

RETURN BIDS TO:
RETOURNER LES SOUMISSIONS À:
Bid Receiving - Réception des soumissions
11 Laurier St./11 rue Laurier
Place du Portage, Phase III
Core 0A1/Noyau 0A1
Gatineau
Québec
K1A 0S5
Bid Fax: (819) 997-9776

SOLICITATION AMENDMENT
MODIFICATION DE L'INVITATION

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address
Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution
Fixed-Wing Search and Rescue/Avions de recherche et
de sauvetage
6th Floor - 105 Hôtel de Ville Str
Gatineau
Québec
K1A 0S5

Title - Sujet Fixed-Wing Search and Rescue	
Solicitation No. - N° de l'invitation W8475-110003/A	Amendment No. - N° modif. 001
Client Reference No. - N° de référence du client W8475	Date 2012-03-12
GETS Reference No. - N° de référence de SEAG PW-\$FWS-003-22561	
File No. - N° de dossier 003fws.W8475-110003	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 06:00 PM on - le 2012-03-28	
Time Zone Fuseau horaire Eastern Daylight Saving Time EDT	
F.O.B. - F.A.B. Specified Herein - Précisé dans les présentes	
Plant-Usine: <input type="checkbox"/> Destination: <input type="checkbox"/> Other-Autre: <input checked="" type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Proulx, Sylvain	Buyer Id - Id de l'acheteur 003fws
Telephone No. - N° de téléphone (819) 956-4758 ()	FAX No. - N° de FAX (819) 997-9024
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

Solicitation No. - N° de l'invitation

W8475-110003/A

Client Ref. No. - N° de réf. du client

W8475

Amd. No. - N° de la modif.

001

File No. - N° du dossier

003fwsW8475-110003

Buyer ID - Id de l'acheteur

003fws

CCC No./N° CCC - FMS No/ N° VME

AMENDMENT 001

This Amendment **001** to the Fixed Wing Search and Rescue Aircraft Replacement Project LOI (W8475-110003/A) is to publish and incorporate the English portion that was missing from the original LOI release dated March 9, 2012.

Letter of Interest
FWSAR Industry Engagement
29 March 2012

Industry Workshop on April 11, 2012 for the Fixed-Wing Search and Rescue (FWSAR) Aircraft Replacement Project

INTRODUCTION

On August 16, 2011, the Government of Canada sought the industry's feedback on the best approach to deliver FWSAR capability. Industry positively responded by attending a plenary session, a number of one-on-one meetings with Government representatives, and by submitting discussion papers. All of this information has been considered and some key decisions have been made on the way forward.

This procurement is subject to national security exception and is, therefore, excluded from all of the obligations of the trade agreements.

FWSAR SECRETARIAT

The overall FWSAR industry engagement strategy will provide an opportunity to industry to have a voice during the definition process. A FWSAR Secretariat has been set up to oversee all procurement elements of the project including the industry engagement. The Secretariat will be the cornerstone for collecting and processing information from industry on the FWSAR project. In addition, PWGSC has retained the services of an independent third party Fairness Monitor to observe the fairness, openness and integrity of the competitive solicitation process, including the industry engagement phase.

WORKSHOPS

The FWSAR engagement process will include multiple workshops with industry in the development of the tendering documents including, but not limited to, technical specification requirements, performance level definition, Canadian industry participation, Industrial and Regional Benefits requirements, as well as contractor selection process and evaluation criteria. The total number of industry engagement workshops will be determined based on Industry feedback and FWSAR Project Office requirements. The FWSAR industry engagement may also seek the participation from industry specializing in aircraft components, sub-systems or associated services.

INDUSTRY FEEDBACK

Workshop attendance is not the only mechanism available to industry to participate. Not participating in workshops will not exclude any interested supplier from responding to the formal solicitation. Industry is invited to provide comments and questions on draft documentation that could be posted on MERX or on the FWSAR Website. An E-Mail address has been created to collect written comments and questions, and the FWSAR Website will be regularly updated to circulate FWSAR information.

E-Mail Address

ARSVF.FWSAR@tpsgc-pwgsc.gc.ca

Website

<http://www.tpsgc-pwgsc.gc.ca/app-acq/stamgp-lamsmp/svtvn-rscfw-eng.html>

INVITATION - APRIL 11, 2012

The Government of Canada is now ready to resume industry engagement on FWSAR and will start by holding an Industry Workshop on April 11, 2012. For this workshop, attendance will be restricted to companies who can identify themselves and can attest their capability of playing a significant role in the context of the Fixed-Wing Search and Rescue as an aircraft provider, or as a Canadian in-service support integrator.

The workshop objectives are:

- To provide an update on the FWSAR Project and timeline
- To explain the next steps in the industry engagement strategy
- To seek industry's participation in defining business relationships:
 - ✓ Industry Single Point of Accountability (SPA)
 - ✓ Canadian in-service support (ISS) Integrator
- To present the outcome of preliminary analysis:
 - ✓ Aircraft Performance Assessment Tool (APAT)

A secondary objective is to invite participants to propose other topics of interest that may be scheduled in future workshop events.

WORKSHOP REGISTRATION

Industry representatives that are interested in attending the April 11, 2012 Workshop must complete and return the form provided in attachment to the FWSAR Secretariat. Please submit before Close of Business, March 28, 2012, using the following e-mail address:

ARSVF.FWSAR@tpsgc-pwgsc.gc.ca

Solicitation No. - N° de l'invitation

W8475-110003/A

Client Ref. No. - N° de réf. du client

W8475

Amd. No. - N° de la modif.

001

File No. - N° du dossier

003fwsW8475-110003

Buyer ID - Id de l'acheteur

003fws

CCC No./N° CCC - FMS No/ N° VME

Further details on timing and location will be provided upon registration, and registrants are requested to indicate their linguistic preference (French or English) for correspondence.

INDUSTRY ENGAGEMENT RULES

The FWSAR Secretariat is publishing a set of rules that shall govern the FWSAR Industry Engagement activities, until a formal FWSAR Request for Proposals is released on the Government Electronic Tendering Service (MERX). The Industry Engagement Rules are in attachment to this LOI. A duly signed copy must be returned and submitted with the registration form.

PRELIMINARY AGENDA

08:00 - 09:00 Registration
09:00 - 09:15 Opening remarks
09:15 - 09:30 FWSAR updates
09:30 - 10:15 Aircraft Performance Assessment Tool & Concept
10:15 - 10:45 Coffee break
10:45 - 12:00 Working sessions on business relationships
12:00 - 13:00 Lunch(food will not be provided)
13:00 - 14:45 Working sessions on business relationships (continued)
14:45 - 15:00 Wrap-up

Note: Following the workshop, and as applicable, participants will be invited to provide comments by writing to the FWSAR address: ARSVF.FWSAR@tpsgc-pwgsc.gc.ca

CONCLUSION

The FWSAR Secretariat looks forward to your participation.

REGISTRATION

E-mail Form & Engagement Rules to: ARSVF.FWSAR@tpsgc-pwgsc.gc.ca

INFORMATION

Sylvain Proulx
Supply Team Leader for Fixed-Wing Search and Rescue Project
Public Works and Government Services Canada
Defence and Major Projects Sector
Telephone: (819) 994-4758
Facsimile: (819) 997-9024

Solicitation No. - N° de l'invitation

W8475-110003/A

Client Ref. No. - N° de réf. du client

W8475

Amd. No. - N° de la modif.

001

File No. - N° du dossier

003fwsW8475-110003

Buyer ID - Id de l'acheteur

003fws

CCC No./N° CCC - FMS No/ N° VME

E-mail : sylvain.proulx@tpsgc-pwgsc.gc.ca

ALL OTHER TERMS AND CONDITIONS REMAIN THE SAME