

**RETURN BIDS TO:**  
**RETOURNER LES SOUMISSIONS À:**  
Bid Receiving Public Works and Government  
Services Canada/Réception des soumissions Travaux  
publics et Services gouvernementaux Canada  
PO Box 1408, Room 100  
167 Lombard Ave.  
Winnipeg  
Manitoba  
R3C 2Z1  
Bid Fax: (204) 983-0338

**SOLICITATION AMENDMENT  
MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

**Comments - Commentaires**

**Vendor/Firm Name and Address**  
**Raison sociale et adresse du  
fournisseur/de l'entrepreneur**

**Issuing Office - Bureau de distribution**  
Public Works and Government Services Canada -  
Western Region  
PO Box 1408, Room 100  
167 Lombard Ave.  
Winnipeg  
Manitoba  
R3C 2Z1

<b>Title - Sujet</b> LED Aviation Lights	
<b>Solicitation No. - N° de l'invitation</b> T6018-120011/A	<b>Amendment No. - N° modif.</b> 001
<b>Client Reference No. - N° de référence du client</b> T6018-120011	<b>Date</b> 2012-07-18
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$WPG-307-8098	
<b>File No. - N° de dossier</b> WPG-2-35047 (307)	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2012-07-31</b>	<b>Time Zone Fuseau horaire</b> Central Daylight Saving Time CDT
<b>F.O.B. - F.A.B.</b> <b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input checked="" type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Orton, Deb	<b>Buyer Id - Id de l'acheteur</b> wpg307
<b>Telephone No. - N° de téléphone</b> (204) 983-5007 ( )	<b>FAX No. - N° de FAX</b> (204) 983-7796
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>	

**Instructions: See Herein**

**Instructions: Voir aux présentes**

<b>Delivery Required - Livraison exigée</b>	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> <b>Raison sociale et adresse du fournisseur/de l'entrepreneur</b>	
<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm (type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

**AMENDMENT #001 to SOLICITATION #T6018-120011/A**

The purpose of this amendment is to address questions or concerns raised during the solicitation period thus far.

**1. QUESTION:**

We are confident that our offering can meet or exceed each of the technical requirements as shown in Appendix A.

However, I noticed that in the solicitation, Part 6, Paragraph 2.1 it states:

**2.1 No Substitute Products**

Bidders must provide products that are of the same description, brand name, model and/or part number as detailed in the item description of the bid solicitation. Bidders are advised that substitute products will not be considered.

It would appear that this clause would not allow us to quote a substitute product, even though our offering may be superior and from a Canadian company.

Could you kindly clarify this requirement as it would also seem to conflict with the need for the Technical compliance matrix in Appendix A.

**ANSWER:**

Equivalent products will be acceptable.

**DELETE:** Clause **2.1 No Substitute Products** from Part 6 in it's entirety.

**INSERT:** In Part 6, Clause 2.1 **EQUIVALENT PRODUCTS**

- 1. Products that are equivalent in form, fit, function and quality to the item(s) specified in the bid solicitation will be considered where the Bidder:**
  - a. designates the brand name, model and/or part number of the substitute product;
  - b. states that the substitute product is fully interchangeable with the item specified;
  - c. provides complete specifications and descriptive literature for each substitute product;
  - d. provides compliance statements that include technical specifics showing the substitute product meets all mandatory performance criteria that are specified in the bid solicitation; and
  - e. clearly identifies those areas in the specifications and descriptive literature that support the substitute product's compliance with any mandatory performance criteria.
- 2. Products offered as equivalent in form, fit, function and quality will not be considered if:**

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- a. **the bid fails to provide all the information requested to allow the Contracting Authority to fully evaluate the equivalency of each substitute product; or**
    - b. **the substitute product fails to meet or exceed the mandatory performance criteria specified in the bid solicitation for that item.**
  3. **In conducting its evaluation of the bids, Canada may, but will have no obligation to, request bidders offering a substitute product to demonstrate, at the sole cost of bidders, that the substitute product is equivalent to the item specified in the bid solicitation.**

**ALL OTHER TERMS AND CONDITIONS REMAIN THE SAME**