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Bid Receiving - PWGSC / Réception des soumissions -
TPSGC
11 Laurier St. / 11, rue Laurier
Place du Portage , Phase III
Core 0A1 / Noyau 0A1
Gatineau
Québec
K1A 0S5
Bid Fax: (819) 997-9776

SOLICITATION AMENDMENT
MODIFICATION DE L'INVITATION

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address
Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution
Electronics, Simulators and Defence Systems Div.
/Division des systèmes électroniques et des systèmes de
simulation et de défense
11 Laurier St. / 11, rue Laurier
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Gatineau
Québec
K1A 0S5

Title - Sujet Search and Removal Equipment Suite	
Solicitation No. - N° de l'invitation W8476-112761/A	Amendment No. - N° modif. 005
Client Reference No. - N° de référence du client W8476-112761	Date 2013-03-26
GETS Reference No. - N° de référence de SEAG PW-\$\$QF-101-23418	
File No. - N° de dossier 101qf.W8476-112761	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2013-04-03	Time Zone Fuseau horaire Eastern Daylight Saving Time EDT
F.O.B. - F.A.B. Specified Herein - Précisé dans les présentes Plant-Usine: <input type="checkbox"/> Destination: <input type="checkbox"/> Other-Autre: <input checked="" type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Michael Rancourt	Buyer Id - Id de l'acheteur 101qf
Telephone No. - N° de téléphone (819) 956-3930 ()	FAX No. - N° de FAX (819) 956-5650
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction: See Herein	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

This Solicitation Amendment 005 is raised to answer Bidder questions raised during the solicitation period, and make changes to the solicitation as a result of the answers provided :

Question 1

The question is as follows :

SOW Clauses 3.3.13 and 3.3.14 call for the supply of beryllium-free, non-magnetic, non-sparking tools meeting STANAG 2897 Annex C and in service with a NATO or ABCA military or police agency. Can DND confirm they have validated the availability of tooling that meets all these requirements? If not, can the requirement be reassessed?

The answer is as follows :

Bidder should note that Annex A SOW paragraph 3.3.13.4 and 3.3.14.4, indicates that Beryllium is not desirable, but still allowed, if the use of that material will allow meeting STANAG 2897 Annex C.

DND is confident that non-magnetic tools are available that can meet these requirements.

Question 2

The question is as follows :

We respectfully request to know the reason why the government of Canada is limiting the Previous EOD and IED Disposal equipment NATO/ABCA military/police force contracts to contracts that shall have at least 5 components and 2 of those are H&L and non-magnetic tools. Why non-magnetic tools if you have already requested that industry must provide that all tools are tested/certified to STANAG 2897 Annex C? You would think that would satisfy the government.

We can understand that the government is looking for an integrator with experience, but finds that the requirement is restricting industry unfairly as this solicitation is asking industry to pull together kits from other industry specialists and some of those requests are requiring specialty designed tool kits unique to the DND.

It is our opinion that the component list not restrict industry. Would it be possible to remove the non-magnetic tool from the list?

The answer is as follows :

DND will agree to the removal of the Non-magnetic/sparking tool equipment, as one of the five (5) SRES components in the contract.

As a result of the answer provided, the following changes have been made to Annex B, Evaluation Criteria for the Search and Removal Equipment Suite:

DELETE Annex B, "Evaluation Criteria for the Search and Removal Equipment Suite" in it's entirety; and

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Amd. No. - N° de la modif.

005

Buyer ID - Id de l'acheteur

101qf

Client Ref. No. - N° de réf. du client

W8476-112761

File No. - N° du dossier

101qfW8476-112761

CCC No./N° CCC - FMS No/ N° VME

INSERT

The newly revised Annex B, "Evaluation Criteria for the Search and Removal Equipment Suite (Dated 25 Mar 2013)," reflecting these changes, attached herein.

ALL OTHER TERMS AND CONDITIONS OF THE SOLICITATION DOCUMENT REMAIN UNCHANGED

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CCC No./N° CCC - FMS No/ N° VME

The following Documents are attached:

- 1) Annex B, Evaluation Criteria for the SRES (Dated 25 March 2013)

EVALUATION CRITERIA
FOR THE
SEARCH AND REMOVAL EQUIPMENT SUITE

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1. Introduction

- 1.1. This document identifies the procedure by which bids for the Search and Removal Equipment Suite (SRES) requirement, will be evaluated by Canada.
- 1.2. This document forms a part of the Request for Proposal (RFP) for the SRES requirement.

2. Evaluation Process

- 2.1. The evaluation process will be conducted as follows:
 - a. The evaluation team will determine first if there are three (3) or more bids with a valid Canadian Content certification. In that event, the evaluation process will be limited to the bids with the valid certification; otherwise, all bids will be evaluated. If some of the bids with a valid certification are declared non-responsive, or are withdrawn, and less than three (3) responsive bids with a valid certification remain, the evaluation will continue among those bids with a valid certification. If all bids with a valid certification are subsequently declared non-responsive, or are withdrawn, then all the other bids received will be evaluated.
 - b. Contracting Authority will screen the bids for completeness, misplaced financial information and compliance with the general terms and conditions. The technical section of the compliant bids will then be provided to the Bid Evaluation Team.
 - c. The Bid Evaluation Team will review bids to ensure compliance with all mandatory requirements of Table 1. The Bid Evaluation Team will use the "Bidder's Response/References" column of Table 1 to acquire where compliance information has been provided in a bid. The Bid Evaluation Team will assess the information for compliance, and enter the results in the "Evaluation" column of Table 1. Compliance (C) or non-responsive (NR) will be indicated. Failure to meet one or more of the mandatory requirements will render the bid non-compliant and will be given no further consideration.

For all bids that meet the mandatory requirements:

- d. The Bid Evaluation Team will score bids with respect to each point-rated requirement of Table 2. The Bid Evaluation Team will use the "Bidder's Response/References" column of Table 2 to acquire where compliance information has been provided in a bid. Based upon this information, each point rated requirement will be assessed as follows:
 - i. Four Scenario Locations:

Bidders must achieve a minimum of 50% of the maximum available points (40 of the 80 points) for Four Scenario Locations.

The Bid Evaluation Team will assess and evaluate each point rated criteria, and award points using the scoring method provided. The Bid Evaluation Team will enter the results in the "Score" column of Table 2.

ii. Bidder Training Experience and References:

Bidders must achieve a minimum of 50% of the maximum available points (15 of the 30 points) for Bidder Training Experience and References.

The Bid Evaluation Team will assess and evaluate each point rated criteria, and award points using the scoring method provided. The Bid Evaluation Team will enter the results in the "Score" column of Table 2.

- e. The Bid Evaluation Team will sum the scores for each of the point rate evaluation areas of Table 2, and identify the total score achieved with respect to the maximum points available for each respective area. The Bid Evaluation Team will forward the results for review and evaluation by the Contracting Authority;

3. Contractor Selection

3.1. Contractor Selection will be conducted as follows:

- a. The Contracting Authority will identify bids that achieved a minimum of 50% of the total points available for Bidder Training Experience and References (15 points out of a possible 30 points). Failure to achieve 50% of the possible 30 points will render the bid non-compliant and will be given no further consideration.

For all bids that achieve 50% of the total available points for Bidder Training Experience and References:

- b. The contracting Authority will identify bids that achieve a minimum of 50% of the total points available for all point rate criteria in table 2 (55 points out of a possible 110 points). Failure to achieve 50% of the possible 110 points will render the bid non-compliant and will be given no further consideration;
- c. The organization submitting a fully compliant bid with the lowest cost per point as determined by PWGSC will be selected as the Contractor. This will be calculated as follows:

$$\frac{\text{Price of Bid (including options)}}{\text{Total Points Awarded for Bid}} = \text{Cost per Point Score}$$

Example:

Bidder A:

Total Evaluated Cost of \$61,500,000 divided by 800 Total Points achieved = \$76,875.00 per point.

Bidder B:

Total Evaluated Cost of \$66,000,000 divided by 875 Total Points achieved =
\$75,428.57 per point.

In this case, Bidder B would be recommended for contract award

4. Compliance Method

The following methods, as indicated in the "Compliance Documentation Required" column of Table 1, will be used to define the minimum information required from the bidders against each requirement:

- a. Test Report (TR) - Where "Test Report" is identified in the "Compliance Documentation Required" column, the bidder shall provide CE (or equivalent) test reports or accredited NATO/ABCA third party lab certifications.
- b. Compliance Statement (CS) - Where "Compliance Statement" is identified in the "Compliance Documentation Required" column, the Bidder shall provide a compliance statement that describes in detail how the equipment offered fully complies with the requirement. Supporting documentation is requested but not essential.

TABLE 1: MANDATORY TECHNICAL EVALUATION CRITERIA

Serial	Key Requirement Criteria with References	Requirement Description	Compliance Documentation Required CS - Compliance Statement TR - Test Report	Bidder's Response/References	Evaluation (This column is for the Evaluation Team only)	
					"C"	"NR"
M1	Annex A – Para 3.2.1.2	The SRES shall be based on proven, fielded equipment that is in-service with a North Atlantic Treaty Organization (NATO) or American, British, Canadian, Australian (ABCA) military partner or police agency of those countries.	CS			
M2	Annex A – Para 3.2.2.1	The SRES shall be designed so that the various components shall work together without any modifications.	CS			
M3	Annex A – Para 3.2.2.2	The SRES shall be designed for fast viewing and selection of available tools and equipment, as well as replacement and mustering of those tools after an operation.	CS			
M4	Annex A – Para 3.2.2.3	SRES specifications, when required by the specific component under section 3.3, shall be supported by CE (or equivalent) test reports or accredited NATO/ABCA third party lab certifications.	CS			
M5	Annex A – Para 3.3.10.1	Mine prodder shall be tested and certified to be non-magnetic IAW STANAG 2897 Annex C.	CS			
M6	Annex A – Para 3.3.13.2	Each component of the Non-magnetic/sparking tools shall be tested and certified to be non-magnetic IAW STANAG 2897 Annex C.	CS			
M7	Annex A – Para 3.3.14.2	Each component of the Non-magnetic/sparking excavation equipment shall be tested and certified to be	CS			

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Serial	Key Requirement Criteria with References	Requirement Description	Compliance Documentation Required CS - Compliance Statement TR - Test Report	Bidder's Response/References	Evaluation (This column is for the Evaluation Team only)	
					"C"	"NR"
		non-magnetic IAW STANAG 2897 Annex C.				
M8	Annex A – Para 3.3.15	Hook and line equipment Component specifications (except for the telescopic pole in para. 3.3.15.4) shall be certified as described in paragraph 3.2.2.3.	TR			
M9	Annex A – Para 3.3.17	Heavy duty tripod Component specification (maximum load) shall be certified as described in paragraph 3.2.2.3.	TR			
M10	Annex A – Para 3.3.18	Light duty tripod Component specification (maximum load) shall be certified as described in paragraph 3.2.2.3.	TR			
M11	Annex A – Para 3.3.22.2	Lightweight EOD Tool and Hook and Line equipment shall weigh less than 4.55kg (approx. 10lbs), including soft carrying case.	CS			
M12	Annex A – Para 3.5.1.1	The SRES shall be capable of operation while in climatic conditions ranging from –30°C to +50°C without degradation, unless otherwise stated under System Components para. 3.3.	CS			

TABLE 2: POINT-RATED TECHNICAL EVALUATION CRITERIA

Requirements	Minimum Information Required	Evaluation Criteria	Evaluation Scale	Bidder's Response/References	Score
Operator Training Scenarios			For a maximum of 80 points		
(Ref: Annex A - SOW Para 3.8.7.6). (Note: These Training Scenarios shall be used as a basis for the submission Training Package DID SRES-ILS-209 after contract award.)	Bidder shall provide four operator training scenarios via type written document (Bidder can use their own format) with pictures, using their proposed equipment suite to deal with threats found in each of four (4) locations.	The evaluators will assess the bidder's submitted Operator Training Scenarios based on the points score listed. The overall point score assigned to the bidder's submitted Operator Training Scenarios will contribute to the bidder's proposal evaluation.	<p>Four Scenario Locations</p> <ul style="list-style-type: none"> Building - Threat will be inside the building with access only through closed doors. Vehicle - Threat will be inside the passenger compartment with doors closed, but not locked, and windows rolled up as well as a second threat inside the engine compartment. Culvert - Threat will be inside the culvert (at least 3 meters from the opening) below a road. Raised Platform - Threat will be on top of a raised platform (such as a water tower) at least 10 meters above ground. Assume platform has ladder access. <p>Scenario Basic Requirements</p> <p>1. Bidder shall include pictures of each kit (or piece of equipment if not in a kit) used in each of the scenarios, all of which shall be in the proposed suite listed under the "System Components" section of the SOW.</p> <p>2. A manual approach (Operator searching to locate and gain access to the IED) in each scenario shall be required (no remote approaches), as well, Bidder shall assume manual approaches are a one-man risk and full EOD suit is worn on approach.</p>		

			<p>Scenario Basic Mission Area Requirements</p> <p>Each operator training scenario shall demonstrate the following basic mission areas:</p> <p>Search/Investigation – The bidder shall demonstrate the capability to safely approach and determine the location of the threat with enough detail to establish an accurate access/movement plan through search lanes that have been cleared of any dangers.</p> <p>Access/Movement – The bidder shall demonstrate the capability to gain access to the threat (possibly with the use of tools) and move the threat to a safe area that will reduce surrounding damage. Bidder shall also demonstrate how the proposed suite keeps the threat in its original attitude.</p> <p>Hazard Mitigation – The bidder shall demonstrate the utilization of equipment along with procedures to reduce related hazards to the EOD Operator(s)/Team, requiring minimal approaches and provide stand-off capability.</p> <p>Scene Clearance – Bidder shall assume RSPs (Render Safe Procedures - application of special EOD equipment (such as disrupters), which are used to open, investigate and preclude the detonation or functioning of the threat) have taken place.</p> <p>Bidder shall demonstrate how the proposed suite is used for forensic investigation (including collection of evidence and preparation for photos/diagrams).</p>	
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			<p>Evaluation Term Definitions</p> <p>Completely & Credibly demonstrated - Demonstrating sufficient military experience/knowledge, worthy of evaluator confidence, to carry out the operation successfully. <i>In order to demonstrate "sufficient" military experience / knowledge, the bidder shall incorporate realistic EOD techniques, procedures, and terminology while demonstrating the engineering and professional design, and equipment organizational system (allowing EOD operator to easily view, find and select appropriate equipment and cross check for load strength ratings and maintenance/care instructions) of the proposed suite of SRES equipment. Where applicable, the Bidder shall also demonstrate within the scenarios how the proposed suite handles the full load ranges [up to 227.3kg (approx. 500lbs).</i></p> <p>Marginally demonstrated - Demonstrating minimal military experience/knowledge with a likelihood of carrying out the operation successfully. <i>Where applicable, the Bidder shall also demonstrate within the scenarios how the proposed suite handles the full load ranges [up to 227.3kg (approx. 500lbs).</i></p> <p>Not credibly demonstrated - NOT demonstrating sufficient military experience/knowledge, worthy of evaluator confidence, to carry out the operation successfully.</p>	
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			<p>Scenario 1 – Building</p> <p>Search/Investigation</p> <ul style="list-style-type: none"> • 5 points – Completely & credibly demonstrated • 3 points – Marginally demonstrated • 0 points – Not credibly demonstrated <p>Access/Movement</p> <ul style="list-style-type: none"> • 5 points – Completely & credibly demonstrated • 3 points – Marginally demonstrated • 0 points – Not credibly demonstrated <p>Hazard Mitigation</p> <ul style="list-style-type: none"> • 5 points – Completely & credibly demonstrated • 3 points – Marginally demonstrated • 0 points – Not credibly demonstrated <p>Scene Clearance (after RSPs)</p> <ul style="list-style-type: none"> • 5 points – Completely & credibly demonstrated • 3 points – Marginally demonstrated • 0 points – Not credibly demonstrated <p>Scenario 2 – Vehicle</p> <p>Search/Investigation</p> <ul style="list-style-type: none"> • 5 points – Completely & credibly demonstrated • 3 points – Marginally demonstrated • 0 points – Not credibly demonstrated <p>Access/Movement</p> <ul style="list-style-type: none"> • 5 points – Completely & credibly demonstrated • 3 points – Marginally demonstrated • 0 points – Not credibly demonstrated 	
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			<p>Scenario 4 – Raised Platform</p> <p>Search/Investigation</p> <ul style="list-style-type: none"> • 5 points – Completely & credibly demonstrated • 3 points – Marginally demonstrated • 0 points – Not credibly demonstrated <p>Access/Movement</p> <ul style="list-style-type: none"> • 5 points – Completely & credibly demonstrated • 3 points – Marginally demonstrated • 0 points – Not credibly demonstrated <p>Hazard Mitigation</p> <ul style="list-style-type: none"> • 5 points – Completely & credibly demonstrated • 3 points – Marginally demonstrated • 0 points – Not credibly demonstrated <p>Scene Clearance (after RSPs)</p> <ul style="list-style-type: none"> • 5 points – Completely & credibly demonstrated • 3 points – Marginally demonstrated • 0 points – Not credibly demonstrated 	
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Requirements	Minimum Information Required	Evaluation Criteria	Evaluation Scale	Bidder's Response/References	Score
Bidder's Training Experience and References (Ref: Annex A - SOW Para 3.8.7.6).	Bidder shall provide Training Experience and References information via type written document (Bidder can use their own format).	The evaluators will assess the bidder's submitted Training Experience and References based on the points score listed. The overall point score assigned to the bidder's submitted Training Experience and References will contribute to the bidder's proposal evaluation.	For a maximum of 30 points Bidder Training Experience and References Bidder shall demonstrate capacity to train EOD operators on the provided suite, as well as experience and credentials of training staff. EOD and IED Disposal experience of the most qualified trainer that will conduct training. <ul style="list-style-type: none"> 10 points – More than or equal to 10 years of EOD and IED Disposal experience (demonstrated through provided credentials and reference(s)). 1 to 9 points – One point will be awarded for each year of EOD and IED Disposal experience (demonstrated through provided credentials and reference(s)). 0 points – Trainer with less than one (1) year of EOD and IED Disposal experience. Previously provided training courses on EOD and IED Disposal using components of the provided suite. <ul style="list-style-type: none"> 10 points – Ten (10) or more training courses previously provided (demonstrated through short description, components trained and references). 1 to 9 points – One point will be awarded for each previously provided training course (demonstrated through short description, components trained and references). 0 points – No previously provided training courses. 		

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			<p>Previous EOD and IED Disposal equipment NATO/ABCA military/police force contracts.</p> <p>Note: To be considered an acceptable contract, each contract shall have at least five (5) of the SRES components as defined in Annex A SOW 3.3 System Components, and one (1) of those five components shall be Hook and line equipment.</p> <ul style="list-style-type: none"> • 10 points – Five (5) or more NATO/ABCA military/police force contracts (demonstrated through supporting documentation and references). • 2, 4, 6 or 8 points – Two (2) points will be awarded for each acceptable NATO/ABCA military/police force contract (demonstrated through supporting documentation and references). • 0 points – No previous NATO/ABCA military/police force contracts or no acceptable contracts. 		
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