

**RETURN BIDS TO:
RETOURNER LES SOUMISSIONS À:**

**Bid Receiving - PWGSC / Réception des
soumissions - TPSGC**

**11 Laurier St./ 11 rue, Laurier
Place du Portage, Phase III
Core 0A1 / Noyau 0A1
Gatineau, Québec K1A 0S5
Bid Fax: (819) 997-9776**

**REQUEST FOR PROPOSAL
DEMANDE DE PROPOSITION**

**Proposal To: Public Works and Government
Services Canada**

We hereby offer to sell to Her Majesty the Queen in right of Canada, in accordance with the terms and conditions set out herein, referred to herein or attached hereto, the goods, services, and construction listed herein and on any attached sheets at the price(s) set out therefor.

**Proposition aux: Travaux Publics et Services
Gouvernementaux Canada**

Nous offrons par la présente de vendre à Sa Majesté la Reine du chef du Canada, aux conditions énoncées ou incluses par référence dans la présente et aux annexes ci-jointes, les biens, services et construction énumérés ici sur toute feuille ci-annexée, au(x) prix indiqué(s).

Comments - Commentaires

Title - Sujet MEDICAL & LABORATORY EQUIPMENT	
Solicitation No. - N° de l'invitation 45045-120030/A	Date 2012-06-22
Client Reference No. - N° de référence du client 82701-120013	
GETS Reference No. - N° de référence de SEAG PW-\$\$PV-916-60736	
File No. - N° de dossier pv916.45045-120030	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2012-08-07	
Time Zone Fuseau horaire Eastern Daylight Saving Time EDT	
F.O.B. - F.A.B. Plant-Usine: <input type="checkbox"/> Destination: <input checked="" type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Emond, Linda A.	
Buyer Id - Id de l'acheteur pv916	
Telephone No. - N° de téléphone (819) 956-4014 ()	FAX No. - N° de FAX (819) 956-3814
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction: Specified Herein Précisé dans les présentes	

Instructions: See Herein

Instructions: Voir aux présentes

Vendor/Firm Name and Address

**Raison sociale et adresse du
fournisseur/de l'entrepreneur**

Issuing Office - Bureau de distribution

Scientific, Medical and Photographic Division / Division de
l'équipement scientifique, des produits photographiques et
pharmaceutiques
11 Laurier St./ 11 rue, Laurier
6B1, Place du Portage
Gatineau, Québec K1A 0S5

Delivery Required - Livraison exigée See Herein	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

TABLE OF CONTENTS

PART 1 - GENERAL INFORMATION

1. Security Requirement
2. Requirement
3. Debriefings

PART 2 - BIDDER INSTRUCTIONS

1. Standard Instructions, Clauses and Conditions
2. Submission of Bids
3. Enquiries - Bid Solicitation
4. Applicable Laws

PART 3 - BID PREPARATION INSTRUCTIONS

1. Bid Preparation Instructions

PART 4 - EVALUATION PROCEDURES AND BASIS OF SELECTION

1. Evaluation Procedures
2. Basis of Selection

PART 5 - CERTIFICATIONS

1. Certifications Required with the Bid

PART 6 - RESULTING CONTRACT CLAUSES

1. Security Requirement
2. Requirement
3. Standard Clauses and Conditions
4. Term of Contract
5. Authorities
6. Payment
7. Invoicing Instructions
8. Certifications
9. Applicable Laws
10. Priority of Documents
11. SACC Manual Clauses
12. Shipping Instructions - Delivery at Destination

Solicitation No. - N° de l'invitation

45045-120030/A

Amd. No. - N° de la modif.

Buyer ID - Id de l'acheteur

pv916

Client Ref. No. - N° de réf. du client

82701-120013

File No. - N° du dossier

pv91645045-120030

CCC No./N° CCC - FMS No/ N° VME

List of Annexes:

Annex A Requirement / Basis of Payment

Annex B Mandatory Specification for Haematology Analyzer

PART 1 - GENERAL INFORMATION

1. Security Requirement

There is no security requirement associated with the requirement.

2. Requirement

The requirement is detailed under "Annex A" - Requirement / Basis of Payment.

2.1 Optional Requirement for Reagents, Controls and Calibrations

An option to purchase additional reagents, controls and calibrations for up to four (4) years after contract award is being included.

2.2 Optional Extended Warranty for Haematology Systems

An option to purchase up to two (2) additional one (1) year warranty periods for the haematology systems is being included.

Optional Requirement reagents, controls and calibrations / additional year warranty periods

The Contractor grants to Canada the irrevocable option to purchase reagents and additional year warranty period under the same terms and conditions and at the prices stated in the contract.

The option may only be exercised by the Contracting Authority and will be evidenced, for administrative purposes only, through a contract amendment.

3. Debriefings

After contract award, bidders may request a debriefing on the results of the bid solicitation. Bidders should make the request to the Contracting Authority within 15 working days of receipt of notification that their bid was unsuccessful. The debriefing may be provided in writing, by telephone or in person.

PART 2 - BIDDER INSTRUCTIONS

1. Standard Instructions, Clauses and Conditions

All instructions, clauses and conditions identified in the bid solicitation by number, date and title are set out in the Standard Acquisition Clauses and Conditions Manual (<http://ccua-sacc.tpsgc-pwgsc.gc.ca/pub/acho-eng.jsp>) issued by Public Works and Government Services Canada.

Bidders who submit a bid agree to be bound by the instructions, clauses and conditions of the bid solicitation and accept the clauses and conditions of the resulting contract.

The 2003 (2011-05-16) Standard Instructions - Goods or Services - Competitive Requirements, are incorporated by reference into and form part of the bid solicitation.

Subsection 5.4 of 2003, Standard Instructions - Goods or Services - Competitive Requirements, is amended as follows:

Delete: sixty (60) days
Insert: ninety (90) days

1.1 SACC Manual Clauses

B1000T Condition of Material 2007-11-30

2. Submission of Bids

Bids must be submitted only to Public Works and Government Services Canada (PWGSC) Bid Receiving Unit by the date, time and place indicated on page 1 of the bid solicitation.

3. Enquiries - Bid Solicitation

All enquiries must be submitted in writing to the Contracting Authority no later than ten (10) calendar days before the bid closing date. Enquiries received after that time may not be answered.

Bidders should reference as accurately as possible the numbered item of the bid solicitation to which the enquiry relates. Care should be taken by bidders to explain each question in sufficient detail in order to enable Canada to provide an accurate answer. Technical enquiries that are of a proprietary nature must be clearly marked "proprietary" at each relevant item. Items identified as "proprietary" will be treated as such except where Canada determines that the enquiry is not of a proprietary nature. Canada may edit the questions or may request that the Bidder do so, so that the proprietary nature of the question is eliminated, and the enquiry can be answered with copies to all bidders. Enquiries not submitted in a form that can be distributed to all bidders may not be answered by Canada.

4. Applicable Laws

Any resulting contract must be interpreted and governed, and the relations between the parties determined, by the laws in force in the province of Ontario.

Bidders may, at their discretion, substitute the applicable laws of a Canadian province or territory of their choice without affecting the validity of their bid, by deleting the name of the Canadian province or territory specified and inserting the name of the Canadian province or territory of their choice. If no change is made, it acknowledges that the applicable laws specified are acceptable to the bidders.

PART 3 - BID PREPARATION INSTRUCTIONS

1. Bid Preparation Instructions

Canada requests that bidders provide their bid in separately bound sections as follows:

Section I: Technical Bid (two (2) copies)
Section II: Financial Bid (one (1) copy)
Section III: Certifications (one (1) copy)

Prices must appear in the financial bid only. No prices must be indicated in any other section of the bid.

Canada requests that bidders follow the format instructions described below in the preparation of their bid:

- (a) use 8.5 x 11 inch (216 mm x 279 mm) paper;
- (b) use a numbering system that corresponds to the bid solicitation.

In April 2006, Canada issued a policy directing federal departments and agencies to take the necessary steps to incorporate environmental considerations into the procurement process Policy on Green Procurement. (<http://www.tpsgc-pwgsc.gc.ca/ecologisation-greening/achats-procurement/politique-policy-eng.html>). To assist Canada in reaching its objectives, bidders are encouraged to:

- 1) use paper containing fibre certified as originating from a sustainably-managed forest and/or containing minimum 30% recycled content; and
- 2) use an environmentally-preferable format including black and white printing instead of colour printing, printing double sided/duplex, using staples or clips instead of cerlox, duotangs or binders.

1.1 Section I: Technical Bid

The following applies to the Requirement and bidders must provide the following information in the bid where applicable:

1.1.1 Installation

On-site installation must be provided and shall be carried out by a qualified service technician.

Installation in the mobile environment will take place on a mutually agreeable date by Statistic Canada and the successful contractor. Proposed time frame September 2012. Proposed locations is Ottawa.

Installation will be completed within_____ calendar days.

1.1.2 Manuals

One complete set of user documentation in English and French must be supplied with each system.

1.1.3 Training/ Set-Up

On-site user training must be provided for up to six (6) users. All costs associated with the on-site training must be included in the price.

Set-up of one instrument (if applicable) must be provided at Statistic Canada Tunney's Pasture Ottawa, Ontario. All costs associated must be included.

On site training and set-up will be completed within _____ calendar days of delivery.

Provide complete details of training e.g. duration, scope, etc.,

1.1.4 Service

Purchase of the system must include: regional technical support; support via the Internet; support via a fax-back document system and technical phone support 6am to midnight 365 days.

Response for service shall be within 24 hours or less.

Also, provide the following with your bid:

- a) Location of available service facilities (after sales service and repair). List the service facilities closest to the destination.

- b) Locations of available replacement parts from consumables to major components.

- c) Response time re: service calls, and escalation schedule, i.e. (how many days with no resolution to a problem until a more experienced person is called in, and from which location).

- d) List the frequency of routine maintenance visits provided by a qualified service technician during the warranty period, if applicable and included in the price.

1.1.5 Product(s) Offered

The Bidder must indicate the make and model number of the products offered (identify specific components which make up the system):

Name of Manufacturer: _____

Model/Part Number: _____

Literature attached: Yes (____) No (____)

1.1.6 Point of Manufacture/Shipping

The Bidder must state the point of manufacture/shipping of goods:

Location: _____

Postal Code: _____

1.1.7 Delivery

While delivery is requested by August 15, 2012 the best delivery that could be offered by the Bidder is _____.

1.1.8 Software Upgrades

The contractor shall provide all software updates and new releases to the purchaser for a period of five (5) year(s) following the acceptance, at no additional cost.

Note: The word "updates" means all enhancements, extensions or other modifications to the software. The word "releases" means enhancements or modifications to the software or new modules or supplementary modules that function in conjunction with the software, that represent the next generation of software, and which the Contractor has decided to make available to its customers usually for an additional charge.

1.1.9 Contacts

Bidders are requested to provide the following: Information pertaining to Article 5.3 Contractor Representatives under Part 6, Resulting Contract Clauses.

1.2 Section II: Financial Bid

The bidder must quote a firm lot price all inclusive of supply, installation, training and manuals, DDP (Ottawa, Ontario), the Goods and Services Tax (GST) and/or the Harmonized Sales Tax (HST) extra, as applicable. Freight charges to destination and all applicable Customs duties and taxes must be included.

OPTIONS

A firm unit price must be filled in for each of the option periods. If the bidder fails to quote a firm unit price for each of the option periods, the bidder will be considered non-compliant and no further consideration will be given.

1.2.1 SACC Manual Clauses

C3011T

Exchange Rate Fluctuation

2010-01-11

1.3 Section III: Certifications

Bidders must submit the certifications required under Part 5.

PART 4 - EVALUATION PROCEDURES AND BASIS OF SELECTION

1. Evaluation Procedures

- (a) Bids will be assessed in accordance with the entire requirement of the bid solicitation including the technical and financial evaluation criteria.
- (b) An evaluation team composed of representatives of Canada will evaluate the bids.

1.1 Technical Evaluation

All proposals submitted shall be completed in full and provide all of the information requested in the Request for Proposal (RFP) package to enable a full and complete evaluation. If the requirement is not addressed in the bidder's proposal, the proposal will be considered incomplete or non-responsive and will be rejected. The onus is on the bidder to provide all the information necessary to ensure a complete and accurate assessment.

Factors for Evaluation

- 1. PRICING BASIS (MANDATORY): Prices must be firm, DDP Delivered Duty Paid.
- 2. ABILITY TO MEET THE TECHNICAL REQUIREMENT (MANDATORY):
 - a) For Items Defined by Specifications:

The bidder is requested to cross reference the mandatory technical criteria contained herein to their supporting technical documentation.

- b) Provision of Supporting Technical Documentation must be provided to verify compliancy to the technical mandatory specifications:

Supporting technical documentation for the stores offered
Technical brochures or technical data.

Detailed documentation on the data transfer methods: the technical information and procedure regarding how to do the transfer, and record layouts of the transfer file.

3. COMPLIANCE WITH THE TERMS AND CONDITIONS OF THIS REQUEST FOR PROPOSAL (MANDATORY)
4. FOR CANADIAN SUPPLIERS ONLY: Please note that the requirements of the Federal Contractors Program for Employment Equity may apply - see herein. (MANDATORY if applicable)

1.1.1 Mandatory Technical Criteria

See Annex "B"

1.2 Financial Evaluation

The lowest evaluated price will be established using the following criteria:

a) prices will be evaluated in Canadian Funds including any applicable Taxes and Canadian Customs Duty (if applicable) and excluding the Goods and Services Tax (GST) or Harmonized Sales Tax (HST). For evaluation purposes, bids received in a foreign currency will be converted to Canadian funds using the appropriate rate of exchange using the rate quoted by the Bank of Canada as being in effect on date of bid closing.

b) prices will be evaluated on a DDP Ottawa, Ontario

c) for bid evaluation purposes only, the total bid price will be determined by adding the cost for the firm quantity total with the cost for the optional estimated quantities for the reagents, controls, calibrations and warranty. The estimated quantities identified will be used for each option year.

2. Basis of Selection

A bid must comply with the requirements of the bid solicitation and meet all mandatory technical evaluation criteria to be declared responsive. The responsive bid with the lowest aggregate evaluated price (including the option quantities and warranty) will be recommended for award of a contract.

PART 5 - CERTIFICATIONS

Bidders must provide the required certifications to be awarded a contract. Canada will declare a bid non-responsive if the required certifications are not completed and submitted as requested.

Compliance with the certifications bidders provide to Canada is subject to verification by Canada during the bid evaluation period (before award of a contract) and after award of a contract. The Contracting Authority will have the right to ask for additional information to verify bidders' compliance with the certifications before award of a contract. The bid will be declared non-responsive if any certification made by the Bidder is untrue, whether made knowingly or unknowingly. Failure to comply with the certifications or to comply with the request of the Contracting Authority for additional information will also render the bid non-responsive.

1. Certifications Required with the Bid

Bidders must submit the following duly completed certifications as part of their bid.

1.1 Federal Contractors Program for Employment Equity - Certification

1.1.1 Federal Contractors Program - \$200,000 or more

1. The Federal Contractors Program (FCP) requires that some suppliers, including a supplier who is a member of a joint venture, bidding for federal government contracts, valued at \$200,000 or more (including all applicable taxes), make a formal commitment to implement employment equity. This is a condition precedent to contract award. If the Bidder, or, if the Bidder is a joint venture and if any member of the joint venture, is subject to the FCP, evidence of its commitment must be provided before the award of the Contract.

Suppliers who have been declared ineligible contractors by Human Resources and Skills Development Canada (HRSDC) are no longer eligible to receive government contracts over the threshold for solicitation of bids as set out in the Government Contracts Regulations. Suppliers may be declared ineligible contractors either as a result of a finding of non-compliance by HRSDC, or following their voluntary withdrawal from the FCP for a reason other than the reduction of their workforce to less than 100 employees. Any bids from ineligible contractors, including a bid from a joint venture that has a member who is an ineligible contractor, will be declared non-responsive.

2. If the Bidder does not fall within the exceptions enumerated in 3. (a) or (b) below, or does not have a valid certificate number confirming its adherence to the FCP, the Bidder must fax (819-953-8768) a copy of the signed form LAB 1168, Certificate of Commitment to Implement Employment Equity, to the Labour Branch of HRSDC.
3. The Bidder, or, if the Bidder is a joint venture the member of the joint venture, certifies its status with the FCP, as follows:

The Bidder or the member of the joint venture

- (a) () is not subject to the FCP, having a workforce of less than 100 full-time or part-time permanent employees, or temporary employees having worked 12 weeks or more in Canada;
- (b) () is not subject to the FCP, being a regulated employer under the Employment Equity Act, S.C. 1995, c. 44;
- (c) () is subject to the requirements of the FCP, having a workforce of 100 or more full-time or part-time permanent employees, or temporary employees having worked 12 weeks or more in Canada, but has not previously obtained a certificate number from HRSDC (having not bid on requirements of \$200,000 or more), in which case a duly signed certificate of commitment is attached;
- (d) () is subject to the FCP, and has a valid certificate number as follows: _____
(e.g. has not been declared an ineligible contractor by HRSDC.)

Further information on the FCP is available on the HRSDC Web site:

<http://www.hrsdc.gc.ca/eng/labour/equality/fcp/index.shtml>

PART 6 - RESULTING CONTRACT CLAUSES

1. Security Requirement

There is no security requirement associated with the requirement.

2. Requirement

2.1 Requirement

The Contractor must provide the items detailed under Annex A - Requirement / Basis of Payment.

2.2 Optional Requirement for Reagents, Controls and Calibrations

The Contractor grants to Canada the irrevocable option to purchase additional reagents, controls and calibrations under the same terms and conditions and at the prices stated in Annex A. The option may only be exercised by the Contracting Authority and will be evidenced, for administrative purposes only, through a contract amendment.

The Contracting Authority may exercise the option up to four (4) years after contract award by sending a written notice to the Contractor.

2.3 Optional Requirement for Warranty

The Contractor grants to Canada the irrevocable option to extend the warranty period of the Contract by up to two (2) additional one (1) year periods under the same terms and conditions and at the prices stated at Annex A.

The Contracting Authority may exercise the option at any time before the expiry of the original two (2) year warranty period or before the expiry of the first year of the extended warranty period as applicable.

2.4 Installation

On-site installation must be provided and shall be carried out by a qualified service technician.

Installation in the mobile environment will take place on a mutually agreeable date by Statistics Canada and the successful contractor. Proposed time frame September 2012. Proposed locations is Ottawa Ontario.

2.5 Manuals

One complete set of user documentation in English and French must be supplied with each system.

2.6 Training

On-site user training must be provided for up to six (6) users.

Set-up of one instrument (if applicable) must be provided at Statistic Canada Tunney's Pasture Ottawa, Ontario.

2.7 Software Upgrades

The contractor shall provide all software updates and new releases to the purchaser for a period of five (5) year(s) following the acceptance, at no additional cost.

Note: The word "updates" means all enhancements, extensions or other modifications to the software. The word "releases" means enhancements or modifications to the software or new modules or supplementary modules that function in conjunction with the software, that represent the next generation of software, and which the Contractor has decided to make available to its customers usually for an additional charge.

2.8 Shelf Life

1. All material having a shelf life shall include:

a) Date of Manufacture

b) Manufacturer's part number

c) Expiration date of shelf life

2.9 Service

Purchase of the system must include: regional technical support; support via the Internet; support via a fax-back document system and technical phone support 6am to midnight 365 days.

Response for service shall be within 24 hours or less.

- a) Location of available service facilities (after sales service and repair).
- b) Locations of available replacement parts from consumables to major components.
- c) Response time re: service calls, and escalation schedule, i.e. (how many days with no resolution to a problem until a more experienced person is called in, and from which location).
- d) List the frequency of routine maintenance visits provided by a qualified service technician during the warranty period, if applicable and included in the price.

3. Standard Clauses and Conditions

All clauses and conditions identified in the Contract by number, date and title are set out in the Standard Acquisition Clauses and Conditions Manual (<http://sacc.pwgsc.gc.ca/sacc/index-e.jsp>) issued by Public Works and Government Services Canada.

3.1 General Conditions

2010A (2011-05-16) General Conditions - Goods (Medium Complexity), apply to and form part of the Contract.

Subsection 9 of 2010A (08/05/12) General Conditions - Goods or Services, is amended as follows:

Delete: Subsection 9 in his entirety.

Insert: " The Work is subject to inspection and acceptance by Canada. Despite prior acceptance of the Work and without restricting any conditions or warranty imposed by law, the Contractor, if requested by the Minister to do so, must replace, repair or correct at its option and its own expense any Work which becomes defective or which fails to conform to the Contract requirements, where applicable. For goods, the on-site warranty period will be twenty-four (24) months after delivery and acceptance or the length of the Contractor's or manufacturer's standard warranty period, whichever is longer. The on-site warranty covers parts, labor and all related expenses. Any Work replaced, repaired or corrected pursuant to this section is subject to all provisions of the contract to the same extent as Work initially performed."

4. Term of Contract

4.1 Delivery Date

All the deliverables must be received on or before _____ (to be filled in only at contract award).

5. Authorities

5.1 Contracting Authority

The Contracting Authority for the Contract is:

Linda Emond
Public Works and Government Services Canada
Acquisitions Branch
Commercial Consumer Products Directorate
11 Laurier Street, 6A2, Phase III
Place du Portage, Hull, Quebec, K1A 0S5
Telephone: (819) 956-4014
Facsimile: (819) 956-3814
E-mail address: linda.emond@pwgsc.gc.ca

The Contracting Authority is responsible for the management of the Contract and any changes to the Contract must be authorized in writing by the Contracting Authority. The Contractor must not perform work in excess of or outside the scope of the Contract based on verbal or written requests or instructions from anybody other than the Contracting Authority.

5.2 Technical Authority (to be filled in only at contract award)

The Technical Authority for the Contract is:

Name: _____
Telephone: (____) _____
Facsimile: (____) _____
E-mail address: _____

The Technical Authority named above is the representative of the department or agency for whom the Work is being carried out under the Contract and is responsible for all matters concerning the technical content of the Work under the Contract. Technical matters may be discussed with the Technical Authority, however the Technical Authority has no authority to authorize changes to the scope of the Work. Changes to the scope of the Work can only be made through a contract amendment issued by the Contracting Authority.

5.3 Contractor's Representative (fill in)

The telephone number of the person responsible for:

General enquiries

Delivery Follow-up

Name: _____

Telephone No. _____

Facsimile No. _____

E-mail address: _____

Name: _____

Telephone No. _____

Facsimile No. _____

E-mail address: _____

6. Payment**6.1 Basis of Payment - Firm Price**

In consideration of the Contractor satisfactorily completing all of its obligations under the Contract, the Contractor will be paid firm lot price and firm unit prices, as specified in Annex A for a cost of \$_____ (insert the amount at contract award). Customs duties are included, and Goods and Services Tax or Harmonized Sales Tax is extra, if applicable.

Canada will not pay the Contractor for any design changes, modifications or interpretations of the Work, unless they have been approved, in writing, by the Contracting Authority before their incorporation into the Work.

6.2 SACC Manual Clauses

H1001C

Multiple Payment

2008-05-12

7. Invoicing Instructions

1. The Contractor must submit invoices in accordance with the section entitled "Invoice Submission" of the general conditions. Invoices cannot be submitted until all work identified in the invoice is completed.
2. Invoices must be distributed as follows:
 - (a) The original and one (1) copy must be forwarded to the address shown on page 1 of the Contract for certification and payment.
 - (b) One (1) copy must be forwarded to the Contracting Authority identified under the section entitled "Authorities" of the Contract.

8. Certifications

Compliance with the certifications provided by the Contractor in its bid is a condition of the Contract and subject to verification by Canada during the term of the Contract. If the Contractor does not comply with any certification or it is determined that any certification made by the Contractor in its bid is untrue, whether made knowingly or unknowingly, Canada has the right, pursuant to the default provision of the Contract, to terminate the Contract for default.

9. Applicable Laws

The Contract must be interpreted and governed, and the relations between the parties determined, by the laws in force in the province of Ontario.

10. Priority of Documents

If there is a discrepancy between the wordings of any documents that appear on the list, the wording of the document that first appears on the list has priority over the wording of any document that subsequently appears on the list.

- (a) the Articles of Agreement;
- (b) 2010A (2011-05-16) General Conditions - Goods (Medium Complexity);
- (c) Annex A, Requirement / Basis of Payment;
- (d) Annex B, Mandatory Specifications;
- (e) the Contractor's bid dated _____ (insert date of bid).

11. SACC Manual clause

B1501C	Electrical Equipment	2006-06-16
A9068C	Site Regulations	2010-01-11
A2000C	Foreign Nationals (Canadian Contractor)	2006-06-16
A2001C	Foreign Nationals (Foreign Contractor)	2006-06-16

12 Shipping Instructions - Delivery at Destination

1. Goods must be consigned to the destination specified in the Contract and delivered:

Delivered Duty Paid (DDP) Ottawa, Ontario Incoterms 2000 for shipments from a commercial contractor.

2. The Contractor will be responsible for all delivery charges, administration, costs and risk of transport and customs clearance, including the payment of customs duties and taxes.

ANNEX A**REQUIREMENT / BASIS OF PAYMENT**

Statistic Canada has a requirement for the supply and installation of two (2) Haematology System with on-site user training for up to six (6) users, in accordance with the mandatory specifications detailed at Annex B.

ITEM 1

Haematology Analyzer, includes reagents, 35% quality control samples and 5% start-up/calibration for 600 samples and set-up, installation and user training.

Firm lot Price all inclusive (qty 2): \$_____

EXTENDED WARRANTY PERIODS FOR THE HAEMATOLOGY ANALYZER**First extended warranty period (November 2014 to October 2015)**

Full warranty

Firm Lot Price: _____/year

Second extended warranty period (November 2015 to October 2016)

Full warranty

Firm Lot Price: _____/year

ITEM 2

Reagents, 35% quality control samples and 5% start-up/calibration.

Firm Unit Price per sample (qty 1000 samples): _____

Optional Items Reagents, Controls and Calibrations**First option period: Date of contract to August 31, 2013**

Description	Estimated Qty for the two haematology analyzer	Firm Unit Price
Reagents, 35% quality control samples and 5% start-up / calibration	Up to 13,000 Samples	\$_____per sample

Solicitation No. - N° de l'invitation

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pv91645045-120030

Buyer ID - Id de l'acheteur

pv916

CCC No./N° CCC - FMS No/ N° VME

Second Option period September 1, 2013 to August 31, 2014

Description	Estimated Qty for the two haematology analyzer	Firm Unit Price
Reagents, 35% quality control samples and 5% start-up / calibration	Up to 13,000 Samples	\$_____per sample

Third Option period September 1, 2014 to August 31, 2015

Fourth Option period September 1, 2015 to August 31, 2016

Note:

For the 3th and 4th options periods the unit price will be negotiated as follow:

**The lesser of the following: The increase in the Industrial Product Price Index (IPPI) specified by
Statistic Canada over the previous calendar year OR the contractor's most favoured customer
published price for the calendar year.**

ANNEX B**MANDATORY SPECIFICATIONS**

Bidders must meet all the following mandatory specifications in order to be considered technically compliant. Bidder must ensure technical brochures and literatures are supplied to verify compliant with their bid.

	Requirement	Comply	Do Not Comply
	Instrument must analyse, display and print the following parameters with histograms		
	White Blood Cells		
	3-Part Diff (%and absolute value)		
	Red Blood Cells		
	Red blood cell count		
	Hemoglobin		
	Hematocrit		
	Mean corpuscular volume		
	Mean corpuscular hemoglobin		
	Mean corpuscular hemoglobin concentration		
	Red cell distribution width		
	Platelets		
	Platelet count		
	Mean platelet volume		

	Specifications	Comply	Do Not Comply
	All stated parameters must be analysed under the maximum defined conditions		
	Parameter	Whole blood mode	
		Accuracy	Reproducibility (95% reliability limit)
	WBC	$\pm 3\%$ or $\pm 200/\mu\text{l}$	$\leq 3.5\%$
	RBC	$\pm 2\%$ or $\pm 0.03 \times 10^6/\mu\text{l}$	$\leq 2.0\%$
	HGB	$\pm 2\%$ or $\pm 0.2 \times 10^6 \text{ g/L}$	$\leq 1.5\%$
	HCT		$\leq 2.0\%$
	PLT	$\pm 5\%$ or $\pm 10 \times 10^3/\mu\text{L}$	$\leq 6.0\%$

	MPV		≤5.0%		
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	Specifications		Comply	Do Not Comply
	All stated parameters must be analysed under the maximum defined conditions:			
	Parameter	Linearity Range in Whole Blood Mode		
	WBC	1.0 – 99.9 x 10 ³ cells/μL		
	RBC	0.3 – 7.00 x 10 ⁶ cells/μL		
	HGB	0.1 – 25.0 g/dL		
	HCT	10.0 – 60.0 (HT%)		
	PLT	10 – 999 x 10 ³ /μL		
	Operator exposure to biohazards must be reduced by the following measures			
	Start up and shutdown cycles must be automatic			
	The sample must be introduced to the counter by a cap pierce type system			
	Integrity of analysis must be addressed by:			
	Sample identification must be done by bar code reader that can read the Code 39 and Code 128			
	Because of space limitation, the instrument and supporting equipment shall have a combined footprint smaller than 508mm (20") W x 508mm (20") H x 508 (20") D and a weight of less than 30kg (66 lbs)			
	As the instrument will be stored for many weeks, when being transferred from site to site, a simple reagent draining procedure is required prior to storage.			
	Need to support non-operating temperature of at least -10 to +40 C, a relative humidity of 90%; must be able to withstand movement within the collection vehicle from site to site			
	Blood sample size must be < 30μL in automatic mode and < 50 μl in pre-dilute mode.			
	Throughput must be at least 25 samples/hour			
	Data management / Software:			
	Instrument must have password protection.			
	Ability to assign sample and patient identification manually and with a barcode option			
	Ability to electronically transfer the patient results from the CBC Analyzer to another computer via accepted data transfer protocols			
	Ability to delete data by patient record or patient group from the analyzer.			

	Data sorting by sample ID or sequence#		
	Multilanguage software (in French and English) must be available.		
	Automatic flagging of abnormal results		
	QC techniques:		
	Onboard or online storage and analysis of commercial control data.		
	Features for Instrument tracking, documentation and troubleshooting:		
	Error log available from analyzer (printed or displayed)		
	Calibration log available from analyzer (printed or displayed)		
	Installation, service and others		
	Field service personnel must be manufacturer trained and certified		
	The haematology analyzer must have been tested on the Canadian clinical market for a minimum 5 years and a maximum of 10 years.		
	The hematology analyzer must have at least 10 proficiency testing (i.e. CAP or QMPLS) peer users; provide supporting documentations.		

Requested documentation

- Supporting documentation on 10 proficiency testing (i.e. CAP or QMPLS) peer users.
- Detailed documentation on the data transfer methods; the technical information and procedure regarding how to do the transfer, and record layouts of the transfer file.
- Detailed technical documentation supporting all mandatory requirements (including instrument validation).