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F7047-120091/A

Amd. No. - N° de la modif.

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PART 1 - GENERAL INFORMATION

1. Introduction

The Request for Standing Offers (RFSO) is divided into seven parts plus attachments and annexes, as follows:

- Part 1 General Information: provides a general description of the requirement;
- Part 2 Offeror Instructions: provides the instructions applicable to the clauses and conditions of the RFSO;
- Part 3 Offer Preparation Instructions: provides offerors with instructions on how to prepare their offer to address the evaluation criteria specified;
- Part 4 Evaluation Procedures and Basis of Selection: indicates how the evaluation will be conducted, the evaluation criteria which must be addressed in the offer, and the basis of selection;
- Part 5 Certifications: includes the certifications to be provided;
- Part 6 6A, Standing Offer, and 6B, Resulting Contract Clauses:
 - 6A, includes the Standing Offer containing the offer from the Offeror and the applicable clauses and conditions;
 - 6B, includes the clauses and conditions which will apply to any contract resulting from a call-up made pursuant to the Standing Offer.

2. Summary

The Canadian Coast Guard has a requirement for A National Individual Standing Offer (NISO) for the supply of Self-Contained LED Lanterns (1.5, 2, 3, 4, 5 and 6 nautical miles), types A and B, for both fixed and floating aids to navigation application with various intensities capable of operating in a harsh marine environment. Refer to Annexes "A" and "B" herein.

Note: for the purposes of this summary, type "A" can be considered as normal or less demanding usage requirements and type "B" as more demanding usage requirements

The Identified User is the Department of Fisheries and Oceans (Canadian Coast Guard).

The Standing Offer(s) is/are for a period of two (2) years from date of issuance, plus the right to extend the period of Standing Offer by one (1) additional period of one (1) year.

The intent is to potentially award one (1) standing offer for each lantern type (i.e. A and B), within each NM lantern category, hence up to twelve (12) possible standing offers.

Note: In case of discrepancies between the English and the French text, the English text shall prevail.

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3. Debriefings

After issuance of a standing offer, offerors may request a debriefing on the results of the request for standing offers process. Offerors should make the request to the Standing Offer Authority within 15 working days of receipt of the results of the request for standing offers process. The debriefing may be in writing, by telephone or in person.

PART 2 - OFFEROR INSTRUCTIONS

1. Standard Instructions, Clauses and Conditions

All instructions, clauses and conditions identified in the Request for Standing Offers (RFSO) by number, date and title are set out in the *Standard Acquisition Clauses and Conditions Manual* (<https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual>) issued by Public Works and Government Services Canada.

Offerors who submit an offer agree to be bound by the instructions, clauses and conditions of the RFSO and accept the clauses and conditions of the Standing Offer and resulting contract(s).

The 2006 (2012-11-19) Standard Instructions - Request for Standing Offers - Goods or Services - Competitive Requirements, are incorporated by reference into and form part of the RFSO.

Subsection 4 of Section 05 of 2006, Standard Instructions - Request for Standing Offers - Goods or Services - Competitive Requirements, is amended as follows:

Delete: sixty (60) days
Insert: ninety (90) days

1.1 SACC Manual Clauses

Reference	Section	Date
M9033T	Financial Capability	2011-05-16

2. Submission of Offers

Offers must be submitted only to Public Works and Government Services Canada (PWGSC) Bid Receiving Unit by the date, time and place indicated on page 1 of the Request for Standing Offers.

PWGSC Bids Receiving Unit
11 Laurier Street
Place du Portage, Phase 3, Core 0A1
Gatineau, Québec, K1A 0S5
Tel.: 819-956-3366

Due to the nature of the Request for Standing Offers, transmission of offers by facsimile/email to PWGSC will not be accepted. Do not send offers directly to the Contracting Authority.

3. Enquiries - Request for Standing Offers

All enquiries must be submitted in writing to the Standing Offer Authority no later than ten (10) calendar days before the Request for Standing Offers (RFSO) closing date. Enquiries received after that time may not be answered.

Offerors should reference as accurately as possible the numbered item of the RFSO to which the enquiry relates. Care should be taken by offerors to explain each question in sufficient detail in order to enable Canada to provide an accurate answer.

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Technical enquiries that are of a proprietary nature must be clearly marked "proprietary" at each relevant item. Items identified as "proprietary" will be treated as such except where Canada determines that the enquiry is not of a proprietary nature. Canada may edit the questions or may request that offerors do so, so that the proprietary nature of the question is eliminated, and the enquiry can be answered with copies to all offerors. Enquiries not submitted in a form that can be distributed to all offerors may not be answered by Canada.

4. Applicable Laws

The Standing Offer and any contract resulting from the Standing Offer must be interpreted and governed, and the relations between the parties determined, by the laws in force in Ontario. Offerors may, at their discretion, substitute the applicable laws of a Canadian province or territory of their choice without affecting the validity of their offer, by deleting the name of the Canadian province or territory specified and inserting the name of the Canadian province or territory of their choice. If no change is made, it acknowledges that the applicable laws specified are acceptable to the offerors.

PART 3 - OFFER PREPARATION INSTRUCTIONS

1. Offer Preparation Instructions

Canada requests that offerors provide their offer in separately bound sections as follows:

Section I: Technical Offer (2 hard copies and 2 soft copies on CD/DVD)
Offerors may bid on one or more of the nautical mile categories, but must submit a complete Technical Offer for each.

Section II: Financial Offer, including Certifications (1 hard copy and 1 soft copy on CD/DVD)
Offerors may bid on one or more of the nautical mile categories, but must submit a complete Financial Offer for each.

Prices must appear in the financial offer only. No prices must be indicated in any other section of the offer.

Canada requests that offerors follow the format instructions described below in the preparation of their offer.

- (a) use 8.5 x 11 inch (216 mm x 279 mm) paper;
- (b) use a numbering system that corresponds to that of the Request for Standing Offers.

In April 2006, Canada issued a policy directing federal departments and agencies to take the necessary steps to incorporate environmental considerations into the procurement process [Policy on Green Procurement](#)

(<http://www.tpsgc-pwgsc.gc.ca/ecologisation-greening/achats-procurement/politique-policy-eng.html>). To assist Canada in reaching its objectives, offerors are encouraged to:

- 1) use 8.5 x 11 inch (216 mm x 279 mm) paper containing fibre certified as originating from a sustainably-managed forest and/or containing minimum 30% recycled content; and
- 2) use an environmentally-preferable format including printing double sided/duplex, using staples or clips instead of Cerlox™, Duo-Tang™ or binders.

Section I: Technical Offer

In their technical offer, offerors should explain and demonstrate how they propose to meet the requirements and how they will carry out the Work.

Section II: Financial Offer, including Certifications

Offerors must submit their financial offer in accordance with the Basis of Payment and Pricing Schedule presented at Annex "C" herein. Offerors should also submit the certifications required under Part 5.

Exchange Rate Fluctuation

The requirement does not provide for exchange rate fluctuation protection. Any request for exchange rate fluctuation protection will not be considered and will render the bid non-responsive.

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Pricing Basis

Lanterns (all types, all categories)

The offeror must quote firm unit prices in Canadian dollars, DDP Delivered Duty Paid (destination), with the Goods and Services Tax (GST) and/or the Harmonized Sales Tax (HST) extra, as applicable. Freight charges to destination and all applicable Custom duties and Excise taxes must be included.

Recommended List of Spare Parts (RLSP)

The offeror must submit a detailed list, with individual unit prices, for spare parts recommended for each type and category being offered. The RLSP will be valid for the duration of the Standing Offer (i.e. Initial 2 years plus the optional year).

2. Offeror Contacts

Name and telephone number of the person responsible for :

Call-ups:

Name: _____
Telephone No. _____
Facsimile No. _____
E-mail address: _____

Delivery follow-up:

Name: _____
Telephone No. _____
Facsimile No. _____
E-mail address: _____

Quarterly usage reports to PWGSC Standing Offer Authority:

Name: _____
Telephone No. _____
Facsimile No. _____
E-mail address: _____

PART 4 - EVALUATION PROCEDURES AND BASIS OF SELECTION

1. Evaluation Procedures

Offers received will be assessed in accordance with the entire requirement of this Request for Standing Offer including the technical and financial evaluation criteria specified herein.

Offerors may bid on one or more of the following nautical mile (NM) categories:

Category 1A: 1.5 NM range, Type A;

Category 1B: 1.5 NM range, Type B;

Category 2A: 2 NM range, Type A;

Category 2B: 2 NM range, Type B;

Category 3A: 3 NM range, Type A;

Category 3B: 3 NM range, Type B;

Category 4A: 4 NM range, Type A;

Category 4B: 4 NM range, Type B;

Category 5A: 5 NM range, Type A;

Category 5B: 5 NM range, Type B;

Category 6A: 6 NM range, Type A;

Category 6B: 6 NM range, Type B.

However, the Offeror **must** submit a separate, complete technical and financial offer for each type (and category) being proposed. Each offered type (and category) will be evaluated individually and must include all required technical and financial information, so as to fully comply with all terms and conditions of the solicitation. **Any cross-referencing between types and/or categories will be deemed as non-responsive.**

The intent is to potentially award one (1) standing offer for each lantern type (i.e. A and B), within each NM lantern category, hence up to twelve (12) possible standing offers.

1.1. Technical Evaluation

Simply stating a compliancy to a criterion is insufficient. Bidders must present a clearly organized, printed (i.e., not handwritten) offer that includes all necessary technical and descriptive literature, in order to clearly demonstrate their compliancy to all items presented in the Statement of Work (SOW) at Annex "A" and Performance Specifications at Annex "B".

Each lantern type (i.e. A and B), within each NM category, will be evaluated on an individual basis.

1.1.1 Mandatory Technical Criteria

The Offeror must comply with the technical requirements presented at Annexes "A" and "B" herein, and all terms and conditions specified in this RFSO document. Offers not meeting all of the mandatory requirements will be considered non responsive.

The following **Mandatory** factors will be taken into consideration in the evaluation of each offered lantern type, within each category:

- (Mandatory) Technical compliance (Annexes "A" and "B" herein);
- (Mandatory) Obtain the required minimum of 45 points on the Point Rated Criteria;
- (Mandatory) Technical compliance of the evaluation sample(s) (if requested by Canada);
- (Mandatory) Compliance to Pricing Schedule (Annex "C" herein);
- (Mandatory) Acceptance of terms and conditions as mentioned in the RFSO;
- (Mandatory) Completion of the information requested in the RFSO.

1.1.2 Point Rated Technical Criteria

Offers will be assessed for compliance with the rated criteria shown in Table 1 below.

The technical score is the sum of the scores assigned to the individual rated criteria; the maximum possible score is 75. A minimum total technical score of 45 points is required to pass.

To make it possible to assess corporate experience, the offeror should include in his or her offer information related to the number of LED lanterns the manufacturer has developed, the number of years the manufacturer has been manufacturing lanterns, and a list of the major clients to whom the Offeror or manufacturer has provided in-service support in recent years. The information should be complete and be in a form that enables validation; it should also contain contact information for references who can confirm the accuracy of the information.

Table 1 (Rated Criteria)

Criteria		References	Description	Weighting	Max. Score
1	Mounting Provisions	Performance Specification Section 3.1.4	It is desirable that the lantern be mounted without the use of an adaptor.	Adaptor required = 0 Adaptor not required = 6	6
2	Vertical Divergence	Performance Specification Section 3.3.4	It is desirable that the vertical divergence exceed the minimum requirement.	For every 0.5 degrees in excess of minimum divergence above the horizontal and 0.5 degrees in excess of minimum divergence below the horizontal = 3	9

3	Signal Colours	Performance Specification Section 3.3.5	It is desirable that the yellow and white light both fall within the "preferred" region.	Yellow in preferred = 2.5 White in preferred = 2.5	5
4	Power Requirements	Performance Specification Section 3.4	It is desirable that the lantern be provided with a second means of charging.	No = 0 Yes = 10	10
5	Service Life	Performance Specification Section 3.7	It is desirable that a longer service life be achieved.	For each period of 8, 12 or 16 years · without rework = 5 · with rework = 2	15
6	Battery Life	Performance Specification Section 3.7	It is desirable that the battery life be capable of 8 years.	Battery capable of 8 years= 15	15
7	Corporate Experience	It is desirable that the manufacturer have a significant track record in the design, manufacture, and support of LED lanterns.	When the Offeror is a distributor, rather than a manufacturer of LED lanterns, the bidder must provide a letter from the manufacturer of the product that the distributor is offering, indicating that their company is an official distributor. This letter shall also provide the manufacturer's track record in the design, manufacture, and support of LED lanterns.	1) For every category of lantern developed:= 1.0 2) For every year of experience over 5 years in manufacturing LED lanterns = 1.0 3) For every major client for which in-service support was provided = 1.0	5 5 5
				TOTAL	75 pts

1.1.3 Evaluation Sample

As part of the technical evaluation to confirm an offeror's capability of meeting the technical requirements, a sample (or samples) may be required upon written notification from the Contracting Authority (production unit, no prototype will be accepted).

The offeror shall deliver the evaluation sample(s) at no charge to Canada and shall ensure that the sample(s) is received as directed by the Contracting Authority within five (5) working days from written notification.

Failure to submit the sample(s) within the specified time frame, or non-conformance of the sample(s) to the technical requirements, will result in the offer being declared non-responsive.

The sample(s) provided can be returned to offeror upon request, and will not be part of any subsequent order.

1.2 Financial Evaluation and Basis of Selection

Neither the responsive offer that scores the highest number of rated points, nor the one that contains the lowest price will necessarily be accepted. The responsive offer with the lowest price per rated point will be recommended for award of a standing offer. The award will be made on the basis of best overall value to Canada in terms of both technical merit and cost. Best overall value is determined by the lowest cost per point as calculated from a ratio of the technical points scored to the price for each compliant bid evaluated.

The total evaluated offer value, for each type and category being offered, will be the amount offered at Annex "C", Pricing Schedule (i.e. C.1 to C.12). Option C.13 (Spare Parts) will not be considered for financial evaluation.

In accordance with the pricing basis, for each category, recommendation for issue of a standing offer will be based on the lowest price per rated point, which will be determined as follows:

Price per rated point = Total Evaluated Offer Value for type / Total Rated Points Obtained for that type

The intent is to potentially award one (1) standing offer for each lantern type (i.e. A and B), within each NM lantern category, hence up to twelve (12) possible standing offers.

1.3 Conditions/Certifications Precedent to Issuance of a Standing Offer

- Code of Conduct Certification as specified in Part 5;
- Federal Contractors Program for Employment Equity as specified in Part 5;
- Financial Capability as specified at Part 2, para. 1.1.

PART 5 - CERTIFICATIONS PRECEDENT TO ISSUANCE OF A STANDING OFFER

Offerors must provide the required certifications and related documentation to be issued a standing offer. Canada will declare an offer non-responsive if the required certifications and related documentation are not completed and submitted as requested.

Compliance with the certifications offerors provide to Canada is subject to verification by Canada during the offer evaluation period (before issuance of a standing offer) and after issuance of a standing offer. The Standing Offer Authority will have the right to ask for additional information to verify offerors' compliance with the certifications before issuance of a standing offer. The offer will be declared non-responsive if any certification made by the Offeror is untrue, whether made knowingly or unknowingly. Failure to comply with the certifications, to provide the related documentation or to comply with the request of the Standing Offer Authority for additional information will also render the offer non-responsive.

1. Code of Conduct and Certifications - Related documentation

By submitting an offer, the Offeror certifies, for himself and his affiliates, to be in compliance with the Code of Conduct and Certifications clause of the Standard instructions. The related documentation hereinafter mentioned will help Canada in confirming that the certifications are true. By submitting an offer, the Offeror certifies that it is aware, and that its affiliates are aware, that Canada may request additional information, certifications, consent forms and other evidentiary elements proving identity or eligibility. Canada may also verify the information provided by the Offeror, including the information relating to the acts or convictions specified herein, through independent research, use of any government resources or by contacting third parties. Canada will declare non-responsive any offer in respect of which the information requested is missing or inaccurate, or in respect of which the information contained in the certifications is found to be untrue, in any respect, by Canada. The Offeror and any of the Offeror's affiliates, will also be required to remain free and clear of any acts or convictions specified herein during the entire period of the Standing Offer and any call-ups made against the Standing Offer.

Offerors who are incorporated, including those submitting offers as a joint venture, must provide with their offer or promptly thereafter a complete list of names of all individuals who are currently directors of the Offeror. Offerors submitting offers as sole proprietorship, including those submitting offers as a joint venture, must provide the name of the owner with their offer or promptly thereafter. Offerors submitting offers as societies, firms, partnerships or associations of persons do not need to provide lists of names. If the required names have not been received by the time the evaluation of offers is completed, Canada will inform the Offeror of a time frame within which to provide the information. Failure to comply will render the offer non-responsive. Providing the required names is a mandatory requirement for issuance of a standing offer and award of a contract.

Canada may, at any time, request that an Offeror provide properly completed and Signed Consent Forms (Consent to a Criminal Record Verification form- PWGSC-TPSGC 229) (<http://www.tpsgc-pwgsc.gc.ca/app-acq/forms/formulaires-forms-eng.html>) for any or all individuals aforementioned within the time specified. Failure to provide such Consent Forms within the time period provided will result in the offer being declared non-responsive.

2. Federal Contractors Program for Employment Equity - Certification

Federal Contractors Program for Employment Equity - \$200,000 or more

1. The Federal Contractors Program for Employment Equity (FCP-EE) requires that some offerors bidding for federal government contracts, valued at \$200,000 or more (including all applicable taxes), make a formal commitment to implement employment equity. This is a condition precedent to the issuance of a standing offer. If the Offeror is subject to the FCP-EE, evidence of its commitment must be provided before the issuance of a standing offer.

Offerors who have been declared ineligible contractors by Human Resources and Social Development Canada (HRSDC) are no longer eligible to receive government contracts over the threshold for solicitation of bids as set out in the Government Contracts Regulations. Offerors may be declared ineligible contractors either as a result of a finding of non-compliance by HRSDC, or following their voluntary withdrawal from the FCP-EE for a reason other than the reduction of their workforce to less than 100 employees. Any offer from ineligible contractors will be declared non-responsive.

2. If the Offeror does not fall within the exceptions enumerated in 3.(a) or (b) below, or does not have a valid certificate number confirming its adherence to the FCP-EE, the Offeror must fax (819-953-8768) a copy of the signed form LAB 1168, Certificate of Commitment to Implement Employment Equity (<http://www1.servicecanada.gc.ca/cgi-bin/search/eforms/index.cgi?app=profile&form=lab1168&dept=sc&lang=e>), to the Labour Branch of HRSDC.
3. The Offeror certifies its status with the FCP-EE, as follows:

The Offeror

- () is not subject to the FCP-EE, having a workforce of less than 100 permanent full time, part-time or temporary employees in Canada,
- () is not subject to the FCP-EE, being a regulated employer under the Employment Equity Act, S.C. 1995, c.44;
- () is subject to the requirements of FCP-EE, having a workforce of 100 or more permanent full time, part-time or temporary employees in Canada, but has not previously obtained a certificate number from HRSDC, (having not bid on requirements of \$200,000 or more), in which case a duly signed certificate of commitment is attached;
- () is subject to FCP-EE, and has a valid certificate number as follows: _____ (e.g. has not been declared ineligible contractor by HRSDC).

Further information on the FCP-EE is available on the following HRSDC Web site: <http://www.hrsdc.gc.ca/en/labour/equality/fcp/index.shtml>.

Signature

Date

PART 6 - STANDING OFFER AND RESULTING CONTRACT CLAUSES

A. STANDING OFFER

1. Offer

The Offeror offers to fulfill the requirement in accordance with the Statement of Work at Annex "A" and the Performance Specifications at Annex "B".

2. Standard Clauses and Conditions

All clauses and conditions identified in the Standing Offer and resulting contract(s) by number, date and title are set out in the *Standard Acquisition Clauses and Conditions Manual* (<https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual>) issued by Public Works and Government Services Canada.

2.1 General Conditions

2005 (2012-11-19) General Conditions - Standing Offers - Goods or Services, apply to and form part of the Standing Offer.

2010A (2012-11-19) General Conditions - Goods (Medium Complexity), apply to and form part of the individual call-ups against the Standing Offer.

2.2 Standing Offers Reporting

The Offeror must compile and maintain records on its provision of goods, services or both to the federal government under contracts resulting from the Standing Offer. This data must include all purchases paid for by a Government of Canada Acquisition Card. The data must be submitted on a quarterly basis to the Public Works and Government Services Canada Standing Offer Authority.

Quarterly periods are defined as follows:

1st quarter: April 1 to June 30;

2nd quarter: July 1 to September 30;

3rd quarter: October 1 to December 31;

4th quarter: January 1 to March 31.

Electronic reports must be completed and forwarded to the Standing Offer Authority no later than 15 calendar days after the end of the quarterly period.

All data fields of the report must be completed as requested. If some data is not available, the reason must be indicated in the report. If no goods or services are provided during a given period, the Offeror must still provide a "NIL" report.

Failure to provide fully completed reports in accordance with the above instructions may result in the setting aside of the Standing Offer and the application of a vendor performance corrective measure.

3. Term of Standing Offer

3.1 Period of the Standing Offer

The period for making call-ups against the Standing Offer is for two (2) years, hence from ___date___ to ___date___ inclusively.

3.2 Extension of Standing Offer

If the Standing Offer is authorized for use beyond the initial period, the Offeror offers to extend its offer for an additional one (1) year period, from ___date___ to ___date___ under the same conditions and at the rates or prices specified in the Standing Offer, or at the rates or prices calculated in accordance with the formula specified in the Standing Offer.

The Offeror will be advised of the decision to authorize the use of the Standing Offer for an extended period by the Standing Offer Authority 30 days before the expiry date of the Standing Offer. A revision to the Standing Offer will be issued by the Standing Offer Authority.

4. Authorities

4.1 Standing Offer Authority

The Standing Offer Authority is:

Steve Dumaresq
Public Works and Government Services Canada
Acquisitions Branch
Logistics, Electrical, Fuel and Transportation Directorate, "HN" Division
7B3, Place du Portage, Phase III,
11 Laurier Street, Gatineau, QC, K1A 0S5
Tel. (819) 956-3487
Fax: (819) 953-4944
Email: steve.dumaresq@tpsgc-pwgsc.gc.ca

The Standing Offer Authority is responsible for the establishment of the Standing Offer, its administration and its revision, if applicable. Upon the making of a call-up, as Contracting Authority, he is responsible for any contractual issues relating to individual call-ups made against the Standing Offer by any Identified User.

4.2 Project Authority

The Project Authority for the Standing Offer is identified in the call-up against the Standing Offer. The Project Authority is the representative of the department for whom the Work will be carried out pursuant to a call-up against the Standing Offer and is responsible for all the technical content of the Work under the resulting Contract.

4.3 Offeror's Representative

Name and telephone number of the person responsible for :

Call-ups:

Name: will be inserted at standing offer
 Telephone No. will be inserted at standing offer
 Facsimile No. will be inserted at standing offer
 E-mail address: will be inserted at standing offer

Delivery follow-up:

Name: will be inserted at standing offer
 Telephone No. will be inserted at standing offer
 Facsimile No. will be inserted at standing offer
 E-mail address: will be inserted at standing offer

Quarterly usage reports to PWGSC Standing Offer Authority:

Name: will be inserted at standing offer
 Telephone No. will be inserted at standing offer
 Facsimile No. will be inserted at standing offer
 E-mail address: will be inserted at standing offer

5. Identified User

The Identified User authorized to make call-ups against the Standing Offer is the Department of Fisheries and Oceans (Canadian Coast Guard).

6. Call-up Procedures

Upon having a requirement for lanterns, the work will be authorized or confirmed by the Identified Users using form PWGSC-TPSGC 942, "Call-up Against a Standing Offer" or form PWGSC-TPSGC 942-2, "Call-up Against a Standing Offer - Multiple Delivery".

7. Call-up Instrument

The work will be authorized or confirmed by the Department of Fisheries and Oceans (Canadian Coast Guard) using the forms 942 and 942-2 detailed at article 6 above.

8. Limitation of Call-ups

Individual call-ups against the Standing Offer must not exceed \$ 100,000.00 (Goods and Services Tax or Harmonized Sales Tax included).

Individual call-ups over \$ 100,000.00 but under \$ 150,000.00 shall be submitted to the Standing Offer Authority for authorization. The Standing Offer cannot be used for requirements greater than \$ 150,000.00. Requirements shall not be broken into a number of call-ups for the purpose of requisitioning pursuant to the standing offer.

9. Priority of Documents

If there is a discrepancy between the wording of any documents that appear on the list, the wording of the document that first appears on the list has priority over the wording of any document that subsequently appears on the list.

- a) the call up against the Standing Offer, including any annexes;
- b) the articles of the Standing Offer;
- c) 2005 (2012-11-19), General Conditions - Standing Offers - Goods or Services;
- d) 2010A (2012-11-19) General Conditions - Goods (Medium Complexity);
- e) Annex "A" - Statement of Requirement;
- f) Annex "B" - Specifications;
- g) the Offeror's offer ___date___ .

10. Certifications

10.1 Compliance

Compliance with the certifications provided by the Offeror is a condition of authorization of the Standing Offer and subject to verification by Canada during the term of the Standing Offer and of any resulting contract that would continue beyond the period of the Standing Offer. In the event that the Offeror does not comply with any certification or it is determined that any certification made by the Offeror in its offer is untrue, whether made knowingly or unknowingly, Canada has the right to terminate any resulting contract for default and set aside the Standing Offer.

11. Applicable Laws

The Standing Offer and any contract resulting from the Standing Offer must be interpreted and governed, and the relations between the parties determined, by the laws in force in Ontario.

B. RESULTING CONTRACT CLAUSES

The following clauses and conditions apply to and form part of any contract resulting from a call-up against the Standing Offer.

1. Statement of Requirement

The Contractor must provide the items described in the call-up against the Standing Offer.

2. Standard Clauses and Conditions

2.1 General Conditions

2010A (2012-11-19) General Conditions - Goods (Medium Complexity) apply to and form part of the Contract.

2.2 Exception to General Conditions - Goods or Services (Medium complexity) - 2010A

For the purpose of section 9, Warranty, first paragraph, delete "12 months" and replace with the following: "48 months".

2.3 SACC Manual Clauses

SACC Reference	Section	Date
B1501C	Electrical Equipment	2006-06-16
B7500C	Excess Goods	2006-06-16

3. Term of Contract

3.1 Delivery Date

Delivery must be completed in accordance with the call-up against the Standing Offer.

4. Payment

4.1 Basis of Payment

In consideration of the Contractor satisfactorily completing all of its obligations under the Contract, the Contractor will be paid the firm unit prices specified in the Contract. Customs duties are included and Goods and Services Tax or Harmonized Sales Tax is extra, if applicable.

4.2 Limitation of Price

Canada will not pay the Contractor for any design changes, modifications or interpretations of the Work unless they have been approved, in writing, by the Contracting Authority before their incorporation into the Work.

4.3 SACC Manual Clauses

SACC Reference	Section	Date
G1005C	Insurance	2008-05-12
H1000C	Single Payment	2008-05-12

5. Invoicing Instructions

1. The Contractor must submit invoices in accordance with the section entitled "Invoice Submission" of the general conditions. Invoices cannot be submitted until all work identified in the invoice is completed.
2. Invoices must be distributed as follows:
 - (a) The original and one (1) copy to the Consignee specified on the Call-up document against the Standing Offer.
 - (b) One (1) copy to:

Department of Fisheries and Oceans
National Project Manager, Aids To Navigation

6. SACC Manual Clauses (Delivery)

SACC Reference	Section	Date
B1000T	Condition of Materiel	2007-11-30
D9002C	Incomplete Assemblies	2007-11-30

6.1 Shipping Instructions - Delivery at Destination

Goods must be consigned to the destination specified in the Contract and delivered:

Delivered Duty Paid (DDP) for (destination), Incoterms 2000 for shipments from a commercial contractor.

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ANNEX "A"
SELF-CONTAINED OMNIDIRECTIONAL LED LANTERNS - STATEMENT OF WORK
(Attached)

ANNEX "B"
SELF-CONTAINED OMNIDIRECTIONAL LED LANTERNS - PERFORMANCE SPECIFICATIONS
(Attached)

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C.3 Category 2: 2 NM range(Type A)

Initial Two (2) Year Period

Item 1: \$ _____ each X 250 units = \$ _____

Extension Year (option)

Item 2: \$ _____ each X 200 units = \$ _____

(C.3) Total Evaluated Offer Value (Items 1 and 2 above) \$ _____

C.4 Category 2: 2 NM range(Type B)

Initial Two (2) Year Period

Item 1: \$ _____ each X 5 units = \$ _____

Extension Year (option)

Item 2: \$ _____ each X 5 units = \$ _____

(C.4) Total Evaluated Offer Value (Items 1 and 2 above) \$ _____

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CCC No./N° CCC - FMS No/ N° VME

C.5 Category 3: 3 NM range(Type A)

Initial Two (2) Year Period

Item 1: \$ _____ each X 150 units = \$ _____

Extension Year (option)

Item 2: \$ _____ each X 150 units = \$ _____

(C.5) Total Evaluated Offer Value (Items 1 and 2 above) \$ _____

C.6 Category 3: 3 NM range (Type B)

Initial Two (2) Year Period

Item 1: \$ _____ each X 40 units = \$ _____

Extension Year (option)

Item 2: \$ _____ each X 40 units = \$ _____

(C.6) Total Evaluated Offer Value (Items 1 and 2 above) \$ _____

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C.7 Category 4: 4 NM range (Type A)

Initial Two (2) Year Period

Item 1: \$ _____ each X 300 units = \$ _____

Extension Year (option)

Item 2: \$ _____ each X 200 units = \$ _____

(C.7) Total Evaluated Offer Value (Items 1 and 2 above) \$ _____

C.8 Category 4: 4 NM range (Type B)

Initial Two (2) Year Period

Item 1: \$ _____ each X 40 units = \$ _____

Extension Year (option)

Item 2: \$ _____ each X 40 units = \$ _____

(C.8) Total Evaluated Offer Value (Items 1 and 2 above) \$ _____

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C.9 Category 5: 5 NM range (Type A)

Initial Two (2) Year Period

Item 1: \$ _____ each X 10 units = \$ _____

Extension Year (option)

Item 2: \$ _____ each X 10 units = \$ _____

(C.9) Total Evaluated Offer Value (Items 1 and 2 above) \$ _____

C.10 Category 5: 5 NM range (Type B)

Initial Two (2) Year Period

Item 1: \$ _____ each X 10 units = \$ _____

Extension Year (option)

Item 2: \$ _____ each X 10 units = \$ _____

(C.10) Total Evaluated Offer Value (Items 1 and 2 above) \$ _____

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CCC No./N° CCC - FMS No/ N° VME

C.11 Category 6: 6 NM range (Type A)

Initial Two (2) Year Period

Item 1: \$ _____ each X 10 units = \$ _____

Extension Year (option)

Item 2: \$ _____ each X 10 units = \$ _____

(C.11) Total Evaluated Offer Value (Items 1 and 2 above) \$ _____

C.12 Category 6: 6 NM range (Type B)

Initial Two (2) Year Period

Item 1: \$ _____ each X 5 units = \$ _____

Extension Year (option)

Item 2: \$ _____ each X 5 units = \$ _____

(C.12) Total Evaluated Offer Value (Items 1 and 2 above) \$ _____

C.13 OPTION: Recommended List of Spare Parts (RLSP)

Offeror must submit a detailed list, with individual unit prices, for spare parts recommended for each type and category being offered. The RLSP will be valid for the duration of the Standing Offer (i.e. Initial 2 years plus the optional year). Total list cost will be the sum of all unit prices.

Category 1: 1.5 NM range (Type A)

Category 1: 1.5 NM range (Type B)

Category 2: 2 NM range (Type A)

Category 2: 2 NM range (Type B)

Category 3: 3 NM range (Type A)

Category 3: 3 NM range (Type B)

Category 4: 4 NM range (Type A)

Category 4: 4 NM range (Type B)

Category 5: 5 NM range (Type A)

Category 5: 5 NM range (Type B)

Category 6: 6 NM range (Type A)

Category 6: 6 NM range (Type B)