

**RETURN BIDS TO:**  
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**Bid Receiving - PWGSC / Réception des soumissions -**  
**TPSGC**  
**11 Laurier St. / 11, rue Laurier**  
**Place du Portage, Phase III**  
**Core 0A1 / Noyau 0A1**  
**Gatineau**  
**Québec**  
**K1A 0S5**  
**Bid Fax: (819) 997-9776**

**SOLICITATION AMENDMENT**  
**MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

**Comments - Commentaires**

**Vendor/Firm Name and Address**  
**Raison sociale et adresse du**  
**fournisseur/de l'entrepreneur**

**Issuing Office - Bureau de distribution**  
Informatics Professional Services Division / Division  
des services professionnels en informatique  
11 Laurier St., / 11, rue Laurier  
3C2, Place du Portage  
Gatineau  
Québec  
K1A 0S5

<b>Title - Sujet</b> IM / IT SERVICES	
<b>Solicitation No. - N° de l'invitation</b> W8485-11IMTG/B	<b>Amendment No. - N° modif.</b> 004
<b>Client Reference No. - N° de référence du client</b> W8485-11IMTG	<b>Date</b> 2012-11-07
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$\$ZM-610-25002	
<b>File No. - N° de dossier</b> 610zm.W8485-11IMTG	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2012-11-30</b>	<b>Time Zone</b> <b>Fuseau horaire</b> Eastern Daylight Saving Time EDT
<b>F.O.B. - F.A.B.</b> <b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Henderson, George	<b>Buyer Id - Id de l'acheteur</b> 610zm
<b>Telephone No. - N° de téléphone</b> (819) 956-6148 ( )	<b>FAX No. - N° de FAX</b> (819) 956-1207
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>	

**Instructions: See Herein**

**Instructions: Voir aux présentes**

<b>Delivery Required - Livraison exigée</b>	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> <b>Raison sociale et adresse du fournisseur/de l'entrepreneur</b>	
<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm</b> <b>(type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/</b> <b>de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

**Question:**

**Part A:** Corporate Requirement "R1" asks for "the bidder to demonstrate at least 6 months experience delivering ERP projects that include Warehouse Management for Weapon Systems Spare parts." When operating in the Warehouse environment, all inventory is aligned with a number coding system. The purpose of this coding system is to eliminate any disconnect between multiple organizations/warehouses when purchasing, shipping/handling...etc. Considering this coding system makes warehouse experience transferable and furthermore it makes what is stored in the warehouse irrelevant, would the Crown please remove the requirement for the Warehouse Management experience to be specific to Weapon Systems spare parts?

**Answer Part A:** The management of parts for Weapons Systems is highly regulated and operationally sensitive and as such, bidders must have experience in this activity. Therefore, Corporate Requirement R1 remains unchanged.

**Part B: Mandatory** Requirement M2 & M3 for the Intermediate Data Architect require the resources to have 2 total certifications. One in ABAP 2000, and the other in Business Warehouse (BW). It is rare for SAP consultants have multiple certifications. An ABAP programmer will have experience working with multiple SAP modules, but will not be certified in each of these modules. Respecting the required diversity of this team, would the Crown consider removing the BW certification requirement and updating it to "36 months experience as an ABAP programmer working in the BW environment"? Eliminating the BW certification will allow Bidders to provide much more diverse ABAP programmers who will be familiar with the other SAP modules required for this project (MM, PM, WFM).

**Answer Part B:** In this case, experience is not a substitution for certification. Certification provides an assurance of capability that experience does not. Furthermore, there is no requirement for programmers with experience programming in other modules. Therefore, the Intermediate Data Architect Requirement M3 remains unchanged.

**Part C:** When comparing the Mandatory and Technical evaluation criteria for the Senior Requirements Analyst vs. Intermediate Requirements Analyst (below), we found that they require the same level of actual experience (M1). The only differentiator is in R2 where the Senior Requirements Analyst requires 1 more SAP course to score full points.

**Answer Part C:** Criterion M1 for the Intermediate Requirements Analysts will not be changed. It is also the case that the Senior resource requires experience in a management capacity while the Intermediate resource does not.