

RETURN BIDS TO:

RETOURNER LES SOUMISSIONS À:

Bid Receiving
PWGSC
33 City Centre Drive
Suite 480
Mississauga
Ontario
L5B 2N5
Bid Fax: (905) 615-2095

Revision to a Request for a Standing Offer

Révision à une demande d'offre à commandes

Regional Individual Standing Offer (RISO)

Offre à commandes individuelle régionale (OCIR)

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Offer remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'offre demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address

Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution

Public Works and Government Services Canada
Ontario Region
33 City Centre Drive
Suite 480
Mississauga
Ontario
L5B 2N5

Title - Sujet MEAT, FISH & POULTRY		
Solicitation No. - N° de l'invitation W0113-11J112/A		Date 2012-05-10
Client Reference No. - N° de référence du client W0113-11J112		Amendment No. - N° modif. 001
File No. - N° de dossier TOR-1-34576 (033)	CCC No./N° CCC - FMS No./N° VME	
GETS Reference No. - N° de référence de SEAG PW-\$TOR-033-5921		
Date of Original Request for Standing Offer		2012-05-02
Date de la demande de l'offre à commandes originale		
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2012-05-18		Time Zone Fuseau horaire Eastern Daylight Saving Time EDT
Address Enquiries to: - Adresser toutes questions à: Martin, Lesley		Buyer Id - Id de l'acheteur tor033
Telephone No. - N° de téléphone (905) 615-2076 ()	FAX No. - N° de FAX (905) 615-2060	
Delivery Required - Livraison exigée		
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:		
Security - Sécurité This revision does not change the security requirements of the Offer. Cette révision ne change pas les besoins en matière de sécurité de la présente offre.		

Instructions: See Herein

Instructions: Voir aux présentes

Acknowledgement copy required	Yes - Oui	No - Non
Accusé de réception requis	<input type="checkbox"/>	<input type="checkbox"/>
The Offeror hereby acknowledges this revision to its Offer. Le proposant constate, par la présente, cette révision à son offre.		
Signature	Date	
Name and title of person authorized to sign on behalf of offeror. (type or print) Nom et titre de la personne autorisée à signer au nom du proposant. (taper ou écrire en caractères d'imprimerie)		
For the Minister - Pour le Ministre		

Amendment 001 answers questions from potential offerors and makes changes to the Mandatory Criteria, Annex B and Annex D.

Questions & Answers

- Q1. Could you please clarify what a "priority item" is.
- A1. Priority Items are main staple items that DND must have to run / operate their kitchens, i.e. milk, eggs, chicken breast, fresh produce, etc.
- Q2. Could you please clarify what "low shipping volume" is.
- A2. Low shipping volume is when DND orders a lower than normal volume of goods.

Amendment

At 1.1.1 Mandatory Technical Criteria

Delete: In its entirety

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1.1.1 Mandatory Technical Criteria

Item #	Mandatory Criteria
1	The Offeror must have a minimum 7 years in institutional food service supply chain experience within the last 15 years providing services similar to Annex A - Statement of Work. The Offeror must provide documentation outlining their experience
2	The Offeror must have a minimum annual sales record of \$6,000,000.00 within the last 5 years The Offeror must provide documentation outlining their annual sales record
3	The Offeror must provide documentation outlining their stock rotation and HACCP standards.
4	The Offeror must provide documentation in the form of a detailed plan that addresses each of the items listed below: a. Partial case lots b. Low shipping volume c. Holiday non delivery periods d. Priority items

At 1.2.1 Mandatory Financial Criteria

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1.2.1 Mandatory Financial Criteria

The Offeror must complete and submit with its offer, Annex B - Basis of Payment, in Canadian funds. Pricing must be provided for all line items and a % amount for B. Special Orders

Bids will be evaluated based on the prices detailed in Annex B - Basis of Payment. The prices detailed in Annex B - Basis of Payment will be input into Annex D - Financial Evaluation for price evaluation purposes

The price used in the evaluation will be the Total Evaluated Cost which is calculated as follows:

Total Evaluated Cost is the sum of Total Evaluated Price - Case Price plus Total Evaluated Price - kg Price.

Total Evaluated Price - Case Price is the sum of Firm Extended price. Total Evaluated Price - kg Price is calculated the same.

Firm Extended Price is the Estimated Case Quantity multiplied by the Firm Case Price or the Estimated kg Quantity multiplied by the Firm Price per kg.

At 1.2.3 Pack or Unit Size

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1.2.3 Pack or Unit Size

If a requested size is no longer available, it is up to the offeror to contact the Contracting Authority no later than seven (7) calendar days prior to the closing date with a proposed alternative size.

Where changes to pack or unit size are proposed (a) or (b) or (c) must be met:

- a. The proposed change is necessary because the original pack size specified is unavailable in the industry;
- b. The new proposed size reflects the next size up or down (from the original size specified) that is available in the industry;
- c. There is less than a 15% difference between the original size specified and the proposed alternative size.

Any changes to the product pack and or size will be made by the Contracting Authority through an amendment to the Request for Standing Offer document. The offeror can not substitute sizes in their offer that have not been approved.

At ANNEX B - BASIS OF PAYMENT

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ANNEX B BASIS OF PAYMENT

Firm unit prices in Canadian funds including Canadian customs duties, excise taxes, and F.O.B. Destination. The total amount of Goods and Services Tax (GST) or Harmonized Sales Tax (HST) is to be shown separately, if applicable

A. Standard Inventory Products

Prices stated in Annex B are firm for a period of three (3) months from the date of Standing Offer issue.

On expiry of a firm pricing period as described above, the Offeror may update / revise pricing to meet current market conditions. Once pricing has been updated, it is firm for a period of three (3) months.

Any and all requests for pricing updates/revisions must be forwarded to the Contracting Authority for review and approval.

Updates will require a minimum of two weeks notice to allow consideration for any changes and the changes to be implemented.

B. Special Orders

Product(s) ordered by DND which are not included in Table 1 below will be charged in accordance with the Offeror's master price list, less a discount of ____%. The Offeror must provide the master price list at time of Standing Offer award.

The total limitation of expenditure for all Special Orders is \$800,000.00 (including GST/HST)

Table 1: Standard Inventory Products - Firm Case Price

Item	Product / Item Description	Brand	Case Description	Firm Case Price
BEEF				
1	BEEF, BURGER, ROADHOUSE, BEAR CLAW, 6 oz	Roadhouse	30 X 170 g	\$
2	BEEF, GROUND, LEAN, 92%, FROZEN		2 x 2.5 kg	\$
3	BEEF, SALISBURY STEAK		26 X 170 g	\$
4	BEEF, SIRLOIN STRIPS, RAW		2 x 2 kg	\$
5	BEEF, STRIPLOIN STEAK, CENTRE CUT, AAA		50 x 225 g	\$
6	BEEF, STEAK, PHILLY		40 X 4 oz	\$
DELI MEATS				
7	HAM, COOKED, DICED	Maple Leaf	1 x 5 kg	\$
GAME				
8	BISON, BURGER		40 x 170 g	\$
9	QUAIL, WHOLE, ROYAL		48 x 190 g	\$
FISH AND SEAFOOD				
10	SHRIMP, PEELED & DEVEINED, RAW 26/30 COUNT	Highliner	2 x 1.13	\$
11	SHRIMP, 31 / 40 COUNT, RAW, TAIL OFF, P&D	Highliner	5 x 2lb	\$
12	SHRIMP SALAD, COOKED, 150-250 CT	Highliner	2 x 2.27 kg	\$
13	SCALLOPS, 20 / 30 COUNT		2 x 2.27 kg	\$
14	HADDOCK, BATTERCRISP, FILLETS	Highliner	35 X 112 g	\$
15	SOLE, FILLETS, BREADED, HEALTHYBAKE	Highliner	1 x 4.536 kg	\$
16	SALMON BURGER, UNBREADED	HighLiner		\$
17	CRAB, CHUNKS, IMITATION		12 x 1.13 kg	\$
18	SHRIMP, SKEWERS		6 x 12ea	\$
19	COD, HERB, CRUSTED	HighLiner	29 x 4.54 Kg	\$
20	SALMON, ASIAN GLAZED, 3-4 oz	HighLiner	4.54 kg	\$
21	SALMON, MEDITERRANEAN	HighLiner	29 x170 g	\$
22	COD, LOIN, 5oz	HighLiner	1 x 4.54	\$
23	HADDOCK, LOIN, 5oz	HighLiner	1 x 10lb	\$
24	SALMON, LOIN, BONELESS,	HighLiner	1 X 3 lbs	\$

	SKINLESS, 6oz			
PORK				
25	BACON, PEAMEAL	Elite	1 x 5 kg	\$
26	BACON, SLICED, REGULAR		1 x 5 kg	\$
27	PORK, DICED	Olymel	2 x 2.5 kg	\$
28	PORK, CHOPS, CENTRE CUT, BONELESS	Elite	35 x 141g/Layer Pack	\$
29	PORK, CUTLET, DELICATED	Elite	40 X 113g/Layer Pack	\$
30	PORK, STRIPS	Elite	2 x 2.5 kg	\$
31	PORK, SOUVLAKI		40 x 100 g	\$
32	HAM, SLICES, VEGETARIAN	Yves	12 x 155 g	\$
33	PORK, RIBLET, COOKED	Pierre	60 x 84 g	\$
34	PORK, SHREDDED, IN A BAG		4 x 1.13 kg	\$
POULTRY				
35	TURKEY CUTLET, IQF, LAYER PACK, 180g EACH		25 x 180 g	\$
36	TURKEY, ROAST, COOKED, DARK, BONELESS	Lou's	4 x 1 kg avg	\$
37	TURKEY, WHOLE		2 x 11 kg Avg	\$
38	TURKEY, ROAST, COOKED, WHITE, BONELESS	Lou's	4x 1.4kg avg	\$
39	TURKEY, BREAST, SEMI BONLESS		2 x 7 kg Avg	\$
40	CHICKEN, BRST STRIPS, BREADED, WHITE MEAT, WHOLE MUSCLE		2 x 2 kg	\$
41	CHICKEN KIEV, FULL MUSCLE		24 x 200 g	\$
42	CHICKEN BALLS		2 X 2 kg	\$
43	CHICKEN, SOUVLAKI		40 x 90 g	\$
44	CHICKEN, BREADED, PIECES, 75/90 COUNT		1x 4 kg	\$
45	CHICKEN, WINGS, DUSTED, UNCOOKED		1 x 5 kg	\$
46	CHICKEN, DRUMSTICK		1 X 5 kg	\$
47	CHICKEN, QUARTERS, FROZEN (Whole chicken quartered)	Olymel	48 x 1 each	\$
48	CHICKEN, BRST, 6oz B/S, LESS THAN 20% WATER		1 x 4 kg	\$
49	CHICKEN, FAJITA STRIPS, COOKED,		1 x 4.54 kg	\$
50	CHICKEN, DICED, COOKED	Flamingo	1 X 4 kg	\$
SAUSAGE				
51	SAUSAGE ROUNDS, PORK, PRE-COOKED	Schnieders	100 x 45 g	\$
52	SAUSAGE, DEBRIZINI, COOKED	European	1 x 4.54 kg	\$
53	SAUSAGE, PORK, BREAKFAST	Olymel	1 X 5 kg	\$
54	JUMBO FRANKS, 75 g	Shopsy's, Bulk Pack	1 x 3 kg	\$
55	JUMBO FRANKS, 75 g, VEGETARIAN	Yves	1 x 4.54 kg	\$

VEAL				
56	VEAL, CORDON SWISS		32 x 170 g	\$
57	VEAL CUTLETS, DELICATED		40 x 125 g	\$

Table 2: Standard Inventory Products - Firm Price per kg

Item	Product / Item Description	Brand	Case Description	Firm Price per kg
BEEF				
58	BEEF, INSIDE ROUND, AAA		3 x 12-16 kg	\$
59	BEEF, PRIME RIB, BONE-IN, AAA		1 x 10 kg Avg	\$
DELI MEATS				
60	SALAMI, GENOA	Parma	2 x 2 kg Avg	\$
61	SAUSAGE, KIELBASA, COIL		3 X 1.75 kg Avg	\$
62	BOLOGNA, ALL BEEF	Maple Leaf	2 x 4 kg Avg	\$
63	CHICKEN BREAST, ROLL, SMOKED		2 x 3 kg Avg	\$
64	TURKEY, BREAST, COOKED		2 x 4 kg Avg	\$
65	BEEF, MONTREAL SMOKED MEAT		2 x 2 kg Avg	\$
66	ROAST BEEF, COOKED		1 x 3 kg Avg	\$
67	PASTRAMI, FLAT		2 x 2 kg Avg	\$
68	HAM, BLACK FOREST		2 x 4 kg Avg	\$
GAME				
69	BISON, TENDERLOIN		1 x 4 kg	\$
70	DUCK, BREAST, SMOKED (NOT DRIED)		32 X 180 g	\$
FISH AND SEAFOOD				
71	TROUT, FILLETS	Cold Water	1 x 5 kg	\$
PORK				
72	PORK LOIN, BONELESS		4 x 5 kg Avg	\$
73	PORK. TENDERLOIN		1 x 5 kg	\$
74	PORK, RIBS, BABY BACK DANISH, TAIL OFF	Elite	1 X 5 kg Avg	\$
75	HAM, SMOKED, SKIN ON, BONE IN		2 x 10 kg Avg	\$
76	HAM, TOUPIE, FRESH	Melrose	2 x 6 kg Avg	\$
POULTRY				
77	TURKEY, UTILITY, WHOLE		2 x 10 kg Avg	\$

At ANNEX D - FINANCIAL EVALUATION**Delete:** In its entirety**Insert:**

ANNEX D
FINANCIAL EVALUATION - Revision 1

For evaluation purposes, a bid price analysis will be performed using firm prices from Annex B - Basis of payment and estimated quantities. The estimated quantities are used as a guideline for evaluation purposes and are not a guarantee of actual usage.

Item	Product / Item Description	Case Description	Estimated Case Quantity	Firm Case Price	Firm Extended Price
1	BEEF, BURGER, ROADHOUSE, BEAR CLAW, 6 oz	30 X 170 g	184	\$	\$
2	BEEF, GROUND, LEAN, 92%, FROZEN	2 x 2.5 kg	672	\$	\$
3	BEEF, SALISBURY STEAK	26 X 170 g	130	\$	\$
4	BEEF, SIRLOIN STRIPS, RAW	2 x 2 kg	100	\$	\$
5	BEEF, STRIPLOIN STEAK, CENTRE CUT, AAA	50 x 225 g	526	\$	\$
6	BEEF, STEAK, PHILLY	40 X 4 oz	10	\$	\$
7	HAM, COOKED, DICED	1 x 5 kg	10	\$	\$
8	BISON, BURGER	40 x 170 g	8	\$	\$
9	QUAIL, WHOLE, ROYAL	48 x 190 g	6	\$	\$
10	SHRIMP, PEELED & DEVEINED, RAW 26/30 COUNT	2 x 1.13	144	\$	\$
11	SHRIMP, 31 / 40 COUNT, RAW, TAIL OFF, P&D	5 x 2lb	144	\$	\$
12	SHRIMP SALAD, COOKED, 150-250 CT	2 x 2.27 kg	16	\$	\$
13	SCALLOPS, 20 / 30 COUNT	2 x 2.27 kg	44	\$	\$
14	HADDOCK, BATTERCRISP, FILLETS	35 X 112 g	120	\$	\$
15	SOLE, FILLETS, BREADED, HEALTHYBAKE	1 x 4.536 kg	74	\$	\$
16	SALMON BURGER, UNBREADED		42	\$	\$
17	CRAB, CHUNKS, IMITATION	12 x 1.13 kg	26	\$	\$
18	SHRIMP, SKEWERS	6 x 12ea	30	\$	\$
19	COD, HERB, CRUSTED	29 x 4.54 Kg	40	\$	\$
20	SALMON, ASIAN GLAZED, 3-4 oz	4.54 kg	17	\$	\$
21	SALMON, MEDITERRANEAN	29 x 170 g	18	\$	\$
22	COD, LOIN	1 x 4.54	66	\$	\$
23	HADDOCK, LOIN	1 x 10lb	76	\$	\$
24	SALMON, LOIN, BONELESS, SKINLESS	1 X 3 lbs	164	\$	\$
25	BACON, PEAMEAL	1 x 5 kg	200	\$	\$
26	BACON, SLICED, REGULAR	1 x 5 kg	812	\$	\$
27	PORK, DICED	2 x 2.5 kg	75	\$	\$
28	PORK, CHOPS, CENTRE CUT, BONELESS	35 x 141g/Layer Pack	140	\$	\$
29	PORK, CUTLET, DELICATED	40 X 113g/Layer Pack	30	\$	\$
30	PORK, STRIPS	2 x 2.5 kg	66	\$	\$
31	PORK, SOUVLAKI	40 x 100 g	140	\$	\$
32	HAM, SLICES, VEGETARIAN	12 x 155 g	4	\$	\$

Solicitation No. - N° de l'invitation

W0113-11J112/A

Client Ref. No. - N° de réf. du client

W0113-11J112

Amd. No. - N° de la modif.

001

File No. - N° du dossier

TOR-1-34576

Buyer ID - Id de l'acheteur

tor033

CCC No./N° CCC - FMS No/ N° VME

33	PORK, RIBLET, COOKED	60 x 84 g	68	\$	\$
34	PORK, SHREDDED, IN A BAG	4 x 1.13 kg	100	\$	\$
35	TURKEY CUTLET, IQF, LAYER PACK, 180g EACH	25 x 180 g	80	\$	\$
36	TURKEY, ROAST, COOKED, DARK, BONELESS	4 x 1 kg avg	225	\$	\$
37	TURKEY, WHOLE	2 x 11 kg Avg	2	\$	\$
38	TURKEY, ROAST, COOKED, WHITE, BONELESS	4x 1.4kg avg	246	\$	\$
39	TURKEY, BREAST, SEMI BONELESS	2 x 7 kg Avg	15	\$	\$
40	CHICKEN, BRST STRIPS, BREADED, PAR-FRIED	2 x 2 kg	396	\$	\$
41	CHICKEN KIEV, FULL MUSCLE	24 x 200 g	90	\$	\$
42	CHICKEN BALLS	2 X 2 kg	30	\$	\$
43	CHICKEN, SOUVLAKI	40 x 90 g	200	\$	\$
44	CHICKEN, BREADED, PIECES, 75/90 COUNT	1x 10-12 kg	164	\$	\$
45	CHICKEN, WINGS, DUSTED, UNCOOKED	1 x 5 kg	692	\$	\$
46	CHICKEN, DRUMSTICK	1 X 5 kg	46	\$	\$
47	CHICKEN, QUARTERS, FROZEN	48 x 1 each	55	\$	\$
48	CHICKEN, BRST, 6oz B/S, LESS THAN 20% WATER	1 x 4 kg	588	\$	\$
49	CHICKEN, FAJITA STRIPS, COOKED,	1 x 4.54 kg	56	\$	\$
50	CHICKEN, DICED, COOKED	1 X 4 kg	94	\$	\$
51	SAUSAGE ROUNDS, PORK, PRE-COOKED	100 x 45 g	100	\$	\$
52	SAUSAGE, DEBRIZINI, COOKED	1 x 4.54 kg	44	\$	\$
53	SAUSAGE, PORK, BREAKFAST	1 X 5 kg	228	\$	\$
54	JUMBO FRANKS, 75 g	Pack	30	\$	\$
55	JUMBO FRANKS, 75 g, VEGETARIAN	Pack	4	\$	\$
56	VEAL, CORDON SWISS	32 x 170 g	30	\$	\$
57	VEAL CUTLETS, DELICATED	40 x 125 g	121	\$	\$

Total Evaluated Price - Case Price \$ _____

Item	Product / Item Description	Case Description	Estimated kg Quantity	Firm Price per kg	Firm Extended Price
58	BEEF, INSIDE ROUND, AAA	3 x 12-16 kg	624	\$	\$
59	BEEF, PRIME RIB, BONE-IN, AAA	1 x 10 kg Avg	3,800	\$	\$
60	SALAMI, GENOA	2 x 2 kg Avg	284	\$	\$
61	SAUSAGE,	3 X 1.75 kg Avg	362.25	\$	\$

	KIELBASA, COIL				
62	BOLOGNA, ALL BEEF	2 x 4 kg Avg	592	\$	\$
63	CHICKEN BREAST, ROLL, SMOKED	2 x 3 kg Avg	1,392	\$	\$
64	TURKEY, BREAST, COOKED	2 x 4 kg Avg	1,216	\$	\$
65	BEEF, MONTREAL SMOKED MEAT	2 x 2 kg Avg	1,168	\$	\$
66	ROAST BEEF, COOKED	1 x 3 kg Avg	519	\$	\$
67	PASTRAMI, FLAT	2 x 2 kg Avg	532	\$	\$
68	HAM, BLACK FOREST	2 x 4 kg Avg	1,608	\$	\$
69	BISON, TENDERLOIN	1 x 4 kg	52	\$	\$
70	DUCK, BREAST, SMOKED (NOT DRIED)	32 X 180 g	52	\$	\$
71	TROUT, FILLETS	1 x 5 kg	210	\$	\$
72	PORK LOIN, BONELESS	4 x 5 kg Avg	6,060	\$	\$
73	PORK, TENDERLOIN	1 x 5 kg	700	\$	\$
74	PORK, RIBS, BABY BACK DANISH, TAIL OFF	1 X 5 kg Avg	1,445	\$	\$
75	HAM, SMOKED, SKIN ON, BONE IN	2 x 10 kg Avg	2,820	\$	\$
76	HAM, TOUPIE, FRESH	2 x 6 kg Avg	2,376	\$	\$
77	TURKEY, UTILITY, WHOLE	2 x 10 kg Avg	2,600	\$	\$

Total Evaluated Price - Kg Price \$ _____

Total Evaluated Cost \$ _____