

RETURN BIDS TO:

RETOURNER LES SOUMISSIONS À:

Bid Receiving
PWGSC
33 City Centre Drive
Suite 480
Mississauga
Ontario
L5B 2N5
Bid Fax: (905) 615-2095

Revision to a Request for a Standing Offer

Révision à une demande d'offre à commandes

Regional Individual Standing Offer (RISO)

Offre à commandes individuelle régionale (OCIR)

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Offer remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'offre demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address

Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution

Public Works and Government Services Canada
Ontario Region
33 City Centre Drive
Suite 480
Mississauga
Ontario
L5B 2N5

Title - Sujet DAIRY	
Solicitation No. - N° de l'invitation W0113-11J111/A	Date 2012-05-09
Client Reference No. - N° de référence du client W0113-11J111	Amendment No. - N° modif. 001
File No. - N° de dossier TOR-1-34575 (033)	CCC No./N° CCC - FMS No./N° VME
GETS Reference No. - N° de référence de SEAG PW-\$TOR-033-5917	
Date of Original Request for Standing Offer Date de la demande de l'offre à commandes originale 2012-05-01	
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2012-05-17	
Address Enquiries to: - Adresser toutes questions à: Martin, Lesley	Buyer Id - Id de l'acheteur tor033
Telephone No. - N° de téléphone (905) 615-2076 ()	FAX No. - N° de FAX (905) 615-2060
Delivery Required - Livraison exigée	
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:	
Security - Sécurité This revision does not change the security requirements of the Offer. Cette révision ne change pas les besoins en matière de sécurité de la présente offre.	

Instructions: See Herein

Instructions: Voir aux présentes

Acknowledgement copy required Accusé de réception requis	Yes - Oui <input type="checkbox"/>	No - Non <input type="checkbox"/>
The Offeror hereby acknowledges this revision to its Offer. Le proposant constate, par la présente, cette révision à son offre.		
Signature	Date	
Name and title of person authorized to sign on behalf of offeror. (type or print) Nom et titre de la personne autorisée à signer au nom du proposant. (taper ou écrire en caractères d'imprimerie)		
For the Minister - Pour le Ministre		

Amendment 001 answers questions from potential offerors and makes changes to the Mandatory Criteria, Annex B and Annex D.

Questions & Answers

- Q1. Could you please clarify what a "priority item" is.
- A1. Priority Items are main staple items that DND must have to run / operate their kitchens, i.e. milk, eggs, chicken breast, fresh produce, etc.
- Q2. Could you please clarify what "low shipping volume" is.
- A2. Low shipping volume is when DND orders a lower than normal volume of goods.

Amendment

At 1.1.1 Mandatory Technical Criteria

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1.1.1 Mandatory Technical Criteria

Item #	Mandatory Criteria
1	The Offeror must have a minimum 7 years in institutional food service supply chain experience within the last 15 years providing services similar to Annex A - Statement of Work. The Offeror must provide documentation outlining their experience
2	The Offeror must have a minimum annual sales record of \$2,000,000.00 within the last 5 years The Offeror must provide documentation outlining their annual sales record
3	The Offeror must provide documentation outlining their stock rotation and HACCP standards.
4	The Offeror must provide documentation in the form of a detailed plan that addresses each of the items listed below: a. Partial case lots b. Low shipping volume c. Holiday non delivery periods d. Priority items

At 1.2.1 Mandatory Financial Criteria

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1.2.1 Mandatory Financial Criteria

The Offeror must complete and submit with its offer, Annex B - Basis of Payment, in Canadian funds. Pricing must be provided for all line items and a % amount for B. Special Orders

Bids will be evaluated based on the prices detailed in Annex B - Basis of Payment. The prices detailed in Annex B - Basis of Payment will be input into Annex D - Financial Evaluation for price evaluation purposes

The price used in the evaluation will be the Total Evaluated Cost which is calculated as follows:

Total Evaluated Cost is the sum of Firm Extended Price.

Firm Extended price is the Estimated Case Quantity multiplied by the Firm Case Price

At 1.2.3 Pack or Unit Size

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1.2.3 Pack or Unit Size

If a requested size is no longer available, it is up to the offeror to contact the Contracting Authority no later than seven (7) calendar days prior to the closing date with a proposed alternative size.

Where changes to pack or unit size are proposed (a) or (b) or (c) must be met:

- a. The proposed change is necessary because the original pack size specified is unavailable in the industry;
- b. The new proposed size reflects the next size up or down (from the original size specified) that is available in the industry;
- c. There is less than a 15% difference between the original size specified and the proposed alternative size.

Any changes to the product pack and or size will be made by the Contracting Authority through an amendment to the Request for Standing Offer document. The offeror can not substitute sizes in their offer that have not been approved.

At ANNEX B - BASIS OF PAYMENT

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ANNEX B BASIS OF PAYMENT - Revision 1

Firm unit prices in Canadian funds including Canadian customs duties, excise taxes, and F.O.B. Destination. The total amount of Goods and Services Tax (GST) or Harmonized Sales Tax (HST) is to be shown separately, if applicable

A. Standard Inventory Products

Prices stated in Annex B are firm for the period of the Standing Offer.

Pricing updates/revisions will only be reviewed when minimum wholesale prices for milk established by Provincial Legislation change.

Any and all requests for pricing updates/revisions must be forwarded to the Contracting Authority for review and approval.

Updates will require a minimum of two weeks notice to allow consideration for any changes and the changes to be implemented.

B. Special Orders

Product(s) ordered by DND which are not included in Table 1 below will be charged in accordance with the Offeror's master price list, less a discount of ____%. The Offeror must provide the master price list at time of Standing Offer award.

The total limitation of expenditure for all Special Orders is \$188,400.00 **(including GST/HST)**

Table 1: Standard Inventory Products

Item	Product / Item Description	Brand	Case Description	Firm Case Price
1	BEVERAGE, SOYA		1 X 1.89 L	\$
2	BEVERAGE, SOYA, CHOCOLATE		1 X 1.89 L	\$
3	CREAM, 10 % MF, 1 L		1 X 1 L	\$
	OR			
	CREAM, 10 % MF, 1 L		12 X 1 L	\$
4	CREAM, 10 % MF, INDIVIDUAL		160 X 14 g	\$
5	CREAM, 35 % MF, 1 L		1 X 1 L	\$
	OR			
	CREAM, 35 % MF, 1 L		12 X 1 L	\$
6	CREAM, FRENCH VANILLA		6 X 425 mL	\$
7	CREAM, HAZELNUT		6 X 425 mL	\$
8	CREAM, IRISH CREAM		6 X 425 mL	\$
9	MILK, CHOCOLATE, 2%, 10 L		1 X 10 L	\$
10	MILK, CHOCOLATE, 2%, 20 L		1 X 20 L	\$
11	MILK, CHOCOLATE, 2%, 250 ML		48 X 250 mL	\$
12	MILK, WHITE, 1%, LACTOSE FREE		1 X 1.89 L	\$
	OR			
	MILK, WHITE, 1%, LACTOSE FREE		12 X 1 L	\$
13	MILK, WHITE, 2%, 10 L		1 X 10 L	\$
14	MILK, WHITE, 2%, 20 L		1 X 20 L	\$
15	MILK, WHITE, 2%, 250 ML		48 X 250 mL	\$
16	MILK, WHITE, SKIM, 10 L		1 X 10 L	\$
17	MILK, WHITE, SKIM, 20 L		1 X 20 L	\$
18	SOUR CREAM		1 X 3.5 L	\$
19	YOGURT, ASS'TED FLAVOURS, SUGAR-FREE, IND.		16 X 100 g	\$
20	YOGURT, PEACH, INDIVIDUAL		12 X 150 g	\$
21	YOGURT, PLAIN		1 x 750 g	\$
22	YOGURT, RASPBERRY, INDIVIDUAL		12 X 150 g	\$
23	YOGURT, STRAWBERRY, FAT FREE, INDIVIDUAL		4 X 100 mL	\$
24	YOGURT, VANILLA		12 X 150 g	\$
25	CHEESE, MOZZARELLA, 25% MF,		2 x 2.2 kg	\$

	SHREDDED			
26	CHEESE, HAVARTI		1 x 4.3 kg	\$
27	CHEESE, CREAM	Philadelphia	6 x 1.5 kg	\$
28	CHEESE, PROVOLONE		1 x 3 kg	\$
29	CHEESE, SWISS		1 x 3 kg avg	\$
30	CHEESE, BLUE, DANISH		1 x 3 kg Avg	\$
31	CHEESE, GOUDA, INDIVIDUAL		100 X 21 g	\$
32	CHEESE, CHEDDAR, COLOURED, MEDIUM, IND.		100 x 21 g	\$
33	CHEEZ WHIZ, INDIVIDUAL	Kraft	200 x 18 mL	\$
34	CHEESE, CHEDDAR, WHITE, OLD, INDIVIDUAL		100 x 21gram	\$
35	CHEESE CURDS		8 x 2 kg	\$
36	CHEESE, CREAM, HERB AND GARLIC, INDIVIDUAL	Philadelphia	120 x 26 g	\$
37	CHEESE, GOAT		2 x 1 kg	\$
38	CHEESE, HAVARTI, JALAPENO		1 x 4.3 kg	\$
39	CHEESE, CHEDDAR & MOZZARELLA, SHREDDED		4 x 2.5 kg	\$
	OR			
	CHEESE, CHEDDAR & MOZZARELLA, SHREDDED		2 x 3 kg	\$
40	CHEESE, OKA	Oka	1 x 2.5 kg Avg	\$
41	CHEESE, CAMBOZOLA		1 x 2 kg Avg	\$
42	CHEESE, CHEDDAR, MARBLED, INDIVIDUAL		100 x 21gram	\$
43	CHEESE, CHEDDAR, COLOR'D, MED., SHREDDED		2 x 2.5 kg	\$
44	CHEESE, MONTEREY JACK, SHREDDED		2 x 3 kg	\$
45	CHEESE, MONTEREY JACK, JALEPENOS, SLICED		12 x 250 g	\$
46	CHEESE, BRIE		1 X 1 kg	\$
47	CHEESE, SWISS, SLICES		2 X 2 kg	\$
48	CHEESE, CREAM, STRAWBERRY, LIGHT	Philadelphia	120 x 26 g	\$
49	CHEESE, COTTAGE, 1 %		1 X 500 g	\$

At **ANNEX D - FINANCIAL EVALUATION****Delete:** In its entirety**Insert:**

ANNEX D
FINANCIAL EVALUATION - Revision 1

For evaluation purposes, a bid price analysis will be performed using firm case prices from Annex B - Basis of payment and estimated quantities. The estimated quantities are used as a guideline for evaluation purposes and are not a guarantee of actual usage.

Item	Product / Item Description	Case Description	Estimated Case Quantity	Firm Case Price	Firm Extended Price
1	BEVERAGE, SOYA	1 X 1.89 L	682	\$	\$
2	BEVERAGE, SOYA, CHOCOLATE	1 X 1.89 L	408	\$	\$
3	CREAM, 10 % MF, 1 L	1 X 1 L	860	\$	\$
	OR				
	CREAM, 10 % MF, 1 L	12 X 1 L	Approx 71.6 (860L/12)	\$	\$
4	CREAM, 10 % MF, INDIVIDUAL	160 X 14 g	282	\$	\$
5	CREAM, 35 % MF, 1 L	1 X 1 L	568	\$	\$
	OR				
	CREAM, 35 % MF, 1 L	12 X 1 L	Approx 47.3 (568L/12)	\$	\$
6	CREAM, FRENCH VANILLA	6 X 425 mL	352	\$	\$
7	CREAM, HAZELNUT	6 X 425 mL	156	\$	\$
8	CREAM, IRISH CREAM	6 X 425 mL	168	\$	\$
9	MILK, CHOCOLATE, 2%, 10 L	1 X 10 L	1,440	\$	\$
10	MILK, CHOCOLATE, 2%, 20 L	1 X 20 L	720	\$	\$
11	MILK, CHOCOLATE, 2%, 250 ML	48 X 250 mL	270	\$	\$
12	MILK, WHITE, 1%, LACTOSE FREE	1 X 1.89 L	362	\$	\$
	OR				
	MILK, WHITE, 1%, LACTOSE FREE	12 X 1 L	57	\$	\$
13	MILK, WHITE, 2%, 10 L	1 X 10 L	1,234	\$	\$
14	MILK, WHITE, 2%, 20 L	1 X 20 L	617	\$	\$
15	MILK, WHITE, 2%, 250 ML	48 X 250 mL	458	\$	\$
16	MILK, WHITE, SKIM, 10 L	1 X 10 L	720	\$	\$
17	MILK, WHITE, SKIM, 20 L	1 X 20 L	360	\$	\$
18	SOUR CREAM	1 X 3.5 L	368	\$	\$
19	YOGURT, ASS'TED FLAVOURS, SUGAR-FREE, IND.	16 X 100 g	3,524	\$	\$
20	YOGURT, PEACH, INDIVIDUAL	12 X 150 g	655	\$	\$
21	YOGURT, PLAIN	1 x 750 g	177	\$	\$
22	YOGURT, RASPBERRY, INDIVIDUAL	12 X 150 g	547	\$	\$
23	YOGURT, STRAWBERRY, FAT FREE, INDIVIDUAL	4 X 100 mL	802	\$	\$
24	YOGURT, VANILLA	12 X 150 g	491	\$	\$
25	CHEESE, MOZZARELLA, 25%	2 x 2.2 kg	93	\$	\$

	MF, SHREDDED				
26	CHEESE, HAVARTI	1 x 4.3 kg	65	\$	\$
27	CHEESE, CREAM	6 x 1.5 kg	8	\$	\$
28	CHEESE, PROVOLONE	1 x 3 kg	112	\$	\$
29	CHEESE, SWISS	1 x 3 kg avg	70	\$	\$
30	CHEESE, BLUE, DANISH	1 x 3 kg Avg	8	\$	\$
31	CHEESE, GOUDA, INDIVIDUAL	100 X 21 g	56	\$	\$
32	CHEESE, CHEDDAR, COLOURED, MEDIUM, IND.	100 x 21 g	68	\$	\$
33	CHEEZ WHIZ, INDIVIDUAL	200 x 18 mL	85	\$	\$
34	CHEESE, CHEDDAR, WHITE, OLD, INDIVIDUAL	100 x 21gram	15	\$	\$
35	CHEESE CURDS	8 x 2 kg	18	\$	\$
36	CHEESE, CREAM, HERB AND GARLIC, INDIVIDUAL	120 x 26 g	20	\$	\$
37	CHEESE, GOAT	2 x 1 kg	4	\$	\$
38	CHEESE, HAVARTI, JALAPENO	1 x 4.3 kg	100	\$	\$
39	CHEESE, CHEDDAR & MOZZARELLA, SHREDDED	4 x 2.5 kg	72	\$	\$
	OR				
	CHEESE, CHEDDAR & MOZZARELLA, SHREDDED	2 x 3 kg	120	\$	\$
40	CHEESE, OKA	1 x 2.5 kg Avg	6	\$	\$
41	CHEESE, CAMBOZOLA	1 x 2 kg Avg	5	\$	\$
42	CHEESE, CHEDDAR, MARBLED, INDIVIDUAL	100 x 21gram	63	\$	\$
43	CHEESE, CHEDDAR, COLOR'D, MED., SHREDDED	2 x 2.5 kg	83	\$	\$
44	CHEESE, MONTEREY JACK, SHREDDED	2 x 3 kg	38	\$	\$
45	CHEESE, MONTEREY JACK, JALEPENOS, SLICED	12 x 250 g	23	\$	\$
46	CHEESE, BRIE	1 X 1 kg	4	\$	\$
47	CHEESE, SWISS, SLICES	2 X 2 kg	64	\$	\$
48	CHEESE, CREAM, STRAWBERRY, LIGHT	120 x 26 g	8	\$	\$
49	CHEESE, COTTAGE, 1 %	1 X 500 g	2,566	\$	\$

Total Evaluated Cost \$ _____