

RETURN BIDS TO:
RETOURNER LES SOUMISSIONS À:
Bid Receiving - PWGSC/Réception des soumissions -
TPSGC
11 Laurier/11 rue Laurier
Place du Portage, Phase III
Core 0A1/Noyau 0A1
Gatineau, Québec K1A 0S5
Gatineau
Ontario
K1A 0S5

SOLICITATION AMENDMENT
MODIFICATION DE L'INVITATION

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address
Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution
Property Management Project Division/Division du
projet de gestion immobilière
Sir Charles Tupper Building 4th Fl
Édifice Sir Charles Tupper 4e étage
A-425-F
2720 Riverside Drive/
2720, promenade Riverside
Ottawa
Ontario
K1A 0S5

Title - Sujet AFD SERVICES - RP-2 / CAMPUSES	
Solicitation No. - N° de l'invitation EP008-122111/B	Amendment No. - N° modif. 014
Client Reference No. - N° de référence du client 20122111	Date 2012-11-05
GETS Reference No. - N° de référence de SEAG PW-\$\$GC-003-61226	
File No. - N° de dossier gc003.EP008-122111	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2012-11-20	
Time Zone Fuseau horaire Eastern Daylight Saving Time EDT	
F.O.B. - F.A.B.	
Plant-Usine: <input checked="" type="checkbox"/> Destination: <input type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Rice, Tony G.	Buyer Id - Id de l'acheteur gc003
Telephone No. - N° de téléphone (613) 736-2870 ()	FAX No. - N° de FAX () -
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

This amendment is to respond to proposed questions from the industry. Similar questions from different organizations have been consolidated to facilitate responses. Bidders are advised that they may propose any follow up questions or inquiries in accordance with Article 2.1.1 of the RFP.

- Q41. The type/nature of insurance policies required to be carried by the Contractor, as stipulated in Annex E, are more commonly subscribed to provide coverage against exposure resulting from construction activities rather than the exposure resulting from property management services. For example, the notion of a Wrap-Up Liability insurance subscribed for the complete duration of the Contract (more common for Construction Activities) as opposed to the notion of a Commercial General Liability insurance renewed on an annual basis (more common for Facilities Management activities). Please confirm whether this is the intent of PWGSC, or whether different insurance requirements would be considered?
- A41. Bidder's must comply with the Insurance terms as indicated at Annex E to the Solicitation. PWGSC has consulted with the insurance industry and the Wrap-up Liability insurance described at Annex E better serves the requirements for Canada. Substitutes or different insurance will not be considered.
- Q42. Section 2035 06 (2010-01-11) of the SACC General Conditions – Higher Complexity – Services states that "(2) Contractor may also without the consent of the Contracting Authority: ... (b) subcontract any portion of the Work as is customary in the carrying out of similar contracts "We understand this to apply to the majority of the services comprising the Work, such as elevator maintenance, janitorial, snow removal, HVAC and fire system maintenance, etc. which we regard as customary to subcontract in the facilities management industry. Therefore, we assume that Contractor will not have to obtain Contracting Authority consent to subcontract portions of the Work for this Contract. Please confirm whether our assumption is correct or incorrect. If incorrect, please advise as to which services forming part of the Work will fall outside of this exception (or other exceptions in (2)) and will require Contracting Authority consent to subcontract."
- A42. In accordance with Section 2035 06 (2010-01-11) of the SACC General Conditions – Higher Complexity Article 2b. the contractor may subcontract work that is customary in carrying out of similar contracts. It is important for the bidder to identify which services will be delivered through subcontractors and describe why the proposed delivery method represents best value for Canada.
- The Bidder, as part of the Bid response to Evaluation Criterion 2.3.1 Organizational Structure and Use, is requested to indicate which services will be delivered through the use of internal resources and which will be delivered through subcontractors; describe why the proposed delivery method represents best value for Canada, As such the Contracting Authority will be aware of the proposed subcontracted work prior Contract Award.
- Q43. It is assumed that any future Portfolio new construction is excluded from the scope of the Conflict of Interest Clause at Article 7.20 even if such new construction occurs within the period of the contract or any additional option periods. Potential examples of new construction would be the Carling Campus expansion to meet future DND needs and the PWGSC sponsored redevelopment of Tunney's Pasture. Confirmation of this assumption is requested.
- A43. The assumption is incorrect.
- Amend RFP Article 7.20 as follows:
- Delete: RFP Article 7.20 as per Amendment 001 in its entirety.
- Replace with: Article 7.20

The Contractor agrees that during the term of the Contract, the Contractor shall be considered to not be eligible to present a bid in response to any other competitive procurement for the performance of any work, such as property management services, project delivery services or optional services as described herein, related to the assets defined in this Solicitation and the resulting Contract. This clause does not preclude the Contractor from bidding on a future replacement contract for RP-2.

Q44. We understand Annex H, Question 3.2 - Financial Scenarios are evaluated based on Scale 3. Can you please specify the basis for evaluation as it relates to the resulting cost estimate? In other words, what impact does the resulting cost estimate have on the evaluation?

A44. Yes, the Financial Scenarios provided at 3.2 of Annex H Evaluation Criteria will be evaluated using Scale 3.

Technical Scenario 1 (2.5.1) requests the Bidder to describe in detail how they would respond to PWGSC's requirement to inspect/test, repair and reinstall fire pumps. Technical Scenario 4 (2.5.4) requests the Bidder to describe how they would deliver the program of roof replacement projects.

The respective Financial Scenarios (3.2.1 and 3.2.2) are extensions of the responses provided to the Technical Scenarios (2.5.1 and 2.5.4) in order to evaluate the Bidder's response from an overall financial perspective by considering the resources, level of effort and costs that the Bidder would propose to make Bidder's response to the Technical Scenario (2.5.1 and 2.5.4) successful while providing best value to Canada. The resulting cost estimate is only one aspect that will be considered in the evaluations. The Bidder's response to the Financial Scenarios should demonstrate and justify:

- the resources, level of effort and costs as they relate to the proposed technical responses described by the Bidder provided in the Evaluation Criteria 2.5.1 and 2.5.4
- consistency between all elements of the bid and their application in the scenario, such as the proposed fees and the Terms of Payment
- the Bidder's understanding of the solicitation requirements, and
- how the Bidder's approach will provide best value to Canada.

Amend H - Evaluation Criteria 3.2

Insert at the end of 3.2.1 and 3.2.2

The Bidder should demonstrate and justify:

- the resources, level of effort and costs as they relate to the proposed technical responses described by the Bidder provided in the Evaluation Criteria 2.5.1 and 2.5.4
- consistency between all elements of the bid and their application in the scenario, such as the proposed fees and the Terms of Payment
- the Bidder's understanding of the solicitation requirements, and
- how the Bidder's approach will provide best value to Canada.

Q45. Will PWGSC please send editable versions of the RFP forms?

A45. Editable version are not available. Bidder must complete all forms and submit with its bid.