2013 To: 14-Sep-2014	<b>OPTION YEAR 2</b> From : 15-Sep-2014 To: 14-Sep-2015
86		E) CROUSE-HINDS				
86		F) HUBBELL				
86		G) LEVITON				
86		H) O.Z.GENDEY/EGS				
86		I) PASS & SEYMOUR				
86		J) T&B COMMERCIAL				
86		K) WOODHEAD				
87		<b>POLE-LINE HARDWARE</b>				
87		A) HYDEL	\$ 7,000.00		#DIV/0!	#DIV/0!
87		B) T&B COMMERCIAL				
87		C) T&B-INDUSTRIAL				
93		<b>RECEPTABLES</b>	\$ 25,000.00		#DIV/0!	#DIV/0!
93		A) APPLETON/EGS				
93		B) HUBBELL-RACO (BRYANT)				
93		C) COOPER WIRING DEVICE				
93		D) CROUSE-HINDS				
93		E) HUBBELL				
93		F) LEVITON				
93		G) PASS & SEYMOUR				

ANNEX B - FINANCIAL EVALUATION TABLE - FIRM DISCOUNTS AGAINST THE ALLPRISER ELECTRICAL GUIDE (YELLOWBOOK)						
OFFERORS MUST SUBMIT A PERCENTAGE DISCOUNT IN COLUMN (B) FOR EACH ALLPRISER GROUP (MANUFACTURER) OFFERORS MUST INDICATE IN COLUMN (B) ALL GROUPS (MANUFACTURERS) THAT ARE NOT AVAILABLE UNDER THE STANDING OFFER WITH THE ANNOTATION "N/A" Refer to the mandatory technical et financial evaluation criteria detailed under Part 4 of the tender document.						
ITEM	ALLPRISER TYPE	ALLPRISER GROUP (MANUFACTURER)	Estimated Yearly Usage CAD (before discount)	Allpriser net Price less a discount of: type "12.5" for 12.5% (B)	Average Discount (A) x [1-(B)] = (C)	Extended Subtotal (A) x [1-(B)] = (C)
	As of 03-May-2013	As of 03-May-2013	(A)			
					<b>YEAR 1</b> From : 15-Sep-2013 To: 14-Sep-2014	<b>OPTION YEAR 2</b> From : 15-Sep-2014 To: 14-Sep-2015
93		H) T&B-COMMERCIAL			#DIV/0!	#DIV/0!
94	RELAYS	A) HONEYWEL	\$ 5,000.00			
94		B) TELEMECANIQUE				
95	RJ11/RJ45	IDEAL INDUSTRIES	\$ 9,000.00		0.00% \$ 9,000.00	0.00% \$ 9,000.00
104	STRAPS/TIES	A) ARLINGTON INDUSTRIES	\$ 16,000.00		#DIV/0!	#DIV/0!
104		B) CROUSE-HINDS				
104		C) IDEAL INDUSTRIES				
104		D) IPEX-PVC CONDUIT				
104		E) NEER/EGS				
104		F) O.Z.GENDEY/EGS				
104		G) T&B-COMMERCIAL				
104		H) T&B-INDUSTRIAL				
105	SURFACE WIRING	A) IPEX-RACEWAYS	\$ 21,000.00		#DIV/0!	#DIV/0!
105		B) SIEMENS				
105		C) WALKWIRE (WIREMOLD)				
105		D) WIREMOLD				

ANNEX B - FINANCIAL EVALUATION TABLE - FIRM DISCOUNTS AGAINST THE ALLPRISER ELECTRICAL GUIDE (YELLOWBOOK)						
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ITEM	ALLPRISER TYPE	ALLPRISER GROUP (MANUFACTURER)	Estimated Yearly Usage CAD (before discount)	Allpriser net Price less a discount of: type "12.5" for 12.5% (B)	Average Discount (A) x [1-(B)] = (C)	Extended Subtotal (A) x [1-(B)] = (C)
	As of 03-May-2013	As of 03-May-2013	(A)	(B)	(A) x [1-(B)] = (C)	
					<b>YEAR 1</b> From : 15-Sep-2013 To: 14-Sep-2014	<b>OPTION YEAR 2</b> From : 15-Sep-2014 To: 14-Sep-2015
			#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
<b>106</b>	<b>SWITCHES</b>		\$ 2,000.00			
106		A) HUBBELL-RACO (BRYANT)				
106		B) COOPER WIRING DEVICE				
106		C) CROUSE-HINDS				
106		D) HUBBELL				
106		E) LEVITON				
106		F) LUTRON				
106		G) MCGILL/EGS				
106		H) PASS & SEYMOUR				
106		I) T&B-COMMERCIAL				
<b>107</b>	<b>SWITCHES-DISCONNECT</b>		\$ 3,000.00			
107		A) FEDERAL PIONEER				
107		B) OUELLET CANADA INC				
107		C) SQUARE-D				
107		D) TELEMECANIQUE				
<b>111</b>	<b>TAPE</b>	3M	\$ 3,000.00			
114	<b>TIMERS/CONTROLS</b>		\$ 2,000.00			
114		A) BROAN				
114		B) COOPER WIRING				

ANNEX B - FINANCIAL EVALUATION TABLE - FIRM DISCOUNTS AGAINST THE ALLPRISER ELECTRICAL GUIDE (YELLOWBOOK)						
OFFERORS MUST SUBMIT A PERCENTAGE DISCOUNT IN COLUMN (B) FOR EACH ALLPRISER GROUP (MANUFACTURER) OFFERORS MUST INDICATE IN COLUMN (B) ALL GROUPS (MANUFACTURERS) THAT ARE NOT AVAILABLE UNDER THE STANDING OFFER WITH THE ANNOTATION "N/A" Refer to the mandatory technical et financial evaluation criteria detailed under Part 4 of the tender document.						
ITEM	ALLPRISER TYPE	ALLPRISER GROUP (MANUFACTURER)	Estimated Yearly Usage CAD (before discount)	Allpriser net Price less a discount of: type "12.5" for 12.5% (B)	Average Discount (A) x [1-(B)] = (C)	Extended Subtotal (A) x [1-(B)] = (C)
	As of 03-May-2013	As of 03-May-2013	(A)	(B)	(A) x [1-(B)] = (C)	
					<b>YEAR 1</b> From : 15-Sep-2013 To: 14-Sep-2014	<b>OPTION YEAR 2</b> From : 15-Sep-2014 To: 14-Sep-2015
114		DEVICE				
114		C) INTERMATIC				
114		D) LEVITON				
120		E) TORK				
120	TOOLS-EXTENSION CORD	A) HUBBELL	\$ 26,000.00	#DIV/0!	#DIV/0!	#DIV/0!
120		B) WOODHEAD				
121	TOOLS-FISH/PULL	A) GREENLEE	\$ 3,000.00	#DIV/0!	#DIV/0!	#DIV/0!
121		B) IDEAL INDUSTRIES				
126	TOOLS-LAMPS	WOODHEAD	\$ 8,000.00	0.00%	0.00%	\$ 8,000.00
128	TOOLS-METERS/TESTER		\$ 12,000.00	#DIV/0!	#DIV/0!	#DIV/0!
128		A) GREENLEE				
128		B) HUBBELL				
128		C) IDEAL INDUSTRIES				
129	TOOLS-MISC	A) GREENLEE	\$ 4,000.00	#DIV/0!	#DIV/0!	#DIV/0!
129		B) HYDEL				
129		C) IDEAL INDUSTRIES				

Solicitation No. - N° de l'invitation  
**E6VIC-140001/A**  
Client Ref. No. - N° de réf. du client  
E6VIC-140001

Amd. No. - N° de la modif.  
File No. - N° du dossier  
VIC-3-36005

Buyer ID - Id de l'acheteur  
vic246  
CCC No./N° CCC - FMS No/ N° VME

**ANNEX B - FINANCIAL EVALUATION TABLE - FIRM DISCOUNTS AGAINST THE ALLPRISER ELECTRICAL GUIDE (YELLOWBOOK)**

OFFERORS MUST SUBMIT A PERCENTAGE DISCOUNT IN COLUMN (B) FOR EACH ALLPRISER GROUP (MANUFACTURER)  
OFFERORS MUST INDICATE IN COLUMN (B) ALL GROUPS (MANUFACTURERS) THAT ARE NOT AVAILABLE UNDER THE STANDING OFFER WITH THE ANNOTATION "N/A"  
Refer to the mandatory technical et financial evaluation criteria detailed under Part 4 of the tender document.

ITEM	ALLPRISER TYPE	ALLPRISER GROUP (MANUFACTURER)	Estimated Yearly Usage CAD (before discount)	Allpriser net Price less a discount of: type "12.5" for 12.5% (B)	Average Discount (A) x [1-(B)] = (C)	Extended Subtotal	Allpriser net Price less a discount of: type "12.5" for 12.5% (B)	Average Discount (A) x [1-(B)] = (C)	Extended Subtotal
	As of 03-May-2013	As of 03-May-2013	(A)	(B)	(A) x [1-(B)] = (C)				
					<b>YEAR 1</b> From : 15-Sep-2013 To: 14-Sep-2014			<b>OPTION YEAR 2</b> From : 15-Sep-2014 To: 14-Sep-2015	
129		D) LENOX TOOLS							
129		E) T&B-INDUSTRIAL							
129		F) TELEMECANIQUE							
137		<b>TRANSFORMERS</b>							
137		A) CHROMOLOX (DIMPLEX)	\$ 8,000.00						
137		B) EDWARDS							
137		C) HAMMOND							
137		D) NUTONE							
137		E) SIEMENS							
137		F) TELEMECANIQUE							
		<b>Total partiel 1</b>	\$ 700,000.00						#DIV/0!

**PART 2 - MISCELLANEOUS ALLPRISER ITEMS (MINIMUM OF 65 ITEMS REQUIRED)**

1	ADAPTERS - SOCKET	COOPER WIRING DEVICE		
2	AIR CLEANERS/FILTERS	EVOLUTION AIR		
3	ALUMINUM WIRE	NEXANS		
5	BOLTS/NUTS/WASHERS	BOLTS/NUTS/WASHERS		



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ITEM	ALLPRISER TYPE	ALLPRISER GROUP (MANUFACTURER)	Estimated Yearly Usage CAD (before discount)	Allpriser net Price less a discount of: type "12.5" for 12.5% (B)	Extended Subtotal (A) x [1-(B)] =(C )	Allpriser net Price less a discount of: type "12.5" for 12.5% (B)	Average Discount	Extended Subtotal (A) x [1-(B)] =(C )
	As of 03-May-2013	As of 03-May-2013	(A)		(A) x [1-(B)] =(C )			
				YEAR 1 From : 15-Sep-2013 To: 14-Sep-2014			OPTION YEAR 2 From : 15-Sep-2014 To: 14-Sep-2015	
24	COLUMNS	BEL PRODUCTS						
29	CONDUIT-FIBERGLASS	FRE COMPOSITES						
32	CONDUIT-NON-METALLI C	T&B-COMMERCIAL						
33	CONDUIT-POLY	HUBBELL						
35	CONDUIT-PVC DUCT	A) IPEX-PVC SUPER DUCT B) ROYAL PVC DUCT						
35								
37	CONTACTORS	A) HONEYWEL B) SIEMENS C) TELEMECANIQUE						
37								
37								
40	DOOR CHIMES	NUTONE						
42	FANS-ACCESSORIES	A) BROAN B) NUTONE						
42								
43	FANS-ATTIC VENT	BROAN						
45	FANS-CEILING/WALL	A) BROAN B) NUTONE						
45								
46	FASTENERS/ANCHORS	A) HOLD-TITE FASTENERS B) HYDEL C) LYN-CAR PRODUCTS						
46								
46								
48	FLOOR SERVICE FTGS	A) T&B-COMMERCIAL						



Solicitation No. - N° de l'invitation  
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VIC-3-36005

Buyer ID - Id de l'acheteur  
vic246  
CCC No./N° CCC - FMS No/ N° VME

## ANNEX B - FINANCIAL EVALUATION TABLE - FIRM DISCOUNTS AGAINST THE ALLPRISER ELECTRICAL GUIDE (YELLOWBOOK)

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ITEM	ALLPRISER TYPE	ALLPRISER GROUP (MANUFACTURER)	Estimated Yearly Usage CAD (before discount)	Allpriser net Price less a discount of: type "12.5" for 12.5% (B)	Average Discount (A) x [1-(B)] = (C)	Extended Subtotal	Allpriser net Price less a discount of: type "12.5" for 12.5% (B)	Average Discount (A) x [1-(B)] = (C)	Extended Subtotal
	As of 03-May-2013	As of 03-May-2013	(A)	(B)	(A) x [1-(B)] = (C)		(B)	(A) x [1-(B)] = (C)	
					<b>YEAR 1</b> From : 15-Sep-2013 To: 14-Sep-2014			<b>OPTION YEAR 2</b> From : 15-Sep-2014 To: 14-Sep-2015	
48		B) WALKER-WIREMOLD							
49	FLOOR TRACK	HUBBELL							
50	FURNACES	BROAN							
51	FURNACES-ELECTRIC	BROAN							
52	FUSE BLOCKS & HOLDERS	A) COOPER EDISON B) FERRAZ SHAWMUT							
54	GAUGES	A) CROUSE-HINDS B) T&B-COMMERCIAL							
57	HEATED PIPE	HEAT-LINE CORP							
59	HEATERS-CABINET	A) CHROMOLOX (DIMPLEX) B) OUELLET CANADA INC							
60	HEATERS-CEILING	STELPRO							
61	HEATERS-CONTROLS	STELPRO							
62	HEATERS-FLOOR	A) CHROMOLOX (DIMPLEX) B) OUELLET CANADA INC C) STELPRO							
63	HEATERS-PORTABLE	CHROMOLOX (DIMPLEX)							
65	HEATING	A) DANFOSS ELEC HTG							



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OFFERORS MUST SUBMIT A PERCENTAGE DISCOUNT IN COLUMN (B) FOR EACH ALLPRISER GROUP (MANUFACTURER) OFFERORS MUST INDICATE IN COLUMN (B) ALL GROUPS (MANUFACTURERS) THAT ARE NOT AVAILABLE UNDER THE STANDING OFFER WITH THE ANNOTATION "N/A" Refer to the mandatory technical et financial evaluation criteria detailed under Part 4 of the tender document.						
ITEM	ALLPRISER TYPE	ALLPRISER GROUP (MANUFACTURER)	Estimated Yearly Usage CAD (before discount)	Allpriser net Price less a discount of: type "12.5" for 12.5% (B)	Average Discount (A) x [1-(B)] = (C)	Extended Subtotal (A) x [1-(B)] = (C)
	As of 03-May-2013	As of 03-May-2013	(A)	(B)	(A) x [1-(B)] = (C)	
					<b>YEAR 1</b> From : 15-Sep-2013 To: 14-Sep-2014	<b>OPTION YEAR 2</b> From : 15-Sep-2014 To: 14-Sep-2015
85		(BRYANT) B) COOPER WIRING DEVICE C) CROUSE-HINDS D) HUBBELL/TRADE SELECT E) IPEX-PVC CONDUIT F) HUBBELL-KILLARK G) LEVITON H) O.Z.GEDNEY/EGS I) PASS & SEYMOUR J) T&B COMMERCIAL				
88	POLYETHYLENE PIPE	POLYETHYLENE PIPE				
89	POWER DISTRIB BLOCKS	FERRAZ SHAWMUT				
90	PULLING COMPOUNDS	A) GREENLEE B) IDEAL INDUSTRIES				
86						
91	PUSHBUTTONS	A) CROUSE-HINDS B) EDWARDS C) MCGILL/EGS D) TELEMECANIQUE				
91						
91						
91						
92	RANGE/DRYER DEVICES	A) COOPER WIRING				





ANNEX B - FINANCIAL EVALUATION TABLE - FIRM DISCOUNTS AGAINST THE ALLPRISER ELECTRICAL GUIDE (YELLOWBOOK)						
OFFERORS MUST SUBMIT A PERCENTAGE DISCOUNT IN COLUMN (B) FOR EACH ALLPRISER GROUP (MANUFACTURER) OFFERORS MUST INDICATE IN COLUMN (B) ALL GROUPS (MANUFACTURERS) THAT ARE NOT AVAILABLE UNDER THE STANDING OFFER WITH THE ANNOTATION "N/A" Refer to the mandatory technical et financial evaluation criteria detailed under Part 4 of the tender document.						
ITEM	ALLPRISER TYPE	ALLPRISER GROUP (MANUFACTURER)	Estimated Yearly Usage CAD (before discount)	Allpriser net Price less a discount of: type "12.5" for 12.5% (B)	Extended Subtotal (A) x [1-(B)] = (C)	Allpriser net Price less a discount of: type "12.5" for 12.5% (B)
	As of 03-May-2013	As of 03-May-2013	(A)	(B)	(A) x [1-(B)] = (C)	(A) x [1-(B)] = (C)
118		E) T&B-COMMERCIAL				
118		F) WALKWIRE (WIREMOLD)				
119		A) GREENLEE				
119		B) LENOX TOOLS				
122		TOOLS-DRILL BITS				
122		TOOLS-FUSE PULLERS				
123		TOOLS-HAMMERS				
124		TOOLS-HOLE SAWS				
124		A) GREENLEE				
124		B) IDEAL INDUSTRIES				
124		C) LENOX TOOLS				
125		TOOLS-KNIVES				
125		A) GREENLEE				
125		B) IDEAL INDUSTRIES				
125		C) LENOX TOOLS				
127		TOOLS-MEASURING				
127		A) GREENLEE				
127		B) IDEAL INDUSTRIES				
130		TOOLS-PLIERS				
130		A) GREENLEE				
130		B) IDEAL INDUSTRIES				
130		C) RIDGIT TOOLS				
131		TOOLS-PUNCHES				
131		GREENLEE				
132		TOOLS-SAW BLADES				
132		LENOX TOOLS				
133		TOOLS-SAWS				
133		A) GREENLEE				

OPTION YEAR 2  
From : 15-Sep-2014  
To: 14-Sep-2015

YEAR 1  
From : 15-Sep-2013  
To: 14-Sep-2014

Solicitation No. - N° de l'invitation  
**E6VIC-140001/A**

Client Ref. No. - N° de réf. du client  
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Amd. No. - N° de la modif.  
**v1c246**

File No. - N° du dossier  
**VIC-3-36005**

Buyer ID - Id de l'acheteur  
**v1c246**

CCC No./N° CCC - FMS No/ N° VME

ANNEX B - FINANCIAL EVALUATION TABLE - FIRM DISCOUNTS AGAINST THE ALLPRISER ELECTRICAL GUIDE (YELLOWBOOK)						
OFFERORS MUST SUBMIT A PERCENTAGE DISCOUNT IN COLUMN (B) FOR EACH ALLPRISER GROUP (MANUFACTURER) OFFERORS MUST INDICATE IN COLUMN (B) ALL GROUPS (MANUFACTURERS) THAT ARE NOT AVAILABLE UNDER THE STANDING OFFER WITH THE ANNOTATION "N/A" Refer to the mandatory technical et financial evaluation criteria detailed under Part 4 of the tender document.						
ITEM	ALLPRISER TYPE	ALLPRISER GROUP (MANUFACTURER)	Estimated Yearly Usage CAD (before discount)	Allpriser net Price less a discount of: type "12.5" for 12.5% (B)	Average Discount (A) x [1-(B)] = (C)	Extended Subtotal (A) x [1-(B)] = (C)
	As of 03-May-2013	As of 03-May-2013	(A)	(B)	(A) x [1-(B)] = (C)	
					<b>YEAR 1</b> From : 15-Sep-2013 To: 14-Sep-2014	<b>OPTION YEAR 2</b> From : 15-Sep-2014 To: 14-Sep-2015
133		B) IDEAL INDUSTRIES				
133		C) LENOX TOOLS				
134		A) GREENLEE				
134		B) IDEAL INDUSTRIES				
134		C) LENOX TOOLS				
135		A) GREENLEE				
135		B) IDEAL INDUSTRIES				
136		A) GREENLEE				
136		B) IDEAL INDUSTRIES				
136		C) LENOX TOOLS				
138		WATER HEATERS-COMMERCIAL JOHN WOOD				
139		WATER HEATERS-RESIDENTIAL JOHN WOOD				
140		WIRE WRAP/SLEEVEING T&B-INDUSTRIAL				
141		WIRING DUCT A) BEL PRODUCTS				
141		B) HOFFMAN CANADA				
141		C) SQUARE-D				
141		D) T&B-COMMERCIAL				
141		E) T&B-INDUSTRIAL				
		<b>Subtotal Part 2</b>	<b>\$ 75,000.00</b>		<b>#DIV/0!</b>	<b>#DIV/0!</b>

Solicitation No. - N° de l'invitation  
E6VIC-140001/A  
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ANNEX B - FINANCIAL EVALUATION TABLE - FIRM DISCOUNTS AGAINST THE ALLPRISER ELECTRICAL GUIDE (YELLOWBOOK)							
OFFERORS MUST SUBMIT A PERCENTAGE DISCOUNT IN COLUMN (B) FOR EACH ALLPRISER GROUP (MANUFACTURER) OFFERORS MUST INDICATE IN COLUMN (B) ALL GROUPS (MANUFACTURERS) THAT ARE NOT AVAILABLE UNDER THE STANDING OFFER WITH THE ANNOTATION "N/A" Refer to the mandatory technical et financial evaluation criteria detailed under Part 4 of the tender document.							
ITEM	ALLPRISER TYPE	ALLPRISER GROUP (MANUFACTURER)	Estimated Yearly Usage CAD (before discount)	Allpriser net Price less a discount of: type "12.5" for 12.5% (B)	Average Discount (A) x [1-(B)] =(C )	Allpriser net Price less a discount of: type "12.5" for 12.5% (B)	Average Discount (A) x [1-(B)] =(C )
	As of 03-May-2013	As of 03-May-2013	(A)	(B)	(A) x [1-(B)] =(C )		
				YEAR 1 From : 15-Sep-2013 To: 14-Sep-2014		OPTION YEAR 2 From : 15-Sep-2014 To: 14-Sep-2015	
PART 3 - MISCELLANEOUS ELECTRICAL ITEMS (NOT INCLUDED IN ALLPRISER)							
** May only represent 25% of individual call-up dollar value including Applicable Taxes **							
142	MISCELLANEOUS ELECTRICAL ITEMS NORMALLY OF YOUR SUPPLY, NOT INCLUDED IN THE ALLPRISER ELECTRICAL PRICING GUIDE AT THE MANUFACTURER'S NET PRICE LESS A DISCOUNT OF _____%		\$ 75,000.00		\$ 75,000.00	\$ 75,000.00	
TOTAL - Parts 1 + 2 + 3 (Applicable Taxes extra)			\$ 850,000.00	YEAR 1	#DIV/0!	OPTION YEAR 2	#DIV/0!
TOTAL EVALUATED PRICE OF THE OFFER = TOTAL YEAR 1 (Parts1 + 2 + 3) + TOTAL OPTION YEAR 2 (Parts 1 + 2 + 3) =						#DIV/0!	



## ANNEX C - STANDING OFFER REPORTING FORMAT

A copy of this reporting format is available in MS Excel format  
from the PWGSC Contracting Officer upon request after issuance of the Standing Offer

STANDING OFFER USAGE REPORT		STANDING OFFER No. _____	
REPORTING PERIOD: From _____ to _____			
Federal Government Department or Agency: _____			
ITEM	ALLPRISER TYPE	TYPE ALLPRISER	TOTAL (Applicable Taxes Extra)
<b>PART 1 - MANDATORY ALLPRISER ITEMS</b>			
4	BALLASTS	BALLASTS	\$
7	BOXES-DEVICES	BOÎTIERS D'APPAREIL	\$
9	BOXES-FUSE/BREAKER	BOÎTES DES DISJONCTEURS/DES FUSIBLES	\$
10	BOXES-JUNCTION	BOÎTES DE JONCTION	\$
11	BOXES-PULL	BOÎTES DE TIRAGE	\$
17	CABLE FITTINGS	GARNITURES DE CÂBLE	\$
20	CABLE/FLEX CORD FTGS	GARNITURE DE CÂBLE/FIL FLEXIBLE	\$
25	COMMUNICATION	COMMUNICATION	\$
26	CONDUIT-ALUMINIUM	CONDUITS EN ALUMINIUM	\$
27	CONDUIT-EMT	CONDUITS – TEM	\$
28	CONDUIT-ENT	CONDUITS – TEN	\$
30	CONDUIT-METAL	CONDUITS MÉTALLIQUES	\$
31	CONDUIT-METAL FLEX	CONDUITS MÉTALLIQUES FLEXIBLES	\$
34	CONDUIT-PVC	CONDUITS EN PVC	\$
36	CONN/TERM/LUGS/TAPS	RACCORDS DE FILS/BORNES/COSSES/PRISES	\$
38	COPPER CORD	CORDON SOUPLE EN CUIVRE	\$
39	COPPER WIRE	FIL DE CUIVRE	\$
41	EMERGENCY LIGHTING	ÉCLAIRAGE DE SÉCURITÉ	\$
44	FANS-BATHROOM	VENTILATEURS DE SALLE DE BAIN	\$
47	FIRE PROTECTION	PROTECTION INCENDIE	\$
53	FUSE & BREAKERS	FUSIBLES ET DISJONCTEURS	\$
55	GROUNDING	MISE À LA TERRE	\$
56	HANGERS & SUPPORT	ÉTRIERS ET SUPPORTS	\$
58	HEATER-BASEBOARD	PLINTE CHAUFFANTE	\$
64	HEATER-WALL	APPAREIL DE CHAUFFAGE – MUR	\$
68	LABELING/MARKINGS	ÉTIQUETAGE/MARQUAGE	\$
69	LAMPS & BULBS-INCANDESCENT	LAMPES ET AMPOULES – À INCANDESCENCE	\$
72	LAMPS-FLUORESCENT	LAMPES FLUORESCENTES	\$

Solicitation No. - N° de l'invitation

E6VIC-140001/A

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File No. - N° du dossier

VIC-3-36005

Buyer ID - Id de l'acheteur

vic246

CCC No./N° CCC - FMS No/ N° VME

**STANDING OFFER USAGE REPORT****STANDING OFFER No.****REPORTING PERIOD: From \_\_\_\_\_ to \_\_\_\_\_****Federal Government Department or Agency: \_\_\_\_\_**

ITEM	ALLPRISER TYPE	TYPE ALLPRISER	TOTAL (Applicable Taxes Extra)
73	LAMPS-HALOGEN & HID	LAMPES À HALOGÈNE À DHI	\$
76	LIGHTING-FLUORESCENT	ÉCLAIRAGE – FLUORESCENT	\$
78	LIGHTING-INCANDESCENT	ÉCLAIRAGE – À INCANDESCENCE	\$
81	METERS & SOCKETS	COMPTEURS ET CULOTS	\$
82	MOTOR CONTROLS	COMMANDES DE MOTEUR	\$
86	PLUGS & CONNECTORS	PRISES ET CONNECTEURS	\$
87	POLE-LINE HARDWARE	ACCESSOIRES DE LIGNES ÉLECTRIQUES	\$
93	RECEPTACLES	PRISES ÉLECTRIQUES	\$
94	RELAYS	RELAIS	\$
95	RJ11/RJ45	RJ11/RJ45	\$
104	STRAPS/TIES	COURROIES/ATTACHES	\$
105	SURFACE WIRING	CÂBLAGE EN SURFACE	\$
106	SWITCHES	INTERRUPTEURS	\$
107	SWITCHES-DISCONNECT	INTERRUPTEURS – SECTIONNEUR	\$
111	TAPE	RUBAN	\$
114	TIMERS/CONTROLS	MINUTERIES/COMMANDES	\$
120	TOOLS-EXTENSION CORD	OUTILS – RALLONGES ÉLECTRIQUES	\$
121	TOOLS-FISH/PULL	OUTILS – RUBANS DE TIRAGE	\$
126	TOOLS-LAMPS	OUTILS – LAMPES	\$
128	TOOLS-METERS/TESTERS	OUTILS – COMPTEURS ET TESTEURS	\$
129	TOOLS-MISC	OUTILS – DIVERS	\$
137	TRANSFORMERS	TRANSFORMATEURS	\$
Subtotal - Part 1			\$

**PART 2 - MISCELLANEOUS ALLPRISER ITEMS**

1	ADAPTERS - SOCKET	ADAPTEURS DE PRISE	\$
2	AIR CLEANERS/FILTERS	ÉPURATEURS/FILTRES D'AIR	\$
3	ALUMINUM WIRE	FIL EN ALUMINIUM	\$
5	BOLTS/NUTS/WASHERS	BOULONS/ÉCROUS/RONDELLES	\$
6	BOXES-CUTOUT	BOÎTES DE COUPURE	\$
8	BOXES-FLOOR	BOÎTES DE PARQUET	\$
12	BOXES-SPLITTER	BOÎTES DE RÉPARTITION	\$
13	CABINET - CONSOLES	COFFRETS DE CONSOLES	\$
14	CABINET - ENCLOSURES	COFFRETS D'ENCEINTES	\$
15	CABINETS - METERING	COFFRETS DE COMPTEURS	\$
16	CABINETS - TELEPHONE	COFFRETS DE TÉLÉPHONES	\$

**STANDING OFFER USAGE REPORT****STANDING OFFER No.****REPORTING PERIOD: From \_\_\_\_\_ to \_\_\_\_\_****Federal Government Department or Agency: \_\_\_\_\_**

ITEM	ALLPRISER TYPE	TYPE ALLPRISER	TOTAL (Applicable Taxes Extra)
18	CABLE-RADIANT HEAT	CÂBLE CHAUFFANT À RAYONNEMENT	\$
19	CABLE-SNOW MELTING	CÂBLE CHAUFFANT POUR DÉGLAÇAGE	\$
21	CEMENT & PRIMER	COLLE ET APPRÊT	\$
22	CHANNEL	PROFILÉ	\$
23	COAX FITTINGS	GARNITURES DE CÂBLE COAXIAL	\$
24	COLUMNS	COLONNES	\$
29	CONDUIT-FIBERGLASS	CONDUITS EN FIBRE DE VERRE	\$
32	CONDUIT-NON-METALLIC	CONDUITS NON-MÉTALLIQUES	\$
33	CONDUIT-POLY	CONDUITS EN POLYÉTHYLÈNE	\$
35	CONDUIT-PVC DUCT	CONDUITS – CONDUITE EN PVC	\$
37	CONTACTORS	CONTACTEURS	\$
40	DOOR CHIMES	CARILLONS DE PORTE	\$
42	FANS-ACCESSORIES	VENTILATEURS – ACCESSOIRES	\$
43	FANS-ATTIC VENT	VENTILATEURS – ÉVENT DE COMBLE	\$
45	FANS-CEILING/WALL	VENTILATEURS MURAUX/DE PLAFOND	\$
46	FASTENERS/ANCHORS	FIXATIONS/ANCRAGES	\$
48	FLOOR SERVICE FTGS	GARNITURES DE SERVICE EN PLANCHER	\$
49	FLOOR TRACK	CHEMIN DE CÂBLE DE PLANCHER	\$
50	FURNACES	GÉNÉRATEURS D'AIR CHAUD	\$
51	FURNACES-ELECTRIC	GÉNÉRATEURS D'AIR CHAUD ÉLECTRIQUES	\$
52	FUSE BLOCKS & HOLDERS	PORTE-FUSIBLE ET BOÎTE À FUSIBLES	\$
54	GAUGES	JAUGES	\$
57	HEATED PIPE	TUYAUTERIE CHAUDE	\$
59	HEATERS-CABINET	APPAREILS DE CHAUFFAGE – COFFRET	\$
60	HEATERS-CEILING	APPAREILS DE CHAUFFAGE – PLAFOND	\$
61	HEATERS-CONTROLS	APPAREILS DE CHAUFFAGE – COMMANDES	\$
62	HEATERS-FLOOR	APPAREILS DE CHAUFFAGE – PLANCHER	\$
63	HEATERS-PORTABLE	APPAREILS DE CHAUFFAGE PORTATIF	\$
65	HEATING TAPES/CABLES	CÂBLES/RUBANS CHAUFFANTS	\$
66	INTERCOMS	INTERPHONES	\$
67	KITCHEN RANGE HOODS	HOTTES DE CUISINE	\$
70	LAMPS & BULBS-LED	LAMPES ET AMPOULES – À DEL	\$
71	LAMPS & BULBS-NEON	LAMPES ET AMPOULES – AU NÉON	\$
74	LAMPS -MERCURY	LAMPES - AU MERCURE	\$
75	LAMPS-SODIUM	LAMPES - AU SODIUM	\$

**STANDING OFFER USAGE REPORT****STANDING OFFER No.****REPORTING PERIOD: From \_\_\_\_\_ to \_\_\_\_\_****Federal Government Department or Agency: \_\_\_\_\_**

ITEM	ALLPRISER TYPE	TYPE ALLPRISER	TOTAL (Applicable Taxes Extra)
77	LIGHTING-HID	ÉCLAIRAGE- DHI	\$
79	LIGHTING-INDICATOR	ÉCLAIRAGE – INDICATEUR	\$
80	MANIFOLDS	COLLECTEURS	\$
83	OUTLET TAPS	PRISES ÉLECTRIQUES	\$
84	PIPE-TRACING	TRAÇAGE DE CONDUITE	\$
85	PLATES & COVERS	PLAQUES ET COUVERCLES	\$
88	POLYETHYLENE PIPE	TUYAUX DE POLYÉTHYLÈNE	\$
89	POWER DISTRIB BLOCKS	BOÎTES DE DISTRIBUTION ÉLECTRIQUE	\$
90	PULLING COMPOUNDS	COMPOSÉS DE TIRAGE	\$
91	PUSH BUTTONS	BOUTONS-POUSOIRS	\$
92	RANGE/DRYER DEVICES	DISPOSITIFS DE CUISINIÈRE/DE SÈCHEUSE	\$
96	SAFETY/SECURITY	SÛRETÉ/SÉCURITÉ	\$
97	SCREWS	VIS	\$
98	SERVICE MASTS & ACCS	MÂTS ET ACCESSOIRES DE BRANCHEMENT	\$
99	SIGNALS-AUDIBLE	SIGNAUX SONORES	\$
100	SIGNALS-STROBE	SIGNAUX VISUELS	\$
101	SIGNS-EXIT	ENSEIGNES – SORTIE	\$
102	SPlicing KITS	TROUSSES D'ÉPISSAGE	\$
103	SPLITTER TROUGHS	BOÎTES DE RÉPARTITION	\$
108	SWITCHES-LIMIT	INTERRUPTEURS DE FIN DE COURSE	\$
109	SWITCHES-PENDANT	INTERRUPTEURS À BOUT DE FIL	\$
110	SWITCHES-SELECTOR	INTERRUPTEURS – COMMUTATEUR	\$
112	THERMOSTAT/TEMP CONT	THERMOSTAT/RÉGULATEUR DE TEMPÉRATURE	\$
113	TIME SWITCHES	INTERRUPTEURS HORAIRES	\$
115	TOOLS-BENDERS	OUTILS À CINTRER	\$
116	TOOLS-CARRIERS	PORTE-OUTILS	\$
117	TOOLS-CRIMPERS	OUTILS – PINCE À SERTIR	\$
118	TOOLS-CUTTERS	OUTILS – COUPE-FIL	\$
119	TOOLS-DRILL BITS	OUTILS – MÈCHES	\$
122	TOOLS-FUSE PULLERS	OUTILS – ARRACHE-FUSIBLE	\$
123	TOOLS-HAMMERS	OUTILS – MARTEAUX	\$
124	TOOLS-HOLE SAWS	OUTILS – SCIES CLOCHES	\$
125	TOOLS-KNIVES	OUTILS – COUTEAUX	\$
127	TOOLS-MEASURING	OUTILS – INSTRUMENTS DE MESURE	\$
130	TOOLS-PLIERS	OUTILS – PINCES	\$

Solicitation No. - N° de l'invitation

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E6VIC-140001

VIC-3-36005

**STANDING OFFER USAGE REPORT****STANDING OFFER No.****REPORTING PERIOD: From \_\_\_\_\_ to \_\_\_\_\_****Federal Government Department or Agency: \_\_\_\_\_**

ITEM	ALLPRISER TYPE	TYPE ALLPRISER	TOTAL (Applicable Taxes Extra)
131	TOOLS-PUNCHES	OUTILS – POINÇONS	\$
132	TOOLS-SAW BLADES	OUTILS – LAMES DE SCIE	\$
133	TOOLS-SAWS	OUTILS – SCIES	\$
134	TOOLS-SCREWDRIVERS	OUTILS – TOURNEVIS	\$
135	TOOLS-WIRE STRIPPERS	OUTILS – PINCES À DÉNUDER	\$
136	TOOLS-WRENCHES	OUTILS – CLÉS	\$
138	WATER HEATERS-COMMERCIAL	CHAUFFE-EAU – COMMERCIAUX	\$
139	WATER HEATERS-RESIDENTIAL	CHAUFFE-EAU – RÉSIDENTIELS	\$
140	WIRE WRAP/SLEEVEING	ENROBAGE/MANCHON DE CÂBLE	\$
141	WIRING DUCT	CONDUITS DE CÂBLES	\$
Subtotal - Part 2			\$
<b>PART 3 - MISCELLANEOUS ELECTRICAL ITEMS (NOT INCLUDED IN ALLPRISER)</b>			
142	MISCELLANEOUS ELECTRICAL ITEMS NORMALLY OF YOUR SUPPLY, NOT INCLUDED IN THE ALLPRISER ELECTRICAL PRICING GUIDE	ARTICLES ÉLECTRIQUES DIVERS NORMALEMENT STOCKÉS DANS VOTRE MAGASIN, QUI NE SONT PAS INCLUS DANS LE « ELECTRICAL PRICING GUIDE » D'ALLPRISER	\$
<b>TOTAL FOR THE REPORTING PERIOD (Part 1 + Part 2 + Part 3) - CAD</b>			\$

## ANNEX D - CERTIFICATIONS

Offerors must provide the required certifications and related documentation to be issued a standing offer. Canada will declare an offer non-responsive if the required certifications and related documentation are not completed and submitted as requested.

Compliance with the certifications offerors provide to Canada is subject to verification by Canada during the offer evaluation period (before issuance of a standing offer) and after issuance of a standing offer. The Standing Offer Authority will have the right to ask for additional information to verify offerors' compliance with the certifications before issuance of a standing offer. The offer will be declared non-responsive if any certification made by the offeror is untrue, whether made knowingly or unknowingly. Failure to comply with the certifications or to comply with the request of the Standing Offer Authority for additional information will also render the offer non-responsive.

### 1. Mandatory Certifications Required Precedent to Issuance of a Standing Offer

#### 1.1 Code of Conduct and Certifications - Related documentation

By submitting an offer, the offeror certifies that the offeror and its affiliates are in compliance with the provisions as stated in Section 01 Code of Certification Code of Conduct and Certifications - Offer of Standard Instructions 2006. The related documentation therein required will assist Canada in confirming that the certification are true.

### 2. Additional Certifications Precedent to Issuance of a Standing Offer and Certifications Required with the Offer

#### 2.1 Additional Certifications Precedent to Issuance of a Standing Offer

The certifications listed below should be completed and submitted with the offer but may be submitted afterwards. If any of these required certifications is not completed and submitted as requested, the Standing Offer Authority will so inform the offeror and provide the offeror with a time frame within which to meet the requirement. Failure to comply with the request of the Standing Offer Authority and meet the requirements within that time period will render the offer non-responsive.

##### 2.1.1 Federal Contractors Program - \$200,000 or more

1. The Federal Contractors Program (FCP) requires that some suppliers, including a supplier who is a member of a joint venture, bidding for federal government contracts, valued at \$200,000 or more (incluant les taxes applicables), make a formal commitment to implement employment equity. This is a condition precedent to the issuance of a standing offer. If the offeror, or, if the offeror is a joint venture and if any member of the joint venture, is subject to the FCP, evidence of its commitment must be provided before the issuance of a standing offer.

Suppliers who have been declared ineligible contractors by Human Resources and Skills Development Canada (HRSDC) are no longer eligible to receive government contracts over the threshold for solicitation of bids as set out in the Government Contracts Regulations. Suppliers may be declared ineligible contractors either as a result of a finding of non-compliance by HRSDC, or following their voluntary withdrawal from the FCP for a reason other than the reduction of their workforce to less than 100 employees. Any offers from ineligible contractors, including an offer from a joint venture that has a member who is an ineligible contractor, will be declared non-responsive.

2. If the offeror does not fall within the exceptions enumerated in 3.(a) or (b) below, or does not have a valid certificate number confirming its adherence to the FCP, the offeror must fax (819-953- 8768) a copy of the signed form LAB 1168, Certificate of Commitment to Implement Employment Equity, to the Labour Branch of HRSDC.
3. The offeror, or, if the offeror is a joint venture the member of the joint venture, certifies its status with the FCP, as follows:

The offeror or the member of the joint venture

- (a) ( ) is not subject to the FCP, having a workforce of less than 100 full-time or part-time permanent employees, and/or temporary employees having worked 12 weeks or more in Canada;
- (b) ( ) is not subject to the FCP, being a regulated employer under the Employment Equity Act, S.C. 1995, c. 44;
- (c) ( ) is subject to the requirements of FCP, having a workforce of 100 or more full-time or part-time permanent employees, and/or temporary employees having worked 12 weeks or more in Canada, but has not previously obtained a certificate number from HRSDC (having not bid on requirements of \$200,000 or more), in which case a duly signed certificate of commitment is attached;
- (d) ( ) is subject to FCP, and has a valid certificate number as follows: \_\_\_\_\_ (e.g. has not been declared an ineligible contractor by HRSDC).

Further information on the FCP is available on the HRSDC Web site.

### 2.1.2 Offeror's Subscription to a valid Allpriser, E-Priser or Webpriser Guide Index Price

#### **Latest Edition of the Electrical Price Guide (Yellowbook).**

The offeror hereby certifies that it holds a valid subscription of the Allpriser, E-Priser or Webpriser Guide Price Index - Latest Edition of the Electrical Price Guide (Yellowbook). Copy of invoice evidencing compliance with this requirement must be submitted to PWGSC before award of a Standing Offer.

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Name (Print)

\_\_\_\_\_  
Date

### 1.2 Certifications Required with the Bid

In accordance with the evaluation procedures and mandatory technical evaluation criteria listed under Part 4 of the Request for Standing Offer, offerors must submit the following duly completed certifications with their offer.

- A. The offeror certifies that it is capable of supplying all 50 Allpriser Items listed in Annex B - Basis of Payment under "Part 1 - Mandatory Allpriser Items" during the entire period of the Standing Offer.**

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Name (Print)

\_\_\_\_\_  
Date

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- B. The offeror certifies that it is capable of supplying a minimum of 65 of the 86 Allpriser Items listed in Annex B - Basis of Payment under “Part 2 - Miscellaneous Allpriser Items” during the entire period of the Standing Offer.**

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Signature

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Name (Print)

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Date

- C. The offeror certifies that it is a bona fide agent/distributor authorized by the manufacturer to supply all products being offered during the entire period of the Standing Offer.**

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Signature

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Name (Print)

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Date

- D. The offeror certifies that is capable of meeting all the requirements listed in the Annex A - Requirement during the entire period of the Standing Offer.**

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Signature

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Name (Print)

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Date

- E. The offeror certifies that is complies with the pricing requirements contained in Annex B - Basis of Payment during the entire period of the Standing Offer.**

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Signature

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Name (Print)

---

Date

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**ANNEX E - REQUEST FOR VOLUME DISCOUNT****(Example)**

Compliant to the terms and conditions of the Regional Master Standing Offer (RMSO), Part A, article 9.3 "Request for Volume Discounts", PWGSC hereby, request an additional rebate for the following item(s):

**RETURN BIDS TO/RETOURNER LES SOUMISSIONS À:**

Bid Receiving Public Works and Government Services Canada / Réception des soumissions Travaux Publics et Services Gouvernementaux Canada

Pacific Region

401 - 1230 Government Street

Victoria BC V8W 3X4

Bid Fax (250) 363-3344

Late submission will not be considered.

**Address Enquiries to:** \_\_\_\_\_ by no later than \_\_\_\_\_

(All enquiries must be submitted in writing to the Standing Offer Authority of PWGSC)

**RVD No. - No. De DRV** \_\_\_\_\_ **dated/en date du:** \_\_\_\_\_

**RMSO No.** \_\_\_\_\_

**RVD closes - la DRV pend fin at/à** \_\_\_\_\_ **PM on/le** \_\_\_\_\_

**Destination of Goods/Services - Destinations des biens/services:**

**Delivery Instructions - Instructions de Livraison: DDP Destination**

**Delivery Required**  
**Livraison exigée:**

**Delivery Offered**  
**Livraison proposée:**

**Vendor/Firm Name and Address**

**Raison sociale et adresse du fournisseur/de l'entrepreneur**

**Name and title of person authorized to sign on behalf of Vendor/Firm (type or print)**

**Nom et titre de la personne autorisée à signer au nom du fournisseur/de l'entrepreneur**  
**(taper ou écrire en caractères d'imprimerie)**

**Signature**

**Date**

Item	Allpriser Type	Allpriser Group	Allpriser Code	Allpriser Description	Qty required	Unit of Measure	Allpriser Yellowbook List Price CAD\$	Current RMSO Discount %	Discount Offered for this RVD	Discounted Unit Price (a) x [1-(b)]	Extended Price Qty*Disc.Price
Example:											
1	Boxes-Fuse/Breakers	Cutler-Hammer	WPR00112860	CPL220 Main Plug-in Loadcentre 1PH-3-Wire	100	Each	\$534.00	15%	25%	\$400.50	\$40,050.00
Total évalué globalement (pour les DRV portants sur plusieurs articles) (Taxes applicables en sus) >											

All prices are Canadian dollars, Applicable Taxes excluded, Delivered Duty Paid (DDP) to Destination.

All terms and conditions of the RMSO apply to this RVD.

Evaluation criteria: See Herein

The following **Mandatory** evaluation criteria will be taken into consideration in the evaluation of each bid:

- (Mandatory) Compliance with the Requirement at Annex A.
- (Mandatory) Compliance with the Basis of Payment at Annex B.

Basis of Selection: See section 9.3 (6) of the RMSO.

## ANNEX F - ENVIRONMENTAL CONSIDERATIONS

As part of the federal governments commitment to environmentally responsible procurement, Public Works and Government Services Canada (PWGSC) encourages the private sector to develop and implement environmentally responsible initiatives in manufacturing processes, products, business management systems and packaging.

Offerors must complete and submit the environmental questionnaire and certification provided in this annex with their offer. This information is collected for information purposes only and does not form part of the evaluation.

In addition to completing this questionnaire, offerors must agree to provide information and/or substantiating documentation upon request from the Standing Offer Authority regarding their stated environmental initiatives, and the details of the environmental impact of the goods proposed in terms of overall environmental management, for example:

- Provide details of the offeror's policies and practices in relation to environmentally responsible manufacturing processes.
- Provide details of the offeror's policies and practices in relation to environmentally responsible waste disposal initiatives
- Provide details of the offeror's policies and practices in relation to waste reduction initiatives
- Provide details of offeror's policies and practices in relation to packaging initiatives
- Provide details of offeror's policies and practices in relation to re-use strategies.
- Provide details of offeror's policies and practices in relation to recycling

### Offeror Certification:

Offeror Name: \_\_\_\_\_

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Name (Print)

\_\_\_\_\_  
Date

### Environmental Questionnaire:

Offerors are to fill in the appropriate cells in the Yes and No columns as it applies to them. If not applicable, simply fill in as "n/a" (not applicable)

	Yes	No	n/a
<b>Manufacturer's Commitment</b>			
1. The offeror has an environmental policy statement.			
2. The manufacturer has a history on environmental initiatives.			
3. The manufacturer has conducted a comprehensive waste audit.			
4. The manufacturer has further plans for environmental improvements.			
<b>Packaging and Distribution</b>			
1. The packaging is designed to minimize waste (e.g. bulk, reusable)			
2. Recycled materials are used to produce the packaging.			
3. Your firm accepts the packaging for reuse, recycling or recovery			
<b>Disposal</b>			
1. There a product buy or take back program.			

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	Yes	No	n/a
2. There is a program in place to recondition, reuse or recycle the electrical products offered..			