

## RETURN BIDS TO:

## RETOURNER LES SOUMISSIONS À:

Bid Receiving - PWGSC / Réception des soumissions -  
TPSGC

11 Laurier St. / 11 rue Laurier

Place du Portage, Phase III

Core 0A1 / Noyau 0A1

Gatineau

Québec

K1A 0S5

Bid Fax: (819) 997-9776

## Revision to a Request for a Standing Offer

## Révision à une demande d'offre à commandes

Regional Master Standing Offer (RMSO)

Offre à commandes maître régionale (OCMR)

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Offer remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'offre demeurent les mêmes.

## Comments - Commentaires

## Vendor/Firm Name and Address

Raison sociale et adresse du  
fournisseur/de l'entrepreneur

## Issuing Office - Bureau de distribution

Commercial Acquisitions & Fast Track Procurement  
Div/Div des Acquisitions commerciales et achats en  
régime accéléré

11 Laurier St. / 11 rue Laurier

6B3, Place du Portage

Phase III

Gatineau

Québec

K1A 0S5

<b>Title - Sujet</b> Office Supplies - Fourn. de Bureau		
<b>Solicitation No. - N° de l'invitation</b> E60PD-11OSFB/B		<b>Date</b> 2012-11-19
<b>Client Reference No. - N° de référence du client</b> E60PD-11OSFB		<b>Amendment No. - N° modif.</b> 009
<b>File No. - N° de dossier</b> pd032.E60PD-11OSFB	<b>CCC No./N° CCC - FMS No./N° VME</b>	
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$\$PD-032-61312		
<b>Date of Original Request for Standing Offer</b> Date de la demande de l'offre à commandes originale		2012-10-02
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2012-11-28</b>		<b>Time Zone</b> <b>Fuseau horaire</b> Eastern Daylight Saving Time EDT
<b>Address Enquiries to: - Adresser toutes questions à:</b> Swanson, Manon		<b>Buyer Id - Id de l'acheteur</b> pd032
<b>Telephone No. - N° de téléphone</b> (819) 956-7304 ( )	<b>FAX No. - N° de FAX</b> (819) 956-7356	
<b>Delivery Required - Livraison exigée</b>		
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b> Multiple, as per call-up Multiples, selon commande subsequente		
<b>Security - Sécurité</b> This revision does not change the security requirements of the Offer. Cette révision ne change pas les besoins en matière de sécurité de la présente offre.		

Instructions: See Herein

Instructions: Voir aux présentes

<b>Acknowledgement copy required</b> <b>Accusé de réception requis</b>	<b>Yes - Oui</b> <input type="checkbox"/>	<b>No - Non</b> <input type="checkbox"/>
<b>The Offeror hereby acknowledges this revision to its Offer.</b> <b>Le proposant constate, par la présente, cette révision à son offre.</b>		
<b>Signature</b>	<b>Date</b>	
Name and title of person authorized to sign on behalf of offeror. (type or print) Nom et titre de la personne autorisée à signer au nom du proposant. (taper ou écrire en caractères d'imprimerie)		
<b>For the Minister - Pour le Ministre</b>		

---

**This amendment is raised to respond to questions received from the industry, to revise the Appendix 1 and to revise the Annex C "EFOT LIST".**

- A) Questions and Answers
- B) Revised Appendix 1
- C) Revised EFOT list

**Question no 1:**

Amendment no 7 A) Calculation of Reference Value (revised)

IN THE EVENT STANDARD DEVIATION EXCEEDS 15% OF THE AVERAGE PRICE OF AN ITEM, STANDARD DEVIATION WILL BE REPLACED BY 15% TIMES THE AVERAGE PRICE OF THE ITEM IN THE CALCULATION OF THE MINIMUM AND MAXIMUM PRICE THRESHOLDS

Just to be clear, can you provide an example of the revised calculation outlining how this formula will look?

**Answer no 1:**

See Revised Appendix 1.

**Question no 2:**

4.1.2.1 Sustainable Pricing

When evaluating the prices offered for certain items, Canada may, but will have no obligation to, require price support for those items whose prices have been deemed as abnormally low. An abnormally low price is defined as a price lower than the minimum price threshold for the item, as detailed further in paragraph

4.1.2.2 a) below.

If a vendor has better overall costing on some items, and provides a sustainable price based on your definition, are we correct to assume that you may not ask for verification and proof that these items are sustainable priced. Based on your language it appears that you may disregard competitive pricing that may fall under threshold pricing as you could infer that is not sustainable and award us 0 points?

**Answer no 2:**

Prices that are below the calculated thresholds will be given consideration on a case by case basis by the evaluation team. Should the team determine that the pricing discrepancy warrants price support, it will ask for price support, otherwise a determination to pass or fail an identified price will be made upon consensus of the evaluation team.

Should the evaluation team's determinations result in an offeror's disqualification, the offeror will be required to provide the evaluation team with price support for all identified items on an item by item basis within 5 calendar days of notification.

Solicitation No. - N° de l'invitation

E60PD-11OSFB/B

Client Ref. No. - N° de réf. du client

E60PD-11OSFB

Amd. No. - N° de la modif.

009

File No. - N° du dossier

pd032E60PD-11OSFB

Buyer ID - Id de l'acheteur

pd032

CCC No./N° CCC - FMS No/ N° VME

---

## **B) Revised Appendix 1**

### **C) ANNEX C "EFOT LIST".**

DELETE IN IT'S ENTIRETY:  
EFOT v500

INSERT:

EFOT v600 (provided as an electronic attachment).  
The latest changes are in red

**ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED**

Solicitation No. - N° de l'invitation  
E60PD-11OSFB/B  
Client Ref. No. - N° de réf. du client  
E60PD-11OSFB

Amd. No. - N° de la modif.  
009  
File No. - N° du dossier  
pd032E60PD-11OSFB

Buyer ID - Id de l'acheteur  
pd032  
CCC No./N° CCC - FMS No/ N° VME

## Appendix 1 (revised)

Pricing Offered by Suppliers						Calculated Reference Values					
	Offeror 1	Offeror 2	Offeror 3	Offeror 4	Offeror 5	Offeror 6	Average	Standard Deviation	Min Threshold	Max Threshold	
1	\$ 16.15	\$ 17.11	\$ 17.46	\$ 17.94	\$ 17.98	\$ 16.52	\$ 17.19	\$ 0.75	\$ 16.06	\$ 17.94	
2	\$ 1.10	\$ 1.00	\$ 1.02	\$ 1.12	\$ 1.13	\$ 1.2	\$ 1.06	\$ 0.06	\$ 0.96	\$ 1.14	
3	\$ 106.58	\$ 119.50	\$ 101.91	\$ 90.00	\$ 103.39	\$ 112.83	\$ 103.70	\$ 10.08	\$ 90.56	\$ 115.76	
4	\$ 28.12	\$ 27.29	\$ 27.08	\$ 25.25	\$ 26.57	\$ 26.49	\$ 27.13	\$ 1.16	\$ 25.36	\$ 28.26	
5	\$ 7.00	\$ 7.00	\$ 10.00	\$ 19.00	\$ 12.00	\$ 11.90	\$ 10.00	\$ 1.50	\$ 7.75	\$ 11.56	
	Price lower than minimum acceptable price threshold acceptable price support provided.						If STDEV(RANGE) > .15* Average(RANGE) THEN STDEV = .15*Average(RANGE)				
	Price lower than minimum acceptable price threshold without acceptable price support.										
	Price higher than maximum acceptable price threshold.						AVG-1*(STDEV)				
							AVG + STDEV				
Pricing determined to be within thresholds											
	Offeror 1	Offeror 2	Offeror 3	Offeror 4	Offeror 5	Offeror 6	Deduction	Min Value	Max Value	Delta	
1	\$ 16.15	\$ 17.11	\$ 17.46	\$ 17.94	\$ 17.98	\$ 16.52	1pt. = \$41.79	\$ 16.15	\$ 17.94	\$ 1.79	
2	\$ 1.10	\$ 1.00	\$ 1.02	\$ 1.12	\$ 1.13	\$ 1.2	1pt. = \$41.00	\$ 1.00	\$ 1.13	\$ 0.13	
3	\$ 106.58		\$ 101.91		\$ 103.39	\$ 112.83	1pt. = \$40.92	\$ 101.91	\$ 112.83	\$ 10.92	
4	\$ 28.12	\$ 27.29	\$ 27.08	\$ 25.25	\$ 26.57		1pt. = \$42.67	\$ 25.25	\$ 28.12	\$ 2.87	
5			\$ 10.00			\$ 11.90	1pt. = \$41.00	\$ 10.00	\$ 11.00	\$ 1.00	
Calculated Scores											
	Offeror 1	Offeror 2	Offeror 3	Offeror 4	Offeror 5	Offeror 6					
1	100 points	46 points	27 points	0 points	0 points	79 points					
2	90 points	100 points	98 points	88 points	81 points	88 points					
3	57 points	0 points	100 points	0 points	84 points	0 points					
4	0 points	29 points	36 points	100 points	54 points	0 points					
5	0 points	0 points	100 points	0 points	0 points	0 points					
Average score by offeror											
	Offeror 1	Offeror 2	Offeror 3	Offeror 4	Offeror 5	Offeror 6					
Average	46.40 points	35.00 points	72.20 points	37.50 points	45.40 points	33.40 points					

\*Please note that ITEM 5 has been revised in this table to demonstrate the change in calculation based on standard deviation greater than 15% of the average price as raised in Amendment 007. The value subjected to the 15% rule is in blue.