

**RETURN BIDS TO:**  
**RETOURNER LES SOUMISSIONS À:**  
**Bid Receiving - PWGSC / Réception des  
soumissions - TPSGC**  
**Place du Portage, Phase III**  
**Core 0A1/Noyau 0A1**  
**11 Laurier St./11, rue Laurier**  
**Gatineau**  
**Québec**  
**K1A 0S5**  
**Bid Fax: (819) 997-9776**

**REQUEST FOR PROPOSAL**  
**DEMANDE DE PROPOSITION**

**Proposal To: Public Works and Government  
Services Canada**

We hereby offer to sell to Her Majesty the Queen in right of Canada, in accordance with the terms and conditions set out herein, referred to herein or attached hereto, the goods, services, and construction listed herein and on any attached sheets at the price(s) set out therefor.

**Proposition aux: Travaux Publics et Services  
Gouvernementaux Canada**

Nous offrons par la présente de vendre à Sa Majesté la Reine du chef du Canada, aux conditions énoncées ou incluses par référence dans la présente et aux annexes ci-jointes, les biens, services et construction énumérés ici sur toute feuille ci-annexée, au(x) prix indiqué(s).

**Comments - Commentaires**

THIS SOLICITATION CONTAINS A SECURITY  
REQUIREMENT

<b>Title - Sujet</b> 3 Resources - ERP Analysts	
<b>Solicitation No. - N° de l'invitation</b> G7801-120018/A	<b>Date</b> 2013-01-03
<b>Client Reference No. - N° de référence du client</b> G7801-120018	
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$\$XN-105-25284	
<b>File No. - N° de dossier</b> 105xn.G7801-120018	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2013-01-24</b>	<b>Time Zone Fuseau horaire</b> Eastern Standard Time EST
<b>F.O.B. - F.A.B.</b> <b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input checked="" type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Ward, Kristen	<b>Buyer Id - Id de l'acheteur</b> 105xn
<b>Telephone No. - N° de téléphone</b> (819) 994-0985 ( )	<b>FAX No. - N° de FAX</b> (819) 934-8626
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b> HUMAN RESOURCES AND SKILLS DEVELOPMENT CANADA EDIFICE PODIUM, ETAGE 4 300 SPARKS ST OTTAWA Ontario K1A0J9 Canada	

**Instructions: See Herein**

**Instructions: Voir aux présentes**

**Vendor/Firm Name and Address**  
**Raison sociale et adresse du  
fournisseur/de l'entrepreneur**

**Issuing Office - Bureau de distribution**

Miscellaneous Special Projects Division (XN)/Division des  
projets spéciaux divers (XN)  
Canadian Building  
219 Laurier Ave. West, 13th Floor  
Room 13077  
Ottawa  
Ontario  
K1A 0S5

<b>Delivery Required - Livraison exigée</b> See Herein	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> <b>Raison sociale et adresse du fournisseur/de l'entrepreneur</b>	
<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm (type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

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**BID SOLICITATION**  
**FOR**  
**THE TASK-BASED INFORMATICS AND PROFESSIONAL SERVICES**  
**FOR**  
**HRSDC SAP TECHNICAL IMPLEMENTATION**

**Note to Bidders:** *This is a Request for Proposal (RFP) for the supply of Task-Based Informatics and Professional Services (TBIPS) for Human Resources and Skills Development Canada (HRSDC), under the current TBIPS Supply Arrangement (SA) method of supply. ONLY THE VALID TBIPS SA HOLDERS ARE ELIGIBLE TO COMPETE FOR THIS REQUIREMENT.*

**REQUIREMENT**

HRSDC has a requirement for three ERP analysts for the implementation of the GC SAP solution as part of the Chief Financial Officer Branch (CFOB-ERP) project.

The complete Bid Solicitation package is located here as an inclusion and it should be downloaded in its entirety.

# **BID SOLICITATION**

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**FOR**  
**TASK-BASED INFORMATICS PROFESSIONAL SERVICES (TBIPS)**  
**FOR**  
**HRSDC ERP - SAP IMPLEMENTATION PROJECT**  
**ERP ANALYST RESOURCES (3)**

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## PART 1 - GENERAL INFORMATION

**Note to Bidders:** *This is a Request for Proposal (RFP) for the supply of Task-Based Informatics and Professional Services (TBIPS) for Human Resources and Skills Development Canada (HRSDC), under the current TBIPS Supply Arrangement (SA) method of supply. ONLY VALID TBIPS SA HOLDERS ARE ELIGIBLE TO COMPETE FOR THIS REQUIREMENT.*

### 1.1 INTRODUCTION

This document states the terms and conditions that apply to the bid solicitation Number 105xn.G7801-120018/A. It is divided into seven parts plus annexes and, if applicable, attachments as follows:

- Part 1** General Information: provides a general description of the requirement.
- Part 2** Bidder Instructions: provides the instructions, clauses and conditions applicable to the bid solicitation and states that the Bidder agrees to be bound by the clauses and conditions contained in all parts of the bid solicitation.
- Part 3** Bid Preparation Instructions: provides Bidders with instructions on how to prepare their bid.
- Part 4** Evaluation Procedures and Basis of Selection: indicates how the evaluation will be conducted, the evaluation criteria that must be addressed in the bid, if applicable, and the basis of selection.
- Part 5** Certifications: includes the certifications to be provided by the Bidder.
- Part 6** Security, Financial and Other Requirements: includes specific requirements that must be addressed by the Bidder.
- Part 7** Resulting Contract Clauses: includes the clauses and conditions that will apply to any resulting contract.

The Annexes include the Statement of Work (SOW), the Price Schedule and the Security Requirements Check List (SRCL).

### 1.2 SUMMARY

- (a) This bid solicitation is being issued to satisfy the requirement of Human Resources and Skills Development Canada (HRSDC), for Task-Based Informatics Professional Services (TBIPS) under the TBIPS Supply Arrangement (SA) method of supply.
- (b) This solicitation is for three (3) IT professionals, as indicated in Table 1 – Summary of Resource Requirements and Annex A – Statement of Work.
- (c) It is intended to result in the award of multiple contracts.

- (d) Bidders are not required to bid on all resources included in this solicitation.
- (e) Bidders must not submit the same named resource for more than one category contained in this solicitation.
- (f) There are currently no incumbents for any resource category required under this solicitation.
- (g) There is a security requirement associated with this requirement. For additional information, see Part 6 - Security, Financial and Other Requirements, and Part 7 - Resulting Contract Clauses. Bidders should consult the "Security Requirements for PWGSC Bid Solicitations - Instructions for Bidders", information found on the Departmental Standard Procurement Documents Website:  
<http://www.tpsgc-pwgsc.gc.ca/app-acq/lc-pl/lc-pl-eng.html>
- (h) The requirement is subject to the provisions of the *World Trade Organization Agreement on Government Procurement* (WTO-AGP), the *North American Free Trade Agreement* (NAFTA) and the *Agreement on Internal Trade* (AIT).

**Table 1 - Summary of Resource Requirements**

Resource Type	Level	Category	Quantity	Requirements
ERP Technical Analyst – SAP Roles and Authorizations Lead	3	A.5	1	Appendix A to Annex A
ERP Programmer Analyst – SAP Business Intelligence Developer	2	A.3	1	Appendix B to Annex A
ERP System Analyst – SAP Test Tools Specialist Lead	3	A.4	1	Appendix C to Annex A

### 1.3 DESCRIPTION OF REQUIREMENT

The requirement is described in the following documents:

- (a) This Bid Solicitation document and its associated annexes and attachments; and
- (b) The TBIPS Supply Arrangement EN578-055605/D.

## **PART 2 - BIDDER INSTRUCTIONS**

### **2.1 STANDARD INSTRUCTIONS, CLAUSES AND CONDITIONS**

- (a) All instructions, clauses and conditions identified in the bid solicitation by number, date and title are set out in the Standard Acquisition Clauses and Conditions Manual issued by Public Works and Government Services Canada (PWGSC).  
<https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual>
- (b) Bidders who submit a bid agree to be bound by the instructions, clauses and conditions of the bid solicitation and accept the clauses and conditions of the resulting contract.
- (c) The *2003 (2012-11-19)* Standard Instructions - Goods or Services – Competitive Requirements are incorporated by reference into and form part of the bid solicitation. If there is a conflict between the provisions of 2003 and this document, this document prevails.
- (d) Subsection 5.4 of Standard Instructions - Goods or Services - Competitive Requirements *2003* is amended as follows:
  - (i) Delete: sixty (60) days
  - (ii) Insert: 120 days
- (e) In Section 4 of Standard Instructions – Goods or Services – Competitive Requirements 2003, add Subsection 8 as follows:

8. A bid cannot be assigned or transferred in whole or in part.

### **2.2 SUBMISSION OF BIDS**

- (a) Unless specified otherwise in the solicitation document, bids must be submitted to the PWGCS Bid Receiving Unit to the attention of the Contracting Authority as identified in this solicitation, by the date and time indicated on page 1.
- (b) Due to the nature of the bid solicitation, bids transmitted by facsimile or electronic mail will not be accepted.
- (c) **Enquiries - Bid Solicitation**
  - (i) All enquiries must be submitted in writing to the Contracting Authority no later than 5 calendar days before the bid closing date, unless otherwise specified in this RFP. Enquiries received after that time may not be answered.
  - (ii) Bidders should reference as accurately as possible the numbered item of the bid solicitation to which the enquiry relates. Care should be taken by Bidders to explain each question in sufficient detail in order to enable Canada to provide an accurate answer. Technical enquiries that are of a “proprietary” nature must be clearly marked “proprietary” at each relevant item. Items identified as proprietary will be treated as such, except where Canada determines that the enquiry is not of a proprietary nature. Canada may edit the questions or may request that the Bidder do so, so that the proprietary nature of the question is eliminated, and the enquiry can be answered with copies to all Bidders. Enquiries not submitted in a form that can be distributed to all Bidders may not be answered by Canada.



### 2.3 APPLICABLE LAWS

- (a) Any resulting contract must be interpreted and governed, and the relations between the parties determined, by the laws in force in Ontario.
- (b) A Bidder may, at its discretion, substitute the applicable laws of a Canadian province or territory of its choice without affecting the validity of its bid, by deleting the name of the Canadian province or territory specified and inserting the name of the Canadian province or territory of its choice. If no change is made, it acknowledges that the applicable laws specified are acceptable to the Bidder.

**Note to Bidders:** Bidders are requested to indicate the Canadian province or territory they wish to apply to any resulting contract in their Bid Submission Form.

### 2.4 IMPROVEMENT OF REQUIREMENT DURING SOLICITATION PERIOD

Should bidders consider that the specifications or Statement of Work contained in the bid solicitation could be improved technically or technologically, bidders are invited to make suggestions, in writing, to the Contracting Authority named in the bid solicitation. Bidders must clearly outline the suggested improvement as well as the reasons for the suggestion. Suggestions that do not restrict the level of competition nor favour a particular bidder will be given consideration provided they are submitted to the Contracting Authority in accordance with the article entitled "Enquiries – Bid Solicitation". Canada will have the right to accept or reject any or all suggestions.

## PART 3 - BID PREPARATION INSTRUCTIONS

### 3.1 BID PREPARATION INSTRUCTIONS

- (a) Unless the RFP specifies otherwise, Canada requests that Bidders provide their bid in separate sections as follows:

- (i) Section I: Technical Bid (2 paper copies and 2 CD copies)
- (ii) Section II: Financial Bid (1 paper copy and 1 CD copy)
- (iii) Section III: Certifications (1 paper copy)

Where a CD copy is required, if there is a discrepancy between the wording of the CD copy and the paper copy, the wording of the paper copy will have priority over the wording of the CD copy. Prices must appear in the financial bid only. Prices must not be indicated in any other section of the bid.

- (b) Canada requests that Bidders follow the format instructions described below in the preparation of their bid:

- (i) use 8.5 x 11 inch (216 mm x 279 mm) paper;
- (ii) use a numbering system that corresponds to the bid solicitation;
- (iii) include a title page at the front of each volume of the bid that includes the title, date, bid solicitation number, Bidder's name and address and contact information of its representative; and
- (iv) Include a table of contents.

- (c) **Green Procurement:** In April 2006, Canada issued a policy directing federal departments and agencies to take the necessary steps to incorporate environmental considerations into the procurement process Policy on Green Procurement which can be found at:

<http://www.tpsgc-pwgsc.gc.ca/ecologisation-greening/achats-procurement/politique-policy-eng.html>

To assist Canada in reaching its objectives, bidders should:

- (i) use paper containing fiber certified as originating from a sustainable-managed forest and containing minimum 30% recycled content; and
- (ii) use an environmentally-preferable format including black and white printing instead of colour printing, printing double sided/duplex, using staples or clips instead of cerlox, duo tangs or binders.

- (d) The Bidder may submit more than one bid. If an alternate bid is submitted, it must be a physically separate document, clearly marked as an alternate bid. Each bid will be evaluated independently, without regard to the other bids submitted by the Bidder. As a result, every bid must be complete on its own. Even though material submitted in one bid will not be used to supplement another bid submitted by the same Bidder, where inconsistencies are noted among multiple bids submitted by the same Bidder, Canada may consider those inconsistencies in evaluating the multiple bids. If the Bidder submits multiple bids and wishes to withdraw one or more of those bids, Canada may require that the Bidder withdraw either all its bids, or none of them.

### 3.2 SECTION I: TECHNICAL BID

In their technical bid, Bidders must demonstrate their understanding of the requirements contained in the bid solicitation and explain how they will meet these requirements. Bidders must demonstrate their capability in a thorough, concise and clear manner for carrying out the work. The technical bid must address clearly and in sufficient depth the points that are subject to the evaluation criteria against which the bid will be evaluated. Simply repeating the statement contained in the bid solicitation is not sufficient. In order to facilitate the evaluation of the bid, Canada requests that Bidders address and present topics in the order of the evaluation criteria under the same headings. To avoid duplication, Bidders may refer to different sections of their bids by identifying the specific paragraph and page number where the subject topic has already been addressed.

The technical bid consists of the following:

- (a) **Bid Submission Form:** Unless specified otherwise in the RFP, Bidders are requested to include with their bids the Bid Submission Form (see *Attachment 3.2: TBIPS Bid Submission Form*). It provides a common form in which Bidders can provide information required for evaluation and contract award, such as a contact name, the Bidder's Procurement Business Number, the Bidder's status under the Federal Contractors Program for Employment Equity, etc. Using the form to provide this information is not mandatory, but it is recommended. If Canada determines that the information required by the Bid Submission Form is incomplete or requires correction, Canada will provide the Bidder with an opportunity to do so.
- (b) **Security, Financial & Other Requirements:** As required by Part 6 of the bid solicitation.
- (c) **Résumés for Proposed Resources:** Unless specified otherwise in the RFP, the technical bid must include résumés for the resources identified in the bid solicitation that demonstrate that each proposed individual meets the qualification requirements described (including any educational requirements, work experience requirements, and professional designation or membership requirements). With respect to resumes and resources:
  - (i) No more than one resume may be submitted per required category of personnel.
  - (ii) Proposed resources may be employees of the Bidder or employees of a subcontractor, or these individuals may be independent contractors to whom the Bidder would subcontract a portion of the Work (refer to Part 5, Certifications). For educational requirements for a particular degree, designation or certificate, the Contracting Authority will only consider educational programmes that were successfully completed by the resource by the time of bid closing.
  - (iii) For requirements relating to professional designation or membership, the resource must have the required designation or membership by the time of bid closing and must continue, where applicable, to be a member in good standing of the profession's governing body throughout the evaluation and Contract Period.
  - (iv) For work experience, the Contracting Authority will not consider experience gained as part of an educational programme, except for experience gained through a formal co-operative programme at a post-secondary institution.

- (v) For any requirements that specify a particular time period (e.g. 2 years) of work experience, the Contract Authority will disregard any information about experience if the individual's résumé does not include the relevant dates for the experience claimed (i.e. the start date and end date).
  - (vi) For work experience to be considered by the Contracting Authority, the resume must not simply indicate the title of the individual's position, but must demonstrate that the resource has the required work experience by explaining the responsibilities and work performed by the individual while in that position. The Bidder should provide complete details as to where, when (month and year), and how, through which activities/responsibilities, the stated qualifications/experience were obtained. In situations in which a proposed resource worked at the same time on more than one project, only one project will be counted toward any requirements that relate to the individual's length of experience.
- (d) **Customer Reference:** When requested by the Contracting Authority, the Bidder must provide customer references who can confirm the facts identified in the Bidder's proposal. For each customer reference, the Bidder must provide the name, telephone number and e-mail address (unless the individual does not have an e-mail address) for a contact person. If the named individual is unavailable when required during the evaluation period, the Bidder may provide the name and contact information of an alternative contact from the same customer. If there is a discrepancy between the information provided by the customer reference and the bid, the information provided by the customer reference will prevail and will be evaluated.

### 3.3 SECTION II: FINANCIAL BID

- (a) **Pricing:** Bidders must submit their financial bid in accordance with *Attachment 3.1: Bidder's Pricing Table*. The total amount of Goods and Services Tax or Harmonized Sales Tax must be shown separately, if applicable. All prices must be firm prices. The firm per diem rates must not exceed those rates set out in Annex "C", Schedule of Per Diem Rates, to Part A of the Bidder's Supply Arrangement.
- (b) **Variation in Professional Services Resource Rates from Year to Year:** The Bidder may propose different rates for Categories of Personnel for multi-year contracts, including per diem rates that are higher than the ceiling rate contained within Annex "C" to Part A of their Supply Arrangement. The Bidder's firm per diem rate must not exceed the established ceiling rate for the first year only of any resulting contract.
- (c) **All Costs to be Included:** The financial bid must include all costs for the requirement described in the bid solicitation for the entire Contract Period, including any option years. The identification of all necessary equipment, software, peripherals, cabling and components required to meet the requirements of the bid solicitation and the associated costs of these items is the sole responsibility of the Bidder.
- (d) **Blank Prices:** Bidders are requested to insert "\$0.00" for any item for which it does not intend to charge or for items that are already included in other prices set out in the tables. If the Bidder leaves any price blank, Canada will treat the price as "\$0.00" for evaluation purposes and may request that the Bidder confirm that the price is, in fact, \$0.00. No Bidder will be permitted to add or change a price as part of this confirmation. Any Bidder

Solicitation No. - N° de l'invitation  
G7801-120018/A

Amd. No. - N° de la modif.

Buyer ID - Id de l'acheteur  
105xn

Client Ref. No. - N° de réf. du client  
G7801-120018

File No. - N° du dossier  
105xn.G7801-120018

CCC No./N° CCC - FMS No/ N° VME

who does not confirm that the price for a blank item is \$0.00 will be declared non-responsive.

### **3.4 SECTION III: CERTIFICATIONS**

Bidders must submit the certifications required under Part 5.

## PART 4 - EVALUATION PROCEDURES AND BASIS OF SELECTION

### 4.1 EVALUATION PROCEDURES

- (a) Bids will be assessed in accordance with the entire requirement of the bid solicitation including the technical and financial evaluation criteria. There are several steps in the evaluation process, which are described below. Even though the evaluation and selection will be conducted in steps, the fact that Canada has proceeded to a later step does not mean that Canada has conclusively determined that the Bidder has successfully passed all the previous steps. Canada may conduct steps of the evaluation in parallel.
- (b) An evaluation team composed of representatives of HRSDC and PWGSC will evaluate the bids on behalf of Canada. Canada may hire any independent consultant, or use any Government resources, to evaluate any bid. Not all members of the evaluation team will necessarily participate in all aspects of the evaluation.
- (c) In addition to any other time periods established in the bid solicitation:
  - (i) **Requests for Clarifications:** If Canada seeks clarification or verification from the Bidder about its bid, the Bidder will have 2 working days (or a longer period if specified in writing by the Contracting Authority) to provide the necessary information to Canada. Failure to meet this deadline will result in the bid being declared non-responsive.
  - (ii) **Requests for Interviews:** If Canada wishes to interview the Bidder or if Canada wishes to interview any or all of the resources proposed by the Bidder to fulfill the requirements of the bid solicitation, the Bidder will have 2 working days (or a longer period if specified in writing by the Contracting Authority) following notice by the Contracting Authority to make any necessary arrangements (at the Bidder's sole cost) for the interview to take place at a location specified by Canada.
  - (iii) **Extension of Time:** If additional time is required by the Bidder, the Contracting Authority may grant an extension in his or her sole discretion.

### 4.2 TECHNICAL EVALUATION:

#### (a) Mandatory Technical Criteria

- (i) Each bid will be reviewed for compliance with the mandatory requirements of the bid solicitation. All elements of the bid solicitation that are mandatory requirements are identified specifically with the words "must" or "mandatory".
- (ii) Each bid will also be reviewed for compliance with the specific mandatory requirements for each resource type, as described in *Attachment 4.1: Evaluation Criteria for the Proposed Resource(s) - Mandatory and Rated Requirements*.
- (iii) A Bid that does not comply with each and every mandatory requirement (including mandatory requirement for the proposed resource) will be considered non-responsive/non-compliant and be disqualified.

#### (b) Point-Rated Technical Criteria

- (i) Each proposed resource by the Bidder will be reviewed against its corresponding point-rated requirements and scored in accordance with the scoring scheme, as de-

scribed in *Attachment 4.1: Evaluation Criteria for the Proposed Resource(s) - Mandatory and Rated Requirements*.

- (ii) A Bid for a resource category will be considered non-compliant and will be disqualified if it cannot obtain the required minimum score of **70%** for the specific resource category.
- (c) **Resource Qualifications:** The qualifications and experience of the proposed resource(s) will be assessed against the requirements set out in the bid solicitation. Canada may request proof of successful completion of formal training, as well as reference information. The Contracting Authority reserves the right to request references from a Bidder to conduct a reference check to verify the accuracy of the information provided. For each customer reference, the Bidder must provide within 2 business days of the request, the name, telephone number, and e-mail address (unless this individual does not have an e-mail address) for a contact person. The title of each person is requested but not required. If the named individual is unavailable when required during the evaluation period, the Bidder may provide the name and contact information of an alternate contact from the same customer.
- (d) **Reference Checks:** If reference checks are conducted by Canada, they will be conducted in writing by e-mail (unless the contact at the reference is only available by telephone). Canada will send the e-mail reference check requests to the contacts supplied by all of the Bidders on the same day. Canada will not award any points unless the response is received within 3 working days. Wherever information provided by a reference differs from the information supplied by the Bidder, the information supplied by the reference will be the information evaluated. Points will not be allocated if the reference customer is not a customer of the Bidder itself (for example, the customer cannot be the customer of an affiliate of the Bidder). Nor will points be allocated if the customer is itself an affiliate or other entity that does not deal at arm's length with the Bidder. Crown references will be accepted.
- (e) **Technically Responsive Proposal:** A technically responsive proposal is a proposal that meets the mandatory requirements and obtains the required minimum points specified in the bid solicitation for the criteria that are subject to point rating.

#### 4.3 FINANCIAL EVALUATION

- (a) Unless otherwise specified in the RFP, the financial evaluation will be conducted using the Bidder's Proposed Price in *Attachment 3.1: Bidder's Pricing Table*, as completed by the Bidders. The Bidder must input the firm and all-inclusive per diem rates for the proposed resources, in accordance with the bid solicitation, which may include an initial contract period and option periods. For the first year period of any contract (from date of award) resulting from an RFP against this SA, the applicable firm per diem rates must not exceed those rates specified in Annex "C" - Schedule of Per Diem Rates of the SA Holder's Supply Arrangement for each relevant resource(s). Failure to abide with this condition will result in a proposal being considered non-responsive.

Only the Firm Per Diem Rates of proposals that are technically responsive will be considered.



**(b) Mandatory Financial Criteria**

**(i) Formulae in Pricing Tables**

If the pricing tables provided to Bidders include any formulae, Canada may re-input the prices provided by Bidders into a fresh table, if Canada believes that the formulae may no longer be functioning properly in the version submitted by a Bidder.

**(ii) Substantiation of Professional Services Rates**

In Canada's experience, bidders will from time to time propose rates at the time of bidding for one or more categories of resources that they later refuse to honour, on the basis that these rates do not allow them to recover their own costs and/or make a profit. When evaluating the rates for professional services bid, Canada may, but will have no obligation to, require price support for any rates proposed (either for all or for a specific Resource Category). If Canada requests price support, it will be requested from all compliant bidders proposing a rate that is at least 20% lower than the median rate bid by all compliant bidders for the relevant Resource Category or Categories. Where Canada requests price support, the following information is required:

- 1) an invoice (referencing a contract serial number) that shows that the Bidder has recently provided and invoiced another customer (with whom the Bidder deals at arm's length) for services performed for that customer similar to the services that would be provided in the relevant Resource Category, where those services were provided in the National Capital Region for at least three months within the twelve months prior to the bid solicitation issuance date, and the fees charged were equal to or less than the rate offered to Canada;
- 2) in relation to the invoice in 1), a signed contract with, or a letter of reference signed by, the Bidder's client that includes at least 50% of the tasks listed in this solicitation's Statement of Work for the Resource Category being examined for an unreasonably low rate;
- 3) in respect of each referenced contract, a resume for the resource that performed under that contract that shows the resource would pass the Resource Category's mandatory requirements and achieve the required pass mark for the Resource Category's rated criteria; and
- 4) the name, telephone number and, if available, e-mail address of the invoiced client for each of the resources invoiced, so Canada can verify any facts presented for the affected categories.

Once Canada requests substantiation of the rates bid for any Resource Category, it is the sole responsibility of the Bidder to submit information (as described above and as otherwise may be requested by Canada) that will allow Canada to determine whether it can rely, with confidence, on the Bidder's ability to provide the required services at the rates bid. Where Canada determines that the information provided by the Bidder does not substantiate the unreasonably low rates, the pro-



posals will be considered non-responsive and will receive no further consideration. Only the Firm Per Diem Rates of proposals that are technically responsive will be considered.

#### **4.4 BASIS OF SELECTION**

- (a) Bid selection will be conducted respectively for each required Category of Personnel.
- (b) A bid must comply with the requirements of the bid solicitation and meet all mandatory criteria to be declared responsive. The responsive bid as determined by the established pre-determined selection criteria will be recommended for contract award.
- (c) Bidders should note that all contract awards are subject to Canada's internal approvals process, which includes a requirement to approve funding in the amount of any proposed contract. Despite the fact that the Bidder may have been recommended for contract award, a contract will only be awarded if internal approval is granted according to Canada's internal policies. If approval is not granted, no contract will be awarded.
- (d) If more than one Bidder is ranked first because of identical overall scores, then the Bidder obtaining the highest technical score will become the top-ranked Bidder.
- (e) Notification of Evaluation Results : All invited SA Holders who respond to a TBIPS RFP will be notified in writing regarding the outcome of the RFP process. This notice will include the following information :
  - (i) Solicitation Number;
  - (ii) Company name of winning bidder;
  - (iii) Total points scored of winning bidder (for multiple resource requirements only)
  - (iv) Total value of contract awarded;
  - (v) Number of responses received by the Contracting Authority; and
  - (vi) Total points scored per individual bidder (Note : bidders will only receive their own total points scored and not the score of the other bidders).

## **PART 5 - CERTIFICATIONS**

Bidders must provide the required certifications and related documentation to be awarded a contract. Canada will declare a bid non-responsive if the required certifications and related documentation are not completed and submitted in accordance with the articles below.

Compliance with the certifications Bidders provide to Canada is subject to verification by Canada during the bid evaluation period (before award of a contract) and after award of a contract. The Contracting Authority will have the right to ask for additional information to verify Bidders' compliance with the certifications before award of a contract. The bid will be declared non-responsive if any certification made by the Bidder is untrue, whether made knowingly or unknowingly. Failure to comply with the certifications, to provide the related documentation or to comply with the request of the Contracting Authority for additional information will also render the bid non-responsive.

Bidders must submit, **at bid closing**, the duly completed certification as part of their bid.

### **5.1 MANDATORY CERTIFICATIONS REQUIRED PRECEDENT TO CONTRACT AWARD**

#### **(a) Code of Conduct and Certifications - Related documentation**

By submitting a bid, the Bidder certifies, for himself and his affiliates, to be in compliance with the Code of Conduct and Certifications clause of the Standard instructions. The related documentation hereinafter mentioned will help Canada in confirming that the certifications are true. By submitting a bid, the Bidder certifies that it is aware, and that its affiliates are aware, that Canada may request additional information, certifications, consent forms and other evidentiary elements proving identity or eligibility. Canada may also verify the information provided by the Bidder, including the information relating to the acts or convictions specified herein, through independent research, use of any government resources or by contacting third parties. Canada will declare non-responsive any bid in respect of which the information requested is missing or inaccurate, or in respect of which the information contained in the certifications is found to be untrue, in any respect, by Canada. The Bidder and any of the Bidder's affiliates will also be required to remain free and clear of any acts or convictions specified herein during the period of any contract arising from this bid solicitation.

Bidders, who are incorporated, including those bidding as a joint venture, must provide with their bid or promptly thereafter a complete list of names of all individuals who are currently directors of the Bidder. Bidders bidding as sole proprietorship, including those bidding as a joint venture, must provide the name of the owner with their bid or promptly thereafter. Bidders bidding as societies, firms, partnerships or associations of persons do not need to provide lists of names. If the required names have not been received by the time the evaluation of bids is completed, Canada will inform the Bidder of a time frame within which to provide the information. Failure to comply will render the bid non-responsive. Providing the required names is a mandatory requirement for contract award.

Canada may, at any time, request that a Bidder provide properly completed and Signed Consent Forms (Consent to a Criminal Record Verification form PWGSC-TPSGC 229) (<http://www.tpsgc-pwgsc.gc.ca/app-acq/forms/formulaires-forms-eng.html>) for any or all individuals aforementioned within the time specified. Failure to provide such Consent Forms within the time period provided will result in the bid being declared non-responsive.

## 5.2 FEDERAL CONTRACTORS PROGRAM FOR EMPLOYMENT EQUITY - CERTIFICATION

- (a) The Federal Contractors Program for Employment Equity (FCP-EE) requires that some suppliers bidding for federal government contracts, valued at \$200,000 or more (including all applicable taxes), make a formal commitment to implement employment equity. This is a condition precedent to contract award. If the Bidder is subject to the FCP-EE, evidence of its commitment must be provided before the award of the Contract.
- (b) Suppliers who have been declared ineligible contractors by Human Resources and Social Development Canada (HRSDC) are no longer eligible to receive government contracts over the threshold for solicitation of bids as set out in the Government Contract Regulations. Suppliers may be declared ineligible contractors either as a result of a finding of non-compliance by HRSDC, or following their voluntary withdrawal from the FCP-EE for a reason other than the reduction of their workforce to fewer than 100 employees. Any bids from ineligible contractors will be declared non-responsive.
- (c) If the Bidder does not fall within the exceptions enumerated in (d) (i) or (ii) below, or does not have a valid certificate number confirming its adherence to the FCP-EE, the Bidder must fax (819-953-8768) a copy of the signed form LAB 1168, Certificate of Commitment to Implement Employment Equity to the Labour Branch of HRSDC, which is available for download at:  
<http://www.servicecanada.gc.ca/cgi-bin/search/eforms/index.cgi?app=profile&form=lab1168&dept=sc?=&>
- (d) Each Bidder is requested to indicate in its bid whether it is:
  - (i) not subject to FCP-EE, having a workforce of fewer than 100 permanent full or part-time employees in Canada;
  - (ii) not subject to FCP-EE, being a regulated employer under the Employment Equity Act, S.C. 1995, c. 44;
  - (iii) subject to the requirements of FCP-EE, because it has a workforce of 100 or more permanent full or part-time employees in Canada, but it has not previously obtained a certificate number from HRSD (because it has not bid before on requirements of \$200,000 or more), in which case a duly signed certificate of commitment is required from the Bidder; or
  - (iv) subject to FCP-EE, and has a valid certification number (i.e., has not been declared an ineligible contractor by HRSDC).
- (e) Further information on the FCP-EE is available on the HRSDC Website (<http://www.hrsdc.gc.ca/en/gateways/topics/wzp-gxr.shtml>).

**Note to Bidders:** Bidders are requested to use the Bid Submission Form to provide information about their status under this program. For a joint venture Bidder, this information must be provided for each member of the joint venture.

### 5.3 FORMER PUBLIC SERVANT CERTIFICATION

- (a) Contracts with former public servants (FPS) in receipt of a pension or of a lump sum payment must bear the closest public scrutiny and reflect fairness in spending public funds. In order to comply with Treasury Board policies and directives on contracts with FPS, Bidders must provide the information required below.
- (b) For the purposes of this clause,
  - (i) **"Former public servant"** means a former member of a department as defined in the Financial Administration Act, R.S., 1985, c. F-11, a former member of the Canadian Armed Forces or a former member of the Royal Canadian Mounted Police and includes:
    - 1) an individual;
    - 2) an individual who has incorporated;
    - 3) a partnership made up of former public servants; or,
    - 4) a sole proprietorship or entity where the affected individual has a controlling or major interest in the entity.
  - (ii) **"Lump sum payment period"** means the period measured in weeks of salary, for which payment has been made to facilitate the transition to retirement or to other employment as a result of the implementation of various programs to reduce the Public Service.
  - (iii) **"Pension"** means a pension payable pursuant to the Public Service Superannuation Act, R.S., 1985, c. P-36, as indexed pursuant to the Supplementary Retirement Benefits Act, R.S., 1985, c. S-24.
- (c) If any of the Bidder's proposed resource(s) is an FPS in receipt of a pension as defined above, the Bidder must provide the following information:
  - (i) name of former public servant; and
  - (ii) date of termination of employment or retirement from the Public Service.
- (d) If any of the Bidder's proposed resource(s) is an FPS who received a lump sum payment pursuant to the terms of a work force reduction program, the Bidder must provide the following information:
  - (i) name of former public servant;
  - (ii) conditions of the lump sum payment incentive;
  - (iii) date of termination of employment;
  - (iv) amount of lump sum payment;
  - (v) rate of pay on which lump sum payment is based;
  - (vi) period of lump sum payment including start date, end date and number of weeks; and
  - (vii) number and amount (professional fees) of other contracts subject to the restrictions of a work force reduction program.
- (e) For all contracts awarded during the lump sum payment period, the total amount of fee that may be paid to a FPS who received a lump sum payment is \$5,000, including the Goods and Services Tax or Harmonized Sales Tax.

- (f) By submitting a bid, the Bidder certifies that the information submitted by the Bidder in response to the above requirements is accurate and complete.

***Note to Bidders:** Bidders are requested to provide the information required by this clause in their Bid Submission Form.*

#### **5.4 STATUS AND AVAILABILITY OF RESOURCES**

- (a) By submitting a bid, the Bidder certifies that, should it be awarded a contract as a result of the bid solicitation, every individual proposed in its bid will be available to perform the Work as required by Canada's representatives and at the time specified in the bid solicitation or agreed to with Canada's representatives. In the event that a resource bid is not available to perform the Work, Canada reserves the right to award the Contract to the next ranked bidder.
- (b) If the Bidder has proposed any individual who is not an employee of the Bidder, by submitting a bid, the Bidder certifies that it has the permission from that individual or his/her employer to propose his/her services in relation to the Work to be performed and to submit his/her résumé to Canada. The Bidder must, upon request from the Contracting Authority, provide a written confirmation, signed by the individual, of the permission given to the Bidder and of his/her availability. Failure to comply with the request may result in the bid being declared non-responsive.

#### **5.5 EDUCATION AND EXPERIENCE**

- (a) The Bidder certifies that all the information provided in the résumés and supporting material submitted with its bid, particularly the information pertaining to education, achievements, experience and work history, has been verified by the Bidder to be true and accurate. Furthermore, the Bidder warrants that every individual proposed by the Bidder for the requirement is capable of performing the Work described in the resulting contract.
- (b) All of the resources proposed must meet the minimum experience requirements detailed in the Supply Arrangement for the category of personnel for which they are being proposed. The SA Holder acknowledges that the Department of Public Works and Government Services Canada reserves the right to verify this certification prior to contract award or during contract performance and that untrue statements may result in the proposal being declared non-responsive or any other action, which the Minister may consider appropriate.

## **PART 6 - SECURITY, FINANCIAL AND OTHER REQUIREMENTS**

### **6.1 SECURITY REQUIREMENT**

At the date of Bid Closing, the following conditions must be met:

- (a) The Bidder must hold a valid organization security clearance as indicated in Part 7 - Resulting Contract Clauses.
- (b) The Bidder's proposed individuals requiring access to classified or protected information, assets or sensitive work site(s) must each meet the security requirement as indicated in Part 7 - Resulting Contract Clauses.
- (c) The Bidder must provide the name of all individuals who will require access to classified or protected information, assets or sensitive work sites, including:
  - (i) Name of individual as it appears on security clearance application;
  - (ii) Level of security clearance obtained and expiry date; and
  - (iii) Security screening Certificate and Briefing Form file number.
- (d) In the case of a joint venture Bidder, each member of the joint venture must meet the security requirements.
- (e) Bidders must provide security information for each proposed resource in their TBIPS Bid Submission Form.

For additional information on security requirements, Bidders should consult the "Security Requirements for PWGSC Bid Solicitations - Instructions to Bidders" information found on the Departmental Standard Procurement Documents Website (<http://www.tpsgc-pwgsc.gc.ca/app-acq/lc-pl/lc-pl-eng.html>).

## PART 7 - RESULTING CONTRACT CLAUSES

The following clauses apply to and form part of any contracts resulting from the bid solicitation.

### 7.1 REQUIREMENT

\_\_\_\_\_ (**the Contractor**) agrees to supply to the Identified User the professional services as described in the Contract, including the Statement of Work, in accordance with and at the prices set out in the Contract.

- (a) **Identified User(s):** Under the Contract, the **Identified User** is HRSDC.
- (b) **Reorganization of Identified User:** The Contractor's obligation to perform the Work will not be affected by (and no additional fees will be payable as a result of) the renaming, reorganization, reconfiguration, or restructuring of any Identified User. The reorganization, reconfiguration and restructuring of the Identified User includes the privatization of the Identified User, its merger with another entity, or its dissolution, where that dissolution is followed by the creation of another entity or entities with mandates similar to the original Identified User.
- (c) **Defined Terms:** Words and expressions defined in the General Conditions or Supplemental General Conditions and used in the Contract have the meanings given to them in the General Conditions or Supplemental General Conditions. Any reference to "Client" is a reference to the Identified User.

### 7.2 STANDARD CLAUSES AND CONDITIONS

All clauses and conditions identified in the Contract by number, date and title are set out in the Standard Acquisition Clauses and Conditions Manual (<http://sacc.pwgsc.gc.ca/sacc/index-e.jsp>) issued by Public Works and Government Services Canada.

- (a) **General Conditions:**  
*2035 (2012-11-19)*, General Conditions - Higher Complexity - Services, apply to and form part of the Contract.
- (b) **Supplemental General Conditions:**  
The following Supplemental General Conditions apply to and form part of the Contract:
  - (i) *4006 (2010-08-16)*, Supplemental General Conditions - Contractor to Own Intellectual Property Rights in Foreground Information; and
  - (ii) *4008 (2008-12-12)*, Supplemental General Conditions - Personal Information.

### 7.3 SECURITY REQUIREMENT

- (a) The Contractor must, at all times during the performance of the Contract, hold a valid Designated Organization Screening (DOS), issued by the Canadian and International Industrial Security Directorate (CIISD), Public Works and Government Services Canada (PWGSC).
- (b) The Contractor personnel requiring access to PROTECTED information, assets or sensitive work site(s) must EACH hold a valid RELIABILITY STATUS, granted or approved by CIISD/PWGSC.



- (c) The Contractor **MUST NOT** remove any **PROTECTED** information or assets from the identified work site(s), and the Contractor must ensure that its personnel are made aware of and comply with this restriction.
- (d) Subcontracts which contain security requirements are **NOT** to be awarded without the prior written permission of CIISD/PWGSC.
- (e) The Contractor must comply with the provisions of the:
  - 1. Security Requirements Check List EN578-055605, described in Annex C; and
  - 2. Industrial Security Manual (*Latest Edition*).

## **7.4 CONTRACT PERIOD**

### **7.4.1 A.5 ERP TECHNICAL ANALYST – SAP ROLES AND AUTHORIZATIONS LEAD**

- (a) **Contract Period:** The “**Contract Period**” is the entire period of time during which the Contractor is obliged to perform the Work, which includes:
  - (i) The “Initial Contract Period”, which begins on the date the Contract is awarded and ends 480 billable days later; and
  - (ii) The period, during which the Contract is extended, if Canada chooses to exercise any options set out in the Contract.
- (b) **Option to Extend the Contract:**
  - (i) The Contractor grants to Canada the irrevocable option to extend the term of the Contract by up to two additional option periods, under the same terms and conditions. Option Period 1 is for 360 billable days. Option Period 2 is for 120 billable days. The Contractor agrees that, during the extended period of the Contract, it will be paid in accordance with the applicable provisions set out in the Basis of Payment.
  - (ii) Canada may exercise this option at any time by sending a written notice to the Contractor at least 10 calendar days before the expiry date of the Contract. The option may only be exercised by the Contracting Authority, and will be evidenced, for administrative purposes only, through a contract amendment.

### **7.4.2 A.3 ERP PROGRAMMER ANALYST – SAP BUSINESS INTELLIGENCE DEVELOPER**

- (a) **Contract Period:** The “**Contract Period**” is the entire period of time during which the Contractor is obliged to perform the Work, which includes:
  - (i) The “Initial Contract Period”, which begins on the date the Contract is awarded and ends 187 billable days later; and
  - (ii) The period, during which the Contract is extended, if Canada chooses to exercise any options set out in the Contract.
- (b) **Option to Extend the Contract:**
  - (i) The Contractor grants to Canada the irrevocable option to extend the term of the Contract by up to one additional option period of 180 days, under the same terms and conditions. The Contractor agrees that, during the extended period of the Con-



tract, it will be paid in accordance with the applicable provisions set out in the Basis of Payment.

- (ii) Canada may exercise this option at any time by sending a written notice to the Contractor at least 10 calendar days before the expiry date of the Contract. The option may only be exercised by the Contracting Authority, and will be evidenced, for administrative purposes only, through a contract amendment.

#### **7.4.3 A.4 ERP SYSTEM ANALYST – SAP TEST TOOLS SPECIALIST LEAD**

- (a) **Contract Period:** The “**Contract Period**” is the entire period of time during which the Contractor is obliged to perform the Work, which includes:

- (i) The “Initial Contract Period”, which begins on the date the Contract is awarded and ends 480 billable days later; and
- (ii) The period, during which the Contract is extended, if Canada chooses to exercise any options set out in the Contract.

- (b) **Option to Extend the Contract:**

- (i) The Contractor grants to Canada the irrevocable option to extend the term of the Contract by up to two additional option periods, under the same terms and conditions. Option Period 1 is for 360 billable days. Option Period 2 is for 120 billable days. The Contractor agrees that, during the extended period of the Contract, it will be paid in accordance with the applicable provisions set out in the Basis of Payment.
- (ii) Canada may exercise this option at any time by sending a written notice to the Contractor at least 10 calendar days before the expiry date of the Contract. The option may only be exercised by the Contracting Authority, and will be evidenced, for administrative purposes only, through a contract amendment.

#### **7.5 AUTHORITIES**

- (a) **Contracting Authority**

The Contracting Authority for the Contract is:

Name: Kristen Ward  
Title: Supply Team Leader  
Organization: PWGSC  
Address: 140 Promenade du Portage  
PDP Phase IV  
Gatineau QC K1A 0J6  
Telephone: 819-994-0985  
E-mail: kristen.ward@pwgsc-tpsgc.gc.ca

The Contracting Authority is responsible for the management of the Contract and any changes to the Contract must be authorized in writing by the Contracting Authority. The Contractor must not perform work in excess of or outside the scope of the Contract based on verbal or written requests or instructions from anybody other than the Contracting Authority.

(b) **Project Authority** *(to be confirmed at contract award)*

The Project Authority for the Contract is:

Name:

Title:

Organization:

Address:

Telephone:

Facsimile:

E-mail:

The Project Authority is the representative of the department or agency for whom the Work is being carried out under the Contract and is responsible for all matters concerning the technical content of the Work under the Contract. Technical matters may be discussed with the Project Authority; however, the Project Authority has no authority to authorize changes to the scope of the Work. Changes to the scope of the Work can only be made through a contract amendment issued by the Contracting Authority.

(c) **Invoicing Authority**

The Invoicing Authority for the Contract is:

Name:	Lise Normand
Title:	Senior Projects Manager - ESRP
Organization:	HRSDC
Address:	140 Promenade du Portage PDP Phase IV – Mail Stop 903 Gatineau QC K1A 0J6
Telephone:	819-934-4582
E-mail:	lise.normand@hrsdc-rhdcc.gc.ca

(d) **Contractor's Representative** *(to be confirmed at contract award)*

The representative for the Contractor is:

Name:

Title:

Address:

Telephone:

Facsimile:

E-mail:

**7.6 PAYMENT**

(a) **Basis of Payment**

(i) **Professional Services provided with a Fixed Time Rate to a Maximum Price:**

The Contractor will be paid the firm per diem rates for work performed in accor-

dance with the Contract to a ceiling price (as set out in Annex B: Price Schedule), HST extra. The ceiling price is subject to downward adjustment so as not to exceed the actual hours worked to perform the work when computed in accordance with the Basis of Payment.

- (ii) The Contractor will be paid only for the actual time worked (exclusive of any allowance for such items as leaves and breaks etc.).

A firm all-inclusive per diem rate will be paid for every Working Day worked by the Contractor's resource where the work was performed for 7.5 hours.

Where the work was performed less than 7.5 hours by the Contractor's resource on a Working Day, the Contractor will be paid for the actual hours worked. The hourly rate will be determined by dividing the per diem rate by 7.5 hours.

The Contractor will not be paid for the transit time of the Contractor's resource to and from the work site.

Without prior written approval of the Project Authority, the Contractor will not be paid for any time worked by the Contractor's resource above a 7.5 hour work day.

Working Day means Monday to Friday excluding Canada's statutory holidays.

- (iii) **Competitive Award:** The Contractor acknowledges that the Contract has been awarded as a result of a competitive process. No additional charges will be allowed to compensate for errors, oversights, misconceptions or underestimates made by the Contractor when bidding for the Contract.
- (iv) **Professional Services Rates:** In Canada's experience, Bidders from time to time propose rates at the time of bidding for one or more categories of resources that they later refuse to honour, on the basis that these rates do not allow them to recover their own costs and/or make a profit. This denies Canada of the benefit of the awarded contract. If the Contractor refuses, or is unable, to provide an individual with the qualifications described in the Contract within the time described in the Contract (or proposes instead to provide someone from an alternate category at a different rate), whether or not Canada terminates the Contract as a whole, Canada may impose sanctions or take other measures in accordance with the PWGSC Vendor Performance Policy (or equivalent) then in effect, which may include prohibiting the Contractor from bidding on future requirements that include any professional services, or rejecting the Contractor's other bids for professional services requirements on the basis that the Contractor's performance on this or other contracts is sufficiently poor to jeopardize the successful completion of other requirements.
- (v) **Purpose of Estimates:** All estimated costs contained in the Contract are included solely for the administrative purposes of Canada and do not represent a commitment on the part of Canada to purchase services in these amounts. Any commitment to purchase specific amounts or values of services is described elsewhere in the Contract.

(b) **Limitation of Expenditure**

Canada will not pay the Contractor for any design changes, modifications or interpretations of the Work unless they have been approved, in writing, by the Contracting Authority before their incorporation into the Work.

**(c) Method of Payment**

Canada will pay the Contractor on a monthly basis for work performed during the month covered by the invoice in accordance with the payment provisions of the Contract if:

- (i) an accurate and complete invoice and any other documents required by the Contract have been submitted in accordance with the invoicing instructions provided in the Contract;
- (ii) all such documents have been verified by Canada; and
- (iii) the Work performed has been accepted by Canada.

**(d) Time Verification**

Time charged and the accuracy of the Contractor's time recording system is subject to verification by Canada, before or after payment is made to the Contractor. If verification is done after payment, the Contract must repay any overpayment, at Canada's request.

**(e) No Responsibility to Pay for Work not performed due to Closure of Government Offices**

Where the Contractor, its employees, subcontractors, or agents are providing services on government premises under the Contract and those premises are inaccessible because of the evacuation or closure of government offices, and as a result no work is performed, Canada is not responsible for paying the Contractor for work that otherwise would have been performed if there had been no evacuation or closure.

If, as a result of any strike or lock-out, the Contractor or its employees, subcontractors or agents cannot obtain access to government premises and, as a result, no work is performed, Canada is not responsible for paying the Contractor for work that otherwise would have been performed if the Contractor had been able to gain access to the premises.

**7.7 INVOICING INSTRUCTIONS**

- (a) The Contractor must submit invoices in accordance with the information required in the General Conditions.
- (b) The Contractor's invoice must include a separate line item for each subparagraph in the Basis of Payment provision.
- (c) By submitting invoices (other than for any items subject to an advance payment), the Contractor is certifying that the goods and services have been delivered and that all charges are in accordance with the Basis of Payment provision of the Contract, including any charges for work performed by subcontractors.
- (d) The Contractor must provide the original of each invoice to the Technical Authority, and a copy to the Contracting Authority.
- (e) The Contractor must provide a copy of each invoice to the Invoicing Authority.

**7.8 CERTIFICATIONS**

Compliance with the certifications provided by the Contractor in its response to the RFP is a condition of the Contract and subject to verification by Canada during the entire Contract Period. If the Contractor does not comply with any certification or it is determined that any certification made by the Contractor in its bid is untrue, whether made knowingly or unknowingly, Canada has the right, under the default provision of the Contract, to terminate the Contract for default.

## **7.9 APPLICABLE LAWS**

The Contract must be interpreted and governed, and the relations between the parties determined, by the laws in force in Ontario, or as indicated in the Bidder's Supply Arrangement.

## **7.10 PRIORITY OF DOCUMENTS**

If there is a discrepancy between the wordings of any documents that appear on the following list, the wording of the document that first appears on the list has priority over the wording of any document that appears later on the list:

- (a) These Articles of Agreement, including any individual SACC clauses incorporated by reference in these Articles of Agreement;
- (b) Supplemental general conditions, in the following order:
  - (i) 4006 (2010-08-16), Supplemental General Conditions - Contractor to Own Intellectual Property Rights in Foreground Information; and
  - (ii) 4008 (2008-12-12), Supplemental General Conditions - Personal Information;
- (c) 2035 (2012-11-19) General Conditions – Higher Complexity – Services;
- (d) Statement of Work;
- (e) Price Schedule;
- (f) Security Requirements Check List;
- (g) Supply Arrangement Number EN578-055605/xxx/EL (the “**Supply Arrangement**”);
- (h) The Contractor's bid dated \_\_\_\_\_ (*insert date of bid*), as amended \_\_\_\_\_ (*insert date(s) of amendment(s) if applicable*), not including any software publisher license terms and conditions that may be included in the bid, not including any provisions in the bid with respect to limitations on liability, and not including any terms and conditions incorporated by reference (including by way of a web link) in the bid.

## **7.11 FOREIGN NATIONALS (CANADIAN CONTRACTOR OR FOREIGN CONTRACTOR)**

- (a) SACC Manual clause A2000C (2006-06-16) Foreign Nationals (Canadian Contractor); or
- (b) SACC Manual clause A2001C (2006-06-16) Foreign Nationals (Foreign Contractor);

Whichever is applicable (*to be determined in any resulting Contract*).

## **7.12 INSURANCE REQUIREMENTS**

The Contractor is responsible for deciding if insurance coverage is necessary to fulfill its obligation under the Contract and to ensure compliance with any applicable law. Any insurance acquired or maintained by the Contractor is at its own expense and for its own benefit and protection. It does not release the Contractor from or reduce its liability under the Contract.

### **7.13 LIMITATION OF LIABILITY - INFORMATION MANAGEMENT/INFORMATION TECHNOLOGY**

1. This section applies despite any other provision of the Contract and replaces the section of the general conditions entitled "Liability". Any reference in this section to damages caused by the Contractor also includes damages caused by its employees, as well as its subcontractors, agents, and representatives, and any of their employees. This section applies regardless of whether the claim is based in contract, tort, or another cause of action. The Contractor is not liable to Canada with respect to the performance of or failure to perform the Contract, except as described in this section and in any section of the Contract pre-establishing any liquidated damages. The Contractor is only liable for indirect, special or consequential damages to the extent described in this section, even if it has been made aware of the potential for those damages.
2. **First Party Liability:**
  - (a) The Contractor is fully liable for all damages to Canada, including indirect, special or consequential damages, caused by the Contractor's performance or failure to perform the Contract that relate to:
    - (i) Any infringement of intellectual property rights to the extent the Contractor breaches the section of the general conditions entitled "Intellectual Property Infringement and Royalties";
    - (ii) Physical injury, including death.
  - (b) The Contractor is liable for all direct damages caused by the Contractor's performance or failure to perform the Contract affecting real or tangible personal property owned, possessed, or occupied by Canada.
  - (c) Each of the Parties is liable for all direct damages resulting from its breach of confidentiality under the Contract. Each of the Parties is also liable for all indirect, special or consequential damages in respect of its unauthorized disclosure of the other Party's trade secrets (or trade secrets of a third party provided by one Party to another under the Contract) relating to information technology.
  - (d) The Contractor is liable for all direct damages relating to any encumbrance or claim relating to any portion of the Work for which Canada has made any payment. This does not apply to encumbrances or claims relating to intellectual property rights, which are addressed under (a) above.
  - (e) The Contractor is also liable for any other direct damages to Canada caused by the Contractor's performance or failure to perform the Contract that relates to:
    - (i) any breach of the warranty obligations under the Contract, up to the total amount paid by Canada (including any applicable taxes) for the goods and services affected by the breach of warranty; and
    - (ii) any other direct damages, including all identifiable direct costs to Canada associated with re-procuring the Work from another party if the Contract is terminated by Canada either in whole or in part for default, up to an aggregate maximum for this subparagraph (ii) of the greater of **0.75** times the total estimated cost (meaning the dollar amount shown on the first page of the Contract in the block titled "Total

Estimated Cost” or shown on each call-up, purchase order or other document used to order goods or services under this instrument), or \$ **1,000,000.00**.

In any case, the total liability of the Contractor under paragraph (e) will not exceed the total estimated cost (as defined above) for the Contract or \$ **1,000,000.00**, whichever is more.

- (f) If Canada's records or data are harmed as a result of the Contractor's negligence or wilful act, the Contractor's only liability is, at the Contractor's own expense, to restore Canada's records and data using the most recent back up kept by Canada. Canada is responsible for maintaining an adequate back up of its records and data.

### 3. **Third Party Claims:**

- (a) Regardless of whether a third party makes its claim against Canada or the Contractor, each Party agrees that it is liable for any damages that it causes to any third party in connection with the Contract as set out in a settlement agreement or as finally determined by a court of competent jurisdiction, where the court determines that the Parties are jointly and severally liable or that one Party is solely and directly liable to the third party. The amount of the liability will be the amount set out in the settlement agreement or determined by the court to have been the Party's portion of the damages to the third party. No settlement agreement is binding on a Party unless its authorized representative has approved the agreement in writing.
- (b) If Canada is required, as a result of joint and several liability, to pay a third party in respect of damages caused by the Contractor, the Contractor must reimburse Canada by the amount finally determined by a court of competent jurisdiction to be the Contractor's portion of the damages to the third party. However, despite paragraph (a), with respect to special, indirect, and consequential damages of third parties covered by this section, the Contractor is only liable for reimbursing Canada for the Contractor's portion of those damages that Canada is required by a court to pay to a third party as a result of joint and several liability that relate to the infringement of a third party's intellectual property rights; physical injury of a third party, including death; damages affecting a third party's real or tangible personal property; liens or encumbrances on any portion of the Work; or breach of confidentiality.
- (c) The Parties are only liable to one another for damages to third parties to the extent described in this paragraph 3.

### 7.14 **JOINT VENTURE CONTRACTOR**

- (a) The Contractor confirms that the name of the joint venture is \_\_\_\_\_ and that it is comprised of the following members: *(all the joint venture members named in the Contractor's original bid will be listed.)*
- (b) Each joint venture member must be a valid SA Holder of the **Supply Arrangement**.
- (c) With respect to the relationship among the members of the joint venture Contractor, each member agrees, represents and warrants *(as applicable)* that:



- (i) \_\_\_\_\_ has been appointed as the “representative member” of the joint venture Contractor and has full authorities to act as agent for each member regarding all matters relating to the Contract;
  - (ii) by giving notice to the representative member, Canada will be considered to have given notice to all the members of the joint venture Contractor; and
  - (iii) all payments made by Canada to the representative member will act as a release by all the members.
- (d) All the members agree that Canada may terminate the Contract in its discretion if there is a dispute among the members that, in Canada’s opinion, affects the performance of the Work in any way.
- (e) All the members are jointly and severally or solidarily liable for the performance of the entire Contract.
- (f) The Contractor acknowledges that any change in the membership of the joint venture (i.e., a change in the number of members or the substitution of another legal entity for an existing member) constitutes an assignment and is subject to the assignment provisions of the General Conditions.
- (g) The Contractor acknowledges that all security and controlled goods requirements in the Contract, if any, apply to each member of the joint venture Contractor.

***Note to Bidders:** This Article will be deleted if the bidder awarded the contract is not a joint venture. If the contractor is a joint venture, this clause will be completed with information provided in its bid.*

## **7.15 PROFESSIONAL SERVICES - GENERAL**

- (a) The Contractor must provide professional services on request as specified in this Contract. Where in the Contract a specific individual is identified as required to perform the Work, the Contractor must make such person available to perform the work within 10 working days of the issuance of the Contract. Where such a specific individual is unavailable to perform the Work, Canada may elect to either (i) exercise its rights or remedies under the Contract or at law (including terminating the Contract for default), or (ii) Canada may require the Contractor to propose the replacement of the specific individual in accordance with the Article titled, “Replacement of Specific Individuals” in the *General Conditions 2035*. This obligation applies despite any changes that Canada may have made to any hardware, software or any other aspect of the Identified User’s operating environment.
- (b) If there must be a change in a resource performing work under the Contract (which must in any case comply with the requirements in the section of the General Conditions entitled “Replacement of Specific Individuals”), the Contractor must make the replacement available for work within 10 working days of the departure of the existing resource (or, if Canada has requested the replacement, within 15 working days of Canada’s notice of the requirement for a replacement).



- (c) All resources provided by the Contractor must meet the qualifications described in the Contract (including those relating to previous experience, professional designation, education, and language proficiency) and must be competent to provide the required services by any delivery dates described in the Contract. The resource must be approved by Canada prior to the replacement at the Work site.
- (d) The Contractor must monitor its employees to ensure satisfactory performance and that progress of the Work is maintained to Canada's satisfaction. A Contractor representative will meet with the Project and/or Technical Authority on a regular basis (as specified by Canada) to discuss the performance of its resources and to resolve any issues at hand.
- (e) If the Contractor fails to meet any of its obligations under this Article, or fails to deliver any deliverable or complete any task described in the Contract on time, in addition to any other rights or remedies available to Canada under the Contract or the law, Canada may notify the Contractor of the deficiency, in which case the Contractor must submit a written plan to the Technical Authority within 10 working days detailing the actions that the Contractor will undertake to remedy the deficiency. The Contractor must prepare and implement the plan at its own expense.

#### **7.16 SAFEGUARDING ELECTRONIC MEDIA**

- (a) Before using them on Canada's equipment or sending them to Canada, the Contractor must use a regularly updated product to scan electronically all electronic media used to perform the Work for computer viruses and other coding intended to cause malfunctions. The Contractor must notify Canada if any electronic media used for the Work are found to contain computer viruses or other coding intended to cause malfunctions.
- (b) If magnetically recorded information or documentation is damaged or lost while in the Contractor's care or at any time before it is delivered to Canada in accordance with the Contract, including accidental erasure, the Contractor must immediately replace it at its own expense.

#### **7.17 REPRESENTATIONS AND WARRANTIES**

The Contractor made statements regarding it and its proposed resources experience and expertise in its bid that resulted in the award of the Contract. The Contractor represents and warrants that all those statements are true and acknowledges that Canada relied on those statements in awarding the Contract. The Contractor also represents and warrants that it has, and all its resources and subcontractors that perform the Work have, and at all times during the Contract Period they will have, the skills, qualifications, expertise and experience necessary to perform and manage the Work in accordance with the Contract, and that the Contractor (and any resources or subcontractors it uses) has previously performed similar services for other customers.

#### **7.18 ACCESS TO CANADA'S PROPERTY AND FACILITIES**

Canada's property, facilities, equipment, documentation, and personnel are not automatically available to the Contractor. If the Contractor would like access to any of these, it is responsible for making a request to the Technical Authority. Unless expressly stated in the Contract, Canada has no obligation to provide any of these to the Contractor. If Canada chooses, in its discretion, to make its property, facilities, equipment, documentation or personnel available to the Contractor

Solicitation No. - N° de l'invitation  
G7801-120018/A

Amd. No. - N° de la modif.

Buyer ID - Id de l'acheteur  
105xn

Client Ref. No. - N° de réf. du client  
G7801-120018

File No. - N° du dossier  
105xn.G7801-120018

CCC No./N° CCC - FMS No/ N° VME

to perform the Work, Canada may require an adjustment to the Basis of Payment and additional security requirements may apply.

# **ANNEX A: STATEMENT OF WORK**

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**FOR  
THE TASK-BASED INFORMATICS AND PROFESSIONAL  
SERVICES**

**FOR  
HRSDC ERP-SAP IMPLEMENTATION PROJECT  
3 TECHNICAL RESOURCES**

## 1. BACKGROUND

The Enterprise Resource Planning–Systems, Applications, and Products in Data Processing (ERP-SAP) Project is one of a suite of major projects within the overall scope of the Enabling Services Renewal Program (ESRP). HRSDC’S ESRP will modernize enabling services, capitalizing on new tools to support common processes that will simplify and automate processes; one process will replace multiple processes to achieve optimum workflow. The ESRP and the ERP-SAP project will utilize the successful Service Canada service model as a structural guide. Built on modern technology and processes, the end-state goal is the click-call-consult target service model which will deliver integrated solutions for human resources (capital) management, finance and materiel management, asset management; investment management, data integrity, personnel security, procurement functions, and information technology (IT), all leveraging the capabilities of new Enterprise Resource Planning (ERP) systems.

Replacing the current legacy CMS with the GC-endorsed SAP solution supports the pathfinder role adopted by HRSDC of utilizing the most effective and efficient COTS ERP systems, linked through interoperability, at the same time leveraging common GC financial and materiel management business processes to support client service and the integrity of external reporting requirements.

HRSDC has requirements for additional Resources in different roles (see Table 1 below) for the implementation of the SAP solution as part of the ERP-SAP project next Stages i.e. Realization, Final Preparation, Go-Live Support, and Run. The detailed requirements for each resource are described in the corresponding Appendix to this Annex.

**Table 1 - Summary of Resource Requirements**

Resource Type	Level	Category	Quantity	Requirements
ERP Technical Analyst – SAP Roles and Authorizations Lead	3	A.5	1	Appendix A to Annex A
ERP Programmer Analyst – SAP Business Intelligence Developer	2	A.3	1	Appendix B to Annex A
ERP System Analyst – SAP Test Tools Specialist Lead	3	A.4	1	Appendix C to Annex A

## **APPENDIX A**

### **STATEMENT OF WORK**

#### **A.5 ERP TECHNICAL ANALYST – SAP ROLES AND AUTHORIZATIONS LEAD (LEVEL 3)**

##### **1. REQUIREMENT**

Human Resources and Skills Development Canada (HRSDC) has a requirement for one A.5 ERP Technical Analyst – SAP Roles and Authorizations Lead (Level 3) resource, to support the delivery of the SAP implementation project.

The requirement for the A.5 ERP Technical Analyst - SAP Roles and Authorizations Lead, is to assist HRSDC in designing, developing, implementing, configuring, and maintaining Roles and Authorizations (R&A) in the SAP landscape.

These activities will include tasks and deliverables as detailed below and will be subject to deadlines and constraints as per a detailed project plan and pending internal project approvals.

##### **2. TASKS**

Throughout the Contract the resource will be required to execute the various tasks, including but not limited to:

- a) Support the Roles and Authorizations team lead with the design and implementation of the R&A solution;
- b) Support the Roles and Authorizations team lead with the design and implementation of the SAP Identity Management solution;
- c) Maintain close liaison with functional specialists in the identification and documentation of requirements for R&A and help to prioritize and assign work;
- d) Assist with building, testing, documenting, monitoring and maintaining all technical R&A components of the SAP system required;
- e) Assist the Roles and Authorization team lead in the coordination of issue resolution;
- f) Assist in implementing a testing strategy for R&A related development;
- g) Evaluate change requests by analyzing and documenting requirements that ensure effective and integrated solutions and provide resource requirement estimates;
- h) Define and document operational support processes and procedures;
- i) Assist with release scheduling and packaging by controlling and coordinating technical transports and releases relating to R&A;
- j) Create, maintain and manage roles, authorizations, permission lists, and profiles across multiple SAP applications;
- k) Present various project status updates as well as project deliverables, upon request.

### **3. DELIVERABLES**

Throughout the contract, the resource must execute the aforementioned tasks and complete the following deliverables in a timely and quality manner. All deliverables are subject to the review and approval of the Project Authority.

- a) Prepare and deliver documents detailing the SAP best practices for Roles and Authorizations in SAP Identity Management;
- b) Prepare and deliver documents detailing functional and technical designs;
- c) Prepare and deliver documents related to mapping user roles, as requested by the team lead;
- d) Prepare and deliver a functioning R&A solution across the SAP landscape;
- e) Prepare, maintain and deliver status reports in MS Word format on a monthly basis, including one electronic copy of the deliverables as specified to be sent to the Project Authority;
- f) Prepare and deliver any other project deliverables related to the tasks identified in Section 2 above, as specified by the Project Authority or the team lead;
- g) Prepare, maintain and deliver status update presentations.

## **APPENDIX B**

### **STATEMENT OF WORK**

#### **A.3 ERP PROGRAMMER ANALYST – SAP BUSINESS INTELLIGENCE DEVELOPER (LEVEL 2)**

##### **1. REQUIREMENT**

Human Resources and Skills Development Canada (HRSDC) requires the services of one (1) A.3 ERP Programmer Analyst, (Level 2) resource to act as SAP Business Intelligence (BI) Developer in order to support the delivery of the SAP implementation project.

The requirement for the A.3 ERP Programmer Analyst is to assist HRSDC in the development and implementation of HRSDC's new SAP system. In addition, the ERP Programmer Analyst will assist HRSDC in the development of interfaces based on Service Oriented Architecture (SOA).

These activities will include deliverables as detailed below and will be subject to deadlines and constraints as per a detailed project plan and pending internal project approvals.

##### **2. TASKS**

Throughout the Contract the resource will be required to execute the various tasks, including but not limited to:

- a) Developing low-level detailed requirements, programming, and systems development of SAP BI custom development;
- b) Participating in the development of technical plans, strategic directions, standards and procedures as requested from the BI development team lead;
- c) Maintaining a work plan for WRICEF objects assigned for development including task status, completion date, percentage complete, etc.;
- d) Designing, building, configuring, testing and documenting BI custom developments;
- e) Providing guidance and advice on SAP best practices as they relate to the BI environment including ensuring the compliance to defined BI development standards;
- f) Developing data models for SAP BI;
- g) Developing data extracts with functional analysts and functional ERP analysts for required master data;
- h) Developing BI programs, reports and interfaces based on functional specifications;
- i) Ensuring reusability of components;
- j) Providing Technical Support on OSS issues relating to the project;
- k) Interacting with other teams to understand schedule dependencies, resolve cross-team issues, and ensure milestones are met; and
- l) Providing timely and complete knowledge transfer to HRSDC's project team staff through individual and group training, shadowing, demonstrations and written instructions.

### **3. DELIVERABLES**

Throughout the contract, the resource must execute the aforementioned tasks and complete the following deliverables in a timely and quality manner. All deliverables are subject to the review and approval of the Project Authority.

- a) Prepare and deliver documents detailing functional and technical designs;
- b) Prepare and deliver documents detailing BI custom development specifications;
- c) Prepare a review of technical documents;
- d) Report on the self-review and peer-review of source code;
- e) Report on any and all problem analysis;
- f) Report on recommendations;
- g) Prepare and deliver source code and user interface development objects;
- h) Prepare and deliver presentation and training material and execution;
- i) Any other project deliverables related to the tasks identified in Section 2 above, as specified by the Project Authority or the team lead;
- j) Prepare, maintain and deliver status reports in MS Word format on a monthly basis, including one electronic copy of the deliverables as specified to be sent to the Project Authority;
- k) Prepare and deliver status update presentations.



## **APPENDIX C**

### **STATEMENT OF WORK**

#### **A.4 ERP SYSTEM ANALYST – SAP TEST TOOLS SPECIALIST LEAD (LEVEL 3)**

##### **1. REQUIREMENT**

Human Resources and Skills Development Canada (HRSDC) requires the services of one (1) A.4 ERP Systems Analyst, (Level 3) resource to act as SAP Test Tools Systems Analyst Lead resources in order to support the delivery of the SAP implementation project, specifically to deploy and support automated testing tools.

The requirement for the A.4 ERP Systems Analyst is to assist HRSDC in the development and implementation of HRSDC's new SAP system. In addition, the ERP Systems Analyst will assist HRSDC in the development of interfaces based on Service Oriented Architecture (SOA).

These activities will include deliverables as detailed below and will be subject to deadlines and constraints as per a detailed project plan and pending internal project approvals.

##### **2. TASKS**

Throughout the Contract the resource will be required to execute the various tasks, including but not limited to:

- a) Architecting and implementing ERP systems test tools to automate testing with the goal of supporting projects, departments, organizations or businesses;
- b) Developing technical plans, strategic directions, standards and procedures as requested from the testing team lead;
- c) Developing test strategies and approaches;
- d) Creating and maintaining a work plan for WRICEF objects assigned for test, including task status, completion date, percentage complete, etc.;
- e) Testing and documenting custom developments of HRSDC's new SAP system;
- f) Providing guidance and advice on SAP best practices as they relate to the SAP environment including ensuring the compliance to defined SAP testing standards;
- g) Developing data extracts with functional analysts and functional ERP analyst for required master data;
- h) Developing ad-hoc programs, reports and interfaces to validate custom development conforms to functional specifications;
- i) Ensuring reusability of components;
- j) Interacting with other teams to understand schedule dependencies, resolve cross-team issues, and ensure milestones are met; and
- k) Providing timely and complete knowledge transfer to HRSDC's project team staff through individual and group training, shadowing, demonstrations and written instructions.

### **3. DELIVERABLES**

Throughout the contract, the resource must execute the aforementioned tasks and complete the following deliverables in a timely and quality manner. All deliverables are subject to the review and approval of the Project Authority.

- a) Prepare and deliver documents detailing functional and technical designs;
- b) Prepare and deliver documents detailing testing coverage strategy;
- c) Prepare and deliver a review of technical documents;
- d) Report on the self-review and peer-review of source code;
- e) Report on any and all problem analysis;
- f) Report on recommendations;
- g) Prepare and deliver source code and user interface development objects;
- h) Prepare and deliver presentation and training material and execution;
- i) Prepare and deliver any other project deliverables related to the tasks identified in Section 2 above, as specified by the Project Authority or by the team lead;
- j) Prepare, maintain and deliver status reports in MS Word format on a monthly basis, including one electronic copy of the deliverables as specified to be sent to the Project Authority;
- k) Prepare and deliver status update presentations.

# **ANNEX B: PRICE SCHEDULE**

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**FOR  
TASK-BASED INFORMATICS PROFESSIONAL SERVICES (TBIPS)**

***Note to Bidders:*** Price Schedule will be developed based on inputs of Bidder's Pricing Table from the winning bid. Price Schedule will then be provided with any resulting Contract.

## **ANNEX C: SECURITY REQUIREMENTS CHECK LIST**

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Government of Canada  
Gouvernement du Canada

Contract Number / Numéro du contrat

EN578-055605

Security Classification / Classification de sécurité  
UNCLASSIFIED

SECURITY REQUIREMENTS CHECK LIST (SRCL)

LISTE DE VÉRIFICATION DES EXIGENCES RELATIVES À LA SÉCURITÉ (LVERS)

PART A - CONTRACT INFORMATION / PARTIE A - INFORMATION CONTRACTUELLE

1. Originating Government Department or Organization / Ministère ou organisme gouvernemental d'origine		Public Works and Government Services Canada	2. Branch or Directorate / Direction générale ou Direction Acquisitions	
3. a) Subcontract Number / Numéro du contrat de sous-traitance			3. b) Name and Address of Subcontractor / Nom et adresse du sous-traitant	
4. Brief Description of Work / Brève description du travail Standing Offer for the provision of Task Based Informatics Professional Services to the Government of Canada				
5. a) Will the supplier require access to Controlled Goods? Le fournisseur aura-t-il accès à des marchandises contrôlées?			<input checked="" type="checkbox"/> No Non	<input type="checkbox"/> Yes Oui
5. b) Will the supplier require access to unclassified military technical data subject to the provisions of the Technical Data Control Regulations? Le fournisseur aura-t-il accès à des données techniques militaires non classifiées qui sont assujetties aux dispositions du Règlement sur le contrôle des données techniques?			<input checked="" type="checkbox"/> No Non	<input type="checkbox"/> Yes Oui
6. Indicate the type of access required / Indiquer le type d'accès requis				
6. a) Will the supplier and its employees require access to PROTECTED and/or CLASSIFIED information or assets? Le fournisseur ainsi que les employés auront-ils accès à des renseignements ou à des biens PROTÉGÉS et/ou CLASSIFIÉS? (Specify the level of access using the chart in Question 7. c) (Préciser le niveau d'accès en utilisant le tableau qui se trouve à la question 7. c)			<input type="checkbox"/> No Non	<input checked="" type="checkbox"/> Yes Oui
6. b) Will the supplier and its employees (e.g. cleaners, maintenance personnel) require access to restricted access areas? No access to PROTECTED and/or CLASSIFIED information or assets is permitted. Le fournisseur et ses employés (p. ex. nettoyeurs, personnel d'entretien) auront-ils accès à des zones d'accès restreintes? L'accès à des renseignements ou à des biens PROTÉGÉS et/ou CLASSIFIÉS n'est pas autorisé.			<input checked="" type="checkbox"/> No Non	<input type="checkbox"/> Yes Oui
6. c) Is this a commercial courier or delivery requirement with no overnight storage? S'agit-il d'un contrat de messagerie ou de livraison commerciale sans entreposage de nuit?			<input checked="" type="checkbox"/> No Non	<input type="checkbox"/> Yes Oui
7. a) Indicate the type of information that the supplier will be required to access / Indiquer le type d'information auquel le fournisseur devra avoir accès				
Canada <input checked="" type="checkbox"/>		NATO / OTAN <input type="checkbox"/>		Foreign / Étranger <input type="checkbox"/>
7. b) Release restrictions / Restrictions relatives à la diffusion				
No release restrictions Aucune restriction relative à la diffusion <input checked="" type="checkbox"/>		All NATO countries Tous les pays de l'OTAN <input type="checkbox"/>		No release restrictions Aucune restriction relative à la diffusion <input type="checkbox"/>
Not releasable À ne pas diffuser <input type="checkbox"/>		Restricted to: / Limité à: <input type="checkbox"/>		Restricted to: / Limité à: <input type="checkbox"/>
Specify country(ies): / Préciser le(s) pays:		Specify country(ies): / Préciser le(s) pays:		Specify country(ies): / Préciser le(s) pays:
7. c) Level of information / Niveau d'information				
PROTECTED A PROTÉGÉ A <input type="checkbox"/>		NATO UNCLASSIFIED NATO NON CLASSIFIÉ <input type="checkbox"/>		PROTECTED A PROTÉGÉ A <input type="checkbox"/>
PROTECTED B PROTÉGÉ B <input checked="" type="checkbox"/>		NATO RESTRICTED NATO DIFFUSION RESTREINTE <input type="checkbox"/>		PROTECTED B PROTÉGÉ B <input type="checkbox"/>
PROTECTED C PROTÉGÉ C <input type="checkbox"/>		NATO CONFIDENTIAL NATO CONFIDENTIEL <input type="checkbox"/>		PROTECTED C PROTÉGÉ C <input type="checkbox"/>
CONFIDENTIAL CONFIDENTIEL <input type="checkbox"/>		NATO SECRET NATO SECRET <input type="checkbox"/>		CONFIDENTIAL CONFIDENTIEL <input type="checkbox"/>
SECRET SECRET <input type="checkbox"/>		COSMIC TOP SECRET COSMIC TRÈS SECRET <input type="checkbox"/>		SECRET SECRET <input type="checkbox"/>
TOP SECRET TRÈS SECRET <input type="checkbox"/>				TOP SECRET TRÈS SECRET <input type="checkbox"/>
TOP SECRET (SIGINT) TRÈS SECRET (SIGINT) <input type="checkbox"/>				TOP SECRET (SIGINT) TRÈS SECRET (SIGINT) <input type="checkbox"/>

TBS/SCT 350-103(2004/12)

Security Classification / Classification de sécurité  
UNCLASSIFIED

Canada

TBIPS SO EN578-055605





**PART A (continued) / PARTIE A (suite)**

8. Will the supplier require access to PROTECTED and/or CLASSIFIED COMSEC information or assets?  
Le fournisseur aura-t-il accès à des renseignements ou à des biens COMSEC désignés PROTÉGÉS et/ou CLASSIFIÉS? ☒ No ☐ Yes  
Non Oui

If Yes, indicate the level of sensitivity:

Dans l'affirmative, indiquer le niveau de sensibilité :

9. Will the supplier require access to extremely sensitive INFOSEC information or assets?  
Le fournisseur aura-t-il accès à des renseignements ou à des biens INFOSEC de nature extrêmement délicate? ☒ No ☐ Yes  
Non Oui

Short Title(s) of material / Titre(s) abrégé(s) du matériel :

Document Number / Numéro du document :

**PART B - PERSONNEL (SUPPLIER) / PARTIE B - PERSONNEL (FOURNISSEUR)**

10. a) Personnel security screening level required / Niveau de contrôle de la sécurité du personnel requis

- |   |   |   |  |
|---|---|---|--|
| <input checked="" type="checkbox"/> RELIABILITY STATUS<br>COTE DE FIABILITÉ | <input type="checkbox"/> CONFIDENTIAL<br>CONFIDENTIEL           | <input type="checkbox"/> SECRET<br>SECRET           | <input type="checkbox"/> TOP SECRET<br>TRÈS SECRET               |
| <input type="checkbox"/> TOP SECRET - SIGINT<br>TRÈS SECRET - SIGINT        | <input type="checkbox"/> NATO CONFIDENTIAL<br>NATO CONFIDENTIEL | <input type="checkbox"/> NATO SECRET<br>NATO SECRET | <input type="checkbox"/> COSMIC TOP SECRET<br>COSMIC TRÈS SECRET |
| <input type="checkbox"/> SITE ACCESS<br>ACCÈS AUX EMPLACEMENTS              |   |   |  |

Special comments:

Commentaires spéciaux :

NOTE: If multiple levels of screening are identified, a Security Classification Guide must be provided.

REMARQUE : Si plusieurs niveaux de contrôle de sécurité sont requis, un guide de classification de la sécurité doit être fourni.

10. b) May unscreened personnel be used for portions of the work?  
Du personnel sans autorisation sécuritaire peut-il se voir confier des parties du travail? ☒ No ☐ Yes  
Non Oui

If Yes, will unscreened personnel be escorted?

Dans l'affirmative, le personnel en question sera-t-il escorté?

☒ No ☐ Yes  
Non Oui

**PART C - SAFEGUARDS (SUPPLIER) / PARTIE C - MESURES DE PROTECTION (FOURNISSEUR)**

**INFORMATION / ASSETS / RENSEIGNEMENTS / BIENS**

11. a) Will the supplier be required to receive and store PROTECTED and/or CLASSIFIED information or assets on its site or premises?  
Le fournisseur sera-t-il tenu de recevoir et d'entreposer sur place des renseignements ou des biens PROTÉGÉS et/ou CLASSIFIÉS? ☒ No ☐ Yes  
Non Oui

11. b) Will the supplier be required to safeguard COMSEC information or assets?  
Le fournisseur sera-t-il tenu de protéger des renseignements ou des biens COMSEC? ☒ No ☐ Yes  
Non Oui

**PRODUCTION**

11. c) Will the production (manufacture, and/or repair and/or modification) of PROTECTED and/or CLASSIFIED material or equipment occur at the supplier's site or premises?  
Les installations du fournisseur serviront-elles à la production (fabrication et/ou réparation et/ou modification) de matériel PROTÉGÉ et/ou CLASSIFIÉ? ☒ No ☐ Yes  
Non Oui

**INFORMATION TECHNOLOGY (IT) MEDIA / SUPPORT RELATIF À LA TECHNOLOGIE DE L'INFORMATION (TI)**

11. d) Will the supplier be required to use its IT systems to electronically process, produce or store PROTECTED and/or CLASSIFIED information or data?  
Le fournisseur sera-t-il tenu d'utiliser ses propres systèmes informatiques pour traiter, produire ou stocker électroniquement des renseignements ou des données PROTÉGÉS et/ou CLASSIFIÉS? ☒ No ☐ Yes  
Non Oui

11. e) Will there be an electronic link between the supplier's IT systems and the government department or agency?  
Disposera-t-on d'un lien électronique entre le système informatique du fournisseur et celui du ministère ou de l'agence gouvernementale? ☒ No ☐ Yes  
Non Oui



**PART C - (continued) / PARTIE C - (suite)**

For users completing the form **manually** use the summary chart below to indicate the category(ies) and level(s) of safeguarding required at the supplier's site(s) or premises.

Les utilisateurs qui remplissent le formulaire **manuellement** doivent utiliser le tableau récapitulatif ci-dessous pour indiquer, pour chaque catégorie, les niveaux de sauvegarde requis aux installations du fournisseur.

For users completing the form **online** (via the Internet), the summary chart is automatically populated by your responses to previous questions.

Dans le cas des utilisateurs qui remplissent le formulaire **en ligne** (par Internet), les réponses aux questions précédentes sont automatiquement saisies dans le tableau récapitulatif.

**SUMMARY CHART / TABLEAU RÉCAPITULATIF**

Category Catégorie	PROTECTED PROTÉGÉ			CLASSIFIED CLASSIFIÉ			NATO				COMSEC					
	A	B	C	CONFIDENTIAL CONFIDENTIEL	SECRET	TOP SECRET TRÈS SECRET	NATO RESTRICTED NATO DIFFUSION RESTREINTE	NATO CONFIDENTIAL NATO CONFIDENTIEL	NATO SECRET	COSMIC TOP SECRET COSMIC TRÈS SECRET	PROTECTED PROTÉGÉ			CONFIDENTIAL CONFIDENTIEL	SECRET	TOP SECRET TRÈS SECRET
											A	B	C			
Information / Assets Renseignements / Biens																
Production																
IT Media / Support TI																
IT Link / Lien électronique																

12. a) Is the description of the work contained within this SRCL PROTECTED and/or CLASSIFIED?  
La description du travail visé par la présente LVERS est-elle de nature PROTÉGÉE et/ou CLASSIFIÉE?

☒ No  
Non ☐ Yes  
Oui

If Yes, classify this form by annotating the top and bottom in the area entitled "Security Classification".

Dans l'affirmative, classifiez le présent formulaire en indiquant le niveau de sécurité dans la case intitulée « Classification de sécurité » au haut et au bas du formulaire.

12. b) Will the documentation attached to this SRCL be PROTECTED and/or CLASSIFIED?  
La documentation associée à la présente LVERS sera-t-elle PROTÉGÉE et/ou CLASSIFIÉE?

☒ No  
Non ☐ Yes  
Oui

If Yes, classify this form by annotating the top and bottom in the area entitled "Security Classification" and indicate with attachments (e.g. SECRET with Attachments).

Dans l'affirmative, classifiez le présent formulaire en indiquant le niveau de sécurité dans la case intitulée « Classification de sécurité » au haut et au bas du formulaire et indiquer qu'il y a des pièces jointes (p. ex. SECRET avec des pièces jointes).



# **ATTACHMENT 3.1**

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## **BIDDER'S PRICING TABLE**

**ATTACHMENT 3.1: BIDDER'S PRICING TABLE**

REQUIREMENTS				CONTRACT PERIOD	
No.	Category of Personnel	Level	No of Days	Per Diem Rate	Total
1	A.5 ERP Technical Analyst – SAP Roles and Authorizations Lead	3	480		\$ -
2	A.3 ERP Programmer Analyst – SAP Business Intelligence Developer	2	187		\$ -
3	A.4 ERP System Analyst – SAP Test Tools Specialist Lead	3	480		\$ -

REQUIREMENTS				OPTION PERIOD 1	
No.	Category of Personnel	Level	No of Days	Per Diem Rate	Total
1	A.5 ERP Technical Analyst – SAP Roles and Authorizations Lead	3	360		\$ -
2	A.3 ERP Programmer Analyst – SAP Business Intelligence Developer	2	180		\$ -
3	A.4 ERP System Analyst – SAP Test Tools Specialist Lead	3	360		\$ -

REQUIREMENTS				OPTION PERIOD 2	
No.	Category of Personnel	Level	No of Days	Per Diem Rate	Total
1	A.5 ERP Technical Analyst – SAP Roles and Authorizations Lead	3	120		\$ -
2	A.3 ERP Programmer Analyst – SAP Business Intelligence Developer	2	0	n/a	n/a
3	A.4 ERP System Analyst – SAP Test Tools Specialist Lead	3	120		\$ -

No.	Category of Personnel	Bidder's Proposed Price (per Category)
1	A.5 ERP Technical Analyst – SAP Roles and Authorizations Lead	\$ -
2	A.3 ERP Programmer Analyst – SAP Business Intelligence Developer	\$ -
3	A.4 ERP System Analyst – SAP Test Tools Specialist Lead	\$ -

## **ATTACHMENT 3.2**

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### **TBIPS BID SUBMISSION FORM**

## TBIPS BID SUBMISSION FORM

(to be filled in by Bidder)		
<b>Bidder's full legal name</b>		
<b>Authorized Representative of Bidder for evaluation purposes</b> (e.g., clarifications)	Name	
	Title	
	Address	
	Telephone #	
	Fax #	
	Email	
<b>Bidder's Procurement Business Number (PBN)</b> [see the Standard Instructions 2003]		
<b>Jurisdiction of Contract:</b> Province in Canada the bidder wishes to be the legal jurisdiction applicable to any resulting contract (if other than as specified in solicitation)	As per TBIPS Holder Supply Arrangement.	
<b>Former Public Servants</b>  See the Article in Part 5 of the bid solicitation entitled Former Public Servant Certification for a definition of "Former Public Servant".	Is the Bidder a FPS in receipt of a pension as defined in the bid solicitation?  Yes ____ No ____  If yes, provide the information required by the Article in Part 5 entitled "Former Public Servant Certification"	
	Is the Bidder a FPS who received a lump sum payment under the terms of a work force reduction program?  Yes ____ No ____  If yes, provide the information required by the Article in Part 5 entitled "Former Public Servant Certification"	
<b>Canadian Content Certification</b>  As described in the solicitation, bids with at least 80% Canadian content are being given a preference.  [For the definition of Canadian goods and services, consult the PWGSC SACC clause A3050T]	On behalf of the bidder, by signing below, I confirm that [check the box that applies]:	
	At least 80 percent of the bid price consists of Canadian goods and services (as defined in the solicitation)	
	Less than 80 percent of the bid price consists of Canadian goods and services (as defined in the solicitation)	

<p><b>Federal Contractors Program for Employment Equity (FCP EE) Certification</b></p> <p>If the bidder is exempt, please indicate the basis for the exemption to the right. If the bidder does not fall within the exceptions enumerated to the right, the Program requirements do apply and the bidder is required either to:</p> <p>(a) Submit to the Department of HRSD form LAB 1168, Certificate of Commitment to Implement Employment Equity, DULY SIGNED; or</p> <p>(b) Submit a valid Certificate number confirming its adherence to the FCP-EE.</p> <p>Bidders are requested to include their FCP EE Certification or signed LAB 1168 with their bid; if this information is not provided in the bid, it must be provided upon request by the Contracting Authority during evaluation.</p> <p>For joint ventures, be sure to provide this information for each of the members of the joint venture.</p>	<p>On behalf of the bidder, by signing below, I also confirm that the bidder <i>[check the box that applies]</i>:</p>	
	<p>(a) is not subject to Federal Contractors Program for Employment Equity (FCP-EE), because it has a workforce of less than 100 permanent full or part-time employees in Canada;</p>	
	<p>(b) is not subject to FCP-EE, because it is a regulated employer under the <i>Employment Equity Act</i>;</p>	
	<p>(c) is subject to the requirements of FCP-EE, because it has a workforce of 100 or more permanent full or part-time employees in Canada, but has not previously obtained a certificate number from the Department of Human Resources and Skills Development (HRSD) (having not bid on requirements of \$200,000 or more), in which case a duly signed certificate of commitment is attached; OR</p>	
	<p>(d) is subject to FCP-EE, and has a valid certification number as follows: _____ (and has not been declared an Ineligible Contractor by HRSD).</p>	
<p><b>Security Clearance Level of Bidder</b> <i>[include both the CISC security clearance number, level and the date it was granted]</i></p>		
<p><b>Security Clearance Level of Bidder's Individual Resources</b> <i>[add additional resources on another page, if required]</i></p> <p>i. Name of Individual as it appears on security clearance application:</p> <p>ii. Level of security clearance obtained and expiry date:</p> <p>iii. Security Screening Certificate and Briefing Form file number</p>	<p>i.</p> <p>ii.</p> <p>iii.</p>	
<p>On behalf of the bidder, by signing below, I confirm that I have read the entire bid solicitation including the documents incorporated by reference into the bid solicitation and I certify that:</p> <p>1. The bidder considers itself and its products able to meet all the mandatory requirements described in the bid solicitation;</p> <p>2. This bid is valid for the period requested in the bid solicitation;</p> <p>3. All the information provided in the bid is complete, true and accurate; and</p> <p>4. If the bidder is awarded a contract, it will accept all the terms and conditions set out in the resulting contract clauses included in the bid solicitation.</p>		

<b>Signature of Authorized Representative of Bidder</b>	
<b>Name</b>	
<b>Signed</b>	
<b>Date</b>	

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## **ATTACHMENT 4.1**

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### **EVALUATION CRITERIA FOR THE PROPOSED RESOURCE(S)**

#### **- MANDATORY AND RATED REQUIREMENTS**

# **1. Evaluation Criteria for A.5 ERP Technical Analyst – SAP Roles and Authorizations Lead (Level 3)**

## **(a) Mandatory Requirements**

Mandatory (M) Requirements for A.5 ERP Technical Analyst – SAP Roles and Authorizations Lead (*Level 3*):

M #	Mandatory Requirements	Compliant / Non-Compliant	Substantiating Detail Page No / Paragraph number
M-1	The bidder's proposed resource must demonstrate a minimum of 10 years of experience working as an SAP ERP Technical Analyst performing Roles and Authorizations duties.		
M-2	The bidder's proposed resource must demonstrate a minimum of 2 years of experience working as an SAP Basis resource on a large scale SAP Production system (500+ concurrent users).		
M-3	The bidder's proposed resource should have a valid SAP Security certification.		
M-4	The bidder must provide 3 of the most recent client references from 3 separate client organizations that support the proposed resource's demonstrated experience over the last 10 years.		
<i>Note: Resources that do not meet all mandatory requirements, will receive no further consideration.</i>			

## **(b) Rated Requirements**

Rated (R) Requirements and scoring scheme for *A.5 ERP Technical Analyst – SAP Roles and Authorizations Lead (Level 3)*:

### **Note:**

**The bidder's proposed resource must have worked at least 12 consecutive months on a project for it to be considered as relevant project experience in R-1, R-2, R-3, R-4, R-8, R-9, R-10, R-11 and R-12 below.**

R #	Rated Requirements	Scoring Scheme	Substantiating Detail Page No/ Paragraph number
R-1	The bidder's proposed resource should have experience working as an SAP Roles and Authorizations Lead with SAP solutions in a new implementation using the latest version (ECC6.0).	1 to 2 projects = 2 points 3 or more projects = 4 points	
R-2	The bidder's proposed resource should have experience working as an SAP Roles and Authorizations Lead with SAP solutions in an upgrade project.	1 to 2 projects = 2 points 3 or more projects = 4 points	



R #	Rated Requirements	Scoring Scheme	Substantiating Detail Page No/ Paragraph number
R-3	The bidder's proposed resource should have experience implementing SAP Roles and Authorizations (R&A) within the Government of Canada's SAP Cluster Group – Integrated Financial and Materiel System (IFMS) footprint.	1 project = 1 points 2 or more projects = 2 points	
R-4	The bidder's proposed resource should demonstrate experience in integrating SAP Identity Management with an Identity Management tool from another vendor.	1 project = 2 points 2 projects = 4 points 3 or more projects = 6 points	
R-5	The bidder's proposed resource should demonstrate experience in creating, maintaining, and managing roles in SAP Identity Management that are used across multiple SAP applications.	12-23 months = 1 points 24-35 months = 2 points 36-47 months = 3 points 48 months or more = 4 points	
R-6	The bidder's proposed resource should demonstrate experience in creating, maintaining, and managing roles, authorizations and profiles in ABAP systems like ECC, BI or Solution Manager using transaction code PFCG.	12-23 months = 1 points 24-35 months = 2 points 36-47 months = 3 points 48 months or more = 4 points	
R-7	The bidder's proposed resource should demonstrate experience in maintaining, and managing roles and authorizations in JAVA systems like Portal and PI.	12-23 months = 1 points 24-35 months = 2 points 36-47 months = 3 points 48 months or more = 4 points	
R-8	The bidder's proposed resource should demonstrate experience in integrating SAP Identity Management user bases with SAP BPM.	1-2 projects = 2 points 3 or more projects = 4 points	
R-9	The bidder's proposed resource should demonstrate experience in integrating SAP Identity Management user bases with SAP Portal.	1-2 projects = 2 points 3 or more projects = 4 points	
R-10	The bidder's proposed resource should demonstrate experience in integrating SAP Identity Management user bases with SAP GRC Access Control Module.	1-2 projects = 2 points 3 or more projects = 4 points	
R-11	The bidder's proposed resource should demonstrate experience designing and defining an R&A solution using Identity Management.	1-2 projects = 2 points 3-4 projects = 4 points 5 or more projects = 6 points	

Attachment 4.1

R #	Rated Requirements	Scoring Scheme	Substantiating Detail Page No/ Paragraph number
R-12	The bidder’s proposed resource should demonstrate experience in documenting operational support processes and procedures.	1-2 SAP projects = 2 points 3 or more projects = 4 points	
Total Points assigned: 50		Total Points obtained:	
Note: To be deemed responsive, the resource must obtain a minimum of 35 points (70%).			

## 2. Evaluation Criteria for A.3 ERP Programmer Analyst – SAP Business Intelligence (BI) Developer (Level 2)

### (a) Mandatory Requirements

Mandatory (M) Requirements for *A.3 ERP Programmer Analyst – SAP Business Intelligence (BI) Developer (Level 2)*:

M #	Mandatory Requirements	Compliant / Non-Compliant	Substantiating Detail Page No / Paragraph number
M-1	The bidder's proposed resource must clearly demonstrate a minimum of 5 years of experience working with SAP BW/BI.		
M-2	The bidder's proposed resource must demonstrate a minimum of 2 years of experience as a developer for a large scale SAP Production system (500+ concurrent users).		
M-3	The bidder's proposed resource must demonstrate a minimum of 2 years' experience within the last 8 years in performing full system configuration and development of a SAP BW/ BI environment.		
M-4	The bidder must provide 3 of the most recent client references from 3 separate client organizations that support the proposed resource's demonstrated experience over the last 10 years.		
<i>Note: Resources that do not meet all mandatory requirements, will receive no further consideration.</i>			

### (b) Rated Requirements

Rated (R) Requirements and scoring scheme for *A.3 ERP Programmer Analyst – SAP Business Intelligence (BI) Developer (Level 2)*:

#### Note:

**The bidder's proposed resource must have worked at least 6 consecutive months on a project for it to be considered as relevant project experience in R-1, R-5 and R-7. Further, bidder's proposed resource must have a minimum of 6 months of experience in each of the tools/modules/features in R-4 and R-6 for it to be considered as relevant experience.**

R #	Rated Requirements	Scoring Scheme	Substantiating Detail Page No/ Paragraph number
R-1	The bidder's proposed resource should demonstrate experience working as a SAP Business Intelligence Developer with SAP public sector industry solution in an upgrade or new implementation using the latest SAP version (ECC6.0).	1 SAP projects = 2 points 2 or more SAP projects = 4 points	

R #	Rated Requirements	Scoring Scheme	Substantiating Detail Page No/ Paragraph number
R-2	The bidder's proposed resource should demonstrate extensive experience in developing data models for SAP BI.	Less than 24 months = 0 points 24 – 48 months = 2 points 49 – 60 months = 4 points More than 60 months = 6 points	
R-3	The bidder's proposed resource should show proof of a valid SAP Business Intelligence (BI) Certification as delivered by SAP. A copy of the Certification is required.	Proof of valid certification = 2 points	
R-4	The bidder's proposed resource should demonstrate experience using the following SAP development reporting and planning tools: <ul style="list-style-type: none"><li>• SAP BusinessObject Crystal Reports</li><li>• SAP BusinessObject Dashboard</li><li>• BEx Query Designer</li><li>• BEx Analyzer</li><li>• BEx Web App Designer</li><li>• Integrated Planning</li></ul>	1 to 2 tools = 2 points 3 to 4 tools = 4 points 5 to 6 tools = 6 points	
R-5	The bidder's proposed resource should demonstrate experience in working with BW/BI within a Government of Canada department or agency.	1 SAP project = 1 point 2 or more SAP projects = 2 points	
R-6	The bidder's proposed resource should demonstrate experience in working with the following SAP modules and features: <ul style="list-style-type: none"><li>• Financials (FI)</li><li>• Funds Management (FM)</li><li>• Controlling (CO)</li><li>• Project System (PS)</li><li>• Material Management (MM)</li><li>• Employee and Manager Self-Service (ESS-MSS)</li><li>• SAP Business Client</li></ul>	0 to 2 modules/features = 0 points  3 to 5 modules/features = 3 points  6 or more modules/features = 6 points	
R-7	The bidder's proposed resource should demonstrate project experience in liaising with SAP's Technical Support on OSS issues relating to the project.	1 or 2 SAP projects = 2 points 3 or more SAP projects = 4 points	
Total Points assigned: 30		Total Points obtained:	
Note: To be deemed responsive, the resource must obtain minimum of 21 points (70%).			

### 3. Evaluation Criteria for A.4 ERP Systems Analyst – SAP Test Tools Lead (Level 3)

#### (a) Mandatory Requirements

Mandatory (M) Requirements for *A.4 ERP Systems Analyst – SAP Test Tools Lead (Level 3)*

M #	Mandatory Requirements	Compliant / Non-Compliant	Substantiating Detail Page No / Paragraph number
M-1	The bidder's proposed resource must demonstrate a minimum of 5 years of experience working as an ERP Technical Analyst using SAP Test Tools.		
M-2	The bidder's proposed resource must demonstrate a minimum of 2 years of experience as a developer for a large scale SAP Production system (500+ concurrent users).		
M-3	The bidder's proposed resource must provide proof of a valid SAP Testing (also called Quality Management) Certification.		
M-4	The bidder must provide 3 of the most recent client references from 3 separate client organizations that support the proposed resource's demonstrated experience over the last 10 years.		
<i>Note: Resources that do not meet all mandatory requirements, will receive no further consideration.</i>			

#### (b) Rated Requirements

Rated (R) Requirements and scoring scheme for *A.4 ERP Systems Analyst – SAP Test Tools Lead (Level 3)*

**Note:**

**The bidder's proposed resource must have worked at least 12 consecutive months on a project for it to be considered as relevant project experience in R-1, R-2, R-3, R-4, R-7 and R-9. Further, bidder's proposed resource must have a minimum of 12 months of experience in each of the tools/objects/modules/features in R-5, R-6 and R-8 for it to be considered as relevant experience.**

R #	Rated Requirements	Scoring Scheme	Substantiating Detail Page No/ Paragraph number
R-1	The bidder's proposed resource should demonstrate testing experience working with SAP solutions in a new implementation using the latest SAP version (ECC 6.0).	1 project = 2 points 2 or more projects = 4 points	

R #	Rated Requirements	Scoring Scheme	Substantiating Detail Page No/ Paragraph number
R-2	The bidder's proposed resource should demonstrate experience in designing and implementing testing solutions using HP Quality Centre in an SAP Environment.	1 project = 2 points 2 projects = 3 points 3 or more projects = 4 points	
R-3	The bidder's proposed resource should demonstrate experience in creating test cases and implementing them with automated test tools.	1 project = 1 points 2 or more projects = 2 points	
R-4	The bidder's proposed resource should demonstrate experience in participating in a data conversion and transformation team.	1 project = 2 points 2 or more projects = 4 points	
R-5	The bidder's proposed resource should demonstrate experience using the following SAP and third party testing tools: <ul style="list-style-type: none"><li>• HP Quality Centre</li><li>• eCATT</li><li>• IBM Rational Test Suite (Workbench or previous name Robot)</li></ul>	1 tool = 1 point  2 or more tools = 3 points	
R-6	The bidder's proposed resource should demonstrate experience testing the following objects: <ul style="list-style-type: none"><li>• ABAP Objects</li><li>• Web DynPro ABAP</li><li>• Web DynPro Java</li></ul>	1 object = 1point  2 or more objects = 3 points	
R-7	The bidder's proposed resource should demonstrate experience in working as an SAP Test Tools Lead with the Government of Canada Integrated Financial and Material System (GC-IFMS) central interfaces to PWGSC.	1 projects = 1 point 2 or more projects = 2 points	
R-8	The bidder's proposed resource should demonstrate experience in working with the following SAP modules and features: <ul style="list-style-type: none"><li>• Financials (FI)</li><li>• Funds Management (FM)</li><li>• Controlling (CO)</li><li>• Project System (PS)</li><li>• Material Management (MM)</li><li>• Employee and Manager Self-Service (ESS-MSS)</li><li>• SAP Business Client</li></ul>	3 to 5 modules/features = 3 points  6 or more modules/features = 6 points	
R-9	The bidder's proposed resource should demonstrate experience in working as a testing lead in an integrated SAP to non-SAP systems environment based on SOA.	1 - 2 projects = 1 point 3 or more projects = 2 points	
Total Points assigned: 30		Total Points obtained:	
Note: To be deemed responsive, the resource must obtain minimum of 21 points (70%).			

# **ATTACHMENT 4.2**

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## **BID SELECTION METHODOLOGY**

## 1. INTRODUCTION

- a) The bid selection will be conducted respectively for each resource category. There will be 3 winning bids as a result of this bid selection process.
- b) For each resource category, the “*Highest Compliant Combined Rating of Technical Merit and Price*” method will be used in its respective bid selection. In this method:
  - (i) The technical score for each resource is weighted at 60% of the total point score and is pro-rated against the maximum possible score assigned to each resource category.
  - (ii) The pricing score for each resource is weighted at 40% of the total point score and the rating is done by giving a full mark of 40 points to the lowest priced compliant proposal with other proposals being given a pro-rated points based on how much higher their pricing is.
  - (iii) The winning bid is the one obtaining the highest Point Total, which is the summation of the technical score and pricing score.
  - (iv) In case there are multiple bids obtaining the same Point Total, the bid with the highest technical score wins.

## 2. EXAMPLE

The following Table illustrates an example where the selection of the Bid for the resource category A is determined by 60/40 ratio of the technical and pricing score, respectively. The maximum rated points in this example is 100. The lowest priced technically compliant proposal is allocated the maximum points of 40 and other price proposals are pro-rated accordingly.

Example of Bid Selection			
Highest Combined Rating of Technical Merit (60%) and Price (40%)			
Bidder	Bidder 1	Bidder 2	Bidder 3
The Rated Points Obtained by Resource Category A	83	79	75
Proposed Price for Resource Category A	\$60,000	\$55,000	\$50,000
Calculation	Technical Score	Pricing Score	Point Total
Bidder 1	$83 \times 60 / 100 = 49.80$	$50 \times 40 / 60 = 33.33$	<b>83.13</b>
Bidder 2	$79 \times 60 / 100 = 47.40$	$50 \times 40 / 55 = 36.36$	<b>83.76</b>
Bidder 3	$75 \times 60 / 100 = 45.00$	$50 \times 40 / 50 = 40.00$	<b>85.00</b>
Winning Bidder for Resource Category A	Bidder 3		