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Public Works and Government Services Canada
Telus Plaza North/Plaza Telus Nord
10025 Jasper Ave./10025 ave. Jaspe
5th floor/5e étage
Edmonton
Alberta
T5J 1S6
Bid Fax: (780) 497-3510

**Revision to a Request for Supply
Arrangement - Révision à une demande
pour un arrangement en matière
d'approvisionnement**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address
Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution
Public Works and Government Services Canada
Telus Plaza North/Plaza Telus Nord
10025 Jasper Ave./10025 ave Jasper
5th floor/5e étage
Edmonton
Alberta
T5J 1S6

Title - Sujet Laboratory Analysis	
Solicitation No. - N° de l'invitation EW479-130790/A	Date 2012-09-21
Client Reference No. - N° de référence du client EW479-130790	Amendment No. - N° modif. 005
File No. - N° de dossier EDM-2-35108 (002)	CCC No./N° CCC - FMS No./N° VME
GETS Reference No. - N° de référence de SEAG PW-\$EDM-002-9505	
Date of Original Request for Supply Arrangement 2012-08-15 Date de demande pour un arrangement en matière d'app. originale	
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2012-09-26	
Time Zone Fuseau horaire Mountain Daylight Saving Time MDT	
Address Enquiries to: - Adresser toutes questions à: Scott, Jasmine	Buyer Id - Id de l'acheteur edm002
Telephone No. - N° de téléphone (780) 497-3578 ()	FAX No. - N° de FAX (780) 497-3510
Delivery Required - Livraison exigée	
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:	
Security - Sécurité This revision does not change the security requirements of the solicitation. Cette révision ne change pas les besoins en matière de sécurité de l'invitation.	

Instructions: See Herein

Instructions: Voir aux présentes

Acknowledgement copy required Accusé de réception requis	Yes - Oui <input type="checkbox"/>	No - Non <input type="checkbox"/>
The Offeror hereby acknowledges this revision to its Offer. Le proposant constate, par la présente, cette révision à son offre.		
Signature	Date	
Name and title of person authorized to sign on behalf of offeror. (type or print) Nom et titre de la personne autorisée à signer au nom du proposant. (taper ou écrire en caractères d'imprimerie)		
For the Minister - Pour le Ministre		

Title: Request for Supply Arrangement Laboratory Analysis

This amendment #005 is raised to answer questions for solicitation EW479-130790/A as follows:

QUESTION 1a): Further to 2.2, The Selection Process for Identified Users and Annex B, Basis of Payment; if laboratories are supposed to provide a percentage discount but still have to bid on all projects (\$0.00 to \$400,000), what requirements will labs then be bidding on with users?

ANSWER 1a): Evaluation criteria will be determined by the client department and may vary for each contract under the Supply Arrangement.

QUESTION 1b): Since the discount that is bid has to remain firm, prices do not change per project. The percentage discount and resulting price would be inclusive of analytical and service terms so essentially every project bid would be the same terms and price. We are looking for the reasoning behind providing a percentage discount when a bid is still necessary with users and clarification on how the bid per project process will work when pricing is basically pre-determined.

ANSWER 1b): While the discount may be the same, pricing may vary between suppliers. Other than price, department specific requirements may include but not limited to a certain level of expertise, turnaround time etc. In addition, depending on the requirement price, more than one technical/financial bid is required as a condition of the Supply Arrangement.

QUESTION 2: Density vs. biomass does not apply to several aquatic life analyses we offer (e.g. fish ageing). Can we alter the tables in Annex "B" (tables B and D) to accommodate discount percentages for the types of analyses where density and biomass do not apply (i.e. add an additional column)?

ANSWER 2: Please see revised Basis of Payment Tables B & D below:

DELETE: Table B

iii. AQUATIC LIFE ANALYSIS CATEGORY:	Density Discount %	Biomass Discount %
Zooplankton	_____ %	_____ %
Phytoplankton	_____ %	_____ %
Benthic Macroinvertebrates	_____ %	_____ %
Benthic Algae	_____ %	_____ %
All other types of Aquatic Life Analysis, not listed above, including but not limited to fish and marine mammals.	_____ %	_____ %

DELETE: Table D

	Density Analysis		Biomass Analysis	
iii. AQUATIC LIFE ANALYSIS CATEGORY:	After Hours Service (Monday to Friday 01800 to 0800 Local Time) Discount %	Urgent Service (weekends and/or statutory holidays) Discount %	After Hours Service (Monday to Friday 01800 to 0800 Local Time) Discount %	Urgent Service (weekends and/or statutory holidays) Discount %
Zooplankton	_____ %	_____ %	_____ %	_____ %
Phytoplankton	_____ %	_____ %	_____ %	_____ %
Benthic Macroinvertebrates	_____ %	_____ %	_____ %	_____ %
Benthic Algae	_____ %	_____ %	_____ %	_____ %
All other types of Aquatic Life analyses not listed above including but not limited to fish and marine mammals.	_____ %	_____ %	_____ %	_____ %

INSERT: Table B

iii. AQUATIC LIFE ANALYSIS CATEGORY:	Density Discount %	Biomass Discount %	Other (eg. fish aging) Discount %
Zooplankton	_____ %	_____ %	_____ %
Phytoplankton	_____ %	_____ %	_____ %
Benthic Macroinvertebrates	_____ %	_____ %	_____ %
Benthic Algae	_____ %	_____ %	_____ %
All other types of Aquatic Life Analysis, not listed above, including but not limited to fish and marine mammals.	_____ %	_____ %	_____ %

INSERT: Table D

	Density Analysis		Biomass Analysis		Other Analysis (eg. fish aging)	
iii. AQUATIC LIFE ANALYSIS CATEGORY:	After Hours Service (Monday to Friday 01800 to 0800 Local Time) Discount %	Urgent Service (weekends and/or statutory holidays) Discount %	After Hours Service (Monday to Friday 01800 to 0800 Local Time) Discount %	Urgent Service (weekends and/or statutory holidays) Discount %	After Hours Service (Monday to Friday 01800 to 0800 Local Time) Discount %	Urgent Service (weekends and/or statutory holidays) Discount %
Zooplankton	_____ %	_____ %	_____ %	_____ %	_____ %	_____ %
Phytoplankton	_____ %	_____ %	_____ %	_____ %	_____ %	_____ %
Benthic Macroinvertebrates	_____ %	_____ %	_____ %	_____ %	_____ %	_____ %
Benthic Algae	_____ %	_____ %	_____ %	_____ %	_____ %	_____ %
All other types of Aquatic Life analyses not listed above including but not limited to fish and marine mammals.	_____ %	_____ %	_____ %	_____ %	_____ %	_____ %

If your proposal has already been submitted, you may wish to revise it. Revisions to your proposal must be submitted in a sealed envelope with the contents clearly identified on the outside of the envelope. Any revisions to your proposal must be received by the Bid Receiving Unit on or before the time and date stated on page 1 of this document. Any revisions to your proposal received after the closing date and time will be considered late and will be returned unopened.