

**RETURN BIDS TO:**  
**RETOURNER LES SOUMISSIONS À:**  
**Bid Receiving - PWGSC / Réception des soumissions -**  
**TPSGC**  
**11 Laurier St., / 11, rue Laurier**  
**Place du Portage, Phase III**  
**Core 0A1/Noyau 0A1**  
**Gatineau**  
**Québec**  
**K1A 0S5**  
**Bid Fax: (819) 997-9776**

**SOLICITATION AMENDMENT**  
**MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

**Comments - Commentaires**

**Vendor/Firm Name and Address**  
**Raison sociale et adresse du**  
**fournisseur/de l'entrepreneur**

**Issuing Office - Bureau de distribution**  
Informatics Professional Services - EL  
Division/Services professionnels en informatique -  
division EL  
4C2, Place du Portage  
Gatineau  
Québec  
K1A 0S5

<b>Title - Sujet</b> PROFESSIONAL SERVICES	
<b>Solicitation No. - N° de l'invitation</b> EN869-120601/A	<b>Amendment No. - N° modif.</b> 008
<b>Client Reference No. - N° de référence du client</b> 20120601	<b>Date</b> 2012-09-14
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$\$EL-615-24680	
<b>File No. - N° de dossier</b> 615el.EN869-120601	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2012-09-19</b>	<b>Time Zone</b> <b>Fuseau horaire</b> Eastern Daylight Saving Time EDT
<b>F.O.B. - F.A.B.</b> <b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input checked="" type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Ghaddab, Nabil	<b>Buyer Id - Id de l'acheteur</b> 615el
<b>Telephone No. - N° de téléphone</b> (819) 956-5419 ( )	<b>FAX No. - N° de FAX</b> (819) 956-5925
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>	

**Instructions: See Herein**

**Instructions: Voir aux présentes**

<b>Delivery Required - Livraison exigée</b>	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> <b>Raison sociale et adresse du fournisseur/de l'entrepreneur</b>	
<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm</b> <b>(type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/</b> <b>de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

This Solicitation amendment is raised to answer questions received from Bidders and to amend the solicitation.

**A. QUESTIONS AND CORRESPONDENT ANSWERS:**

**QUESTION 1**

As an IT industry wide recognized definition, Client/Server describes the relationship between two computer programs in which one program, the client (requestor), makes a service request from another program, the server (responder), which fulfills the request. When the client/server phrase was originally coined, that meant a fat client on a desktop requesting service from a server (e.g., application server, database). As pointed out in Question 4.2, client/server “applications built within the last 8 years are almost exclusively n-tier, thin client architectures”. This is now the industry generally accepted definition of client/server applications. Desktop fat clients connecting to a server is now a legacy client/server solution example. Furthermore, a fat client requirement has not been identified in the RFP. All the COTS products identified in the RFP fit the currently accepted definition of client/server, e.g., n-tier, web, etc.

Therefore, the answer to question 4.1 contains the scope of client/server to this very restrictive legacy definition which significantly restricts qualified bidders in presenting industry recognized and totally acceptable C/S system based project references for M1 and R1, and greatly favours the incumbent companies as they have been working in this environment.

Finally, we request that the crown adopt and accept the broader industry recognized definition of client/server and not the restrictive definition that only recognizes fat client client/server architectures.

**ANSWER 1**

Canada has reviewed the question and the RFP will remain unchanged.

**QUESTION 2**

There is now some confusion about the definition of the 24 month period for requirement M1. Question:

Would you please confirm that the answers provided in Amendment 5 for Question 3 are the correct definitions for the 24 month period in requirement M1 given the information provided to date.

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**ANSWER 2**

Canada has reviewed the question and the RFP was amended accordingly. See RFP modification #1 below.

**QUESTION 3**

With the additional changes to the requirements we request a 3 week extension to the due date.

**ANSWER 3**

Canada has reviewed the question and the RFP was amended accordingly. See RFP modification #2 below.

**B. RFP AMENDMENTS:****1. At Attachment 3.2 of the RFP**

**DELETE:** Attachment 3.2; and

**INSERT:** Attachment 3.2, as follows:

**ATTACHMENT 3.2**  
**BIDDER'S RESPONSE TEMPLATES FOR THE TECHNICAL EVALUATION**

ID	Corporate Mandatory Criteria	Cross Reference
M1	The Bidder must have demonstrated contract experience in supplying all of the following resource categories, for the required Minimum Billable Days per category over the same 24-months period within the past eight years. The services provided must have been provided under a maximum of five contracts. Furthermore, these services must have been provided for legacy “fat” Client/Server Based System.	
	Bidders must complete both Appendix A and Appendix B of Attachment 3.2 for each resource category.	
	Category of Personnel	Minimum Billable Days
	Application/Software Architect	660
	Programmer Analyst	1,760
	System Analyst	2,200
	Tester	880
	Database Administrator	660
	Database Analyst / IM Administrator	440
	Database Modeller / IM Modeller	220
	System Administrator	220
	Technical Architect	220
	Technology Architect	220
	Business Analyst	220
	Business Process Reengineering (BPR) Consultant	440
	Technical Writer	220
	Project Administrator	220
	Project Leader	220
	Project Manager	220
	Quality Assurance Specialist/Analyst	440
	The Bidder must demonstrate that all provided resources have completed, for each resource category, at least 50% of the tasks for such category detailed in section 3 of Annex A (SOW).	

Solicitation No. - N° de l'invitation EN869-120601/A	Amd. No. - N° de la modif. 004	Buyer ID - Id de l'acheteur 615e1
Client Ref. No. - N° de réf. du client 20120601	File No. - N° du dossier 615e1EN869-120601	CCC No./N° CCC - FMS No/ N° VME

Criteria	Corporate Rated Criteria					Maximum Points (Minimum)	Evaluation Guidelines	Cross Ref.	
R1	The Bidder should demonstrate its billable days experience in excess to the minimum billable days under M1.					100	The Bidder's demonstrated "Total Billable Days" provided in response to M1 will be used to evaluate this criterion.  The Bidder will be awarded points for billable days in excess of the minimums identified under M1 as demonstrated in the example evaluation scenario on the left side.  In this example the Bidder would score 40 points out of a possible 100.		
	EXAMPLE EVALUATION SCENARIO								
	CATEGORY OF PERSONNEL	BILLABLE DAYS							BIDDER % INCREASE TO A MAXIMUM OF 100
		(A)	(B)	(C)	(D)				
		BILLABLE DAYS PROVIDED BY BIDDER	MINIMUM IDENTIFIED UNDER M1	BIDDER EXCESS					
		(C)=(A)-(B)	(D)=(C)/(B)*100						
		1,000	660	340	52				
		2,000	1,760	240	14				
		2,200	2,200	0	0				
		1,880	880	1,000	100				
		800	660	140	21				
		800	440	360	82				
		300	220	80	36				
		300	220	80	36				
		300	220	80	36				
		300	220	80	36				
		300	220	80	36				
		440	440	0	0				
		300	220	80	36				
		300	220	80	36				
		300	220	80	36				
		220	220	0	0				
		440	440	0	0				
	BIDDER SCORE = SUM OF (D) FOR ALL 17 CATEGORIES / 17								40
	R2	The Bidder should demonstrate its total billable experience (in dollars) in delivering informatics services for a system using a client/server architecture, based on Sybase' PowerBuilder (using either an Oracle or Sybase database), by using Appendix B of Attachment 3.2.							10

Solicitation No. - N° de l'invitation EN869-120601/A			Amd. No. - N° de la modif. 004		Buyer ID - Id de l'acheteur 615eI	
Client Ref. No. - N° de réf. du client 20120601			File No. - N° du dossier 615eIEN869-120601		CCC No./N° CCC - FMS No/ N° VME	
						\$600K to < \$1.2M - 2 points \$1.2M to < \$1.8M - 4 points \$1.8M to < \$2.4M - 6 points \$2.4M to < \$3M - 8 points \$3M to < \$3.6M - 10 points
R3	<p>The Bidder should demonstrate its total billable experience (in dollars) in delivering informatics services for a system using Cognos' Business Intelligence (BI) Tools Suite and Informatica' Extract-Transform-Load (ETL) tools for the Business Intelligence requirements, by using Appendix B of Attachment 3.2.</p> <p>The experience for "Cognos' Business Intelligence (BI) Tools Suite for the Business Intelligence requirements" and "Informatica' Extract-Transform-Load (ETL) tools for the Business Intelligence requirements" do not need to be within the same contract (or contracts), however for the points calculation, the lower of the 2 contract (or contracts) values will be used in doing the calculation.</p> <p>Example: BI Contract 1 for \$2M BI Contract 2 for \$1M Total BI = \$3M</p> <p>ETL Contract 1 for \$1M ETL Contract 2 for \$.5M Total ETL = \$1.5M</p> <p>The total used for the points calculation will be the lower \$1.5M = 4 points</p>	10		The Bidder will be awarded points as follows for the sum of Total Billable Value demonstrated:  < \$600K - 1 point \$600K to < \$1.2M - 2 points \$1.2M to < \$1.8M - 4 points \$1.8M to < \$2.4M - 6 points \$2.4M to < \$3M - 8 points \$3M to < \$3.6M - 10 points		
R4	<p>The Bidder should demonstrate its total billable experience (in dollars) in delivering informatics services for a system using any other client/server Architecture in excess to R.2 and R.3, by using Appendix B of Attachment 3.2.</p>	5		The Bidder will be awarded points as follows for the sum of Total Billable Value demonstrated:  < \$600K - 1 point \$600K to < \$900K - 2 points		

Solicitation No. - N° de l'invitation EN869-120601/A		Amd. No. - N° de la modif. 004	Buyer ID - Id de l'acheteur 615el	
Client Ref. No. - N° de réf. du client 20120601		File No. - N° du dossier 615elEN869-120601	CCC No./N° CCC - FMS No/ N° VME	
				\$900K to < \$1.2M - 3 points \$1.2M to < \$1.5M - 4 points \$1.5M to < \$1.8M - 5 points
			125 (75)	
TOTAL (Minimum Pass Mark)				
Bids that do not meet the required minimum points will not be evaluated further.				





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Client Ref. No. - N° de réf. du client 20120601	File No. - N° du dossier 615e1EN869-120601	CCC No./N° CCC - FMS No/ N° VME

APPENDIX B TO ATTACHMENT 3.2

CONTRACT REFERENCE RESPONSE TEMPLATE

<div> <div>CORPORATE CONTRACT REFERENCE #:</div> <div></div> <div>Bidder Assigned #</div> </div>	
Bidder Name:	
CUSTOMER CONTACT INFORMATION	
Name of Organization:	Contact Name:
E-mail address:	Telephone number:
PROJECT DETAIL	
Project Title and description:	
Project Start Date (mm/yy):	Project End Date (mm/yy):
Total Billable Value:	
CORPORATE INVOLVEMENT	
Description of requirement and system (where applicable)	

Solicitation No. - N° de l'invitation EN869-120601/A	Amd. No. - N° de la modif. 004	Buyer ID - Id de l'acheteur 615e1
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*System Type(s) associated to this contract*

<input type="checkbox"/> Sybase' PowerBuilder (using either an Oracle or Sybase database)	<input type="checkbox"/> Cognos' BI Tools Suite and Informatica' ETL tools .
<input type="checkbox"/> Client/server platform	<input type="checkbox"/>

2. Solicitation closing date in the cover page of the RFP

**DELETE:** Solicitation closing date; and  
**INSERT:** Solicitation closing date, as follows:

Solicitation Closes - L'invitation prend fin  
at - à 02:00 PM  
on - le 2012-09-19

ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED