

RETURN BIDS TO:
RETOURNER LES SOUMISSIONS À:
Bid Receiving Public Works and Government
Services Canada/Réception des soumissions Travaux
publics et Services gouvernementaux Canada
800 Burrard Street, 12th Floor
800, rue Burrard, 12e étage
Vancouver, BC V6Z 2V8
Bid Fax: (604) 775-7526

SOLICITATION AMENDMENT
MODIFICATION DE L'INVITATION

The referenced document is hereby revised; unless otherwise
indicated, all other terms and conditions of the Solicitation
remain the same.

Ce document est par la présente révisé; sauf indication contraire,
les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address
Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution
Public Works and Government Services Canada -
Pacific Region
800 Burrard Street, 12th Floor
800, rue Burrard, 12e étage
Vancouver, BC V6Z 2V8

Title - Sujet Production copiers	
Solicitation No. - N° de l'invitation W2037-120071/A	Amendment No. - N° modif. 003
Client Reference No. - N° de référence du client W2037-120071	Date 2012-05-30
GETS Reference No. - N° de référence de SEAG PW-\$VAN-580-6679	
File No. - N° de dossier VAN-1-34349 (580)	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2012-06-07	Time Zone Fuseau horaire Pacific Daylight Saving Time PDT
F.O.B. - F.A.B. Plant-Usine: <input type="checkbox"/> Destination: <input type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Navarro, Maria	Buyer Id - Id de l'acheteur van580
Telephone No. - N° de téléphone (604) 775-9911 ()	FAX No. - N° de FAX (604) 775-7526
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

Amendment 003

This Amendment 003 is being raised to change the closing and delivery dates, answer questions from industry and make changes to the Solicitation :

Part I

The new closing date is June 7, 2012 at 14:00 Pacific Daylight Savings time.

The new delivery date is June 20, 2012.

Part II - Questions & Answers

1) We respectfully request to include devices currently and officially in the process of being EAL be accepted.

Answer: No, we require that the certification EAL2 for the proposed device at time of bid closing. Please refer to the amended table below.

2) Is the EAL2 certification required for the desired colour device? If so, would you consider reducing the speed to 60ppm as long as it can meet your volume requirement?

Answer: EAL2 certification is required. Reducing speed to 60 ppm is acceptable. Please refer to the amended tables below.

3) We respectfully request that the equivalent north American paper weight be included "300gsm/110lb cover".

Answer: Agreed. Please refer to the amended tables below.

4) We respectfully request to clarify if the specification for 2400×2400 dpi without the 8 bit depth will be accepted.

Answer: Please refer to the amended tables below.

5) [With regards to the Finisher, M8] We respectfully request to the change the statement to: Must Collate, staple, bi-fold, c-fold, z Fold for letter size paper and Must staple, bi-fold and Engineering Z fold for 11x17

Answer: Agreed for both Monochrome and Colour devices. Please refer to the amended tables below.

6) [With regards to the Resolution, M9] We respectfully requested that the native resolution be changed to 600DPI with potential for 1200 dpi interpolated resolution via client imaging software

Answer: Agreed for both Monochrome and Colour devices. Please refer to the amended tables below.

7) All 90-100+ ppm Colour devices with the configuration required in this solicitation would require significant space. Can available room dimensions or plan be made available to ensure the proposed equipment can fit in the environment?

Answer: No, the room dimensions/plan will not be provided.

8) [With regards to M7] Would the client consider a finisher with a total of 3,000 sheet output between output trays+booklet making output, without dollies? If not would they consider a colour device that is not EAL certified but uses same software as an EAL certified device?

Answer: Yes, a 3,000 sheet output would be acceptable. A color device that is not EAL certified is not acceptable. Please refer to the amended tables below.

9) [With regards to M6] Would the client consider a total of 7,460 pages (just 40 pages less) in order to significantly reduce the cost and size of the device?

Answer: Yes, 7,460 pages is acceptable. Please refer to the amended tables below.

10) [With regards to the Finisher, M8] We respectfully request that the sentence " without reduction in operating speed be removed or changed to "within reasonable reduction in finishing speed"

Answer: Please refer to the amended tables below.

Part III - Changes to the Solicitation

A) On pages 16 to 17 of 32, Annex A, Statement of Work

Delete : the tables in Annex A in its entirety.

Insert the following :

Mandatory Specifications Common to all devices	
Security	Any certification scheme or protection profile that meets EAL2 security targets at time of bid closing
Windows Compatibility	The copiers must support a Microsoft Windows environment and any Baseline/DWAN requirements
Media	(i) Must handle media up to 13" x 19"; (ii) Must handle media up to 300 gsm / 110 lb cover ; and (iii) Must handle polyester paper or equivalent
Resolution	Must print high resolution at a minimum of 1200 x 1200 dpi with 8-bit grey
Paper Trays	(i) Must have at least 5 high capacity paper trays with a minimum of 7,460 pages ; and (ii) Must be able to handle different stocks of paper in the same booklet
Paper Stacker	High capacity output stacker must accept a minimum 3000 sheets of 20lb bond paper with two media dollies/carts
Finisher	(i) Must collate, staple, bi-fold, c-fold, z-fold for letter size paper; (ii) Must staple, bi-fold and Engineering Z fold 11"×17" paper; (iii) Must be capable of saddle-stitching and folding a minimum of 25 double-sided sheets of 20lb paper; and (iv) Inline 2-hole and 3-hole punch
Scanner	Must scan at 600 dpi resolution with potential for native 1200dpi interpolated resolution via client imaging software
Hard drive	Hard disk drive must be surrendered to DND at the end of Contract for secure disposal
Environmental Requirements	(i) Copiers must be manufactured in facilities that are both ISO 9001:2008 and ISO 14001 certified;

	(ii) All materials in which the Products are packaged and shipped must be recyclable and/or the Contractor must reuse, recycle or dispose of in an environmentally sensitive manner all packaging materials removed from Products installed; and (iii) Included in the maintenance agreement, all empty toner containers and waste containers will be returned to the Contractor, free of charge, for recycling.
Maintenance	(i) Must meet 4-hour response time within the Principal Period of Maintenance; and (ii) Must provide toll-free maintenance dispatch number
Training	Must provide training to key operational users

The following **MANDATORY** Specifications for the Monochrome devices are as follows:

Print speed	Must have a minimum print speed of 100 pages per minute duplex (Paper size 8 1/2" x 11")
Monthly Duty Cycle	Must be able to consistently produce 250,000 pages per month, working in 7 hour/day, 5 day/week timeframes.
Coil and Cerlox Punching	Must support replaceable die sets for coil and cerlox punching
Paper Tray	Post-insertion tray

The following **OPTIONAL** Specifications for the Monochrome device are as follows:

Resolution	Print high resolution 2400x2400 dpi with or without 8-bit grey
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The following **MANDATORY** Specifications for the Colour device are as follows:

Print speed	Must have a minimum print speed of 60 pages per minute duplex (Paper size 8 1/2" x 11")
Monthly Duty Cycle	Must be able to consistently produce 100,000 pages per month in 7 hour/day, 5 day/week time frame.
Print Controller	Must have an external fiery print controller supporting PCL5e/6 and Adobe PS3 that includes EFI ES-1000 spectrophotometer, Graphic Arts package, SeeSequence Impose, BookletMaker 4.0, Command Workstation 5, Colorwise 3.0, HotFolders, and support for Adobe APPE print engine.

The following **OPTIONAL** Specifications for the Colour device are as follows:

Print Controller	Print controller includes paper catalogue that retains print and registration settings for various types of non-manufacturer specific media for call-up from either the control panel or print driver
Envelopes	Documented support for printing on envelopes from at least one input tray other than the bypass tray

B) On pages 27 to 33 of 33, Annex C, Evaluation Criteria & Method of Selection**Delete :** Annex C in its entirety.**Insert :** the following:

Annex C
Evaluation Criteria & Method of Selection

C1. TECHNICAL EVALUATION**C1.1** Proposed MONOCHROME production copiers **must meet or exceed the following Mandatory Technical Criteria :**

Manufacturer: _____				
Model Number : _____				
	Mandatory Technical Specifications		Supporting documentation (please indicate where this information can be found in your Bid)	Proposed device MUST meet or exceed the Mandatory Specifications
M1	Security	Any certification scheme or protection profile that meets EAL2 security targets at time of bid closing		PASS / FAIL
M2	Windows Compatibility	The copiers must support a Microsoft Windows environment and any Baseline/DWAN requirements		PASS / FAIL
M3	Media	(i) Must handle media up to 13" x 19" (ii) Must handle media up to 300 gsm / 110 lb cover (iii) Must handle polyester paper or equivalent		PASS / FAIL
M4	Resolution	Must print high resolution at 1200x1200 dpi with 8-bit grey		PASS / FAIL
M5	Print Speed	Must have a minimum print speed of 100 pages duplex (Paper size 8 1/2" x 11")		PASS / FAIL
M6	Paper Trays	(i) Must have at least 5 high capacity paper trays with a minimum total of 7,460 pages ; and (ii) Must be able to handle different stocks of paper in the same booklet		PASS / FAIL
M7	Paper Stacker	High capacity output stacker must accept a minimum of 3000 sheets of 20lb bond paper with two media dollies/carts		PASS / FAIL
M8	Finisher	(i) Must collate, staple, bi-fold, c-fold, z-fold for letter size paper;		PASS / FAIL

		(ii) Must staple, bi-fold and Engineering Z fold 11"x17" paper; (iii) Must be capable of saddle-stitching and folding a minimum of 25 double-sided sheets of 20lb paper; (iv) Must inline 2-hole and 3-hole punch		
M9	Scanner	Must scan at 600 dpi resolution with potential for native 1200dpi interpolated resolution via client imaging software		PASS / FAIL
M10	Hard drive	Hard disk drive must be surrendered to DND at the end of Contract for secure disposal		PASS / FAIL
M11	Environmental Requirements	(i) Copiers must be manufactured in facilities that are both ISO 9001:2008 and ISO 14001 certified; (ii) All materials in which the Products are packaged and shipped must be recyclable and/or the Contractor must reuse, recycle or dispose of in an environmentally sensitive manner all packaging materials removed from Products installed; and (iii) All empty toner containers and waste containers will be returned to the Contractor free of charge for recycling.		PASS / FAIL
M12	Maintenance	Must meet 4-hour response time within the Principal Period of Maintenance; and Must provide toll-free maintenance dispatch number		PASS / FAIL
M13	Training	Must provide training to key operational users		PASS / FAIL
M14	Monthly Duty Cycle	Must be able to consistently produce 250,000 pages per month in 7 hour/day, 5 day/week time frame.		PASS / FAIL
M15	Coil and Cerlox Punching	Must support replaceable die sets for coil and cerlox punching		PASS / FAIL
M16	Paper Tray	Post-insertion tray		PASS / FAIL

C1.1.1, Rated Technical Criteria for MONOCHROME devices only

	Rated Criteria	Supporting documentation (please	Included (Indicate Yes or No)
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		indicate where this information can be found in your Bid)	
R1	Print high resolution 2400x2400 dpi with or without 8-bit grey		

Note: Please see C2. Financial Evaluation for Rated Criteria Discounts

C1.2. The Proposed **COLOUR** production copier device **must meet or exceed the following Mandatory Technical Criteria :**

Manufacturer: _____				
Model Number : _____				
	Mandatory Technical Specifications		Supporting documentation (please indicate where this information can be found in your Bid)	Proposed device MUST meet or exceed the Mandatory Specifications
M1	Security	Any certification scheme or protection profile that meets EAL2 security targets at time of bid closing		PASS / FAIL
M2	Windows Compatibility	The copiers must support a Microsoft Windows environment and any Baseline/DWAN requirements		PASS / FAIL
M3	Media	(i) Must handle media up to 13" x 19" (ii) Must handle media up to 300 gsm / 110 lb cover ; and (iii) Must handle polyester paper or equivalent		PASS / FAIL
M4	Resolution	Must print high resolution at 1200x1200 dpi with 8-bit grey		PASS / FAIL
M5	Print Speed	Must have a minimum print speed of 60 pages duplex (Paper size 8 1/2" x 11")		PASS / FAIL
M6	Paper Trays	(i) Must have at least 5 high capacity paper trays with a minimum total of 7,460 pages ; and (ii) Must be able to handle different stocks of paper in the same booklet		PASS / FAIL
M7	Paper Stacker	High capacity output stacker must accept a minimum of 3000 sheets of 20lb bond paper with two media dollies/carts		PASS / FAIL
M8	Finisher	(i) Must collate, staple, bi-fold, c-fold, z-fold for letter size paper; (ii) Must staple, bi-fold and Engineering Z fold 11"x17" paper;		PASS / FAIL

		(iii) Must be capable of saddle-stitching and folding a minimum of 25 double-sided sheets of 20lb paper; (iv) Must inline 2-hole and 3-hole punch		
M9	Scanner	Must scan at 600 dpi resolution with potential for native 1200dpi interpolated resolution via client imaging software		PASS / FAIL
M10	Hard drive	Hard disk drive must be surrendered to DND at the end of Contract for secure disposal		PASS / FAIL
M11	Environmental Requirements	(i) Copiers must be manufactured in facilities that are both ISO 9001:2008 and ISO 14001 certified; (ii) All materials in which the Products are packaged and shipped must be recyclable and/or the Contractor must reuse, recycle or dispose of in an environmentally sensitive manner all packaging materials removed from Products installed; and (iii) All empty toner containers and waste containers will be returned to the Contractor free of charge for recycling.		PASS / FAIL
M12	Maintenance	Must meet 4-hour response time within the Principal Period of Maintenance; and Must provide toll-free maintenance dispatch number		PASS / FAIL
M13	Training	Must provide training to key operational users		PASS / FAIL
M14	Monthly Duty Cycle	Must be able to consistently produce 100,000 pages per month in 7 hour/day, 5 day/week time frame.		PASS / FAIL
M15	Print Controller	Must have an external fiery print controller supporting PCL5e/6 and Adobe PS3 that includes EFI ES-1000 spectrophotometer, Graphic Arts package, SeeSequence Impose, BookletMaker 4.0, Command Workstation 5, Colorwise 3.0, HotFolders, and support for Adobe APPE print engine.		PASS / FAIL

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Bidders must PASS all Mandatory Technical Specification requirements, in order to be considered further during the evaluation stage.

C.1.2.2 Rated Technical Criteria

	Colour Device	Supporting documentation (please indicate where this information can be found in your Bid)	Included (Indicate Yes or No)
R1	Print controller includes paper catalogue that retains print and registration settings for various types of non-manufacturer specific media for call-up from either the control panel or print driver		
R2	Documented support for printing on envelopes from at least one input tray other than the bypass tray		

Note: Please see C2. Financial Evaluation for Rated Criteria Discounts

C2. FINANCIAL EVALUATION

C2.1 The "**Total Evaluated Price**" will be the sum of the following:

The FMR for the Monochrome devices x 60 months - Rated Criteria Discount*	\$ _____
The FMR for the Colour device x 60 months - Rated Criteria Discount*	\$ _____
The estimated copy charge for the Monochrome devices x 60 months	\$ _____
The estimated copy charge for the Colour device x 60 months	\$ _____
The Optional Year 1 FMR for the Monochrome devices x 12 months x 50%	\$ _____
The Optional Year 2 FMR for the Monochrome devices x 12 months x 50%	\$ _____
The Optional Year 1 FMR for the Colour device x 12 months x 50%	\$ _____
The Optional Year 2 FMR for the Colour device x 12 months x 50%	\$ _____
The Optional Year 1 estimated copy charge for the Monochrome devices x 12 months x 50%	\$ _____
The Optional Year 2 estimated copy charge for the Monochrome devices x 12 months x 50%	\$ _____
The Optional Year 1 estimated copy charge for the Colour device x 12 months x 50%	\$ _____
The Optional Year 2 estimated copy charge for the Colour device x 12 months x 50%	\$ _____
Total Evaluated Price	\$ _____

***Rated Criteria Discount for the Monochrome devices:**

The FMR for the **Monochrome devices** will be decreased by a **maximum of 4%**, calculated by the following factor:

- (R1) **If the print resolution is 2400x2400 dpi with or without 8-bit grey**, then a 4% discount will be applied to the Evaluated Price.

***Rated Criteria Discount for the Colour device:**

The FMR for the **Colour device** will be decreased by a **maximum of 4%**, calculated by the total of the discounts for the following factors:

- (R1) **Print Controller** includes paper catalogue that retains print and registration settings for various types of non-manufacturer specific media for call-up from either the control panel or print driver, then a 2% discount will be applied to the Evaluated Price; and
- (R2) **Documented support for printing on envelopes** from at least one input tray other than the bypass tray, then a 2% discount will be applied to the Evaluated Price.

Note: These discounts are for Evaluated Price only and do not affect the Basis of Payment.

C3. BASIS OF SELECTION

A bid must comply with the requirements of the bid solicitation and meet all mandatory technical evaluation criteria to be declared responsive. The responsive bid with the lowest evaluated price will be recommended for award of a contract.

C) On Pages 22 to 26 of 32, Annex B - Basis of Payment

Delete : Annex B in its entirety.

Insert:

**Annex B
Basis of Payment**

B1. For the lease, delivery, configuration and installation of the **Monochrome devices**, the Contractor will be paid the following firm rates:

Two (2) _____ (insert device model)

		FIXED MONTHLY RATES (FMR)			
Equipment Offered	Part No.	24 months for Termination Purposes Only	36 months for Termination Purposes Only	48 months for Termination Purposes Only	60 months
List the mainframe and all added optional equipment required to meet the Specifications as detailed in Annex A.					
Base Unit Model Name: _____		\$	\$	\$	\$
		\$	\$	\$	\$
		\$	\$	\$	\$
		\$	\$	\$	\$
		\$	\$	\$	\$
		\$	\$	\$	\$

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		\$	\$	\$	\$
		\$	\$	\$	\$
		\$	\$	\$	\$
TOTAL FMR		\$	\$	\$	\$

Note: the rates proposed for each lease period must be lower than that of the preceding shorter lease period. For example, the 48 month FMR must be lower than the 36 month FMR.

The Full Service Maintenance agreement will be on a cost per page rate basis. Firm ceiling rates will be established for the entire contract period including all option years, but may be reduced at any time by the Contractor, by notifying the Contracting Authority and requesting a downward amendment.

"Cost Per Copy/Print" (CPC)

means the fixed (or firm) rate per print or copy including related supplies or consumables (i.e. toner, developer, etc.) and preventive and remedial maintenance.

	Copy Cost
Monochrome Cost per copy (CPC)	\$ _____
Monthly Cost (× 250,000* copies)	\$ _____
Extended Price (× 60 months)	\$ _____

* **Note:** The number of copies per month is an estimate; the actual usage may be higher or lower than this number. The estimates will not constrain the Department to use this many pages per month.

B2. For the lease, delivery, configuration and installation of the **Colour device**, the Contractor will be paid the following firm rates:

One (1) _____ (insert device model)

		FIXED	MONTHLY	RATES	(FMR)
Equipment Offered	Part No.	24 months for Termination Purposes Only	36 months for Termination Purposes Only	48 months for Termination Purposes Only	60 months
List the mainframe and all added optional equipment required to meet the Specifications as detailed in Annex A.					
Base Unit Model Name: _____		\$	\$	\$	\$
		\$	\$	\$	\$
		\$	\$	\$	\$
		\$	\$	\$	\$
		\$	\$	\$	\$

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CCC No./N° CCC - FMS No/ N° VME

		\$	\$	\$	\$
		\$	\$	\$	\$
		\$	\$	\$	\$
		\$	\$	\$	\$
TOTAL FMR		\$	\$	\$	\$

Note: the rates proposed for each lease period must be lower than that of the preceding shorter lease period. For example, the 48 month FMR must be lower than the 36 month FMR.

The Full Service Maintenance agreement will be on a cost per page rate basis. Firm ceiling rates will be established for the entire contract period including all option years, but may be reduced at any time by the Contractor, by notifying the Contracting Authority and requesting a downward amendment.

"Cost Per Copy/Print" (CPC)

means the fixed (or firm) rate per print or copy including related supplies or consumables (i.e. toner, developer, etc.) and preventive and remedial maintenance.

	Copy Cost
Colour Cost per copy (CPC)	\$ _____
Monthly Cost (× 30,000* copies)	\$ _____
Extended Price (× 60 months)	\$ _____

	Copy Cost
Monochrome Cost per copy (CPC)	\$ _____
Monthly Cost (× 70,000* copies)	\$ _____
Extended Price (× 60 months)	\$ _____

* **Note:** The number of copies per month is an estimate; the actual usage may be higher or lower than this number. The estimates will not constrain the Department to use this many pages per month.

Total Cost for 60-month Lease of Monochrome devices \$ _____

Total Cost for 60-month Lease of Colour devices \$ _____

Estimated Copy Costs for Monochrome (60 months) \$ _____

Estimated Copy Costs for Colour (60 months) \$ _____

TOTAL ESTIMATED CONTRACT VALUE \$ _____

B3. Renewal Rates

B3.1 For the lease, delivery, configuration and installation of the **Mandatory devices**, the Contractor will be paid the following firm rates:

Two (2) _____ (insert device model)

Equipment Offered List the mainframe and all added optional equipment required to meet the Specifications as detailed in Annex A.	Part No.	12 months <i>First Renewal Year</i>	12 months <i>Second Renewal Year</i>
Base Unit Model Name: _____		\$	\$
		\$	\$
		\$	\$
		\$	\$
		\$	\$
		\$	\$
		\$	\$
		\$	\$
		\$	\$
TOTAL FMR		\$	\$

The Full Service Maintenance agreement will be on a cost per page rate basis. Firm ceiling rates will be established for the entire contract period including all option years, but may be reduced at any time by the Contractor, by notifying the Contracting Authority and requesting a downward amendment.

"Cost Per Copy/Print" (CPC)

means the fixed (or firm) rate per print or copy including related supplies or consumables (i.e. toner, developer, etc.) and preventive and remedial maintenance.

	Year 1	Year 2
Monochrome Cost per copy (CPC)	\$ _____	\$ _____
Monthly Cost (× 250,000* copies)	\$ _____	\$ _____
Extended Price (× 12 months)	\$ _____	\$ _____

* **Note:** The number of copies per month is an estimate; the actual usage may be higher or lower than this number. The estimates will not constrain the Department to use this many pages per month.

B3.2 For the lease, delivery, configuration and installation of the **Colour device**, the Contractor will be paid the following firm rates:

One (1) _____ (insert device model)

Equipment Offered List the mainframe and all added optional equipment required to meet the Specifications as detailed in Annex A.	Part No.	12 months First Renewal Year	12 months Second Renewal Year
Base Unit Model Name: _____		\$	\$
		\$	\$
		\$	\$
		\$	\$
		\$	\$
		\$	\$
		\$	\$
		\$	\$
		\$	\$
TOTAL FMR		\$	\$

The Full Service Maintenance agreement will be on a cost per page rate basis. Firm ceiling rates will be established for the entire contract period including all option years, but may be reduced at any time by the Contractor, by notifying the Contracting Authority and requesting a downward amendment.

"Cost Per Copy/Print" (CPC)

means the fixed (or firm) rate per print or copy including related supplies or consumables (i.e. toner, developer, etc.) and preventive and remedial maintenance.

	Year 1	Year 2
Colour Cost per copy (CPC)	\$ _____	\$ _____
Monthly Cost (× 30,000* copies)	\$ _____	\$ _____
Extended Price (× 12 months)	\$ _____	\$ _____

	Year 1	Year 2
Monochrome Cost per copy (CPC)	\$ _____	\$ _____
Monthly Cost (× 70,000* copies)	\$ _____	\$ _____
Extended Price (× 12 months)	\$ _____	\$ _____

* **Note:** The number of copies per month is an estimate; the actual usage may be higher or lower than this number. The estimates will not constrain the Department to use this many pages per month.

All other terms and conditions remain unchanged.