

**RETURN BIDS TO:**  
**RETOURNER LES SOUMISSIONS À:**  
Bid Receiving - PWGSC / Réception des soumissions -  
TPSGC  
11 Laurier St., / 11, rue Laurier  
Place du Portage, Phase III  
Core 0A1/Noyau 0A1  
Gatineau  
Québec  
K1A 0S5  
Bid Fax: (819) 997-9776

**SOLICITATION AMENDMENT**  
**MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

**Comments - Commentaires**

**Vendor/Firm Name and Address**  
**Raison sociale et adresse du**  
**fournisseur/de l'entrepreneur**

**Issuing Office - Bureau de distribution**  
Informatics Professional Services - EL  
Division/Services professionnels en informatique -  
division EL  
4C2, Place du Portage  
Gatineau  
Québec  
K1A 0S5

<b>Title - Sujet</b> INFORMATICS PROFESSIONAL SERVICES	
<b>Solicitation No. - N° de l'invitation</b> 24062-120046/A	<b>Amendment No. - N° modif.</b> 002
<b>Client Reference No. - N° de référence du client</b> 24062-120046	<b>Date</b> 2012-03-13
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$\$EL-619-23741	
<b>File No. - N° de dossier</b> 619el.24062-120046	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2012-03-23</b>	
<b>F.O.B. - F.A.B.</b> <b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input checked="" type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Perkins, Deborah	<b>Buyer Id - Id de l'acheteur</b> 619el
<b>Telephone No. - N° de téléphone</b> (819) 956-8656 ( )	<b>FAX No. - N° de FAX</b> ( ) -
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>	

**Instructions: See Herein**

**Instructions: Voir aux présentes**

<b>Delivery Required - Livraison exigée</b>	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> <b>Raison sociale et adresse du fournisseur/de l'entrepreneur</b>	
<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm</b> <b>(type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/</b> <b>de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

**This amendment No. 2 to Request for Proposal 24062-120046 is drawn up to address Questions and Answers as follows:**

**Article 1.2** Summary (b) is deleted in its entirety and replaced with:

- (b) It is intended to result in the award of one contract(s), for three years.

**Article 7.6** Contract Period (a) (i) is deleted and replaced with.

- (i) The "**Initial Contract Period**", which begins on the date the Contract is awarded and ends three (3) year(s) later.

**Article 7.6** Contract Period (a) (ii) and (b) are deleted in their entirety.

**Under section 4.1 of Appendix 1 to Annex A** the first sentence is amended as follows:

"Once the Quotation has been accepted by the Technical Authority and the Corporate Services Sector of TBS, the TA Form will be signed by Canada and provided to the Contractor for signature".

**Under Annex B :** Basis of Payment the table for the initial contract period is replaced with the following :

**INITIAL CONTRACT PERIOD:**

<b>Initial Contract Period (Date of Contract to )</b>						
	<b>(B)</b>	<b>(C*)</b>	<b>(D)</b>	<b>(E)</b>	<b>(F*)</b>	<b>(G)</b>
<b>Category of Personnel</b>	<b>Level of Expertise</b>	<b>Estimated Number of Days</b>	<b>SA Per Diem Rate</b>	<b>% Discount</b>	<b>Firm Per Diem Rate</b>	<b>Total Cost [CxF]</b>
Business Analyst	Level #3	1440	\$		\$	\$
Applications/Software Architect	Level #2	1440	\$		\$	\$
Programmer/Analyst	Level #2	1440	\$		\$	\$
Tester	Level #2	720	\$		\$	\$
<b>Total Estimated Contract Period Cost:</b>						\$ <TBD>

The Tables for Option Period 1 and Option Period 2 are deleted in their entirety.

**Question 1**

We are looking for clarification on the alignment of the Statement of Work and the Evaluation Criteria & Response Tables for the Business Analyst L3. That is the Tasks (Pg41 of 78) and Deliverables (Pg.43 of 78) for the Business Analyst are more functional than technical yet the evaluation grids are overtly technical in nature, particularly for the Rated requirements (R3 and R4). Further, the SOW indicates that OCHRO is "tasked with building HR applications that can be commonly used across the entire government" but there is no criteria that evaluates the BA's experience in enterprise systems, HR systems, performance measurement, shared services let alone Government of Canada, compensation, HR policy and so forth. The concern is that a Business Analyst resource that is compliant to the current mandatory criteria and scores well with the rated is not likely to be a good fit to perform the work described in the SOW 1.0 Background and 2.0 Scope. Moreover, resources with the skills and experience to effectively provide the kind of business analysis for Official Languages, Talent Management, Compensation and Labour Relations would not compete rate-wise with the resources that would comply with the published evaluation grids. These grids are for generic Business Analysts and we are concerned that any (compliant) resource we might place based on the specification would not be able to support TBS's business needs properly.

We request that TBS consider changing the requirements for the Business Analyst positions such that there are mandatory and rated requirements that relate to the scope and nature of OCHRO's business.

**Answer 1**

We've reviewed the SOW and evaluation criteria and have determined that they are reflective of the work required and no changes will be made.

**Question 2**

Would the Crown consider having the bilingual criteria apply to only one of the Business Analyst?

**Answer 2**

Since one of our clients is the Official Languages section, both Business Analysts must be fluently bilingual.

**Question 3**

Business Analyst Level 3, R2, full points are given for 10 years of .NET/SQL Service environment. This question is two-fold: Since .NET has been widely used only since 2005.

- a. Therefore it is typical for the Crown to ask for 5 to 7 years of .Net for full points.
- b. In addition since the Application Architect resources are not required to have SQL Server experience, we ask the Crown to change "SQL Server" and make it more inclusive by using "SQL driven databases".

**Answer 3**

- a. Version 1.0 of .Net was released in February 2002 so we will not be amending the point scale for that criterion.
- b. The Crown is willing to accept "SQL driven databases".

**Question 4**

Please see Annex D Bid Evaluation Criteria and Response Tables, Rated Resource Criteria, B.1 Business Analyst-Level 3, R1 and confirm that a "Business Analyst Masters Certificate" from York University (Schulich School of Business) is considered equivalent to IIBA or CBAP certification.

**Answer 4**

MBA or CBAP, CCBA certifications. Certificates or diplomas from a post-secondary institution in a program such as Business Analysis, System Analysis, User Requirements for Software Development or Business Process modeling / reengineering would also be accepted.

**Question 5**

In reference to Business Analyst – Level 3, Rated requirement # 2, "experience as a senior business analyst on an application development and/or enhancement / support\* project with a .Net/SQL Server technical environment". To qualify as Level 2, the Business Analyst may have just 10 years' experience in the role. Yet, to achieve full points, that BA must have worked as a senior BA in a .NET environment continuously with no interruption for the past 10 years, since the .NET framework was first released (February, 2002); it is doubtful that is true of anyone anywhere. May we respectfully suggest that the scoring be adjusted, perhaps as follows:

Over 48 months	20 points
37 – 48 months	15 points
25 – 36 months	10 points
13 – 24 months	5 points
0 – 12 months	0 points

**Answer 5**

The point scale for R2 for the Business Analyst is amended as follows:

73 or more months = 20 points

49 to 72 months = 10 points

25 to 48 months = 5 points

0 to 24 months = 0 points

**Question 6**

Part 3 – Bid Preparation Instructions 3.2 Section 1: Technical Bid (v) Customer Reference contact information. It is the bidder's interpretation that this section outlines the reference information required at Annex F Mandatory Corporate Requirements M1 and is not related to the proposed resources as there are no reference requirements for the resources within the RFP. Please confirm.

Solicitation No. - N° de l'invitation

24062-120046/A

Client Ref. No. - N° de réf. du client

24062-120046

Amd. No. - N° de la modif.

002

File No. - N° du dossier

619e124062-120046

Buyer ID - Id de l'acheteur

619e1

CCC No./N° CCC - FMS No/ N° VME

---

### **Answer 6**

This section is over and above that outlined in Annex F. Under Annex F the supplier must supply 2 references with their bid and as described under M1. 3.2 Section 1 is in the RFP should it become essential to request additional references for clarifications on issues other than that outlined in Annex F, MI.

### **Question 7**

Programmer Analyst (M2) – the combination of ASP.Net and C#.Net is not a pairing common can you amend the requirement to be 4 years experience in ASP.Net or C.Net similar to R2 of that category.

### **Answer 7**

No change will be made to the evaluation criterion.

### **Question 8**

Does the candidate need to sign the “Non-Disclosure Agreement” (Appendix 3 of Annex A) at bid closing or after contract award?

### **Answer 8**

After contract award.

**ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED.**