

RETURN BIDS TO:
RETOURNER LES SOUMISSIONS À:
Bid Receiving Public Works and Government
Services Canada/Réception des soumissions Travaux
publics et Services gouvernementaux Canada
Pacific Region
401 - 1230 Government Street
Victoria, B.C.
V8W 3X4
Bid Fax: (250) 363-3344

Revision to a Request for a Standing Offer

Révision à une demande d'offre à commandes

Regional Master Standing Offer (RMSO)

Offre à commandes maître régionale (OCMR)

The referenced document is hereby revised; unless
otherwise indicated, all other terms and conditions of the
Offer remain the same.

Ce document est par la présente révisé; sauf indication
contraire, les modalités de l'offre demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address

Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution

Public Works and Government Services Canada -
Pacific Region
401 - 1230 Government Street
Victoria, B. C.
V8W 3X4

Title - Sujet RMSO - FOOD PRODUCTS		
Solicitation No. - N° de l'invitation E6VIC-120005/A		Date 2012-05-07
Client Reference No. - N° de référence du client E6VIC-120005		Amendment No. - N° modif. 002
File No. - N° de dossier VIC-1-34403 (246)	CCC No./N° CCC - FMS No./N° VME	
GETS Reference No. - N° de référence de SEAG PW-\$VIC-246-5883		
Date of Original Request for Standing Offer Date de la demande de l'offre à commandes originale		2012-04-10
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2012-05-22		Time Zone Fuseau horaire Pacific Daylight Saving Time PDT
Address Enquiries to: - Adresser toutes questions à: Kobenter, Hélène		Buyer Id - Id de l'acheteur vic246
Telephone No. - N° de téléphone (250) 363-3404 ()		FAX No. - N° de FAX (250) 363-3344
Delivery Required - Livraison exigée		
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction: Various Federal Government Departments and Agencies located within the Pacific Region, British-Columbia, Canada on an "as and when requested" basis.		
Security - Sécurité This revision does not change the security requirements of the Offer. Cette révision ne change pas les besoins en matière de sécurité de la présente offre.		

Instructions: See Herein

Instructions: Voir aux présentes

Acknowledgement copy required Accusé de réception requis	Yes - Oui <input type="checkbox"/>	No - Non <input type="checkbox"/>
The Offeror hereby acknowledges this revision to its Offer. Le proposant constate, par la présente, cette révision à son offre.		
Signature	Date	
Name and title of person authorized to sign on behalf of offeror. (type or print) Nom et titre de la personne autorisée à signer au nom du proposant. (taper ou écrire en caractères d'imprimerie)		
For the Minister - Pour le Ministre		

Solicitation amendment No. 002

This amendment is being raised to revise the Pricing Refresher Frequency and to publish the Minutes of the Offeror's Conference.

Delete ANNEX A - REQUIREMENT, A.5 PRICING , 1) Price List Updates and **Replace** with following:

1) Price List Updates:

The pricing provided by the Offeror in Annexes B through I (***This section will be updated to reflect the food categories specified by the Offeror in its Offer, and for which the Offeror has been issued a Standing Offer***) at time of bid closing must remain firm for the entire period of the Standing Offer from 01-Jun-2012 to 30-Nov-2012, unless otherwise specified in the table below.

Price revisions, upward or downward, will be allowed in accordance with the pricing refresher frequency and terms conditions provided below:

Food category	Annexes	Minimum validity period of Offeror Pricing submitted at time of bid closing	Pricing Refresher Frequency	Submit Updated Price List on or before	Effective Posting Date of Updated Price List
Meat and Poultry	B	From: 01-Jun-2012 To: 30-Jun-2012	Monthly	On or before 2:00PM on the 26th of each month starting 26-Jun-2012 2:00PM PDT	First day of the following month starting 01-Jul-2012
Fish	C	From: 01-Jun-2012 To: 30-Jun-2012	Monthly	On or before 2:00PM on the 26th of each month starting 26-Jun-2012 2:00PM PDT	First day of the following month starting 01-Jul-2012
Bread and Bakery Products	D	From: 01-Jun-2012 To: 30-Jun-2012	Monthly	On or before 2:00PM on the 26th of each month starting 26-Jun-2012 2:00PM PDT	First day of the following month starting 01-Jul-2012
Dairy Products	E	From: 01-Jun-2012 To: 30-Jun-2012	Monthly	On or before 2:00PM on the 26th of each month starting 26-Jun-2012 2:00PM PDT	First day of the following month starting 01-Jul-2012

Food category	Annexes	Minimum validity period of Offeror Pricing submitted at time of bid closing	Pricing Refresher Frequency	Submit Updated Price List on or before	Effective Posting Date of Updated Price List
Meat and Poultry	B	From: 01-Jun-2012 To: 30-Jun-2012	Monthly	On or before 2:00PM on the 26th of each month starting 26-Jun-2012 2:00PM PDT	First day of the following month starting 01-Jul-2012
Eggs	F	From: 01-Jun-2012 To: 30-Jun-2012	Monthly	On or before 2:00PM on the 26th of each month starting 26-Jun-2012 2:00PM PDT** Only by price fluctuations initiated by the BC Egg Marketing Board and supported by notice of such escalations.	First day of the following month starting 01-Jul-2012
Fresh Fruit and Vegetables	G	From: 01-Jun-2012 To: 11-Jun-2012	Weekly	Thursday of each week on or before 2:00PM PDT	Monday of the following week Starting 11-Jun-2012
Frozen Fruit and Vegetables	H	From: 01-Jun-2012 To: 30-Jun-2012	Monthly	On or before 2:00PM on the 26th of each month starting 26-Jun-2012 2:00PM PDT	First day of the following month starting 01-Jul-2012
Miscellaneous groceries (retail and institutional packs)	I	From: 01-Jun-2012 To: 30-Jun-2012	Monthly	On or before 2:00PM on the 26th of each month starting 26-Jun-2012 2:00PM PDT	First day of the following month starting 01-Jul-2012

Delivery of future revised price lists in compliance with the terms and conditions of the Standing Offer will be the sole responsibility of the offeror. If a revised price list is not received and/or does not comply with the terms and conditions of the Standing Offer, the previously approved price list will be used until compliant price list is received for the next scheduled effective posting date.

Price list updates must be provided in Microsoft Excel, in the format provided in Annexes B through I. Updates must be emailed as file attachments only to the e-mail address: _____ **(Inserted at time of issuance of Standing Offer)**

Price lists will be posted on the PWGSC extra-net web site to allow for downloading by identified users. The web site is accessible by Federal Government Departments and Agencies only.

Solicitation No. - N° de l'invitation	Amd. No. - N° de la modif.	Buyer ID - Id de l'acheteur
E6VIC-120005/A	002	vic246
Client Ref. No. - N° de réf. du client	File No. - N° du dossier	CCC No./N° CCC - FMS No/ N° VME
E6VIC-120005	VIC-1-34403	

All price updates must be named in accordance with the following example: File name = bxyxy01-12-2012.xls

Where

b = Food Annex B (Meat & Poultry)

xyxy = first 4 letter of Offeror

01-12-2012 = effective posting date of 01-Dec-2012

xls = MS Excel

Prices charged on invoices must reflect the price of the item at the time of ordering

Prices will be monitored by PWGSC. The Offeror must request price increases in writing to PWGSC. Price increases must not take effect until written approval from PWGSC is received.

Minutes of the Offeror's Conference
RMSO Food Products
Solicitation No.: E6VIC-120005/A

Date: April 24, 2012 1:00 PM

Location: 1230 Government Street, 4th floor, Victoria

Ji-Yon Isabell Park, PWGSC - Chair

Hélène Kobenter, PWGSC - Co-chair

Attendees:

Shamir Bharmal, Saputo Dairy Products Canada G.P

Mike Fuller, Saputo Dairy Products Canada G.P

Brad Gable, Sysco Canada

Colleen Peterson, Sysco Canada

James Oxendale, Island Farms - Agropur Division Natrel

Catherine Cadoni, Gordon Food Service B.C

Bridget, Hennessy, Portofino Bakery

Richard Aspden, Islands West Manufacturers Ltd.

Glenn Miskulin, B & C food Distributors Ltd.

Question and Answers:

- Q1. Do suppliers need to convert their prices or sizes to be in accordance with PWGSC Spreadsheet?
 A1. Bidders will not need to convert anything as formulas are already built in to the Annexes to convert the case size and price offered to a standard evaluation unit e.g. \$/KG, \$/Litre or \$/count without the extra effort of the supplier.
- Q2. If a supplier has to hold prices firm for a year, what will happen if significant changes in the market occur? For example, hurricane sinks the ship or price of broccoli goes up by 300% overnight?
 A2. This will be reviewed on a case by case basis and will be changed provided it is an issue across the board. Also with a price refresh period revision, these kinds of unexpected occurrences can be managed in a timely manner.
- Q3. Pricing volatility of the market, how do we deal with it?
 A3. Shorter period of standing offer combined with pricing refreshers within the period of the Regional Master Standing Offer (RMSO) will provide PWGSC an opportunity to review anything that does not work for either of the parties.
- Q4. Why is the period of SO 6 month plus 2 - 6 months options? Previous RMSO was 1 year plus 1 year option and as a bidder, we would much prefer the longer term.
 A4. The intention of PWGSC is to implement a National Strategy in near future. This RMSO is meant to serve as a bridging mechanism and as such, the period is not up for discussion.
- Q5. Who is responsible for tracking whether or not miscellaneous items exceed 25% of the order, and 25% of what?
 A5. 25% of the total individual call-up amount and it is the responsibility of both users and suppliers to make sure that 25% limit is not exceeded.

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- Q6. How would suppliers track miscellaneous items for PWGSC? It could be extremely difficult to execute when purchases are typically tracked by commodity grouping.
- A6. It is part of the usage report requirement. Another option is to remove miscellaneous clause all together and deal with all miscellaneous requirements individually as a separate requirement outside of the standing offer. PWGSC relies on usage report from both government departments and suppliers to determine what items are being purchased regularly as miscellaneous items and if certain item(s) should be incorporated into the RMSO in the future.
- Q7. Is there an option to add items to the Annexes?
- A7. Only when the RMSO is re-tendered. The list is locked for this RMSO.
- Q8. What about monthly usage reports to measure miscellaneous purchases?
- A8. Usage Reports must be submitted on quarterly basis but if a supplier wishes to submit a monthly report, it is business decision of the supplier.
- Q9. As a supplier, if one was to purchase all Canadian General Standards Board (CGSB) standards, it could be quite costly. Is the purchase necessary?
- A9. It is not mandatory to purchase CGSB standards and ultimately up to suppliers to decide whether to purchase CGSB standards or not. We encourage suppliers to read our RFSO carefully before making their decision.
- Q10. Import Beef (from USA, Argentina, Australia, Brazil, etc.), although normally inspected and passed by the CFIA as an entire shipment, is not normally "stamped" per se, at least not at the individual package level. Does this deficiency exclude the offer or sale of Import Beef under the Standing Offer?
- A10. It is understood that CFIA does not stamp products "CFIA inspected for CG" as required under Annex A, Article A.7 (7) Inspection and Stamping but all imports nevertheless are cleared by the CFIA. The Importer of Record must keep the record and if requested by PWGSC, must be able to provide the information for audit purposes.

ALL OTHER TERMS AND CONDITIONS REMAIN THE SAME.