

RETURN BIDS TO:
RETOURNER LES SOUMISSIONS À:
Bid Receiving - PWGSC / Réception des soumissions -
TPSGC
11 Laurier St./11, rue Laurier
Place du Portage, Phase III
Core 0A1 / Noyau 0A1
Gatineau
Québec
K1A 0S5
Bid Fax: (819) 997-9776

SOLICITATION AMENDMENT
MODIFICATION DE L'INVITATION

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address
Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution
Special Projects/Projets Spéciaux
11 Laurier St./11, rue Laurier
Place du Portage/, Phase III
Floor 10C1/Étage 10C1
Gatineau
Québec
K1A 0S5

Title - Sujet Removal Services	
Solicitation No. - N° de l'invitation E60LM-110012/B	Amendment No. - N° modif. 001
Client Reference No. - N° de référence du client E60LM-110012	Date 2013-01-25
GETS Reference No. - N° de référence de SEAG PW-\$\$ZL-101-25251	
File No. - N° de dossier 101zl.E60LM-110012	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2013-02-15	
Time Zone Fuseau horaire Eastern Standard Time EST	
F.O.B. - F.A.B. Plant-Usine: <input type="checkbox"/> Destination: <input type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Pyett, David	Buyer Id - Id de l'acheteur 101zl
Telephone No. - N° de téléphone (819) 956-8500 ()	FAX No. - N° de FAX (819) 956-2675
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

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Title

Household Goods Moving Services - Domestic

This Amendment is raised to respond to questions regarding the Letter of Interest (LOI).

Question 1:

1) Is the transportation rate table from the 1st LOI now included with GAMS making this an all-inclusive single factor rate (SFR)?

Answer 1:

Yes, transportation is included in the GAMS rate.

Question 2:

2) If 2 bidder's submissions achieve 100% of the business at the lowest cost, will Canada accept only 2 contractors to service this account?

Answer 2:

Yes, if 100% of the business is achieved with two bidders, Canada's requirement is met.

Question 3:

3) It is normal practice to pay for services in the currency of the country of service. Will Canada consider returning to paying US funds for all cross border moves?

Answer 3:

Canada will pay the Contractor in Canadian dollars.

Question 4:

4) Please confirm accuracy of these rates as Schedule A went down 37.3% from current contract and Schedule B went down 47%.

Answer 4:

The rates are accurate.

Question 5:

5) Passport copies are required for all family members.

Answer 5:

Copies of passports for all family members are not required.

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Question 6a:

6a) Please verify the mileage radius from the 36 core centres that is acceptable to consider that a contractor has the required coverage in that centre.

Answer 6a:

Bidders must have, and maintain, a presence within a 150 mile radius of each of the 36 core centres. Bidders are reminded that the service area is Continental North America, exclusive of Mexico.

Question 6b:

6b) Please confirm that "Service Agreements" with non-affiliated subcontractors is acceptable for this mandatory requirement.

Answer 6b:

Yes, "Service Agreements" must be in place for affiliated and non-affiliated subcontractors.

Question 7:

7) Please confirm how the over the road portion of a move that uses GAMS3PS will be calculated. For example, a 5,000 lb move from Pangnirtung, NU to Masset, BC. This requires an air shipment from Pangnirtung, NU to Iqaluit, NU, then an air shipment from Iqaluit, NU to Ottawa, ON, then over the road to Prince Rupert, BC and finally a ferry to Masset, BC.

Answer 7:

Please refer to the invoice examples provided at the end of this amendment.

Question 8:

8) Please confirm that the GAMS rate that will be used for mileage purposes is Ottawa to Masset (3,235 miles)? Please confirm that \$376.60 per cwt is used for GAMS3PSP.

Answer 8:

Masset is accessible by publicly used ferry. Therefore, the GAMS3PSP does not apply.

Question 9:

9) Please clarify why schedule B's rates are less than schedule A's rates. The reason for the question is that schedule B's locations are northern and should be a higher rate. This applies to all the rates for schedules.

Answer 9:

Noted. Correction will be made.

Under Attachment 2 to Part 4 - Presentation of Business Distribution Proposal, article 2.0 - IDC Benchmark Rates:

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DELETE:

Table 3 and Table 6.

INSERT:

Table 3: SIT

SIT Rate per CWT per Day (CDN \$)		
Schedule A	Schedule B	Schedule C
\$0.08	\$0.09	\$0.10

Note: The table in the LOI reflected a monthly rate rather than a daily rate, as stated in the title. The rate has now been changed to a daily rate.

Table 6: LTS Rates (CDN \$)

LTS Rate per CWT per Month (CDN \$)		
Schedule A	Schedule B	Schedule C
\$2.31	\$2.42	\$5.60

Question 10:

10) The mileage band 2,001 to 3,000 is 999 miles difference whereas the bands prior to and after are 499 miles. Please clarify if this was an error.

Answer 10:

The mileage band 2001 to 3000 is 1000 miles. This is intentional.

Question 11:

11) Please add a rate for the Yukon territories.

Answer 11:

The rate for moves in the Yukon requiring the services of a Third Party Service Provider is the "Move to/from all other locations in Canada" rate in Table 8 of Attachment 2 to Part 4.

Question 12:

12) Does the rush incentive apply to PMV's?

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Answer 12:

The rush incentive is a lump sum payment of \$500 applied on a move order. Therefore, if a rush move order includes both HG&E and a PMV, only one rush move incentive would apply. Canada will not issue a rush move order for a PMV alone.

Question 13:

13) If there are no scales within 50 miles of origin or destination is constructive weight automatic?

Answer 13:

With the exception of shipments that travel by air for any portion of the move, constructive weight is to be used for:

- a) all moves with an estimated weight of less than 4,000 lbs.; and
- b) all moves where there are no scales within a 50 miles radius of origin or destination.

Question 14a:

14a) Does the 30 days free SIT include handling in and out?

Answer 14a:

No, warehouse handling in and warehouse handling out will be paid on all SIT requirements. The 30 days free SIT refers only to the daily SIT rate.

Question 14b:

14b) After 30 days free SIT, please confirm that contractors can charge Cartage on delivery out of storage after SIT.

Answer 14b:

No, local cartage will not apply on any moves requiring SIT. The GAMS rate includes transportation from the Shipper's address at origin to the Shipper's address at destination. Transportation rates are not based on the distance from city centre to city centre.

Question 15:

15) Please confirm that the TTG will be based on miles and weight and change the table on 49 and 50.

Answer 15:

The TTG for US moves is zone to zone.

Question 16:

16) Why is there such a large reduction in the RCP rates? Transportation is down 25% and LTS is down 41.3%.

Answer 16:

The RCP rate is based on analysis of claim settlements over multiple years of the current contract plus an allowance for file administration.

Question 17:

17) What is the formula or weighting that will be used to calculate the impact of each major and minor shortfall on the value index?

Answer 17:

The Value Index formula is provided in Section 4.1.a) of Annex D (Pg. 90 of 90). The winning bidders will be provided with a detailed presentation on the VI.

Question 18:

18) What is the maximum gain or loss percentage that any contractor could receive in a single contract year throughout the three reallocation opportunities

Answer 18:

1. Each Contractor who obtains a VI score above the VI benchmark will increase its business share by no more than 50% of its business share for the previous period; and

2. Each Contractor who obtains a VI score below the VI benchmark will decrease its business share by no more than 20% of its business share for the previous period.

Question 19:

19) Third party services (i.e.) Air Freight) do not make household goods a priority. The 3rd party carriers will not and do not commit to any delivery schedule. It is not possible to use TTG's for 3rd party. (Look at airline bill of lading rules that do not commit to a TTG).

Answer 19:

The Contractor is expected to meet the TTG.

Question 20a:

20a) Is the mileage table used, based upon the shortest truck route distance "as the crow flies"?

Answer 20a:

The mileage is based on the most direct truck route.

Question 20b:

20b) What is the approved distance guide the IDC plans to use?

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Answer 20b:

The distance guide to be used will be communicated at the time of contract award as per Rule 2 of Annex A.

Question 21:

21) Please add to the clause, "to a maximum liability of the value of the PMV using the Red Book"

Answer 21:

Noted and the wording will be amended to include "to a maximum liability of the value of the PMV using the Red Book", including all applicable taxes.

Under Annex E - Replacement Cost Protection; article 5.2.4 (a) Basis of Settlement:

DELETE:

The settlement shall be based on the lesser of the cost to repair the PMV with new materials of like kind and quality; industry accepted substitutes, or the cost to replace the PMV, including all applicable taxes.

INSERT:

The settlement shall be based on the lesser of the cost to repair the PMV with new materials of like kind and quality; industry accepted substitutes, or the cost to replace the PMV, including all applicable taxes, to the maximum liability of the value of the PMV using the Red Book.

Question 22:

22) Due to the requirement to obtain estimates for PMV repairs, it will be problematic to settle PMV claims within 30 days. Suggest 60 days.

Answer 22:

Noted. Wording will be amended to require the Contractor to settle PMV claims within 45 days. Car rental costs incurred in order to have the PMV repaired will be borne by the Contractor.

Under Annex E - Replacement Cost Protection; article 5.2.5 (k) Claim Settlement Process:

DELETE:

provide the Shipper with the final settlement package within 30 calendar days from the receipt date of the claim and include an itemized claim settlement breakdown of costs, explanations, reasons for denials, and enclose the cheque in the amount of the settlement.

INSERT:

provide the Shipper with the final settlement package within 45 calendar days from the receipt date of the claim and include an itemized claim settlement breakdown of costs, explanations, reasons for denials, and enclose the cheque in the amount of the settlement. Car rental costs incurred in order to have the PMV repaired will be borne by the Contractor.

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Question 23:

23) GAMS gives the mileage bands but only shows 1 weight band (500-999).

Answer 23:

Noted. Please refer to the attached revised Tables.

Under Attachment 2 to Part 4 - Presentation of Business Distribution Proposal, article 2.0 - IDC Benchmark Rates:

DELETE:

Table 1, Table 2, Table 5, and Table 7.

INSERT:

Table 1: General All-inclusive Moving Services Rates for Moves Originating in Canada (CDN \$)

Distance (miles)	Rate per CWT Weight (lbs)						
	500-999	1000-1999	2000-3999	4000-7999	8000-11999	12000-15999	16000+
1-50	\$37.54	\$51.90	\$47.75	\$49.30	\$46.43	\$44.65	\$41.94
51-100	\$38.82	\$53.13	\$49.29	\$50.26	\$47.37	\$45.30	\$42.67
101-200	\$42.32	\$55.93	\$52.83	\$52.93	\$ 50.44	\$47.17	\$44.42
201-300	\$49.46	\$62.80	\$58.73	\$58.61	\$54.88	\$51.11	\$47.22
301-400	\$54.35	\$67.06	\$62.19	\$62.26	\$58.57	\$53.56	\$49.72
401-500	\$59.55	\$72.09	\$67.55	\$67.00	\$62.57	\$56.79	\$52.07
501-750	\$65.41	\$77.72	\$72.70	\$71.78	\$66.05	\$61.38	\$58.42
751-1000	\$73.40	\$85.03	\$79.79	\$78.38	\$72.74	\$66.95	\$64.67
1001-1500	\$87.98	\$99.51	\$92.58	\$89.93	\$83.73	\$77.57	\$76.90
1501-2000	\$100.61	\$109.71	\$104.53	\$101.65	\$91.97	\$88.31	\$88.16
2001-3000	\$115.51	\$125.82	\$120.08	\$117.27	\$110.16	\$105.61	\$106.47
3001-3500	\$130.19	\$139.75	\$136.18	\$132.84	\$127.29	\$120.60	\$124.24
3501-4000	\$140.58	\$149.43	\$144.57	\$142.29	\$136.64	\$130.38	\$135.10
4001-4500	\$150.27	\$158.49	\$152.69	\$151.36	\$144.88	\$138.78	\$145.22
4501-5000	\$158.26	\$152.60	\$159.87	\$158.42	\$151.68	\$146.15	\$153.33
5000+	\$163.59	\$171.00	\$166.13	\$164.21	\$157.55	\$152.25	\$159.64

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Table 2: General All-inclusive Moving Services Rates for Moves Originating in Continental United States (CDN \$)

Distance (miles)	Rate per CWT Weight (lbs)					
	1000-1999	2000-3999	4000-7999	8000-11999	12000-15999	16000+
1-50	\$58.08	\$52.80	\$53.74	\$50.61	\$48.67	\$45.71
51-100	\$59.42	\$54.48	\$54.79	\$51.64	\$49.37	\$46.52
101-200	\$62.46	\$58.34	\$57.69	\$54.98	\$51.42	\$48.42
201-300	\$69.95	\$64.77	\$63.89	\$59.82	\$55.71	\$51.47
301-400	\$74.60	\$68.54	\$67.86	\$63.84	\$58.38	\$54.20
401-500	\$80.08	\$74.38	\$73.03	\$68.21	\$61.90	\$56.76
501-750	\$86.22	\$79.99	\$78.25	\$71.99	\$66.90	\$63.68
751-1000	\$94.18	\$87.72	\$85.43	\$79.29	\$72.97	\$70.49
1001-1500	\$109.97	\$101.66	\$98.02	\$91.26	\$84.55	\$83.82
1501-2000	\$121.08	\$114.69	\$110.79	\$100.24	\$96.26	\$96.09
2001-3000	\$138.64	\$131.63	\$127.82	\$120.08	\$115.11	\$116.05
3001-3500	\$153.83	\$149.18	\$144.79	\$138.74	\$131.46	\$135.42
3501-4000	\$164.38	\$158.33	\$155.10	\$148.94	\$142.12	\$147.25
4001-4500	\$174.25	\$167.18	\$164.98	\$157.92	\$151.27	\$158.29
4501-5000	\$167.84	\$175.00	\$172.67	\$165.33	\$159.30	\$167.13
5000+	\$187.89	\$181.84	\$178.98	\$171.73	\$165.96	\$174.01

Table 5: Moves into LTS within Canada (CDN \$)

Distance (miles)	Rate per CWT Weight (lbs)						
	500-999	1000-1999	2000-3999	4000-7999	8000-11999	12000-15999	16000+
1-50	\$36.60	\$50.96	\$46.81	\$48.36	\$45.49	\$43.71	\$41.00
51-100	\$37.88	\$52.19	\$48.35	\$49.32	\$46.43	\$44.36	\$41.73
101-200	\$41.38	\$54.99	\$51.89	\$51.99	\$49.50	\$46.23	\$43.48
201-300	\$48.52	\$61.86	\$57.79	\$57.67	\$53.94	\$50.17	\$46.28
301-400	\$53.41	\$66.12	\$61.25	\$61.32	\$57.63	\$52.62	\$48.78
401-500	\$58.61	\$71.15	\$66.61	\$66.06	\$61.63	\$55.85	\$51.13
501-750	\$64.47	\$76.78	\$71.76	\$70.84	\$65.11	\$60.44	\$57.48
751-1000	\$72.46	\$84.09	\$78.85	\$77.44	\$71.80	\$66.01	\$63.73
1001-1500	\$87.04	\$98.57	\$91.64	\$88.99	\$82.79	\$76.63	\$75.96
1501-2000	\$99.67	\$108.77	\$103.59	\$100.71	\$91.03	\$87.37	\$87.22
2001-3000	\$114.57	\$124.88	\$119.14	\$116.33	\$109.22	\$104.67	\$105.53
3001-3500	\$129.25	\$138.81	\$135.24	\$131.90	\$126.35	\$119.66	\$123.30
3501-4000	\$139.64	\$148.49	\$143.63	\$141.35	\$135.70	\$129.44	\$134.16
4001-4500	\$149.33	\$157.55	\$151.75	\$150.42	\$143.94	\$137.84	\$144.28
4501-5000	\$157.32	\$151.66	\$158.93	\$157.48	\$150.74	\$145.21	\$152.39
5000+	\$162.65	\$170.06	\$165.19	\$163.27	\$156.61	\$151.31	\$158.70

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Table 7: Rates for Moves out of LTS within Canada (CDN \$)

Distance (miles)	Rate per CWT Weight (lbs)						
	500-999	1000-1999	2000-3999	4000-7999	8000-11999	12000-15999	16000+
1-50	\$23.97	\$38.33	\$34.18	\$35.73	\$32.86	\$31.08	\$28.37
51-100	\$25.25	\$39.56	\$35.72	\$36.69	\$33.80	\$31.73	\$29.10
101-200	\$28.75	\$42.36	\$39.26	\$39.36	\$36.87	\$33.60	\$30.85
201-300	\$35.89	\$49.23	\$45.16	\$45.04	\$41.31	\$37.54	\$33.65
301-400	\$40.78	\$53.49	\$48.62	\$48.69	\$45.00	\$39.99	\$36.15
401-500	\$45.98	\$58.52	\$53.98	\$53.43	\$49.00	\$43.22	\$38.50
501-750	\$51.84	\$64.15	\$59.13	\$58.21	\$52.48	\$47.81	\$44.85
751-1000	\$59.83	\$71.46	\$66.22	\$64.81	\$59.17	\$53.38	\$51.10
1001-1500	\$74.41	\$85.94	\$79.01	\$76.36	\$70.16	\$64.00	\$63.33
1501-2000	\$87.04	\$96.14	\$90.96	\$88.08	\$78.40	\$74.74	\$74.59
2001-3000	\$101.94	\$112.25	\$106.51	\$103.70	\$96.59	\$92.04	\$92.90
3001-3500	\$116.62	\$126.18	\$122.61	\$119.27	\$113.72	\$107.03	\$110.67
3501-4000	\$127.01	\$135.86	\$131.00	\$128.72	\$123.07	\$116.81	\$121.53
4001-4500	\$136.70	\$144.92	\$139.12	\$137.79	\$131.31	\$125.21	\$131.65
4501-5000	\$144.69	\$139.03	\$146.30	\$144.85	\$138.11	\$132.58	\$139.76
5000+	\$150.02	\$157.43	\$152.56	\$150.64	\$143.98	\$138.68	\$146.07

Under Annex A: Appendix 13 – Invoice Scenarios Reference Guide

INSERT:

INVOICE EXAMPLES

Example	Origin	Destination	Weight (lbs)	Distance (miles)	GAMS Rate	GAMS	GAMS3PSP Rate	GAMS3PSP	Fuel Surcharge @ 3.0% Feb2013	RCP @ 3.72/cwt	SIT	Warehouse Handling In @ 3.68/cwt	Warehouse Handling Out @ 3.68/cwt	Local Cartage	PMV	Total	Remarks
1	Newmarket, ON	Toronto, ON	13,458	35	\$44.65	\$6,009.00	N/A		\$180.27	\$500.64						\$6,689.90	
2	Gander, NL	Winnipeg, MB	18,652	2,868	\$106.47	\$19,858.78	N/A		\$595.76	\$693.85		\$686.39	\$686.39		\$1,491.36	\$24,012.55	10 days SIT; Class 1 PMV @ 0.52/mile
3	Regina, SK	Deline, NT	4,680	1,429	\$89.93	\$4,208.72	\$341.90	\$16,000.92	\$126.26	\$174.10						\$20,510.00	Distance is for road portion only
4	Kimmirut, NU	Grise Fiord, NU	2,578		N/A		\$376.60	\$9,708.75	\$0.00	\$95.90				\$696.06		\$10,500.71	Local cartage from residence to airport in Kimmirut and from airport to residence in Grise Fiord; the rate used is \$13.50/cwt
5	Edmonton, AB	Warehouse	11,249		\$45.49	\$5,117.17	N/A		\$153.52	\$418.46						\$5,689.15	Local into LTS
6	Fredericton, NB	Ottawa, ON	7,854	640	\$71.78	\$5,637.60	N/A		\$169.13	\$292.17	\$94.25	\$289.03	\$289.03			\$6,771.20	45 days SIT; SIT rate used is \$0.08/cwt/day for 15 days as the first 30 days SIT is free