

RETURN BIDS TO:
RETOURNER LES SOUMISSIONS À:
Bid Receiving - PWGSC / Réception des soumissions -
TPSGC
11 Laurier St. / 11, rue Laurier
Place du Portage , Phase III
Core 0A1 / Noyau 0A1
Gatineau
Québec
K1A 0S5
Bid Fax: (819) 997-9776

SOLICITATION AMENDMENT
MODIFICATION DE L'INVITATION

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address
Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution
Electronics, Simulators and Defence Systems Div.
/Division des systèmes électroniques et des systèmes de
simulation et de défense
11 Laurier St. / 11, rue Laurier
8C2, Place du Portage
Gatineau
Québec
K1A 0S5

Title - Sujet SUPPORT TO OCEAN WORKSTATION 1.0		
Solicitation No. - N° de l'invitation W8482-133224/A		Amendment No. - N° modif. 002
Client Reference No. - N° de référence du client W8482-133224		Date 2013-03-13
GETS Reference No. - N° de référence de SEAG PW-\$\$QF-106-23594		
File No. - N° de dossier 106qf.W8482-133224	CCC No./N° CCC - FMS No./N° VME	
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2013-04-09		Time Zone Fuseau horaire Eastern Standard Time EST
F.O.B. - F.A.B. Specified Herein - Précisé dans les présentes Plant-Usine: <input type="checkbox"/> Destination: <input type="checkbox"/> Other-Autre: <input checked="" type="checkbox"/>		
Address Enquiries to: - Adresser toutes questions à: Mastantuono, Ricardo		Buyer Id - Id de l'acheteur 106qf
Telephone No. - N° de téléphone (819) 956-5771 ()		FAX No. - N° de FAX (819) 956-5650
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:		

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

Request for Proposal (RFP)

Amendment # 002

This amendment is issued to:

- respond to Bidders' questions

(See Attachment # 1 to Amendment # 002 for a list of Questions and Answers).

ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED.

A bid already submitted may be amended prior to the closing date. Amending correspondence shall address the RFP number and the closing date and shall be addressed to:

Bid Receiving Unit
Public Works and Government Services Canada
Place du Portage,
Level 0A1, Phase III
11, Laurier Street
Gatineau, Quebec K1A 0S5

Solicitation No. - N° de l'invitation
W6399-12DG87/B
Client Ref. No. - N° de réf. du client
W6399-12DG87

Amd. No. - N° de la modif.
002
File No. - N° du dossier
106qfW6399-12DG87

Buyer ID - Id de l'acheteur
106qf
CCC No./N° CCC - FMS No/ N° VME

RFP - Solicitation No. W8482-133224/A				
Attachment # 1 to RFP Amendment # 1				
RFP Questions and Answers				
Q #	RFP Reference		Bidder Question	Response
	Part (1 to 6)	Article		
1		Attachment Annex B, Article 3.1(a) & Annex F	<p>The RFP indicates that on-site visits in each of Esquimalt and Halifax are required one day every two weeks to perform routine system administration maintenance tasks on the operational systems (Type 1 work). However, Annex F does not include having a Software Technician or Software Developer available in Halifax and Esquimalt as a Mandatory Requirement.</p> <p>Questions:</p> <p>a. Will Canada pay for support staff to travel regularly from their place of residence to Halifax and Esquimalt to conduct the Type 1 work?</p> <p>b. Assuming staff must be available in Halifax and Esquimalt, does the experience of the proposed Type 1 work resource on both coasts need to meet the minimum Mandatory Requirements in MR6-8 or MR9-10?</p>	<p>a. For Type 1 work only, costs related to travel will not be reimbursed. A Bidder's Firm Monthly Rate must include all costs associated with Type 1 work.</p> <p>b. All proposed resources MUST meet the Mandatory Requirements, as outlined in Annex F to the RFP.</p>
2		Annex C Appendix 1, Table 1 & Appendix 2, Table 1	<p>Table 1- Project Management requests a Firm Monthly Rate for provision of Type 1 work. However, this fee is not included in the Financial Evaluation. This suggests a Bidder could propose a very high fixed fee for Type 1 work, and highly discounted hourly rates for Financial Evaluation in Appendix 2, Table 1, in order to win the competition.</p>	<p>Please refer to Annex C, Appendix 1, to the RFP for more info. The following wording is expressedly used: "For evaluation purposes 36 months will be used".</p>

3			<p>Section 1.2 of the Statement of Work accurately captures the complex nature of Ocean Workstation 1.0 and concludes that OWS requires "dedicated, frequent, knowledgeable and scientifically-sound continuous and ongoing maintenance and support". However, the proposed evaluation of the RFP does not ask the Bidders to demonstrate an understanding of the required maintenance of the system, nor for them to provide a vision for its ongoing growth and improvement. Perhaps this was an attempt to open the competition for all Bidders. Instead Annex F and G request very specific amounts of experience with technologies that are directly and in many cases only peripherally used in the components of the system. This has the potential effect of excluding Bidders that are likely extremely qualified for the project by inflating technical requirements that are not founded in the realities of the OWS. It is recommended that Canada reconsider the evaluation criteria. The following approach could provide a better basis for selection:</p>	<p>Evaluation parameters, as outlined in Annex F and G to the RFP, have been specifically designed to promote competition while at the same time ensuring that the successful Bidder has the necessary experience to provide Canada with the needed support for the Ocean Workstation.</p>
		Annex B, Article 2.1 & Annex F/G	<p>a. Technical Evaluation (70 %):</p> <p>i. 20% based on the existing mandatory and point rated criteria. Experience should be based on the entire Bidder's team, not just four staff that may not be available to the project six MACA.</p> <p>ii. 20% for availability of back-up staff for all project team roles.</p> <p>iii. 20% for a description of the Bidder's understanding of the project scope and objectives, including a vision for the evolution of the OWS.</p> <p>iv. 40% for a sample analysis of how the bidder would allocate an annual budget of \$125,000 to Type 1, Type 2 (TIES), and Type 3 (FSR) tasks.</p> <p>b. Financial Evaluation (30%):</p> <p>i. Include the Firm rate for Type 1 tasks in the analysis.</p> <p>ii. Base the financial score on the number of hours each Bidder will provide for within the sample budget rather than existing approach.</p>	

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4			Annex B, Appendix 2 & Annex F	Have you considered asking Bidders to submit detailed Type 1, 2 and 3 service provision plans including their planning assumptions, restrictions, considerations, cost estimations, levels-of-effort and potential additional task suggestions, and, if not, will you consider evaluating these plans as part of the scoring criteria? Should this suggestion be adopted it is further requested that the technical scoring criteria be modified accordingly to place less emphasis on Appendix 2 Mandatory and Point-Rated Requirements, and more emphasis on the Bidder's service provision plan.	Bidders ARE NOT required to submit service provision plans as part of their bid.
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