

RETURN BIDS TO:
RETOURNER LES SOUMISSIONS À:
Public Works and Government Services / Travaux
publics et services gouvernementaux
Kingston Procurement
Des Acquisitions Kingston
86 Clarence Street, 2nd floor
Kingston
Ontario
K7L 1X3
Bid Fax: (613) 545-8067

SOLICITATION AMENDMENT MODIFICATION DE L'INVITATION

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address
Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution
Public Works and Government Services / Travaux
publics et services gouvernementaux
Kingston Procurement
Des Acquisitions Kingston
86 Clarence Street, 2nd floor
Kingston
Ontario
K7L 1X3

Title - Sujet Outside Sales -CORCAN	
Solicitation No. - N° de l'invitation 21K01-12MH01/A	Amendment No. - N° modif. 006
Client Reference No. - N° de référence du client 21K01-12-MH01	Date 2012-10-18
GETS Reference No. - N° de référence de SEAG PW-\$KIN-650-5918	
File No. - N° de dossier KIN-2-38062 (650)	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2012-10-22	
Time Zone Fuseau horaire Eastern Daylight Saving Time EDT	
F.O.B. - F.A.B. Plant-Usine: <input type="checkbox"/> Destination: <input checked="" type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Rombough, Lori	Buyer Id - Id de l'acheteur kin650
Telephone No. - N° de téléphone (613) 545-8061 ()	FAX No. - N° de FAX (613) 545-8067
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

AMENDMENT #006

The intent of this amendment is to answer questions from potential Bidders and extend the closing date.

Refer: Closing Date/Time

Delete: In its Entirety

Insert: Closing Date/Time

Solicitation Closes at - 02:00 PM, **Monday, October 22, 2012.**

Q1. If I am the applicant but will have one or two sales reps working for me, can I bid for both zones under my credentials or do I need two sets of credentials?

A1. The Contractor will provide a minimum of one outside sales representative dedicated to each zone. The Bidder must identify the main resource per zone whose competencies will be evaluated. The proposal will be evaluated on the main resource's experience.

(Sources: Annex A paragraph 1.1 last sentence and Annex C Note to Bidders)

Q2. If I bid on both zones but I am only the lowest bidder on one zone, will I get the one zone?

A2. For each zone the bidder with the lowest evaluated price will be selected. If the same bidder has the lowest evaluated price for both zones then one contract will be issued for both.

(Source: Part 4 Evaluation Procedures, after paragraph 2, see Contractor Selection)

Q3. If I am bidding on both zones, on the bid do I have to show who my sales people will be?

A3. See response to Q1. The Bidder/Resource must provide a detailed resume for the proposed resource.

(Sources: as above and Annex C M2)

A reminder to bidders that at the date of bid closing, the following conditions must be met:

- (a) the Bidder must demonstrate the Security Clearance process has commenced. Further details can be found in Part 1 - General Information, Section 1.2 "HOW TO COMMENCE THE SECURITY CLEARANCE PROCESS" **or**
 - (b) the Bidder has the security clearances required in article 1 of Part 6 entitled "Security Requirement".
2. For additional information on security requirements, bidders should consult the (<http://www.tpsgc-pwgsc.gc.ca/app-acq/lc-pl/lc-pl-eng.html#a31>) document on the Departmental Standard Procurement Documents Website.