



**RETURN BIDS TO:**  
**RETOURNER LES SOUMISSIONS À:**  
Bid Receiving - PWGSC / Réception des soumissions -  
TPSGC  
Place du Portage, Phase III  
Core 0A1/Noyau 0A1  
11 Laurier St./11, rue Laurier  
Gatineau  
Québec  
K1A 0S5  
Bid Fax: (819) 997-9776

**SOLICITATION AMENDMENT**  
**MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

**Comments - Commentaires**

**Vendor/Firm Name and Address**  
**Raison sociale et adresse du**  
**fournisseur/de l'entrepreneur**

**Issuing Office - Bureau de distribution**  
Miscellaneous Special Projects Division (XN)/Division  
des projets spéciaux divers (XN)  
Canadian Building  
219 Laurier Ave. West, 13th Floor  
Room 13077  
Ottawa  
Ontario  
K1A 0S5

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|---|--|
| <b>Title - Sujet</b><br>ERP-SAP TECHNICAL RESOURCES   |  |
| <b>Solicitation No. - N° de l'invitation</b><br>G7801-120019/A  | <b>Amendment No. - N° modif.</b><br>003      |
| <b>Client Reference No. - N° de référence du client</b><br>G7801-120019   | <b>Date</b><br>2013-01-31                    |
| <b>GETS Reference No. - N° de référence de SEAG</b><br>PW-\$\$XN-105-25321  |  |
| <b>File No. - N° de dossier</b><br>105xn.G7801-120019   | <b>CCC No./N° CCC - FMS No./N° VME</b>       |
| <b>Solicitation Closes - L'invitation prend fin</b><br><b>at - à 02:00 PM</b><br><b>on - le 2013-02-11</b>  |  |
| <b>F.O.B. - F.A.B.</b><br><b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input checked="" type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/> |  |
| <b>Address Enquiries to: - Adresser toutes questions à:</b><br>Ward, Kristen  | <b>Buyer Id - Id de l'acheteur</b><br>105xn  |
| <b>Telephone No. - N° de téléphone</b><br>(819) 994-0985 ( )  | <b>FAX No. - N° de FAX</b><br>(819) 934-8626 |
| <b>Destination - of Goods, Services, and Construction:</b><br><b>Destination - des biens, services et construction:</b>   |  |

**Instructions: See Herein**

**Instructions: Voir aux présentes**

|  |  |
|--|--|
| <b>Delivery Required - Livraison exigée</b>  | <b>Delivery Offered - Livraison proposée</b> |
| <b>Vendor/Firm Name and Address</b><br><b>Raison sociale et adresse du fournisseur/de l'entrepreneur</b>   |  |
| <b>Telephone No. - N° de téléphone</b><br><b>Facsimile No. - N° de télécopieur</b>   |  |
| <b>Name and title of person authorized to sign on behalf of Vendor/Firm</b><br><b>(type or print)</b><br><b>Nom et titre de la personne autorisée à signer au nom du fournisseur/</b><br><b>de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b> |  |
| <b>Signature</b>   | <b>Date</b>                                  |

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### AMENDMENT 003

The purpose of this amendment is to publish answers in response to questions received regarding this TBIPS SA RFP.

THE FOLLOWING CLARIFICATIONS FORM PART OF THIS TBIPS SA RFP:

**Question 1)** Would the Crown please confirm that this is TBIPS Tier 2 RFP?

**Answer 1)** Yes, this is a TBIPS Tier 2 RFP.

**Question 2)** Would the Crown please consider an extension to Tuesday, February 19, 2013 given that there are several very large, complex RFP's currently being responded to?

**Answer 2)** Canada will not consider a further extension. The closing date remains February 11, 2013 @ 14:00 EST.

**Question 3)** In response to the change to M-3 and R-3 from Amendment 002 and given that the bidder can use any IMIT contract or project to satisfy M-3 and R-3, would the Crown please confirm that Bidders are not required to complete the Resource Category Substantiation section when completing Appendix B to Annex D for contract or project references?

**Answer 3)** Bidders are required to list the resource categories that were on-boarded and the corresponding dates to demonstrate the project meets the requirements of M-3 and R-3. Details should be provided in the bid response and can be included in the Project Title & Description section of the current form. Bidders are not required to fill in the Resource Category Substantiation section, nor the Billable Value, at the bottom of the contract / project reference for M-3 or R-3.

**Question 4)** On page 58 of the RFP (Appendix D to Annex A) – the task authorization form is clearly indicating the need to include a description of requirements, which could be interpreted that the crown might wish to purchase either specific deliverables or time from the proposed resources. Under TBIPS the crown is essentially responsible for ensuring the quality of final products delivered by proposed resources when purchasing the time from the proposed resources. The bidder in this situation is responsible for the quality of the resource and not the deliverable. For deliverables based procurements, bidders are typically responsible for the quality of the final product and as such work the quality appropriately into the costs.

Could the crown please clarify if they are expecting to purchase time from proposed resources or expecting to procure deliverables from the bidder? If procuring deliverables, would the crown permit the use of “fixed fee” task authorizations to respond to competitive requests for clearly defined deliverables?

**Answer 4)** The resulting contract will use time-based Task Authorizations (TA) in order to call-up required resources, to perform work in accordance with the SOW supplied with each TA.

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**Question 5)** In section 7.8 (c) page 25 of 31 – the Crown indicates that,

*(ii) Once Canada has paid the maximum TA price, Canada will not be required to make any further payment, but the Contractor must complete all the work de-scribed in the TA, all of which is required to be performed for the maximum TA price. If the work described in the TA is completed in less time than anticipated, and the actual time worked (as supported by the time sheets) at the rates set out in the Contract is less than the maximum TA price, Canada is only required to pay for the actual time spent performing the work related to that TA.*

**a)** Would the Crown please clarify if they are purchasing the time of the proposed resources or deliverables from the bidder? If it is the purchase of time, would the Crown please clarify why this clause is included; and

**b)** The above system does not necessarily provide incentives for all parties to complete the work as efficiently as possible; assuming the Crown is interested in purchasing deliverables, would the Crown consider allowing the use of fixed fee task authorizations to complete agreed upon deliverables?

**Answer 5)**

**a)** It is Canada's intent to have each TA executed successfully in time and within budget. The estimates of levels of effort and resource category for each TA will be provided to the Contractor during the call-up.

**b)** Canada will ensure the estimate of level of effort and cost for each TA is as accurate and reasonable as possible. It is not Canada's intention to "motivate" the Contractor to complete service deliveries earlier than the plan.

**ALL OTHER TERMS AND CONDITIONS OF THIS TBIPS REMAIN UNCHANGED.**