

**RETURN BIDS TO:**  
**RETOURNER LES SOUMISSIONS À:**  
**Bid Receiving - PWGSC / Réception des soumissions -**  
**TPSGC**  
**11 Laurier St./ 11, rue Laurier**  
**Place du Portage, Phase III**  
**Core 0A1 / Noyau 0A1**  
**Gatineau, Québec K1A 0S5**  
**Bid Fax: (819) 997-9776**

**SOLICITATION AMENDMENT**  
**MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

**Comments - Commentaires**

**Vendor/Firm Name and Address**  
**Raison sociale et adresse du**  
**fournisseur/de l'entrepreneur**

**Issuing Office - Bureau de distribution**  
Clothing and Textiles Division / Division des vêtements  
et des textiles  
11 Laurier St./ 11, rue Laurier  
6B1, Place du Portage  
Gatineau, Québec K1A 0S5

<b>Title - Sujet</b> BALLISTIC PLATES	
<b>Solicitation No. - N° de l'invitation</b> W8486-129671/A	<b>Amendment No. - N° modif.</b> 004
<b>Client Reference No. - N° de référence du client</b> W8486-129671	<b>Date</b> 2012-06-06
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$\$PR-707-60467	
<b>File No. - N° de dossier</b> pr707.W8486-129671	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2012-07-31</b>	<b>Time Zone</b> <b>Fuseau horaire</b> Eastern Standard Time EST
<b>F.O.B. - F.A.B.</b> <b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input checked="" type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Elder, Sylvie	<b>Buyer Id - Id de l'acheteur</b> pr707
<b>Telephone No. - N° de téléphone</b> (819) 956-3830 ( )	<b>FAX No. - N° de FAX</b> (819) 956-5454
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b> See herein	

**Instructions: See Herein**

**Instructions: Voir aux présentes**

<b>Delivery Required - Livraison exigée</b>	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> <b>Raison sociale et adresse du fournisseur/de l'entrepreneur</b>	
<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm</b> <b>(type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/</b> <b>de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

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**This amendment #04 to the solicitation is raised to answer questions from potential bidders.**

Q6. Annex F 3.1.2 - List standards that current products are certified to (NIJ and/or military). Does this request pertain to armour products only?

A6. Yes ; we are looking for the breadth of design and manufacturing experience with police and military spec'd armour products that you currently offer.

Q7. Annex F 3.1.3 Post-Contract Support Proposal. We need some clarification. What are DND's expectations as they will impact the proposal? For example, such expectations might require capital investment in order to meet the needs. What are the key drivers (cost vs. service)? How did the previous plate contract respond to DND's needs? What does the DND think can be added to the previous contract to suit their needs better?

A7. DND is looking for Bidders to provide their perspective on the level of support that could be provided after initial contract deliveries are completed and the time commitment in years after delivery that they would be willing to provide this support. The degree of support is up to Bidders to specify.....could range anywhere from simple product re-procurement - to more complex inspection, repair, and re-certification of in-service product following an operation.

Q8. Refurbishment Program: Is it a requirement for this contract? Could it be part of the Post-Contract Support Proposal?

A8. Not a requirement, but as stated above would be a potential support category that could be offered in a post-contract support proposal. DND would look favorably and assess points on any support capability that can save time, cost, and effort with the product life cycle process after procurement.

Q9. If we have two solutions (plates of different chemical composition and different weight), do we need to submit two separate proposals, or can we have two options in one submission?

A9. Each solution and pricing proposal must stand on its own and would be evaluated as two separate submissions, ie. 20 samples and test records for each solution must be submitted for evaluation. If the written technical proposal and the QA plans are identical for both submissions, the second submission could simply reference those documents as such from the first submission, but it must be clearly stated.

Q10. In reference to Annex C section 4.5.3.1 Impact Damage (ID) Conditioning. At the bottom of the page in the last paragraph it is stated that: "The impacts should be uniformly located on the front face of the BRP at a minimum distance of 50 mm from the edge and 100 mm from each other. The three impacts need not be done at a normal angle. The impact points shall be identified with a permanent and legible marker since they will be used for ballistic performance testing." On page 52 of the same Annex, there's a diagram showing the standard impact locations. Will the drop damage durability test locations be the same as the ballistic impact test locations? It's not clear if they will fire the bullets at the location marked by the drop damage durability test or use the locations specified on the diagram on page 52.

A10. **BID EVALUATION** :The test records for V50 are on an 'as new' plates and the DND testing in Phase I is also on as 'new plates' for comparative evaluation of all solutions. Figure 11.7 (page 52 annex

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C) defines the impact location zones for all V50 types and DND will fire anywhere in those defined zones.

Impact Damage V50 (ID) evaluation is conducted by DND in Phase II and is a PASS/FAIL. Again the geometry in Figure 11.7 is respected in order to assess all bids the same.

**PRODUCTION :** The winning contractor will be required to undertake V50 (ID) testing in accordance with the SOW at First Article and the shot locations will be selected by DND witnesses at time of testing. Shot locations are selected from any weak areas found on X-ray review with the Contractor as long as they respect the defined geometry in Figure 11.7.

Q11. Can we supply as pre-award samples, plates that meet or exceed the technical properties of the requirement, that closely match the dimensional characteristics requested in the drawings? The contour differences are minimal and the plates supplied will reflect the capability of manufacturing a designed plate to the requirements of Canada.

A11. Yes. The details are provided in Annex F section 1.2.

All other terms and conditions remain the same.