

**RETURN BIDS TO:**  
**RETOURNER LES SOUMISSIONS À:**  
Bid Receiving - PWGSC / Réception des soumissions -  
TPSGC  
11 Laurier St. / 11, rue Laurier  
Place du Portage, Phase III  
Core 0A1 / Noyau 0A1  
Gatineau, Québec K1A 0S5  
Bid Fax: (819) 997-9776

<b>Title - Sujet</b> R&O SPACE & WATER HEATERS	
<b>Solicitation No. - N° de l'invitation</b> W8486-135865/A	<b>Amendment No. - N° modif.</b> 001
<b>Client Reference No. - N° de référence du client</b> W8486-135865	<b>Date</b> 2013-05-27
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$\$HL-420-62665	
<b>File No. - N° de dossier</b> hl420.W8486-135865	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2013-07-05</b>	
<b>F.O.B. - F.A.B.</b> <b>Plant-Usine:</b> <input checked="" type="checkbox"/> <b>Destination:</b> <input type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Dumm, Jennifer	<b>Buyer Id - Id de l'acheteur</b> hl420
<b>Telephone No. - N° de téléphone</b> (819) 956-9675 ( )	<b>FAX No. - N° de FAX</b> ( ) -
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>	

**SOLICITATION AMENDMENT**  
**MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

**Comments - Commentaires**

**Vendor/Firm Name and Address**  
**Raison sociale et adresse du**  
**fournisseur/de l'entrepreneur**

**Instructions: See Herein**

**Instructions: Voir aux présentes**

**Issuing Office - Bureau de distribution**  
Fuel & Construction Products Division  
11 Laurier St./11, rue Laurier  
7A2, Place du Portage, Phase III  
Gatineau, Québec K1A 0S5

<b>Delivery Required - Livraison exigée</b>	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> <b>Raison sociale et adresse du fournisseur/de l'entrepreneur</b>	
<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm</b> <b>(type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/</b> <b>de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

THE ORIGINAL REQUET FOR PROPOSAL IS HEREBY AMENDED AS FOLLOWS:

- TO EXTEND THE BID CLOSING DATE TO:

**02:00 PM EDT ON 2013-07-05**

- **AT PART 1 - GENERAL INFORMATION, Article 2. Statement of Work, Sub-article 2.1 Note to Tender (Drawings):**

**INSERT: EFFECTIVE JUNE 1, 2013**

Technical Data Packages are required. It is the bidders responsibility to request these packages, in writing, from the Contracting Authority in a timely fashion.

- NATIONAL DEFENCE HAS PROVIDED RESPONSES TO THE FOLLOWING QUESTIONS:

Q1. Please advise if the Government of Canada can supply documents C-91-996-000/MB-001, C-91-996-000/MS-001, C-91-996-000/MY-001, C-91-996-000/NP-001, C-91-997-000/MB-001, C-91-997-000/MS-001, C-91-997-000/MY-001, C-91-997-000/NP-001.

A1. Publication 996 Series for Field Space Heater NSN 4520-20-006-2964 is available and will be forwarded to bidders by National Defence.

Publication 997 series for Field Water Heater NSN 4520-20-007-2055, is not available at this time, however the two heaters are identical in almost all components with the exception of the Heat Exchanger. The Space Heater heats air and the Water heater heats water. They have the same burner, same control panel components, same frame, same fuel system, and same fuel tank system.

Providing the 996 Series will allow bidders to understand the extent/scope of work required for both of these NSNs in order to submit a bid.

Q2. In reference to Solicitation R&O Space & Water Heaters W8486-135865/A we submit the following question on **3.1 Contractor Qualification Requirements:**

1. Our company has been performing R&O on DND equipment for many years. Based on our experience and after carefully reviewing the entire RFP and Statement of Work, it seems clear that the amount of "engineering" work would be very small, if any, and would certainly not be enough to justify employing a full-time Registered Professional Engineer (PEng), let alone 2 Registered PEngs. In cases where a modification is significant enough to warrant a certification by a PEng, this is easily and much more cost effectively accomplished by sub-contracting individual tasks on a case-by case basis to qualified persons.

a. Will the Crown accept a sub-contracted PEng as being "on staff", or

b. Will the Crown please explain their rationale for the requirement and such heavy weighting for PEng and consider the removal of this criteria?

2. Will the Crown please explain what is meant by ``registered with a Provincial Association`` and how this adds enough value to the Crown to warrant special rated criteria or consider removing this criteria?

3. There are 4 different rated criteria for this category. Criteria number 3 and 4 are the only ones that give credit for having a shop foreman and number 4, which is for the maximum points, is the only one that gives credit for technical writers and the ability to produce drawings and other engineering documentation; however, in order to qualify for the points in this criteria, the bidder must also have a PEng. This means that if a bidder has a qualified Foreman, technical writers and draftspersons, unless they have a PEng on staff, a bidder will receive zero points for the entire set of rated criteria and none for having these staff or this capability.

Will the Crown change the Rated Criteria to provide a better distribution of points that give bidders credit for having experienced staff and capabilities in the main areas of the work that do not first require having a PEng on staff?

A2. 1a. The crown will accept a sub-contracted Professional Engineer for Para 3.1 and 3.7.

1b. Mechanical and Electrical Engineer designers, Draftsperson and Technical writer will be required for potential safety modifications. A subcontracted Engineering Capability will be acceptable under Para 3.1 and 3.7.

2. In accordance to the Professional Engineering Act, the definition of "Professional Engineer" means a person who holds a licence or a temporary licence; ("ingénieur") and the "Licence" means a licence to engage in the practice of professional engineering issued under the Act. These bodies were established by Canada's 13 provincial and territorial governments through Engineering Act.

3. As stated above; a sub-contracted Capability for Engineering including Draftspersons and Technical writer is acceptable under Para 3.1.

Para 3.1 is acceptable with sub-contracted personnel. Para 3.7 has been changed to reflect the following:

The Bidder should demonstrate that they have access to qualified Engineering personnel to support the contract.

1.	The Bidder identifies one Professional Engineer.	2.5
2.	The Bidder identifies at least one Professional Mechanical Engineer and one Professional Electrical Engineer.	5
3.	The Bidder identifies engineering and design staff of more than two and up to five personnel including at least one Professional Mechanical Engineer and one Professional Electrical Engineer.	10
4.	The Bidder identifies engineering and design staff of more than five personnel including at least one Professional Mechanical Engineer and one Professional Electrical Engineer.	15

ALL OTHER TERMS AND CONDITIONS OF THE ORIGINAL REQUEST FOR PROPOSAL REMAIN UNCHANGED.