

**RETURN BIDS TO:**  
**RETOURNER LES SOUMISSIONS À:**  
Bid Receiving Public Works and Government  
Services Canada/Réception des soumissions Travaux  
publics et Services gouvernementaux Canada  
1713 Bedford Row  
Halifax, N.S./Halifax, (N.É.)  
B3J 1T3  
Bid Fax: (902) 496-5016

**SOLICITATION AMENDMENT**  
**MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise  
indicated, all other terms and conditions of the Solicitation  
remain the same.

Ce document est par la présente révisé; sauf indication contraire,  
les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address  
Raison sociale et adresse du  
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution  
Acquisitions  
1713 Bedford Row  
Halifax, N.S./Halifax, (N.É.)  
B3J 3C9

<b>Title - Sujet</b> HMCS ACADIA CADET TRAINING CENTRE	
<b>Solicitation No. - N° de l'invitation</b> W8484-128112/A	<b>Amendment No. - N° modif.</b> 004
<b>Client Reference No. - N° de référence du client</b> W8484-12-8112	<b>Date</b> 2012-07-03
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$HAL-218-8683	
<b>File No. - N° de dossier</b> HAL-1-66710 (218)	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2012-07-12</b>	<b>Time Zone</b> Fuseau horaire Atlantic Daylight Saving Time ADT
<b>F.O.B. - F.A.B.</b> <b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input checked="" type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Figueredo, Laila	<b>Buyer Id - Id de l'acheteur</b> hal218
<b>Telephone No. - N° de téléphone</b> (902) 496-5353 ( )	<b>FAX No. - N° de FAX</b> (902) 496-5016
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>	

Instructions: See Herein

Instructions: Voir aux présentes

<b>Delivery Required - Livraison exigée</b>	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> Raison sociale et adresse du fournisseur/de l'entrepreneur	
<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm</b> (type or print) <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/</b> <b>de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

---

This Solicitation Amendment 004 is raised to provide information from the Bidders Conference held at 1713 Bedford Row, Halifax, NS on June 18, 2012.

The following Bidders questions and answers were addressed during the Bidders Conference:

Question 1: In Statement of Work, Annex A, Section 3.4, Figure 3 Storage Requirements, Items 4 and 5, for POL storage, is the Bidder required to provide actual storage sheds or just the concrete pads and barriers?

Answer 1: The Bidder to provide POL shed, concrete pad and barriers. Canada reserves the right to provide the POL shed. Canada to notify the Contractor at the time of contract award.

Question 2A: In Annex A – Statement of Work, Section 3.5.1, Data Communications - Communications Connectivity, regarding the requirements for lines, services provided to which buildings, etc., what is required to link accommodation buildings?

Answer 2A: While Internet capability is preferred in the adult accommodations areas, it is not a mandatory requirement.

Question 2B: In Annex A – Statement of Work, Section 3.5.7, Data Communications - Internal Bandwidth Requirements, please clarify definition of “dedicated circuit”?

Answer 2B: Require data communications linking all buildings for which computer connections are identified in the SOW back to the building that contains the CSTC server. The communications “wiring” can be copper or fibre or a combination of both, however it must support a minimum speed (10MB/sec). This “wiring” must be provided for dedicated use of the CSTC. It cannot be shared with any other organizations. The term “circuit” refers to the communications “wiring: from each building with the CSTC server in it.

Question 3: In Annex A - Statement of Work, Section 9.0 Fall and Spring Weekend Sail Training, what is Canada's cancellation notification policy for sail weekends?

Answer 3: Canada will notify Contractor 48 hours in advance of start of the weekend of any cancellations.

Question 4: In Annex B – Basis of Payment, Section 20, Other Direct Charges, could Canada provide other examples of “other direct charges”?

Answer 4: Section 20 Other Direct Charges, was provided for the Bidders to identify any other costs they may incur in the performance of the Work in accordance with the Statement of Work which was not accounted for in any of the elements listed in Sections 1 to 19. Canada cannot provide any specific examples, however it would include any direct costs the Contractor incurs in meeting the requirements of the SOW. It may vary from Bidder to Bidder as each Bidder would have their own solution / method to meeting the requirements of the SOW.

---

Question 5: In reference to Part 7 - Resulting Contract Clauses, section 1.1 Optional Goods and Services, What is the notice provided for optional goods and services?

Answer 5: Section 8 of the Statement of Work indicates the prior notice for requesting the optional services as follows: Canada will confirm bus requirements and dates 60 days in advance of the occupancy period (ref 8.1.1 of the SOW) and will confirm sail weekend requirements 21 days in advance of the first weekend of training (ref 9.1.4 of the SOW); however Canada will make every effort to notify the Contractor as early as possible.

Question 6: Will the optional services be exercised year by year or once for the contract period?

Answer 6: Within 30 days of contract award, Canada will notify the Contractor whether or not they will be requesting the Optional Services as outlined in Sections 8 and 9 of the Statement of Work. It is Canada's intent to identify if these services will be required for the period of the contract.

Question 7: In reference to Annex A, Statement of Work, 3.13.1 - Adult Staff Recreational Room, will the staff be qualified to service alcohol and will the Contractor be notified that the staff are qualified?

Answer 7: Yes.

Question 8: In reference to Annex A, Statement of Work, 5.2.11 Whaler Expedition, must this area be accessible by land?

Answer 8: Yes, all training sites must meet the requirement that it is within 30 minutes of ground travel of medical facilities.

Question 9: In reference to Annex A, Statement of Work, Food Services Requirement 6.1.4, does the half seating requirement extend to meal times?

Answer 9: It is anticipated that the flow of cadets and staff into and out of the eating facility will be constant within the meal service hours.

Question 10: In reference to Annex A, Statement of Work, 6.5 Special Meal Requirements, is the service of alcohol required for special meals or will DND provide their own alcohol and obtain the necessary permits?

Answer 10: Should alcohol be required during special meals, DND will make all arrangements, including obtaining any required permits.

Question 11: Will there be an inspection of accommodation rooms during the occupation period? Should the Contractor have a concern regarding a specific room regarding a health or other issue, how should it notify Canada of the concern?

Answer 11: Canada may inspect the accommodation rooms during the occupation period. Should the Contractor need to identify an issue, the Contractor should contact the HMCS ACADIA Housing Officer. Canada will identify the Housing Officer at the beginning of each Occupation Period.

**Question 12:** In reference to Annex A, Statement of Work, 9.4 Food Service Requirements, will the food served during the sailing weekends need to meet the general Statement of Work feeding service requirements for variety of meals?

**Answer 12:** No, this requirement would be flexible. Additionally, Canada reserves the right to supply some or all meals during a Sailing Weekend.

**Annex A, Statement of Work, 9.4 Food Services Requirements is amended as follows:**

**DELETE: 9.4.1 in its entirety**

**INSERT in its place:**

#### **9.4 Food Services Requirements**

9.4.1 As and when requested by Canada, the Contractor must provide meals as outlined in section 6 of this SOW. Canada reserves the right to provide the required meals and will notify the Contractor of this arrangement at the time sail weekends are confirmed, 21 days in advance of the first sail weekend.

9.4.2 If the sail training site is within 900m of the dining facilities then meals will be consumed at the designated dining facility. However if the sail training site is further than 900m from the dining facility then lunch meals must be prepared as outlined in paragraph 6.4.1a or 6.4.1b, while breakfast and supper will be consumed at the dining facility. Weekend meals will normally consist of: supper on Friday; breakfast, lunch, and supper on Saturday; and breakfast and lunch on Sunday.

**Question 13:** In reference to the Basis of Payment, Item 14 Specialized Training: If the training facilities are off-site and DND provides the facilities, should the proposal only indicate the transportation costs?

**Answer 13:** Yes, as stated in Annex A, Statement of Work, 3.1.3 Specialty Training, c. If the CSTC is within 400km of Shearwater, NS then Canada will make arrangements for this training using Canadian Forces facilities and will be responsible for accommodations and meals. The Contractor will be responsible for all transportation costs.

The Basis of Payment is amended to have Bidders only bid on transportation costs if their proposed CSTC is within 400km of Shearwater, NS and if they intend to have Canada use Canadian Forces facilities for the Specialty Training in accordance with Annex A, Statement of Work, 3.1.3. See attached revised Basis of Payment.

**Question 14:** In reference to the Basis of Payment, Item 9 General Training Facilities (Recreational Facilities): Are the 98 hours per week indicated in this item in addition to the hours of usage identified in the SOW?

**Answer 14:** Yes, it is anticipated that approximately 98 hours per week, total amongst the 7 recreation facilities, will be required. The Basis of Payment is amended to indicate 98 hours per week for 7 weeks. See attached revised Basis of Payment.

**Question 15:** Is there a standard that can be referred to ensure that subcontractors meet the requirements or is this just dealt with in the same manner as other performance issues?

---

Answer 15: The Quality Assurance requirement detailed in Annex A, Statement of Work, 3.1.32 applies to all aspects of the contract and issues will be dealt with utilizing the normal contract management processes. The Contractor is responsible to manage the performance of any subcontractors.

Question 16: Are the RFP evaluation tables available electronically, in a form that can be populated electronically?

Answer 16: No, an electronic format of the RFP evaluation tables was not offered in this RFP and are not available electronically as they were not created in a program that allows for locked cells.

Question 17: In reference to Annex A, Statement of Work, Figure 3, Items 4 & 5: What are the specifications of the POL storage area? Do the dimensions given relate to the concrete pads or the actual shed?

Answer 17: The dimensions for the POL Sheds listed at Figure 3, Items 4 and 5, should indicate a minimal size of 5 square meters and minimal height of 2 metres. These are the dimensions of the actual sheds and not the concrete pads upon which the sheds are placed. The POL Sheds must include the following: Static ground connection, ventilation, galvanized floor, Department of transportation (DOT) Placard holders, and steel wall construction with chemical resistant paint.

Annex A, Statement of Work, Figure 3 is amended to include additional specifications. See attached revised Figure 3.

ANNEX A  
STATEMENT OF WORK

Item	Storage Areas	Type	Phone	Features / Comments
1	Distribution Area	Secured room 450m <sup>2</sup>	1	a. Must be co-located with Supply Office; b. Must be located within 450m of the Administration building; and c. Should have serving window with counter that can be secured.
2	Weapons Storage	Secured room 16m <sup>2</sup>	1	a. Must be heated year round; b. Canada must retain sole access year round; c. Must be self-contained and wire mesh/bars on all windows; d. Must be separate from ammunition room; e. Must have wired/monitored security system; f. Must be in an area that is within 450m from the parade square; and g. Must adhere to the Canadian Firearms Act and Criminal Code.
3	Ammunition Storage	Secured room 4m <sup>2</sup>	1	a. Must be heated year round; b. Canada must retain sole access year round; c. Must permit two ammunition boxes to be secured to the floor; d. Must have wired/monitored security system; e. Must be in the same building as the Weapons Storage area; and f. Must adhere to the Canadian Firearms Act and Criminal Code.
4	<b>POL Storage (Sail Ops)</b>	<b>Outdoor Storage 5m<sup>2</sup>, 2m high</b>	0	a. Must be located outside at the Sail Ops Training Site and meet Canada and all environmental regulations; <b>b. Must have static ground connection, ventilation, galvanized floor, DOT Placard Holders, and steel wall construction with chemical resistant paint; and</b> c. Must be capable of being secured.
5	<b>POL Storage (Sea Ops Site)</b>	<b>Outdoor Storage 5m<sup>2</sup>, 2m high</b>	0	a. Must be located outside at the Sea Ops Site and meet Canada and all environmental regulations; <b>b. Must have static ground connection, ventilation, galvanized floor, DOT Placard Holders, and steel wall construction with chemical resistant paint; and</b> c. Must be capable of being secured.
6	Storage (Supply)	Indoor Storage 200m <sup>2</sup>	1	a. Must be heated year round; b. Must have large access doors, minimally 2.7m wide by 2.1m high with access ramps to accommodate forklift; and c. Should be within 450m of Supply Office.
7	Storage Supply Warehouse	Indoor storage 500m <sup>2</sup>	1	a. Must be capable of being secured; b. Must have large access doors minimally 2.7m wide by 2.1m high with access ramps to accommodate forklift; c. Must have ceilings with minimal height of 4.8m; and d. Should be located within 450m of Supply Office.
8	Storage (Music)	Indoor Storage 125m <sup>2</sup>	1	a. Must be heated year round with consistent temperatures between 15-20°C; b. Storage space may be made up of various rooms; and c. Some spaces used for storing instruments must have monitored security system and Canada must have exclusive access.
9	Storage (Sea Ops)	Indoor and Outdoor Storage 1060m <sup>2</sup>	0	a. Storage required year-round; b. Storage space may be combination of both indoor and outdoor spaces; c. Some spaces may double as offices/classrooms during occupancy period; d. Must have large access doors minimally 2.7m wide by 2.1m high with access ramps to accommodate forklift; e. Should have ceilings with minimal height of 4.8m; and f. Spaces must allow for: (1) 130m <sup>2</sup> of indoor storage space; and (2) 930m <sup>2</sup> storage for whalers and power boats. Preference is for indoor storage, however if outdoor storage is provided then space should be covered (i.e. hut) and must have a method of securing area (i.e. fencing, gated access).
10	Storage (Sail Ops)	Indoor and Outdoor Storage 830 m <sup>2</sup>	0	a. Storage required year-round; b. Storage space may be combination of both indoor and outdoor spaces; c. Must have large access doors, minimally 2.7m wide by 2.1m high with access ramps to accommodate forklift. d. Some spaces may double as offices/classrooms during CSTC period; and e. Spaces must allow for: (1) 145m <sup>2</sup> of indoor storage space; (2) Storage of sailboats and powerboats. Preference is for indoor storage, however if outdoor storage is provide then space should be covered (i.e. hut) and must have a method of securing area (i.e. fencing, gated access); and (3) 55m <sup>2</sup> of indoor storage space separate from other storage areas.
11	Storage (Training Support)	Indoor Storage 100 m <sup>2</sup>	0	a. Storage required year-round; b. Spaces must be divided into minimally two separate rooms; (1) 30m <sup>2</sup> for parade requirements; and (2) 70m <sup>2</sup> for sports equipment storage. b. Must be within 900m of the Parade Square and sports fields.

Figure 3 Storage Requirements

## **Annex B**

### **Basis of Payment**

#### Instructions to Bidders:

1. All estimated usages are included for evaluation purposes only and do not represent a commitment on behalf of Canada. The estimated usages however are based on previous history and forecasted usage of this proposed contract. This is made in good faith and does not represent an agreement by Canada for the estimated quantity.
2. Bidders to complete pricing schedules for all five (5) years, Annexes B1 to B5. All costs are exclusive of applicable taxes.
3. Optional Requirements: The Bidder is requested to provide pricing for items that are optional. Optional Items may or may not be required for this project. Optional Items may be exercised by Canada in accordance with Article 1.1 Optional Goods and/or Services of the Contract.
4. For all authorized Travel and Living Expenses, the Contractor will be reimbursed in accordance with Article 5.2 Travel and Living Expenses of the Contract. This would pertain to expenses incurred by the bus drivers for off-site trips during meal times or overnight. These expenses must be pre-approved by the Project Authority or its designated DND representative.
5. As per Article 3.2.1 Accommodations in Annex A – Statement of Work, Canada will provide the forecasted participants for each year of the Sea Cadet Summer Camp sixty (60) days prior to occupancy period and this will be reflected in the estimates for the entire requirements for the occupancy period. All items listed in the Basis of Payment for that year will be revised to reflect these forecasted estimates through an Amendment to the Contract.
6. For all Other Miscellaneous Charges without Mark-up, these are unforeseen costs which must be pre-approved by the Project Authority or its designated DND representative. The Project Authority or its designated DND representative to provide the Contractor approval for these costs in a written statement (hard copy or electronic (soft) copy is acceptable).
7. For long distance fees in accordance with section 3.6.2 Voice Communications, the Contractor will be reimbursed based on actual costs with no mark-up.
8. The term “Week” is defined as beginning on Monday and ending on Sunday.

## Annex B-1

### Basis of Payment – Year 1

**For the period of 01 April 2013 to 31 March 2014**

The Bidder to provide firm prices / rates for the following services, GST/HST excluded:

#### 1. Accommodations:

The Bidder to provide pricing for accommodations in accordance with Figure 1: Accommodation Requirement, in 3.2.16 of Annex A - Statement of Work, which includes the schedule of occupancy. Pricing to be in accordance with the requirements detailed in section 3.2 Accommodations of Annex A – Statement of Work. Price based on a nightly rate, per person, per night.

Item	Group	Estimated # of Occupant nights	Nightly Rate (\$ / per person)	Extended Cost
		A	B	A x B
1	Staff Cdr	63	\$	\$
2	Staff LCdr	665	\$	\$
3	Staff Lt(N)	2,520	\$	\$
4	Staff SLt	6,482	\$	\$
5	Staff Snr NCO	427	\$	\$
6	Staff Jr NCO	420	\$	\$
7	Staff Cadet	6,860	\$	\$
8	Cadet	27,300	\$	\$
	<b>TOTAL</b>			\$

#### 2. Administration:

The Bidder to provide pricing for the entire Administration requirements as detailed in section 3.3 Administration of Annex A – Statement of Work that will be required during the Summer Camp period.

Item	Requirement	Estimated # of Weeks	Weekly Rate	Extended Cost
		A	B	A x B
1	Administration – Summer Camp	9	\$	\$
	<b>TOTAL</b>			\$

The Bidder to provide pricing for the Administration facilities as detailed in section 3.3 Administration of Annex A – Statement of Work that will be required year-round.

Item	Requirement	Estimated # of Months	Monthly Rate	Extended Cost
		A	B	A x B
2	Administration – Year Round Including: Finance Office: Shared Office Supply Office: Single Office Library: Secured room	12	\$	\$
	<b>TOTAL</b>			\$

The Bidder to provide pricing for event facility in accordance with the requirements as detailed in section 3.3.1 Administration of Annex A – Statement of Work.

Item	Facility	Estimated # of Hours	Hourly Rate	Extended Cost
		A	B	A x B
3	Event Facility	90	\$	\$

**3. Storage Space:**

The Bidder to provide pricing for storage space in accordance with the requirements detailed in section 3.4 Storage Space of Annex A - Statement of Work.

Item	Storage Areas	Type	Estimated # of Weeks	Weekly Rate	Extended Cost
			<b>A</b>	<b>B</b>	<b>A x B</b>
1	POL Storage (Sail Ops)	Outdoor Storage	9	\$	\$
2	POL Storage (Sea Ops Site)	Outdoor Storage	9	\$	\$

Item	Storage Areas	Type	Estimated # of Months	Monthly Rate	Extended Cost
			<b>A</b>	<b>B</b>	<b>A x B</b>
3	Distribution Area	Secured room	12	\$	\$
4	Weapons Storage	Secured room	12	\$	\$
5	Ammunition Storage	Secured room	12	\$	\$
6	Storage (Supply)	Indoor Storage	12	\$	\$
7	Storage Supply Warehouse	Indoor storage	12	\$	\$
8	Storage (Music)	Indoor Storage	12	\$	\$
9	Storage (Sea Ops)	Indoor and Outdoor Storage	12	\$	\$
10	Storage (Sail Ops)	Indoor and Outdoor Storage	12	\$	\$
11	Storage (Training Support)	Indoor Storage	12	\$	\$
	<b>TOTAL</b>				\$

**4. Laundry / Dry Cleaning Service:**

The Bidder to provide pricing for laundry / dry cleaning service. The estimated laundry / dry cleaning service schedule is in accordance with Figure 4: Laundry / Dry Cleaning Requirements, in 3.7.3 of Annex A - Statement of Work.

Item	Article	Estimated Total Quantity	Unit Rate (\$ / each)	Extended Cost
		<b>A</b>	<b>B</b>	<b>A x B</b>
1	Pants	1,410	\$	\$
2	Shirts	2,555	\$	\$
3	Sleeping Bags	255	\$	\$
4	Sleeping Bag Liners	255	\$	\$
5	Mesh Laundry Bags	1,275	\$	\$
6	Combat Pants	60	\$	\$
7	Combat Shirts	60	\$	\$
8	Traditional Uniforms – Pants	200	\$	\$
9	Traditional Uniforms - Shirts	200	\$	\$
10	Traditional Uniforms - Collars	200	\$	\$
11	Traditional Uniforms – Silks / Scarves	200	\$	\$
	<b>TOTAL</b>			\$

**5. Medical:**

The Bidder to provide pricing for the Walk in Clinic (WIC) in accordance with the requirements detailed in section 3.8 Medical of Annex A – Statement of Work.

Item	Facility	Estimated # of Weeks	Weekly Rate	Extended Cost
		<b>A</b>	<b>B</b>	<b>A x B</b>
1	Walk in Clinic	9	\$	\$
	<b>TOTAL</b>			\$

**6. Transport Area:**

The Bidder to provide pricing for entire transport area facilities in accordance with the requirements detailed in section 3.9 Transport Area of Annex A – Statement of Work.

Item	Requirement	Estimated # of Weeks	Weekly Rate	Extended Cost
		<b>A</b>	<b>B</b>	<b>A x B</b>
1	Transport Area Facilities	9	\$	\$
	<b>TOTAL</b>			\$

**7. Other Facilities:**

The Bidder to provide pricing for other facilities in accordance with the requirements in the corresponding sections 3.11, 3.12, and 3.13 of Annex A – Statement of Work.

Item	Facility	Estimated # of Weeks	Weekly Rate	Extended Cost
		<b>A</b>	<b>B</b>	<b>A x B</b>
1	Canteen	9	\$	\$
2	Staff Cadet Recreational Room	7	\$	\$
3	Adult Staff Recreational Room	9	\$	\$
	<b>TOTAL</b>			\$

**8. Training Support:**

The Bidder to provide pricing for entire Training Support requirements, as detailed in section 4.1 Training Support of Annex A – Statement of Work.

Item	Requirement	Quantity	Estimated # of Weeks	Weekly Rate	Extended Cost
		<b>A</b>	<b>B</b>	<b>C</b>	<b>A x B x C</b>
1	All Training Support Requirements less classrooms	1	9	\$	\$
2	Classroom – Standard First Aid Training	1	7	\$	\$
3	Classroom	5	7	\$	\$
	<b>TOTAL</b>				\$

**9. General Training Facilities:**

The Bidder to provide pricing for general training facilities in accordance with the requirements in the corresponding sections 4.2, 4.3, and 4.5 of Annex A – Statement of Work.

Item	Facility	Estimated # of Weeks	Weekly Rate	Extended Cost
		<b>A</b>	<b>B</b>	<b>A x B</b>
1	Parade Square and Indoor Drill Area	7	\$	\$
2	Range / Summer Biathlon Track	9	\$	\$
	<b>TOTAL</b>			\$

Item	Facility	Estimated # of Weeks for exclusive daily period between 18:00 and 21:30 hrs	Weekly Rate	Estimated Hours per week for usage apart from exclusive daily period	Hourly Rate	Estimated # of Weeks for usage apart from exclusive daily period	Extended Cost
		A	B	C	D	E	(A x B) + (C x D x E)
3	Recreation Facilities	7 weeks	\$	98 hours/week	\$	7 weeks	\$
	<b>TOTAL</b>						\$

### 10. Swimming:

The Bidder to provide pricing for swimming in accordance with the requirements in section 4.4 of Annex A – Statement of Work.

Item	Facility	Estimated # of Hours	Hourly Rate	Extended Cost
		A	B	A x B
1	Swimming Area / Pool	25	\$	\$
	<b>TOTAL</b>			\$

### 11. Music Training:

The Bidder to provide pricing for entire Music Training requirements as detailed in section 5.1 Music Training of Annex A – Statement of Work.

Item	Requirement	Quantity	Estimated # of Weeks	Weekly Rate	Extended Cost
		A	B	C	A x B x C
1	All Music Training Requirements less Rehearsal Rooms, Classrooms and Library	1	9	\$	\$
2	Full Rehearsal Room	2	7	\$	\$
3	Rehearsal Room	4	7	\$	\$
4	Classroom	5	7	\$	\$
5	Library: Secure room	1	52	\$	\$
	<b>TOTAL</b>				\$

### 12. Seamanship Training:

The Bidder to provide pricing for the entire Seamanship Training requirements as detailed in section 5.2 Seamanship Training of Annex A – Statement of Work.

Item	Requirement	Quantity	Estimated # of Weeks	Weekly Rate	Extended Cost
		A	B	C	(A x B x C)
1	Seamanship Training Requirements less classrooms	1	9	\$	\$
2	Classroom	4	7	\$	\$
	<b>TOTAL</b>				\$

The Bidder to provide pricing for off-site training facilities for Whaler Expeditions in accordance with the requirements detailed in section 5.2.11 Seamanship Training of Annex A – Statement of Work.

Item	Training	Estimated # of 2-night Expeditions	Facility Rental Fee (\$ / expedition)	Extended Cost
		<b>A</b>	<b>B</b>	<b>A x B</b>
3	Whaler Expedition	3	\$	\$

### 13. Sailing Training:

The Bidder to provide pricing for the entire Sailing Training requirements as detailed in section 5.3 Sail Training of Annex A – Statement of Work.

Item	Requirement	Quantity	Estimated # of Weeks	Weekly Rate	Extended Cost
		<b>A</b>	<b>B</b>	<b>C</b>	<b>A x B x C</b>
1	Sailing Training Requirements less classrooms	1	9	\$	\$
2	Classroom	4	7	\$	\$
	<b>TOTAL</b>				\$

### 14. Specialized Training:

The Bidder to provide all inclusive pricing in Table 1 for all equipped training facilities, accommodation, transportation, and meals for the Boatswain's Mate Course training in accordance with the requirements detailed in section 3.1.3 Support Requirements of Annex A – Statement of Work.

If the Bidder is proposing that the Boatswain's Mate Course training will be delivered at Canadian Forces facilities at Shearwater, NS in accordance with section 3.1.3 c), then the Bidder to provide pricing for transportation costs only in Table 2.

**Table 1: All Inclusive Pricing for Boatswain's Mate Course**

Item	Training	Estimated # of Participants	Estimated # of 2-day training sessions	All Inclusive Price (\$ / Participant)	Extended Cost
		<b>A</b>	<b>B</b>	<b>C</b>	<b>A x B x C</b>
1	Specialized Training (Fire, Flood, Damage Control, etc.)	30	2	\$	\$

OR

**Table 2: Transportation only for Boatswain's Mate Course**

Item	Training	Estimated Quantity (# of busses)	Estimated Usage	Unit Cost (\$/ day)	Extended Cost
		<b>A</b>	<b>B</b>	<b>C</b>	<b>A x B x C</b>
1	Specialized Training (Fire, Flood, Damage Control, etc.)	1	4 days	\$	\$

**15. Food Services:**

The Bidder to provide pricing for meals in accordance with the requirements detailed in section 6.0 Food Services Requirements of Annex A – Statement of Work.

Item	Food Requirement	Estimated Quantity	Meal Rate (\$ / meal)	Extended Cost
		<b>A</b>	<b>B</b>	<b>A x B</b>
1	Meals served at dining facility at the Main Training Centre	130,000	\$	\$
2	Hot Dispersed Meals - Offsite	3,500	\$	\$
3	Cold Dispersed Box Meals - Offsite	7,400	\$	\$
4	Night Snacks - Offsite	1,165	\$	\$
5a	Table Service Dinner – Staff Cadets	150		
5b	Table Service Dinner – Drill and Ceremonial Course Cadets	35		
5c	Table Service Dinner - Adults	155		
	<b>TOTAL</b>			\$

For any Assemble and Issue Precooked Food Items and Workplace Refreshments for WIC as detailed in section 6.4 (c) and (e) Food Services Requirements of Annex A – Statement of Work, the Contractor will be paid its actual wholesale cost with a mark-up.

Item	Requirement	Total Estimated Cost	Bidder's Mark-up	Total Estimated Cost + Mark-up
		<b>A</b>	<b>B</b>	<b>A + (A x B)</b>
6	Assemble and Issue Precooked Food Items & Workplace Refreshments for WIC	\$18,070.00	____%	\$
	<b>TOTAL</b>			\$

**16. Janitorial Service:**

The Bidder to provide pricing for janitorial service in accordance with the requirements detailed in section 7.0 Janitorial Requirements of Annex A – Statement of Work.

Item	Requirement	Estimated # of Days	Daily Rate	Extended Cost
		<b>A</b>	<b>B</b>	<b>A x B</b>
1	Janitorial Service	63	\$	\$
	<b>TOTAL</b>			\$

**17. Other Miscellaneous Charges:**

These are unforeseen costs that may or may not occur during the period of the Contract. Examples would be key replacement, property damage, etc. This may also entail unforeseen related Work agreed upon by the Contractor and Canada. For any pre-approved miscellaneous expense, the Contractor will be paid the actual laid down cost with a mark-up.

Item	Requirement	Total Estimated Cost	Bidder's Mark-up	Total Estimated Cost + Mark-up
		<b>A</b>	<b>B</b>	<b>A + (A x B)</b>
1	Other Miscellaneous Charges	\$14,000.00	____%	\$
	<b>TOTAL</b>			\$

**OPTIONAL REQUIREMENTS:**

**18. Bus Transportation Service:**

The Bidder to provide pricing for optional bus transportation service in accordance with the requirements detailed in section 8.0 Vehicle Requirements of Annex A – Statement of Work. Normal daily hours of requirement would be from 08:00 to 20:00hrs.

The Bidder to advise if there is a km/day maximum limit: \_\_\_\_\_ km / day.

Item	Requirement	Estimated Quantity (# of busses)	Estimated Usage	Unit Cost (\$/ day)	Extended Cost
		A	B	C	A x B x C
1	Bus Transportation Service Main Training Centre (MTC)	4	42 days	\$	\$
2	Bus Transportation Service Off site, if applicable (i.e. for Seamanship and Sailing Training Sites)	2	49 days	\$	
3	Additional Busses (as and when required)	1	5 days	\$	
	<b>TOTAL</b>				\$

**19. Fall and Spring Weekend Sail Training:**

The Bidder to provide pricing for optional fall or spring weekend sail training in accordance with the requirements detailed in section 9.0 Fall and Spring Weekend Sail Training.

Item	Requirement	Estimated Weekends (including set-up and shut-down period)	Facility Rental Fee (\$ / weekend)	Extended Cost
		A	B	A x B
	<b>Fall and Spring Training</b>			
1	Sail Training Facility	12	\$	\$
	<b>TOTAL</b>			\$

Item	Requirement	Estimated # of Participants	Estimated Weekends (including set-up and shut-down period)	Unit Cost (\$ / participant)	Extended Cost
		A	B	C	A x B x C
	<b>Fall and Spring Training</b>				
2	Accommodations	35	12	\$	\$
3	Food (based on 3 meals / day)	35	12	\$	\$
	<b>TOTAL</b>				\$

**20. Other Direct Charges:**

The Bidder to identify any other direct charges which will occur in the performance of the Work which have not been identified in any of the Basis of Payment elements listed as items 1 to 19 above in this Annex. No other charges will be acceptable outside of the Basis of Payment elements listed as items 1 to 19 above and the items identified below by the Bidder.

The Bidder to provide a list all other direct charges anticipated with the estimated costs and relevance to the proposed Work. Below is a sample table the Bidder may complete to show any other direct charges. Bidder can add as many line items to table as required. Any approved direct costs will be invoiced in accordance with Article 5.3 Method of Payment – Progress Payments of the Contract.

**Sample Table for Other Direct Charges:**

Item	Requirement	Unit Cost	Quantity	Extended Cost	Payment Schedule (i.e. one-time charge, daily, weekly, monthly charge)	Relevance to the Work
		<b>A</b>	<b>B</b>	<b>A x B</b>		
1						
2						
3						
4						
5						

**Total Other Direct Charges Estimated Cost: \$\_\_\_\_\_**

**GRAND TOTAL ESTIMATE (ITEMS 1- 20) FOR YEAR 1:**

**\$\_\_\_\_\_ EXCLUSIVE OF APPLICABLE TAXES**

## Annex B-2

### Basis of Payment – Year 2

**For the period of 01 April 2014 to 31 March 2015**

The Bidder to provide firm prices / rates for the following services, GST/HST excluded:

#### 21. Accommodations:

The Bidder to provide pricing for accommodations in accordance with Figure 1: Accommodation Requirement, in 3.2.16 of Annex A - Statement of Work, which includes the schedule of occupancy. Pricing to be in accordance with the requirements detailed in section 3.2 Accommodations of Annex A – Statement of Work. Price based on a nightly rate, per person, per night.

Item	Group	Estimated # of Occupant nights	Nightly Rate (\$ / per person)	Extended Cost
		A	B	A x B
1	Staff Cdr	63	\$	\$
2	Staff LCdr	665	\$	\$
3	Staff Lt(N)	2,520	\$	\$
4	Staff SLt	6,482	\$	\$
5	Staff Snr NCO	427	\$	\$
6	Staff Jr NCO	420	\$	\$
7	Staff Cadet	6,860	\$	\$
8	Cadet	27,300	\$	\$
	<b>TOTAL</b>			\$

#### 22. Administration:

The Bidder to provide pricing for the entire Administration requirements as detailed in section 3.3 Administration of Annex A – Statement of Work that will be required during the Summer Camp period.

Item	Requirement	Estimated # of Weeks	Weekly Rate	Extended Cost
		A	B	A x B
1	Administration – Summer Camp	9	\$	\$
	<b>TOTAL</b>			\$

The Bidder to provide pricing for the Administration facilities as detailed in section 3.3 Administration of Annex A – Statement of Work that will be required year-round.

Item	Requirement	Estimated # of Months	Monthly Rate	Extended Cost
		A	B	A x B
2	Administration – Year Round Including: Finance Office: Shared Office Supply Office: Single Office Library: Secured room	12	\$	\$
	<b>TOTAL</b>			\$

The Bidder to provide pricing for event facility in accordance with the requirements as detailed in section 3.3.1 Administration of Annex A – Statement of Work.

Item	Facility	Estimated # of Hours	Hourly Rate	Extended Cost
		A	B	A x B
3	Event Facility	90	\$	\$

**23. Storage Space:**

The Bidder to provide pricing for storage space in accordance with the requirements detailed in section 3.4 Storage Space of Annex A - Statement of Work.

Item	Storage Areas	Type	Estimated # of Weeks	Weekly Rate	Extended Cost
			<b>A</b>	<b>B</b>	<b>A x B</b>
1	POL Storage (Sail Ops)	Outdoor Storage	9	\$	\$
2	POL Storage (Sea Ops Site)	Outdoor Storage	9	\$	\$

Item	Storage Areas	Type	Estimated # of Months	Monthly Rate	Extended Cost
			<b>A</b>	<b>B</b>	<b>A x B</b>
3	Distribution Area	Secured room	12	\$	\$
4	Weapons Storage	Secured room	12	\$	\$
5	Ammunition Storage	Secured room	12	\$	\$
6	Storage (Supply)	Indoor Storage	12	\$	\$
7	Storage Supply Warehouse	Indoor storage	12	\$	\$
8	Storage (Music)	Indoor Storage	12	\$	\$
9	Storage (Sea Ops)	Indoor and Outdoor Storage	12	\$	\$
10	Storage (Sail Ops)	Indoor and Outdoor Storage	12	\$	\$
11	Storage (Training Support)	Indoor Storage	12	\$	\$
	<b>TOTAL</b>				\$

**24. Laundry / Dry Cleaning Service:**

The Bidder to provide pricing for laundry / dry cleaning service. The estimated laundry / dry cleaning service schedule is in accordance with Figure 4: Laundry / Dry Cleaning Requirements, in 3.7.3 of Annex A - Statement of Work.

Item	Article	Estimated Total Quantity	Unit Rate (\$ / each)	Extended Cost
		<b>A</b>	<b>B</b>	<b>A x B</b>
1	Pants	1,410	\$	\$
2	Shirts	2,555	\$	\$
3	Sleeping Bags	255	\$	\$
4	Sleeping Bag Liners	255	\$	\$
5	Mesh Laundry Bags	1,275	\$	\$
6	Combat Pants	60	\$	\$
7	Combat Shirts	60	\$	\$
8	Traditional Uniforms – Pants	200	\$	\$
9	Traditional Uniforms - Shirts	200	\$	\$
10	Traditional Uniforms - Collars	200	\$	\$
11	Traditional Uniforms – Silks / Scarves	200	\$	\$
	<b>TOTAL</b>			\$

**25. Medical:**

The Bidder to provide pricing for the Walk in Clinic (WIC) in accordance with the requirements detailed in section 3.8 Medical of Annex A – Statement of Work.

Item	Facility	Estimated # of Weeks	Weekly Rate	Extended Cost
		<b>A</b>	<b>B</b>	<b>A x B</b>
1	Walk in Clinic	9	\$	\$
	<b>TOTAL</b>			\$

**26. Transport Area:**

The Bidder to provide pricing for entire transport area facilities in accordance with the requirements detailed in section 3.9 Transport Area of Annex A – Statement of Work.

Item	Requirement	Estimated # of Weeks	Weekly Rate	Extended Cost
		<b>A</b>	<b>B</b>	<b>A x B</b>
1	Transport Area Facilities	9	\$	\$
	<b>TOTAL</b>			\$

**27. Other Facilities:**

The Bidder to provide pricing for other facilities in accordance with the requirements in the corresponding sections 3.11, 3.12, and 3.13 of Annex A – Statement of Work.

Item	Facility	Estimated # of Weeks	Weekly Rate	Extended Cost
		<b>A</b>	<b>B</b>	<b>A x B</b>
1	Canteen	9	\$	\$
2	Staff Cadet Recreational Room	7	\$	\$
3	Adult Staff Recreational Room	9	\$	\$
	<b>TOTAL</b>			\$

**28. Training Support:**

The Bidder to provide pricing for entire Training Support requirements, as detailed in section 4.1 Training Support of Annex A – Statement of Work.

Item	Requirement	Quantity	Estimated # of Weeks	Weekly Rate	Extended Cost
		<b>A</b>	<b>B</b>	<b>C</b>	<b>A x B x C</b>
1	All Training Support Requirements less classrooms	1	9	\$	\$
2	Classroom – Standard First Aid Training	1	7	\$	\$
3	Classroom	5	7	\$	\$
	<b>TOTAL</b>				\$

**29. General Training Facilities:**

The Bidder to provide pricing for general training facilities in accordance with the requirements in the corresponding sections 4.2, 4.3, and 4.5 of Annex A – Statement of Work.

Item	Facility	Estimated # of Weeks	Weekly Rate	Extended Cost
		<b>A</b>	<b>B</b>	<b>A x B</b>
1	Parade Square and Indoor Drill Area	7	\$	\$
2	Range / Summer Biathlon Track	9	\$	\$
	<b>TOTAL</b>			\$

Item	Facility	Estimated # of Weeks for exclusive daily period between 18:00 and 21:30 hrs	Weekly Rate	Estimated Hours per week for usage apart from exclusive daily period	Hourly Rate	Estimated # of Weeks for usage apart from exclusive daily period	Extended Cost
		A	B	C	D	E	(A x B) + (C x D x E)
3	Recreation Facilities	7 weeks	\$	98 hours/week	\$	7 weeks	\$
	<b>TOTAL</b>						\$

### 30. Swimming:

The Bidder to provide pricing for swimming in accordance with the requirements in section 4.4 of Annex A – Statement of Work.

Item	Facility	Estimated # of Hours	Hourly Rate	Extended Cost
		A	B	A x B
1	Swimming Area / Pool	25	\$	\$
	<b>TOTAL</b>			\$

### 31. Music Training:

The Bidder to provide pricing for entire Music Training requirements as detailed in section 5.1 Music Training of Annex A – Statement of Work.

Item	Requirement	Quantity	Estimated # of Weeks	Weekly Rate	Extended Cost
		A	B	C	A x B x C
1	All Music Training Requirements less Rehearsal Rooms, Classrooms and Library	1	9	\$	\$
2	Full Rehearsal Room	2	7	\$	\$
3	Rehearsal Room	4	7	\$	\$
4	Classroom	5	7	\$	\$
5	Library: Secure room	1	52	\$	\$
	<b>TOTAL</b>				\$

### 32. Seamanship Training:

The Bidder to provide pricing for the entire Seamanship Training requirements as detailed in section 5.2 Seamanship Training of Annex A – Statement of Work.

Item	Requirement	Quantity	Estimated # of Weeks	Weekly Rate	Extended Cost
		A	B	C	(A x B x C)
1	Seamanship Training Requirements less classrooms	1	9	\$	\$
2	Classroom	4	7	\$	\$
	<b>TOTAL</b>				\$

The Bidder to provide pricing for off-site training facilities for Whaler Expeditions in accordance with the requirements detailed in section 5.2.11 Seamanship Training of Annex A – Statement of Work.

Item	Training	Estimated # of 2-night Expeditions	Facility Rental Fee (\$ / expedition)	Extended Cost
		<b>A</b>	<b>B</b>	<b>A x B</b>
3	Whaler Expedition	3	\$	\$

### 33. Sailing Training:

The Bidder to provide pricing for the entire Sailing Training requirements as detailed in section 5.3 Sail Training of Annex A – Statement of Work.

Item	Requirement	Quantity	Estimated # of Weeks	Weekly Rate	Extended Cost
		<b>A</b>	<b>B</b>	<b>C</b>	<b>A x B x C</b>
1	Sailing Training Requirements less classrooms	1	9	\$	\$
2	Classroom	4	7	\$	\$
	<b>TOTAL</b>				\$

### 34. Specialized Training:

The Bidder to provide all inclusive pricing for all equipped training facilities, accommodation, transportation, and meals for the Boatswain’s Mate Course training in accordance with the requirements detailed in section 3.1.3 Support Requirements of Annex A – Statement of Work.

If the Bidder is proposing that the Boatswain’s Mate Course training will be delivered at Canadian Forces facilities at Shearwater, NS in accordance with section 3.1.3 c), then the Bidder to provide pricing for transportation costs only in Table 2.

**Table 1: All Inclusive Pricing for Boatswain’s Mate Course**

Item	Training	Estimated # of Participants	Estimated # of 2-day training sessions	All Inclusive Price (\$ / Participant)	Extended Cost
		<b>A</b>	<b>B</b>	<b>C</b>	<b>A x B x C</b>
1	Specialized Training (Fire, Flood, Damage Control, etc.)	30	2	\$	\$

OR

**Table 2: Transportation only for Boatswain’s Mate Course**

Item	Training	Estimated Quantity (# of busses)	Estimated Usage	Unit Cost (\$/ day)	Extended Cost
		<b>A</b>	<b>B</b>	<b>C</b>	<b>A x B x C</b>
1	Specialized Training (Fire, Flood, Damage Control, etc.)	1	4 days	\$	\$

**35. Food Services:**

The Bidder to provide pricing for meals in accordance with the requirements detailed in section 6.0 Food Services Requirements of Annex A – Statement of Work.

Item	Food Requirement	Estimated Quantity	Meal Rate (\$ / meal)	Extended Cost
		<b>A</b>	<b>B</b>	<b>A x B</b>
1	Meals served at dining facility at the Main Training Centre	130,000	\$	\$
2	Hot Dispersed Meals - Offsite	3,500	\$	\$
3	Cold Dispersed Box Meals - Offsite	7,400	\$	\$
4	Night Snacks - Offsite	1,165	\$	\$
5a	Table Service Dinner – Staff Cadets	150		
5b	Table Service Dinner – Drill and Ceremonial Course Cadets	35		
5c	Table Service Dinner - Adults	155		
	<b>TOTAL</b>			\$

For any Assemble and Issue Precooked Food Items and Workplace Refreshments for WIC as detailed in section 6.4 (c) and (e) Food Services Requirements of Annex A – Statement of Work, the Contractor will be paid its actual wholesale cost with a mark-up.

Item	Requirement	Total Estimated Cost	Bidder's Mark-up	Total Estimated Cost + Mark-up
		<b>A</b>	<b>B</b>	<b>A + (A x B)</b>
6	Assemble and Issue Precooked Food Items & Workplace Refreshments for WIC	\$18,070.00	____%	\$
	<b>TOTAL</b>			\$

**36. Janitorial Service:**

The Bidder to provide pricing for janitorial service in accordance with the requirements detailed in section 7.0 Janitorial Requirements of Annex A – Statement of Work.

Item	Requirement	Estimated # of Days	Daily Rate	Extended Cost
		<b>A</b>	<b>B</b>	<b>A x B</b>
1	Janitorial Service	63	\$	\$
	<b>TOTAL</b>			\$

**37. Other Miscellaneous Charges:**

These are unforeseen costs that may or may not occur during the period of the Contract. Examples would be key replacement, property damage, etc. This may also entail unforeseen related Work agreed upon by the Contractor and Canada. For any pre-approved miscellaneous expense, the Contractor will be paid the actual laid down cost with a mark-up.

Item	Requirement	Total Estimated Cost	Bidder's Mark-up	Total Estimated Cost + Mark-up
		<b>A</b>	<b>B</b>	<b>A + (A x B)</b>
1	Other Miscellaneous Charges	\$14,000.00	____%	\$
	<b>TOTAL</b>			\$

**OPTIONAL REQUIREMENTS:**

**38. Bus Transportation Service:**

The Bidder to provide pricing for optional bus transportation service in accordance with the requirements detailed in section 8.0 Vehicle Requirements of Annex A – Statement of Work. Normal daily hours of requirement would be from 08:00 to 20:00hrs.

The Bidder to advise if there is a km/day maximum limit: \_\_\_\_\_ km / day.

Item	Requirement	Estimated Quantity (# of busses)	Estimated Usage	Unit Cost (\$/ day)	Extended Cost
		A	B	C	A x B x C
1	Bus Transportation Service Main Training Centre (MTC)	4	42 days	\$	\$
2	Bus Transportation Service Off site, if applicable (i.e. for Seamanship and Sailing Training Sites)	2	49 days	\$	
3	Additional Busses (as and when required)	1	5 days	\$	
	<b>TOTAL</b>				\$

**39. Fall and Spring Weekend Sail Training:**

The Bidder to provide pricing for optional fall or spring weekend sail training in accordance with the requirements detailed in section 9.0 Fall and Spring Weekend Sail Training.

Item	Requirement	Estimated Weekends (including set-up and shut-down period)	Facility Rental Fee (\$ / weekend)	Extended Cost
		A	B	A x B
	<b>Fall and Spring Training</b>			
1	Sail Training Facility	12	\$	\$
	<b>TOTAL</b>			\$

Item	Requirement	Estimated # of Participants	Estimated Weekends (including set-up and shut-down period)	Unit Cost (\$ / participant)	Extended Cost
		A	B	C	A x B x C
	<b>Fall and Spring Training</b>				
2	Accommodations	35	12	\$	\$
3	Food (based on 3 meals / day)	35	12	\$	\$
	<b>TOTAL</b>				\$

**40. Other Direct Charges:**

The Bidder to identify any other direct charges which will occur in the performance of the Work which have not been identified in any of the Basis of Payment elements listed as items 1 to 19 above in this Annex. No other charges will be acceptable outside of the Basis of Payment elements listed as items 1 to 19 above and the items identified below by the Bidder.

The Bidder to provide a list all other direct charges anticipated with the estimated costs and relevance to the proposed Work. Below is a sample table the Bidder may complete to show any other direct charges. Bidder can add as many line items to table as required. Any approved direct costs will be invoiced in accordance with Article 5.3 Method of Payment – Progress Payments of the Contract.

**Sample Table for Other Direct Charges:**

Item	Requirement	Unit Cost	Quantity	Extended Cost	Payment Schedule (i.e. one-time charge, daily, weekly, monthly charge)	Relevance to the Work
		<b>A</b>	<b>B</b>	<b>A x B</b>		
1						
2						
3						
4						
5						

**Total Other Direct Charges Estimated Cost: \$\_\_\_\_\_**

**GRAND TOTAL ESTIMATE (ITEMS 21- 40) FOR YEAR 2:**

**\$\_\_\_\_\_ EXCLUSIVE OF APPLICABLE TAXES**

### Annex B-3

#### Basis of Payment – Year 3

For the period of 01 April 2015 to 31 March 2016

The Bidder to provide firm prices / rates for the following services, GST/HST excluded:

#### 41. Accommodations:

The Bidder to provide pricing for accommodations in accordance with Figure 1: Accommodation Requirement, in 3.2.16 of Annex A - Statement of Work, which includes the schedule of occupancy. Pricing to be in accordance with the requirements detailed in section 3.2 Accommodations of Annex A – Statement of Work. Price based on a nightly rate, per person, per night.

Item	Group	Estimated # of Occupant nights	Nightly Rate (\$ / per person)	Extended Cost
		A	B	A x B
1	Staff Cdr	63	\$	\$
2	Staff LCdr	665	\$	\$
3	Staff Lt(N)	2,520	\$	\$
4	Staff SLt	6,482	\$	\$
5	Staff Snr NCO	427	\$	\$
6	Staff Jr NCO	420	\$	\$
7	Staff Cadet	6,860	\$	\$
8	Cadet	27,300	\$	\$
	<b>TOTAL</b>			\$

#### 42. Administration:

The Bidder to provide pricing for the entire Administration requirements as detailed in section 3.3 Administration of Annex A – Statement of Work that will be required during the Summer Camp period.

Item	Requirement	Estimated # of Weeks	Weekly Rate	Extended Cost
		A	B	A x B
1	Administration – Summer Camp	9	\$	\$
	<b>TOTAL</b>			\$

The Bidder to provide pricing for the Administration facilities as detailed in section 3.3 Administration of Annex A – Statement of Work that will be required year-round.

Item	Requirement	Estimated # of Months	Monthly Rate	Extended Cost
		A	B	A x B
2	Administration – Year Round Including: Finance Office: Shared Office Supply Office: Single Office Library: Secured room	12	\$	\$
	<b>TOTAL</b>			\$

The Bidder to provide pricing for event facility in accordance with the requirements as detailed in section 3.3.1 Administration of Annex A – Statement of Work.

Item	Facility	Estimated # of Hours	Hourly Rate	Extended Cost
		A	B	A x B
3	Event Facility	90	\$	\$

**43. Storage Space:**

The Bidder to provide pricing for storage space in accordance with the requirements detailed in section 3.4 Storage Space of Annex A - Statement of Work.

Item	Storage Areas	Type	Estimated # of Weeks	Weekly Rate	Extended Cost
			<b>A</b>	<b>B</b>	<b>A x B</b>
1	POL Storage (Sail Ops)	Outdoor Storage	9	\$	\$
2	POL Storage (Sea Ops Site)	Outdoor Storage	9	\$	\$

Item	Storage Areas	Type	Estimated # of Months	Monthly Rate	Extended Cost
			<b>A</b>	<b>B</b>	<b>A x B</b>
3	Distribution Area	Secured room	12	\$	\$
4	Weapons Storage	Secured room	12	\$	\$
5	Ammunition Storage	Secured room	12	\$	\$
6	Storage (Supply)	Indoor Storage	12	\$	\$
7	Storage Supply Warehouse	Indoor storage	12	\$	\$
8	Storage (Music)	Indoor Storage	12	\$	\$
9	Storage (Sea Ops)	Indoor and Outdoor Storage	12	\$	\$
10	Storage (Sail Ops)	Indoor and Outdoor Storage	12	\$	\$
11	Storage (Training Support)	Indoor Storage	12	\$	\$
	<b>TOTAL</b>				\$

**44. Laundry / Dry Cleaning Service:**

The Bidder to provide pricing for laundry / dry cleaning service. The estimated laundry / dry cleaning service schedule is in accordance with Figure 4: Laundry / Dry Cleaning Requirements, in 3.7.3 of Annex A - Statement of Work.

Item	Article	Estimated Total Quantity	Unit Rate (\$ / each)	Extended Cost
		<b>A</b>	<b>B</b>	<b>A x B</b>
1	Pants	1,410	\$	\$
2	Shirts	2,555	\$	\$
3	Sleeping Bags	255	\$	\$
4	Sleeping Bag Liners	255	\$	\$
5	Mesh Laundry Bags	1,275	\$	\$
6	Combat Pants	60	\$	\$
7	Combat Shirts	60	\$	\$
8	Traditional Uniforms – Pants	200	\$	\$
9	Traditional Uniforms - Shirts	200	\$	\$
10	Traditional Uniforms - Collars	200	\$	\$
11	Traditional Uniforms – Silks / Scarves	200	\$	\$
	<b>TOTAL</b>			\$

**45. Medical:**

The Bidder to provide pricing for the Walk in Clinic (WIC) in accordance with the requirements detailed in section 3.8 Medical of Annex A – Statement of Work.

Item	Facility	Estimated # of Weeks	Weekly Rate	Extended Cost
		<b>A</b>	<b>B</b>	<b>A x B</b>
1	Walk in Clinic	9	\$	\$
	<b>TOTAL</b>			\$

**46. Transport Area:**

The Bidder to provide pricing for entire transport area facilities in accordance with the requirements detailed in section 3.9 Transport Area of Annex A – Statement of Work.

Item	Requirement	Estimated # of Weeks	Weekly Rate	Extended Cost
		<b>A</b>	<b>B</b>	<b>A x B</b>
1	Transport Area Facilities	9	\$	\$
	<b>TOTAL</b>			\$

**47. Other Facilities:**

The Bidder to provide pricing for other facilities in accordance with the requirements in the corresponding sections 3.11, 3.12, and 3.13 of Annex A – Statement of Work.

Item	Facility	Estimated # of Weeks	Weekly Rate	Extended Cost
		<b>A</b>	<b>B</b>	<b>A x B</b>
1	Canteen	9	\$	\$
2	Staff Cadet Recreational Room	7	\$	\$
3	Adult Staff Recreational Room	9	\$	\$
	<b>TOTAL</b>			\$

**48. Training Support:**

The Bidder to provide pricing for entire Training Support requirements, as detailed in section 4.1 Training Support of Annex A – Statement of Work.

Item	Requirement	Quantity	Estimated # of Weeks	Weekly Rate	Extended Cost
		<b>A</b>	<b>B</b>	<b>C</b>	<b>A x B x C</b>
1	All Training Support Requirements less classrooms	1	9	\$	\$
2	Classroom – Standard First Aid Training	1	7	\$	\$
3	Classroom	5	7	\$	\$
	<b>TOTAL</b>				\$

**49. General Training Facilities:**

The Bidder to provide pricing for general training facilities in accordance with the requirements in the corresponding sections 4.2, 4.3, and 4.5 of Annex A – Statement of Work.

Item	Facility	Estimated # of Weeks	Weekly Rate	Extended Cost
		<b>A</b>	<b>B</b>	<b>A x B</b>
1	Parade Square and Indoor Drill Area	7	\$	\$
2	Range / Summer Biathlon Track	9	\$	\$
	<b>TOTAL</b>			\$

Item	Facility	Estimated # of Weeks for exclusive daily period between 18:00 and 21:30 hrs	Weekly Rate	Estimated Hours per week for usage apart from exclusive daily period	Hourly Rate	Estimated # of Weeks for usage apart from exclusive daily period	Extended Cost
		<b>A</b>	<b>B</b>	<b>C</b>	<b>D</b>	<b>E</b>	<b>(A x B) + (C x D x E)</b>
3	Recreation Facilities	7 weeks	\$	98 hours/week	\$	7 weeks	\$
	<b>TOTAL</b>						\$

**50. Swimming:**

The Bidder to provide pricing for swimming in accordance with the requirements in section 4.4 of Annex A – Statement of Work.

Item	Facility	Estimated # of Hours	Hourly Rate	Extended Cost
		<b>A</b>	<b>B</b>	<b>A x B</b>
1	Swimming Area / Pool	25	\$	\$
	<b>TOTAL</b>			\$

**51. Music Training:**

The Bidder to provide pricing for entire Music Training requirements as detailed in section 5.1 Music Training of Annex A – Statement of Work.

Item	Requirement	Quantity	Estimated # of Weeks	Weekly Rate	Extended Cost
		<b>A</b>	<b>B</b>	<b>C</b>	<b>A x B x C</b>
1	All Music Training Requirements less Rehearsal Rooms, Classrooms and Library	1	9	\$	\$
2	Full Rehearsal Room	2	7	\$	\$
3	Rehearsal Room	4	7	\$	\$
4	Classroom	5	7	\$	\$
5	Library: Secure room	1	52	\$	\$
	<b>TOTAL</b>				\$

**52. Seamanship Training:**

The Bidder to provide pricing for the entire Seamanship Training requirements as detailed in section 5.2 Seamanship Training of Annex A – Statement of Work.

Item	Requirement	Quantity	Estimated # of Weeks	Weekly Rate	Extended Cost
		<b>A</b>	<b>B</b>	<b>C</b>	<b>(A x B x C)</b>
1	Seamanship Training Requirements less classrooms	1	9	\$	\$
2	Classroom	4	7	\$	\$
	<b>TOTAL</b>				\$

The Bidder to provide pricing for off-site training facilities for Whaler Expeditions in accordance with the requirements detailed in section 5.2.11 Seamanship Training of Annex A – Statement of Work.

Item	Training	Estimated # of 2-night Expeditions	Facility Rental Fee (\$ / expedition)	Extended Cost
		<b>A</b>	<b>B</b>	<b>A x B</b>
3	Whaler Expedition	3	\$	\$

### 53. Sailing Training:

The Bidder to provide pricing for the entire Sailing Training requirements as detailed in section 5.3 Sail Training of Annex A – Statement of Work.

Item	Requirement	Quantity	Estimated # of Weeks	Weekly Rate	Extended Cost
		<b>A</b>	<b>B</b>	<b>C</b>	<b>A x B x C</b>
1	Sailing Training Requirements less classrooms	1	9	\$	\$
2	Classroom	4	7	\$	\$
	<b>TOTAL</b>				\$

### 54. Specialized Training:

The Bidder to provide all inclusive pricing for all equipped training facilities, accommodation, transportation, and meals for the Boatswain’s Mate Course training in accordance with the requirements detailed in section 3.1.3 Support Requirements of Annex A – Statement of Work.

If the Bidder is proposing that the Boatswain’s Mate Course training will be delivered at Canadian Forces facilities at Shearwater, NS in accordance with section 3.1.3 c), then the Bidder to provide pricing for transportation costs only in Table 2.

**Table 1: All Inclusive Pricing for Boatswain’s Mate Course**

Item	Training	Estimated # of Participants	Estimated # of 2-day training sessions	All Inclusive Price (\$ / Participant)	Extended Cost
		<b>A</b>	<b>B</b>	<b>C</b>	<b>A x B x C</b>
1	Specialized Training (Fire, Flood, Damage Control, etc.)	30	2	\$	\$

OR

**Table 2: Transportation only for Boatswain’s Mate Course**

Item	Training	Estimated Quantity (# of busses)	Estimated Usage	Unit Cost (\$/ day)	Extended Cost
		<b>A</b>	<b>B</b>	<b>C</b>	<b>A x B x C</b>
1	Specialized Training (Fire, Flood, Damage Control, etc.)	1	4 days	\$	\$

**55. Food Services:**

The Bidder to provide pricing for meals in accordance with the requirements detailed in section 6.0 Food Services Requirements of Annex A – Statement of Work.

Item	Food Requirement	Estimated Quantity	Meal Rate (\$ / meal)	Extended Cost
		<b>A</b>	<b>B</b>	<b>A x B</b>
1	Meals served at dining facility at the Main Training Centre	130,000	\$	\$
2	Hot Dispersed Meals - Offsite	3,500	\$	\$
3	Cold Dispersed Box Meals - Offsite	7,400	\$	\$
4	Night Snacks - Offsite	1,165	\$	\$
5a	Table Service Dinner – Staff Cadets	150		
5b	Table Service Dinner – Drill and Ceremonial Course Cadets	35		
5c	Table Service Dinner - Adults	155		
	<b>TOTAL</b>			\$

For any Assemble and Issue Precooked Food Items and Workplace Refreshments for WIC as detailed in section 6.4 (c) and (e) Food Services Requirements of Annex A – Statement of Work, the Contractor will be paid its actual wholesale cost with a mark-up.

Item	Requirement	Total Estimated Cost	Bidder's Mark-up	Total Estimated Cost + Mark-up
		<b>A</b>	<b>B</b>	<b>A + (A x B)</b>
6	Assemble and Issue Precooked Food Items & Workplace Refreshments for WIC	\$18,070.00	____%	\$
	<b>TOTAL</b>			\$

**56. Janitorial Service:**

The Bidder to provide pricing for janitorial service in accordance with the requirements detailed in section 7.0 Janitorial Requirements of Annex A – Statement of Work.

Item	Requirement	Estimated # of Days	Daily Rate	Extended Cost
		<b>A</b>	<b>B</b>	<b>A x B</b>
1	Janitorial Service	63	\$	\$
	<b>TOTAL</b>			\$

**57. Other Miscellaneous Charges:**

These are unforeseen costs that may or may not occur during the period of the Contract. Examples would be key replacement, property damage, etc. This may also entail unforeseen related Work agreed upon by the Contractor and Canada. For any pre-approved miscellaneous expense, the Contractor will be paid the actual laid down cost with a mark-up.

Item	Requirement	Total Estimated Cost	Bidder's Mark-up	Total Estimated Cost + Mark-up
		<b>A</b>	<b>B</b>	<b>A + (A x B)</b>
1	Other Miscellaneous Charges	\$14,000.00	____%	\$
	<b>TOTAL</b>			\$

**OPTIONAL REQUIREMENTS:**

**58. Bus Transportation Service:**

The Bidder to provide pricing for optional bus transportation service in accordance with the requirements detailed in section 8.0 Vehicle Requirements of Annex A – Statement of Work. Normal daily hours of requirement would be from 08:00 to 20:00hrs.

The Bidder to advise if there is a km/day maximum limit: \_\_\_\_\_ km / day.

Item	Requirement	Estimated Quantity (# of busses)	Estimated Usage	Unit Cost (\$/ day)	Extended Cost
		A	B	C	A x B x C
1	Bus Transportation Service Main Training Centre (MTC)	4	42 days	\$	\$
2	Bus Transportation Service Off site, if applicable (i.e. for Seamanship and Sailing Training Sites)	2	49 days	\$	
3	Additional Busses (as and when required)	1	5 days	\$	
	<b>TOTAL</b>				\$

**59. Fall and Spring Weekend Sail Training:**

The Bidder to provide pricing for optional fall or spring weekend sail training in accordance with the requirements detailed in section 9.0 Fall and Spring Weekend Sail Training.

Item	Requirement	Estimated Weekends (including set-up and shut-down period)	Facility Rental Fee (\$ / weekend)	Extended Cost
		A	B	A x B
	<b>Fall and Spring Training</b>			
1	Sail Training Facility	12	\$	\$
	<b>TOTAL</b>			\$

Item	Requirement	Estimated # of Participants	Estimated Weekends (including set-up and shut-down period)	Unit Cost (\$ / participant)	Extended Cost
		A	B	C	A x B x C
	<b>Fall and Spring Training</b>				
2	Accommodations	35	12	\$	\$
3	Food (based on 3 meals / day)	35	12	\$	\$
	<b>TOTAL</b>				\$

**60. Other Direct Charges:**

The Bidder to identify any other direct charges which will occur in the performance of the Work which have not been identified in any of the Basis of Payment elements listed as items 1 to 19 above in this Annex. No other charges will be acceptable outside of the Basis of Payment elements listed as items 1 to 19 above and the items identified below by the Bidder.

The Bidder to provide a list all other direct charges anticipated with the estimated costs and relevance to the proposed Work. Below is a sample table the Bidder may complete to show any other direct charges. Bidder can add as many line items to table as required. Any approved direct costs will be invoiced in accordance with Article 5.3 Method of Payment – Progress Payments of the Contract.

**Sample Table for Other Direct Charges:**

Item	Requirement	Unit Cost	Quantity	Extended Cost	Payment Schedule (i.e. one-time charge, daily, weekly, monthly charge)	Relevance to the Work
		<b>A</b>	<b>B</b>	<b>A x B</b>		
1						
2						
3						
4						
5						

**Total Other Direct Charges Estimated Cost: \$\_\_\_\_\_**

**GRAND TOTAL ESTIMATE (ITEMS 41- 60) FOR YEAR 3:**

**\$\_\_\_\_\_ EXCLUSIVE OF APPLICABLE TAXES**

**Annex B-4**

**Basis of Payment – OPTIONAL Year 4**

**For the period of 01 April 2016 to 31 March 2017**

The Bidder to provide firm prices / rates for the following services, GST/HST excluded:

**61. Accommodations:**

The Bidder to provide pricing for accommodations in accordance with Figure 1: Accommodation Requirement, in 3.2.16 of Annex A - Statement of Work, which includes the schedule of occupancy. Pricing to be in accordance with the requirements detailed in section 3.2 Accommodations of Annex A – Statement of Work. Price based on a nightly rate, per person, per night.

Item	Group	Estimated # of Occupant nights	Nightly Rate (\$ / per person)	Extended Cost
		<b>A</b>	<b>B</b>	<b>A x B</b>
1	Staff Cdr	63	\$	\$
2	Staff LCdr	665	\$	\$
3	Staff Lt(N)	2,520	\$	\$
4	Staff SLt	6,482	\$	\$
5	Staff Snr NCO	427	\$	\$
6	Staff Jr NCO	420	\$	\$
7	Staff Cadet	6,860	\$	\$
8	Cadet	27,300	\$	\$
	<b>TOTAL</b>			\$

**62. Administration:**

The Bidder to provide pricing for the entire Administration requirements as detailed in section 3.3 Administration of Annex A – Statement of Work that will be required during the Summer Camp period.

Item	Requirement	Estimated # of Weeks	Weekly Rate	Extended Cost
		<b>A</b>	<b>B</b>	<b>A x B</b>
1	Administration – Summer Camp	9	\$	\$
	<b>TOTAL</b>			\$

The Bidder to provide pricing for the Administration facilities as detailed in section 3.3 Administration of Annex A – Statement of Work that will be required year-round.

Item	Requirement	Estimated # of Months	Monthly Rate	Extended Cost
		<b>A</b>	<b>B</b>	<b>A x B</b>
2	Administration – Year Round Including: Finance Office: Shared Office Supply Office: Single Office Library: Secured room	12	\$	\$
	<b>TOTAL</b>			\$

The Bidder to provide pricing for event facility in accordance with the requirements as detailed in section 3.3.1 Administration of Annex A – Statement of Work.

Item	Facility	Estimated # of Hours	Hourly Rate	Extended Cost
		<b>A</b>	<b>B</b>	<b>A x B</b>
3	Event Facility	90	\$	\$

**63. Storage Space:**

The Bidder to provide pricing for storage space in accordance with the requirements detailed in section 3.4 Storage Space of Annex A - Statement of Work.

Item	Storage Areas	Type	Estimated # of Weeks	Weekly Rate	Extended Cost
			<b>A</b>	<b>B</b>	<b>A x B</b>
1	POL Storage (Sail Ops)	Outdoor Storage	9	\$	\$
2	POL Storage (Sea Ops Site)	Outdoor Storage	9	\$	\$

Item	Storage Areas	Type	Estimated # of Months	Monthly Rate	Extended Cost
			<b>A</b>	<b>B</b>	<b>A x B</b>
3	Distribution Area	Secured room	12	\$	\$
4	Weapons Storage	Secured room	12	\$	\$
5	Ammunition Storage	Secured room	12	\$	\$
6	Storage (Supply)	Indoor Storage	12	\$	\$
7	Storage Supply Warehouse	Indoor storage	12	\$	\$
8	Storage (Music)	Indoor Storage	12	\$	\$
9	Storage (Sea Ops)	Indoor and Outdoor Storage	12	\$	\$
10	Storage (Sail Ops)	Indoor and Outdoor Storage	12	\$	\$
11	Storage (Training Support)	Indoor Storage	12	\$	\$
	<b>TOTAL</b>				\$

**64. Laundry / Dry Cleaning Service:**

The Bidder to provide pricing for laundry / dry cleaning service. The estimated laundry / dry cleaning service schedule is in accordance with Figure 4: Laundry / Dry Cleaning Requirements, in 3.7.3 of Annex A - Statement of Work.

Item	Article	Estimated Total Quantity	Unit Rate (\$ / each)	Extended Cost
		<b>A</b>	<b>B</b>	<b>A x B</b>
1	Pants	1,410	\$	\$
2	Shirts	2,555	\$	\$
3	Sleeping Bags	255	\$	\$
4	Sleeping Bag Liners	255	\$	\$
5	Mesh Laundry Bags	1,275	\$	\$
6	Combat Pants	60	\$	\$
7	Combat Shirts	60	\$	\$
8	Traditional Uniforms – Pants	200	\$	\$
9	Traditional Uniforms - Shirts	200	\$	\$
10	Traditional Uniforms - Collars	200	\$	\$
11	Traditional Uniforms – Silks / Scarves	200	\$	\$
	<b>TOTAL</b>			\$

**65. Medical:**

The Bidder to provide pricing for the Walk in Clinic (WIC) in accordance with the requirements detailed in section 3.8 Medical of Annex A – Statement of Work.

Item	Facility	Estimated # of Weeks	Weekly Rate	Extended Cost
		<b>A</b>	<b>B</b>	<b>A x B</b>
1	Walk in Clinic	9	\$	\$
	<b>TOTAL</b>			\$

**66. Transport Area:**

The Bidder to provide pricing for entire transport area facilities in accordance with the requirements detailed in section 3.9 Transport Area of Annex A – Statement of Work.

Item	Requirement	Estimated # of Weeks	Weekly Rate	Extended Cost
		<b>A</b>	<b>B</b>	<b>A x B</b>
1	Transport Area Facilities	9	\$	\$
	<b>TOTAL</b>			\$

**67. Other Facilities:**

The Bidder to provide pricing for other facilities in accordance with the requirements in the corresponding sections 3.11, 3.12, and 3.13 of Annex A – Statement of Work.

Item	Facility	Estimated # of Weeks	Weekly Rate	Extended Cost
		<b>A</b>	<b>B</b>	<b>A x B</b>
1	Canteen	9	\$	\$
2	Staff Cadet Recreational Room	7	\$	\$
3	Adult Staff Recreational Room	9	\$	\$
	<b>TOTAL</b>			\$

**68. Training Support:**

The Bidder to provide pricing for entire Training Support requirements, as detailed in section 4.1 Training Support of Annex A – Statement of Work.

Item	Requirement	Quantity	Estimated # of Weeks	Weekly Rate	Extended Cost
		<b>A</b>	<b>B</b>	<b>C</b>	<b>A x B x C</b>
1	All Training Support Requirements less classrooms	1	9	\$	\$
2	Classroom – Standard First Aid Training	1	7	\$	\$
3	Classroom	5	7	\$	\$
	<b>TOTAL</b>				\$

**69. General Training Facilities:**

The Bidder to provide pricing for general training facilities in accordance with the requirements in the corresponding sections 4.2, 4.3, and 4.5 of Annex A – Statement of Work.

Item	Facility	Estimated # of Weeks	Weekly Rate	Extended Cost
		<b>A</b>	<b>B</b>	<b>A x B</b>
1	Parade Square and Indoor Drill Area	7	\$	\$
2	Range / Summer Biathlon Track	9	\$	\$
	<b>TOTAL</b>			\$

Item	Facility	Estimated # of Weeks for exclusive daily period between 18:00 and 21:30 hrs	Weekly Rate	Estimated Hours per week for usage apart from exclusive daily period	Hourly Rate	Estimated # of Weeks for usage apart from exclusive daily period	Extended Cost
		A	B	C	D	E	(A x B) + (C x D x E)
3	Recreation Facilities	7 weeks	\$	98 hours/week	\$	7 weeks	\$
	<b>TOTAL</b>						\$

### 70. Swimming:

The Bidder to provide pricing for swimming in accordance with the requirements in section 4.4 of Annex A – Statement of Work.

Item	Facility	Estimated # of Hours	Hourly Rate	Extended Cost
		A	B	A x B
1	Swimming Area / Pool	25	\$	\$
	<b>TOTAL</b>			\$

### 71. Music Training:

The Bidder to provide pricing for entire Music Training requirements as detailed in section 5.1 Music Training of Annex A – Statement of Work.

Item	Requirement	Quantity	Estimated # of Weeks	Weekly Rate	Extended Cost
		A	B	C	A x B x C
1	All Music Training Requirements less Rehearsal Rooms, Classrooms and Library	1	9	\$	\$
2	Full Rehearsal Room	2	7	\$	\$
3	Rehearsal Room	4	7	\$	\$
4	Classroom	5	7	\$	\$
5	Library: Secure room	1	52	\$	\$
	<b>TOTAL</b>				\$

### 72. Seamanship Training:

The Bidder to provide pricing for the entire Seamanship Training requirements as detailed in section 5.2 Seamanship Training of Annex A – Statement of Work.

Item	Requirement	Quantity	Estimated # of Weeks	Weekly Rate	Extended Cost
		A	B	C	(A x B x C)
1	Seamanship Training Requirements less classrooms	1	9	\$	\$
2	Classroom	4	7	\$	\$
	<b>TOTAL</b>				\$

The Bidder to provide pricing for off-site training facilities for Whaler Expeditions in accordance with the requirements detailed in section 5.2.11 Seamanship Training of Annex A – Statement of Work.

Item	Training	Estimated # of 2-night Expeditions	Facility Rental Fee (\$ / expedition)	Extended Cost
		<b>A</b>	<b>B</b>	<b>A x B</b>
3	Whaler Expedition	3	\$	\$

**73. Sailing Training:**

The Bidder to provide pricing for the entire Sailing Training requirements as detailed in section 5.3 Sail Training of Annex A – Statement of Work.

Item	Requirement	Quantity	Estimated # of Weeks	Weekly Rate	Extended Cost
		<b>A</b>	<b>B</b>	<b>C</b>	<b>A x B x C</b>
1	Sailing Training Requirements less classrooms	1	9	\$	\$
2	Classroom	4	7	\$	\$
	<b>TOTAL</b>				\$

**74. Specialized Training:**

The Bidder to provide all inclusive pricing for all equipped training facilities, accommodation, transportation, and meals for the Boatswain’s Mate Course training in accordance with the requirements detailed in section 3.1.3 Support Requirements of Annex A – Statement of Work.

If the Bidder is proposing that the Boatswain’s Mate Course training will be delivered at Canadian Forces facilities at Shearwater, NS in accordance with section 3.1.3 c), then the Bidder to provide pricing for transportation costs only in Table 2.

**Table 1: All Inclusive Pricing for Boatswain’s Mate Course**

Item	Training	Estimated # of Participants	Estimated # of 2-day training sessions	All Inclusive Price (\$ / Participant)	Extended Cost
		<b>A</b>	<b>B</b>	<b>C</b>	<b>A x B x C</b>
1	Specialized Training (Fire, Flood, Damage Control, etc.)	30	2	\$	\$

OR

**Table 2: Transportation only for Boatswain’s Mate Course**

Item	Training	Estimated Quantity (# of busses)	Estimated Usage	Unit Cost (\$/ day)	Extended Cost
		<b>A</b>	<b>B</b>	<b>C</b>	<b>A x B x C</b>
1	Specialized Training (Fire, Flood, Damage Control, etc.)	1	4 days	\$	\$

**75. Food Services:**

The Bidder to provide pricing for meals in accordance with the requirements detailed in section 6.0 Food Services Requirements of Annex A – Statement of Work.

Item	Food Requirement	Estimated Quantity	Meal Rate (\$ / meal)	Extended Cost
		<b>A</b>	<b>B</b>	<b>A x B</b>
1	Meals served at dining facility at the Main Training Centre	130,000	\$	\$
2	Hot Dispersed Meals - Offsite	3,500	\$	\$
3	Cold Dispersed Box Meals - Offsite	7,400	\$	\$
4	Night Snacks - Offsite	1,165	\$	\$
5a	Table Service Dinner – Staff Cadets	150		
5b	Table Service Dinner – Drill and Ceremonial Course Cadets	35		
5c	Table Service Dinner - Adults	155		
	<b>TOTAL</b>			\$

For any Assemble and Issue Precooked Food Items and Workplace Refreshments for WIC as detailed in section 6.4 (c) and (e) Food Services Requirements of Annex A – Statement of Work, the Contractor will be paid its actual wholesale cost with a mark-up.

Item	Requirement	Total Estimated Cost	Bidder's Mark-up	Total Estimated Cost + Mark-up
		<b>A</b>	<b>B</b>	<b>A + (A x B)</b>
6	Assemble and Issue Precooked Food Items & Workplace Refreshments for WIC	\$18,070.00	_____%	\$
	<b>TOTAL</b>			\$

**76. Janitorial Service:**

The Bidder to provide pricing for janitorial service in accordance with the requirements detailed in section 7.0 Janitorial Requirements of Annex A – Statement of Work.

Item	Requirement	Estimated # of Days	Daily Rate	Extended Cost
		<b>A</b>	<b>B</b>	<b>A x B</b>
1	Janitorial Service	63	\$	\$
	<b>TOTAL</b>			\$

**77. Other Miscellaneous Charges:**

These are unforeseen costs that may or may not occur during the period of the Contract. Examples would be key replacement, property damage, etc. This may also entail unforeseen related Work agreed upon by the Contractor and Canada. For any pre-approved miscellaneous expense, the Contractor will be paid the actual laid down cost with a mark-up.

Item	Requirement	Total Estimated Cost	Bidder's Mark-up	Total Estimated Cost + Mark-up
		<b>A</b>	<b>B</b>	<b>A + (A x B)</b>
1	Other Miscellaneous Charges	\$14,000.00	_____%	\$
	<b>TOTAL</b>			\$

**OPTIONAL REQUIREMENTS:**

**78. Bus Transportation Service:**

The Bidder to provide pricing for optional bus transportation service in accordance with the requirements detailed in section 8.0 Vehicle Requirements of Annex A – Statement of Work. Normal daily hours of requirement would be from 08:00 to 20:00hrs.

The Bidder to advise if there is a km/day maximum limit: \_\_\_\_\_ km / day.

Item	Requirement	Estimated Quantity (# of busses)	Estimated Usage	Unit Cost (\$/ day)	Extended Cost
		A	B	C	A x B x C
1	Bus Transportation Service Main Training Centre (MTC)	4	42 days	\$	\$
2	Bus Transportation Service Off site, if applicable (i.e. for Seamanship and Sailing Training Sites)	2	49 days	\$	
3	Additional Busses (as and when required)	1	5 days	\$	
	<b>TOTAL</b>				\$

**79. Fall and Spring Weekend Sail Training:**

The Bidder to provide pricing for optional fall or spring weekend sail training in accordance with the requirements detailed in section 9.0 Fall and Spring Weekend Sail Training.

Item	Requirement	Estimated Weekends (including set-up and shut-down period)	Facility Rental Fee (\$ / weekend)	Extended Cost
		A	B	A x B
	<b>Fall and Spring Training</b>			
1	Sail Training Facility	12	\$	\$
	<b>TOTAL</b>			\$

Item	Requirement	Estimated # of Participants	Estimated Weekends (including set-up and shut-down period)	Unit Cost (\$ / participant)	Extended Cost
		A	B	C	A x B x C
	<b>Fall and Spring Training</b>				
2	Accommodations	35	12	\$	\$
3	Food (based on 3 meals / day)	35	12	\$	\$
	<b>TOTAL</b>				\$

**80. Other Direct Charges:**

The Bidder to identify any other direct charges which will occur in the performance of the Work which have not been identified in any of the Basis of Payment elements listed as items 1 to 19 above in this Annex. No other charges will be acceptable outside of the Basis of Payment elements listed as items 1 to 19 above and the items identified below by the Bidder.

The Bidder to provide a list all other direct charges anticipated with the estimated costs and relevance to the proposed Work. Below is a sample table the Bidder may complete to show any other direct charges. Bidder can add as many line items to table as required. Any approved direct costs will be invoiced in accordance with Article 5.3 Method of Payment – Progress Payments of the Contract.

**Sample Table for Other Direct Charges:**

Item	Requirement	Unit Cost	Quantity	Extended Cost	Payment Schedule (i.e. one-time charge, daily, weekly, monthly charge)	Relevance to the Work
		<b>A</b>	<b>B</b>	<b>A x B</b>		
1						
2						
3						
4						
5						

**Total Other Direct Charges Estimated Cost: \$\_\_\_\_\_**

**GRAND TOTAL ESTIMATE (ITEMS 61- 80) FOR YEAR 4:**

**\$\_\_\_\_\_ EXCLUSIVE OF APPLICABLE TAXES**

**Annex B-5**

**Basis of Payment – OPTIONAL Year 5**

**For the period of 01 April 2017 to 31 March 2018**

The Bidder to provide firm prices / rates for the following services, GST/HST excluded:

**81. Accommodations:**

The Bidder to provide pricing for accommodations in accordance with Figure 1: Accommodation Requirement, in 3.2.16 of Annex A - Statement of Work, which includes the schedule of occupancy. Pricing to be in accordance with the requirements detailed in section 3.2 Accommodations of Annex A – Statement of Work. Price based on a nightly rate, per person, per night.

Item	Group	Estimated # of Occupant nights	Nightly Rate (\$ / per person)	Extended Cost
		<b>A</b>	<b>B</b>	<b>A x B</b>
1	Staff Cdr	63	\$	\$
2	Staff LCdr	665	\$	\$
3	Staff Lt(N)	2,520	\$	\$
4	Staff SLt	6,482	\$	\$
5	Staff Snr NCO	427	\$	\$
6	Staff Jr NCO	420	\$	\$
7	Staff Cadet	6,860	\$	\$
8	Cadet	27,300	\$	\$
	<b>TOTAL</b>			\$

**82. Administration:**

The Bidder to provide pricing for the entire Administration requirements as detailed in section 3.3 Administration of Annex A – Statement of Work that will be required during the Summer Camp period.

Item	Requirement	Estimated # of Weeks	Weekly Rate	Extended Cost
		<b>A</b>	<b>B</b>	<b>A x B</b>
1	Administration – Summer Camp	9	\$	\$
	<b>TOTAL</b>			\$

The Bidder to provide pricing for the Administration facilities as detailed in section 3.3 Administration of Annex A – Statement of Work that will be required year-round.

Item	Requirement	Estimated # of Months	Monthly Rate	Extended Cost
		<b>A</b>	<b>B</b>	<b>A x B</b>
2	Administration – Year Round Including: Finance Office: Shared Office Supply Office: Single Office Library: Secured room	12	\$	\$
	<b>TOTAL</b>			\$

The Bidder to provide pricing for event facility in accordance with the requirements as detailed in section 3.3.1 Administration of Annex A – Statement of Work.

Item	Facility	Estimated # of Hours	Hourly Rate	Extended Cost
		<b>A</b>	<b>B</b>	<b>A x B</b>
3	Event Facility	90	\$	\$

**83. Storage Space:**

The Bidder to provide pricing for storage space in accordance with the requirements detailed in section 3.4 Storage Space of Annex A - Statement of Work.

Item	Storage Areas	Type	Estimated # of Weeks	Weekly Rate	Extended Cost
			<b>A</b>	<b>B</b>	<b>A x B</b>
1	POL Storage (Sail Ops)	Outdoor Storage	9	\$	\$
2	POL Storage (Sea Ops Site)	Outdoor Storage	9	\$	\$

Item	Storage Areas	Type	Estimated # of Months	Monthly Rate	Extended Cost
			<b>A</b>	<b>B</b>	<b>A x B</b>
3	Distribution Area	Secured room	12	\$	\$
4	Weapons Storage	Secured room	12	\$	\$
5	Ammunition Storage	Secured room	12	\$	\$
6	Storage (Supply)	Indoor Storage	12	\$	\$
7	Storage Supply Warehouse	Indoor storage	12	\$	\$
8	Storage (Music)	Indoor Storage	12	\$	\$
9	Storage (Sea Ops)	Indoor and Outdoor Storage	12	\$	\$
10	Storage (Sail Ops)	Indoor and Outdoor Storage	12	\$	\$
11	Storage (Training Support)	Indoor Storage	12	\$	\$
	<b>TOTAL</b>				\$

**84. Laundry / Dry Cleaning Service:**

The Bidder to provide pricing for laundry / dry cleaning service. The estimated laundry / dry cleaning service schedule is in accordance with Figure 4: Laundry / Dry Cleaning Requirements, in 3.7.3 of Annex A - Statement of Work.

Item	Article	Estimated Total Quantity	Unit Rate (\$ / each)	Extended Cost
		<b>A</b>	<b>B</b>	<b>A x B</b>
1	Pants	1,410	\$	\$
2	Shirts	2,555	\$	\$
3	Sleeping Bags	255	\$	\$
4	Sleeping Bag Liners	255	\$	\$
5	Mesh Laundry Bags	1,275	\$	\$
6	Combat Pants	60	\$	\$
7	Combat Shirts	60	\$	\$
8	Traditional Uniforms – Pants	200	\$	\$
9	Traditional Uniforms - Shirts	200	\$	\$
10	Traditional Uniforms - Collars	200	\$	\$
11	Traditional Uniforms – Silks / Scarves	200	\$	\$
	<b>TOTAL</b>			\$

**85. Medical:**

The Bidder to provide pricing for the Walk in Clinic (WIC) in accordance with the requirements detailed in section 3.8 Medical of Annex A – Statement of Work.

Item	Facility	Estimated # of Weeks	Weekly Rate	Extended Cost
		<b>A</b>	<b>B</b>	<b>A x B</b>
1	Walk in Clinic	9	\$	\$
	<b>TOTAL</b>			\$

**86. Transport Area:**

The Bidder to provide pricing for entire transport area facilities in accordance with the requirements detailed in section 3.9 Transport Area of Annex A – Statement of Work.

Item	Requirement	Estimated # of Weeks	Weekly Rate	Extended Cost
		<b>A</b>	<b>B</b>	<b>A x B</b>
1	Transport Area Facilities	9	\$	\$
	<b>TOTAL</b>			\$

**87. Other Facilities:**

The Bidder to provide pricing for other facilities in accordance with the requirements in the corresponding sections 3.11, 3.12, and 3.13 of Annex A – Statement of Work.

Item	Facility	Estimated # of Weeks	Weekly Rate	Extended Cost
		<b>A</b>	<b>B</b>	<b>A x B</b>
1	Canteen	9	\$	\$
2	Staff Cadet Recreational Room	7	\$	\$
3	Adult Staff Recreational Room	9	\$	\$
	<b>TOTAL</b>			\$

**88. Training Support:**

The Bidder to provide pricing for entire Training Support requirements, as detailed in section 4.1 Training Support of Annex A – Statement of Work.

Item	Requirement	Quantity	Estimated # of Weeks	Weekly Rate	Extended Cost
		<b>A</b>	<b>B</b>	<b>C</b>	<b>A x B x C</b>
1	All Training Support Requirements less classrooms	1	9	\$	\$
2	Classroom – Standard First Aid Training	1	7	\$	\$
3	Classroom	5	7	\$	\$
	<b>TOTAL</b>				\$

**89. General Training Facilities:**

The Bidder to provide pricing for general training facilities in accordance with the requirements in the corresponding sections 4.2, 4.3, and 4.5 of Annex A – Statement of Work.

Item	Facility	Estimated # of Weeks	Weekly Rate	Extended Cost
		<b>A</b>	<b>B</b>	<b>A x B</b>
1	Parade Square and Indoor Drill Area	7	\$	\$
2	Range / Summer Biathlon Track	9	\$	\$
	<b>TOTAL</b>			\$

Item	Facility	Estimated # of Weeks for exclusive daily period between 18:00 and 21:30 hrs	Weekly Rate	Estimated Hours per week for usage apart from exclusive daily period	Hourly Rate	Estimated # of Weeks for usage apart from exclusive daily period	Extended Cost
		A	B	C	D	E	(A x B) + (C x D x E)
3	Recreation Facilities	7 weeks	\$	98 hours/week	\$	7 weeks	\$
	<b>TOTAL</b>						\$

**90. Swimming:**

The Bidder to provide pricing for swimming in accordance with the requirements in section 4.4 of Annex A – Statement of Work.

Item	Facility	Estimated # of Hours	Hourly Rate	Extended Cost
		A	B	A x B
1	Swimming Area / Pool	25	\$	\$
	<b>TOTAL</b>			\$

**91. Music Training:**

The Bidder to provide pricing for entire Music Training requirements as detailed in section 5.1 Music Training of Annex A – Statement of Work.

Item	Requirement	Quantity	Estimated # of Weeks	Weekly Rate	Extended Cost
		A	B	C	A x B x C
1	All Music Training Requirements less Rehearsal Rooms, Classrooms and Library	1	9	\$	\$
2	Full Rehearsal Room	2	7	\$	\$
3	Rehearsal Room	4	7	\$	\$
4	Classroom	5	7	\$	\$
5	Library: Secure room	1	52	\$	\$
	<b>TOTAL</b>				\$

**92. Seamanship Training:**

The Bidder to provide pricing for the entire Seamanship Training requirements as detailed in section 5.2 Seamanship Training of Annex A – Statement of Work.

Item	Requirement	Quantity	Estimated # of Weeks	Weekly Rate	Extended Cost
		A	B	C	(A x B x C)
1	Seamanship Training Requirements less classrooms	1	9	\$	\$
2	Classroom	4	7	\$	\$
	<b>TOTAL</b>				\$

The Bidder to provide pricing for off-site training facilities for Whaler Expeditions in accordance with the requirements detailed in section 5.2.11 Seamanship Training of Annex A – Statement of Work.

Item	Training	Estimated # of 2-night Expeditions	Facility Rental Fee (\$ / expedition)	Extended Cost
		<b>A</b>	<b>B</b>	<b>A x B</b>
3	Whaler Expedition	3	\$	\$

**93. Sailing Training:**

The Bidder to provide pricing for the entire Sailing Training requirements as detailed in section 5.3 Sail Training of Annex A – Statement of Work.

Item	Requirement	Quantity	Estimated # of Weeks	Weekly Rate	Extended Cost
		<b>A</b>	<b>B</b>	<b>C</b>	<b>A x B x C</b>
1	Sailing Training Requirements less classrooms	1	9	\$	\$
2	Classroom	4	7	\$	\$
	<b>TOTAL</b>				\$

**94. Specialized Training:**

The Bidder to provide all inclusive pricing for all equipped training facilities, accommodation, transportation, and meals for the Boatswain’s Mate Course training in accordance with the requirements detailed in section 3.1.3 Support Requirements of Annex A – Statement of Work.

If the Bidder is proposing that the Boatswain’s Mate Course training will be delivered at Canadian Forces facilities at Shearwater, NS in accordance with section 3.1.3 c), then the Bidder to provide pricing for transportation costs only in Table 2.

**Table 1: All Inclusive Pricing for Boatswain’s Mate Course**

Item	Training	Estimated # of Participants	Estimated # of 2-day training sessions	All Inclusive Price (\$ / Participant)	Extended Cost
		<b>A</b>	<b>B</b>	<b>C</b>	<b>A x B x C</b>
1	Specialized Training (Fire, Flood, Damage Control, etc.)	30	2	\$	\$

OR

**Table 2: Transportation only for Boatswain’s Mate Course**

Item	Training	Estimated Quantity (# of busses)	Estimated Usage	Unit Cost (\$/ day)	Extended Cost
		<b>A</b>	<b>B</b>	<b>C</b>	<b>A x B x C</b>
1	Specialized Training (Fire, Flood, Damage Control, etc.)	1	4 days	\$	\$

**95. Food Services:**

The Bidder to provide pricing for meals in accordance with the requirements detailed in section 6.0 Food Services Requirements of Annex A – Statement of Work.

Item	Food Requirement	Estimated Quantity	Meal Rate (\$ / meal)	Extended Cost
		<b>A</b>	<b>B</b>	<b>A x B</b>
1	Meals served at dining facility at the Main Training Centre	130,000	\$	\$
2	Hot Dispersed Meals - Offsite	3,500	\$	\$
3	Cold Dispersed Box Meals - Offsite	7,400	\$	\$
4	Night Snacks - Offsite	1,165	\$	\$
5a	Table Service Dinner – Staff Cadets	150		
5b	Table Service Dinner – Drill and Ceremonial Course Cadets	35		
5c	Table Service Dinner - Adults	155		
	<b>TOTAL</b>			\$

For any Assemble and Issue Precooked Food Items and Workplace Refreshments for WIC as detailed in section 6.4 (c) and (e) Food Services Requirements of Annex A – Statement of Work, the Contractor will be paid its actual wholesale cost with a mark-up.

Item	Requirement	Total Estimated Cost	Bidder's Mark-up	Total Estimated Cost + Mark-up
		<b>A</b>	<b>B</b>	<b>A + (A x B)</b>
6	Assemble and Issue Precooked Food Items & Workplace Refreshments for WIC	\$18,070.00	____%	\$
	<b>TOTAL</b>			\$

**96. Janitorial Service:**

The Bidder to provide pricing for janitorial service in accordance with the requirements detailed in section 7.0 Janitorial Requirements of Annex A – Statement of Work.

Item	Requirement	Estimated # of Days	Daily Rate	Extended Cost
		<b>A</b>	<b>B</b>	<b>A x B</b>
1	Janitorial Service	63	\$	\$
	<b>TOTAL</b>			\$

**97. Other Miscellaneous Charges:**

These are unforeseen costs that may or may not occur during the period of the Contract. Examples would be key replacement, property damage, etc. This may also entail unforeseen related Work agreed upon by the Contractor and Canada. For any pre-approved miscellaneous expense, the Contractor will be paid the actual laid down cost with a mark-up.

Item	Requirement	Total Estimated Cost	Bidder's Mark-up	Total Estimated Cost + Mark-up
		<b>A</b>	<b>B</b>	<b>A + (A x B)</b>
1	Other Miscellaneous Charges	\$14,000.00	____%	\$
	<b>TOTAL</b>			\$

**OPTIONAL REQUIREMENTS:**

**98. Bus Transportation Service:**

The Bidder to provide pricing for optional bus transportation service in accordance with the requirements detailed in section 8.0 Vehicle Requirements of Annex A – Statement of Work. Normal daily hours of requirement would be from 08:00 to 20:00hrs.

The Bidder to advise if there is a km/day maximum limit: \_\_\_\_\_ km / day.

Item	Requirement	Estimated Quantity (# of busses)	Estimated Usage	Unit Cost (\$/ day)	Extended Cost
		A	B	C	A x B x C
1	Bus Transportation Service Main Training Centre (MTC)	4	42 days	\$	\$
2	Bus Transportation Service Off site, if applicable (i.e. for Seamanship and Sailing Training Sites)	2	49 days	\$	
3	Additional Busses (as and when required)	1	5 days	\$	
	<b>TOTAL</b>				\$

**99. Fall and Spring Weekend Sail Training:**

The Bidder to provide pricing for optional fall or spring weekend sail training in accordance with the requirements detailed in section 9.0 Fall and Spring Weekend Sail Training.

Item	Requirement	Estimated Weekends (including set-up and shut-down period)	Facility Rental Fee (\$ / weekend)	Extended Cost
		A	B	A x B
	<b>Fall and Spring Training</b>			
1	Sail Training Facility	12	\$	\$
	<b>TOTAL</b>			\$

Item	Requirement	Estimated # of Participants	Estimated Weekends (including set-up and shut-down period)	Unit Cost (\$ / participant)	Extended Cost
		A	B	C	A x B x C
	<b>Fall and Spring Training</b>				
2	Accommodations	35	12	\$	\$
3	Food (based on 3 meals / day)	35	12	\$	\$
	<b>TOTAL</b>				\$

**100. Other Direct Charges:**

The Bidder to identify any other direct charges which will occur in the performance of the Work which have not been identified in any of the Basis of Payment elements listed as items 1 to 19 above in this Annex. No other charges will be acceptable outside of the Basis of Payment elements listed as items 1 to 19 above and the items identified below by the Bidder.

The Bidder to provide a list all other direct charges anticipated with the estimated costs and relevance to the proposed Work. Below is a sample table the Bidder may complete to show any other direct charges. Bidder can add as many line items to table as required. Any approved direct costs will be invoiced in accordance with Article 5.3 Method of Payment – Progress Payments of the Contract.

**Sample Table for Other Direct Charges:**

Item	Requirement	Unit Cost	Quantity	Extended Cost	Payment Schedule (i.e. one-time charge, daily, weekly, monthly charge)	Relevance to the Work
		<b>A</b>	<b>B</b>	<b>A x B</b>		
1						
2						
3						
4						
5						

**Total Other Direct Charges Estimated Cost: \$\_\_\_\_\_**

**GRAND TOTAL ESTIMATE (ITEMS 81- 100) FOR YEAR 5:**

**\$\_\_\_\_\_ EXCLUSIVE OF APPLICABLE TAXES**