

RETURN BIDS TO:
RETOURNER LES SOUMISSIONS À:
Bid Receiving - PWGSC / Réception des soumissions -
TPSGC
11 Laurier St., / 11, rue Laurier
Place du Portage, Phase III
Core 0A1/Noyau 0A1
Gatineau
Québec
K1A 0S5
Bid Fax: (819) 997-9776

SOLICITATION AMENDMENT
MODIFICATION DE L'INVITATION

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address
Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution
Informatics Professional Services - EL
Division/Services professionnels en informatique -
division EL
4C2, Place du Portage
Gatineau
Québec
K1A 0S5

Title - Sujet DP - DPDA	
Solicitation No. - N° de l'invitation M7594-125928/A	Amendment No. - N° modif. 004
Client Reference No. - N° de référence du client M7594-125928	Date 2013-03-14
GETS Reference No. - N° de référence de SEAG PW-\$\$EL-602-25449	
File No. - N° de dossier 602el.M7594-125928	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2013-04-16	
F.O.B. - F.A.B. Plant-Usine: <input type="checkbox"/> Destination: <input type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Ouellet, Monique	Buyer Id - Id de l'acheteur 602el
Telephone No. - N° de téléphone (819) 956-1775 ()	FAX No. - N° de FAX (819) 956-5925
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

This amendment is issued to amend the RFP.

1) At Article 1.2(g):

Delete:

A.5	ERP TECHNICAL ANALYST	2						240-ETL
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2) At Article 3.2(b)(i)(A)

Delete:

(5) The Project Detail (except Billable Value). Note: The Billable Value must be included only where the same corporate reference is also submitted in response to Mandatory Criteria 2 (M2);

As a result of the preceding, articles (6) and (7) are renumbered to (5) and (6) respectively.

3) At Article 3.2(b)(i)

Insert: Note: The requirements specific to M2 do not apply for the BI-Cognos Sub-Requirement.

4) At Article 4.3(c)(ii)(C) - TABLE 1 - SUB-REQUIREMENT GENERAL

Delete:

A.5	ERP TECHNICAL ANALYST	2	48	24	24	24	120
TOTAL			1,200	600	600	600	3,000

Insert:

TOTAL			1,152	576	576	576	2,880
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5) At Article 4.4(a)(iii)(B)(6) - For Sub-Requirement #6 - General:

Delete: Maximum Financial Points (3,000)

Insert: Maximum Financial Points (2,880)

6) At Article 4. of Annex A - SCOPE OF WORK - WINDOWS, COBOL, ETL, IDOL AND RATIONAL

Delete:

A.5	ERP TECHNICAL ANALYST (ETL)	2
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7) At Appendix A to Annex A - A5. ERP Technical Analyst

Delete: In its entirety

8) At Appendix 2 to Annex A Statement of Task Form (STOT) - ETL

Delete: A5 - ERP Technical Analyst (Level 2)

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9) At Annex B - Basis of Payment - WINDOWS, COBOL, ETL, IDOL AND RATIONAL

Delete:

A.5	ERP TECHNICAL ANALYST (ETL)	2				
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10) At Attachment 3.2 - Sub-Requirement # 3 - BI-Cognos

Delete:

M2	<p>The Bidder must have demonstrated Corporate contract experience, in the past 5 years prior to the bid closing date, involving a transition-in, for a minimum of 3 contracts.</p> <p>To be accepted the Bidder's contract transition-in experience must demonstrate that it includes:</p> <ol style="list-style-type: none"> 1) The planning, execution and monitoring of Resource Training and/or Knowledge Transfer for at least one resource per contract reference; and, 2) The reporting of transition-in progress and/or resolution of transition-in issues. <p>The bidder must provide a Bidders' Response Template for Corporate References provided in this Attachment 3.2 for each contract reference submitted to substantiate experience.</p>	
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11) At Attachment 3.2 - Sub-Requirement # 6 - CORPORATE MANDATORY REQUIREMENTS - M1

Delete:

ERP TECHNICAL ANALYST	300
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12) At Attachment 3.2 - Sub-Requirement # 6 CORPORATE RATED REQUIREMENTS - R1

Delete:

ERP TECHNICAL ANALYST	501	300	201	67
BIDDER SCORE = SUM OF (D) FOR ALL 10 CATEGORIES / 10				74

In this example the Bidder would score 74 points out of a possible maximum score of 100.

Insert:

BIDDER SCORE = SUM OF (D) FOR ALL 9 CATEGORIES / 9	75
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In this example the Bidder would score 75 points out of a possible maximum score of 100.

13) At Attachment 3.2 - Sub-Requirement # 6 - Billable Days Response Template for Criteria M1 and R1

Delete:

ERP Technical Analyst						
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14) At Attachment 3.2 - Billable Days Response Template for Criteria M1 and R1 - All Sub-Requirements

Delete: The Bidder certifies that billable days provided below occurred for the following contract references for ALL of the resource categories listed. The Bidder also certifies that the work billed for each resource category includes at least 60% of the associated tasks listed in the Statement of Work at Appendix A to Annex A of this Bid Solicitation for that resource category

Insert: By submitting its bid the Bidder is certifying that billable days provided below occurred for the following contract references for ALL of the resource categories listed. By doing so the Bidder also certifies that the work billed for each resource category includes at least 60% of the associated tasks listed in the Statement of Work at Appendix A to Annex A of this Bid Solicitation for that resource category.

Delete: If Canada requests proof, it will be requested from all responsive bidders.

Insert: If Canada requests proof, it will be requested from all responsive bidders. The Bidder will have 5 working days (or longer period if specified in writing by the Contracting Authority) to provide the necessary information to Canada. Failure to meet this deadline will result in the bid being declared non-responsive. If additional time is required by the Bidder, the Contracting Authority may grant an extension in his or her sole discretion.

15) At Attachment 3.3 - Sub-Requirement # 6

Delete:

A.5	ERP TECHNICAL ANALYST (ETL)	2				
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16) At Attachment 3.4 - Sub-Requirement # 6

Delete:

ERP TECHNICAL ANALYST (ETL)	ETL
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QUESTION 18:

RE: Attachment 3.2 Criteria M2

Please confirm that the Bidder must demonstrate its contract transition-in experience through a minimum three references and these references must collectively demonstrate the transition sub-criteria 1 through 5. That is, as long as the three contracts together demonstrate the transition-in experience then each one need not demonstrate all five sub-criteria.

ANSWER 18:

No. The Bidder must demonstrate its contract transition-in experience through a minimum three references and each reference must demonstrate the transition-in experience at articles 1) and 2) of Criteria M2 as amended at RFP amendment 003.

QUESTION 19:

RE: Attachment 3.2 Sub-Requirement M1 & R1

We have an instance where we were under direct contract with RCMP then we were required to use another supplier's RCMP contract. However, we have been providing the professional services to RCMP without interruption. Please confirm that we can include this billing.

ANSWER 19:

The billing must meet the requirements under Article 1) of the Billable Days Response Template for Criteria M1 and R1.

QUESTION 20:

RE: Attachment 3.2 Criteria M2 for Sub-Requirement #1 – PeopleSoft and #2 – SAP

As TBIPS is the preferred vehicle for most government ERP requirements and many departments call up only one or two resources at a time, a transition-in is an unusual requirement for task-based ERP services. In order to understand the purpose of this requirement and the potential scope of what will be required, please provide the following information for PeopleSoft and SAP:

- i. Is there one or many current contractor(s) from whom the successful Bidder would need to transition services?
- ii. If yes, please advise: the name of the current supplier(s); the contract(s) duration and values; and, how many resources they currently have under contract at RCMP.
- iii. How many resources will have to be transitioned in the first 60 calendar days of the contract?
- iv. What are the transition-out obligations of the incumbent(s)?

ANSWER 20:

- i. There is one incumbent Contractor for PeopleSoft, SAP and other services.

ii.

Name	Contract Duration	Contract Value	# of resources currently in contract for	
			PSoft	SAP
Zylog Systems (Ottawa) Ltd	6 month	\$2,411,363.50	5	3

- iii. It may be the case that up to 5 PeopleSoft and 3 SAP resources will need to be transitioned. However, these requirements will not be set until a STOT is issued.
- iv. The incumbent Contractor has no transition-out obligations.

QUESTION 21:

RE: Attachment 3.2 Sub-Requirement #2 – SAP Criteria M2

To the best of our knowledge there have not been 3 SAP contract transitions in the NCR from one SAP provider to another as described in this criteria. As we understand it only CRA would meet all the M2 criteria and qualify as a true transition-in from one SAP provider to another. (Note: CRA was a MERX bid not TBIPS.) Please consider the following change, removing sub-criteria (1) through (5) as follows:

The Bidder must have demonstrated **NCR** Corporate contract experience, in the past 5 years prior to the bid closing date, ~~involving a Transition-In~~, for a minimum of 3 **SAP** contracts of a minimum billable value of \$5-1 million each.

~~To be accepted the Bidder's contract transition-in experience must demonstrate that it includes:~~

- ~~1) Collaboration with the former SAP service provider;~~
- ~~2) At least one billable day each, for a minimum of 5 IT resources, for SAP services, delivered in the NCR, falling within the first 60 calendar days of the contract award date~~
- ~~3) The planning, execution and monitoring of Resource Training and/or Knowledge Transfer;~~
- ~~4) The reporting of transition-in progress; and~~
- ~~5) The resolution of transition-in issues.~~

The bidder must provide a Bidders' Response Template for Corporate References provided in this Attachment 3.2 for each contract reference submitted to substantiate experience.

ANSWER 21:

The proposed change is not accepted as it removes elements that are essential to the RCMP.

QUESTION 22

RE: Attachment 3.2 Corporate Requirements - Billable Days Response Template for M1 & R1

- 1) Please confirm how this form is to be completed. That is, how is a Bidder to certify this information? Do you require a signature to certify the information? There is no signature block nor is there mention of this form in Section III: Certifications.
- 2) The text says "Canada may, but will have no obligation to, request proof...". Please confirm that this means that the invoices and signed contract/letter are not required at time of Bid submission. Further, per Part 4.1 Evaluation Procedures (d)(ii) please confirm how long will a Bidder have to provide this information, recognizing it is potentially a significant task.
- 3) Should the proof be requested, please confirm that to satisfy item #2, the signed contract (with serial number that correlates with the invoices presented for item #1) does not need to be signed by the end client and can be a copy of the contract issued/executed by the Contract /Procurement Authority.

ANSWER 22:

- 1) The RFP has been revised to address this. Refer to RFP Amendment 004.
- 2) The invoices and signed contract/letter are not required at the time of Bid submission. As for the timeframe for providing required information, the RFP has been revised to address this. refer to RFP Amendment 004.
- 3) Confirmed.

QUESTION 23:

Could you please advise if we have to bid on all ADPS sub-requirements or if we can bid only on specific ones?

ANSWER 23:

A bid can be submitted for one or all Sub-Requirements, provided the bidder is pre-qualified under TBIPS for the particular Sub-Requirement(s).

QUESTION 24:

The level of effort to verify and prepare the billing information required to respond to this RFP is significant. In addition there are currently a large number of labour intensive RFSO/SA's closing within the next couple of weeks (including the TBIPS Master Agreement Refresh, THS and TSPS) which must be responded to by most potential bidders. We understand the Crown would like to see a variety of proposals from different vendors to promote fair competition, however the current close date is too aggressive for medium-sized firms to accommodate. Would the Crown please grant a two-week extension to the current solicitation close date?

ANSWER 24:

The Bid Solicitation closing date has been extended to April 16, 2013.

QUESTION 25:

Re: Attachment 3.2, Sub-Requirement 6 M1 & R1

The resource category of ERP Technical Analyst is a niche category not held by all TBIPS T2 suppliers. At the moment two entire streams of this RFP are entirely for ERP specific TBIPS resource categories. By insisting that the ERP Technical Analyst category remain in Stream 6, the result is that 50% of the streams in this RFSA provide an advantage to vendors who specialize in the provision of ERP professional services, and put general staffing firms at a disadvantage.

Stream 6 is entitled "General (Windows, Cobol, ETL, Idol and Rational)" and appears to be written to encourage companies who can provide high volumes of a broad selection of technical resources. We understand that resources provided under this category will be required to design and develop ETL routines against various data sources including Oracle and DB2 in addition to the PS and SAP. Therefore to promote true competition within this stream, we ask that the Crown remove this ERP specific category from this stream.

If the Crown requires ETL Technical Analysts within this stream, we would ask that this resource category be replaced with a more general category suitable for ETL resources working with a variety of data sources - suggestions include: System Analyst, Database Analyst or Technology/Technical Architect?

ANSWER 25:

The ERP Technical Analyst has been removed from the RFP. Refer to RFP Amendment 004.

QUESTION 26:

With the extent of changes issued under Amendment 003, combined with the level of effort required to calculate and assemble the corporate information and the Easter holidays, would the Crown please grant a two week extension to the solicitation close date.

ANSWER 26:

The Bid Solicitation closing date has been extended to April 16, 2013.

QUESTION 27:

The requirement for projects to involve transition-in experience does not reflect common practice in securing Informatics Professional Services in a number of categories, particularly in the area of Business Intelligence.

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Most organizations have an immature BI practice area and as such, do not have a project to transition into. Most projects involving BI are net new business. To ignore these projects as definitive experience is to significantly impair the ability of many qualified firms from bidding. The same holds true for other categories as well. Most organizations have not made it common practice to have an outsourced supply of Informatics Professional Services for a given skill set. Instead, many organizations have used TBIPS on an as and when required basis. Such contracts do not have a transition-in requirement.

The desire for transition experience is understood.

It is recommended that transition experience be captured as a rated requirement and be applied as follows:

R.1 Bidders must demonstrate transition-in experience for Informatics Professional Services (across all categories) in the last 5 years

To be accepted the Bidder's contract transition-in experience must demonstrate that it includes:

The planning, execution and monitoring of Resource Training and/or Knowledge Transfer for a minimum of 2 resources per contract reference;

The reporting of transition-in progress and/or resolution of transition-in issues.

The bidder must provide a Bidders' Response Template for Corporate References provided in Attachment 3.2 for each contract reference submitted to substantiate experience.

1 Project = 3 Points

2 Projects = 6 Points

3 Projects 10 Points

ANSWER 27:

Since there is no transition requirement for BI-Cognos, criteria M2 has been removed for the BI-Cognos Sub-Requirement only. Refer to RFP Amendment 004.

ALL OTHER TERMS AND CONDITIONS OF THE RFP REMAIN UNCHANGED.