

RETURN BIDS TO:
RETOURNER LES SOUMISSIONS À:
**Bid Receiving Public Works and Government
Services Canada/Réception des soumissions**
Travaux publics et Services gouvernementaux
Canada
Room 1650, 635 8th Ave. S.W.
Calgary
Alberta
T2P 3M3

REQUEST FOR PROPOSAL
DEMANDE DE PROPOSITION

**Proposal To: Public Works and Government
Services Canada**

We hereby offer to sell to Her Majesty the Queen in right of Canada, in accordance with the terms and conditions set out herein, referred to herein or attached hereto, the goods, services, and construction listed herein and on any attached sheets at the price(s) set out therefor.

**Proposition aux: Travaux Publics et Services
Gouvernementaux Canada**

Nous offrons par la présente de vendre à Sa Majesté la Reine du chef du Canada, aux conditions énoncées ou incluses par référence dans la présente et aux annexes ci-jointes, les biens, services et construction énumérés ici sur toute feuille ci-annexée, au(x) prix indiqué(s).

Comments - Commentaires

"For the purposes of this procurement, Canada is acting as AGENT for the British Army Training Unit Suffield."

Title - Sujet Mountaineering	
Solicitation No. - N° de l'invitation W0142-13C046/A	Date 2013-04-15
Client Reference No. - N° de référence du client W0142-13C046	
GETS Reference No. - N° de référence de SEAG PW-\$CAL-104-6076	
File No. - N° de dossier CAL-2-35134 (104)	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2013-05-01	Time Zone Fuseau horaire Mountain Daylight Saving Time MDT
F.O.B. - F.A.B. Plant-Usine: <input type="checkbox"/> Destination: <input checked="" type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Twomey, Margaret L.	Buyer Id - Id de l'acheteur cal104
Telephone No. - N° de téléphone (403) 292-4450 ()	FAX No. - N° de FAX (403) 292-5786
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction: DEPARTMENT OF NATIONAL DEFENCE BASE COMMANDER CFB SUFFIELD ATTN CMTT, BLDG 322 RALSTON Alberta T0J2N0 Canada	

Instructions: See Herein

Instructions: Voir aux présentes

Vendor/Firm Name and Address

Raison sociale et adresse du

fournisseur/de l'entrepreneur

Delivery Required - Livraison exigée See Herein	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

Issuing Office - Bureau de distribution

Public Works and Government Services Canada/Travaux
publics et Services gouvernementaux Canada
Room 1650, 635 8th Ave. S.W.
Calgary
Alberta
T2P 3M3

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Solicitation No. - N° de l'invitation

W0142-13C046/A

Amd. No. - N° de la modif.

Buyer ID - Id de l'acheteur

cal104

Client Ref. No. - N° de réf. du client

W0142-13C046

File No. - N° du dossier

CAL-2-35134

CCC No./N° CCC - FMS No/ N° VME

List of Annexes:

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PART 1 - GENERAL INFORMATION

1. Introduction

The bid solicitation is divided into seven parts plus attachments and annexes, as follows:

- Part 1 General Information: provides a general description of the requirement;
- Part 2 Bidder Instructions: provides the instructions, clauses and conditions applicable to the bid solicitation;
- Part 3 Bid Preparation Instructions: provides bidders with instructions on how to prepare their bid;
- Part 4 Evaluation Procedures and Basis of Selection: indicates how the evaluation will be conducted, the evaluation criteria that must be addressed in the bid, and the basis of selection;
- Part 5 Certifications: includes the certifications to be provided;
- Part 6 Other Requirements: includes specific requirements that must be addressed by bidders; and
- Part 7 Resulting Contract Clauses: includes the clauses and conditions that will apply to any resulting contract.

The Annexes include the Statement of Work, the Basis of Payment, Mandatory Technical Criteria, the Insurance Requirements, and any other annexes.

2. Summary

For the provision of all materials, equipment, labour, supervision and expertise necessary for the British Army Training Unit Suffield (BATUS) to conduct its summer and winter mountaineering Adventure Training (AT) programmes (Exercise MOUNTAINEERING) within Western Canada.

Period of Contract: The contract will be for a firm two year period from June 1, 2013 to 30 April, 2015, with a further one year option from May 1, 2015 to 30 April, 2016

The winter season runs from 1 November through to 31 March and the summer season runs from 1 April to 31 October.

"The requirement is subject to a preference for Canadian goods and/or services."

Pursuant to section 01 of Standard Instructions 2003, **Bidders must submit a complete list of names of all individuals who are currently directors of the Bidder.** Furthermore, as determined by the Special Investigations Directorate, Departmental Oversight Branch, each individual named on the list may be requested to complete a Consent to a Criminal Record Verification form and relate documentation.

For the purposes of this procurement, Canada is acting as AGENT for the British Army Training Unit Suffield in accordance with the "Agreement Between the Government of Canada and The Government of The United Kingdom of Great Britain and Northern Ireland on British Armed Forces' Training in Canada" and the Memorandum of Understanding Between The Department of National Defence of Canada and The Ministry of Defence of the United Kingdom of Great Britain and Northern Ireland Concerning British Armed Forces Training at Canadian Forces Base Suffield (the "MOU").

3. Debriefings

After contract award, bidders may request a debriefing on the results of the bid solicitation process. Bidders should make the request to the Contracting Authority within 15 working days of receipt of the results of the bid solicitation process. The debriefing may be in writing, by telephone or in person.

PART 2 - BIDDER INSTRUCTIONS

1. Standard Instructions, Clauses and Conditions

All instructions, clauses and conditions identified in the bid solicitation by number, date and title are set out in the *Standard Acquisition Clauses and Conditions Manual* (<https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual>) issued by Public Works and Government Services Canada.

Bidders who submit a bid agree to be bound by the instructions, clauses and conditions of the bid solicitation and accept the clauses and conditions of the resulting contract.

The 2003 (2012-11-19) Standard Instructions - Goods or Services - Competitive Requirements, are incorporated by reference into and form part of the bid solicitation.

2. Submission of Bids

Bids must be submitted only to Public Works and Government Services Canada (PWGSC) Bid Receiving Unit by the date, time and place indicated on page 1 of the bid solicitation.

3. Enquiries - Bid Solicitation

All enquiries must be submitted in writing to the Contracting Authority no later than seven (7) calendar days before the bid closing date. Enquiries received after that time may not be answered.

Bidders should reference as accurately as possible the numbered item of the bid solicitation to which the enquiry relates. Care should be taken by bidders to explain each question in sufficient detail in order to enable Canada to provide an accurate answer. Technical enquiries that are of a proprietary nature must be clearly marked "proprietary" at each relevant item. Items identified as "proprietary" will be treated as such except where Canada determines that the enquiry is not of a proprietary nature. Canada may edit the questions or may request that the Bidder do so, so that the proprietary nature of the question is eliminated, and the enquiry can be answered with copies to all bidders. Enquiries not submitted in a form that can be distributed to all bidders may not be answered by Canada.

4. Applicable Laws

Any resulting contract must be interpreted and governed, and the relations between the parties determined, by the laws in force in Alberta.

Bidders may, at their discretion, substitute the applicable laws of a Canadian province or territory of their choice without affecting the validity of their bid, by deleting the name of the Canadian province or territory specified and inserting the name of the Canadian province or territory of their choice. If no change is made, it acknowledges that the applicable laws specified are acceptable to the bidders.

5. Improvement of Requirement During Solicitation Period

Should bidders consider that the specifications or Statement of Work contained in the bid solicitation could be improved technically or technologically, bidders are invited to make suggestions, in writing, to the Contracting Authority named in the bid solicitation. Bidders must clearly outline the suggested improvement as well as the reason for the suggestion. Suggestions that do not restrict the level of competition nor favour a particular bidder will be given consideration provided they are submitted to the Contracting Authority at least *seven (7) days before the bid closing date. Canada will have the right to accept or reject any or all suggestions.*

PART 3 - BID PREPARATION INSTRUCTIONS

1. Bid Preparation Instructions

Canada requests that bidders provide their bid in separately bound sections as follows:

Section I: Technical Bid (3 hard copies)

Section II: Financial Bid (1 hard copy)

Section III: Certifications (1 hard copy)

Prices must appear in the financial bid only. No prices must be indicated in any other section of the bid.

Canada requests that bidders follow the format instructions described below in the preparation of their bid:

- (a) use 8.5 x 11 inch (216 mm x 279 mm) paper;
- (b) use a numbering system that corresponds to the bid solicitation.

In April 2006, Canada issued a policy directing federal departments and agencies to take the necessary steps to incorporate environmental considerations into the procurement process Policy on Green Procurement (<http://www.tpsgc-pwgsc.gc.ca/ecologisation-greening/achats-procurement/politique-policy-eng.html>). To assist Canada in reaching its objectives, bidders should:

- 1) use 8.5 x 11 inch (216 mm x 279 mm) paper containing fibre certified as originating from a sustainably-managed forest and containing minimum 30% recycled content; and
- 2) use an environmentally-preferable format including black and white printing instead of colour printing, printing double sided/duplex, using staples or clips instead of cerlox, duotangs or binders.

Section I: Technical Bid

In their technical bid, bidders should demonstrate their understanding of the requirements contained in the bid solicitation and explain how they will meet these requirements. Bidders should demonstrate their capability and describe their approach in a thorough, concise and clear manner for carrying out the work.

The technical bid should address clearly and in sufficient depth the points that are subject to the evaluation criteria against which the bid will be evaluated. Simply repeating the statement contained in the bid solicitation is not sufficient. In order to facilitate the evaluation of the bid, Canada requests that bidders

address and present topics in the order of the evaluation criteria under the same headings. To avoid duplication, bidders may refer to different sections of their bids by identifying the specific paragraph and page number where the subject topic has already been addressed.

The bidder must provide the following documents with its bid:

1. The bidder must submit a list with the names of ten (10) guides.
The list must contain the names of the guides, the certifications that each guide has, and the date that each guide last guided or instructed.
2. A copy of each proposed guide's certification must accompany your bid.
Each proposed guide must have experience in guiding or leading within the last 12 month period. As provision of evidence, a copy of the guide's logbook entries or resume, must accompany your bid.
3. The bidder must submit a copy of its current licence to operate in ALL of the following National Parks:
 - Banff
 - Yoho
 - Kootenay
 - Jasper
 - Mount Revelstoke and Glacier
4. The bidder must submit a letter from an Insurance Broker or Insurance Company licensed to operate in Canada stating that the bidder, if successful in being awarded a contract, will or can be insured in accordance with ALL the insurance coverage requirements detailed in Annex "D" of the resulting contract enclosed herewith.

Section II: Financial Bid

- 1.1 Bidders must submit their financial bid in accordance with the Basis of Payment in Annex "B".
The total amount of Goods and Services Tax or Harmonized Sales Tax must be shown separately, if applicable.

1.2 Exchange Rate Fluctuation

C3011T (2010-01-11), Exchange Rate Fluctuation

Section III: Certifications

Bidders must submit the certifications required under Part 5.

PART 4 - EVALUATION PROCEDURES AND BASIS OF SELECTION

1. Evaluation Procedures

- (a) Bids will be assessed in accordance with the entire requirement of the bid solicitation including the "technical", and "financial" evaluation criteria.
- (b) An evaluation team composed of representatives of Canada will evaluate the bids.
- (c) The evaluation team will determine first if there are three (3) or more bids with a valid Canadian Content certification. In that event, the evaluation process will be limited to the bids with the certification; otherwise, all bids will be evaluated. If some of the bids with a valid certification are

declared non-responsive, or are withdrawn, and less than three responsive bids with a valid certification remain, the evaluation will continue among those bids with a valid certification. If all bids with a valid certification are subsequently declared non-responsive, or are withdrawn, then all the other bids received will be evaluated.

1.1 Technical Evaluation

1.1.1. Mandatory Technical Criteria

Mandatory technical evaluation criteria are included in Annex "C".

1.2 Financial Evaluation

The price of the bid will be evaluated in Canadian dollars, the Goods and Services Tax or the Harmonized Sales Tax excluded, FOB destination, Canadian customs duties and excise taxes included.

All amounts below are estimates for evaluation purposes only and will not form part of the Contract.

For evaluation purposed only, the total price shall be established as follows:

Multiplying the price quoted for each exercise by the corresponding estimated number of days and then adding the subtotals together.

This process will be completed for each year, including the option year

The subtotals for each year will be added together to form the total price.

1.2.1 SACC Manual Clause A0220T (2007-05-25), Evaluation of Price

2. Basis of Selection - Mandatory Technical Criteria

- 2.1 A bid must comply with the requirements of the bid solicitation and meet all mandatory technical evaluation criteria to be declared responsive. The responsive bid with the lowest evaluated price will be recommended for award of a contract.

PART 5 - CERTIFICATIONS

Bidders must provide the required certifications and related documentation to be awarded a contract. Canada will declare a bid non-responsive if the required certifications and related documentation are not completed and submitted as requested.

Compliance with the certifications bidders provide to Canada is subject to verification by Canada during the bid evaluation period (before award of a contract) and after award of a contract. The Contracting Authority will have the right to ask for additional information to verify bidders' compliance with the certifications before award of a contract. The bid will be declared non-responsive if any certification made by the Bidder is untrue, whether made knowingly or unknowingly. Failure to comply with the certifications, to provide the related documentation or to comply with the request of the Contracting Authority for additional information will also render the bid non-responsive.

1. Mandatory Certifications Required Precedent to Contract Award

1.1 Code of Conduct and Certifications - Related documentation

- 1.1.1 By submitting a bid, the Bidder certifies as per section 01 of Standard Instructions 2003 for himself and his affiliates, to be in compliance with the Code of Conduct and Certifications clause of the Standard instructions. The related documentation therein required will help Canada in confirming that the certifications are true

2. Additional Certifications Precedent to Contract Award

The certifications listed below should be completed and submitted with the bid but may be submitted afterwards. If any of these required certifications is not completed and submitted as requested, the Contracting Authority will so inform the Bidder and provide the Bidder with a time frame within which to meet the requirement. Failure to comply with the request of the Contracting Authority and meet the requirement within that time period will render the bid non-responsive.

2.1 Federal Contractors Program - Certification - \$200,00 or more

1. The Federal Contractors Program (FCP) requires that some suppliers, including a supplier who is a member of a joint venture, bidding for federal government contracts, valued at \$200,000 or more (including all applicable taxes), make a formal commitment to implement employment equity. This is a condition precedent to contract award. If the Bidder, or, if the Bidder is a joint venture and if any member of the joint venture, is subject to the FCP, evidence of its commitment must be provided before the award of the Contract.

Suppliers who have been declared ineligible contractors by Human Resources and Skills Development Canada (HRSDC) are no longer eligible to receive government contracts over the threshold for solicitation of bids as set out in the *Government Contracts Regulations*. *Suppliers may be declared ineligible contractors either as a result of a finding of non-compliance by HRSDC, or following their voluntary withdrawal from the FCP for a reason other than the reduction of their workforce to less than 100 employees. Any bids from ineligible contractors, including a bid from a joint venture that has a member who is an ineligible contractor, will be declared non-responsive.*

2. If the Bidder does not fall within the exceptions enumerated in 3.(a) or (b) below, or does not have a valid certificate number confirming its adherence to the FCP, the Bidder must fax (819-953-8768) a copy of the signed form LAB 1168, Certificate of Commitment to Implement Employment Equity, to the Labour Branch of HRSDC.
3. The Bidder, or, if the Bidder is a joint venture the member of the joint venture, certifies its status with the FCP, as follows:

The Bidder or the member of the joint venture

- a. () is not subject to the FCP, having a workforce of less than 100 full-time or part-time permanent employees, and/or temporary employees having worked 12 weeks or more in Canada;

- b. () is not subject to the FCP, being a regulated employer under the *Employment Equity Act* , S.C. 1995, c. 44;
- c. () is subject to the requirements of the FCP, having a workforce of 100 or more full-time or part-time permanent employees, and/or temporary employees having worked 12 weeks or more in Canada, but has not previously obtained a certificate number from HRSDC (having not bid on requirements of \$200,000 or more), in which case a duly signed certificate of commitment is attached;
- d. () is subject to the FCP, and has a valid certificate number as follows: _____ (e.g. has not been declared an ineligible contractor by HRSDC).

Further information on the FCP is available on the HRSDC Web site.

2.2 Former Public Servant Certification

Contracts with former public servants (FPS) in receipt of a pension or of a lump sum payment must bear the closest public scrutiny, and reflect fairness in the spending of public funds. In order to comply with Treasury Board policies and directives on contracts with FPS, bidders must provide the information required below.

Definitions

For the purposes of this clause, "*former public servant*" is any former member of a department as defined in the *Financial Administration Act*, R.S., 1985, c. F-11, a former member of the Canadian Armed Forces or a former member of the Royal Canadian Mounted Police. A former public servant may be:

- a. an individual;
- b. an individual who has incorporated;
- c. a partnership made of former public servants; or
- d. a sole proprietorship or entity where the affected individual has a controlling or major interest in the entity.

"lump sum payment period" means the period measured in weeks of salary, for which payment has been made to facilitate the transition to retirement or to other employment as a result of the implementation of various programs to reduce the size of the Public Service. The lump sum payment period does not include the period of severance pay, which is measured in a like manner.

"pension" means, a pension or annual allowance paid under the *Public Service Superannuation Act* (PSSA), R.S., 1985, c.P-36, and any increases paid pursuant to the *Supplementary Retirement Benefits Act*, R.S., 1985, c.S-24 as it affects the PSSA. It does not include pensions payable pursuant to the *Canadian Forces Superannuation Act*, R.S., 1985, c.C-17, the *Defence Services Pension Continuation Act* , 1970, c.D-3, the *Royal Canadian Mounted Police Pension Continuation Act* , 1970, c.R-10, and the *Royal Canadian Mounted Police Superannuation Act*, R.S., 1985, c.R-11, the *Members of Parliament Retiring Allowances Act* , R.S., 1985, c.M-5, and that portion of pension payable to the *Canada Pension Plan Act*, R.S., 1985, c.C-8.

Former Public Servant in Receipt of a Pension

As per the above definitions, is the Bidder a FPS in receipt of a pension? **Yes () No ()**

If so, the Bidder must provide the following information, for all FPS in receipt of a pension, as applicable:

- a. name of former public servant;
- b. date of termination of employment or retirement from the Public Service.

By providing this information, Bidders agree that the successful Bidder's status, with respect to being a former public servant in receipt of a pension, will be reported on departmental websites as part of the published proactive disclosure reports in accordance with **Contracting Policy Notice: 2012-2** and the **Guidelines on the Proactive Disclosure of Contracts**.

Work Force Reduction Program

Is the Bidder a FPS who received a lump sum payment pursuant to the terms of a work force reduction program? **Yes () No ()**

If so, the Bidder must provide the following information:

- a. name of former public servant;
- b. conditions of the lump sum payment incentive;
- c. date of termination of employment;
- d. amount of lump sum payment;
- e. rate of pay on which lump sum payment is based;
- f. period of lump sum payment including start date, end date and number of weeks;
- g. number and amount (professional fees) of other contracts subject to the restrictions of a work force reduction program.

For all contracts awarded during the lump sum payment period, the total amount of fees that may be paid to a FPS who received a lump sum payment is \$5,000, including the Goods and Services Tax or Harmonized Sales Tax.

2.3 Site Visit

British Army Training Unit Suffield (BATUS) with Public Works and Government Services Canada (PWGSC) assistance will conduct a site visit of the recommended Bidder's facilities to ensure that the potential contractor can meet all the standards and requirements identified under the Mandatory requirements.

3. Additional Certifications Required with the Bid

Bidders must submit the following duly completed certifications as part of their bid.

3.1 Canadian Content Certification

This procurement is limited to Canadian services.

The Bidder certifies that:

() the service offered is a Canadian service as defined in paragraph 2 of clause A3050T.

3.1.1. SACC Manual clause A3050T (2010-01-11) Canadian Content Definition.

3.2 Status and Availability of Resources

SACC Manual clause A3005T (2010-08-16) Status and Availability of Resources

3.3 Education and Experience

SACC Manual clause A3010T (2010-08-16) Education and Experience

PART 6 - OTHER REQUIREMENTS

6.1 Insurance Requirements - included at Annex D

PART 7 - RESULTING CONTRACT CLAUSES

The following clauses and conditions apply to and form part of any contract resulting from the bid solicitation.

1. Statement of Work

The Contractor must perform the Work in accordance with the Statement of Work at Annex "A".

For the purposes of this procurement, Canada is acting as AGENT for the British Army Training Unit Suffield in accordance with the "Agreement Between the Government of Canada and The Government of The United Kingdom of Great Britain and Northern Ireland on British Armed Forces' Training in Canada" and the Memorandum of Understanding Between The Department of National Defence of Canada and The Ministry of Defence of the United Kingdom of Great Britain and Northern Ireland Concerning British Armed Forces Training at Canadian Forces Base Suffield (the "MOU").

1.1 Task Authorization

The Work or a portion of the Work to be performed under the Contract will be on an "as and when requested basis" using a Task Authorization (TA). The Work described in the TA must be in accordance with the scope of the Contract.

1.1.1 Task Authorization Process

Task Authorization:

The Work or a portion of the Work to be performed under the Contract will be on an "as and when requested basis" using a Task Authorization (TA). The Work described in the TA must be in accordance with the scope of the Contract.

Task Authorization Process:

1. The **Project Authority** will provide the Contractor with a description of the task using the "*DND 626, Task Authorization Form*".
2. The Task Authorization (TA) will contain the details of the activities to be performed, a description of the deliverables, and a schedule indicating completion dates for the major activities or submission dates for the deliverables. The TA will also include the applicable basis(bases) and methods of payment as specified in the Contract.
3. The Contractor must provide the **Project Authority**, within *five (5) calendar days of its receipt, the proposed total estimated cost for performing the task and a breakdown of that cost, established in accordance with the Basis of Payment specified in the Contract.*
4. The Contractor must not commence work until a TA authorized by the **Project Authority** has been received by the Contractor. The Contractor acknowledges that any work performed before a TA has been received will be done at the Contractor's own risk.

1.1.2 Task Authorization Limit

The **Project Authority** may authorize individual task authorizations up to a limit of **\$100,000.00**, Goods and Services Tax or Harmonized Sales Tax included, inclusive of any revisions.

Any task authorization to be issued in **excess of that limit** must be authorized by the **Contracting Authority** before issuance.

1.1.3 Minimum Work Guarantee - All the Work - Task Authorizations

1. In this clause,

"Maximum Contract Value" means the amount specified in the "Limitation of Expenditure" clause set out in the Contract; and

"Minimum Contract Value" means **50%** of the Annual Training Year budget.
2. Canada's obligation under the Contract is to request Work in the amount of the Minimum Contract Value or, at Canada's option, to pay the Contractor at the end of the Contract in accordance with paragraph 3. In consideration of such obligation, the Contractor agrees to stand in readiness throughout the Contract period to perform the Work described in the Contract. Canada's maximum liability for work performed under the Contract must not exceed the Maximum Contract Value, unless an increase is authorized in writing by the Contracting Authority.

3. In the event that Canada does not request work in the amount of the Minimum Contract Value during the period of the Contract, Canada must pay the Contractor the difference between the Minimum Contract Value and the total cost of the Work requested.
4. Canada will have no obligation to the Contractor under this clause if Canada terminates the Contract in whole or in part for default .

1.1.4 Periodic Usage Reports - Contracts with Task Authorizations

The Contractor must compile and maintain records on its provision of services to the federal government under authorized Task Authorizations issued under the Contract.

The Contractor must provide this data in accordance with the reporting requirements detailed below. If some data is not available, the reason must be indicated. If services are not provided during a given period, the Contractor must still provide a "nil" report.

The data must be submitted on a **quarterly basis** to the Contracting Authority.

The quarterly periods are defined as follows:

1st quarter: April 1 to June 30;

2nd quarter: July 1 to September 30;

3rd quarter: October 1 to December 31; and

4th quarter: January 1 to March 31.

The data must be submitted to the Contracting Authority no later than fourteen (14) calendar days after the end of the reporting period.

Reporting Requirement- Details

A detailed and current record of all authorized tasks must be kept for each contract with a task authorization process. This record must contain (*contracting authority to edit the text as applicable*):

For each authorized task:

- i. the authorized task number or task revision number(s);
- ii. a title or a brief description of each authorized task;
- iii. the total estimated cost specified in the authorized Task Authorization (TA) of each task, GST or HST extra;
- iv. the total amount, GST or HST extra, expended to date against each authorized task;
- v. the start and completion date for each authorized task; and
- vi. the active status of each authorized task, as applicable.

For all authorized tasks:

HST/GST

- i. the amount (GST or HST extra) specified in the contract (as last amended, as applicable) as Canada's total liability to the contractor for all authorized TAs; and
- ii. the total amount, GST or HST extra, expended to date against all authorized TAs.

1.1.5 Task Authorization - Department of National Defence

The administration of the Task Authorization process will be carried out by TBD . This process includes monitoring, controlling and reporting on expenditures of the contract with task authorizations to the Contracting Authority .

2. Standard Clauses and Conditions

All clauses and conditions identified in the Contract by number, date and title are set out in the *Standard Acquisition Clauses and Conditions Manual* (<https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual>) issued by Public Works and Government Services Canada.

2.1 General Conditions

2035 (2013-03-21), General Conditions - Higher Complexity - Services, apply to and form part of the Contract.

3. Term of Contract**3.1 Period of the Contract**

The period of the contract is from May 1, 2013 to April 30, 2015

The work is to be performed during the period of June 1 2013 until October 31, 2013 (Year 1) and during the period of May 1, 2014 until October 31, 2014 (Year 2).

3.2 Option to Extend the Contract

The Contractor grants to Canada the irrevocable option to extend the term of the Contract by up to one (1) additional one (1) year period, from May 1, 2015 to April 30, 2016, under the same conditions. The Contractor agrees that, during the extended period of the Contract, it will be paid in accordance with the applicable provisions as set out in the Basis of Payment.

Canada may exercise this option at any time by sending a written notice to the Contractor at least thirty (30) calendar days before the expiry date of the Contract. The option may only be exercised by the Contracting Authority, and will be evidenced for administrative purposes only, through a contract amendment.

4. Authorities**4.1 Contracting Authority**

The Contracting Authority for the Contract is:

Name: Margaret Twomey
Title: Supply Specialist
Public Works and Government Services Canada
Acquisitions Branch
Directorate: Western Region
Address: 1650, 635 - 8 Ave. SW Calgary, AB T2P 3M3

Telephone: 403-292-4450
Facsimile: 403-292-5786
E-mail address: margaret.twomey@pwgsc-tpsgc.gc.ca

The Contracting Authority is responsible for the management of the Contract and any changes to the Contract must be authorized in writing by the Contracting Authority. The Contractor must not perform work in excess of or outside the scope of the Contract based on verbal or written requests or instructions from anybody other than the Contracting Authority.

4.2 Project Authority

The Project Authority for the Contract is: **to be identified at contract award**

Name: _____
Title: _____
Organization: _____
Address: _____

Telephone: ____-____-_____
Facsimile: ____-____-_____
E-mail address: _____

The Project Authority is the representative of the department or agency for whom the Work is being carried out under the Contract and is responsible for all matters concerning the technical content of the Work under the Contract. Technical matters may be discussed with the Project Authority; however, the Project Authority has no authority to authorize changes to the scope of the Work. Changes to the scope of the Work can only be made through a contract amendment issued by the Contracting Authority.

4.3 Technical Authority

Officer Commanding (OC)
Trails End Camp (TEC)
British Army Training Unit Suffield
BFPO 14

4.4 Contractor's Representative

Name: _____
Title: _____
Organization: _____
Address: _____

Telephone: _____
 Facsimile: _____
 E-mail address: _____

5. Payment

5.1 Basis of Payment - Limitation of Expenditure - Task Authorizations

The Contractor will be reimbursed for the costs reasonably and properly incurred in the performance of the Work specified in the authorized Task Authorization (TA), as determined in accordance with the Basis of Payment in Annex B , to the limitation of expenditure specified in the authorized TA.

Canada's liability to the Contractor under the authorized TA must not exceed the limitation of expenditure specified in the authorized TA. Customs duties are included and Goods and Services Tax or Harmonized Sales Tax is extra, if applicable.

No increase in the liability of Canada or in the price of the Work specified in the authorized TA resulting from any design changes, modifications or interpretations of the Work will be authorized or paid to the Contractor unless these design changes, modifications or interpretations have been authorized, in writing, by the Contracting Authority before their incorporation into the Work.

5.2 Limitation of Expenditure - Cumulative Total of all Task Authorizations

1. Canada's total liability to the Contractor under the Contract for all authorized Task Authorizations (TAs), inclusive of any revisions, must not exceed the sum of \$ TBD . Customs duties are included as applicable and the Goods and Services Tax or Harmonized Sales Tax is extra, if applicable.
2. No increase in the total liability of Canada will be authorized or paid to the Contractor unless an increase has been approved, in writing, by the Contracting Authority.
3. The Contractor must notify the Contracting Authority in writing as to the adequacy of this sum:
 - (a) when it is 75 percent committed, or
 - (b) four (4) months before the contract expiry date, or
 - (c) as soon as the Contractor considers that the sum is inadequate for the completion of the Work required in all authorized TAs, inclusive of any revisions,

whichever comes first.
4. If the notification is for inadequate contract funds, the Contractor must provide to the Contracting Authority, a written estimate for the additional funds required. Provision of such information by the Contractor does not increase Canada's liability.

5.3 Method of Payment

SACC Manual clause H1008C (2008-05-12) Monthly Payment

5.4 SACC Manual Clauses

A9117C (2007-11-30) T1204 - Direct Request by Customer Department

C0711C (2008-05-12) Time Verification

C2000C (2007-11-30) Taxes - Foreign Based Contractor

C0705C (2010-01-11) Discretionary Audit

6. Invoicing Instructions

1. The Contractor must submit invoices in accordance with the section entitled "Invoice Submission" of the general conditions. Invoices cannot be submitted until all work identified in the invoice is completed.

Each invoice must be supported by:

- (a) a copy of time sheets to support the time claimed;
 - (b) a copy of the release document and any other documents as specified in the Contract;
2. Invoices must be distributed as follows:
 - a. The original and one (1) copy must be forwarded to the address shown on page 1 of the Contract for certification and payment.
 - b. One (1) copy must be forwarded to the Contracting Authority identified under the section entitled "Authorities" of the Contract.

7. Certifications

7.1 Compliance

Compliance with the certifications and related documentation provided by the Contractor in its bid is a condition of the Contract and subject to verification by Canada during the term of the Contract. If the Contractor does not comply with any certification, provide the related documentation or if it is determined that any certification made by the Contractor in its bid is untrue, whether made knowingly or unknowingly, Canada has the right, pursuant to the default provision of the Contract, to terminate the Contract for default.

7.2 SACC Manual Clauses

A3060C Canadian Content Certification (2008-05-12)

A7017C Replacement of Specific Individuals (2008-05-12)

8. Applicable Laws

The Contract must be interpreted and governed, and the relations between the parties determined, by the laws in force in Alberta.

9. Priority of Documents

If there is a discrepancy between the wording of any documents that appear on the list, the wording of the document that first appears on the list has priority over the wording of any document that subsequently appears on the list.

- (a) the Articles of Agreement;
- (b) the general conditions 2035 Higher Complexity - Services (2013-03-21);
- (c) Annex A, Statement of Work;
- (d) Annex B, Basis of Payment;
- (e) Annex D, Insurance Requirements;
- (f) the signed Task Authorizations (including all of its annexes, if any);
- (g) the Contractor's bid dated _____.

10. Defence Contract

SACC Manual clause A9006C (2012-07-16) Defence Contract

11. Foreign Nationals

11.1 SACC Manual clause A2000C (2006-06-16) Foreign Nationals (Canadian Contractor)

11.2 SACC Manual clause A2001C (2006-06-16) Foreign Nationals (Foreign Contractor)

12. Insurance Requirements

The Contractor must comply with the insurance requirements specified in Annex D. The Contractor must maintain the required insurance coverage for the duration of the Contract. Compliance with the insurance requirements does not release the Contractor from or reduce its liability under the Contract.

The Contractor is responsible for deciding if additional insurance coverage is necessary to fulfill its obligation under the Contract and to ensure compliance with any applicable law. Any additional insurance coverage is at the Contractor's expense, and for its own benefit and protection.

The Contractor must forward to the Contracting Authority within ten (10) days after the date of award of the Contract, a Certificate of Insurance evidencing the insurance coverage and confirming that the insurance policy complying with the requirements is in force. Coverage must be placed with an Insurer licensed to carry out business in Canada. The Contractor must, if requested by the Contracting Authority, forward to Canada a certified true copy of all applicable insurance policies.

Solicitation No. - N° de l'invitation

W0142-13C046/A

Amd. No. - N° de la modif.

File No. - N° du dossier

CAL-2-35134

Buyer ID - Id de l'acheteur

cal104

CCC No./N° CCC - FMS No/ N° VME

W0142-13C046

ANNEX A

STATEMENT OF WORK

For

EXERCISE MOUNTAINEERING

W0142-13C046

For the purposes of this procurement, Canada is acting as AGENT for the British Army Training Unit Suffield in accordance with the "Agreement Between the Government of Canada and The Government of The United Kingdom of Great Britain and Northern Ireland on British Armed Forces' Training in Canada" and the Memorandum of Understanding Between The Department of National Defence of Canada and The Ministry of Defence of the United Kingdom of Great Britain and Northern Ireland Concerning British Armed Forces Training at Canadian Forces Base Suffield (the "MOU").

1.0 SCOPE

1.1 Philosophy

The British Army conducts training using outdoor activities/challenging pursuits as a medium for enhancing a soldier's ability to withstand the shocks and strains of an operational environment. In accordance with this philosophy the Contractor is to ensure that training delivered, which is specifically designed for British Military personnel, enhances the following qualities of physical and mental robustness, courage, initiative, morale, powers of endurance, interdependence and self-reliance.

The Contractor is to provide evidence that all Guides & Instructors used on the courses highlighted within this SOW are suitably trained and have the ability to develop both the personal and interpersonal skills already highlighted in order to develop the British Military's 'Aims of Adventurous Training' (AT) which is:

'The aim of Service Adventurous Training is to develop, through authorised challenging pursuits and within an outdoor environment, leadership and the necessary qualities to enhance the performance of Service personnel in times of peace and war'

Value Based Leadership (VBL) is to be introduced and re-enforced throughout Mountaineering courses. TEC will provide the pre-season training but contractors are to ensure all instructors are competent and capable to delivering VBL through mountaineering activities. Only instructors who have completed the 2-day pre-season VBL training are authorised to deliver training.

1.2 Background

Exercise Mountaineering encompasses four (4) mountain based activities which are rock/ice climbing and ski/alpine mountaineering. It is designed to be used by the British Military, both men and women, whom are deployed on permanent or temporary duty in Canada. Training is to be conducted from a suitable location which encompasses the Rockies. All services and training shall be conducted and delivered in accordance with this Statement of Works (SOW) and current best practice under the direction of the Officer Commanding (OC) Trails End Camp (TEC). The contractor must comply with current policies of the Department of National Defence (DND) and British Army Training Unit Suffield (BATUS).

This SOW sets out the requirements of all materials, equipment, labour, supervision and expertise necessary for the British Military to conduct its summer and winter mountaineering AT programmes (Exercise MOUNTAINEERING) within Western Canada.

1.3 Aim or objective

The aim of this contract is to provision high quality Mountaineering exercises as part of the summer and winter AT programme for British Army personnel exercising within southern Alberta.

1.4 SCOPE OF WORK

1.4.1 Period

The term of this contract will be two (2) years; two (2) firm years from 1 May 2013 to 30 April 2015, with a further one (1) option year from 1 May 2015 to 30 Apr 2016.

1.4.2 Dates

The winter season runs from 1 November through to 31 March and the summer season runs from 1 April to 31 October.

1.4.3 Location

In order to reduce travelling time to the various areas required to conduct the 4 activities, the Contractor's base location is to be located within one (1) hour of travel from the BATUS Adventurous Training Centre (TEC) and all areas used for training are to be no further than three (3) hours drive from TEC (located 30 minutes west of the town of Cochrane in Alberta).

2.0 REPORTS AND DELIVERABLES

2.1 Content of Contract

Exercise **MOUNTAINEERING** is to consist of:

1. Winter activities:

a. Exercise WAPTA GLIDE

A five (5) day expedition of Ski Mountaineering in an Alpine environment introducing soldiers to the use of touring equipment on glaciated terrain in both the National and Provincial Parks.

b. Exercise ICE CLIMBING

A five (5) day single-pitch or multi-pitch Ice Climbing Exercise in both the National and Provincial Parks.

2. Summer activities

a. Exercise WAPTA DANCE

A five (5) day expedition of Alpine Mountaineering using glaciated terrain in both the Provincial and National Parks.

b. Exercise YAM ROCK

A five (5) day single-pitch or multi-pitch Rock Climbing Exercise in both the National and Provincial Parks.

2.2 Length of Contract

Each of the 4 activities will consist of a 5 day Mountain Guide (MG) training package (course) totalling annually 625 MG days for each of the two (2) firm and one (1) option year.

2.3 Activity Throughput

The following are estimated maximum annual throughputs for the life of the contract (2 years plus option year):

Year 1. 1 May 2013 - 30 Apr 2014

Activity	Courses	Student/Instructor Ratio per Course	MG Days	Total Student Loading
Exercise YAM ROCK	43	2:1 (Multi-Pitch) or 6:1 (Single Pitch)	215	86 (Multi-Pitch) or 258 (Single Pitch)
Exercise WAPTA DANCE	38	4:1	190	152
Exercise WAPTA GLIDE	5	6:1	25	30
Exercise ICE CLIMBING	15	2:1 (Multi-Pitch) or 6:1 (Single Pitch)	75	30 (Multi-Pitch) or 90 (Single Pitch)
Totals	101	N/A	505	298 or 530

Year 2. 1 May 2014 - 30 Apr 2015

Activity	Courses	Student/Instructor Ratio per Course	MG Days	Total Student Loading
Exercise YAM ROCK	57	2:1 (Multi-Pitch) or 6:1 (Single Pitch)	285	114 (Multi-Pitch) or 342 (Single Pitch)
Exercise WAPTA DANCE	48	4:1	240	192
Exercise WAPTA GLIDE	5	6:1	25	30
Exercise ICE CLIMBING	15	2:1 (Multi-Pitch) or 6:1 (Single Pitch)	75	30 (Multi-Pitch) or 90 (Single Pitch)
Totals	125	N/A	625	366 or 644

Option Year 1. 1 May 2015 - 30 Apr 2016

Activity	Courses	Student/Instructor Ratio per Course	MG Days	Total Student Loading
Exercise YAM ROCK	57	2:1 (Multi-Pitch) or 6:1 (Single Pitch)	285	114 (Multi-Pitch) or 342 (Single Pitch)
Exercise WAPTA DANCE	48	4:1	240	192
Exercise WAPTA GLIDE	5	6:1	25	30
Exercise ICE CLIMBING	15	2:1 (Multi-Pitch) or 6:1 (Single Pitch)	75	30 (Multi-Pitch) or 90 (Single Pitch)
Totals	125	N/A	625	366 or 644

2.4 Activity Composition

Each activity (course) will consist of five (5) working days. Exercises WAPTA DANCE and WAPTA GLIDE should include four (4) overnight camps which are to be in Alpine mountain huts. Where Alpine mountain huts are not available then a remote tented campsite is to be used within the mountains. Public campsite facilities are only to be used in exceptional circumstances.

2.5 Accommodation

The Contractor will be responsible for booking the alpine mountain huts required or if not available campsites as necessary in order to facilitate the delivery of training to Exercises WAPTA DANCE and WAPTA GLIDE. Accommodation charges (actual) and wilderness campsite fees (an additional fee incurred when overnighing within the National Parks) are to be included in the overall invoice, but identified as a separate charge to reflect students only upon completion of training. The contractor is responsible for all MG accommodation charges. The following are estimated maximum student annual accommodation requirements for each year over the life of the contract (2 years plus option year).

Activity	No. of courses	Nights out per course	Students per course	Total Nights out	Remarks
Exercise WAPTA DANCE	48	4	4	768	Alpine mountaineering huts to be used in the first instance. Wild/public campsites to be used only in exceptional

					circumstances ie. unavailability of huts or emergencies etc.
Exercise WAPTA GLIDE	5	4	6	120	

2.6 Site Visit

As part of the final selection process and before the contract can be awarded, a site visit must be conducted to satisfy the British Military that potential Contractors can meet all the standards required of this contract and that there will be no interruption in the delivery of training which is to commence on 1 June 2013.

2.7 Selection Criteria

Whilst value for money is important, this contract will be awarded to the Contractor who can deliver all technical elements of Exercise MOUNTAINEERING to the mandatory criteria specified within this SOW.

2.8 Technical Standards

This SOW is designed to cater for Military personnel only; the Contractor must comply at all times with Ministry of Defence (MoD) and appropriate Federal/Provincial and Municipal regulations in order to operate within current regulations/standards, providing the required Mountaineering support to the BATUS AT summer/winter programme. The MoD must ensure it maintains safe system of training, which (on occasion) due to changes in regulatory standards and Provincial code could result in a change of requirement at the point of delivery. If this occurs the Contractor will be mandated to comply with the highest standard required. Any additional standards or amended regulations/codes required by the MoD identified after this contract is let, will be funded by the MoD and not the Contractor.

Details of technical standards required of guides & instructors and their instructional techniques in support of Mountaineering activities have been taken from the Technical and Professional Guidelines of the Association of Canadian Mountain Guides (ACMG) and the International Federation of Mountain Guides Association (IFMGA). Guides and Instructors must adhere to the terrain limitations laid down in the ACMG Scope of Practice. The Contractor is also expected to conduct the training in an exemplary and professional manner in order to achieve the 'Aims of AT' as laid down in the Joint Service Publication 419 dated Apr 11.

2.9 Currency

The Contractor must be able to show documented evidence of currency of training for guide and instructors and documented evidence of continuation training of Assistant Mountain Guides (AMG) within the last two (2) years. Evidence could be National certification, an official (date and signed) programme of familiarisation and continuation training or a signed and date-stamped log book to that effect.

2.10 Ratios

The maximum number of Guide/Instructor to student ratios for each of the activities is not to exceed the ratios stated in the table at para 2.3. Any changes to these are to be agreed between the Contractor and OC TEC. In order to demonstrate an ability to operate large numbers of students over a variety of activities the Contractor is to be able to manage the following maximum number of courses at anyone time:

- a. Exercises WAPTA GLIDE and WAPTA DANCE = Four (4) courses (total of 24 and 16 students respectively).
- b. Exercises YAM ROCK and ICE CLIMBING = Five (5) courses (total 10 - 30 students).

The Contractor is to submit to OC TEC a list of all potential and regular MGs with a copy of their individual qualifications and experience prior to the start date of each season. The additional details required for each instructor are:

- a. Name.
- b. Date of birth.
- c. Proof of qualifications and experience as listed at para

2.11 Annual Training.

The Contractor is responsible for ensuring all Guides/Instructors are trained sufficiently to meet the needs of all aspects of Exercise MOUNTAINEERING. Additional specific training will be conducted by the Chief Instructor (CI) TEC at the start of each season before the first course and will last one (1) day. The aim of this training is to assure commonality amongst Guides/Instructors on the standard of training being delivered and protocols being carried out. This training will focus on the 'Role of the Instructor and the 'Aims of AT' and will be conducted at a mutually agreed location between OC TEC and the Contractor.

2.12 Definition of a Full Day

A full day is defined as a minimum of six (6) hours training less rest and lunch breaks. On particular cold days a reduction to the six (6) hours is acceptable and will be dependent on the severity of the weather conditions; subject to approval by the instructor.

2.13 Safety

All British Military personnel attending any of the AT activities administered from TEC are fully briefed regarding the dangerous nature of the pursuits they are participating in. The Contractor is solely responsible for the safety of its students at all times from the point they are received until such time they depart after training is complete. All pertinent safety standards should be known and complied with at all times in accordance with the generic TEC Risk Assessments (RA), current best practices and the Contractors Emergency Procedures Plan/RA processes.

All students regardless of rank come under the complete control of the Contractor from the start of training until its completion. Any unruly or unsatisfactory behaviour by students should be brought to the attention of the nominated military person in charge of the group and OC/CI TEC.

Due to the seriousness of the activities with regard to the remoteness of operating in the Backcountry, the contractor is to provide a second party back-up capability in the form of a 'Duty Manager' who is base located to be able to respond to any emergency situations. The Contractor's base is to be no more than one (1) hour from TEC.

2.14 Wilderness First Aid

Guides/Instructors must have a minimum of 80-hours training in Wilderness First Aid in order to operate in a remote environment and be competent to instigate a rescue should one become necessary. The Contractor will be responsible for ensuring that all injured personnel reach medical treatment as soon as practicably possible. In the event of an injury, the MG responsible for the soldier, is to complete a statement of the incident, which is to be forwarded to OC TEC within 24 hours. This injury statement is to be endorsed by the Contractor to confirm that the training was in compliance with this SOW and current best practises.

2.15 Contractor Responsibilities

The Contractor is responsible for:

- a. Ensuring that each Guide/Instructor is in possession of a radio and can communicate with each other at all times including the Duty Manager (see para 2.19).

-
- b. The co-ordination of movement and safety throughout the day.
 - c. Checking weather and local conditions before training begins. Forecasts must cover the length of the training period and all areas used.
 - d. Ensuring that students are fully aware of how to correctly fit, wear and use equipment issued.
 - e. Ensuring that students are always wearing a transceiver when operating in avalanche terrain. It will be the responsibility of the MG to check the transceiver at the start of each training day.
 - f. Ensuring suitable management of groups and individuals at all times during training.
 - g. Ensuring briefings on the hazards of avalanches are given to all students for those activities where applicable.
 - h. Ensuring that first aid equipment is carried by the Guide/Instructor and by a member of the group, on each activity.
 - i. Ensuring that each student is issued with serviceable and appropriate equipment for the activity.
 - j. Ensuring that on completion of daily training, students are not permitted to leave campsite locations and Alpine Mountain Hut accommodation.
 - k. Compliance with the current generic RA provided by TEC and Guides/Instructors are responsible for completing daily RAs.

2.16 Accident & Incident Reporting

The Contractor is required to inform staff at TEC when an accident has occurred. This is to be done as soon as practicable. The Contractor is responsible for all aspects of the casualty evacuation procedure until a member of the TEC staff formally takes over.

- a. **Non Serious Injury:** This is an injury which does not require hospitalisation or an emergency evacuation from the training area.
- b. **Serious Injury:** An injury is categorised as serious when the Guide/Instructor with the aid of the group has to move an injured soldier to safety. In this situation, the MG will be required to use all resources available to carry out the evacuation of the injured soldier from the area nearest to the evacuation point. Once this has

been carried out the Contractor is to notify OC/CI TEC immediately regarding the location of the injured soldier.

- c. **Very Serious Injury:** This is an injury, which requires emergency evacuation from the area straight to a hospital by the rescue services. In this situation, the Contractor is to inform OC/CI TEC as soon as possible of the incident and where the injured soldier has been taken i.e. Hospital/Doctors Surgery.
- d. **Death:** In the unlikely event of a death occurring to a student, the Contractor is to notify OC/CI TEC immediately whereby further direction will be given.

The Guide/Instructor and Contractor are responsible for an injured soldier until cleared by either the OC/CI TEC or the rescue services depending on the severity of the injury.

Near Miss. In the event of a near miss, the Contractor is to inform OC/CI TEC on completion of training. This critical information will be used to reduce repeat accidents occurring in the future.

2.17 Permits

The Contractor must hold the appropriate permits to operate in the National/Provincial/Municipal Parks and Backcountry; in addition all Emergency Procedure and Risk Management Plans conform to Park and MoD guidelines.

2.18 Command and Control

All communications and correspondence associated with the routine running of Exercise MOUNTAINEERING (including any technical aspects) must be staffed through OC TEC in the first instance. Whilst all issues related to the administration of the contract are to be staffed through a PWGSC representative, all changes/amendments to the contract will be controlled by Canadian Forces Base (CFB) Suffield, G4 Procurement Office.

All students regardless of rank come under the complete control of the Contractor from the start of training until its completion. Any unruly or unsatisfactory behaviour by students should be brought to the attention of the nominated military person in charge of the group and OC/CI TEC.

2.19 Infrastructure Support

To assist in the appropriate level of training the Contractor is to supply a private venue that can offer a changing room, toilet and classroom facility. The classroom must be able to provide PowerPoint, video/DVD and lecturing facilities in order that daily briefings and workshop training can be performed. The use of public areas to facilitate this requirement will not be acceptable.

2.20 Formal Lectures

The CI will conduct the 'Aims of AT" and 'Cold Weather Injuries" lecture to all students. However, the Contractor is responsible for the delivery of all other lectures and Teaching Practices (TP) associated with the theoretical aspects of the activities.

2.21 Substance Misuse

Substance misuse refers to any alcohol or drugs which are not to be consumed by students or MGs during training under any circumstances. The only exception for students is those who are taking prescribed drugs that have been approved by the BATUS Medical Officer. Students who are unable to conduct training safely, due to substance misuse, are to be removed from the activity immediately and not to be allowed to participate in any further training; OC TEC should be informed immediately.

2.22 Equipment

TEC will provide all students with appropriate serviceable summer and winter clothing and camping equipment for its students. Specific technical equipment for summer/winter climbing will also be provided by TEC but the Contractor is to provide the following:

Ski Equipment (boots, bindings, touring skis, skins and poles).

All Guide/Instructor equipment is to be provided by the Contractor however jointly used equipment such as ropes, slings, ice screws etc, provided by TEC may be used.

Prior to each day's training, the Guides/Instructors will be responsible for checking the serviceability of all equipment used by students and supervise the correct management of the clothing/equipment issued by TEC. The Contractor is to ensure that each Guide/Instructor understands and is qualified to manage the equipment being used and adjust all safety equipment as necessary.

2.23 Personal Protection Equipment

All equipment incidents such as a fall on a rope are to be reported to TEC ASAP for the attention of the CI TEC. The rope logbook is to record all falls and the student is to be directed by the Guide/Instructor to inform the TEC Storeman so he/she is aware of the incident.

2.24 Rope Logbooks

Completion of rope logbooks is a mandatory requirement to monitor/manage equipment serviceability. All incidents regarding TEC issued PPE are to be reported by the MG via the TEC Storeman and annotated in the equipment log book retained in TEC stores.

3.0 COURSE ADMINISTRATION

3.1 Instructor Course Reports

The Contractor is to ensure that Guides/Instructors complete a written course report for each of the four (4) activities which include confirmation of the students' results. The reports are to give a brief overview on the soldiers' attitude and approach towards the training carried out, as well as any recommendations on whether an individual has the attributes and potential to continue further with the activity they have been participating in. These reports must be completed no later than three (3) days following course dispersal using the template forms provided by TEC.

3.2 Student Debrief

Each student is to be given a verbal debrief by his/her Guide/Instructor on their performance during and at the end of the course. The debrief is to focus not only on strengths but areas for development in line with the 'Aims of AT'.

3.3 Course Validation

At the completion of each course, the CI TEC will validate training through verbal discussion. All feedback will be evaluated by the OC/CI TEC who will subsequently inform the Contractor where remedial action is to be implemented prior to the commencement of the next course.

3.4 TEC Training Programme

TEC are responsible for providing the Contractor with a summer/winter programme of planned courses no later than thirty (30) days before the start of the first course. Thereafter amendments are to arrive no later than ten (10) working days (Monday-Friday).

3.5 Formal Training Statements (FTSs)

Contractor is to fully comply with the FTSs which underpin the content of training to be delivered; FTSs to the four (4) activities will be provided by the CI TEC.

4.0 TRANSPORT

TEC will provide all transport for BATUS students. The Contractor is responsible for all Guide/Instructor transportation however; where appropriate Guides/Instructors may use the same vehicles as the students that have been provided by TEC.

5.0 ENVIRONMENTAL POLICY

TEC is proud of its very strict environmental policy which complies with MoD and Parks guidelines to conduct training within the Backcountry. The Contractor and all Guides/Instructors must be aware and be supportive of these guidelines; in particular Guide/Instructors must strictly enforce compliance by all students.

6.0 RATIONING

TEC will provide the rations required for all BATUS students on Exercise MOUNTAINEERING. Guide/Instructor rations are to be provided by the Contractor.

7.0 ACTIVITY CRITERIA

The Contractor must achieve the following criteria for all four (4) activities:

7.1 Exercise WAPTA GLIDE. Exercise WAPTA GLIDE is a Ski Mountaineering Exercise that must achieve the following:

(1) Deliverables:

- (a) Conduct a five (5)-day package of Ski Mountaineering.
- (b) Introduce and develop students to touring skis on glaciated terrain in either the National or Provincial Parks.
- (c) The training programme is to include the ascent of a selection of non-technical peaks and associated build up skills (determined by the MG).
- (d) Train Military personnel only of varying abilities.
- (e) The following skills are to be taught during this activity:
 - i. How to fit and adjust issued clothing and equipment (Not bindings).
 - ii. Ski Mountaineering techniques.
 - iii. Basic mountain navigation skills, including route finding.
 - iv. Ice axe arrest.
 - v. Crampon wear and use.
 - vi. Glacier travel and crevasse rescue techniques.

vii Environmental hazards, winter climate and avalanche awareness.

(f) Produce course reports on completion of the activity as directed at para 3.1.

(g) Deliver a full training day:

i. For the definition of a 'Full Working Day' refer to para 2.13.

ii. Where foul weather inhibits instructional 'best practice', a foul weather programme is to be introduced and the 'Full Working Day' may be reduced at the discretion of the Guide/Instructor.

(2) Constraints:

(a) When there is insufficient snow to conduct this activity the programme content is to be amended to reflect the Alpine Mountaineering activity - Exercise WAPTA DANCE.

(b) The maximum number of students to one (1) Guide/Instructor is six (6).

(c) The Contractor is to ensure that all MGs have one of the following qualifications to lead and instruct on this activity:

i. ACMG - Ski Guide.

ii. IFMGA - Full International Guide.

iii. The use of an ACMG Assistant Ski Guide is acceptable subject to para 2.10 and that they are supervised by a minimum of an IFMGA Guide.

7.2 Exercise WAPTA DANCE.

Exercise WAPTA DANCE is an Alpine Mountaineering Exercise that must achieve the following:

(1) Deliverables:

(a) Conduct a five (5)-day package of Alpine Mountaineering, which incorporates the FTSs issued by the CI TEC.

(b) Introduce and develop students to Alpine mountaineering equipment on glaciated terrain in both the National and Provincial Parks.

-
- (c) In addition to the FTSs the training programme is to include glacial crossings and the ascent of a number of non-technical peaks and associated build up skills determined by the MG.
 - (d) Train Military personnel of varying abilities.
 - (e) The following skills are to be taught during this activity:
 - i. How to fit and adjust issued clothing and equipment.
 - ii. Alpine Mountaineering techniques.
 - iii. Basic mountain navigation skills, including route finding.
 - iv. Ice axe arrest (where possible).
 - v. Crampon wear and use.
 - vi. Rope handling including moving roped together.
 - vii. Belays and belaying techniques.
 - viii. Glacier travel and crevasse rescue techniques.
 - ix. Environmental hazards, Alpine climate and avalanche awareness.
 - (f) Produce course reports on completion of the activity as directed at para 3.1.
 - (g) Deliver a full training day:
 - i. For the definition of a 'Full Working Day' refer to para 2.13.
 - ii. Where foul weather inhibits instructional 'best practice', a foul weather programme is to be introduced and the 'Full Working Day' may be reduced at the discretion of the MG.
 - (2) **Constraints:**
 - (a) The maximum number of students to one (1) MG is four (4).
 - (b) The Contractor is to ensure that all MGs have one of the following qualifications to lead and instruct on this activity:
 - i. ACMG - Alpine Guide
 - ii. IFMGA - Full International Guide
 - iii. The use of an ACMG Assistant Alpine Guide is acceptable subject to para 2.10 and that they are supervised by a minimum of an IFMGA Alpine Guide.

7.3 Exercise YAM ROCK.

Exercise YAM ROCK is a single or multi-pitch Rock Climbing Exercise that must achieve the following:

(1) Deliverables:

- (a) Conduct a five (5)-day package of single or multi-pitch Rock Climbing, which incorporates the FTSs issued by CI TEC.
- (b) Introduce soldiers to and develop their ability in climbing single or multi-pitch recognised routes in both the National and Provincial Parks.
- (c) In addition to the FTSs the training programme is to include a variety of routes levelled at each group's ability and associated build up skills.
- (d) This activity allows the students to qualify for a military adventurous training award, 'Rock Climbing Foundation'. To achieve this award the Contractor must ensure the Guide/Instructor achieves the following:
 - i. Deliver the Rock Climbing Foundation (RCF) FTS.
 - ii. Ensure students have successfully completed all the Training Objectives (TOs) within the FTS.
 - iii. Produce course reports on completion of the activity as directed at para 3.1.
- (e) Deliver a full training day:
 - i. For the definition of a 'Full Working Day' refer to para 2.13.
 - ii. Where foul weather inhibits instructional 'best practice', a foul weather programme is to be introduced and the 'Full Working Day' may be reduced at the discretion of the Guide/Instructor.
- (f) In the event of a foul weather programme being introduced, access to the Banff/Canmore/Calgary indoor climbing wall is to be arranged by the Contractor. Any associated costs gained from using an indoor climbing facility are to be borne by the Contractor.
- (g) Train Military personnel of varying abilities.
- (h) The following skills are to be taught during this activity:
 - i. How to fit and adjust issued clothing and equipment.
 - ii. Use of climbing guide books and their interpretation.
 - iii. Belaying for a lead climber, including climbing calls.

- iv. Rope handling/stance management.
- v. Seconding techniques.
- vi. Single/Multi-pitch climbing techniques including abseiling.
- vii. Crag evacuation.
- viii. Environmental Hazards.
- iv. Use of the Climbing Wall.

(2) **Constraints:**

- (a) The maximum number of students to one (1) Guide/Instructor for single-pitch is six (6) and for multi-pitch is two (2).
- (b) The Contractor is to ensure that all MGs have one of the following qualifications to lead and instruct on this activity:
 - i. ACMG - Rock Guide
 - ii. ACMG - Alpine Guide.
 - iii. IFMGA - Full International Guide.
 - iv. The use of an ACMG Assistant Rock/Alpine Guide is acceptable subject to para 2.10 and that they are supervised by a minimum of an ACMG Rock Guide.

7.4 **Exercise ICE CLIMBING.**

Exercise ICE CLIMBING is a single-pitch or multi-pitch Ice Climbing Exercise that must achieve the following:

(1) **Deliverables:**

- (a) Conduct a five (5)-day package of single-pitch or multi-pitch Ice Climbing, which incorporates the FTSs issued by CI TEC.
- (b) Introduce students to and develop their ability in Ice Climbing single or multi-pitch ascents on recognised routes in both the National and Provincial Parks.
- (c) In addition to the FTSs the training programme is to include a variety of routes levelled at each group's ability and associated build up skills.
- (d) Train Military personnel of varying abilities.
- (e) The following skills are to be taught during this activity:

- i. How to fit and adjust issued clothing and equipment.
- ii. Use of climbing guide books and their interpretation
- iii. Rope handling.
- iv. Seconding techniques.
- v. Crampon wear and use.
- vi. Belays, belaying for a leader and belaying techniques.
- vii. Single/Multi-pitch climbing techniques including abseiling.
- viii. Ice axe arrest (where applicable).
- ix. Environmental hazards; winter climate and avalanche awareness.

(f) Deliver a full training day:

- i. For the definition of a 'Full Working Day' refer to para 2.13.
- ii. Where foul weather inhibits instructional 'best practice', a foul weather programme is to be introduced and the 'Full Working Day' may be reduced at the discretion of the MG.

(h) In the event of a foul weather programme being introduced, access to indoor climbing walls may be an option. Any associated costs gained from using an indoor climbing facility are to be borne by the Contractor.

(2) Constraints:

(a) The maximum number of students to one (1) MG for single-pitch are six (6) and for multi-pitch are two (2).

(b) The Contractor is to ensure that all MGs have one of the following qualifications to lead and instruct on this activity:

- i. ACMG - Alpine Guide.
- ii. IFMGA - Full International Guide.
- iii The use of an ACMG Assistant Alpine Guide is acceptable subject to para 2.10 and that they are supervised by a minimum of an IFMGA Guide.

ANNEX B

BASIS OF PAYMENT FOR EXERCISE MOUNTAINEERING

NOTE: Accommodation costs for British Army participants will be at actual cost without mark-up. Examples include campsite fees or hut fees. Accommodation cost associated with Alpine Mountain Huts or campsite fees are not to be included within these pricings.

YEAR ONE: CONTRACT PERIOD 01 MAY, 2013 TO 30 APRIL 2014

1. Services to be provided during 1 June 2013 - 30 April 2014.

a. Winter activities:

- (1) **Exercise WAPTA GLIDE** - A five (5) day expedition of Ski Mountaineering, totalling five (5) courses, consisting of thirty (30) students which requires twenty five (25) MG days, per season, at a firm unit price of:

Guide per day \$..... x 25 days = \$.....

- (2) **Exercise ICE CLIMBING** - A five (5) day single or multi-pitch Ice Climbing Exercise. A total of fifteen (15) courses, consisting of thirty (30) students which requires seventy five (75) MG days, per season, at a firm unit price of:

Guide per day \$..... x 75 days = \$.....

- (3) Firm price of \$_____ for each guide day cancelled and not rescheduled due to cancellations/scheduling changes initiated by British Army with less than 10 calendar days of notice.

b. Summer activities:

- (1) **Exercise WAPTA DANCE** - A five (5) day expedition of Alpine Mountaineering, which is to include 4 nights in an Alpine Mountain Hut, totalling thirty eight (38) courses, consisting of one hundred and fifty two (152) students which requires one hundred and ninety (190) MG days, per season, at a firm unit price of:

Guide per day \$..... x 190 days = \$.....

- (2) Exercise YAM ROCK - A five (5) day single-pitch or multi-pitch Rock Climbing Exercise totalling forty three (43) courses, consisting of eighty six (86) students which requires two hundred and fifteen (215) MG days, per season, at a firm unit price of:

Guide per day \$..... x 215 days = \$.....

- (3) Firm price of \$_____ for each guide day cancelled and not rescheduled due to cancellations/scheduling changes initiated by British Army with less than 10 calendar days of notice.

YEAR TWO: CONTRACT PERIOD 01 MAY 2014 TO 30 APRIL 2015

2. Services to be provided during 1 May 2014 - 30 April 2015.

a. Winter activities:

- (1) **Exercise WAPTA GLIDE** - A five (5) day expedition of Ski Mountaineering, totalling five (5) courses, consisting of thirty (30) students which requires twenty five (25) MG days, per season, at a firm unit price of:

Guide per day \$..... x 25 days = \$.....

- (2) **Exercise ICE CLIMBING** - A five (5) day single or multi-pitch Ice Climbing Exercise. A total of fifteen (15) courses, consisting of thirty (30) students which requires seventy five (75) MG days, per season, at a firm unit price of:

Guide per day \$..... x 75 days = \$.....

- (3) Firm price of \$_____ for each guide day cancelled and not rescheduled due to cancellations/scheduling changes initiated by British Army with less than 10 calendar days of notice.

b. Summer activities:

- (1) **Exercise WAPTA DANCE** - A five (5) day expedition of Alpine Mountaineering, totalling forty eight (48) courses, consisting of one hundred and ninety two (192) students which requires two hundred and forty(240) MG days, per season, at a firm unit price of:

Guide per day \$..... x 240 days = \$.....

- (2) **Exercise YAM ROCK** - A five (5) day single-pitch or multi-pitch Rock Climbing Exercise totalling fifteen seven (57) courses, consisting of one hundred and fourteen (114) students which requires two hundred and eighty five (285) MG days, per season, at a firm unit price of:

Guide per day \$..... x 285 days = \$.....

- (3) Firm price of \$_____ for each guide day cancelled and not rescheduled due to cancellations/scheduling changes initiated by British Army with less than 10 calendar days of notice.

OPTION YEAR ONE: Period 01 May 2015 to 30 April 2016

3. Services to be provided during 1 May 2015 - 30 April 2016.

a. **Winter activities:**

- (1) **Exercise WAPTA GLIDE** - A five (5) day expedition of Ski Mountaineering, totalling five (5) courses, consisting of thirty (30) students which requires twenty five (25) MG days, per season, at a firm unit price of:

Guide per day \$..... x 25 days = \$.....

- (2) **Exercise ICE CLIMBING** - A five (5) day single or multi-pitch Ice Climbing Exercise. A total of fifteen (15) courses, consisting of thirty (30) students which requires seventy five (75) MG days, per season, at a firm unit price of:

Guide per day \$..... x 75 days = \$.....

- (3) Firm price of \$_____ for each guide day cancelled and not rescheduled due to cancellations/scheduling changes initiated by British Army with less than 10 calendar days of notice.

b. **Summer activities:**

- (1) **Exercise WAPTA DANCE** - A five (5) day expedition of Alpine Mountaineering, totalling forty eight (48) courses, consisting of one

hundred and ninety two (192) students which requires two hundred and forty (240) MG days, per season, at a firm unit price of:

Guide per day \$..... x 240 days = \$.....

- (2) **Exercise YAM ROCK** - A five (5) day single-pitch or multi-pitch Rock Climbing Exercise totalling fifteen seven (57) courses, consisting of one hundred and fourteen (114) students which requires two hundred and eighty five (285) MG days, per season, at a firm unit price of:

Guide per day \$..... x 285 days = \$.....

- (3) Firm price of \$_____ for each guide day cancelled and not rescheduled due to cancellations/scheduling changes initiated by British Army with less than 10 calendar days of notice.

ANNEX C**MANDATORY EVALUATION CRITERIA**

To be considered responsive, a bid must meet all of the following **mandatory evaluation criteria**. Bids not meeting all of the mandatory requirements will be given no further consideration. Failure to meet any of the following mandatory criteria at bid closing will render a submission non-responsive and it will be given no further consideration. Bidders must provide the documentation that supports that they meet the mandatory requirements below. Simply checking that they meet the requirement is not sufficient.

Ser	Criteria	Mandatory Requirement	✓	
			Yes	No
1.	Operating Licence(s)	Does the Contractor have the correct licences from the Federal, Provincial and Municipal issuing authorities to operate each of the four (4) activities under Exercise MOUNTAINEERING in the Backcountry and respective Parks		
2.	Compliance	Does the Contractor comply with all Federal, Provincial and Municipal Standards and Regulations associated with operating an outdoor Mountaineering business		
3.	Annual MG Training	Can the Contractor prove annual MG training is conducted to facilitate currency		
4.	Activities	Can the Contractor deliver:		
		a. Each of the 4 Mountaineering activities in accordance with para 2.3		
		(1) Exercise WAPTA GLIDE - 5 day course		
		(2) Exercise ICE CLIMBING - 5 day course		
		(3) Exercise WAPTA DANCE - 5 day course		
		(4) Exercise YAM ROCK - 5 day course		
		b. A clear understanding of the 'Aims of AT' in order to link them to the four (4) activities		
		c. Deliver overnight training where students will have to live out in the Backcountry in either an Alpine Mountain Hut or tented campsite (see para 2.4)		
		d. MG staff who are trained to meet the needs of all aspects of Exercise MOUNTAINEERING		
		e. Deliver formal lectures and Teaching Practices (TP) associated with the theoretical aspects of all four (4) activities		
		f. Can operate a full days training - six (6) hours		
5.	Contract	Can the Contractor deliver training from 1 May (1 June for 2013) until 30 April annually and support a three		

	Duration	(3)-year contract (2 firm years with 1 option year) starting on 1 June 2013		
6.	Training Throughput	Can the Contractor facilitate the activity throughput as highlighted at para 3.2		
7.		Can the Contractor provide a maximum output at any one time as directed at para 3.2		
8.	Student / Instructor ratio	Can the Contractor provide Student/MG ratios as directed at para 3.2		
9.	Location	Is the Contractors Base Location located within one (1) hour of travel from TEC		
10		Are the activity areas used by the Contractor within three (3) hours travel time from TEC		
11	Exclusive Military Usage	Are the four (4) activities exclusive to Military usage only		
12	Instructor Qualification	Can the Contractor prove that the MGs employed hold the following skills/qualifications:		
13				
14		a. Those listed at para 7 for each of the four (4) activities		
15		b. An 80-hour Wilderness First Aid certificate and have an understanding of the treatment of cold injuries and spinal immobilisation.		
16		c. Evidence of currency of training for MGs and evidence of continuation training of Assistant Mountain Guides (AMG) within the last two (2) years (see para 2.10)		
17		d. Be mature, experienced (as stated at para 2.10) and have good communication skills		
18		e. Must have empathy with the philosophy of the British Army and its ethos towards the 'Aims of AT' and be able to relate its principles to the four (4) activities		
19		f. Submit a list of all potential and regular MGs with a copy of their individual qualifications and experience prior to the start date of each season		
20	Equipment	Can the Contractor provide the following equipment and be able to cater for a maximum student loading, at any one time, as outlined at para 2.11:		
21		Ski Equipment (boots, bindings, touring skis, skins and poles)		
22		Are the MGs competent with operating all of the equipment involved with the four (4) activities		
23	Infrastructure Support	Can the Contractor provide a private venue that offers the following resource facilities:		

24		a. Classroom/Lecture room	
25		b. Washrooms (male/female)	
26		c. Changing room facilities	
27		d. IT support (including DVD and video capability)	
28	Communication	Does the Contractor have reliable communication facilities (radios) when operating out in the Backcountry	
29	Safety	Has the Contractor provided evidence of adequate Health and Safety policies/procedures/processes to facilitate safe training	
30	Student Debrief	Can the contractor provide student debriefs in compliance with TECs direction at para 3.2	

ANNEX D**INSURANCE REQUIREMENTS****Commercial General Liability Insurance**

1. The Contractor must obtain Commercial General Liability Insurance, and maintain it in force throughout the duration of the Contract, in an amount usual for a contract of this nature, but for not less than \$5,000,000 per accident or occurrence and in the annual aggregate.
2. The Commercial General Liability policy must include the following:
 - a. Additional Insured: Canada is added as an additional insured, but only with respect to liability arising out of the Contractor's performance of the Contract. The interest of Canada should read as follows: Canada, as represented by Public Works and Government Services Canada.
 - b. Bodily Injury and Property Damage to third parties arising out of the operations of the Contractor.
 - c. Products and Completed Operations: Coverage for bodily injury or property damage arising out of goods or products manufactured, sold, handled, or distributed by the Contractor and/or arising out of operations that have been completed by the Contractor.
 - d. Personal Injury: While not limited to, the coverage must include Violation of Privacy, Libel and Slander, False Arrest, Detention or Imprisonment and Defamation of Character.
 - e. Cross Liability/Separation of Insureds: Without increasing the limit of liability, the policy must protect all insured parties to the full extent of coverage provided. Further, the policy must apply to each Insured in the same manner and to the same extent as if a separate policy had been issued to each.
 - f. Blanket Contractual Liability: The policy must, on a blanket basis or by specific reference to the Contract, extend to assumed liabilities with respect to contractual provisions.
 - g. Employees and, if applicable, Volunteers must be included as Additional Insured.
 - h. Employers' Liability (or confirmation that all employees are covered by Worker's compensation (WSIB) or similar program)
 - i. Broad Form Property Damage including Completed Operations: Expands the Property Damage coverage to include certain losses that would otherwise be excluded by the standard care, custody or control exclusion found in a standard policy.
 - j. Notice of Cancellation: The Insurer will endeavour to provide the Contracting Authority thirty (30) days written notice of policy cancellation.
 - k. If the policy is written on a claims-made basis, coverage must be in place for a period of at least 12 months after the completion or termination of the Contract.
 - l. Owners' or Contractors' Protective Liability: Covers the damages that the Contractor becomes legally obligated to pay arising out of the operations of a subcontractor.