

**RETURN BIDS TO:**

**RETOURNER LES SOUMISSIONS À:**

Bid Receiving Public Works and Government  
Services Canada/Réception des soumissions Travaux  
publics et Services gouvernementaux Canada  
PO Box 1408, Room 100  
167 Lombard Ave.  
Winnipeg  
Manitoba  
R3C 2Z1  
Bid Fax: (204) 983-0338

**Revision to a Request for a Standing Offer**

**Révision à une demande d'offre à commandes**

National Master Standing Offer (NMSO)

Offre à commandes principale et nationale (OCPN)

The referenced document is hereby revised; unless  
otherwise indicated, all other terms and conditions of  
the Offer remain the same.

Ce document est par la présente révisé; sauf  
indication contraire, les modalités de l'offre demeurent  
les mêmes.

**Comments - Commentaires**

**Vendor/Firm Name and Address**

Raison sociale et adresse du  
fournisseur/de l'entrepreneur

**Issuing Office - Bureau de distribution**

Public Works and Government Services Canada -  
Western Region  
PO Box 1408, Room 100  
167 Lombard Ave.  
Winnipeg  
Manitoba  
R3C 2Z1

<b>Title - Sujet</b> NMSO - Runway Deicing Chemicals		
<b>Solicitation No. - N° de l'invitation</b> ET959-130440/A		<b>Date</b> 2012-10-29
<b>Client Reference No. - N° de référence du client</b> ET959-130440		<b>Amendment No. - N° modif.</b> 005
<b>File No. - N° de dossier</b> WPG-2-35044 (070)	<b>CCC No./N° CCC - FMS No./N° VME</b>	
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$WPG-070-8167		
<b>Date of Original Request for Standing Offer</b> Date de la demande de l'offre à commandes originale		2012-08-24
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2012-11-05</b>		<b>Time Zone</b> <b>Fuseau horaire</b> Central Daylight Saving Time CDT
<b>Address Enquiries to: - Adresser toutes questions à:</b> Barenz, Leanne		<b>Buyer Id - Id de l'acheteur</b> wpg070
<b>Telephone No. - N° de téléphone</b> (204) 983-0506 ( )	<b>FAX No. - N° de FAX</b> (204) 983-7796	
<b>Delivery Required - Livraison exigée</b>		
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>		
<b>Security - Sécurité</b> This revision does not change the security requirements of the Offer. Cette révision ne change pas les besoins en matière de sécurité de la présente offre.		

**Instructions: See Herein**

**Instructions: Voir aux présentes**

<b>Acknowledgement copy required</b> <b>Accusé de réception requis</b>	<b>Yes - Oui</b> <input type="checkbox"/>	<b>No - Non</b> <input type="checkbox"/>
<b>The Offeror hereby acknowledges this revision to its Offer.</b> <b>Le proposant constate, par la présente, cette révision à son offre.</b>		
<b>Signature</b>	<b>Date</b>	
Name and title of person authorized to sign on behalf of offeror. (type or print) Nom et titre de la personne autorisée à signer au nom du proposant. (taper ou écrire en caractères d'imprimerie)		
<b>For the Minister - Pour le Ministre</b>		

This amendment **#005** is raised to modify solicitation **#ET959-130440/A** as follows:

Refer to page 17 of 19 at **ANNEX B BASIS OF PAYMENT SCHEDULES** and amend as follows;

**DELETE:** Annex "B" BASIS OF PAYMENT SCHEDULES in it's entirety.

**INSERT:**

**ANNEX "B"  
BASIS OF PAYMENT  
SCHEDULES**

It is MANDATORY that offeror(s) submit firm prices/rates by item for the period of the proposed Standing Offer and for the option period for any item they are bidding on listed hereafter. **This section, when completed, will be considered as the offeror's Financial Offer.**

Offeror(s) shall provide offers as per the unit of issue requested. It is the responsibility of the offeror(s) to provide conversion to the unit of issue requested. Failure to do so will render the offer non-responsive without further consideration.

*The quantities specified below are provided for evaluation purposes only.*

Rates quoted must remain firm for the period of the Standing Offer. Rates MUST include ALL costs associated with providing the service in accordance with the Statement of Requirements, Annex A, attached herein. GST, if applicable, is not included and is to be shown as a separate item on any resulting invoices.

For destinations **not** identified The Contractor must prepay transportation costs. Prepaid transportation costs must be shown as a separate item on the invoice, supported by a certified copy of the prepaid transportation bill of lading.

**Standing Offer Period 1**

**Approx November 1, 2012 - September 30, 2013**

**Full Truckload:**

**Firm Prices include all shipping, delivery, offloading, ect for the Following:**

**Potassium Acetate:**

Full Truckload = 18,000 kg or more

	U of I	Estimated Usage	Unit Price	Extended Total
Bagotville	Kg	90,000	\$_____	\$_____
Cold Lake	Kg	30,000	\$_____	\$_____
Trenton	Kg	35,000	\$_____	\$_____
Greenwood	Kg	15,000	\$_____	\$_____
Winnipeg	Kg	10,000	\$_____	\$_____
Comox	Kg	15,000	\$_____	\$_____

**Potassium Acetate:**

Full Truckload = 13 totes or more

U of I	Estimated	Unit Price	Extended Total
--------	-----------	------------	----------------

Solicitation No. - N° de l'invitation

ET959-130440/A

Client Ref. No. - N° de réf. du client

ET959-130440

Amd. No. - N° de la modif.

005

File No. - N° du dossier

WPG-2-35044

Buyer ID - Id de l'acheteur

wpg070

CCC No./N° CCC - FMS No/ N° VME

		usage		
Bagotville	Kg	90,000	\$	\$
Cold Lake	Kg	30,000	\$	\$
Trenton	Kg	35,000	\$	\$
Greenwood	Kg	15,000	\$	\$
Winnipeg	Kg	10,000	\$	\$
Comox	Kg	15,000	\$	\$

**Sodium Formate:**

Full Truckload = 18 sacks or more

	U of I	Estimated Usage	Unit Price	Extended Total
Borden	Kg	1,000	\$	\$
Gagetown	Kg	1,000	\$	\$
Edmonton	Kg	1,000	\$	\$
Petawawa	Kg	1,000	\$	\$
Valcartier	Kg	1,000	\$	\$
St-Hubert	Kg	1,000	\$	\$
Bagotville	Kg	20,000	\$	\$
Cold Lake	Kg	15,000	\$	\$
Trenton	Kg	1,000	\$	\$
Gander	Kg	2,000	\$	\$
Greenwood	Kg	10,000	\$	\$
Winnipeg	Kg	10,000	\$	\$
Comox	Kg	0	\$	\$
Halifax	Kg	1,000	\$	\$

The total costs provided in these tables are for FULL TRUCKLOADS and incorporate delivery charges to these identified sites.

GST is extra and should be recorded on a separate line of the resulting invoice.

**Patrial Truckload:**

Firm Prices include all shipping, delivery, offloading, ect for the Following:

Potassium Acetate:

Partial Truckload = 17,999 Kg or less

	U of I	Estimated Usage	Unit Price	Extended Total
Bagotville	Kg	90,000	\$	\$
Cold Lake	Kg	30,000	\$	\$
Trenton	Kg	35,000	\$	\$
Greenwood	Kg	15,000	\$	\$
Winnipeg	Kg	10,000	\$	\$
Comox	Kg	15,000	\$	\$

**Potassium Acetate:**

Partial Truckload = 1 - 12 totes

U of I	Estimated	Unit Price	Extended Total
--------	-----------	------------	----------------

Solicitation No. - N° de l'invitation

ET959-130440/A

Client Ref. No. - N° de réf. du client

ET959-130440

Amd. No. - N° de la modif.

005

File No. - N° du dossier

WPG-2-35044

Buyer ID - Id de l'acheteur

wpg070

CCC No./N° CCC - FMS No/ N° VME

		Usage		
Bagotville	Kg	90,000	\$	\$
Cold Lake	Kg	30,000	\$	\$
Trenton	Kg	35,000	\$	\$
Greenwood	Kg	15,000	\$	\$
Winnipeg	Kg	10,000	\$	\$
Comox	Kg	15,000	\$	\$

**Sodium Formate:**

Partial Truckload = 1 - 17 sacks

	U of I	Estimated Usage	Unit Price	Extended Total
Borden	Kg	1,000	\$	\$
Gagetown	Kg	1,000	\$	\$
Edmonton	Kg	1,000	\$	\$
Petawawa	Kg	1,000	\$	\$
Valcartier	Kg	1,000	\$	\$
St-Hubert	Kg	1,000	\$	\$
Bagotville	Kg	20,000	\$	\$
Cold Lake	Kg	15,000	\$	\$
Trenton	Kg	1,000	\$	\$
Gander	Kg	2,000	\$	\$
Greenwood	Kg	10,000	\$	\$
Winnipeg	Kg	10,000	\$	\$
Comox	Kg	0	\$	\$
Halifax	Kg	1,000	\$	\$

**Material Only Costs Firm Pricing for the Following:****Potassium Acetate:**

	U of I	Unit Price
	Kg	\$

**Sodium Format:**

	U of I	Unit Price
	Kg	\$

**Standing Offer Option Period 1**

Approx October 1, 2013 - September 30, 2014

**Full Truckload:**

Firm Prices include all shipping, delivery, offloading, ect for the Following:

**Potassium Acetate:**

Full Truckload = 18,000 kg or more

	U of I	Estimated Usage	Unit Price	Extended Total
Bagotville	Kg	90,000	\$	\$
Cold Lake	Kg	30,000	\$	\$
Trenton	Kg	35,000	\$	\$

Solicitation No. - N° de l'invitation

ET959-130440/A

Client Ref. No. - N° de réf. du client

ET959-130440

Amd. No. - N° de la modif.

005

File No. - N° du dossier

WPG-2-35044

Buyer ID - Id de l'acheteur

wpg070

CCC No./N° CCC - FMS No/ N° VME

Greenwood	Kg	15,000	\$ _____	\$ _____
Winnipeg	Kg	10,000	\$ _____	\$ _____
Comox	Kg	15,000	\$ _____	\$ _____

**Potassium Acetate:**

Full Truckload = 13 totes or more

	U of I	Estimated usage	Unit Price	Extended Total
Bagotville	Kg	90,000	\$ _____	\$ _____
Cold Lake	Kg	30,000	\$ _____	\$ _____
Trenton	Kg	35,000	\$ _____	\$ _____
Greenwood	Kg	15,000	\$ _____	\$ _____
Winnipeg	Kg	10,000	\$ _____	\$ _____
Comox	Kg	15,000	\$ _____	\$ _____

**Sodium Formate:**

Full Truckload = 18 sacks or more

	U of I	Estimated Usage	Unit Price	Extended Total
Borden	Kg	1,000	\$ _____	\$ _____
Gagetown	Kg	1,000	\$ _____	\$ _____
Edmonton	Kg	1,000	\$ _____	\$ _____
Petawawa	Kg	1,000	\$ _____	\$ _____
Valcartier	Kg	1,000	\$ _____	\$ _____
St-Hubert	Kg	1,000	\$ _____	\$ _____
Bagotville	Kg	20,000	\$ _____	\$ _____
Cold Lake	Kg	15,000	\$ _____	\$ _____
Trenton	Kg	1,000	\$ _____	\$ _____
Gander	Kg	2,000	\$ _____	\$ _____
Greenwood	Kg	10,000	\$ _____	\$ _____
Winnipeg	Kg	10,000	\$ _____	\$ _____
Comox	Kg	0	\$ _____	\$ _____
Halifax	Kg	1,000	\$ _____	\$ _____

**The total costs provided in these tables are for FULL TRUCKLOADS and incorporate delivery charges to these identified sites.**

**GST is extra and should be recorded on a separate line of the resulting invoice.**

**Patrial Truckload:**

**Firm Prices include all shipping, delivery, offloading, ect for the Following:**

Potassium Acetate:

Partial Truckload = 17,999 Kg or less

	U of I	Estimated Usage	Unit Price	Extended Total
Bagotville	Kg	90,000	\$ _____	\$ _____
Cold Lake	Kg	30,000	\$ _____	\$ _____
Trenton	Kg	35,000	\$ _____	\$ _____
Greenwood	Kg	15,000	\$ _____	\$ _____

Solicitation No. - N° de l'invitation

ET959-130440/A

Amd. No. - N° de la modif.

005

Buyer ID - Id de l'acheteur

wpg070

Client Ref. No. - N° de réf. du client

ET959-130440

File No. - N° du dossier

WPG-2-35044

CCC No./N° CCC - FMS No/ N° VME

Winnipeg	Kg	10,000	\$ _____	\$ _____
Comox	Kg	15,000	\$ _____	\$ _____

**Potassium Acetate:**

Partial Truckload = 1 - 12 totes

	U of I	Estimated Usage	Unit Price	Extended Total
Bagotville	Kg	90,000	\$ _____	\$ _____
Cold Lake	Kg	30,000	\$ _____	\$ _____
Trenton	Kg	35,000	\$ _____	\$ _____
Greenwood	Kg	15,000	\$ _____	\$ _____
Winnipeg	Kg	10,000	\$ _____	\$ _____
Comox	Kg	15,000	\$ _____	\$ _____

**Sodium Formate:**

Partial Truckload = 1 - 17 sacks

	U of I	Estimated Usage	Unit Price	Extended Total
Borden	Kg	1,000	\$ _____	\$ _____
Gagetown	Kg	1,000	\$ _____	\$ _____
Edmonton	Kg	1,000	\$ _____	\$ _____
Petawawa	Kg	1,000	\$ _____	\$ _____
Valcartier	Kg	1,000	\$ _____	\$ _____
St-Hubert	Kg	1,000	\$ _____	\$ _____
Bagotville	Kg	20,000	\$ _____	\$ _____
Cold Lake	Kg	15,000	\$ _____	\$ _____
Trenton	Kg	1,000	\$ _____	\$ _____
Gander	Kg	2,000	\$ _____	\$ _____
Greenwood	Kg	10,000	\$ _____	\$ _____
Winnipeg	Kg	10,000	\$ _____	\$ _____
Comox	Kg	0	\$ _____	\$ _____
Halifax	Kg	1,000	\$ _____	\$ _____

**Material Only Costs Firm Pricing for the Following:****Potassium Acetate:**

	U of I	Unit Price
	Kg	\$ _____

**Sodium Format:**

	U of I	Unit Price
	Kg	\$ _____

**Standing Offer Option Period 2**

Approx October 1, 2014 - September 30, 2015

**Full Truckload:**

Firm Prices include all shipping, delivery, offloading, ect for the Following:

**Potassium Acetate:**

Full Truckload = 18,000 kg or more

	U of l	Estimated Usage	Unit Price	Extended Total
Bagotville	Kg	90,000	\$ _____	\$ _____
Cold Lake	Kg	30,000	\$ _____	\$ _____
Trenton	Kg	35,000	\$ _____	\$ _____
Greenwood	Kg	15,000	\$ _____	\$ _____
Winnipeg	Kg	10,000	\$ _____	\$ _____
Comox	Kg	15,000	\$ _____	\$ _____

**Potassium Acetate:**

Full Truckload = 13 totes or more

	U of l	Estimated usage	Unit Price	Extended Total
Bagotville	Kg	90,000	\$ _____	\$ _____
Cold Lake	Kg	30,000	\$ _____	\$ _____
Trenton	Kg	35,000	\$ _____	\$ _____
Greenwood	Kg	15,000	\$ _____	\$ _____
Winnipeg	Kg	10,000	\$ _____	\$ _____
Comox	Kg	15,000	\$ _____	\$ _____

**Sodium Formate:**

Full Truckload = 18 sacks or more

	U of l	Estimated Usage	Unit Price	Extended Total
Borden	Kg	1,000	\$ _____	\$ _____
Gagetown	Kg	1,000	\$ _____	\$ _____
Edmonton	Kg	1,000	\$ _____	\$ _____
Petawawa	Kg	1,000	\$ _____	\$ _____
Valcartier	Kg	1,000	\$ _____	\$ _____
St-Hubert	Kg	1,000	\$ _____	\$ _____
Bagotville	Kg	20,000	\$ _____	\$ _____
Cold Lake	Kg	15,000	\$ _____	\$ _____
Trenton	Kg	1,000	\$ _____	\$ _____
Gander	Kg	2,000	\$ _____	\$ _____
Greenwood	Kg	10,000	\$ _____	\$ _____
Winnipeg	Kg	10,000	\$ _____	\$ _____
Comox	Kg	0	\$ _____	\$ _____
Halifax	Kg	1,000	\$ _____	\$ _____

**The total costs provided in these tables are for FULL TRUCKLOADS and incorporate delivery charges to these identified sites.**

**GST is extra and should be recorded on a separate line of the resulting invoice.**

**Patrial Truckload:**

**Firm Prices include all shipping, delivery, offloading, ect for the Following:**

Potassium Acetate:

Partial Truckload = 17,999 Kg or less

Solicitation No. - N° de l'invitation

ET959-130440/A

Client Ref. No. - N° de réf. du client

ET959-130440

Amd. No. - N° de la modif.

005

File No. - N° du dossier

WPG-2-35044

Buyer ID - Id de l'acheteur

wpg070

CCC No./N° CCC - FMS No/ N° VME

	U of I	Estimated Usage	Unit Price	Extended Total
Bagotville	Kg	90,000	\$ _____	\$ _____
Cold Lake	Kg	30,000	\$ _____	\$ _____
Trenton	Kg	35,000	\$ _____	\$ _____
Greenwood	Kg	15,000	\$ _____	\$ _____
Winnipeg	Kg	10,000	\$ _____	\$ _____
Comox	Kg	15,000	\$ _____	\$ _____

**Potassium Acetate:**

Partial Truckload = 1 - 12 totes

	U of I	Estimated Usage	Unit Price	Extended Total
Bagotville	Kg	90,000	\$ _____	\$ _____
Cold Lake	Kg	30,000	\$ _____	\$ _____
Trenton	Kg	35,000	\$ _____	\$ _____
Greenwood	Kg	15,000	\$ _____	\$ _____
Winnipeg	Kg	10,000	\$ _____	\$ _____
Comox	Kg	15,000	\$ _____	\$ _____

**Sodium Formate:**

Partial Truckload = 1 - 17 sacks

	U of I	Estimated Usage	Unit Price	Extended Total
Borden	Kg	1,000	\$ _____	\$ _____
Gagetown	Kg	1,000	\$ _____	\$ _____
Edmonton	Kg	1,000	\$ _____	\$ _____
Petawawa	Kg	1,000	\$ _____	\$ _____
Valcartier	Kg	1,000	\$ _____	\$ _____
St-Hubert	Kg	1,000	\$ _____	\$ _____
Bagotville	Kg	20,000	\$ _____	\$ _____
Cold Lake	Kg	15,000	\$ _____	\$ _____
Trenton	Kg	1,000	\$ _____	\$ _____
Gander	Kg	2,000	\$ _____	\$ _____
Greenwood	Kg	10,000	\$ _____	\$ _____
Winnipeg	Kg	10,000	\$ _____	\$ _____
Comox	Kg	0	\$ _____	\$ _____
Halifax	Kg	1,000	\$ _____	\$ _____

**Material Only Costs Firm Pricing for the Following:****Potassium Acetate:**

	U of I	Unit Price
	Kg	\$ _____

**Sodium Format:**

	U of I	Unit Price
	Kg	\$ _____

**ALL OTHER TERMS AND CONDITIONS REMAIN THE SAME.**