



**RETURN BIDS TO:**  
**RETOURNER LES SOUMISSIONS À:**  
Bid Receiving - PWGSC / Réception des soumissions -  
TPSGC  
11 Laurier St./ 11 rue, Laurier  
Place du Portage, Phase III  
Core 0A1 / Noyau 0A1  
Gatineau, Québec K1A 0S5  
Bid Fax: (819) 997-9776

<b>Title - Sujet</b> MOBILE, LARGE-SCALE, NON-INTRUSIVE	
<b>Solicitation No. - N° de l'invitation</b> 47064-128639/A	<b>Amendment No. - N° modif.</b> 003
<b>Client Reference No. - N° de référence du client</b> 1000298639	<b>Date</b> 2012-03-01
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$\$PV-924-58332	
<b>File No. - N° de dossier</b> pv924.47064-128639	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2012-03-13</b>	
<b>F.O.B. - F.A.B.</b> <b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input checked="" type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Caron, Anne	<b>Buyer Id - Id de l'acheteur</b> pv924
<b>Telephone No. - N° de téléphone</b> (819) 956-3874 ( )	<b>FAX No. - N° de FAX</b> (819) 956-3814
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>	

**SOLICITATION AMENDMENT**  
**MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

**Comments - Commentaires**

**Vendor/Firm Name and Address**  
**Raison sociale et adresse du**  
**fournisseur/de l'entrepreneur**

**Issuing Office - Bureau de distribution**  
Scientific, Medical and Photographic Division /  
Division de l'équipement scientifique, des produits  
photographiques et pharmaceutiques  
11 Laurier St./ 11 rue, Laurier  
6B1, Place du Portage  
Gatineau, Québec K1A 0S5

**Instructions: See Herein**

**Instructions: Voir aux présentes**

<b>Delivery Required - Livraison exigée</b>	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> <b>Raison sociale et adresse du fournisseur/de l'entrepreneur</b>	
<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm</b> <b>(type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/</b> <b>de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

Solicitation Amendment No. 3

**The following amendment is raised to post questions and answers (Q & A's) and to amend solicitation as detailed below:**

**(Q & A's):**

- **Part 6, 2.10 - Radio Communication Compatibility.** The Bidders must ensure radio equipment is compatible with existing CBSA infrastructure and security requirements. The Bidder must coordinate such compatibility with the CBSA's Science and Engineering Directorate.

**Question:** Would the Crown consider providing the winning bidder with Government Furnished Equipment to help satisfy the radio requirement and to ensure everyone is given the same configuration and at the same time level the playing field for the procurement of the radio hardware?

**Response:** The CBSA does not want to furnish / contract for the necessary radio equipment separately. The CBSA will work, to the fullest extent possible, with the successful bidder to make the fulfillment of this requirement as easy as possible.

- **Part 4, 5. CORPORATE EXPERIENCE (MANDATORY):** The Bidder must have designed and manufactured five (5) same or similar systems in the past three (3) years. The supplier must provide evidence as part of the proposal. Where permitted by the previous customers, the supplier must provide contact information for these previous installations. All such referenced systems must be fully operational and demonstrate that the bidder has a proven track record of supplying and maintaining similar equipment. Canada may contact these references as part of the bid evaluation process. The references will only be used to validate the information submitted by the Bidder.

**Question:** It is requested that the Crown change the following requirement: The Bidder must have designed and manufactured (5) same or similar systems in the past (3) three years to the following: The Bidder must have designed and manufactured (5) systems using "current technology" or "similar technology" as proposed in this response.

**Response:** The CBSA does not wish to change the original requirement. The proposed change "current technology" or "similar technology" is not appropriate as it is too broad.

- **Part 6, 6.2.1, Schedule of Milestones**

**Question:** Please confirm when the vendor delivers unit One, we would invoice the Crown for 1/3 of the 50% of the contract value assigned to the delivery milestone?

**Response:** The Crown agrees with this interpretation. Solicitation has been amended to insure this is reflected.

- **Part 4, Evaluation Procedures and Basis of selection**

**Question:** Can the Crown please confirm the following for Part 4-Evaluation Procedures and Basis of selection? Is the pricing evaluation based on the total all inclusive price for the first three (3) units only or the total all inclusive price for all 8 units?

**Response:** As stated in Basis of selection, 2.1, the highest responsive combined rating of technical merit and price including optional quantities will be recommended for award of a contract. All pricing in Annex "B" is included in the financial evaluation.

**Question:** Please advise how the Crown is evaluating the optional training and maintenance pricing? Will it be evaluated separately or will it be bundled into the total evaluated price?

**Response:** All pricing in Annex "B" is included in the financial evaluation.

**Amend solicitation as detailed below :**

**Delete:**

**PART 4 - EVALUATION PROCEDURES AND BASIS OF SELECTION**

**1.2 Financial Evaluation**

b) prices will be evaluated on a DDP (Pacific Highway Border Crossing, Surrey, BC, Windsor Commercial Off-site, Windsor, ON, Lacolle Border Crossing, Lacolle, QC).

**Replace with:**

**PART 4 - EVALUATION PROCEDURES AND BASIS OF SELECTION**

**1.2 Financial Evaluation**

b) prices will be evaluated on a DDP.

**Delete:**

**PART 6 - RESULTING CONTRACT CLAUSES**

**6.1 Basis of Payment - Firm Price**

In consideration of the Contractor satisfactorily completing all of its obligations under the Contract, the Contractor will be paid a firm lot prices, as specified in the Annex "B" of the contract for a cost of \$ *(to be filled in only at contract award)*. Customs duties and excise tax are included and Goods and Services Tax or Harmonized Sales Tax is extra, if applicable.

Canada will not pay the Contractor for any design changes, modifications or interpretations of the Work, unless they have been approved, in writing, by the Contracting Authority before their incorporation into the Work.

**6.2.1 Schedule of Milestones**

The schedule of milestones for which payments will be made in accordance with the Contract is as follows:

Milestone No.	Description or "Deliverable"	Firm Amount		Due Date or "Delivery Date"
1	Factory Acceptance	25% of the overall contract amount	\$ <i>(to be filled in only at contract award)</i>	<i>(to be filled in at contract award)</i>
2	Delivery of Equipment	50% of the overall contract amount	\$ <i>(to be filled in only at contract award)</i>	<i>(to be filled in at contract award)</i>

Solicitation No. - N° de l'invitation

47064-128639/A

Amd. No. - N° de la modif.

003

Buyer ID - Id de l'acheteur

pv924

Client Ref. No. - N° de réf. du client

1000298639

File No. - N° du dossier

pv92447064-128639

CCC No./N° CCC - FMS No/ N° VME

3	Final Acceptance	25% of the overall contract amount	\$ (to be filled in only at contract award)	(to be filled in at contract award)
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Replace with:

**PART 6 - RESULTING CONTRACT CLAUSES****6.1 Basis of Payment - Firm Price**

In consideration of the Contractor satisfactorily completing all of its obligations under the Contract, the Contractor will be paid firm unit prices, as specified in the Annex "B" of the contract for a cost of \$ (to be filled in only at contract award). Customs duties and excise tax are included and Goods and Services Tax or Harmonized Sales Tax is extra, if applicable.

Canada will not pay the Contractor for any design changes, modifications or interpretations of the Work, unless they have been approved, in writing, by the Contracting Authority before their incorporation into the Work.

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2	Delivery of Equipment	50% of unit price	\$ (to be filled in only at contract award)	(to be filled in at contract award)
3	Final Acceptance	25% of unit price	\$ (to be filled in only at contract award)	(to be filled in at contract award)

**All other terms and conditions remain the same**