

**RETURN BIDS TO:**  
**RETOURNER LES SOUMISSIONS À:**  
Bid Receiving Public Works and Government  
Services Canada/Réception des soumissions Travaux  
publics et Services gouvernementaux Canada  
800 Burrard Street, 12th Floor  
800, rue Burrard, 12e étage  
Vancouver, BC V6Z 2V8  
Bid Fax: (604) 775-7526

**SOLICITATION AMENDMENT**  
**MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise  
indicated, all other terms and conditions of the Solicitation  
remain the same.

Ce document est par la présente révisé; sauf indication contraire,  
les modalités de l'invitation demeurent les mêmes.

**Comments - Commentaires**

**Vendor/Firm Name and Address**  
**Raison sociale et adresse du**  
**fournisseur/de l'entrepreneur**

**Issuing Office - Bureau de distribution**  
Public Works and Government Services Canada -  
Pacific Region  
800 Burrard Street, 12th Floor  
800, rue Burrard, 12e étage  
Vancouver, BC V6Z 2V8

<b>Title - Sujet</b> Lease : Production Copiers	
<b>Solicitation No. - N° de l'invitation</b> W1810-120396/A	<b>Amendment No. - N° modif.</b> 004
<b>Client Reference No. - N° de référence du client</b> W1810-120396	<b>Date</b> 2012-05-04
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$VAN-580-6664	
<b>File No. - N° de dossier</b> VAN-1-34347 (580)	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2012-05-16</b>	<b>Time Zone</b> <b>Fuseau horaire</b> Pacific Daylight Saving Time PDT
<b>F.O.B. - F.A.B.</b> <b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input checked="" type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Navarro, Maria	<b>Buyer Id - Id de l'acheteur</b> van580
<b>Telephone No. - N° de téléphone</b> (604) 775-9911 ( )	<b>FAX No. - N° de FAX</b> (604) 775-7526
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>	

**Instructions: See Herein**

**Instructions: Voir aux présentes**

<b>Delivery Required - Livraison exigée</b>	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> <b>Raison sociale et adresse du fournisseur/de l'entrepreneur</b>	
<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm</b> <b>(type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/</b> <b>de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

## Amendment 004

**This Amendment 004 is being raised to answer questions from industry, change the closing date, and make revisions to the Solicitation:**

### **PART I**

**On pages 18 to 19 and 31 to 33, of 38 regarding the specifications for the Black and White production copiers:**

1. We respectfully request that the rated print speed be reduced to 120 or 125 ppm in order to allow other vendors to bid without going into the next level of digital presses.

**Answer:** Yes, the print speed will be reduced, with a higher score for machines that are capable of faster speeds. Please refer to the amended table below.

2. Can you clarify what you mean by reversing [automatic document feeder], we have document feeders that can scan both sides of pages in one pass therefore achieving faster, more reliable duplex scanning?

**Answer:** Yes, a feeder that is capable of scanning both sides of the sheet during a single pass would be acceptable. Please refer to the amended table below.

3. [With regards to the finisher] we respectfully request that the sentence "without reduction in operating speed" be removed or changed to "within reasonable reduction in finishing speed".

**Answer:** We will change the requirement, with a higher score for machines that demonstrate the least reduction in speed. Please refer to the amended table below.

4. [With regards to the media] we respectfully request that the equivalent north American paper weight be included "300gsm/110lb cover" [regarding the media].

**Answer:** We will amend the specification to read 300gsm/110lb cover. Please refer to the amended table below.

5. [With regards to the scanner] we respectfully requested [sic] that the native resolution be changed to 600 dpi with potential for 1200 dpi interpolated resolution via imaging software or TWAIN drivers.

**Answer:** We will amend the specification to accept scanners with a resolution of 600 dpi with interpolation to 1200 dpi. Please refer to the amended table below.

6. [With regards to the document server] Please clarify if the requirement is for Print or Copy document and if an integrated server means that it can be an external server attached to the device.

**Answer:** The requirement is for Print documents, with the ability to add Copy documents as an option. An external server attached to the machine is acceptable provided it is accessible from both the control panel and the same web-based interface as the rest of the machine's functions.

**On pages 18 to 19 and 34 to 36, of 38 regarding the specifications for the Colour production copiers:**

7. [With regards to the finisher] we respectfully request that the sentence " without reduction in operating speed be removed or changed to "with reasonable reduction in finishing speed".

**Answer:** We will change the requirement, with a higher score for machines that demonstrate the least reduction in speed. Please refer to the amended table below.

8. [With regards to the scanner] we respectfully requested that the native resolution be changed to 600 dpi with potential for 1200 dpi interpolated resolution via imaging software or TWAIN drivers.

**Answer:** We will amend the specification to accept scanners with a resolution of 600 dpi with interpolation to 1200 dpi. Please refer to the amended table below.

9. [With regards to the duplex printing] can you clarify if what is required is that an 11x17 with 2up images should yield the same productivity as a letter size document printed at rated speed.

**Answer:** The requirement for maintaining the 60 ppm print speed for 11x17-inch stock is based on letter-sized pages, so printing 15 sheets of 11x17-inch paper 2-up on both sides per minute will be the equivalent.

10. [With regards to the duplex printing] Can you clarify if the requirement for 42 IPM is for 11x17 or letter size heavier document

**Answer:** The requirement for printing on heavier stock at a minimum of 42 ppm is intended for 11x17-inch stock but based on the same letter-sized page basis for rating speed (or 10.5 sheets of 11x17-inch stock per minute in duplex mode).

11. With regard to the requirement for having the ability to change toner cartridges and toner waste container without stopping prints in progress, in the 3 sections identified above; given that the amount of actual toner waste for a production monochrome device is typically much lower than the colour (only captures black toner waste as opposed to 4 full colours) and therefore requires less than one fourth the frequency of changes, would the Crown consider removing the mandatory specification from the monochrome production device and leaving it on the colour?

**Answer:** Yes, the requirement to be able to change the waste toner container on the monochrome machine will be changed to optional with a higher score for those machines that do permit this. Please refer to the amended table below.

12. Would you be willing to drop this specification [scanning capability] to the industry norm of 600 dpi?

**Answer:** We will amend the specification to accept scanners with a resolution of 600 dpi with interpolation to 1200 dpi. Please refer to the amended table below.

13. Can we get clarification on a mandatory spec for the colour device?

Under the Duplex printing requirement the mandatory reads "Print speed for duplex printing on 11"x17" stock under 216 gsm must maintain the minimum required speed of 60 pages per minute." Are they simply asking that the printer engine does not slow down, in which case a printer would actually produce 15 sheets of double sided 11 x 17?

**Answer:** Please refer to the answer provided for question 9.

14. Please clarify the quantity and type of envelopes and if the bypass tray meets the requirement why it would not be accepted.

**Answer:** The input tray must hold a minimum of 75 standard No. 10 business envelopes. A standard input tray is preferred over a bypass tray as these trays will hold more stock while the bypass tray typically holds no more than a dozen or so envelopes, requiring constant refills. If the bypass tray can hold 75 envelopes, then the device would be deemed compliant.

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## **PART II - Changes to the Solicitation**

- A) The new closing date is May 16, 2012 at 14:00 Pacific Daylight Savings time.
- B) On Pages 18 to 20 of 38, please **DELETE** the Specification tables and **INSERT** the following:

<b>Mandatory Specifications Common to both devices</b>	
Bilingual	Copier must support the bilingual (English & French) capabilities of all IBM and IBM-compatible microcomputer software
Office Environment	Copier must be fully operational in a normal office environment at normal room temperature, and be capable of meeting the daily duty cycle and level of service requirements listed in these Technical Specifications
User Manuals	A user manual must be supplied in the format requested at the time of order: printed hardcopy, CD-ROM or downloaded from the Internet
Print Driver	Must be compatible with Mac OSX 10.6 and higher
Control Panel	Touch-screen printer control panel located on a movable arm above or beside the main unit
Paper Trays	Main unit must have a minimum of two integrated paper trays, one of which must be a universal tray able to handle 11" x 17" media
Input Tray	Must have a large capacity input paper tray with a vacuum-feed or air-assisted friction feed and with an air dehumidification system to dry the paper
Document Feeder	Must have a reversing automatic document feeder capable of holding at least 100 sheets of 20lb paper. <b>A feeder that is capable of scanning both sides of the sheet during a single pass is acceptable.</b>
Decurler	Must have an output paper decurler unit
Finisher	i. Must be capable of offset stacking and multi-position stapling of a minimum of 20 sheets of 20lb paper ii. Must be capable of saddle-stitching and folding a minimum of 20 sheets of 20lb paper <b>within reasonable reduction in the operating print speed, with a preference for machines that demonstrate the least reduction in speed.</b> iii. Inline 2-hole and 3-hole punch
Indicator	Must have a light or other visual indicator to alert operators of machine status for conditions, e.g. 'operating normally; requires supplies; and requires intervention.'
Print Engine	Minimum 1200 x 1200 dots per inch
Media	i. Must be able to handle media up to 13" x 19" ii. Must be able to duplex print on paper and card stock up to <b>300gsm/110lb</b> cover from at least one tray of the large capacity input paper unit
Scanner	Must scan at native <b>600dpi resolution with interpolation to 1200dpi.</b>
Internal Hard disk	Internal hard disk and operating system must be able to store scanned documents or documents transmitted over a wired network, retaining the documents and related print settings for later reprints.
Internal Print Server	Must have an internal print server hosting a web-based operation and control interface accessible over a wired network. <b>The print server must be capable of storing Print documents for recall, with the ability to store Copy documents as a preferable option. An external server attached to the machine is acceptable provided it is accessible from both the machine's control panel and the same web-based interface as the rest of the machine's functions.</b>
Toner Cartridge	<b>Ability to change toner cartridges without stopping prints in progress</b>
Security	Data overwrite security system for the controller's hard disk drive, with encryption

	for documents stored on the drive
Hard drive	Hard disk drive must be surrendered to DND at the end of Contract for secure disposal
Document Server	Must have an integrated document server to store print jobs including content and settings for recall and reprint
Environmental Requirements	(i) Copiers must be manufactured in facilities that are both <b>ISO 9001:2008</b> and ISO 14001 certified; and (ii) All materials in which the Products are packaged and shipped must be recyclable and/or the Contractor must reuse, recycle or dispose of in an environmentally sensitive manner all packaging materials removed from Products installed
Maintenance	(i) Must meet 4-hour response time within the Principal Period of Maintenance; and (ii) Must provide toll-free maintenance dispatch number
Training	Must provide training to key operational users

The following **MANDATORY** Specifications for the Monochrome device are as follows:

Print Speed	Minimum rated print speed of <b>120 pages per minute</b> for letter-sized documents
Print Controller	Must have an embedded print controller supporting PCL5e/6 and Adobe PS3
Paper Tray	Post-insertion tray
Paper Stacker	High capacity output stacker must accept 5000 sheets of 20lb bond paper with two media dollies/carts

The following **OPTIONAL** Specifications for the Monochrome device are as follows:

Toner Cartridge	<b>Ability to change toner waste container without stopping prints in progress.</b>
Internal Print Server	<b>The ability to store Copy documents</b>

The following **MANDATORY** Specifications for the Colour device are as follows:

Print Speed	Minimum rated print speed of 60 pages per minute for letter-sized documents
Duplex printing	Print speed for duplex printing on 11"x17" stock under 216 gsm must maintain the minimum required speed of 60 pages per minute. Print speed for heavier stock during duplex printing must not drop below 42 pages per minute. <b>This requirement is based on letter-sized pages, so printing 15 sheets of 11x17inch paper 2-up on both sides per minutes is the equivalent of 60 pages per minute. The requirement for heavier stock is intended for 11x17-inch stock but based on the same letter-sized page basis for rating speed, so 10.5 sheets per minute in duplex mode is the equivalent of 42 pages per minute.</b>
Registration	Registration tolerances must not exceed 0.5mm accuracy front-to-back, with the ability by a trained user to adjust registration for a given media and retain settings for repeated use
Print Controller	Must have an external fiery print controller supporting PCL5e/6 and Adobe PS3 that includes EFI ES-1000 spectrophotometer, Graphic Arts package, SeeQuence

	Impose, BookletMaker 4.0, Command Workstation 5, Colorwise 3.0, HotFolders, and support for Adobe APPE print engine.
<b>Toner Cartridge</b>	<b>Ability to change toner waste container without stopping prints in progress.</b>

The following **OPTIONAL** Specifications for the Colour device are as follows:

Toner	Oil-free toner permitting overprinting by digital laser systems
Fuser	A second fuser unit should be included during initial delivery as back-up to reduce downtime from equipment failure and allow media width matching. [As per maintenance agreement, replacement of parts must be done by the Contractor]
Print Controller	Print controller includes paper catalogue that retains print and registration settings for various types of non-manufacturer specific media for call-up from either the control panel or print driver
Envelopes	Documented support for printing on envelopes from at least one input tray other than the bypass tray. <b>This input tray must hold a minimum of 75 standard No.10 business envelopes. A bypass tray that can hold at least 75 such envelopes would be acceptable.</b>

**C)** On Pages 31 to 36 of 38, Annex C - Evaluation Criteria & Method of Selection, **DELETE** C1.1 to C.1.2 and **INSERT** the following:

**C1.1** Proposed MONOCHROME production copier device **must meet or exceed the following Mandatory Technical Criteria :**

Manufacturer: _____ Model Number : _____				
	Mandatory Technical Specifications		Supporting documentation (please indicate where this information can be found in your Bid)	Proposed device MUST meet or exceed the Mandatory Specifications
M1	Bilingual	Copier must support the bilingual (English & French) capabilities of all IBM and IBM-compatible microcomputer software		PASS / FAIL
M2	Office Environment	Copier must be fully operational in a normal office environment at normal room temperature, and be capable of meeting the daily duty cycle and level of service requirements listed in these Technical Specifications		PASS / FAIL
M3	User Manuals	A user manual must be supplied in the format requested at the time of order: printed hard copy, CD-ROM or downloaded from the Internet		PASS / FAIL

M4	Print Driver	Must be compatible with Mac OSX 10.6 or higher		PASS / FAIL
M5	Control Panel	Touch-screen printer control panel located on a movable arm above or beside the main unit		PASS / FAIL
M6	Paper Trays	Main unit must have at a minimum 2 integrated paper trays; one of which must be a universal tray capable of 11" x 17" media		PASS / FAIL
M7	Input paper tray	Large capacity input paper tray unit with vacuum-feed or air-assisted friction feed, and with an air dehumidification system to dry the paper.		PASS / FAIL
M8	Document feeder	Must have a reversing automatic document feeder capable of holding at least 100 sheets of 20lb paper. <b>A feeder tha is capable of scanning both sides of the sheet during a single pass is acceptable.</b>		PASS / FAIL
M9	Decurler	Must have an output paper decurler unit		PASS / FAIL
M10	Finisher	(i) Must be capable of offset stacking, and multi-position stapling; (ii) Must be capable of saddle-stitching and folding a minimum of 20 sheets of 20lb paper <b>within reasonable reduction in the operating print speed, with a preference for machines that deomonstrate the least reduction in speed;</b> and (iii) Must inline 2-hole and 3-hole punch		PASS / FAIL
M11	Indicator	A light or other visual indicator to alert operators of machine status, e.g. 'operating normally; requires supplies; and requires intervention'		PASS / FAIL
M12	Print engine	1200x1200 dpi resolution		PASS / FAIL
M13	Media	i. Must be able to handle media up to 13"x19" ii. Must be able to duplex print on paper and card stock up to <b>300 gsm/110lb</b> from at least one tray of the large capacity input paper unit		PASS / FAIL
M14	Scanning	Must scan at native <b>600dpi resolution with interpolation of 1200dpi</b>		PASS / FAIL
M15	Internal Hard Disk	Internal hard disk and operating system must be able to store scanned documents or documents transmitted over a wired network, retaining the documents and related print settings for later reprints.		PASS / FAIL
M16	Internal Print	Internal print server hosting a web-based		PASS / FAIL

	Server	operation and control interface accessible over a wired-network. <b>The print server must be capable of storing Print documents for recall, with the ability to store Copy documents as a preferable option. An external server attached to the machine is acceptable provided it is accessible from both the machine's control panel and the same web-based interface as the rest of the machine's functions.</b>		
M17	Toner	<b>Ability to change toner cartridges without stopping prints in progress</b>		PASS / FAIL
M18	Security	Data overwrite security system for the controller's hard disk drive, with encryption for documents stored on the drive		PASS / FAIL
M19	Hard drive	Hard disk drive must be surrendered to DND at the end of Contract for secure disposal		PASS / FAIL
M20	Document Server	Must have an integrated document server to store print jobs including content and settings for recall and reprint		PASS / FAIL
M21	Print speed	<b>Minimum 120 pages per minute for letter-sized documents</b>		PASS / FAIL
M22	Print Controller	Embedded print controller supporting PCL5e/6 and Adobe PS3		PASS / FAIL
M23	Paper Tray	Must have post-insertion tray		PASS / FAIL
M24	Paper Stacker	Must have a high capacity output stacker that can accept 5000 sheets of 20lb bond paper with two media dollies/carts		PASS / FAIL
M25	Environmental Requirements	(i) Copiers must be manufactured in facilities that are both <b>ISO 9001:2008</b> and ISO 14001 certified; and  (ii) All materials in which the Products are packaged and shipped must be recyclable and/or the Contractor must reuse, recycle or dispose of in an environmentally sensitive manner all packaging materials removed from Products installed		PASS / FAIL
M26	Maintenance	Must meet 4-hour response time within the Principal Period of Maintenance; and  Must provide toll-free maintenance dispatch number (1-8____-____)		PASS / FAIL



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M27	Training	Must provide training to key operational users		PASS / FAIL
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### C1.1.1 Rated Technical Criteria for MONOCHROME device only

	Rated Criteria	Supporting documentation (please indicate where this information can be found in your Bid)	Included (Indicate Yes or No)
R1	Print Speed greater than 120 pages per minute		
R2	Devices with minimal reduction to print speed while Finisher is in use		
R3	The Internal Print Server has the ability to store Copy documents		
R4	Ability to change toner waste container without stopping prints in progress		

**C1.2. The Proposed COLOUR production copier device must meet or exceed the following Mandatory Technical Criteria :**

Manufacturer: _____ Model Number : _____				
	Mandatory Technical Specifications		Supporting documentation (please indicate where this information can be found in your Bid)	Proposed device MUST meet or exceed the Mandatory Specifications
M1	Bilingual	Copier must support the bilingual (English & French) capabilities of all IBM and IBM-compatible microcomputer software		PASS / FAIL
M2	Office Environment	Copier must be fully operational in a normal office environment at normal room temperature, and be capable of meeting the daily duty cycle and level of service requirements listed in these Technical Specifications		PASS / FAIL
M3	User Manuals	A user manual must be supplied in the format requested at the time of order: printed hardcopy, CD-ROM or downloaded from the Internet		PASS / FAIL
M4	Print Driver	Must be compatible with Mac OS x 10.6		PASS / FAIL
M5	Control Panel	Touch-screen printer control panel located on a movable arm above or beside the main unit		PASS / FAIL
M6	Paper Trays	Copier must have at a minimum 2 paper trays; one of which must be a universal tray capable of 11" x 17" media.  Must also have a post-insertion tray		PASS / FAIL
M7	Input paper tray	Large capacity input paper tray unit with vacuum-feed or air-assisted friction feed, and with an air dehumidification system to dry the paper.		PASS / FAIL
M8	Decurler	Must have an output paper decurler unit		PASS / FAIL
M9	Document Feeder	Must have a reversing automatic document feeder capable of holding at least 100 sheets of 20lb paper. <b>A feeder that is capable of scanning both sides of the sheet during a single pass is acceptable.</b>		PASS / FAIL
M10	Finisher	(i) Must be capable of offset stacking, and multi-position stapling. (ii) Must be capable of saddle-stitching and folding a minimum of 20 sheets of 20lb paper <b>within reasonable</b>		PASS / FAIL

		<b>reduction in the operating print speed, with a preference for machines that demonstrate the least reduction in speed; and</b> (iii) Must have in-line 2-hole and 3-hole punch		
M11	Indicator	Must have a light or other visual indicator to alert operators of machine status for conditions, e.g, 'operating normally; requires supplies; and requires intervention.'		PASS / FAIL
M12	Print engine	1200x1200 dpi resolution		PASS / FAIL
M13	Media	(i) Must be able to handle media up to 13"x19"; and (ii) Must be able to duplex print on paper and card stock up to <b>300 gsm/110lb</b> from at least one tray of the large capacity input paper unit		PASS / FAIL
M14	Scanning	Must scan at native <b>600dpi with interpolation to 1200 dpi</b>		PASS / FAIL
M15	Internal Hard disk	Internal hard disk and operating system must be able to store scanned documents or documents transmitted over a wired network, retaining the documents and related print settings for later reprints.		PASS / FAIL
M16	Internal Print Server	Internal print server hosting a web-based operation and control interface accessible over a wired-network. <b>The print server must be capable of storing Print documents for recall, with the ability to store Copy documents as a preferable option. An external server attached to the machine is acceptable provided it is accessible from both the machine's control panel and the same web-based interface as the rest of the machine's functions.</b>		PASS / FAIL
M17	Toner	Must have the ability to change toner waste container without stopping prints in progress		PASS / FAIL
M18	Security	Data overwrite security system for the controller's hard disk drive, with encryption for documents stored on the drive.		PASS / FAIL
M19	Hard drive	Hard disk drive must be surrendered to DND at the end of Contract for secure disposal		PASS / FAIL
M20	Document Server	Must have an integrated document server to store print jobs including content and settings for recall and reprint		PASS / FAIL

M21	Print speed	Minimum of 60 pages per minute for letter-sized documents		PASS / FAIL
M22	Duplex Printing	Print speed for duplex printing on 11"x17" stock under 216 gsm must maintain the minimum required speed of 60 pages per minute. Print speed for heavier stock during duplex printing must not drop below 42 pages per minute. <b>This requirement is based on letter-sized pages, so printing 15 sheets of 11x17inch paper 2-up on both sides per minutes is the equivalent of 60 pages per minute. The requirement for heavier stock is intended for 11x17-inch stock but based on the same letter-sized page basis for rating speed, so 10.5 sheets per minute in duplex mode is the equivalent of 42 pages per minute.</b>		PASS / FAIL
M23	Registration	Registration tolerance must not exceed 0.5mm accuracy front-to-back, with the ability by a trained user to adjust registration for a given media and retain settings for repeated use		PASS / FAIL
M24	Print Controller	External fiery print controller supporting PCL5/6 and Adobe PS3 that includes EFI ES-1000 spectrophotometer, Graphic Arts package, SeeSequence Impose, BookletMaker 4.0, Command Workstation 5, Colorwise 3.0, HotFolders, and support for Adobe APPE print engine.		PASS / FAIL
M25	Environmental Requirements	(i) Copiers must be manufactured in facilities that are both <b>ISO 9001:2008</b> and ISO 14001 certified; and (ii) All materials in which the Products are packaged and shipped must be recyclable and/or the Contractor must reuse, recycle or dispose of in an environmentally sensitive manner all packaging materials removed from Products installed		PASS / FAIL
M26	Maintenance	Must meet 4-hour response time within the Principal Period of Maintenance; and Must provide toll-free maintenance dispatch number;		PASS / FAIL

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M27	Training	Must provide training to key operational users		PASS / FAIL
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Bidders must PASS all Mandatory Technical Specification requirements, in order to be considered further during the evaluation stage.

***All other terms and conditions remain unchanged.***