

**RETURN BIDS TO:**  
**RETOURNER LES SOUMISSIONS À:**  
**Bid Receiving Public Works and Government  
Services Canada/Réception des soumissions  
Travaux publics et Services gouvernementaux  
Canada**  
**#910, 410-22nd Street East**  
**Saskatoon**  
**Sask.**  
**S7K 5T6**  
**Bid Fax: (306) 975-5397**

## **REQUEST FOR PROPOSAL DEMANDE DE PROPOSITION**

### **Proposal To: Public Works and Government Services Canada**

We hereby offer to sell to Her Majesty the Queen in right of Canada, in accordance with the terms and conditions set out herein, referred to herein or attached hereto, the goods, services, and construction listed herein and on any attached sheets at the price(s) set out therefor.

### **Proposition aux: Travaux Publics et Services Gouvernementaux Canada**

Nous offrons par la présente de vendre à Sa Majesté la Reine du chef du Canada, aux conditions énoncées ou incluses par référence dans la présente et aux annexes ci-jointes, les biens, services et construction énumérés ici sur toute feuille ci-annexée, au(x) prix indiqué(s).

### **Comments - Commentaires**

<b>Title - Sujet</b> Garbage Truck	
<b>Solicitation No. - N° de l'invitation</b> 5P412-110716/A	<b>Date</b> 2012-04-12
<b>Client Reference No. - N° de référence du client</b> 5P412-110716	
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$STN-190-4447	
<b>File No. - N° de dossier</b> STN-1-34240 (190)	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2012-05-23</b>	<b>Time Zone</b> <b>Fuseau horaire</b> Central Standard Time CST
<b>F.O.B. - F.A.B.</b> <b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input checked="" type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Mack, Wayne	<b>Buyer Id - Id de l'acheteur</b> stn190
<b>Telephone No. - N° de téléphone</b> (306) 975-4004 ( )	<b>FAX No. - N° de FAX</b> (306) 975-5397
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b> Parks Canada 100 Main Street PO Box 100 Waskesiu, SK S0J 2Y0	

**Instructions: See Herein**

**Instructions: Voir aux présentes**

### **Vendor/Firm Name and Address**

**Raison sociale et adresse du  
fournisseur/de l'entrepreneur**

### **Issuing Office - Bureau de distribution**

Public Works and Government Services Canada/Réception  
des soumissions Travaux publics et Services  
gouvernementaux Canada  
#910, 410 - 22nd Street East  
Saskatoon  
Sask.  
S7K 5T6

<b>Delivery Required - Livraison exigée</b>	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> <b>Raison sociale et adresse du fournisseur/de l'entrepreneur</b>	
<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm</b> <b>(type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

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## **PART 1 - GENERAL INFORMATION**

### **1. Security Requirement**

There is no security requirement associated with the requirement.

### **2. Requirement**

The requirement is detailed under Article 2 of the resulting contract clauses.

### **3. Debriefings**

After contract award, bidders may request a debriefing on the results of the bid solicitation process. Bidders should make the request to the Contracting Authority within 15 working days of receipt of the results of the bid solicitation process. The debriefing may be in writing, by telephone or in person.

## **PART 2 - BIDDER INSTRUCTIONS**

### **1. Standard Instructions, Clauses and Conditions**

All instructions, clauses and conditions identified in the bid solicitation by number, date and title are set out in the Standard Acquisition Clauses and Conditions(<http://ccua-sacc.tpsgc-pwgsc.gc.ca/pub/acho-eng.jsp>) Manual issued by Public Works and Government Services Canada.

Bidders who submit a bid agree to be bound by the instructions, clauses and conditions of the bid solicitation and accept the clauses and conditions of the resulting contract.

The 2003 (2012-03-02) Standard Instructions - Goods or Services - Competitive Requirements, are incorporated by reference into and form part of the bid solicitation.

Subsection 5.4 of 2003, Standard Instructions - Goods or Services - Competitive Requirements, is amended as follows:

Delete: sixty (60) days

Insert: one-hundred and twenty (120) days

#### **1.1 SACC Manual Clauses**

B4024T - No Substitute Products (2006-08-15)

### **2. Submission of Bids**

Bids must be submitted only to Public Works and Government Services Canada (PWGSC) Bid Receiving Unit by the date, time and place indicated on page 1 of the bid solicitation.

### **3. Enquiries - Bid Solicitation**

All enquiries must be submitted in writing to the Contracting Authority no later than fourteen (14) calendar days before the bid closing date. Enquiries received after that time may not be answered.

Bidders should reference as accurately as possible the numbered item of the bid solicitation to which the enquiry relates. Care should be taken by bidders to explain each question in sufficient detail in order to enable Canada to provide an accurate answer. Technical enquiries that are of a proprietary nature must be clearly marked "proprietary" at each relevant item. Items identified as "proprietary" will be treated as such except where Canada determines that the enquiry is not of a proprietary nature. Canada may edit the questions or may request that the Bidder do so, so that the proprietary nature of the question is eliminated, and the enquiry can be answered with copies to all bidders. Enquiries not submitted in a form that can be distributed to all bidders may not be answered by Canada.

#### 4. Applicable Laws

Any resulting contract must be interpreted and governed, and the relations between the parties determined, by the laws in force in Saskatchewan.

Bidders may, at their discretion, substitute the applicable laws of a Canadian province or territory of their choice without affecting the validity of their bid, by deleting the name of the Canadian province or territory specified and inserting the name of the Canadian province or territory of their choice. If no change is made, it acknowledges that the applicable laws specified are acceptable to the bidders.

### PART 3 - BID PREPARATION INSTRUCTIONS

#### 1. Bid Preparation Instructions

Canada requests that bidders provide their bid in separately bound sections as follows:

Section I: Technical Bid (1 hard copy)

Section II: Financial Bid (1 hard copy)

Section III: Certifications (1 hard copy)

Prices must appear in the financial bid only. No prices must be indicated in any other section of the bid.

Canada requests that bidders follow the format instructions described below in the preparation of their bid:

- (a) use 8.5 x 11 inch (216 mm x 279 mm) paper;
- (b) use a numbering system that corresponds to the bid solicitation.

In April 2006, Canada issued a policy directing federal departments and agencies to take the necessary steps to incorporate environmental considerations into the procurement process Policy on Green Procurement (<http://www.tpsgc-pwgsc.gc.ca/ecologisation-greening/achats-procurement/politique-policy-eng.html>). To assist Canada in reaching its objectives, bidders are encouraged to:

- 1) use paper containing fibre certified as originating from a sustainably-managed forest and/or containing minimum 30% recycled content; and
- 2) use an environmentally-preferable format including black and white printing instead of colour printing, printing double sided/duplex, using staples or clips instead of cerlox, duotangs or binders.

#### Section I: Technical Bid

In their technical bid, bidders should explain and demonstrate how they propose to meet the requirements and how they will carry out the Work.

#### Warranty

The manufacturer's standard warranty of (\_\_\_\_\_ months or \_\_\_\_\_ km) as administered through the designated dealer or authorized agent apply.

**After Sales Service**

Canada requests that the Bidder provide the names, addresses and telephone numbers of their dealers and/or agents authorized to provide after sales service, maintenance and warranty repairs, and a full range of repair parts for the vehicle/equipment offered. The Bidder should show the distance between the delivery location and the authorized dealer and/or agent and the delivery location, which should not be more than 100 kilometres.

Distance between the delivery location and the dealer and/or agent: \_\_\_\_\_ km

Name: \_\_\_\_\_

Address: \_\_\_\_\_

Telephone number: \_\_\_\_\_

**Delivery**

While delivery is requested by 31 August 2012, the best delivery that could be offered is \_\_\_\_\_.

**Section II: Financial Bid**

Bidders must submit their financial bid in accordance with the Basis of Payment. The total amount of Goods and Services Tax (GST) or Harmonized Sales Tax (HST) must be shown separately, if applicable.

**1.1 SACC Manual Clauses**

C3011T (2010-01-11), Exchange Rate Fluctuation

**Section III: Certifications**

Bidders must submit the certifications required under Part 5.

**PART 4 - EVALUATION PROCEDURES AND BASIS OF SELECTION****1. Evaluation Procedures**

(a) Bids will be assessed in accordance with the entire requirement of the bid solicitation including the technical and financial evaluation criteria.

(b) An evaluation team composed of representatives of Canada will evaluate the bids.

**1.1 Financial Evaluation**

SACC Manual Clause A0222T (2010-01-11), Evaluation of Price

Price of Item #1 in Annex B - Basis of Payment = Evaluated Price

**2. Basis of Selection**

A bid must comply with all requirements of the bid solicitation to be declared responsive. The responsive bid with the lowest evaluated price will be recommended for award of a contract.

## PART 5 - CERTIFICATIONS

Bidders must provide the required certifications to be awarded a contract. Canada will declare a bid non-responsive if the required certifications are not completed and submitted as requested.

Compliance with the certifications bidders provide to Canada is subject to verification by Canada during the bid evaluation period (before award of a contract) and after award of a contract. The Contracting Authority will have the right to ask for additional information to verify bidders' compliance with the certifications before award of a contract. The bid will be declared non-responsive if any certification made by the Bidder is untrue, whether made knowingly or unknowingly. Failure to comply with the certifications or to comply with the request of the Contracting Authority for additional information will also render the bid non-responsive.

### 1. Certifications Precedent to Contract Award

The certifications listed below should be completed and submitted with the bid, but may be submitted afterwards. If any of these required certifications is not completed and submitted as requested, the Contracting Authority will so inform the Bidder and provide the Bidder with a time frame within which to meet the requirement. Failure to comply with the request of the Contracting Authority and meet the requirement within that time period will render the bid non-responsive.

#### 1.1 Federal Contractors Program - Certification

Suppliers who are subject to the Federal Contractors Program (FCP) and have been declared ineligible contractors by Human Resources and Skills Development Canada (HRSDC) are no longer eligible to receive federal government contracts over the threshold for solicitation of bids as set out in the Government Contracts Regulations. Suppliers may be declared ineligible contractors either as a result of a finding of non-compliance by HRSDC, or following their voluntary withdrawal from the FCP for a reason other than the reduction of their workforce to less than 100 employees. Any bids from ineligible contractors, including a bid from a joint venture that has a member who is an ineligible contractor, will be declared non-responsive.

The Bidder, or, if the Bidder is a joint venture the member of the joint venture, certifies its status with the FCP, as follows:

The Bidder or the member of the joint venture

- (a) ( ) is not subject to the FCP, having a workforce of less than 100 full-time or part-time permanent employees, and/or temporary employees having worked 12 weeks or more in Canada;
- (b) ( ) is not subject to the FCP, being a regulated employer under the Employment Equity Act, S.C. 1995, c. 44;
- (c) ( ) is subject to the requirements of the FCP, having a workforce of 100 or more full-time or part-time permanent employees, and/or temporary employees having worked 12 weeks or more in Canada, but has not previously obtained a certificate number from HRSDC, having not bid on requirements of \$200,000 or more;
- (d) ( ) has not been declared an ineligible contractor by HRSDC, and has a valid certificate number as follows: \_\_\_\_\_.

Further information on the FCP is available on the HRSDC Web site.

## **PART 6 - RESULTING CONTRACT CLAUSES**

### **1. Security Requirement**

There is no security requirement associated with the requirement.

### **2. Requirement**

The Contractor must provide the items detailed under the "Requirement" at Annex "A".

### **3. Standard Clauses and Conditions**

All clauses and conditions identified in the Contract by number, date and title are set out in the Standard Acquisition Clauses and Conditions (<http://ccua-sacc.tpsgc-pwgsc.gc.ca/pub/acho-eng.jsp>) Manual issued by Public Works and Government Services Canada.

#### **3.1 General Conditions**

2010A (2012-03-02), General Conditions - Goods (Medium Complexity), apply to and form part of the Contract.

### **4. Term of Contract**

#### **4.1 Delivery Date**

All the deliverables must be received on or before\_\_\_\_\_.

### **5. Authorities**

#### **5.1 Contracting Authority**

The Contracting Authority for the Contract is:

Wayne Mack

Supply Specialist

Public Works and Government Services Canada

Acquisitions Branch - Western Directorate

910 - 410 , 22nd Street East

Saskatoon, SK

S7K 5T6

Telephone: (306) 975-4004

Facsimile: (306) 975-5397

E-mail address: [wayne.mack@pwgsc.gc.ca](mailto:wayne.mack@pwgsc.gc.ca)

The Contracting Authority is responsible for the management of the Contract and any changes to the Contract must be authorized in writing by the Contracting Authority. The Contractor must not perform work in excess of or outside the scope of the Contract based on verbal or written requests or instructions from anybody other than the Contracting Authority.

## 5.2 Project Authority

The Project Authority for the Contract is: To be determined

The Project Authority is the representative of the department or agency for whom the Work is being carried out under the Contract and is responsible for all matters concerning the technical content of the Work under the Contract. Technical matters may be discussed with the Project Authority, however the Project Authority has no authority to authorize changes to the scope of the Work. Changes to the scope of the Work can only be made through a contract amendment issued by the Contracting Authority.

## 5.3 Contractor's Representative

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Telephone : \_\_\_\_\_

Facsimile: \_\_\_\_\_

E-mail address: \_\_\_\_\_

## 5.4 After Sales Service : (to be inserted by PWGSC at time of contract award)

The following dealer and/or agent is authorized to provide after sales service, maintenance and warranty repairs; and a full range of repair parts for the vehicle/equipment offered:

Distance between the delivery location and the dealer and/or agent: \_\_\_\_\_ km

Name: \_\_\_\_\_

Address: \_\_\_\_\_

Telephone Number: \_\_\_\_\_

## 6. Payment

### 6.1 Basis of Payment

In consideration of the Contractor satisfactorily completing all of its obligations under the Contract, the Contractor will be paid firm unit prices, as specified in Annex B for a cost of \$ \_\_\_\_\_ **(insert the amount at contract award)**. Customs duties are included and Goods and Services Tax or Harmonized Sales Tax is extra, if applicable.

Canada will not pay the Contractor for any design changes, modifications or interpretations of the Work, unless they have been approved, in writing, by the Contracting Authority before their incorporation into the Work.



**6.2 Limitation of Price**

SACC Manual clause C6000C (2011-05-16) Limitation of Price

**6.3 SACC Manual clause H1000C (2008-05-12) Single Payment**

SACC Manual clause C2000C (2007-11-30) Taxes - Foreign-based Contractor

**7. Invoicing Instructions H5001C (2008-12-12)**

1. The Contractor must submit invoices in accordance with the section entitled "Invoice Submission" of the general conditions. Invoices cannot be submitted until all work identified in the invoice is completed.

2. Invoices must be distributed as follows:

(a) The original and one (1) copy must be forwarded to the address shown on page 1 of the Contract for certification and payment.

**8. Certifications**

8.1 Compliance with the certifications provided by the Contractor in its bid is a condition of the Contract and subject to verification by Canada during the term of the Contract. If the Contractor does not comply with any certification or it is determined that any certification made by the Contractor in its bid is untrue, whether made knowingly or unknowingly, Canada has the right, pursuant to the default provision of the Contract, to terminate the Contract for default.

**9. Applicable Laws**

The Contract must be interpreted and governed, and the relations between the parties determined, by the laws in force in Saskatchewan.

**10. Priority of Documents**

If there is a discrepancy between the wording of any documents that appear on the list, the wording of the document that first appears on the list has priority over the wording of any document that subsequently appears on the list.

- (a) the Articles of Agreement;
- (b) the general conditions 2010A (2012-03-02), Goods (Medium Complexity);
- (c) Annex A, Requirement;
- (d) Annex B, Basis of Payment;
- (e) the Contractor's bid dated \_\_\_\_\_ (insert date of bid)

**11. SACC Manual Clauses**

A9049C	Vehicle Safety	2011-05-16
A9068C	Government Site Regulations	2010-01-11
A9117C	T1204 - Direct Request by Customer Department	2007-11-30
G1005C	Insurance	2008-05-12

**12. Warranty : (to be inserted by PWGSC at time of contract award)**

The manufacturer's standard warranty of (\_\_\_\_\_ months or \_\_\_\_\_ km) as administered through the designated dealer or authorized agent apply.

**13. Preparation for delivery**

The vehicle / equipment must be serviced, adjusted and delivered in condition for immediate use. The interior and exterior must be cleaned before leaving the factory and being released to Parks Canada personnel at the final delivery location.

The fuel tanks must be at least half full prior to release of the vehicle(s) to client.

**14. Packaging**

The methods used for preservation and packaging must be in conformity with the contractor's normal standard for domestic shipment or, if necessary, with standards for overseas shipment as below deck cargo.

### **Annex "A" - Requirement**

To supply a new 2012 or 2013 Ford F550 medium-duty truck complete with an installed Haul-All M1600 right hand collection body, all in accordance with the specifications detailed herein, for Parks Canada, Prince Albert National park, Waskesiu Lake, SK. Delivery is desirable for 30 August 2012.

#### **Background:**

Parks Canada, Prince Albert National Park currently has three trucks in the fleet capable of emptying the 300 Haul-All refuse containers owned by the Park. All 300 containers are linked to the Haul-All system. Dual Steering on the truck is a requirement of this Park due to garbage bins being located on both sides of the roads. At present, Haul-All is only capable of installing dual steering on a Ford Chassis.

#### **A) Specifications for new 2012 or 2013 Ford F550**

##### **1) Minimum Features**

###### **i) Alternator and Battery**

- Heavy duty, maximum capacity available for options required on model specified

###### **ii) Cab-to-Axle Dimension (CA)**

- Should be that which provides optimum axle loading

###### **iii) Cab-to-End of Frame Dimension (COF)**

- To accommodate length of body specified

###### **iv) Cooling System**

- Cooling system operating range from -37°C to +37°C

###### **v) Door Locks**

- Standard only - except where security demands special locks

###### **vi) Gauges**

- Voltmeter, temperature and oil pressure

###### **vii) Mirrors**

- Two West Coast type approximately 150 x 400 mm (6 x 16 in.); 5 arm mounting.

###### **viii) Performance**

- The power train must provide a geared top speed of at least 105 km/h. (Performance may be evaluated using SAE J688 procedures.) The driveline must provide a minimum grade ability of 0.50% at 90 km/h and a minimum grade ability of 30% at peak torque in first gear using full GVWR at sea level

###### **ix) Radio**

- Manufacturer's basic AM / FM radio

###### **x) Safety Features**

- The vehicles (supplied) must meet the provisions of the Canada Motor Vehicle Safety Act and the Regulations made thereunder which are in effect on the date of manufacture

**xi) Seats**

- Driver and passenger

**xii) Seat trim**

- Manufacturer's standard seat trim unless otherwise indicated

**xiii) Steering**

- Power assisted

**xiv) Sun Visors**

- Dual

**xv) Suspension**

- Springs and axles to meet the requirements of the GAWR and the GVWR.
- Front shock absorbers

**xvi) Wheels and Tires**

- Load rating to meet the GAWR and GVWR requirements. Highway treads on all tires unless indicated otherwise

**2) Options Required on Truck - 2012 or 2013 Ford F550 4 x 2 DRW**

(All options are mandatory unless otherwise noted as "desirable")

i) 165" WB ---84" CA

ii) DRW 4 x 2

iii) 68M – PAYLOAD UPGRADE PKG. 19,500 LBS.

iv) Z1 – OXFORD WHITE

v) 99T – DIESEL 6.7 L

vi) 44W – 6 SPD. AUTOMATIC TRANSMISSION

vii) X8L - 4.88 LIMITED SLIP (desirable)

viii) IS-40/20/40 SPLIT BENCH (COLOUR - STEEL) (desirable)

ix) TGB – 225/70 R X 19.5 G MAX TRACTION TIRES (desirable)

x) 512 – SPARE TIRE & WHEEL (ALL SEASON)

xi) 61J – WHEEL JACK

xii) 60T – TRACTION CONTROL (desirable)

xiii) MANUAL TELESCOPIC MIRROR (desirable)

xiv) 572 – MANUAL A/C

xv) 585 – AM/FM STEREO W/DIDGITAL CLOCK (desirable)

xvi) 55D – DRIVERS SIDE AIR BAG (desirable)

xvii) 65Z – AFT AXLE TANK 151 LTR.

xviii) UPFITTER SWITCHES (4)

xxiv) STABILIZER BAR FRONT & REAR (desirable)

**B) Specifications for Haul-All M1600 Right Hand Collection Body:**

i) Paint White

ii) PTO/Pump for Automatic Transmission

iii) Backup Alarm

iv) Hydraulic System Hour Meter

v) Bucket Warning Light & Buzzer

vi) Safety Kit

vii) Bucket Flood Light

viii) Bucket Liner

vix) Hydraulic Tailgate c/w Seal

x) Hyd. Hoist w/Universal Brackets

xi) LED 4" Rear Flashing Lights

xii) LED Clearance & Marker Lights

xiii) Vinyl Fenders on Rear Wheels

xiv) Conspicuity Tape

xv) Ford 350-550 Dual Steering 2012 or 2013

xvi) Utility Cabinet - 20" W x 64"H x 85"D

xvi) High Pressure Wash System

xvii) Hydraulic Connection Kit c/w Arm (for dumping Hyd-A-Way Containers)

xviii) RH Recyc. Glass Shield Ass'y

### **Compliance Index:**

Attach a separate appendix to your proposal indicating Whether and How your product meets or exceeds each point in the Specifications in Annex "A", items (A)(1)(i) to (B)(xviii) inclusive and provide complete specifications and descriptive and/or technical literature to illustrate your statement.

Bidders should address each paragraph of the Specifications on a point by point basis.

**For example:**

#### **A) Specifications for new 2012 or 2013 Ford F550**

##### **1) Minimum Features**

###### **i) Alternator and Battery**

- Heavy duty, maximum capacity available for options required on model specified

**Bidder Response:** "Compliant. We are offering a heavy duty alternator and battery. Refer to page X of our brochure."

###### **ii) Cab-to-Axle Dimension (CA)**

- Should be that which provides optimum axle loading

**Bidder response:** "Compliant. We are offering a CA dimension that provides optimum axle loading. Refer to page X of our brochure."

and so on, throughout the complete Specification in Annex "A" .

Comments should be made on all points under the Basis of Payment, items items (A)(1)(i) to (B)(xviii) inclusive, e.g. "compliant" or "non-compliant" followed by as much detail as possible. It will be to your advantage to furnish as much detail as possible to support your comments and your claims of compliance for each specification. Reference the page number and highlight the specification in your technical literature that supports your compliance. If there is no technical literature to support a specification, you should indicate so.

The Crown is under NO obligation to seek clarification of the bid(s) or the supporting technical documentation provided. Bidders should note that failure to be able to demonstrate any capability to which they claim compliance will result in their proposal being considered non-responsive. Canada reserves the right to reject any bid which does not comply with this solicitation. Any deviation is to be clearly identified and supported with full details.

Solicitation No. - N° de l'invitation

5P412-110716/A

Amd. No. - N° de la modif.

Buyer ID - Id de l'acheteur

stn190

Client Ref. No. - N° de réf. du client

5P412-110716

File No. - N° du dossier

STN-1-34240

CCC No./N° CCC - FMS No/ N° VME

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**Annex "B" - Basis of Payment**

(All prices are GST extra, FOB Destination)

1) One (1) each - New 2012 or 2013 Ford F550 medium-duty truck complete with an installed Haul-All M1600 right hand collection body, all in accordance with the specifications detailed in Annex B.

\$\_\_\_\_\_/each