

**RETURN BIDS TO:**  
**RETOURNER LES SOUMISSIONS À:**  
Public Works and Government Services Canada  
Bid Receiving Unit  
Suite 201, 1800 11th Ave  
Regina  
Sask.  
S4P 0H8  
Bid Fax: (306) 780-5601

**Revision to a Request for a Standing Offer**  
**Révision à une demande d'offre à commandes**  
National Master Standing Offer (NMSO)  
Offre à commandes principale et nationale (OCPN)

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Offer remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'offre demeurent les mêmes.

**Comments - Commentaires**

**Vendor/Firm Name and Address**  
**Raison sociale et adresse du fournisseur/de l'entrepreneur**

**Issuing Office - Bureau de distribution**  
Regina (REG)  
Suite 201, 1800 11th Avenue  
Regina  
Sask.  
S4P 0H8

<b>Title - Sujet</b> Dental Supplies & Small Equipment	
<b>Solicitation No. - N° de l'invitation</b> EV394-121182/A	<b>Date</b> 2012-09-06
<b>Client Reference No. - N° de référence du client</b> EV394-121182	<b>Amendment No. - N° modif.</b> 002
<b>File No. - N° de dossier</b> REG-1-34105 (162)	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$REG-162-4524	
<b>Date of Original Request for Standing Offer</b> Date de la demande de l'offre à commandes originale	
2012-08-14	
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2012-09-24</b>	
<b>Time Zone</b> Fuseau horaire Central Standard Time CST	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Glover, Cindy	<b>Buyer Id - Id de l'acheteur</b> reg162
<b>Telephone No. - N° de téléphone</b> (306) 780-5605 ( )	<b>FAX No. - N° de FAX</b> (306) 780-5601
<b>Delivery Required - Livraison exigée</b>	
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b> SEE HEREIN	
<b>Security - Sécurité</b> This revision does not change the security requirements of the Offer. Cette révision ne change pas les besoins en matière de sécurité de la présente offre.	

**Instructions: See Herein**

**Instructions: Voir aux présentes**

<b>Acknowledgement copy required</b>	<b>Yes - Oui</b>	<b>No - Non</b>
<b>Accusé de réception requis</b>	<input type="checkbox"/>	<input type="checkbox"/>
<b>The Offeror hereby acknowledges this revision to its Offer.</b> <b>Le proposant constate, par la présente, cette révision à son offre.</b>		
<b>Signature</b>	<b>Date</b>	
Name and title of person authorized to sign on behalf of offeror. (type or print) Nom et titre de la personne autorisée à signer au nom du proposant. (taper ou écrire en caractères d'imprimerie)		
<b>For the Minister - Pour le Ministre</b>		

---

**Solicitation EV394-121182/A is amended as follows:**To answer questions from a supplier:**1. Clarify Step 3 on page 29 regarding the awarding of percentages of the contract. As written the lowest offer (#2) is awarded 30%, while bid #1 (2<sup>nd</sup> lowest) is awarded 50%**

Step 3 contains an administrative error. Compliant offers will be awarded as follows: Offer #2 will be awarded 50% of the estimated value, Offer #1 will be awarded 30% of the estimated value and Offer #3 will be awarded 20% of the estimated value.

**2. What published pricing will be evaluated? Some companies have old catalogues with very different pricing than their current on line catalogue. This would put bidders at a severe disadvantage if a competitor used the old catalogue and then used their on line pricing or published a new catalogue once the standing offer is awarded.**

As stated in Part 4, Article 1.1.1 - the items quoted must be listed in the Offeror's current published online catalogue or printed catalogue. The items quoted must be published in the Offeror's current catalogue, either an online or printed version. The Offeror must provide the documentation identifying where in the current catalogue each item is offered. The published pricing used in the Offeror's current published catalogue will be used for evaluation purposes.

**3. If on line pricing is to be evaluated, how do you complete the information per item, as there is no page number on line? Will product number be sufficient?**

Product number will be sufficient as long as it is searchable.

**4. If a product is listed as a brand item or equivalent and a company carries both the brand name product and the equivalent. Can you bid the equivalent? Can you bid the brand name and the equivalent?**

The Offeror may bid either the brand name product or the equivalent. Only one will be evaluated. The Offeror must ensure the equivalent product meets the mandatory requirements identified at Annex A and the technical specifications of the make and model identified in the solicitation. Please refer to SACC Manual Clause B3000T (2006-06-16), Equivalent Products, identified in the solicitation under Part 2, Article 1.1, when offering equivalent products.

**5. The Dental instrument basket of goods is very vague. Quality of dental instruments varies widely (as does the price). Can this basket be changed to brand specific only such as Hu-Friedy so an apples to apples comparison can be evaluated fairly?**

All the items listed in each basket of goods at Annex B, must adhere to the mandatory requirements listed at Annex A. Brand specific will not be used for dental instruments.

And to make the following changes within the solicitation:

**Under:**

**Annex A, Requirement**

**2.1 Included Categories**

**Add:**

The items offered must contain the mandatory technical specifications as identified under each category.

**Under:**

**Annex A, Requirement**

**2.1 Included Categories**

**B. Dental Instruments**

**Add:**

**B. Dental Instruments - Mandatory Technical Specifications**

B.2 The instruments must be corrosion- resistant.

B.3 The instruments must be triple-tempered heat treated.

B.4 The instruments must be manufactured from a high carbon and chromium steel alloy, 440 Rockwell steel.

B.5 Instruments must be purpose built and available for the following procedures:

- (1) Diagnostic
- (2) Periodontal
- (3) Endodontic
- (4) Restorative
- (5) Orthodontics and
- (6) Surgical

**Under:**

**Annex D, Sample Items List**

**Add:**

The Offeror must provide technical literature for all the items requested herein under Article 2. Sample Items List B – Dental Instruments. The technical literature provided must identify that each item offered meets the mandatory technical specifications identified at Annex A, Requirement under B. Dental Instruments – Mandatory Technical Specifications.

Where an Offeror substitutes an equivalent product to a product identified herein by make and model, the Offeror must include with their offer, the mandatory technical specifications and literature of the equivalent product offered.

**Under:**

**Annex D, Sample Items List**

**3. Sample Items List C – Small Dental Equipment**

**3.1**

**Insert:**

The ultra cleaner must:

- use the ultrasonic cleaning process.
- have a minimum 3 gallon fill capacity.
- have a minimum 3.5 gallon tank capacity.
- have adjustable basket dividers for sorting instruments.
- be equipped with a bezel surrounding the tank.
- hold a minimum of three larger sized or six smaller sized instrument sterilization cassettes.

**Under:****Annex D, Sample Items List****3. Sample Items List C – Small Dental Equipment****3.2****Insert:**

The ultrasonic instrument basket offered must:

- be the largest sized basket compatible with the ultra cleaning unit offered at 3.1.

**Under:****Annex D, Sample Items List****3. Sample Items List C – Small Dental Equipment****3.3****Insert:**

The handpiece must:

- be fiberoptic and autoclavable.
- be water resistant.
- have a minimum 5-hole connection.
- have a conventional chucking system.
- be connected to the controller through a quick disconnect.

**Under:****Annex D, Sample Items List****3. Sample Items List C – Small Dental Equipment****3.4****Insert:**

The curing light must:

- have a 75 watt halogen lamp.
- have a minimum output of 450 mw/cm<sup>2</sup>.
- have an audible tone every 10 seconds and at start and end of cycle.
- have a handpiece with on/off trigger.
- have a 8mm probe with 60 degree angle.
- interchange with an 8mm probe with 90 degree angle.
- interchange with a 13mm straight probe.
- interchange with a 13mm probe with 60 degree angle.

Solicitation No. - N° de l'invitation

EV394-121182/A

Client Ref. No. - N° de réf. du client

EV394-121182

Amd. No. - N° de la modif.

002

File No. - N° du dossier

REG-1-34105

Buyer ID - Id de l'acheteur

reg162

CCC No./N° CCC - FMS No/ N° VME

---

**Under:**

**Annex E, Example Financial Evaluation**

**Step 3**

**Delete:**

Offer #1 and Offer #3 are within 25% of the lowest offer's evaluated price as both offers are below \$4,114.88. Therefore, Offer #1 will be awarded 50% of the estimated value, Offer #2 will be awarded 30% of the estimated value and Offer #3 will be awarded 20% of the estimated value.

**Insert:**

Offer #1 and Offer #3 are within 25% of the lowest offer's evaluated price as both offers are below \$4,114.88. Therefore, Offer #2 will be awarded 50% of the estimated value, Offer #1 will be awarded 30% of the estimated value and Offer #3 will be awarded 20% of the estimated value.