

**RETURN BIDS TO:**  
**RETOURNER LES SOUMISSIONS À:**  
**Bid Receiving - PWGSC / Réception des soumissions -**  
**TPSGC**  
**11 Laurier St. / 11, rue Laurier**  
**Place du Portage, Phase III**  
**Core 0A1 / Noyau 0A1**  
**Gatineau**  
**Quebec**  
**K1A 0S5**  
**Bid Fax: (819) 997-9776**

**SOLICITATION AMENDMENT**  
**MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

**Comments - Commentaires**

**Vendor/Firm Name and Address**  
**Raison sociale et adresse du**  
**fournisseur/de l'entrepreneur**

**Issuing Office - Bureau de distribution**  
Mainframe & Business Software Procurement Division /  
Div des achats des ordi principaux et des logiciels de  
gestion  
11 Laurier St. / 11, rue Laurier  
4C1, Place du Portage III  
Gatineau  
Quebec  
K1A 0S5

<b>Title - Sujet</b> BACKUP ENTERPRISE SOFTWARE		
<b>Solicitation No. - N° de l'invitation</b> 08317-110067/A		<b>Amendment No. - N° modif.</b> 007
<b>Client Reference No. - N° de référence du client</b> 08317-110067		<b>Date</b> 2012-02-17
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$EEM-028-23569		
<b>File No. - N° de dossier</b> 028eem.08317-110067	<b>CCC No./N° CCC - FMS No./N° VME</b>	
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2012-02-24</b>		<b>Time Zone</b> <b>Fuseau horaire</b> Eastern Standard Time EST
<b>F.O.B. - F.A.B.</b> <b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input checked="" type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>		
<b>Address Enquiries to: - Adresser toutes questions à:</b> Patel, Ankoor		<b>Buyer Id - Id de l'acheteur</b> 028eem
<b>Telephone No. - N° de téléphone</b> (819) 956-1202 ( )		<b>FAX No. - N° de FAX</b> (819) 953-3703
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>		

**Instructions: See Herein**

**Instructions: Voir aux présentes**

<b>Delivery Required - Livraison exigée</b>	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> <b>Raison sociale et adresse du fournisseur/de l'entrepreneur</b>	
<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm</b> <b>(type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/</b> <b>de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

**IF YOU REQUIRE THIS DOCUMENT IN FRENCH PLEASE CONTACT THE CONTRACTING  
AUTHORITY**

**THIS SOLICITATION AMENDMENT IS RAISED TO:**

- A) MAKE MODIFICATIONS TO THE BID SOLICITATION AS DETAILED HEREIN; AND  
B) ANSWER QUESTIONS RAISED BY THE INDUSTRY.

**A) TO MAKE MODIFICATIONS TO THE BID SOLICITATION AS DETAILED HEREIN**

**AT ANNEX "A" - STATEMENT OF REQUIREMENTS - APPENDIX A - MANDATORY TECHNICAL REQUIREMENTS:**

**DELETE: M-14 IN ITS ENTIRETY AND REPLACE WITH THE FOLLOWING:**

Req.	Description		Requirement met Y/N	Statements from the Bidder explaining how the criterion is met and relevant narrative and/or documentation to support these statements
<b>M-14</b>	The software solution must deliver, enable and support backup and restore functions to and from disk subsystems for <u>all</u> of the following:			
	A	Fibre channel		
	B	SCSI		
	C	iSCSI		
	D	NFS and/or CIFS		

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**B) TO ANSWER QUESTIONS RAISED BY THE INDUSTRY****Question 73:**

In the best financial interest of the first client, Passport Canada, we recommend there be a change to the evaluation formula so that Passport's initial evaluation capacity of 70TB is weighted equally to the evaluation of the additional growth evaluation capacity for Passport and potential all of Government evaluation capacity of 15000TB. This change would prevent vendors from front-end loading their pricing proposals for the first Passport requirement, while artificially lowering the 15000TB evaluation point which may never be exercised. Currently all TBs are weighted equally in this RFP and Passport Canada will not get best value if they are financially penalized for being the first and best-defined client for this contract, driven by the current evaluation method of the RFP. Would the Crown consider making this change in evaluation formula?

**Answer 73:**

Canada has reviewed the request and the requirement remains the same.

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**Question 74:**

Our software is now electronically delivered, will the Crown allow a reference to our software download website for the components of this solution in lieu of physical install media delivered with the bid to address requirement 3.2 e) iv) "One complete commercially released copy of the proposed Software"? The same download link would be used to deliver proof of bid testing should it be requested.

**Anwser 74:**

Canada has reviewed the request and the requirement remains the same.

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**Question 75:** In response to question and answer #34 as well as the Crown's answer to question #44 of amendment # 4 dated February 14; based on the modification of M-14 to include "san...via fibre channel drives" we assume that any requirement for iSCSI, SCSI, NFS and/or CIFS is out of scope and therefore subject to a separate requirement. Is this correct?

**Answer 75:**

No, this is not correct. This requirement (M-14) is modified. Please see Part A above.

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**Question76:** In response to question and answer #46 as well as the Crown's answer to question #44 of amendment # 4 dated February 14; any WAN based back-up is out of scope and therefore subject to a separate requirement. Is this correct?

**Answer 76:**

No, this is not correct. Canada requires a solution that includes WAN based backups.

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Solicitation No. - N° de l'invitation

08317-110067/A

Client Ref. No. - N° de réf. du client

08317-110067

Amd. No. - N° de la modif.

007

File No. - N° du dossier

028eem08317-110067

Buyer ID - Id de l'acheteur

028eem

CCC No./N° CCC - FMS No/ N° VME

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**Question 77:** In response to question and answer #44 of amendment # 4 dated February 14; all other operating systems, software applications and hardware platforms not explicitly listed in the statement of requirements (appendices A & B) are out of scope and therefore subject to a separate requirement. Is this correct?

**Answer 77:**

No, this is not correct. Canada requires a solution that includes source data from any and all operating systems, software applications and hardware platforms.

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**Question 78:** In response to question and answer #43 of amendment # 4 dated February 14; how would the Crown calculate or evaluate back-up copies, replicated copies and Disaster Recoveries copies of the data associated with a specific server?

**Answer 78:**

Canada requires a solution that is based on the source data that is being backed up.

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**Question 79:** In response to question and answer #37 of amendment # 4 dated February 14; as Hyper V and VMware creates their own snapshots we are assuming that the Crown is requesting that the software solution be able to schedule the snapshots created by the virtual environment. Is this correct?

**Answer 79:**

Correct

**ALL OTHER TERMS AND CONDITIONS OF THE BID SOLICITATION REMAIN THE SAME**