

**RETURN BIDS TO:**  
**RETOURNER LES SOUMISSIONS À:**  
**Bid Receiving Public Works and Government  
Services Canada/Réception des soumissions  
Travaux publics et Services gouvernementaux  
Canada**  
**1713 Bedford Row**  
**Halifax, N.S./Halifax, (N.É.)**  
**B3J 1T3**  
**Bid Fax: (902) 496-5016**

## **REQUEST FOR PROPOSAL DEMANDE DE PROPOSITION**

**Proposal To: Public Works and Government  
Services Canada**

We hereby offer to sell to Her Majesty the Queen in right of Canada, in accordance with the terms and conditions set out herein, referred to herein or attached hereto, the goods, services, and construction listed herein and on any attached sheets at the price(s) set out therefor.

**Proposition aux: Travaux Publics et Services  
Gouvernementaux Canada**

Nous offrons par la présente de vendre à Sa Majesté la Reine du chef du Canada, aux conditions énoncées ou incluses par référence dans la présente et aux annexes ci-jointes, les biens, services et construction énumérés ici sur toute feuille ci-annexée, au(x) prix indiqué(s).

**Comments - Commentaires**

<b>Title - Sujet</b> SANDBLASTER/ACCESSORIES	
<b>Solicitation No. - N° de l'invitation</b> W0102-130105/A	<b>Date</b> 2012-07-24
<b>Client Reference No. - N° de référence du client</b> W0102-13-0105	
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$HAL-409-8725	
<b>File No. - N° de dossier</b> HAL-2-69101 (409)	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2012-09-06</b>	<b>Time Zone</b> <b>Fuseau horaire</b> Atlantic Daylight Saving Time ADT
<b>F.O.B. - F.A.B.</b> <b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input checked="" type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Taylor, Kathie	<b>Buyer Id - Id de l'acheteur</b> hal409
<b>Telephone No. - N° de téléphone</b> (902) 496-5510 ( )	<b>FAX No. - N° de FAX</b> (902) 496-5016
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b> DEPARTMENT OF NATIONAL DEFENCE 14 WING GREENWOOD STN. MAIN, P.O. BOX 5000 GREENWOOD NOVA SCOTIA B0P 1N0 Canada	

**Instructions: See Herein**

**Instructions: Voir aux présentes**

**Vendor/Firm Name and Address**

**Raison sociale et adresse du  
fournisseur/de l'entrepreneur**

**Issuing Office - Bureau de distribution**

Acquisitions  
1713 Bedford Row  
Halifax, N.S./Halifax, (N.É.)  
B3J 3C9

<b>Delivery Required - Livraison exigée</b> SEE HEREIN	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> <b>Raison sociale et adresse du fournisseur/de l'entrepreneur</b>	
<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm</b> <b>(type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

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Solicitation No. - N° de l'invitation

W0102-130105/A

Client Ref. No. - N° de réf. du client

W0102-13-0105

Amd. No. - N° de la modif.

File No. - N° du dossier

HAL-2-69101

Buyer ID - Id de l'acheteur

hal409

CCC No./N° CCC - FMS No/ N° VME

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## 11. SACC Manual Clauses

### List of Annexes:

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## **PART 1 - GENERAL INFORMATION**

### **1. Security Requirement**

There is no security requirement associated with the requirement.

### **2. Requirement**

DND, 14 Wing Greenwood, has a requirement for a Sandblaster and accessories for the purpose of cleaning and removing paint from vehicle parts such as wheel assemblies, brake units and other various small parts, as fully detailed in Annex A.

### **3. Debriefings**

After contract award, bidders may request a debriefing on the results of the bid solicitation process. Bidders should make the request to the Contracting Authority within 15 working days of receipt of the results of the bid solicitation process. The debriefing may be in writing, by telephone or in person.

## **PART 2 - BIDDER INSTRUCTIONS**

### **1. Standard Instructions, Clauses and Conditions**

All instructions, clauses and conditions identified in the bid solicitation by number, date and title are set out in the Standard Acquisition Clauses and Conditions Manual

(<https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual>) issued by Public Works and Government Services Canada.

Bidders who submit a bid agree to be bound by the instructions, clauses and conditions of the bid solicitation and accept the clauses and conditions of the resulting contract.

The 2003 (2012-07-11) Standard Instructions - Goods or Services - Competitive Requirements, are incorporated by reference into and form part of the bid solicitation.

### **2. Submission of Bids**

Bids must be submitted only to Public Works and Government Services Canada (PWGSC) Bid Receiving Unit by the date, time and place indicated on page 1 of the bid solicitation.

### **3. Enquiries - Bid Solicitation**

All enquiries must be submitted in writing to the Contracting Authority no later than seven (7) calendar days before the bid closing date. Enquiries received after that time may not be answered.

Bidders should reference as accurately as possible the numbered item of the bid solicitation to which the enquiry relates. Care should be taken by bidders to explain each question in sufficient detail in order to enable Canada to provide an accurate answer. Technical enquiries that are of a proprietary nature must be clearly marked "proprietary" at each relevant item. Items identified as "proprietary" will be treated as such except where Canada determines that the enquiry is not of a proprietary nature. Canada may edit the questions or may request that the Bidder do so, so that the proprietary nature of the question is eliminated, and the enquiry can be answered with copies to all bidders. Enquiries not submitted in a form that can be distributed to all bidders may not be answered by Canada.

#### 4. Applicable Laws

Any resulting contract must be interpreted and governed, and the relations between the parties determined, by the laws in force in Nova Scotia.

Bidders may, at their discretion, substitute the applicable laws of a Canadian province or territory of their choice without affecting the validity of their bid, by deleting the name of the Canadian province or territory specified and inserting the name of the Canadian province or territory of their choice. If no change is made, it acknowledges that the applicable laws specified are acceptable to the bidders.

### **PART 3 - BID PREPARATION INSTRUCTIONS**

#### 1. Bid Preparation Instructions

Section I: Technical Bid (two hard copies)

Section II: Financial Bid (one hard copy)

Section III: Certifications (one hard copy)

Prices must appear in the financial bid only. No prices must be indicated in any other section of the bid.

Canada requests that bidders follow the format instructions described below in the preparation of their bid:

- (a) use 8.5 x 11 inch (216 mm x 279 mm) paper;
- (b) use a numbering system that corresponds to the bid solicitation.

In April 2006, Canada issued a policy directing federal departments and agencies to take the necessary steps to incorporate environmental considerations into the procurement process Policy

## on Green Procurement

(<http://www.tpsgc-pwgsc.gc.ca/ecologisation-greening/achats-procurement/politique-policy-eng.html>). To assist Canada in reaching its objectives, bidders are encouraged to:

- 1) use 8.5 x 11 inch (216 mm x 279 mm) paper containing fibre certified as originating from a sustainably-managed forest and/or containing minimum 30% recycled content; and
- 2) use an environmentally-preferable format including black and white printing instead of colour printing, printing double sided/duplex, using staples or clips instead of cerlox, duotangs or binders.

### Section I: Technical Bid

In their technical bid, bidders should explain and demonstrate how they propose to meet the requirements and how they will carry out the Work.

### Section II: Financial Bid

Bidders must submit their financial bid in accordance with the Basis of Payment. The total amount of Goods and Services Tax (GST) or Harmonized Sales Tax (HST) must be shown separately, if applicable.

### Section III: Certifications

Bidders must submit the certifications required under Part 5.

## **PART 4 - EVALUATION PROCEDURES AND BASIS OF SELECTION**

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### 1. Evaluation Procedures

- (a) Bids will be assessed in accordance with the entire requirement of the bid solicitation including the technical and financial evaluation criteria.
- (b) An evaluation team composed of representatives of Canada will evaluate the bids.

#### 1.1 Technical Evaluation

1.1.1 Mandatory Technical Criteria - as fully detailed in Annex "A"

#### 1.2 Financial Evaluation

The price of the bid will be evaluated in Canadian dollars, the Goods and Services Tax or the Harmonized Sales Tax excluded, FOB destination, Canadian customs duties and excise taxes included.

## 2. Basis of Selection

A bid must comply with the requirements of the bid solicitation and meet all mandatory technical evaluation criteria to be declared responsive. The responsive bid with the lowest evaluated price will be recommended for award of a contract.

## PART 5 - CERTIFICATIONS

Bidders must provide the required certifications to be awarded a contract. Canada will declare a bid non-responsive if the required certifications are not completed and submitted as requested.

Compliance with the certifications bidders provide to Canada is subject to verification by Canada during the bid evaluation period (before award of a contract) and after award of a contract. The Contracting Authority will have the right to ask for additional information to verify bidders' compliance with the certifications before award of a contract. The bid will be declared non-responsive if any certification made by the Bidder is untrue, whether made knowingly or unknowingly. Failure to comply with the certifications or to comply with the request of the Contracting Authority for additional information will also render the bid non-responsive..

### 1. Code of Conduct Certifications - Consent to a Criminal Record Verification

#### 1.1 Bidders must submit with their bid, by the bid solicitation closing date:

- (a) a complete list of names of all individuals who are currently directors of the Bidder;
- (b) a properly completed and signed form Consent to a Criminal Record Verification (PWGSC-TPSGC 229), for each individual named in the list.  
<http://www.tpsgc-pwgsc.gc.ca/app-acq/forms/documents/229.pdf>

## 2. Certifications Precedent to Contract Award

The certifications listed below should be completed and submitted with the bid, but may be submitted afterwards. If any of these required certifications is not completed and submitted as requested, the Contracting Authority will so inform the Bidder and provide the Bidder with a time frame within which to meet the requirement. Failure to comply with the request of the Contracting Authority and meet the requirement within that time period will render the bid non-responsive.

## 2.1 Federal Contractors Program - Certification

### Federal Contractors Program - over \$25,000 and below \$200,000

Suppliers who are subject to the Federal Contractors Program (FCP) and have been declared ineligible contractors by Human Resources and Skills Development Canada (HRSDC) are no longer eligible to receive federal government contracts over the threshold for solicitation of bids as set out in the Government Contracts Regulations. Suppliers may be declared ineligible contractors either as a result of a finding of non-compliance by HRSDC, or following their voluntary withdrawal from the FCP for a reason other than the reduction of their workforce to less than 100 employees. Any bids from ineligible contractors, including a bid from a joint venture that has a member who is an ineligible contractor, will be declared non-responsive.

The Bidder, or, if the Bidder is a joint venture the member of the joint venture, certifies its status with the FCP, as follows:

The Bidder or the member of the joint venture:

- (a) ( ) is not subject to the FCP, having a workforce of less than 100 full-time or part-time permanent employees, and/or temporary employees having worked 12 weeks or more in Canada;
- (b) ( ) is not subject to the FCP, being a regulated employer under the Employment Equity Act, S.C. 1995, c. 44;
- (c) ( ) is subject to the requirements of the FCP, having a workforce of 100 or more full-time or part-time permanent employees, and/or temporary employees having worked 12 weeks or more in Canada, but has not previously obtained a certificate number from HRSDC, having not bid on requirements of \$200,000 or more;
- (d) ( ) has not been declared an ineligible contractor by HRSDC, and has a valid certificate number as follows: \_\_\_\_\_.

Further information on the FCP is available on the HRSDC Web site.

Signature: \_\_\_\_\_ Date: \_\_\_\_\_



## PART 6 - RESULTING CONTRACT CLAUSES

### 1. Security Requirement

There is no security requirement associated with the requirement.

### 2. Requirement

The Contractor must provide the items detailed at Annex "A", Requirement.

### 3. Standard Clauses and Conditions

All clauses and conditions identified in the Contract by number, date and title are set out in the Standard Acquisition Clauses and Conditions Manual

(<https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual>) issued by Public Works and Government Services Canada.

#### 3.1 General Conditions

2010A (2012-07-16), General Conditions - Goods (Medium Complexity), apply to and form part of the Contract.

### 4. Term of Contract

#### 4.1 Delivery Date

**All deliverables are required on or before March 29, 2013.**

Please provide best delivery date: \_\_\_\_\_.

### 5. Authorities

#### 5.1 Contracting Authority

The Contracting Authority for the Contract is:

Kathie Taylor  
Supply Officer  
Public Works and Government Services Canada  
1713 Bedford Row  
Halifax, NS B3J 1T3  
Telephone: (902) 496-5510

Facsimile: (902) 496-5016

E-mail address: kathie.taylor@pwgsc.gc.ca

The Contracting Authority is responsible for the management of the Contract and any changes to the Contract must be authorized in writing by the Contracting Authority. The Contractor must not perform work in excess of or outside the scope of the Contract based on verbal or written requests or instructions from anybody other than the Contracting Authority.

## 5.2 Project Authority

The Project Authority for the Contract is: (to be inserted at contract award)

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Organization: \_\_\_\_\_

Address: \_\_\_\_\_

Telephone : \_\_\_\_ \_

Facsimile: \_\_\_\_ \_

E-mail address: \_\_\_\_\_

The Technical Authority named above is the representative of the department or agency for whom the Work is being carried out under the Contract and is responsible for all matters concerning the technical content of the Work under the Contract. Technical matters may be discussed with the Technical Authority, however the Technical Authority has no authority to authorize changes to the scope of the Work. Changes to the scope of the Work can only be made through a contract amendment issued by the Contracting Authority.

## 5.3 Contractor's Representative (please complete)

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Organization: \_\_\_\_\_

Address: \_\_\_\_\_

Telephone : \_\_\_\_ \_

Facsimile: \_\_\_\_ \_

E-mail address: \_\_\_\_\_

## 6. Payment

### 6.1 Basis of Payment

In consideration of the Contractor satisfactorily completing all of its obligations under the Contract, the Contractor will be paid a "firm price" as specified in Annex B for a cost of \$ \_\_\_\_\_. Customs duties are included and Goods and Services Tax or Harmonized Sales Tax is extra, if applicable.

Canada will not pay the Contractor for any design changes, modifications or interpretations of the Work, unless they have been approved, in writing, by the Contracting Authority before their incorporation into the Work.

### 6.2 Method of Payment

SACC Manual clause H1000C (2008-05-12) Single Payment

## 7. Invoicing Instructions

The Contractor must submit invoices in accordance with the section entitled "Invoice Submission" of the general conditions. Invoices cannot be submitted until all work identified in the invoice is completed.

Invoices must be distributed as follows:

- (a) The original and one (1) copy must be forwarded to the address shown on page 1 of the Contract for certification and payment

## 8. Certifications

8.1 Compliance with the certifications provided by the Contractor in its bid is a condition of the Contract and subject to verification by Canada during the term of the Contract. If the Contractor does not comply with any certification or it is determined that any certification made by the Contractor in its bid is untrue, whether made knowingly or unknowingly, Canada has the right, pursuant to the default provision of the Contract, to terminate the Contract for default.

## 9. Applicable Laws

The Contract must be interpreted and governed, and the relations between the parties determined, by the laws in force in Nova Scotia.

## 10. Priority of Documents

If there is a discrepancy between the wording of any documents that appear on the list, the wording of the document that first appears on the list has priority over the wording of any document that subsequently appears on the list.

- (a) the Articles of Agreement;
- (b) the general conditions 2010A (2012-07-16), Goods (Medium Complexity)
- (c) Annex A, Requirement;
- (d) Annex B, Basis of Payment;
- (e) the Contractor's bid dated \_\_\_\_\_ (insert date of bid)

## 11. SACC Manual Clauses

G1005C - Insurance Requirements (2008-05-12)

B1501C - Electrical Equipment (2006-06-16)

### Delivery:

Delivery is Delivered Duty Paid (DDP) Incoterms 2000. The contractor is responsible for all delivery charges, administration, costs and risks of transport and customs clearance, including the payment of customs duties and taxes to the destination.

## **Annex A Requirement**

DND, 14 Wing Greenwood, has a requirement for a Sandblaster and accessories for the purpose of cleaning and removing paint from vehicle parts such as wheel assemblies, brake units and other various small parts. Installation and set up not required by the successful bidder.

Sandblaster system must meet the following minimum mandatory specifications:

1. Sandblaster to be an enclosed cabinet that propels high pressure with aluminum oxide to clean various materials, such as glass, metal, paint, etc.

### 2. CABINET:

- Working Chamber Dimensions min 47"X47"X42" to max 49"X49"X44"
- Carbon Steel construction - 12 Gauge
- Baron carbide pressure blast nozzle min 2/16" max 1/4"
- Two (2) access doors for part loading
- Two (2) safety door switches to prevent from blasting when door is open
- One (1) neon fixture for lighting
- Extra lighting - One (1) 250 Watts halogen
- One (1) large viewing window min 18"x23" to max 20"x25"
- Replaceable window protective shield
- One (1) electrical control panel including: on/off starting switch and on/off switch for extra lighting
- Cabinet ventilation - 850-950 ft<sup>3</sup>/min
- One (1) air blowing gun located inside the cabinet to facilitate maintenance
- One (1) foot control pedal
- High efficiency pressure regulator to allow adjustment of the air pressure
- Cabinet rubber lining with SBR 1/8" thick, to protect against abrasion of aluminum oxide

### 3. RECLAIMER :

- 850-950 cfm ventilation
- 15" - 17" diameter
- Pressure pot 1.0 cu ft. with AR7 adjustable valve, automatic exhaust for quick depressurization
- Reclaimer, inside rubber lining, to protect against abrasion of aluminum oxide
- 12 Gauge continuous weld reinforced steel construction
- Cyclone type dust separation
- Integrated hopper
- Perforated (1/8) steel screen drawer

### 4. DUST COLLECTOR:

- 850-950 cfm
- Bags with up to 160 sq. ft. filtering surface
- Air operated air shaker
- One TEFC 2 HP motor 600 Volts/3ph/60hz
- 99% efficiency to 3 microns
- 12 gauge continuous weld reinforced steel construction
- One (1) hinged service door
- Automatic shaker
- Turntable, 35"-37", on cart with 58"-62" outside railing

#### 5. AIR DRYER:

- up to 70 CFM

#### 6. WARRANTY

- minimum one year

#### 7. DOCUMENTATION

- The supplier must provide manuals and parts list for the Sandblaster.

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## **Annex B**

### **Basis of Payment**

The price of the bid will be evaluated in Canadian dollars, the Goods and Services Tax or the Harmonized Sales Tax excluded, FOB destination, Canadian Customs Duties and Excise Taxes included.

Delivery is Delivered Duty Paid (DDP) Incoterms 2000. The contractor is responsible for all delivery charges, administration, costs and risks of transport and customs clearance, including the payment of customs duties and taxes to the destination.

A bid must comply with the requirements of the bid solicitation and meet all mandatory criteria to be declared responsive. The responsive bid with the lowest evaluated price will be recommended for award of contract.

Item	Description	U of I	Qty	Unit Price	Extended Price
1	Sandblaster system, as fully detailed in Annex A.	lot	1	\$_____	\$_____

**Make/Model Offered:** \_\_\_\_\_

## ANNEX "C"

### CROSS-REFERENCE DATA

Bidders are requested to provide cross-reference below to identify the page(s) where each mandatory minimum specification can be demonstrated in their technical documentation provided with bid.

For the few criteria which are not identified in specification sheets/literature/brochures, your firm's indication of "**Compliant**" will be considered as certification that the requirement is met. Canada reserves the right to verify any and all information relating to mandatory requirements.

	Minimum Mandatory Requirements	Cross Reference Page #
1.	Sandblaster to be an enclosed cabinet that propels high pressure with aluminum oxide to clean various materials, such as glass, metal, paint, etc.	
2.	<b>CABINET:</b> <ul style="list-style-type: none"> <li>- Working Chamber Dimensions min 47"X47"X42" to max 49"X49"X44"</li> <li>- Carbon Steel construction - 12 Gauge</li> <li>- Baron carbide pressure blast nozzle min 2/16" max 1/4"</li> <li>- Two (2) access doors for part loading</li> <li>- Two (2) safety door switches to prevent from blasting when door is open</li> <li>- One (1) neon fixture for lighting</li> <li>- Extra lighting - One (1) 250 Watts halogen</li> <li>- One (1) large viewing window min 18"x23" to max 20"x25"</li> <li>- Replaceable window protective shield</li> </ul>	



	<ul style="list-style-type: none"> <li>- One (1) electrical control panel including: on/off starting switch and on/off switch for extra lighting</li> <li>- Cabinet ventilation - 850-950 ft3/min</li> <li>- One (1) air blowing gun located inside the cabinet to facilitate maintenance</li> <li>- One (1) foot control pedal</li> <li>- High efficiency pressure regulator to allow adjustment of the air pressure</li> <li>- Cabinet rubber lining with SBR 1/8" thick, to protect against abrasion of aluminum oxide</li> </ul>	
3.	<p><b>RECLAIMER :</b></p> <ul style="list-style-type: none"> <li>- 850-950 cfm ventilation</li> <li>- 15" - 17" diameter</li> <li>- Pressure pot 1.0 cu ft. with AR7 adjustable valve, automatic exhaust for quick depressurization</li> <li>- Reclaimer, inside rubber lining, to protect against abrasion of aluminum oxide</li> <li>- 12 Gauge continuous weld reinforced steel construction</li> <li>- Cyclone type dust separation</li> <li>- Integrated hopper</li> <li>- Perforated (1/8) steel screen drawer</li> </ul>	
4.	<p><b>DUST COLLECTOR:</b></p> <ul style="list-style-type: none"> <li>- 850-950 cfm</li> <li>- Bags with up to 160 sq. ft. filtering surface</li> <li>- Air operated air shaker</li> </ul>	

	<ul style="list-style-type: none"> <li>- One TEFC 2 HP motor 600 Volts/3ph/60hz</li> <li>- 99% efficiency to 3 microns</li> <li>- 12 gauge continuous weld reinforced steel construction</li> <li>- One (1) hinged service door</li> <li>- Automatic shaker</li> <li>- Turntable, 35"-37", on cart with 58"-62" outside railing</li> </ul>	
5.	5. AIR DRYER: - up to 70 CFM	
6.	WARANTY - minimum one year	
7.	Documentation. The supplier must provide manuals and parts list for the Sandblaster	

**Make/Model Offered:** \_\_\_\_\_