

RETURN BIDS TO:
RETOURNER LES SOUMISSIONS À:
Bid Receiving - PWGSC / Réception des soumissions
- TPSGC
Place du Portage, Phase III
Core 0A1/Noyau 0A1
11 Laurier St./11, rue Laurier
Gatineau
Québec
K1A 0S5
Bid Fax: (819) 997-9776

SOLICITATION AMENDMENT
MODIFICATION DE L'INVITATION

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address
Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution
Miscellaneous Special Projects Division (XN)/Division
des projets spéciaux divers (XN)
Canadian Building
219 Laurier Ave. West, 13th Floor
Room 13077
Ottawa
Ontario
K1A 0S5

Title - Sujet FUNCTIONAL SUPPORT REQUIREMENT		
Solicitation No. - N° de l'invitation EN578-133194/A		Amendment No. - N° modif. 001
Client Reference No. - N° de référence du client 20133194		Date 2013-03-21
GETS Reference No. - N° de référence de SEAG PW-\$\$XN-107-25610		
File No. - N° de dossier 107xn.EN578-133194	CCC No./N° CCC - FMS No./N° VME	
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2013-04-08		Time Zone Fuseau horaire Eastern Daylight Saving Time EDT
F.O.B. - F.A.B. Plant-Usine: <input type="checkbox"/> Destination: <input checked="" type="checkbox"/> Other-Autre: <input type="checkbox"/>		
Address Enquiries to: - Adresser toutes questions à: Fulton, Lorna		Buyer Id - Id de l'acheteur 107xn
Telephone No. - N° de téléphone (613) 952-0387 ()		FAX No. - N° de FAX (613) 952-1440
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction: PWGSC 219 LAURIER AVENUE WEST OTTAWA.ON K1A 0S5		

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

THE SOLICITATION AMENDMENT No. 001 IS RAISED TO MODIFY THE BID SOLICITATION AND ANSWER QUESTIONS FROM THE INDUSTRY.

Modification #001

Reference:

Attachment 4.1: Evaluation Criteria for Resource Category # 4. P.1 Change Management Consultant (Level 3) - Transition Team Lead, (b) Rated Requirements: Rated Requirement R-1.

Modification #001:

At # 4 (b): Rated Requirement R-1 under Scoring Scheme, Delete the contents entirely and replace with new contents as follows:

3 - 5 departments/ corporate organizations: 10 points.

6 - 10 departments/ corporate organizations: 20 points.

11 - 20 departments/ corporate organizations: 30 points.

Over 20 departments/ corporate organizations: 40 points.

Maximum: 40 points.

Modification #002

Reference:

Attachment 4.1: Evaluation Criteria for Resource Category B.1 Business Analyst (Level 3) - Data Management Team Lead - (a) Mandatory Requirements - M - 1.

Modification #002:

The wording "Financial Data Warehouses" in Mandatory Requirement # 1 is hereby deleted and replaced with "Data Warehouses".

Modification #003

Reference:

Attachment 4.1: Evaluation Criteria for Resource Category B.1 Business Analyst (Level 3) - Data Management Team Lead - (b) Rated Requirements - R - 3.

Modification #003:

The wording "within the GOC" in Rated requirement # 3 is hereby deleted and replaced with "within the GOC or private sector organization with size of minimum of 300 employees".

Modification #004**Reference:**

Attachment 4.1: Evaluation Criteria for Resource Category B.1 Business Analyst (Level 2) - Data Analyst - (a) Mandatory Requirements - M - 1.

Modification #004:

The wording "Financial Data Warehouses" in Mandatory Requirement # 1 is hereby deleted and replaced with "Data Warehouses".

Modification #005**Reference:**

Attachment 4.1: Evaluation Criteria for Resource Category B.1 Business Analyst (Level 2) - Data Analyst - (b) Rated Requirements - R - 5.

Modification #005:

The wording "within the GOC" in Rated requirement # 5 is hereby deleted and replaced with "within the GOC or private sector organization with size of minimum of 300 employees".

Modification #006**Reference:**

Attachment 4.1: Evaluation Criteria for Resource Category B.1 Business Analyst (Level 1) - Data Analyst - (a) Mandatory Requirements - M - 1.

Modification #006:

The wording "Financial Data Warehouses" in Mandatory Requirement # 1 is hereby deleted and replaced with "Data Warehouses".

Modification #007**Reference:**

Attachment 4.1: Evaluation Criteria for Resource Category B.1 Business Analyst (Level 3) - Data Management Team Lead - (b) Rated Requirements - R - 3.

Modification #007:

The wording "within the Canadian federal government" in Mandatory requirement # 2 is hereby deleted and replaced with "within the GOC or private sector organization with size of minimum of 300 employees".

QUESTIONS AND ANSWERS

Question #001

Reference:

Request for Proposal (RFP) Part 1 - GENERAL INFORMATION

Question # 001:

Can you please inform us if there currently, or has there been within the past 6 months a contractor or contractors delivering any services similar to or identical to those being solicited in this RFP. If so who are the incumbents contractors, what have been the duration of the contract or contracts and the total value of the services provided to-date

Answer # 001:

Please refer to Part 1 - General Information: 1.2 Summary (d) There is currently no incumbent for any resource category required under this solicitation.

Question #002

Reference:

Request for Proposal (RFP) Part 1 - GENERAL INFORMATION

Question # 002:

Is this a net new requirement?

Has any firm been providing these services or services similar to those requested in this RFP in the last 6 months?

If so, what firm has been providing these services and what was the contract value?

Answer # 002:

Yes it is a new requirement. Please refer to Answer #001 to Question #001.

Question # 003**Reference:**

Request for Proposal (RFP)

Question # 003:

In the RFP it mentions that the Crown intends to award 6 separate contracts (1 per resource). Please confirm that vendors are not required to bid all 6 categories to be compliant.

Answer # 003:

Bidders are not required to bid on all resources included in this solicitation. Bidders can submit one proposal including bids for multiple levels and categories. However, Bidders must not submit the same named resource for more than one category and level.

Question # 004**Reference:**

Attachment 4.1: Evaluation Criteria for the Proposed Resource(s) - Mandatory and Rated Requirements for B.1 Business Analyst (Level 3) - Data Management Team Lead

Question # 004:

With regard to B.1 Business Analyst (Level 3) M-1: We find the criteria for candidates to possess 10 years of experience with "financial" data warehouses to be extremely limiting. Any candidate who possesses 10 years (or more) of experience with enterprise level data warehouses would be more than capable of supporting the requirement as identified in the SOW. We respectfully request that the requirement for "financial" be removed from M-1.

Answer # 004:

Please refer to Modification # 002 in this amendment.

Question # 005**Reference:**

Attachment 4.1: Evaluation Criteria for the Proposed Resource(s) - Mandatory and Rated Requirements

Question # 005:

With regard to B.1 Business Analyst (Level 3) R-3: Please confirm that the criteria should include "or private sector organization" in keeping with R-1, as the ability to provide support to Senior Management (in relation to analyzing data and initiating reports in response to requests) is a skill that is transferable across both private and public sectors.

Answer # 005:

Please refer to Modification # 003 in this amendment.

Question #006**Reference:**

Attachment 4.1: Evaluation Criteria for the Proposed Resource(s) - Mandatory and Rated Requirements

Question # 006:

With regard to B.1 Business Analyst (Level 2) M-1: We find the criteria for candidates to possess 5 years of experience with "financial" data warehouses to be extremely limiting and favors the incumbent vendors. Any candidate who possesses 5 years (or more) of experience with enterprise level data warehouses would be more than capable of supporting the requirement as identified in the SOW. We respectfully request that the requirement for "financial" be removed from M-1.

Answer #006:

Please refer to Modification # 004 in this amendment.

Question # 007**Reference:**

Attachment 4.1: Evaluation Criteria for the Proposed Resource(s) - Mandatory and Rated Requirements

Question # 007:

With regard to B.1 Business Analyst (Level 2) R-5: Would the client kindly consider amending the criteria to include "or private sector organizations", as the ability to provide support to Senior Management (in relation to analyzing data and initiating reports in response to requests) is a skill that is transferable across both private and public sectors.

Answer #007:

Please refer to Modification # 005 in this amendment.

Question #008**Reference:**

Attachment 4.1: Evaluation Criteria for the Proposed Resource(s) - Mandatory and Rated Requirements

Question # 008:

With regard to B.1 Business Analyst (Level 1) M-1: We find the criteria for candidates to possess 5 years of experience with "financial" data warehouses to be extremely limiting. Any candidate who possesses 5 years (or more) of experience with enterprise level data warehouses would be more than capable of supporting the requirement as identified in the SOW. We respectfully request that the requirement for "financial" be removed from M-1

Answer # 008:

Please refer to Modification # 006 in this amendment.

Question #009**Reference:**

Attachment 4.1: Evaluation Criteria for the Proposed Resource(s) - Mandatory and Rated Requirements

Question # 009:

Given the size and complexity of the RFP and the associated grids for each grids for each position where almost all of the rated requirements require 6+ years for full points, we kindly ask the client to extend the bid by 10 business days in order to allow vendors to recruit for resources, work with resources, and develop the proposal to best highlight the skills and ability of the resources we are proposing - keeping in mind that to develop the responses to the mandatory and rated requirements (and not simply provide a copy/paste of the information) we must work closely with the resource and most resources are not working over the Easter long weekend

Answer # 009:

Canada considered many factors, including the Easter Holiday, when it issued this solicitation with a 24 day posting period, rather than the standard 20 days. As a result, Canada does not contemplate any extension to the RFP posting period.

Question # 010**Reference:**

Attachment 4.1: Evaluation Criteria for the Proposed Resource(s) - Mandatory and Rated Requirements for P.1 Change Management Consultant (Level 3) - Transition Team Lead and P.1 Change Management Consultant (Level 3) Bilingual - Departmental Transition Manager.

Question # 010:

With regard to P.1 Change Management Consultant (Level 3) R-5 and (Level 3) Bilingual R-6: Most Change Managers are senior-level specialists who focus their efforts on delivering the tasks as defined in the SOW. In speaking with several high-level Change Managers we feel that the requirement related to (Level 3) R-5 and Bilingual R-6 is unreasonable. The requirement for "Setting up Overall marketing strategy" would be performed by the Marketing Manager or a Publicity Department. The requirement for "Overseeing and developing content for both website and blog" should be the responsibility of the We Architect (Usability Researcher) and Web Architect (Usability Designer) in conjunction with the Web Designer and the Web Developer. Specifically "Conference speaking and booth set up planning" should be provided by the Project Administrator or the Project Coordinator. We respectfully request that this criteria be deleted and the rated points be amended.

Answer # 010:

Canada has considered thoroughly the service level, resource category as well as the beneficial assets and incorporated the best possible rated criteria into this solicitation based on the scope and objective of STS Program. As a result, Canada believes the above mentioned rated requirements in this solicitation are fair and reasonable. Therefore, the request is hereby rejected.

Question # 011**Reference:**

Attachment 4.1: Evaluation Criteria for the Proposed Resource(s) - Mandatory and Rated Requirements

Question #011

With regard to A.11 Tester (Level 3) QA Specialist M-2: Would the client kindly consider amending the criteria to include "or private sector organizations" as there are extensive enterprise level applications in the private sector where candidates can gain the same level of experience that is highly applicable to this requirement.

Answer #011:

Please refer to Modification # 007 in this amendment.

Question #012**Reference:**

Request for Proposal (RFP)

Question # 012:

In the event that one company scores the highest in combined financial and technical scoring, how will the Crown award 6 separate contracts? Or will all categories be awarded to that one vendor?

Answer # 012:

Please refer to Section 1.2 Summary (b). 6 individual contracts will be awarded in accordance with each level and category described in the RFP.

Question # 013**Reference:**

Request for Proposal (RFP)

Question # 013:

Are vendors required to submit on all 6 roles or may they submit on only the roles they choose?

Answer # 013:

Please refer to Answer #003 to Question #003 above.

ALL OTHER TERMS AND CONDITIONS OF THE BID SOLICITATION REMAIN UNCHANGED