

RETURN BIDS TO:
RETOURNER LES SOUMISSIONS À:
Bid Receiving - PWGSC / Réception des soumissions -
TPSGC
11 Laurier St. / 11, rue Laurier
Place du Portage , Phase III
Core 0A1 / Noyau 0A1
Gatineau, Québec K1A 0S5
Bid Fax: (819) 997-9776

SOLICITATION AMENDMENT
MODIFICATION DE L'INVITATION

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address
Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution
Land Projects and Communication System Support
Division/Div des projets terrestres et support de
systèmes de communication
11 Laurier St. / 11, rue Laurier
8C2, Place du Portage, Phase III
Gatineau
Québec
K1A 0S5

Title - Sujet Integrated Soldier System Project	
Solicitation No. - N° de l'invitation W8476-112965/B	Amendment No. - N° modif. 003
Client Reference No. - N° de référence du client W8476-112965	Date 2013-04-24
GETS Reference No. - N° de référence de SEAG PW-\$\$RA-004-23669	
File No. - N° de dossier 004ra.W8476-112965	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2013-08-01	Time Zone Fuseau horaire Eastern Daylight Saving Time EDT
F.O.B. - F.A.B. Plant-Usine: <input type="checkbox"/> Destination: <input type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Juteau, Bernard	Buyer Id - Id de l'acheteur 004ra
Telephone No. - N° de téléphone (819) 956-0532 ()	FAX No. - N° de FAX () -
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

Solicitation No. - N° de l'invitation

W8476-112965/B

Amd. No. - N° de la modif.

003

Buyer ID - Id de l'acheteur

004ra

Client Ref. No. - N° de réf. du client

W8476-112965

File No. - N° du dossier

004raW8476-112965

CCC No./N° CCC - FMS No/ N° VME

This Request For Proposal (RFP) amendment 003 is to distribute the Power Point presentation for the Bidders' Conference taking place on May 1st 2013 at 0830 hrs, at 140 Promenade du Portage, Gatineau, Quebec, Canada, in Place du Portage, Phase IV, Pontiac room.

ALL OTHER TERMS AND CONDITIONS OF THE SOLICITATION REMAIN UNCHANGED

Integrated Soldier System Project

Bidders Conference
1 May 2013

0800h – Registration Open

0830h – Administration and Facilities Overview

0835h – Welcome and Opening Remarks

0845h – Industrial Regional Benefits Overview

0900h – Managerial Compliance Matrices Overview

0915h – Schedule and Deliveries Overview

0925h – Performance Evaluation Overview

0950h – Health Break

1010h – Procurement Process Overview, including Financial Tables Workshop

1200h – Lunch

1300h – Procurement Process Overview, including Financial Tables Workshop cont.

1500h – Final Words and Close

- Washrooms
- Emergency Exits
- Questions during Presentations
- Timeline
- Official Languages

Welcome Address

Al Hamel

Senior Director

Electronics, Munitions and Tactical Systems Procurement
Directorate

Defence And Major Projects Sector

Public Works and Government Services Canada

Integrated Soldier Systems Project

Bidders Conference

**Industrial & Regional Benefits Directorate
Industry Canada
May, 2013**

General information on IRB Proposals

- Companies are expected to submit two IRB proposals:
 - One for the Acquisition Phase
 - One for the OWSS Phase
- These two proposals become two separate IRB obligations
- The OWSS IRB obligation comes into effect at the same time as the OWSS contract comes into effect

- Bidder must submit IRB Proposals with their bids containing the following eight mandatory elements:
 - IRB Proposal must equal a minimum of 100% of the bid price, measured in Canadian Content Value
 - Identify acceptable IRB Transactions equal to a minimum of 30% of the bid price at bid closing (commit to identify more later, at specified time intervals)
 - Achieve a minimum of 15% of the bid price in work with Small and Medium size Businesses
 - Achieve a minimum of 5% of the bid price in work related to the Enhanced Priority Technology List (EPTL)
 - Accept liquidated damages and holdbacks
 - Achieve minimum point score for both IRB Plans and IRB Transactions
 - Accept IRB Terms and Conditions
 - Include all requested IRB Plans, IRB Transaction Sheets, and the IRB Compliance Checklist

*** The mandatory elements are outlined in Clause 5 of Annex BA and of Annex BB of the RFP.**

Evaluation of IRB Proposals

- **Industry Canada will evaluate the IRB Proposals**
 - with the Regional Development Agencies
- **IRB proposals are evaluated on a pass/fail basis only**
- ** The IRB Evaluation Plan is outlined in detail in Clause 9 of Annex BA and of Annex BB of the RFP.*

- The Contract includes specific IRB commitments.
- Annual reviews of achievements are performed by Industry Canada during the performance period.
 - Prime Contractor reports achievements annually.
 - Industry Canada verifies achievements.
- Liquidated Damages are applied for non-compliance.

- On February 20, 2013, our final IRB policy enhancement from 2009 was announced.
- The Investment Framework is aimed at encouraging long-term investments in Canadian SMEs, in innovation-related areas involving R&D and commercialization.
- An Applicant Guide has been developed and is available on the IRB website (www.ic.gc.ca/irb).
- Investment Framework proposals should not be submitted with your IRB bid.

Thank You

Canada

Industrial and Regional Benefits Directorate

Industry Canada

Pamela Clarke

IRB Officer

613-960-3183

Pam.clarke@ic.gc.ca

IRB/RIR@ic.gc.ca

www.ic.gc.ca/irb

Industrial and Regional Benefits Directorate

Industry Canada

Dennis Kean

IRB Manager

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Dennis.Kean@ic.gc.ca

IRB/RIR@ic.gc.ca

www.ic.gc.ca/irb

Matrix of Compliance Modules (MCMs)

Procurement and Finance Manager
Darren Langdon

Four Microsoft® Excel Files

Map to Volume 1, Module C

ISS_A_TechnicalMCM_V1.XLS → Annexes CB & CC Appendix 1

ISS_A_ManagementMCM_V1.XLS → Annexes CD & CE Appendix 1

ISS_OWSS_TechnicalMCM_V1.XLS → Annexes CF & CG Appendix 1

ISS_OWSS_ManagementMCM_V1.XLS → Annexes CH & CI Appendix 1

Files are available in both official languages: English and French

Example MCM – DND Columns

0	1	2	3	4	5	6	7	8	9a	9b
DOORS ID	ID	Requirement Reference	Requirements	Requirement Category	Instructions to Bidder	Bidder's Compliance	Bidder's Response	Evaluation Criteria and Scale	Max Score	Min Score
D-ID-001	1.1	1.1.1	The Bidder must ...	M	The Bidder must provide ...			Pass: Bidder provided ... Fail: Insufficient details to allow ...	0	N/A
D-ID-002	1.2	1.1.2	The Bidder ensures that ...	R	The Bidder should describe ...			Use - Scoring Scale Description. Excellent = 100% Good = 75% Average = 50% Unacceptable = 0%	250	50%
D-ID-003	1.3	1.1.3	The Bidder proposes that ...	R	The Bidder should describe ...			Use - Scoring Scale Description. Excellent = 100% Good = 75% Average = 50% Unacceptable = 0%	750	N/A
D-ID-004	1.4		Total Score Table 1 - Example Table						1000	70%

Example MCM – DND Columns

Unique Identifier.

0	1	2	3	4	5	6	7	8	9a	9b
DOORS ID	ID	Requirement Reference	Requirements	Requirement Category	Instructions to Bidder	Bidder's Compliance	Bidder's Response	Evaluation Criteria and Scale	Max Score	Min Score
D-ID-001	1.1	1.1.1	The Bidder must ...	M	The Bidder must provide ...			Pass: Bidder provided ... Fail: Insufficient details to allow ...	0	N/A
D-ID-002	1.2	1.1.2	The Bidder ensures that ...	R	The Bidder should describe ...			Use - Scoring Scale Description. Excellent = 100% Good = 75% Average = 50% Unacceptable = 0%	250	50%
D-ID-003	1.3	1.1.3	The Bidder proposes that ...	R	The Bidder should describe ...			Use - Scoring Scale Description. Excellent = 100% Good = 75% Average = 50% Unacceptable = 0%	750	N/A
D-ID-004	1.4		Total Score Table 1 - Example Table						1000	70%

Bidders do not Change.

Example MCM – DND Columns

Table Reference Number

0	1	2	3	4	5	6	7	8	9a	9b
DOORS ID	ID	Requirement Reference	Requirements	Requirement Category	Instructions to Bidder	Bidder's Compliance	Bidder's Response	Evaluation Criteria and Scale	Max Score	Min Score
D-ID-001	1.1	1.1.1	The Bidder must ...	M	The Bidder must provide ...			Pass: Bidder provided ... Fail: Insufficient details to allow ...	0	N/A
D-ID-002	1.2	1.1.2	The Bidder ensures that ...	R	The Bidder should describe ...			Use - Scoring Scale Description. Excellent = 100% Good = 75% Average = 50% Unacceptable = 0%	250	50%
D-ID-003	1.3	1.1.3	The Bidder proposes that ...	R	The Bidder should describe ...			Use - Scoring Scale Description. Excellent = 100% Good = 75% Average = 50% Unacceptable = 0%	750	N/A
D-ID-004	1.4		Total Score Table 1 - Example Table						1000	70%

Bidders do not Change.

Example MCM – DND Columns

Location Of Requirement – These are referenced from Vol. 1, Module C, Annexes CC, CD, CF and CH - Appendix 1 of each

0	1	2	3	4	5	6	7	8	9a	9b
DOORS ID	ID	Requirement Reference	Requirements	Requirement Category	Instructions to Bidder	Bidder's Compliance	Bidder's Response	Evaluation Criteria and Scale	Max Score	Min Score
D-ID-001	1.1	1.1.1	The Bidder must ...	M	The Bidder must provide ...			Pass: Bidder provided ... Fail: Insufficient details to allow ...	0	N/A
D-ID-002	1.2	1.1.2	The Bidder ensures that ...	R	The Bidder should describe ...			Use - Scoring Scale Description. Excellent = 100% Good = 75% Average = 50% Unacceptable = 0%	250	50%
D-ID-003	1.3	1.1.3	The Bidder proposes that ...	R	The Bidder should describe ...			Use - Scoring Scale Description. Excellent = 100% Good = 75% Average = 50% Unacceptable = 0%	750	N/A
D-ID-004	1.4		Total Score Table 1 - Example Table						1000	70%

Bidders do not Change.

Example MCM – DND Columns

The Requirement to be met..

0	1	2	3	4	5	6	7	8	9a	9b
DOORS ID	ID	Requirement Reference	Requirement	Requirement Category	Instructions to Bidder	Bidder's Compliance	Bidder's Response	Evaluation Criteria and Scale	Max Score	Min Score
D-ID-001	1.1	1.1.1	The Bidder must ...	M	The Bidder must provide ...			Pass: Bidder provided ... Fail: Insufficient details to allow ...	0	N/A
D-ID-002	1.2	1.1.2	The Bidder ensures that ...	R	The Bidder should describe ...			Use - Scoring Scale Description. Excellent = 100% Good = 75% Average = 50% Unacceptable = 0%	250	50%
D-ID-003	1.3	1.1.3	The Bidder proposes that ...	R	The Bidder should describe ...			Use - Scoring Scale Description. Excellent = 100% Good = 75% Average = 50% Unacceptable = 0%	750	N/A
D-ID-004	1.4		Total Score Table 1 - Example Table						1000	70%

Bidders do not Change.

Example MCM – DND Columns

M = Mandatory. All Mandatory requirements must be met for a bid to be Compliant.
R = Rated. Scores from Rated requirements will be used to calculate total scores.

0	1	2	3	4	5	6	7	8	9a	9b
DOORS ID	ID	Requirement Reference	Requirements	Requirement Category	Instructions to Bidder	Bidder's Compliance	Bidder's Response	Evaluation Criteria and Scale	Max Score	Min Score
D-ID-001	1.1	1.1.1	The Bidder must ...	M	The Bidder must provide ...			Pass: Bidder provided ... Fail: Insufficient details to allow ...	0	N/A
D-ID-002	1.2	1.1.2	The Bidder ensures that ...	R	The Bidder should describe ...			Use - Scoring Scale Description. Excellent = 100% Good = 75% Average = 50% Unacceptable = 0%	250	50%
D-ID-003	1.3	1.1.3	The Bidder proposes that ...	R	The Bidder should describe ...			Use - Scoring Scale Description. Excellent = 100% Good = 75% Average = 50% Unacceptable = 0%	750	N/A
D-ID-004	1.4		Total Score Table 1 - Example Table						1000	70%

Bidders do not Change.

Example MCM – DND Columns

Specifies what needs to be provided for each requirement.

0	1	2	3	4	5	6	7	8	9a	9b
DOORS ID	ID	Requirement Reference	Requirements	Requirement Category	Instructions to Bidder	Bidder's Compliance	Bidder's Response	Evaluation Criteria and Scale	Max Score	Min Score
D-ID-001	1.1	1.1.1	The Bidder must ...	M	The Bidder must provide ...			Pass: Bidder provided ... Fail: Insufficient details to allow ...	0	N/A
D-ID-002	1.2	1.1.2	The Bidder ensures that ...	R	The Bidder should describe ...			Use - Scoring Scale Description. Excellent = 100% Good = 75% Average = 50% Unacceptable = 0%	250	50%
D-ID-003	1.3	1.1.3	The Bidder proposes that ...	R	The Bidder should describe ...			Use - Scoring Scale Description. Excellent = 100% Good = 75% Average = 50% Unacceptable = 0%	750	N/A
D-ID-004	1.4		Total Score Table 1 - Example Table						1000	70%

Bidders do not Change.

Example MCM – DND Columns

In this space, Bidders must provide their compliance statement. “COMPLIANT”, “NON-COMPLIANT” or “NOT PROVIDED”.

0	1	2	3	4	5	6	7	8	9a	9b
DOORS ID	ID	Requirement Reference	Requirements	Requirement Category	Instructions to Bidder	Bidder's Compliance	Bidder's Response	Evaluation Criteria and Scale	Max Score	Min Score
D-ID-001	1.1	1.1.1	The Bidder must ...	M	The Bidder must provide ...			Pass: Bidder provided ... Fail: Insufficient details to allow ...	0	N/A
D-ID-002	1.2	1.1.2	The Bidder ensures that ...	R	The Bidder should describe ...			Use - Scoring Scale Description. Excellent = 100% Good = 75% Average = 50% Unacceptable = 0%	250	50%
D-ID-003	1.3	1.1.3	The Bidder proposes that ...	R	The Bidder should describe ...			Use - Scoring Scale Description. Excellent = 100% Good = 75% Average = 50% Unacceptable = 0%	750	N/A
D-ID-004	1.4		Total Score Table 1 - Example Table						1000	70%


Bidder's Compliance

0	1	2	3	4	5	6	7	8	9a	9b
DOORS ID	ID	Requirement Reference	Requirements	Requirement Category	Instructions to Bidder	Bidder's Compliance	Bidder's Response	Evaluation Criteria and Scale	Max Score	Min Score
D-ID-001										

- Bidders must specify that their Proposal is compliant or non-compliant to the Mandatory requirements; or compliant, non-compliant or not provided to the Rated requirements. The Bidder can describe its compliance to the requirements stated above by using the words “COMPLIANT”, “NON-COMPLIANT” or “NOT PROVIDED” .
 - 1) COMPLIANT: the Bidder claims that his solution complies totally with the Mandatory technical requirement, or completely or partially achieves the Rated technical requirements, and that the Bidder has submitted all information and supporting documentation requested.
 - 2) NON-COMPLIANT: the Bidder cannot claim that the proposed solution meets the Mandatory technical requirement. It automatically makes a Bidder's proposal non-compliant.
 - 3) NOT PROVIDED: the Bidder's proposal does not provide a solution to this Rated requirement.

Example MCM – DND Columns

Bidders must insert or reference within their bid package, a detailed description of how they meet the requirement in accordance with the Instructions to Bidders column.

0	1	2	3	4	5	6	7	8	9a	9b
DOORS ID	ID	Requirement Reference	Requirements	Requirement Category	Instructions to Bidder	Bidder's Compliance	Bidder's Response	Evaluation Criteria and Scale	Max Score	Min Score
D-ID-001	1.1	1.1.1	The Bidder must ...	M	The Bidder must provide ...			Pass: Bidder provided ... Fail: Insufficient details to allow ...	0	N/A
D-ID-002	1.2	1.1.2	The Bidder ensures that ...	R	The Bidder should describe ...	Compliant		Use - Scoring Scale Description. Excellent = 100% Good = 75% Average = 50% Unacceptable = 0%	250	50%
D-ID-003	1.3	1.1.3	The Bidder proposes that ...	R	The Bidder should describe ...			Use - Scoring Scale Description. Excellent = 100% Good = 75% Average = 50% Unacceptable = 0%	750	N/A
D-ID-004	1.4		Total Score Table 1 - Example Table						1000	70%

NOTE: Embedded objects will NOT be evaluated

Example MCM – DND Columns

Bidders must insert or reference within their bid package, a detailed description of how they meet the requirement in accordance with the Instructions to Bidders column.

0	1	2	3	4	5	6	7	8	9a	9b
DOORS ID	ID	Requirement Reference	Requirements	Requirement Category	Instructions to Bidder	Bidder's Compliance	Bidder's Response	Evaluation Criteria and Scale	Max Score	Min Score
D-ID-001	1.1	1.1.1	The Bidder must ...	M	The Bidder must provide ...			Pass: Bidder provided ... Fail: Insufficient details to allow ...	0	N/A
D-ID-002	1.2	1.1.2	The Bidder ensures that ...	R	The Bidder should describe ...	Compliant	As found in "Diagram 3.jpg", for in Section xxx	Use - Scoring Scale Description. Excellent = 100% Good = 75% Average = 50% Unacceptable = 0%	250	50%
D-ID-003	1.3	1.1.3	The Bidder proposes that ...	R	The Bidder should describe ...			Use - Scoring Scale Description. Excellent = 100% Good = 75% Average = 50% Unacceptable = 0%	750	N/A
D-ID-004	1.4		Total Score Table 1 - Example Table						1000	70%

NOTE: Only TEXT will be evaluated

Example MCM – DND Columns

Evaluation and Criteria Scale identifies what constitutes a “PASS” or “FAIL” in the case of a MANDATORY requirement or the scale of points awarded for a RATED requirement.

0	1	2	3	4	5	6	7	8	9a	9b
DOORS ID	ID	Requirement Reference	Requirements	Requirement Category	Instructions to Bidder	Bidder's Compliance	Bidder's Response	Evaluation Criteria and Scale	Max Score	Min Score
D-ID-001	1.1	1.1.1	The Bidder must ...	M	The Bidder must provide ...			Pass: Bidder provided ... Fail: Insufficient details to allow ...	0	N/A
D-ID-002	1.2	1.1.2	The Bidder ensures that ...	R	The Bidder should describe ...			Use - Scoring Scale Description. Excellent = 100% Good = 75% Average = 50% Unacceptable = 0%	250	50%
D-ID-003	1.3	1.1.3	The Bidder proposes that ...	R	The Bidder should describe ...			Use - Scoring Scale Description. Excellent = 100% Good = 75% Average = 50% Unacceptable = 0%	750	N/A
D-ID-004	1.4		Total Score Table 1 - Example Table						1000	70%

Bidders do not Change.

Example MCM – DND Columns

The **MAXIMUM** number of points that can be awarded for the requirement.

0	1	2	3	4	5	6	7	8	9a	9b
DOORS ID	ID	Requirement Reference	Requirements	Requirement Category	Instructions to Bidder	Bidder's Compliance	Bidder's Response	Evaluation Criteria and Scale	Max Score	Min Score
D-ID-001	1.1	1.1.1	The Bidder must ...	M	The Bidder must provide ...			Pass: Bidder provided ... Fail: Insufficient details to allow ...	0	N/A
D-ID-002	1.2	1.1.2	The Bidder ensures that ...	R	The Bidder should describe ...			Use - Scoring Scale Description. Excellent = 100% Good = 75% Average = 50% Unacceptable = 0%	250	50%
D-ID-003	1.3	1.1.3	The Bidder proposes that ...	R	The Bidder should describe ...			Use - Scoring Scale Description. Excellent = 100% Good = 75% Average = 50% Unacceptable = 0%	750	N/A
D-ID-004	1.4		Total Score Table 1 - Example Table						1000	70%

Bidders do not Change.

Example MCM – DND Columns

IF there is a **MINIMUM** pass score that must be achieved, the value of the lowest possible passing score is provided.

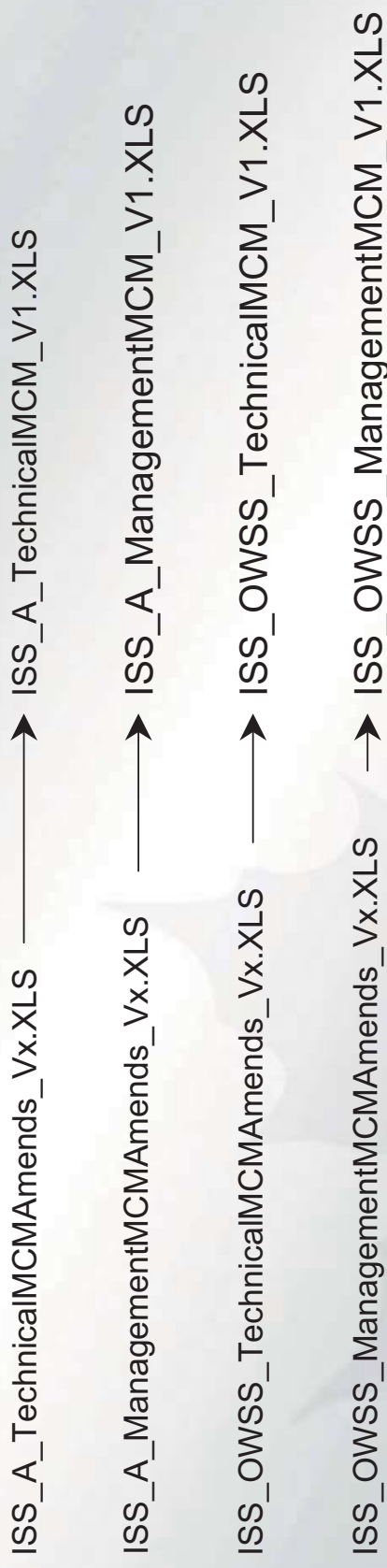
0	1	2	3	4	5	6	7	8	9a	9b
DOORS ID	ID	Requirement Reference	Requirements	Requirement Category	Instructions to Bidder	Bidder's Compliance	Bidder's Response	Evaluation Criteria and Scale	Max Score	Min Score
D-ID-001	1.1	1.1.1	The Bidder must ...	M	The Bidder must provide ...			Pass: Bidder provided ... Fail: Insufficient details to allow ...	0	N/A
D-ID-002	1.2	1.1.2	The Bidder ensures that ...	R	The Bidder should describe ...			Use - Scoring Scale Description. Excellent = 100% Good = 75% Average = 50% Unacceptable = 0%	250	50%
D-ID-003	1.3	1.1.3	The Bidder proposes that ...	R	The Bidder should describe ...			Use - Scoring Scale Description. Excellent = 100% Good = 75% Average = 50% Unacceptable = 0%	750	N/A
D-ID-004	1.4		Total Score Table 1 - Example Table						1000	70%

Bidders do not Change.

- There are 2 types of MINIMUM scores.
 - Some rated requirements have a MINIMUM score that must be achieved. If this MINIMUM score is not achieved, the requirement is deemed NON-COMPLIANT.
 - Some SECTIONS of rated requirements have MINIMUM cumulative scores that must be achieved. In these cases, there is a MINIMUM total score for the section that must be achieved even though there may not be any individual requirements within that require a MINIMUM score. If the total score for such a section does not achieve the MINIMUM score, the requirement is deemed NON-COMPLIANT.

Four MCM Amendment Files

Map to four MCM Files



The 'Vx' will change as future versions are released. (ex: V1, V2 etc.)

MCM Amendments

Example MCM Amendment File:

Amendment Reference	0	1	2	3	4	5	6	7	8	9a	9b
	DOORS ID	ID	Requirement Reference	Requirements	Requirement Category	Instructions to Bidder	Bidder's Compliance	Bidder's Response	Evaluation Criteria and Scale	Max Score	Min Score
Amendment #001 Modification #1	D-ID-002	1.2	1.1.2	The Bidder ensures that ...	R	The Bidder should describe ...			Use - Scoring Scale Description. Excellent = 100% Good = 75% Average = 50% Unacceptable = 0%	250	50%
Amendment #003 Modification #6	D-ID-003	1.3	1.1.3	The Bidder proposes that ...	R	The Bidder should enclose ...			Use - Scoring Scale Description. Excellent = 100% Good = 75% Average = 50% Unacceptable = 0%	750	N/A

This column indicates which Amendment the change is coming from, and what the change reference number is.
 Additions are bolded to assist Bidders.
 Each new file version contains the changes included in the previous version.

MCM Amendments – Actions Required

Bidder's Original MCM

0	1	2	3	4	5	6	7	8	9a	9b
DOORS ID	ID	Requirement Reference	Requirements	Requirement Category	Instructions to Bidder	Bidder's Compliance	Bidder's Response	Evaluation Criteria and Scale	Max Score	Min Score
D-ID-001	1.1	1.1.1	The Bidder must ...	M	The Bidder must provide ...	Compliant	Detailed description	Pass: Bidder provided ... Fail: Insufficient details to allow ...	0	N/A
D-ID-002	1.2	1.1.2	The Bidder ensures that ...	R	The Bidder must describe ...	Compliant	Detailed description	Use - Scoring Scale Description. Good = 100% Average = 75% Unacceptable = 0%	250	50%
D-ID-003	1.3	1.1.3	The Bidder proposes that ...	R	The Bidder should describe ...	Compliant	Detailed description	Use - Scoring Scale Description. Excellent = 100% Good = 75% Average = 50% Unacceptable = 0%	750	N/A
D-ID-004	1.4		Total Score Table 1 - Example Table						1000	70%

Bidder's MCM Amendment File - Version 1

Amendment Reference	0	1	2	3	4	5	6	7	8	9a	9b
	DOORS ID	ID	Requirement Reference	Requirements	Requirement Category	Instructions to Bidder	Bidder's Compliance	Bidder's Response	Evaluation Criteria and Scale	Max Score	Min Score
Amendment #001 Modification #1	D-ID-002	1.2	1.1.2	The Bidder ensures that ...	R	The Bidder should describe ...	Compliant	Detailed description	Use - Scoring Scale Description. Excellent = 100% Good = 75% Average = 50% Unacceptable = 0%	250	50%
Amendment #003 Modification #6	D-ID-003	1.3	1.1.3	The Bidder proposes that ...	R	The Bidder should enclose ...			Use - Scoring Scale Description. Excellent = 100% Good = 75% Average = 50% Unacceptable = 0%	750	N/A

Bidders cut out their response to the requirement (if necessary) and paste in the amendment file.

MCM Amendments – Actions Required

Bidder's Original MCM

0	1	2	3	4	5	6	7	8	9a	9b
DOORS ID	ID	Requirement Reference	Requirements	Requirement Category	Instructions to Bidder	Bidder's Compliance	Bidder's Response	Evaluation Criteria and Scale	Max Score	Min Score
D-ID-001	1.1	1.1.1	The Bidder must ...	M	The Bidder must provide ...	Compliant	Detailed description	Pass: Bidder provided ... Fail: Insufficient details to allow ...	0	N/A
D-ID-003	1.3	1.1.3	The Bidder proposes that ...	R	The Bidder should describe ...	Compliant	Detailed description	Use - Scoring Scale Description. Excellent = 100% Good = 75% Average = 50% Unacceptable = 0%	750	N/A
D-ID-004	1.4		Total Score Table 1 - Example Table						1000	70%

Bidders black out the requirement in the original MCM file.

MCM Amendments – Actions Required

Bidder's MCM Amendment File – Version 1

Amendment Reference	0	1	2	3	4	5	6	7	8	9a	9b
	DOORS ID	ID	Requirement Reference	Requirements	Requirement Category	Instructions to Bidder	Bidder's Compliance	Bidder's Response	Evaluation Criteria and Scale	Max Score	Min Score
Amendment #001 Modification #1	D-ID-002	1.2	1.1.2	The Bidder ensures that ...	R	The Bidder should describe ...	Compliant ✓	Detailed description	Use - Scoring Scale Description. Excellent = 100% Good = 75% Average = 50% Unacceptable = 0%	250	50%
Amendment #003 Modification #6	D-ID-003	1.3	1.1.3	The Bidder proposes that ...	R	The Bidder should enclose ...			Use - Scoring Scale Description. Excellent = 100% Good = 75% Average = 50% Unacceptable = 0%	750	N/A

Bidders adjust their compliance statement and description as necessary given the changes to the requirement.

Bidder's Submission Package includes:

ISS_A_TechnicalMCM_V1.XLS
ISS_A_ManagementMCM_V1.XLS
ISS_OWSS_TechnicalMCM_V1.XLS
ISS_OWSS_ManagementMCM_V1.XLS

ISS_A_TechnicalMCMAmends_Vx.XLS
ISS_A_ManagementMCMAmends_Vy.XLS
ISS_OWSS_TechnicalMCMAmends_Vz.XLS
ISS_OWSS_ManagementMCMAmends_Vi.XLS

Bidders submit their filled in copy of the original MCMs and their filled in copy of each of the latest version of the MCM Amendment Files.

DND bid evaluation - locations and time lines

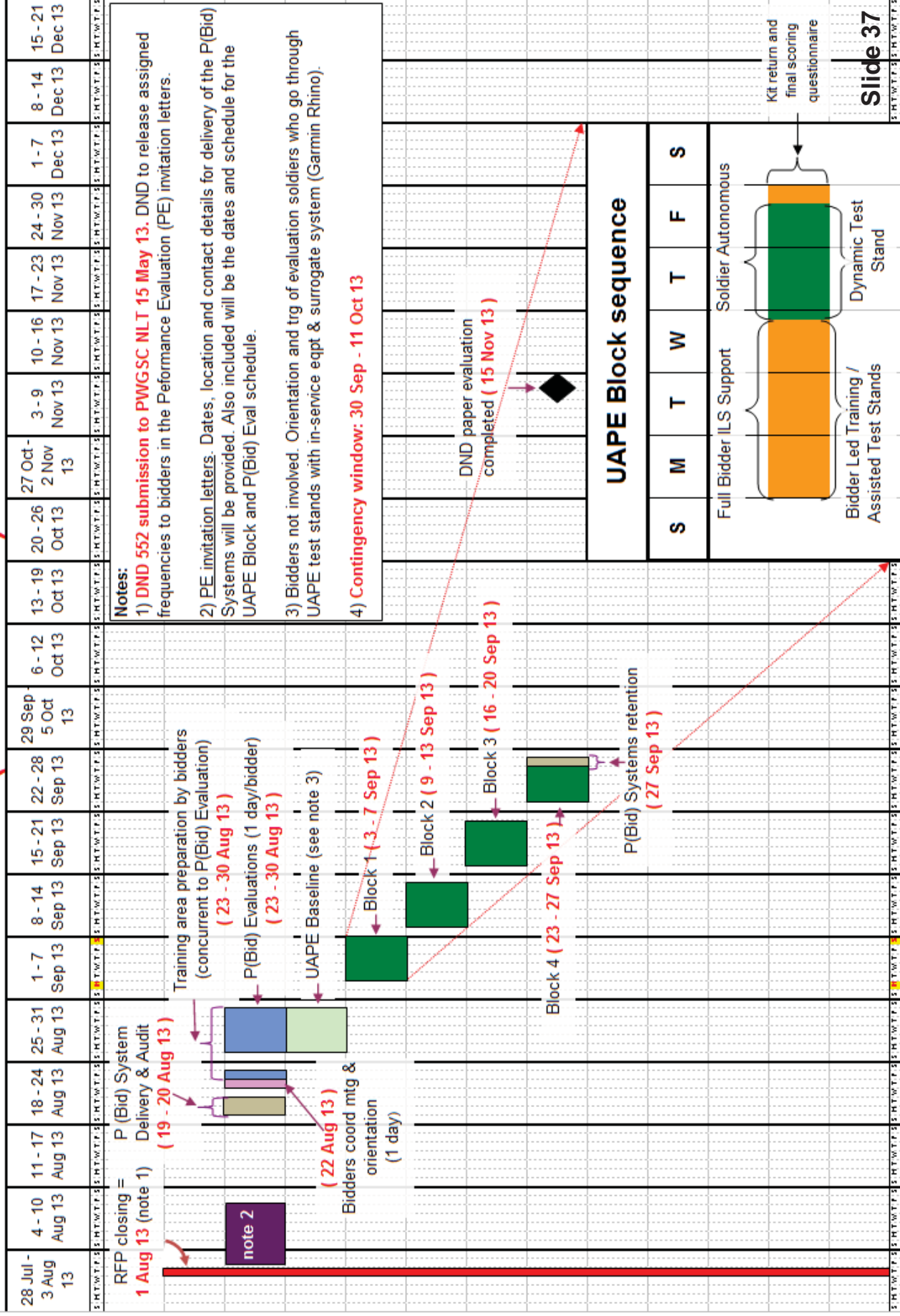
Mr. Dany Theriault

PM ISSP

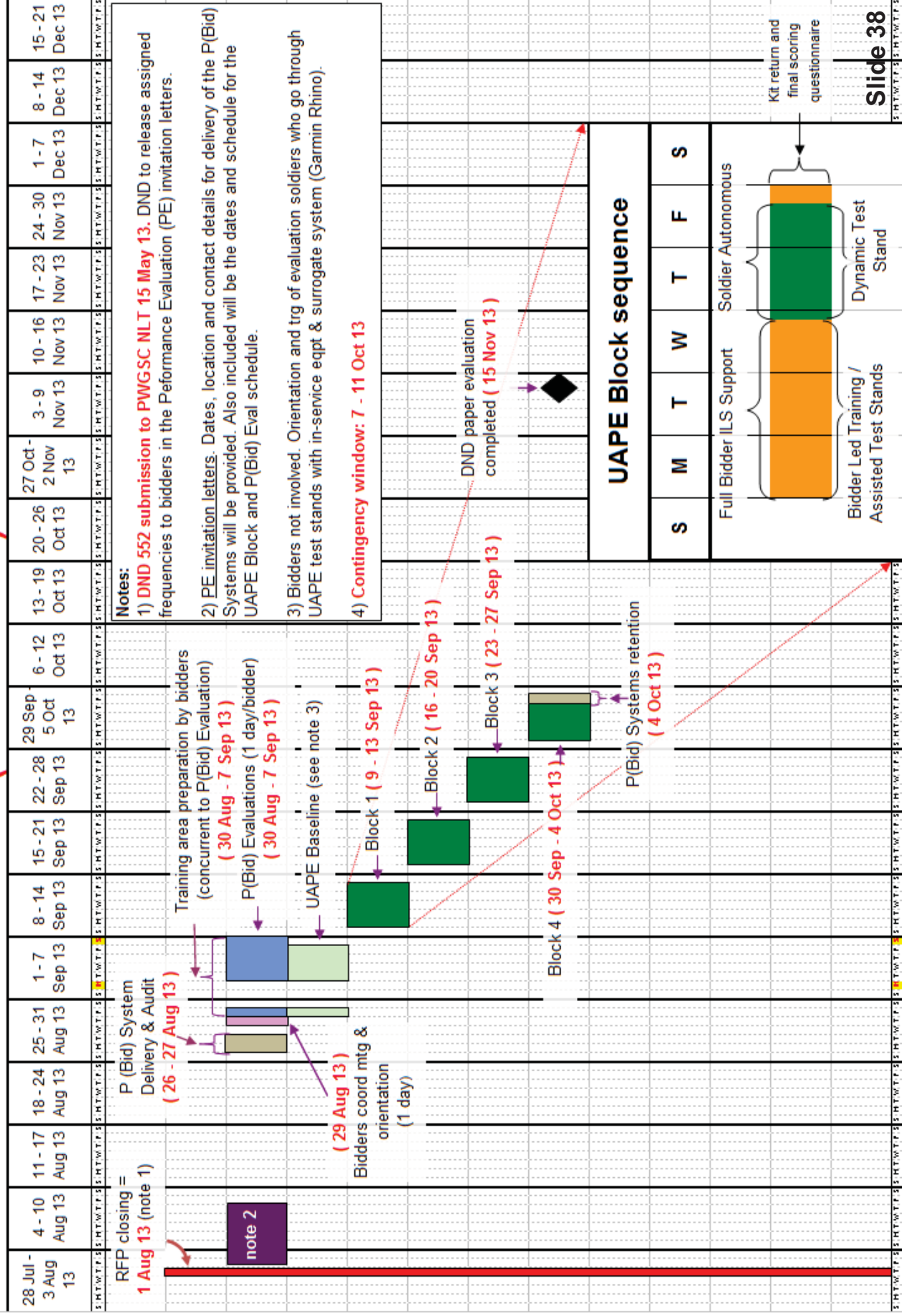
- Plan based on evaluation of up to six bids
- Location for the Performance Evaluation (PE):
 - Primary (**confirmed**) Canadian Forces Base Petawawa, ON
 - Alternate # 1 Canadian Forces Base Shilo, MB
 - Alternate # 2 Canadian Forces Base Gagetown, NB
- Location for paper based evaluation: National Capital Region (NCR)
- Time line for the PE (details in the following slides):
 - Scenario A
 - Scenario B (most likely course of action)
- Time line for the paper based evaluation: completed by 15 Nov 2013
- RFP amendment to be posted on MERX by the end of May 2013 to confirm final location and timeline scenario for the PE
- **Reminder: DND 552 submission to PWGSC NLT 15 May 2013**

DND bid evaluation time line - 1 to 6 bidders

(SCENARIO A)



DND bid evaluation time line - 1 to 6 bidders (SCENARIO B)



- Only **24%** of the mandatory requirements of the Technical Performance Specifications (TPS) in the Volume 2 (ISS-A Resulting Contract) will be evaluated at Bid Time
- All commitments made by the Contractor in its technical proposal for which it was rewarded during the evaluation of its bid will be in the Resulting Contract
- All TPS requirements in the Volume 2 (ISS-A Resulting Contract) will be validated during the System Qualification phase IAW with the assigned Verification Criteria
- The P(Bid) System delivered to the designated Canadian Forces Base for the Performance Evaluation (PE) **MUST** be a true representation of the Bidder's Technical Bid and will be the baseline at the start of the System Qualification Phase (Phase A) of the Acquisition Contract (see Vol 1, Part 2, para 2.6.2)
- No modifications to the P(Bid) Systems allowed during the PE

Performance Evaluation

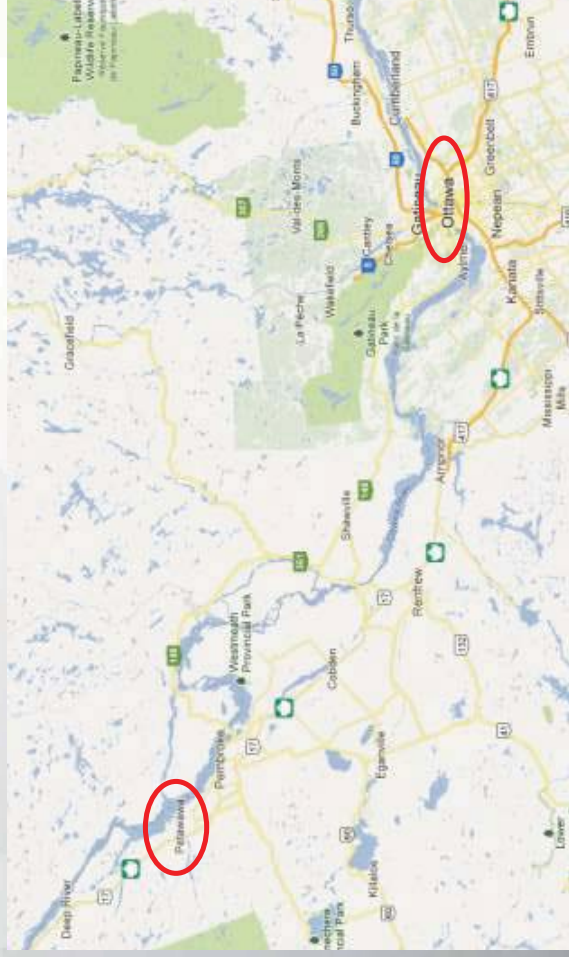
Major Alexi Natale
HF Advisor/OIC PE

M.A. Rochon
SEM

Capt Dave Marsh
2IC PE

We are currently coordinating with Base Operations staff for a location for the classrooms and bidders administrative area.

You will receive a detailed map and instruction of the location with your invitation to participate in the Performance Evaluation.

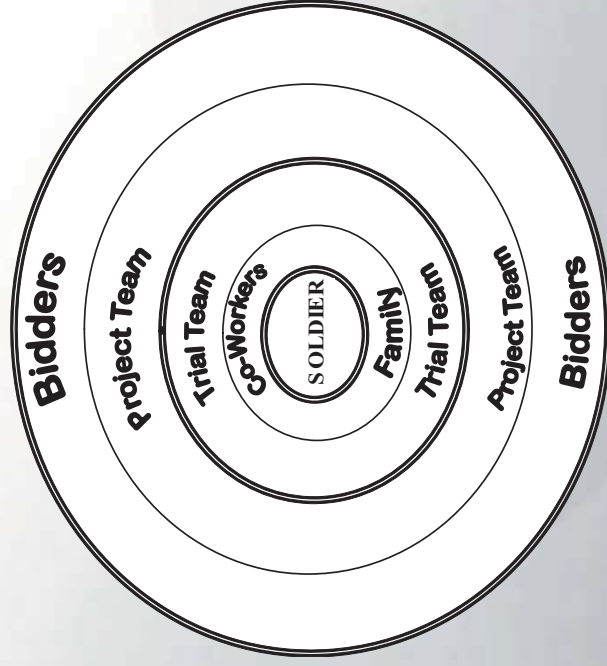


Open Base Policy and Arrival Procedure

- CFB Petawawa is an open Base so Bidders will not be stopped at the front gate.
- Bidders will arrive at the time specified in the Invite to Participate in PE. Upon arrival at the Base, the bidders must report to the PE Command Post located in the PE Camp. At this point the bidders must register all personnel with the PE Duty Officer.

- Bidders will be assigned a plot of ground to park vehicles and conduct P(Bid) System maintenance.
- Accommodations – The area in and around Petawawa has limited hotel space availability during the summer/early fall. Bidders are advised to book early or seek alternative accommodations (e.g. renting cottages etc).
- The PE Camp cannot be used as bidders overnight accommodations

Bias and Expected Conduct during PECanada



Bidders contact with Evaluation Soldiers will be limited to two scenarios:

- Bidder Lead Training
- Bidder Assisted Test Stands

Interaction with Evaluation Soldiers beyond what is listed above is strictly prohibited and failure to comply will result in the bidder disqualification.

HFO's will be present at all times during instruction and test stand evaluations to ensure compliance with the bias control.

- Bidders imposed bias will be reported, logged and dealt with case by case in one of the two manners listed below:
 - Minor Incidents**, an action by a bidder that has, or appears to have, some indirect influence on the UAPE outcome or integrity (for example socializing with PE soldiers during coffee breaks) – Bidders will be warned, a second incident will result in disqualification.
 - Major Incident**, an action by a bidder that has, or appears to have, a direct impact on the UAPE outcome and integrity (for example offering a PE Soldier a gift, hospitality, other benefit, questioning or trying to get feedback from PE Soldiers on P(Bid) Systems, intentionally trying to be in contact with PE Soldiers outside the prescribed scenarios). An incident of this nature will result in immediate disqualification.

Bidders are forbidden from taking pictures during PE to protect commercially sensitive aspects of competing bidders systems.



Spectrum and Frequencies at PE

- Radio characteristics must be provided to the Contracting Authority at **no later than 1400 hrs Eastern Daylight Savings Time on 15 May 2013**
- Radio characteristics should be provided by filling-out and providing sections 2, 3 and 4 of the DND 552 form;
- Details are in sections 2.6.5 of RFP Volume 1.
- Will monitor spectrum used by bidders during the PE
 - To ensure that there is no interference from other transmitters

- **Will be conducted in 4 phases:**
 - Phase 1 – Delivery and Audit (M.A. Rochon)
 - Phase 2 – P(Bid) Eval (M.A. Rochon)
 - Phase 3 – User Acceptance Performance Evaluation (UAPE)
(Maj Natale, Capt Marsh)
 - Phase 4 – Bid System Retention (M.A. Rochon)

Number of personnel per bidder in the PE Camp:

- Phase 1(Delivery and Audit) – 6
- Phase 2(P(Bid) Eval) – 6
- Phase 3(UAPE) – 3
- Phase 4(Bid System Retention) – 6

Staff may be rotated, but new staff must be registered at the PE Command Post.

- DND will audit and inventory all items required for a successful execution of the PE
- DND will set aside 5 small MLCS Platforms, 5 medium MLCS Platforms and 7 sets of ISS MLCS Pouches for the MLCS P(Bid) Evaluation
- Items to be delivered and audited for the PE can be found in Appendix 2 to Annex CB to Volume 1

- 5 ISS-S are required for the ISS P(Bid) Evaluation
- Laptop with SEP-Suite software that was delivered for the PE
- Use maps as indicated in the Instructions to Bidder column of Table 1 to Appendix 3 to Annex CC to Volume 1
- Bidders run the inspections, demonstrations and tests as instructed by the DND evaluators
- ISS P(Bid) evaluation team is comprised of 5 DND evaluators
- Lunch provided to the bidder by Canada
- Tables, chairs and 120V power will be provided in a classroom setting
- Bidders are not permitted to witness the MLCS P(Bid) evaluation

P(Bid) Evaluation

General timings from Attachment 1 to Appendix 2 to Annex CB to Volume 1:

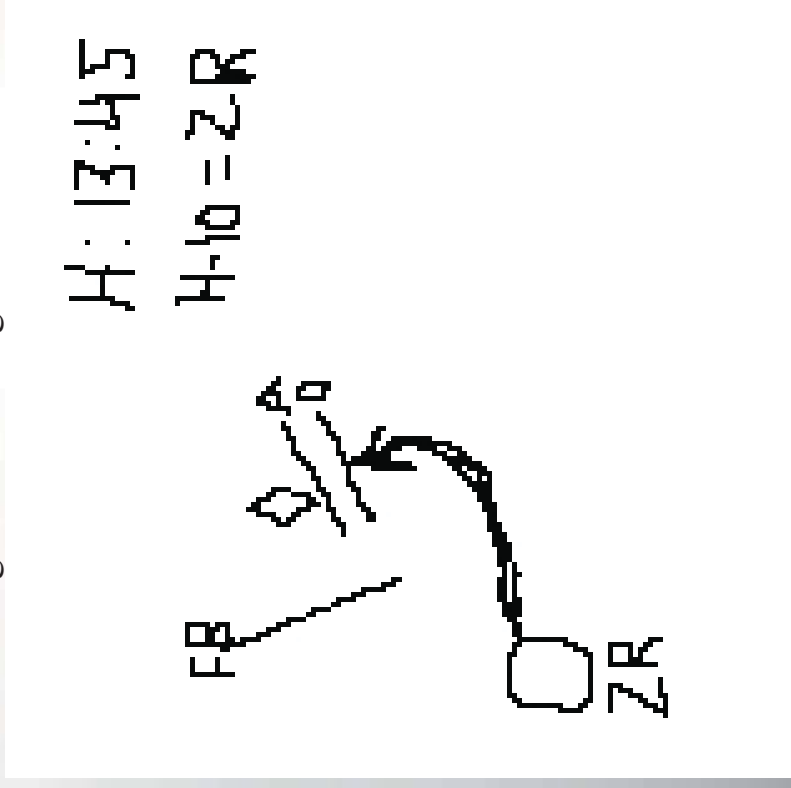
Timings	Activity	Location	Remarks
0800-0830	ISS-S Systems Pick-up	Storage Facility Transit Evaluation Site – Preparation Area	Bidder to confirm their system is complete and transportation to Evaluation Site.
0830-0900	Introduction and Briefing	Evaluation Site – Preparation Area	PMO ISSP to provide to Bidder a general briefing on the conduct of the P (Bid) Evaluation.
0900-1130	System Preparation	Evaluation Site – Preparation Area	Opportunity for Bidder to prepare and set-up their system for the conduct of the P (Bid) Eval.
1130-1230	Lunch		
1230-1730	P (Bid) Evaluation	Evaluation Site – Classroom: Serial 1-16 and 33-37 will be completed indoors. Outdoor: Serial 18-31 will be conducted outdoors.	The Bidder is expected to be ready to start the P (Bid) Evaluation at 1230.

Times are flexible, however there is a hard cut-off at 2330 hrs.

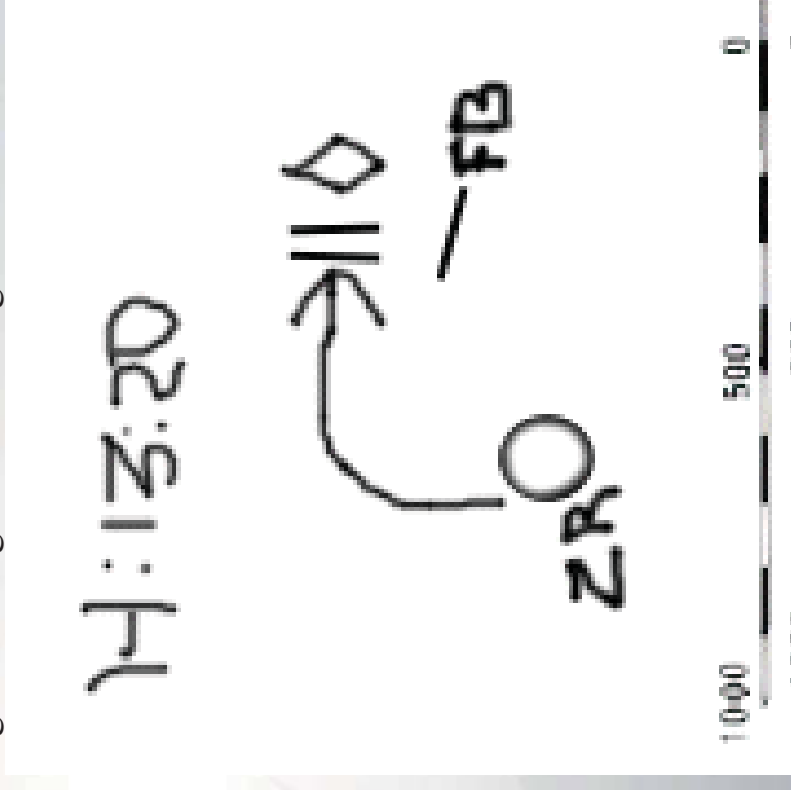
P(Bid) Evaluation

From Appendix 10 to Annex CB to Volume 2:

Left Flanking Hand Drawing



Right Flanking Hand Drawing



- ISS-S Weight Requirement: Serial 16 (TPS-3919) of Appendix 3 to Annex CC to Volume 1
- The number of ISS Rechargeable Batteries and ISS Non-Rechargeable Batteries that will be weighed:
 - Will be the number of Power Domain Battery Packs that are required to operate the ISS-S for a 24 hour Battlefield Day (BD):
 - Appendix 3 to Annex CB to Volume 2
 - And will be as indicated in the Power Consumption Test and Analysis
 - Appendix 11 to Annex CB to Volume 2
- IAW TPS-5444 and TPS-4449 of Appendix 1 to Annex CB to Volume 2, the ISS-S must operate using only rechargeable batteries and must also operate using only non-rechargeable batteries and both types must be provided by the bidder

UAPE will be conducted in four blocks each consisting of one week.
Each P(Bid) System will be evaluated by four sections of 10 Evaluation Soldiers. Each block will consist of the following three Stages:

- Stage 1 – Bidder lead training stand
- Stage 2 – Bidder assisted test stands
- Stage 3 – Dynamic exercise

Bidders will be assigned at the UAPE Coordination Meeting a plot of ground to conduct Training as part of Stage 1. Concurrent to the P(Bid) Eval activities bidders will be given the opportunity to set-up TS material and conduct further recesses to facilitate practical Stage 1 training.

UAPE Training Area Preparation

Canada



24 April 2013

ISSP Bidders Conference

Slide 57

- **Stage 1:**

- During this stage Bidders will conduct classroom and outdoor training on their respective systems. This should include practice and confirmation of the soldiers knowledge of the respective Bid Systems.
- It is the Bidder's responsibility to ensure the Evaluation Soldiers have all the required knowledge and skills to be able to independently operate the Bid System in the Stage 3 dynamic exercise. All instruction will take place during Day 1 and 2 as described in the schedule.
- All special care instructions for equipment should be articulated to soldiers in Stage 1.

- **Stage 2:**

- During this stage, Bidders will be on hand to assist the Evaluation Soldiers if they request assistance. Bidders will not be allowed to volunteer suggestions unless specifically requested.
- This stage will be conducted during the first three days of each block as described in the schedule.

- **Stage 3:**
 - 24 hour dynamic exercise which will enable the Evaluation Soldiers to utilise the P(Bid) System during a tactical scenario.
 - The mission planning, orders and execution will enable the evaluation soldiers to exercise the nine mandatory requirements to accomplish their mission and tasks:
 - **Text Entry Capability**
 - **Pointing / Selecting Controls**
 - **Device Controls**
 - **Daytime Visual Display**
 - **Voice Communications**
 - **BMS Navigation**
 - **BMS Planning**
 - **BMS – Position Awareness/Situation Awareness**
 - **Combat Load Configurability / Modularity**

- **Stage 3 Setting the Conditions for Success:**

- Stage 1,2 and 3 follow a natural progression (and level of complexity). Instruction, mentored testing and final validation.
- Bidders might consider running mini exercises during stage 1 to validate skills that will be exercised during stage 3.
- LRUs for stage 3 – Bidders will be asked to fill out an equipment list that will be included as part of the Stage 3 warning order to Evaluation Sections. Battery changes and maintenance that will be required for Stage 3 should be taught to evaluation soldier during Stage 1.

- **Stage 3:**
 - Sections will complete both offensive and defensive tasks regardless of weather conditions.
 - Offensive – section point reconnaissance patrol
 - Defensive – section vital point security task
 - Bidders will have no contact with the Evaluation Soldiers during this Stage
 - Bidders should ensure the Evaluation Soldiers have been thoroughly instructed on the P(Bid) Systems in Stages 1 and 2 so they may use them during the 24hr scenario.
 - Scenarios will be controlled by an exercise script, UAPE Exercise Control and the HFOs.
 - **No Free Play**

DAY 1

Time	Stage	Subject	OPI	Remarks
0800-0930	1	Introduction/Description of ISS/System Assembly	Bidder	
0940-1020	1	Configurability, Fit and Adjustability	Bidder	
1030-1110	1	Input devices	Bidder	
1120-1200	1	Visual Display	Bidder	TS 5 is a questionnaire only
1200-1300		Lunch	Admin Staff	
1300-1340	1	Audio Display/COI Configuration	Bidder	
1350-1520	1	System GUI	Bidder	Detailed menu navigation
1530-1700	2	TS and Focus Questionnaires (TS 1, TS 3, TS 5, TS 14,)	HFO	Bidders may assist TS completion but will not be present when focus questionnaires are filled out.
1700-1800		Supper	Admin Staff	
1800-2000	2	TS and Focus Questionnaires (TS 1, TS 3, TS 5, TS 14) continued	HFO	Bidders may assist TS completion but will not be present when focus questionnaires are filled out.

DAY 2

Time	Stage	Subject	OPI	Remarks
0800-0840	1	Text Messaging/Reporting	Bidder	
0850-0930	1	Alarms/Alerts	Bidder	
0940-1020	1	Positional and Situational Awareness	Bidder	Classroom instruction
1030-1200	1	BMS Navigation (day)	Bidder	Outdoor nav practice(TS night of Day 3)
1200-1300		Lunch		
1300-1340	1	BMS Navigation (day)		
1350-1430	1	Planning	Bidder	Simulated Route/OP/Mission Planning
1440-1520	1	Target Designation/Handoff	Bidder	
1530-1700	2	TS and Focus Questionnaires TS 2, TS 4, TS 10, TS 11, TS 17	HFO	Bidders may assist TS completion but will not be present when focus questionnaires are filled out.
1700-1800		Supper		
2000-2050	2	Detectability TS 13	HFO/ Bidder as mentor	TS 13 TTP development questionnaire to be filled out. Bidders may assist in TS completion
2100-2359	1	BMS Navigation (night)	Bidder	Outdoor nav practice

DAY 3

Time	Stage	Subject	OPI	Remarks
0800-0840	2	TS and Focus Questionnaires TS 6, TS 7, TS 8, TS 9, TS 15, TS 16, TS 18	HFO/ Bidder as mentor	Bidder's will not be present for TS 18 activities
0850-0930				
0940-1020				
1030-1110				
1120-1200				
1200-1300		Lunch	Admin Staff	
1300-1340		Final bidder maintenance period before Stage 3	Bidder	Forced rest for evaluation soldiers
1350-1430				
1440-1520				
1530-1610				
1620-1700		Bidder's turn in spare LRU's, charged batteries	PE CQ	
1700-1800		Supper	Admin Staff	
1800-2000	2	***BMS Navigation TS 12 (Day)	HFO	Bidders not to take part
2100-2300	2	***BMS Navigation TS 12 (Night)	HFO	Final leg to bring soldiers to EX patrol base
2300-	3	Dynamic Test Stand	All Staff	24hr EX ending 2300 Day 4

*** Bidders are not invited to participate in the 1800-2300 Navigation Test Stand on Day 3

DAY 4

Time	Stage	Subject	OPI	Remarks
0001-2300	3	continued Dynamic Test Stand	All Staff	
2300		End Exercise / turn in kit	PE CQ	Forced rest for evaluation soldiers

DAY 5

Time	stage	Subject	OPI	Remarks
0800-0900	3	Post Exercise drills	PE CQ	Bidders can draw their equipment as of 0900 after coordinating timings with the CQMS
0900-1200	3	Video debrief followed by exit questionnaires	HF OIC	

- At the end of the PE, DND will return the P(Bid) Systems to the bidders
- However, DND will retain the following
 - One ISS-S
 - A copy of the SEP-Suite software on a CD/DVD and all hardware (excluding the laptop with the SEP-Suite software installed) that is required by the SEP-Suite

HEALTH BREAK

Procurement Process Overview

Contract Authority - Bernard Juteau (Until May 31, 2013)

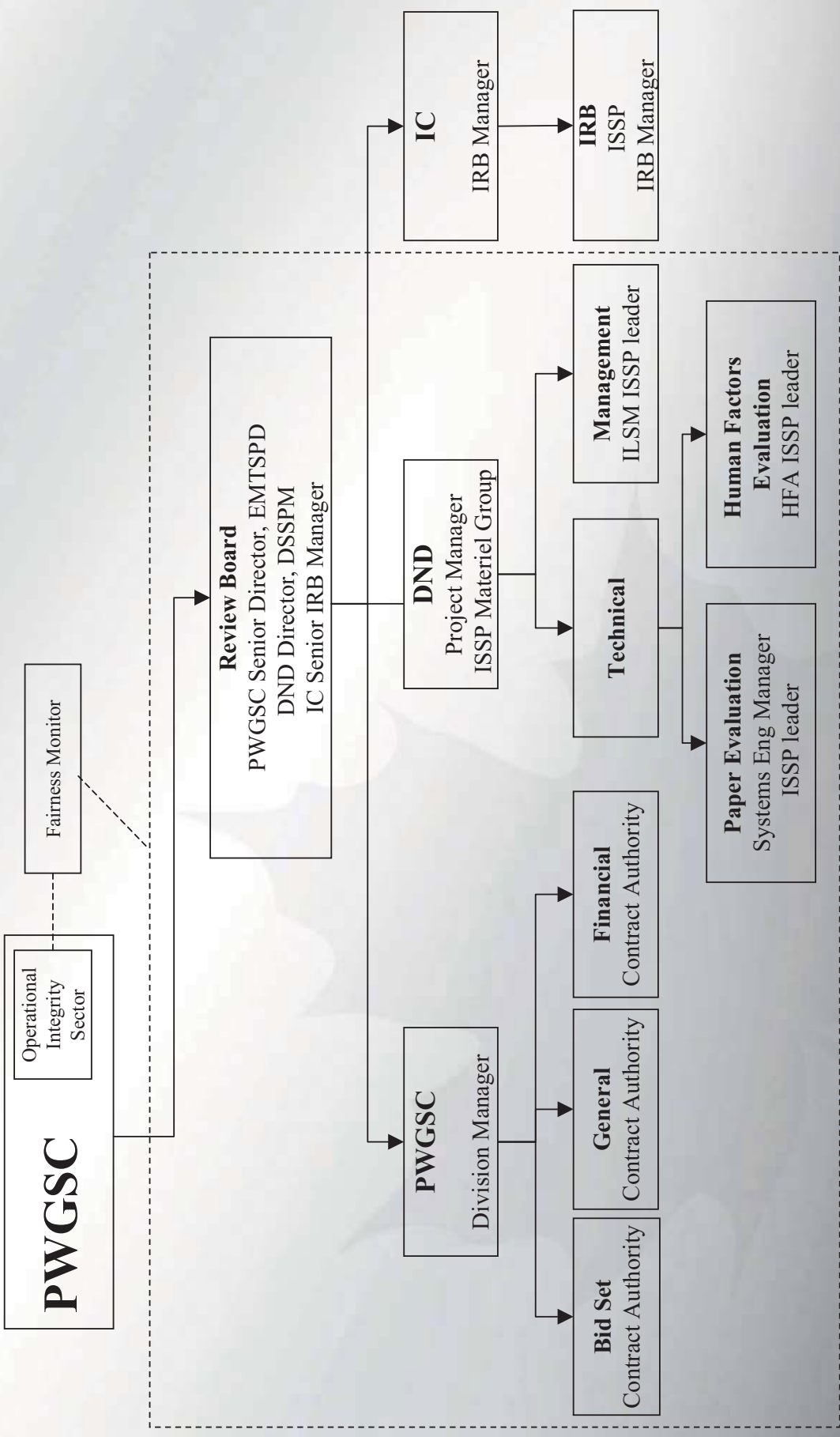
Contract Authority - Sean Scott (After May 31, 2013)

Electronics, Munitions and Tactical Systems Procurement Directorate
Defence And Major Projects Sector
Public Works and Government Services Canada

- ISSP Bid Evaluation Overview;
 - Governance
 - Process
 - Evaluation Methodology
- Resulting Contracts Key Points
- Request for Proposal (RFP) Key Points
- Financial Bid
 - Spare Parts Prices
 - Line Replaceable Unit
 - Power domains
 - Financial Tables Workshop

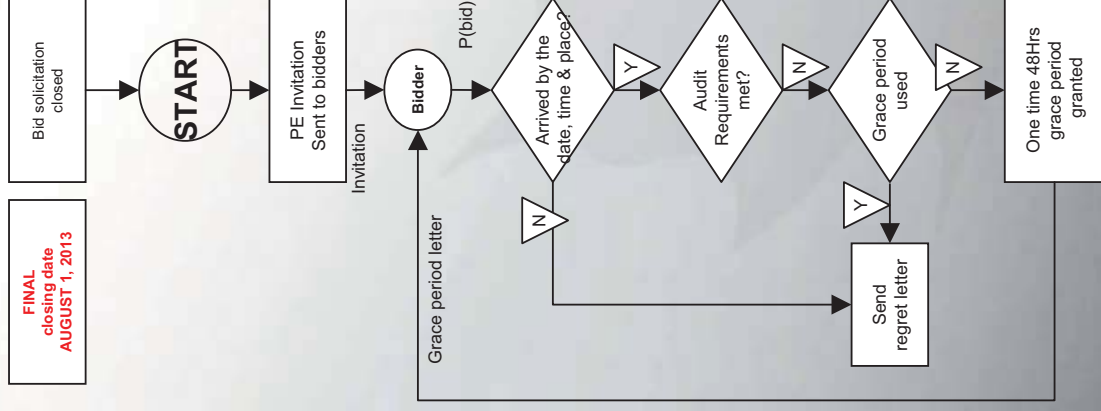
ISSP Bid Evaluation Overview

Governance



ISSP Bid Evaluation Overview

Process



24 April 2013

ISSP Bidders Conference

Slide 72

ISS-A
Contract Phase A
Qualification

Evaluation Methodology

Two Step Bid Evaluation Process

Step 1 - Initial Review of Mandatory Requirements :

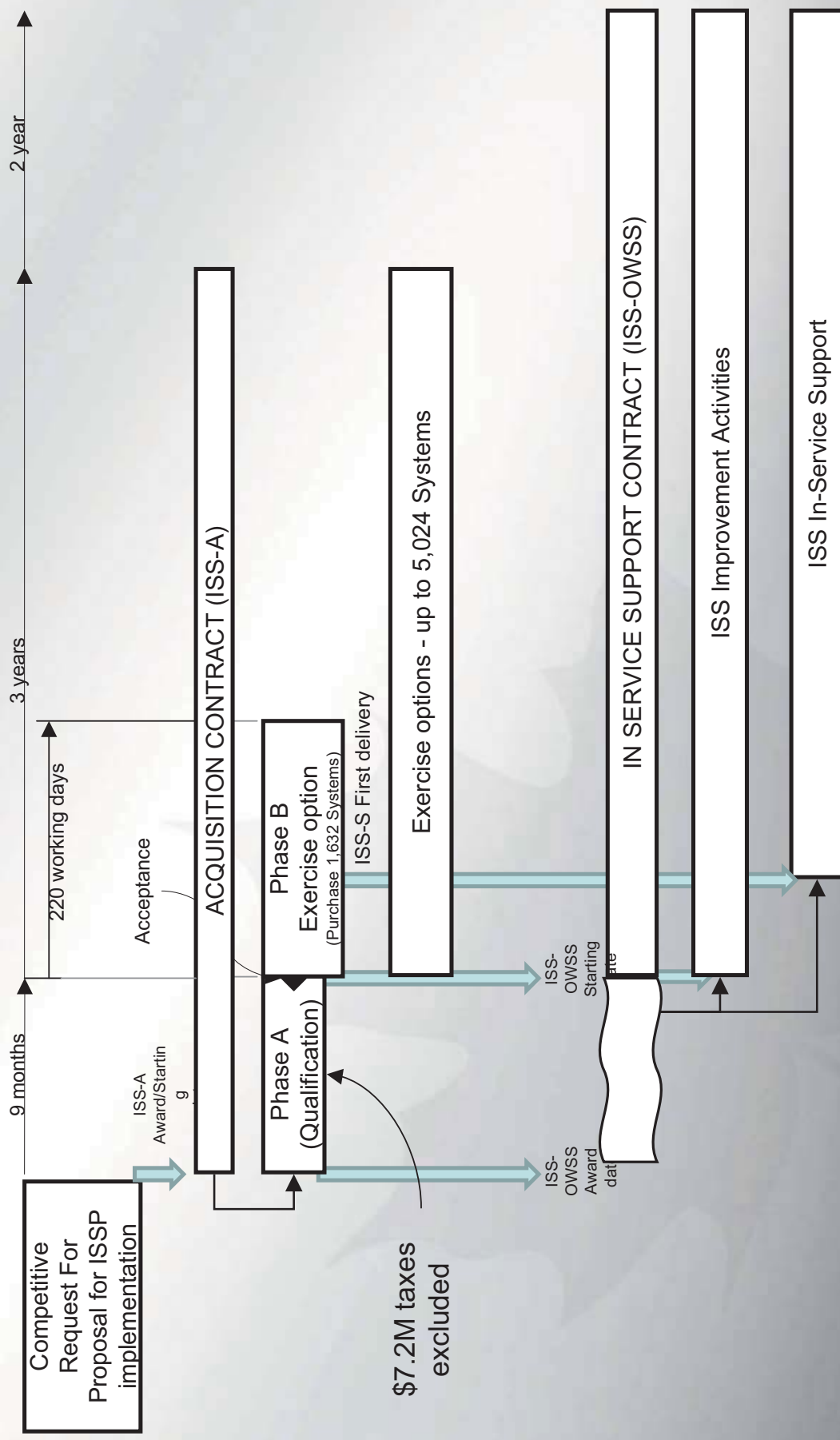
- Initial review of the Bidder's proposal;
- Does not apply to the physical evaluation of proposed equipment;
- Will provide each Bidder with a "Preliminary Evaluation Report";
- Bidders that do not meet all mandatory requirements will be invited to prove compliance to evaluators;
- Information must be submitted to the Bid Receiving Unit;

Evaluation Methodology

Two Step Bid Evaluation Process.

- Step 2 - Final Review of Mandatory Requirements :
 - Final review of the Bidder's proposal;
 - The new information submitted will take precedence over that submitted with the original bid;
 - For scored criteria that require a pass mark, if the new information render the criteria compliant ...

Resulting Contracts Key Points



Resulting Contracts Key Points

- Acquisitions Contract (ISS-A):
 - Full contract period is 9 months + 3 years
 - Phase A:
 - Qualification of ISS-S within 9 months from Contract award
 - Phase price must not exceed \$7,2M Sale tax excluded
 - Phase B (Option to be exercised):
 - Production and delivery of 32+1,600 ISS-S within 220 working days from contract amendment
 - Spare Parts minimum purchase = \$2M Sale tax included
 - Optional purchases triggered by the exercise of Phase B of up to 5,024 ISS-S over a period of 3 years

Resulting Contracts Key Points

- In-Service Support Contract (ISS-OWSS):
 - Contract period is 9 months + 5 years
 - For the Technical Support Services, In Plant Repair, reconstitution services, supply of Spare Parts and Engineering Services
 - Improvement Activities: incremental design and implementation of improvements to the initial ISS configuration
 - 3 two-year options allowing Canada to extend the term of the Contract.

RFP Key Points

RFP Format:

VOLUME 1 - INSTRUCTIONS TO BIDDERS	MODULE A
PART 1 - GENERAL INFORMATION (PWGSC)	(PWGSC)
PART 2 - BIDDER INSTRUCTIONS (PWGSC)	Annex AA
PART 3 - BID PREPARATION INSTRUCTIONS (PWGSC)	...
PART 4 - EVALUATION PROCEDURES AND BASIS OF SELECTION (PWGSC)	MODULE B (IC)
PART 5 – CERTIFICATIONS (PWGSC)	Annex BA
PART 6 - SECURITY, FINANCIAL AND OTHER REQUIREMENTS (PWGSC)	...
VOLUME 2 – RESULTING ACQUISITION CONTRACT (ISS-A)	MODULE C (DND)
PART 7 - RESULTING CONTRACT CLAUSES (PWGSC)	Annex CA
	...
VOLUME 3 - RESULTING IN-SERVICE SUPPORT CONTRACT (ISS-OWSS)	
PART 8 - RESULTING CONTRACT CLAUSES (PWGSC)	

- Bidders who submit a bid:
 - agree to be bound by the instructions, clauses and conditions of the bid solicitation
 - accept the clauses and conditions of the resulting contracts.
 - cannot provide other terms and conditions with their bid.
 - RFP Clauses and conditions are not negotiable.
- Bids remains open for acceptance for a period of (740) days;
- Joint ventures - The bid and any resulting contract must be signed by ALL the members of the joint venture;
- Paper Bids to PWGSC Bid Receiving Unit only

BASIS of PAYMENT

agree to be bound by the instructions, clauses and conditions of the bid solicitation

- Payment upon delivery to Consignee (CFSS depots)
- Paid once per month
- Any delivery of LRU;
 - Radios
 - GPS units
 - Pouches
 - Audi displays
- Holdback of 15 %

- All enquiries must be submitted to Contract Authority;
- Resulting contracts interpreted and governed by the laws in force in the province or territory of your choice;
- RFP Electronic Package available
- Government Furnished Equipment (GFE) available for Bid Preparation
- Economic Price Adjustment - prices will be adjusted, during the month before the award of the Contracts
- Performance Evaluation:
 - Radio Characteristics submitted to the Contract Authority no later than **02:00 PM EDT, on 15 May 2013.**
 - Invitations to PE will be provided 1 week after bid closing date
 - PWGSC Contact – will be available during delivery ISS-S for PE

Bidder's proposal suggested format:

Section I: General Bid

Integrated Soldier System Acquisition (ISS-A):

Section II:	ISS-A Technical Bid
Section III:	ISS-A Management Bid
Section IV:	ISS-A Financial Bid
Section V:	ISS-A Industrial and Regional Benefits (IRB) Bid

ISS Optimized Weapon System Support (ISS-OWSS):

Section VI:	ISS-OWSS Technical Bid
Section VII:	ISS-OWSS Management Bid
Section VIII:	ISS-OWSS Financial Bid
Section IX:	ISS-OWSS Industrial and Regional Benefits (IRB) Bid

Data: Canada Reference Documents

- Financial Bid – bid must include “Financial Bid Presentation Sheets”
- Certifications (PWGSC) :
 - Federal Contractors Program - \$200,000 or more
 - Code of Conduct and Certifications
 - Missing Data (If applicable) (Volume 1, annex AD appendix 2)
- Security, Financial and other requirements(PWGSC):
 - Security requirements – COMSEC account required at Secret, Facility Clearance SECRET
 - Controlled Goods Requirements
 - Financial Capability

- Security, Financial and other requirements(PWGSC):
 - Insurance Requirements:
 - Commercial General Liability – no less than \$2M per occurrence and in annual aggregate (complete details in Resulting Contracts, Annex AA)
 - Bidders are to assume that Canada:
 - **has no prior knowledge** of their facilities, capabilities and experience.
 - **will not take into consideration** any references in a bid to additional information not submitted with the bid;

Apply to both resulting contracts:

- *.XLS FBPS must be fill in
- *.xls 2000-2003
- Bid price must be in CDN \$
- Risk for exch. rate fluctuation
- Economic Price Adjustment

Apply to ISS-A:

- FBPS in Vol 2. ANNEX AB
- Instructions in Vol. 1 annex AB
- DDP Incoterms
- Spare Parts Firm Unit Price in Vol. 2 Annex AB item 17.0

Apply to ISS-OWSS:

- FBPS in Vol 3. ANNEX AB
- Instructions in Vol. 1 annex AC
- FCA Incoterms
- Spare Parts Firm Unit Price in Vol. 3 Annex AB item 9.0

ISS-A:

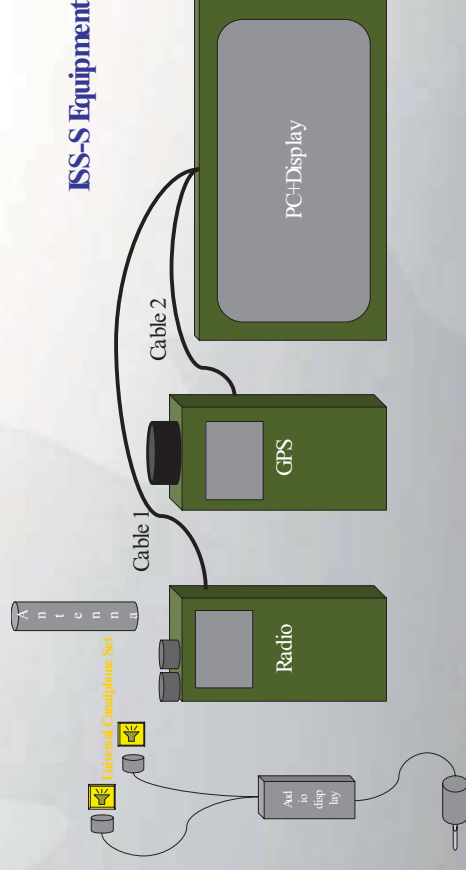
- Part 1 - Phase A (Qualification)
- Part 2 - Phase B (1,632 ISS)
- Part 3 - Misc. Work
- Appendix 1 - Optional Quantities
- Appendix 2 - Discount Factor Table
- Appendix 3 - Claim for rate fluct.
- Appendix 4 - Claim for rate fluct.

ISS-OWSS:

- Part 1 - OWSS
- Appendix 1 - Claim for rate fluct.

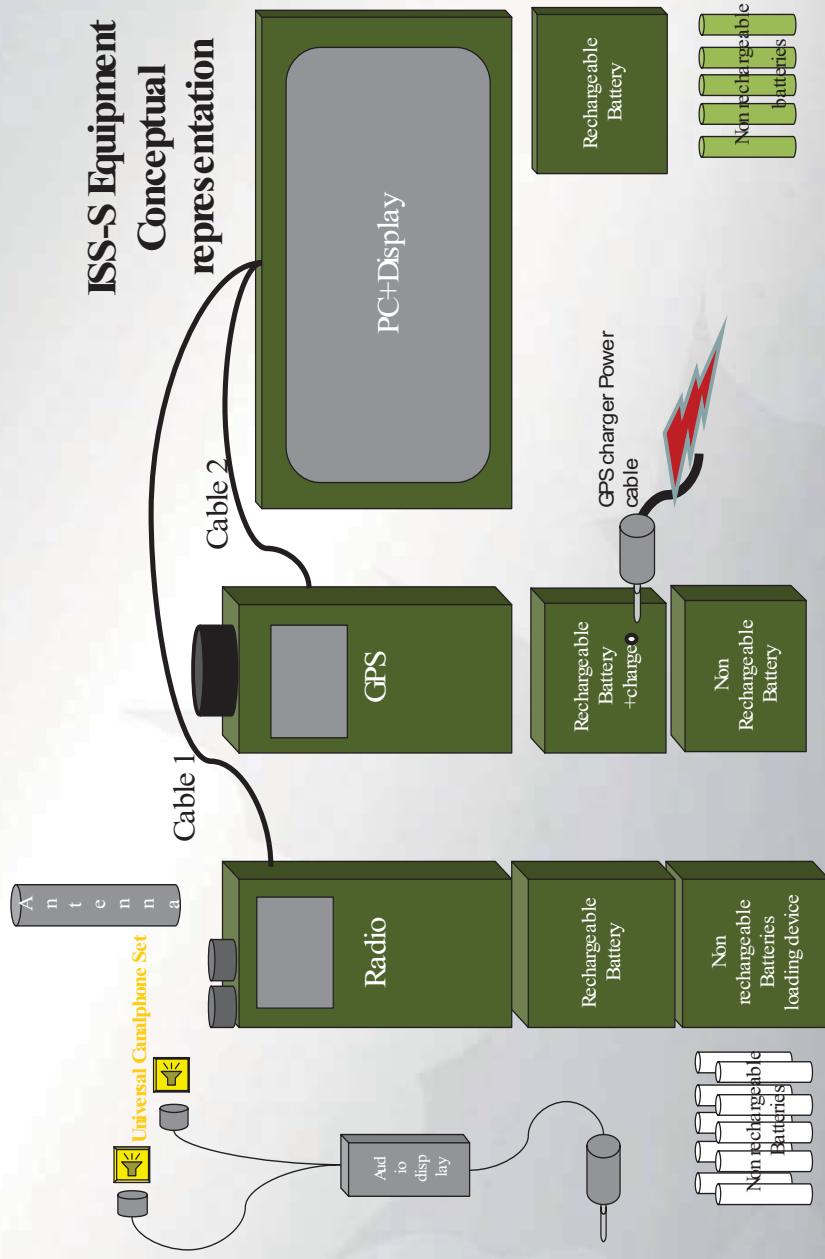
Line replaceable unit

- Under the following FBPS items, the Integrated Soldier System - Electronics Suite (ISS-ES) must be broke down by Line Replaceable Unit (LRU):
 - ISS-A FBPS
 - Part 2 [32 P(Sat) (item 10.1.1)], [1,600 P(Prod) (item 13.1.1)], [P(Prod) RSPL (item 17.1.1)]
 - Appendix 2 [5,024 Opt. P(Prod) (item 1.1.1)]
 - ISS-OWSS FBPS
 - [P(Prod) RSPL (Item 9.1.1)]

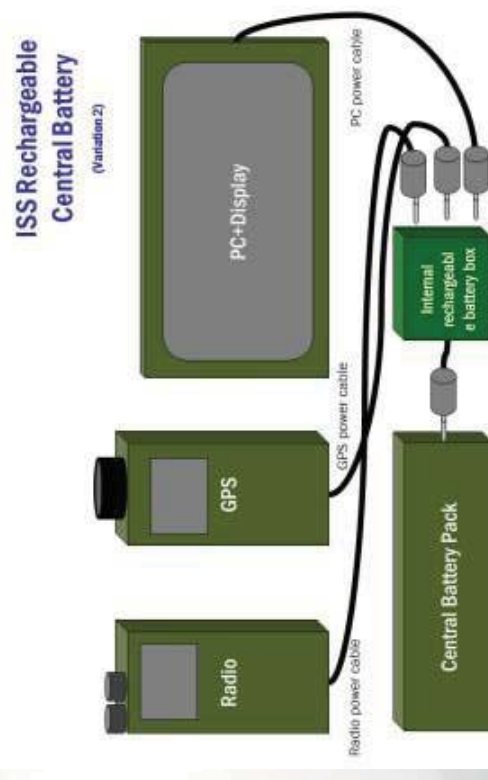
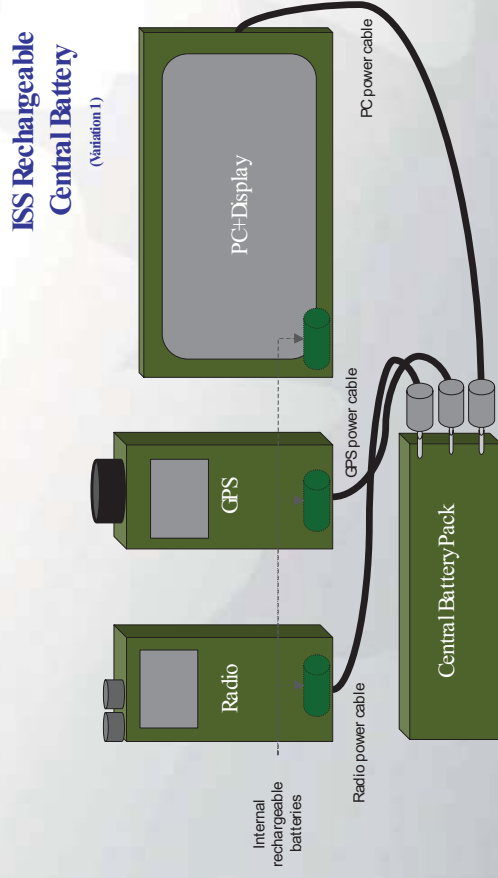


- PWGSC to provide an automated example with 13.1.1

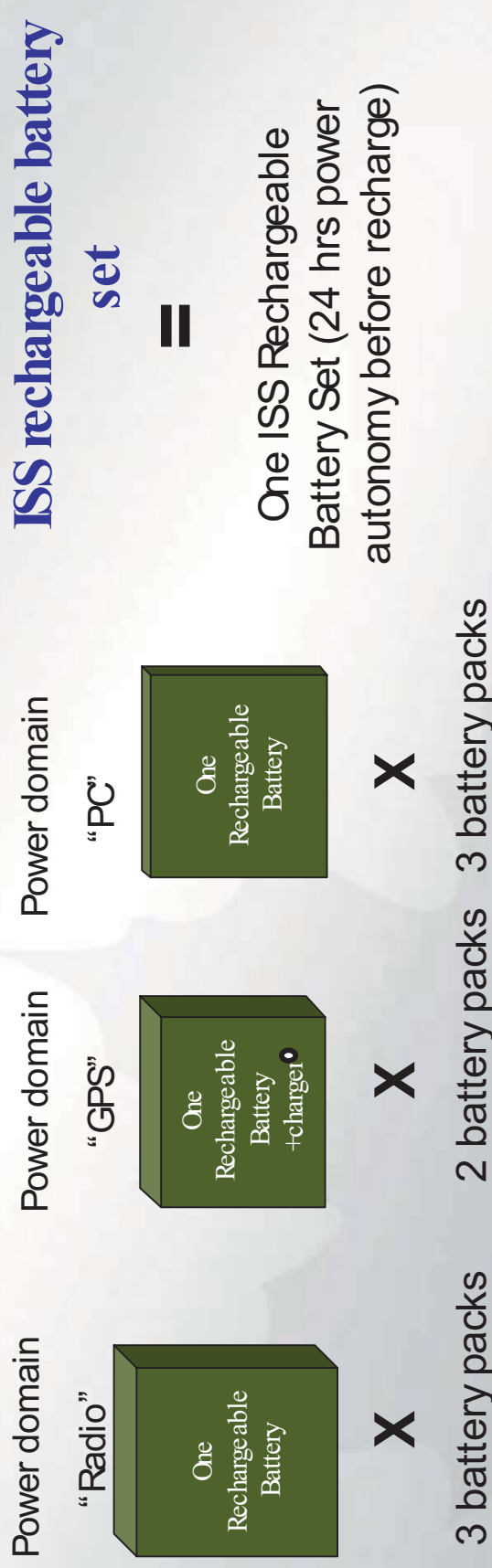
Multiple power domains



Central power domains

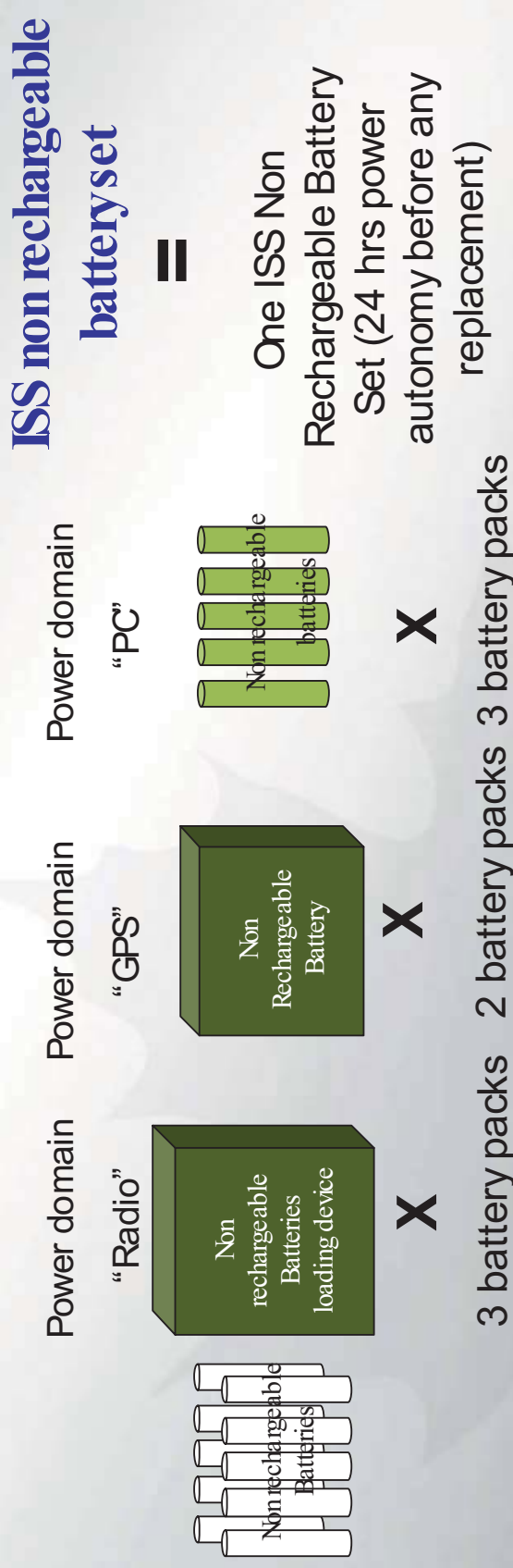


ISS Rechargeable Battery Set - Multiple power domains



- PWGSC to provide an automated example with 13.1.3.1

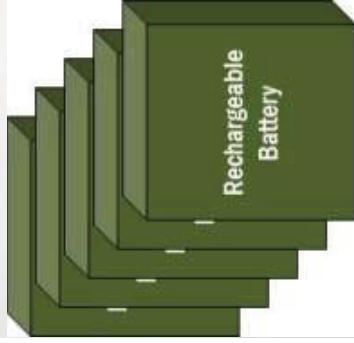
ISS Non-Rechargeable Battery Set - Multiple power domains



- PWGSC to provide an automated example with 13.1.3.2

Battery Charger Set - Multiple power domains

Power domain "Radio"



5 units charger

$$\begin{aligned}
 &8 \text{ hrs charging time} \\
 &(3 \text{ packs} \times 168) / 5 = 100.8 \quad = 101 \\
 &(3 \text{ packs} \times 176) / 5 = 105.6 \quad = 106 \\
 &= 207 \text{ Total}
 \end{aligned}$$

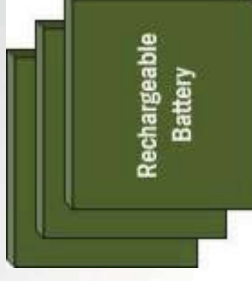
Power domain "GPS"



Integrated charger



Power domain "PC"



3 units charger

$$\begin{aligned}
 &8 \text{ hrs charging time} \\
 &(2 \text{ packs} \times 168) + \\
 &(2 \text{ packs} \times 176) = 688
 \end{aligned}$$

$$\begin{aligned}
 &2.66 \text{ hrs charging time} \\
 &(3 \text{ packs} \times 168) / 3 = 168 \\
 &(3 \text{ packs} \times 176) / 3 = 176 \\
 &= 344 / 3 \\
 &= 114.6 = 115 \text{ Total}
 \end{aligned}$$

- PWGSC to provide an automated example with 13.4.4

ISS-A Spare Parts prices:

Negotiation of the actual cost after contract award

$$= (\text{Actual cost}) \times (1 + \text{quoted markup})$$

= **Firm Unit Prices**

15. Recom. Support Equip.

16. Consumable Bulk Items

17.5 LoRU

17.1 to 17.4 LRU

17. Prov. of ISS Spare Parts

ISS-OWSS Spare Parts prices, same as above with items 7., 8. and 9.

Financial Tables workshop