

**RETURN BIDS TO:**

**RETOURNER LES SOUMISSIONS À:**

Bid Receiving - PWGSC / Réception des soumissions - TPSGC

11 Laurier St. / 11, rue Laurier  
Place du Portage, Phase III  
Core 0A1 / Noyau 0A1  
Gatineau  
Québec  
K1A 0S5

**Revision to a Request for Supply  
Arrangement - Révision à une demande  
pour un arrangement en matière  
d'approvisionnement**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

**Comments - Commentaires**

**Vendor/Firm Name and Address**

Raison sociale et adresse du  
fournisseur/de l'entrepreneur

**Issuing Office - Bureau de distribution**

Electronic Information Technology Professional Srv  
Div/Div des srv professionnels en technologie de  
l'information électronique  
11 Laurier St. / 11 rue Laurier  
Portage III 0A1 - 1  
Gatineau  
Québec  
K1A 0S5

<b>Title - Sujet</b> TBIPS	
<b>Solicitation No. - N° de l'invitation</b> EN578-055605/E	<b>Date</b> 2013-01-24
<b>Client Reference No. - N° de référence du client</b> EN578-055605	<b>Amendment No. - N° modif.</b> 002
<b>File No. - N° de dossier</b> 003ei.EN578-055605	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$\$EI-003-25338	
<b>Date of Original Request for Supply Arrangement</b> 2013-01-18 <b>Date de demande pour un arrangement en matière d'app. originale</b>	
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2013-03-04</b>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Benoit(003ei), Real	
<b>Buyer Id - Id de l'acheteur</b> 003ei	
<b>Telephone No. - N° de téléphone</b> (819) 934-4667 ( )	<b>FAX No. - N° de FAX</b> (819) 956-7827
<b>Delivery Required - Livraison exigée</b>	
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>	
<b>Security - Sécurité</b> This revision does not change the security requirements of the solicitation. Cette révision ne change pas les besoins en matière de sécurité de l'invitation.	

**Instructions: See Herein**

**Instructions: Voir aux présentes**

<b>Acknowledgement copy required</b>	<b>Yes - Oui</b>	<b>No - Non</b>
<b>Accusé de réception requis</b>	<input type="checkbox"/>	<input type="checkbox"/>
<b>The Offeror hereby acknowledges this revision to its Offer.</b> <b>Le proposant constate, par la présente, cette révision à son offre.</b>		
<b>Signature</b>	<b>Date</b>	
Name and title of person authorized to sign on behalf of offeror. (type or print) Nom et titre de la personne autorisée à signer au nom du proposant. (taper ou écrire en caractères d'imprimerie)		
<b>For the Minister - Pour le Ministre</b>		

**This Solicitation Amendment is raised to answer the following questions:**

**Q 2:**

- 1. With regards to the above mentioned opportunity, for ease of population, please provide a Word version at your earliest convenience.**
- 2. Please also note that Annex A in the English version of the RFP are in French. Please provide an English version of Annex A (pages 1-94).**

**A 2:**

1. Bidders must download the solicitation documents directly from MERX. Bidders must submit their financial bid and most of their technical bid as specified in Component 1 through the Data Collection Component (DCC) of CPSS.
2. Please refer to A 1: of Amendment No. 001.

**Q 3: Is solicitation EN578-055605/E (FD"DP"QC.10077.C2) the qualification process for TBIPS?**

A 3: Yes, the solicitation EN578-055605/E is the qualification process for the TBIPS.

**Q 4:**

**1. My company has a CPSS account but I am looking into the possibility of a joint venture in order to respond to the TBIPS RFSA and RFSO. In order to do this, and aside from requesting a PBN for the joint venture, do I need a separate CPSS account for the joint venture so I can complete the DCC sheets for TBIPS ? or can I use the GetITExpert CPSS access to process the joint venture reply since I cannot reply on my own anyway?. Note that due to the financial barriers imposed by TBIPS for Tier 1 and Tier 2, GetITExpert is not able to submit a compliant bid on its own, which is the only pre-approved access method available for SMEs to do business with the government in the technology sector above NAFTA and aside from THS. This approach is a good way to eliminate smaller suppliers in the technology sector and without any form of consideration for the economical situation of the past year due to the following requirement....**

**TBIPS refresh: M.1 Financial Certification**

**The Bidder must have earned a gross business volume in sales in the amount of at least \$250,000 CDN in the last fiscal year ending not more than twelve months immediately prior to the date of bid submission.**

**Also the government is preventing its innovation potential since new SME suppliers/independent professionals cannot qualify on TBIPS due to the cumulative Tier-1 1.5 million and Tier-2 12 million dollars financial barriers...(I am talking about new**

---

**suppliers in the technology sector fresh out of university in the past 5 years and with new ways of thinking that could be beneficial to the GOC clients)**

**2. How are SMEs supposed to survive in the technology sector? Subcontracting?**

A 4:

1. If a bidder wants to respond to the TBIPS bid solicitation as a Joint Venture (JV), the bidder would first have to obtain a PBN for the JV and then enrol into CPSS using their JV PBN, JV Legal Name and JV Operating Name. (Note: the enrolment form requests that a bidder identifies if they are in a JV or not. If yes, the fields change to indicate that a JV PBN, JV Legal Name and JV Operating Name are required). CPSS would then send the bidder its credentials pertaining to the JV account, and the bidder could then log into CPSS in order to begin completing the solicitation response on behalf of the JV as instructed in the bid solicitation.

2. The technical and financial mandatory criteria set out in the bid solicitation are to ensure that SO and SA Holders will be able to uphold resulting contracts. The current list of TBIPS suppliers is made up of predominantly small and medium sized business, several being joint ventures. The purpose of the Renewal process is to update the TBIPS method of supply and to allow for new vendors to qualify, either as a single vendor or through a joint venture.