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Public Works and Government Services / Travaux
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Kingston Procurement
Des Acquisitions Kingston
86 Clarence Street, 2nd floor
Kingston
Ontario
K7L 1X3
Bid Fax: (613) 545-8067

Revision to a Request for a Standing Offer
Révision à une demande d'offre à commandes

Regional Individual Standing Offer (RISO)
Offre à commandes individuelle régionale (OCIR)

The referenced document is hereby revised; unless
otherwise indicated, all other terms and conditions of
the Offer remain the same.

Ce document est par la présente révisé; sauf
indication contraire, les modalités de l'offre demeurent
les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address
Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution
Public Works and Government Services / Travaux
publics et services gouvernementaux
Kingston Procurement
Des Acquisitions Kingston
86 Clarence Street, 2nd floor
Kingston
Ontario
K7L 1X3

Title - Sujet Ground Handling Service	
Solicitation No. - N° de l'invitation W0125-12T003/A	Date 2012-11-01
Client Reference No. - N° de référence du client W0125-2-T003	Amendment No. - N° modif. 004
File No. - N° de dossier KIN-2-38107 (620)	CCC No./N° CCC - FMS No./N° VME
GETS Reference No. - N° de référence de SEAG PW-\$KIN-620-5927	
Date of Original Request for Standing Offer Date de la demande de l'offre à commandes originale 2012-09-20	
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2012-11-22	
Address Enquiries to: - Adresser toutes questions à: Porter, Marta M.	Buyer Id - Id de l'acheteur kin620
Telephone No. - N° de téléphone (613) 547-7587 ()	FAX No. - N° de FAX (613) 545-8067
Delivery Required - Livraison exigée	
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:	
Security - Sécurité This revision does not change the security requirements of the Offer. Cette révision ne change pas les besoins en matière de sécurité de la présente offre.	

Instructions: See Herein

Instructions: Voir aux présentes

Acknowledgement copy required	Yes - Oui	No - Non
Accusé de réception requis	<input type="checkbox"/>	<input type="checkbox"/>
The Offeror hereby acknowledges this revision to its Offer. Le proposant constate, par la présente, cette révision à son offre.		
Signature	Date	
Name and title of person authorized to sign on behalf of offeror. (type or print) Nom et titre de la personne autorisée à signer au nom du proposant. (taper ou écrire en caractères d'imprimerie)		
For the Minister - Pour le Ministre		

Amendment 004 to Solicitation - Ground Handling Service

Questions from bidders with response back from Public Works and Government Services Canada.

Question 1:

Further to the recent amendment #002 to the above RFP, specifically question #2, we request to have the company profile requirements changed to read; the legal entity submitting the bid is not required to have experience washing aircraft, but their staff or a sub contractor must.

Answer 1:

The Company Profile has been amended to read the following. Please refer to the amended Mandatory Technical Criteria:

“Offeror must provide with their offer, documentation to prove that the legal entity which is submitting the offer or its subcontractor has managed and performed a minimum of four (4) full aircraft washes (as defined in the Statement of Work) on Hercules Aircraft or other multi-engine transport or multi-engine passenger aircraft within the past six (6) years (from the RFSO closing date).”

Question 2:

In amendment #002 the following question and answer were included.

Question 9:

During the site visit it was stated that DND would be responsible for bringing the aircraft into the hanger for washing. The RFP, Annex D labelled Insurance Requirement paragraph 1 states: the contractor is required to have automobile insurance. If the contractor is not going to be involved with the aircraft movement why would the contractor require automobile insurance?

Answer 9:

Automobile Insurance is required if the contractor comes onto Canada's premises to perform his work with his own vehicle. It is not restricted only to aircraft movement to the hangar.

In the above response it would seem that the crown is indicating that private automobile insurance required to operate a motor vehicle is not enough for the individuals to proceed to and from work. The problem is that you are asking the company to cover the automobile insurance of its employees to drive to/from the work location. If this is the intent, the crown has to understand that the price of this insurance will be passed on to the crown in our bid.

We fail to see the requirement of the company requiring to provide this automobile insurance whereas the individuals driving their privately owned vehicles to and from work are required to their own insurance to operate their motor vehicle.

Answer 2:

The "Company" is who the crown is contracting with, therefore it will be the awarded contractor who is responsible for acquiring and providing proof of the automobile insurance.

Question 3:

In amendment #002 the following question and answer were included.

Question 10:

During the site visit it was stated that DND would be providing the chemicals/soap to washing the aircraft which is controlled by DND in the boiler room. In the RFP page 23 of 35 paragraph 4.3.1, it states the contractor would be providing the chemicals. Can you confirm that the contractor will not be providing the chemicals?

Answer 10:

The soap at 1 hanger is not necessarily the correct soap for the Hercules CC130. The contractor will insert the soap approved for CC130 use. Storage space will be provided.

Can the crown confirm past usage of the soap for washing the Hercules? Is there a number that the crown can confirm that 1 (208 litre) drum will wash how many aircraft?

Answer 3:

As the hangar is new, the best estimate that can be provided at this time is 20 - 30 litres per aircraft wash.

Amendment 004 is also being raised to amend the following:

REFER: PART 4-Evaluation Procedures and Basis of Selection,1.1 Technical Evaluation, 1.1.1 Mandatory Technical Criteria

DELETE: In its Entirety

INSERT: PART 4-Evaluation Procedures and Basis of Selection,1.1 Technical Evaluation, 1.1.1 Mandatory Technical Criteria

Failure to meet any of the following mandatory criteria at bid closing will render your submission non-responsive and it will be given no further consideration.

Mandatory Technical Criteria	
MT1	Provision of pricing as requested in Annex B, Basis of Payment.
MT2	Company Profile: Offeror must provide with their offer, documentation to prove that the legal entity which is submitting the offer or its subcontractor has managed and performed a minimum of four (4) full aircraft washes (as defined in the Statement of Work) on Hercules Aircraft or other multi-engine transport or multi-engine passenger aircraft within the past six (6) years (from the RFSO closing date).
MT3	Resumes: The Offeror must provide with their offer, resumes of all proposed personnel (minimum 5 personnel plus an on-site supervisor for a total of six (6) personnel as per the Basis of Payment). Resumes for all proposed personnel must clearly demonstrate experience on a minimum of four (4) full aircraft washes (as defined in the Statement of Work) on Hercules Aircraft or other multi-engine transport or multi-engine passenger aircraft within the past six (6) years (from the RFSO closing date).

If your tender has already been forwarded and you wish to revise same, this revision should be faxed and reach the bid receiving area before the closing date. The tender number and the closing date are to be shown on the first page of your fax.