

## RETURN BIDS TO:

## RETOURNER LES SOUMISSIONS À:

Bid Receiving - PWGSC / Réception des soumissions  
- TPSGC

11 Laurier St. / 11, rue Laurier

Place du Portage, Phase III

Core 0A1 / Noyau 0A1

Gatineau, Québec K1A 0S5

Bid Fax: (819) 997-9776

## Revision to a Request for a Standing Offer

## Révision à une demande d'offre à commandes

National Master Standing Offer (NMSO)

Offre à commandes principale et nationale (OCPN)

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Offer remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'offre demeurent les mêmes.

## Comments - Commentaires

## Vendor/Firm Name and Address

Raison sociale et adresse du  
fournisseur/de l'entrepreneur

## Issuing Office - Bureau de distribution

Electrical & Electronics Products Division  
11 Laurier St./11, rue Laurier  
6B1, Place du Portage, Phase III  
Gatineau, Québec K1A 0S5

<b>Title - Sujet</b> Portable Generators	
<b>Solicitation No. - N° de l'invitation</b> EN585-110003/B	<b>Date</b> 2012-04-20
<b>Client Reference No. - N° de référence du client</b> EN585-110003	<b>Amendment No. - N° modif.</b> 003
<b>File No. - N° de dossier</b> hn461.EN585-110003	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$\$HN-461-58767	
<b>Date of Original Request for Standing Offer</b> 2012-02-08	
<b>Date de la demande de l'offre à commandes originale</b>	
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2012-04-27</b>	
<b>Time Zone</b> <b>Fuseau horaire</b> Eastern Daylight Saving Time EDT	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Picco, Patti	<b>Buyer Id - Id de l'acheteur</b> hn461
<b>Telephone No. - N° de téléphone</b> (819) 956-7390 ( )	<b>FAX No. - N° de FAX</b> ( ) -
<b>Delivery Required - Livraison exigée</b>	
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>	
<b>Security - Sécurité</b> This revision does not change the security requirements of the Offer. Cette révision ne change pas les besoins en matière de sécurité de la présente offre.	

Instructions: See Herein

Instructions: Voir aux présentes

<b>Acknowledgement copy required</b> <b>Accusé de réception requis</b>	<b>Yes - Oui</b> <input type="checkbox"/>	<b>No - Non</b> <input type="checkbox"/>
<b>The Offeror hereby acknowledges this revision to its Offer.</b> <b>Le proposant constate, par la présente, cette révision à son offre.</b>		
<b>Signature</b>	<b>Date</b>	
Name and title of person authorized to sign on behalf of offeror. (type or print) Nom et titre de la personne autorisée à signer au nom du proposant. (taper ou écrire en caractères d'imprimerie)		
<b>For the Minister - Pour le Ministre</b>		

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*Amendment 003 is issued to :*

- 1) Change the Period of the Standing Offer
- 2) Change the Pricing Basis
- 3) Change the Financial Evaluation
- 4) Change the Basis of Selection
- 5) Update Annex A - Requirement and Pricing Basis
- 6) Add 2010A - General Conditions - Goods (Medium Complexity)
- 7) provide response to the questions received from industry.

## **1) Change the Period of the Standing Offer**

### **i) At Page 5, Article 2 Summary**

**DELETE:** The National Master Standing Offer(s) will be for a period of 3 years with the option to extend for one (1) year period.

**INSERT:** The National Master Standing Offer(s) will be for a period of 2 years with the option to extend for two (2) one (1) year periods.

### **ii) At Page 20, Article 3.1 Period of the Standing Offer**

**DELETE:** 36 months

**INSERT:** 24 months

## **2) Change the Pricing Basis**

### **i) At Page 10, Section II: Financial Offer, b. Pricing Basis**

**DELETE:** The offeror must quote firm unit prices in Canadian dollars, DDP Delivered Duty Paid (anywhere in Canada except where Land Claim Agreements apply), the Goods and Services Tax (GST) and / or the Harmonized Sales Tax (HST) extra, as applicable. Freight charges to destination and all applicable Custom Duties and Excise Taxes must be included.

**INSERT:** For Canadian destinations served by truck or rail, the Offeror must quote firm unit prices in Canadian dollars, DDP Delivered Duty (place of destination, except where Land Claim Agreements apply), the Goods and Services Tax (GST) and / or the Harmonized Sales Tax (HST) extra, as applicable. Freight charges to destination and all applicable Custom Duties and Excise Taxes must be included

For Canadian destinations only served by air or water route, the Offeror must quote firm unit prices in Canadian dollars, FCA (offeror's facility, except where Land Claim Agreements apply), the Goods and Services Tax (GST) and / or the Harmonized Sales Tax (HST) extra, as applicable. Canada will be responsible for all delivery charges, administration, costs and risk of transport and customs clearance and custom duties (if applicable).

## **ii) At Page 23, Article 4.1 Basis of Payment**

**DELETE:** Customs duties are included and

## **iii) At Page 25, Article 6.1 Shipping Instructions - Delivery at Destination**

**DELETE:** 6.1 Shipping Instructions - Delivery at Destination, in its entirety

**INSERT:** 6.1 Shipping Instructions

Goods must be consigned to the destination specified in the Contract and delivered:

(a) For Canadian destinations served by truck or rail, the Offeror must quote firm unit prices in Canadian dollars, DDP Delivered Duty (place of destination, except where Land Claim Agreements apply), the Goods and Services Tax (GST) and / or the Harmonized Sales Tax (HST) extra, as applicable. Freight charges to destination and all applicable Custom Duties and Excise Taxes must be included

(b) For Canadian destinations served only by air or water route, the Offeror must quote firm unit prices in Canadian dollars, FCA (offeror's facility, except where Land Claim Agreements apply), the Goods and Services Tax (GST) and / or the Harmonized Sales Tax (HST) extra, as applicable. Canada will be responsible for all delivery charges, administration, costs and risk of transport and customs clearance and custom duties (if applicable). Inland transportation charges are to be prepaid by the Offeror and shown as a separate item on the invoice, supported by a certified copy of the prepaid transportation bill.

## **3) Change the Financial Evaluation**

### **i) At page 12, Article 1.1.2 Financial Evaluation**

**DELETE:** in its entirety

**INSERT:** The following Mandatory factors will be taken into consideration in the evaluation of each offer:

Compliance with Pricing Basis;

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The Offer price for Category A will be determined by processing items in Annex A - Category A as follows:

- a. Sum of all items in Category A, Column 'Pricing destinations served by truck or rail' for a quantity of 1 each.

The Offer price for Category B will be determined by processing items in Annex A - Category B as follows:

- b. Sum of all items in Category B, Column 'Pricing destinations served by truck or rail' for a quantity of 1 each.

**4) At page 13, Article 2. Basis of Selection,**

**DELETE** : in its entirety

**INSERT:** A bid must comply with the requirements of the bid solicitation and meet all mandatory technical evaluation criteria to be declared responsive. Up to two (2) responsive bids will be recommended for award of a National Master Standing Offer in both Category A and Category B. The recommendation for award will be based on the 2 bids with the lowest evaluated offer price on an aggregate basis in Category A and the 2 bids with the lowest evaluated offer price on an aggregate basis in Category B.

## 5) At Annex A - Requirement and Pricing Basis Portable Generators

**DELETE:** in its entirety

**INSERT:**

### Annex A

#### Requirement and Pricing Basis

#### Portable Generators

The following technical specifications apply to all product listed in the table:

- Portable
- 3 Year Warranty
- CSA approved
- < 80 db @ 7 meters distance

#### CATEGORY A - TYPE : GENERATOR INVERTER

Engine Fuel	Maximum AC Output (Watts)	AC Voltage (V)	Pricing for destinations served by truck or rail (DDP)	Pricing for destinations served only by air or water route (FCA)
Gas	500 - 1500	120		
Gas	1501 - 2200	120		
Gas	2201-2600	120		
Gas	2601-2999	120		
Gas	3000-4000	120		
Gas	4001 - 4800	120		
Gas	4801-7000	120 ~ 240		

**CATEGORY B - TYPE: AC GENERATOR**

<b>Engine Fuel</b>	<b>Maximum AC Output (Watts)</b>	<b>AC Voltage (V)</b>	<b>Pricing for destinations served by truck or rail (DDP)</b>	<b>Pricing for destinations served only by air or water route (FCA)</b>
Gas	2000-3000	120		
Gas	3001-4500	120 ~ 240		
Gas	4501-5500	120 ~ 240		
Gas	5501 - 7000	120 ~ 240		
Gas	11000 - 13000	120 ~ 240		

**6) At Part 6 Standing Offer and Resulting Contract Clauses, A. Standing Offer, Article 2**

**INSERT:** 2010A (2012-03-02) General Conditions - Goods (Medium Complexity), apply to and form part of the Standing Offer.

**7) Provide response to the questions received from industry**

**Q1:** Is our bid expected to provide guaranteed prices for a period of 3 years with a potential for an extension of one year totaling four (4) years without an opportunity to amend our pricing ? The practice we are accustomed to would normally call for a price amendment on a yearly basis. It is impossible for us to predict the market condition that far out.

Please advise if we are misunderstanding the term and conditions, otherwise we request for Public Works to consider amending the NMSO to provide a clause that would allow the supplier(s) to amend their pricing on a yearly basis and therefore providing our most competitive price possible.

**A1:** See amendment 003.

**Q2:** We would like clarification on the expected method of shipment and remote territories. We have concern about remote areas that are at times only accessible by air or special / seasonal barge carrier which at time the cost of shipping may exceed the unit price.

We request for Public Works to consider amending the NMSO to provide a clause that would allow additional charges to Territories destinations and for air or barge shipment.

**A2:** See amendment 003.

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**Q3:** We could not find any specifics on the following subjects:

- a. How long of a lead time do we have to delivery the goods ?
- b. Return policies and applicable charges.

**A3:** a. Standard leadtimes should be noted in the bid submission.

- b. See amendment 003 item 6.

**Q4:** Will the NMSO be awarded to a single supplier or potentially to multiple suppliers ?

**A4:** See Part 1 - General Information, Article 2. Summary

**Q5:** Clarification Annex A

- a. Portable (2-4 wheels)

In the industry not all generators are equipped or available with wheels (i.e. smaller suite case style). We request for Public Works to consider amending NMSO and remove "(2-4 wheels)" and let the buyers refer to the product technical specification for applicable features and options

- b. CSA Approval

Product should be approved by CSA, certifying that it meets the standards. We request for Public Works to consider amending the NMSO to change the word "Approval" to "Approved" to better enforce the safety aspect of the product offered on NMSO.

**A5:** See amendment 003.