

**RETURN BIDS TO:**  
**RETOURNER LES SOUMISSIONS À:**  
Marine Machinery and Services / Machineries et services maritimes  
11 Laurier St. / 11, rue Laurier  
6C2, Place du Portage  
Gatineau  
Québec  
K1A 0S5

**LETTER OF INTEREST**  
**LETTRE D'INTÉRÊT**

Comments - Commentaires

Vendor/Firm Name and Address  
Raison sociale et adresse du  
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution  
Marine Machinery and Services / Machineries et services maritimes  
11 Laurier St. / 11, rue Laurier  
6C2, Place du Portage  
Gatineau  
Québec  
K1A 0S5

<b>Title - Sujet</b> Outboard Motor Commercial Brand	
<b>Solicitation No. - N° de l'invitation</b> E60ML-120001/F	<b>Date</b> 2012-08-21
<b>Client Reference No. - N° de référence du client</b> E60ML-120001	<b>GETS Ref. No. - N° de réf. de SEAG</b> PW-\$\$ML-029-23099
<b>File No. - N° de dossier</b> 029ml.E60ML-120001	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2012-09-06</b>	
<b>Time Zone</b> <b>Fuseau horaire</b> Eastern Daylight Saving Time EDT	
<b>F.O.B. - F.A.B.</b> <b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input checked="" type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Guay, Yvan	<b>Buyer Id - Id de l'acheteur</b> 029ml
<b>Telephone No. - N° de téléphone</b> (819) 956-0678 ( )	<b>FAX No. - N° de FAX</b> (819) 956-0897
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>  Specified Herein Précisé dans les présentes	

Instructions: See Herein

Instructions: Voir aux présentes

<b>Delivery Required - Livraison exigée</b> See Herein	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> <b>Raison sociale et adresse du fournisseur/de l'entrepreneur</b>	
<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm</b> <b>(type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/</b> <b>de l'entrepreneur ( taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

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This Letter Of Interest (LOI) E60ML-120001/F is published to determine interest of any new Original Equipment Manufacturer (OEM), that does not currently have a national master standing offer, capable to deliver it's commercial brand of outboard motors, inboard motors or stern drives with their parts and accessories to the government departments, agencies and Crown corporations of the Government of Canada for delivery across the country, excluding locations within the Settlement areas of the Comprehensive Land Claims Agreement (CLCA) on an as-and-when requested basis from date of standing offer to 31 August 2013. This requirement does not contain servicing, installation, or repair & overhaul.

Any new OEM, that does not currently have a national master standing offer, capable to deliver it's commercial brand of outboard motors, inboard motors or stern drives with their parts and accessories to the government departments, agencies and Crown corporations of the Government of Canada for delivery across the country, excluding locations within the Settlement areas of the CLCA on an as-and-when requested basis from date of standing offer to 31 August 2013 is invited to provide a response to the LOI with the following information:

1. The new OEM's name and address with a contact person, e-mail address, telephone number and fax number;
2. It's commercial brand of outboard motors, inboard motors or stern drives;
3. It's capacity to provide the same firm price list for the distribution of this commercial brand of outboard motors, inboard motors, or stern drives with their parts and accessories for delivery across the country, excluding locations within the Settlement areas of the CLCA on an as and when requested basis from date of standing offer to 31 August 2013; and
4. An estimated amount of it's commercial brand of outboard motors, inboard motors or stern drives sold to the Government of Canada for delivery across the country, excluding locations within the Settlement areas of the CLCA during a preceding period of 12 months.

The new OEM shall offer its equipment documentation, operating and safety instructions in Canada's both official languages: English and French.

The new OEM shall provide nation-wide services with offices (distributors or dealers) in each of the following areas in Canada: Atlantic, Central, and Western Regions.

Various government departments, agencies and Crown corporations of the Government of Canada across the country require various commercial brands of outboard motors, inboard motors and stern drives. OEM parts are required by the clients for the maintenance and repair of existing outboard motors, inboard motors or stern drives.

Individual call-ups against the Standing Offer shall not exceed \$80,000.00, Goods and Services Tax (GST) or Harmonized Sales Tax (HST) included, when selection is based on the lowest price and \$40,000.00, GST or HST included, when selection is based on the most cost effective option that is not the lowest price.

Solicitation No. - N° de l'invitation

E60ML-120001/F

Amd. No. - N° de la modif.

File No. - N° du dossier

029mlE60ML-120001

Buyer ID - Id de l'acheteur

029ml

Client Ref. No. - N° de réf. du client

E60ML-120001

CCC No./N° CCC - FMS No/ N° VME

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Four (4) Advance Contract Award Notices (ACANs) are published simultaneously to identify the OEM and their commercial brands of outboard motors, inboard motors and stern drives.

ACAN E60ML-120001/A, Yamaha Motor Canada Ltd., Toronto, Ontario, Yamaha brand;

ACAN E60ML-120001/B, Mercury Marine Limited, Milton, Ontario, Mercury and Mercury Mercruiser brands;

ACAN E60ML-120001/C, BRP US Inc., Sturtevant, Wisconsin, United States of America, Evinrude brand; and

ACAN E60ML-120001/D, Volvo Penta Canada, Inc, Burnaby, British Columbia, Volvo Penta brand.

The Notice of Proposed Procurement (NPP) E60ML-120001/E is published simultaneously to provide opportunities to Aboriginal businesses to deliver the 2013 models of Yamaha, Mercury, Mercury Mercruiser, Evinrude or Volvo Penta brands of outboard motors, inboard motors or stern drives with their parts and accessories to the government departments, agencies and Crown corporations of the Government of Canada for delivery across the country, including locations both within and outside the Settlement areas of the CLCA, also available on national master standing offers from the OEM excluding locations within the Settlement areas of the CLCA on an as-and-when requested basis.