

RETURN BIDS TO:
RETOURNER LES SOUMISSIONS À:
Public Works and Government Services / Travaux
publics et services gouvernementaux
Kingston Procurement
Des Acquisitions Kingston
86 Clarence Street, 2nd floor
Kingston
Ontario
K7L 1X3
Bid Fax: (613) 545-8067

Revision to a Request for a Standing Offer

Révision à une demande d'offre à commandes

Regional Master Standing Offer (RMSO)

Offre à commandes maître régionale (OCMR)

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Offer remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'offre demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address

**Raison sociale et adresse du
fournisseur/de l'entrepreneur**

Issuing Office - Bureau de distribution

Public Works and Government Services / Travaux
publics et services gouvernementaux
Kingston Procurement
Des Acquisitions Kingston
86 Clarence Street, 2nd floor
Kingston
Ontario
K7L 1X3

Title - Sujet BUILDING AUTOMATION REPAIRS	
Solicitation No. - N° de l'invitation E6TOR-11RM07/B	Date 2012-11-19
Client Reference No. - N° de référence du client E6TOR-11-RM07	Amendment No. - N° modif. 001
File No. - N° de dossier KIN-1-36389 (519)	CCC No./N° CCC - FMS No./N° VME
GETS Reference No. - N° de référence de SEAG PW-\$KIN-519-5975	
Date of Original Request for Standing Offer Date de la demande de l'offre à commandes originale 2012-11-06	
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2012-11-29	
Address Enquiries to: - Adresser toutes questions à: Choquette, Herb	Buyer Id - Id de l'acheteur kin519
Telephone No. - N° de téléphone (613) 536-4874 ()	FAX No. - N° de FAX (613) 545-8067
Delivery Required - Livraison exigée	
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction: As stated on the call-up document	
Security - Sécurité This revision does not change the security requirements of the Offer. Cette révision ne change pas les besoins en matière de sécurité de la présente offre.	

Instructions: See Herein

Instructions: Voir aux présentes

Acknowledgement copy required	Yes - Oui	No - Non
Accusé de réception requis	<input type="checkbox"/>	<input type="checkbox"/>
The Offeror hereby acknowledges this revision to its Offer. Le proposant constate, par la présente, cette révision à son offre.		
Signature	Date	
Name and title of person authorized to sign on behalf of offeror. (type or print) Nom et titre de la personne autorisée à signer au nom du proposant. (taper ou écrire en caractères d'imprimerie)		
For the Minister - Pour le Ministre		

Solicitation No. - N° de l'invitation

E6TOR-11RM07/B

Client Ref. No. - N° de réf. du client

E6TOR-11-RM07

Amd. No. - N° de la modif.

001

File No. - N° du dossier

KIN-1-36389

Buyer ID - Id de l'acheteur

kin519

CCC No./N° CCC - FMS No/ N° VME

Bidders' Questions and Responses from Canada

Question 1: Annex B, Part C - Can you explain "Laid down price? Is this the list price? If so perhaps we can provide discount from list prices instead of M.U%. Please clarify.

Response 1: Laid down price is the cost incurred by a supplier to acquire a specific product or service for resale to the government. This includes the supplier's invoice price (less trade discounts), plus any applicable charges for incoming transportation, foreign exchange, customs duty and brokerage, but excludes the Goods and Services Tax and the Harmonized Sales Tax.

Question 2: Annex B Part A - Items A1 to A4 represents the first hour of labour on site and its unit price is per call. However items B1 to B3 represents subsequent hours on site so the unit price should read per hour and not per call. Please clarify.

Response 2: Items B1 to B3 should have been "per hour" and have been changed in the amended Pricing Basis included in this amendment.

Question 3: Could you provide clarification as to which documents (aside from the pricing Annex B) need to be submitted on the closing date that forms part of section I and section II? This is not clear in the documents as there are optional items and description of documents that are not consistent throughout the specification. I guess it would be helpful to list what specific documents are mandatory or optional for each section I and section II (i.e. Health & Safety plan, certifications, clearances, insurance, WSIB, etc.);

Response 3: The only documents that must be provided at the time of tender closing are those stated in the article 1.1.1 Mandatory Technical Criteria of part 4 of the RFSO. In addition to the applicable completed pricing basis the bidder must provide a letter from the applicable controls manufacturer as stated in item "d". All other information may be provided after the bid closing when requested by the Contracting Authority.

Question 4: Selection of sites to service – Each geographical area has a different driving distance from a particular office, i.e. the North Bay area is 1 hour driving from our Sudbury office but the Sault Ste-Marie area is 3 hours from our Sudbury office. Therefore we cannot charge the same "call-in" rate for each of those 2 as an example. It an attempt to justify this we we're proposing to select a pricing basis sheet (Annex B) for each circled site even if all of the site uses the same product manufacturer. Does this make sense?

Response 4: Yes, that is the intention of the instructions "The Offeror may copy these pages as required if they are submitting offers with different pricing."

Question 5: For the call-in unit prices – The travel time to get to the site should be included in the first productive hour. Is the travel time to return back to the area office to be included in the first hour of productive time too? i.e. a site that's 3 hours away would need to have 6 hours of travel time and the first productive hour?

Response 5: The call in unit price includes travel to and from the work site and one hour of productive on-site labour. In your example the call in would include 6 hours of travel time and the first productive hour of on-site labour.

Question 6: On page 26 of 46 item 6, subset IV) reads "The contractor shall maintain a stock of replacement parts in service vehicle in sufficient quantity to ensure the serviceability of the units and equipment. The contractor will not charge time used to pick up parts not stocked on the service vehicle" It's unreasonable to ensure that each vehicle has every inventory part available for each of the sites. There are too many serviceable parts to have in every vehicle. If a part is not in the service vehicle at the time of the call then perhaps the client is willing to pay a separate cost which can be included in the annex pricing to have the inventory part shipped via courier to the site on the same day that it's required. Should a part only be delivered the next or in a few days because the part needs to be ordered then

Standing Offer No. - N° de l'offre
E6TOR-11RM07/B
Client Ref. No. - N° de réf. du client
E6TOR-11-RM07

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001
File No. - N° du dossier
KIN-1-36389

Buyer ID - Id de l'acheteur
kin519
CCC No./N° CCC - FMS No/ N° VME

perhaps the client can agree to have the part delivered with our service vehicle on another day that the technician goes back to the site. Please comment.

Response 6: The clause will remain unchanged. Canada will not pay the contractor for extra travel to deliver parts that are not stocked in their service vehicle.

Question 7: On page 26 of 46 item 7, subset IV) reads "Upon completion of the work, the contractor must provide the project authority with one hard copy and one electronic copy of the updated as-built drawings for the control system". Should there be a need to provide new or modified as-built drawings for a particular site there should be a line item in Annex B for the cost of an hourly rate for "as-built drawings or engineering". Also if there are no as-built drawings already in existence do we produce as-built drawings for the client from scratch? Please provide clarification.

Response 7: This clause only applies to when the contractor changes the control system so that the current as built drawings are not accurate or when the contractor installs a new control system. When the contractor replaces a part with the same or equivalent part then new as-built drawings are not required. If Canada does not have as built drawing for a control system the contractor is not responsible for providing new as-built drawings at no extra charge.

Question 8: On page 14 of 46 it states the Standing offer authority but does not indicate the city. What is the city? And what is the address that the tender responses need to be delivered to? On page 1 of 3 of the "request for standing offer" under DELIVERY REQUIRED it refers to "see herein".

The Standing Offer Authority is located in Kingston, Ontario. The tender responses must be delivered or faxed to the Bid Receiving Unit listed on page 1 of the Request for Standing Offer. The Bid Receiving Unit is located at 86 Clarence St. Kingston, Ontario K7L 1X3. The Bid Receiving fax is (613) 545-8067. The delivery required address and the Project Authority will be specified on the individual call ups.

**Annex "B", BASIS OF PAYMENT:
Delete Pricing Basis "A", "B", "C" & "D" and replace with the following**

Pricing Basis "A" Service to Reliable Controls Systems

The Offeror must indicate which of the following geographic areas their pricing applies to by circling the area in the table below or inserting the name in the space below. The Offeror may copy these pages as required if they are submitting offers with different pricing.

Geographic Areas that service is offered:

High Usage Areas	Low Usage Areas		Low Usage Areas
Kingston	Brockville		Kitchener
Trenton & Belleville	Windsor;		Gravenhurst
Petawawa	Niagara Falls		London
Campbellford	Cornwall		Peterborough
Borden; and	Coburg	Sault Ste.	Sudbury, and
Greater Toronto Area	North Bay	Hamilton	French River Dam adjacent to the Dokis reserve

ITEM	Offer for Service on Reliable Controls Systems Description	Estimated Usage per year	Unit Price Year One	Unit Price Year Two
A 1	Service Call during Regular hours			
a).	Controls Technician	30 call-ins	\$ _____ /call	\$ _____ /call
b).	Controls Journeyman Fitter	20 call-ins	\$ _____ /call	\$ _____ /call
c).	Controls Computer Technician	100 call-ins	\$ _____ /call	\$ _____ /call
d).	Controls Electrician	20 call-ins	\$ _____ /call	\$ _____ /call
e).	Controls trades helper	50 call-ins	\$ _____ /call	\$ _____ /call
A 2	Urgent Service Call during Regular hours			
a).	Controls Technician	3 call-ins	\$ _____ /call	\$ _____ /call
b).	Controls Journeyman Fitter	2 call-ins	\$ _____ /call	\$ _____ /call
c).	Controls Computer Technician	10 call-ins	\$ _____ /call	\$ _____ /call
d).	Controls Electrician	2 call-ins	\$ _____ /call	\$ _____ /call
e).	Controls trades helper	5 call-ins	\$ _____ /call	\$ _____ /call
A3	Urgent Service Call outside regular working hours, Monday to Friday			
a).	Controls Technician	3 call-ins	\$ _____ /call	\$ _____ /call
b).	Controls Journeyman Fitter	2 call-ins	\$ _____ /call	\$ _____ /call
c).	Controls Computer Technician	10 call-ins	\$ _____ /call	\$ _____ /call
d).	Controls Electrician	2 call-ins	\$ _____ /call	\$ _____ /call
e).	Controls trades helper	5 call-ins	\$ _____ /call	\$ _____ /call

ITEM	Offer for Service on Reliable Controls Systems Description	Estimated Usage per year	Unit Price Year One	Unit Price Year Two
A4.	Urgent Service Call Saturdays, Sundays and Statutory Holidays			
a).	Controls Technician	3 call-ins	\$ _____/call	\$ _____/call
b).	Controls Journeyman Fitter	2 call-ins	\$ _____/call	\$ _____/call
c).	Controls Computer Technician	10 call-ins	\$ _____/call	\$ _____/call
d).	Controls Electrician	2 call-ins	\$ _____/call	\$ _____/call
e).	Controls trades helper	5 call-ins	\$ _____/call	\$ _____/call
B 1.	Labour during Regular hours			
a).	Controls Technician	120 hours	\$ _____/hour	\$ _____/hour
b).	Controls Journeyman Fitter	80 hours	\$ _____/hour	\$ _____/hour
c).	Controls Computer Technician	400 hours	\$ _____/hour	\$ _____/hour
d).	Controls Electrician	80 hours	\$ _____/hour	\$ _____/hour
e).	Controls trades helper	200 hours	\$ _____/hour	\$ _____/hour
B2.	Labour outside regular working hours, Monday to Friday			
a).	Controls Technician	12 hours	\$ _____/hour	\$ _____/hour
b).	Controls Journeyman Fitter	8 hours	\$ _____/hour	\$ _____/hour
c).	Controls Computer Technician	40 hours	\$ _____/hour	\$ _____/hour
d).	Controls Electrician	8 hours	\$ _____/hour	\$ _____/hour
e).	Controls trades helper	20 hours	\$ _____/hour	\$ _____/hour
B 3.	Labour Saturdays, Sundays and Statutory Holidays			
a).	Controls Technician	12 hours	\$ _____/hour	\$ _____/hour
b).	Controls Journeyman Fitter	8 hours	\$ _____/hour	\$ _____/hour
c).	Controls Computer Technician	40 hours	\$ _____/hour	\$ _____/hour
d).	Controls Electrician	8 hours	\$ _____/hour	\$ _____/hour
e).	Controls trades helper	20 hours	\$ _____/hour	\$ _____/hour
C 1.	Parts and Materials.			
a).	Markup from laid down price of parts or materials	\$60,000	_____ %	_____ %

Pricing Basis “B” for Service on Invensys Controls

The Offeror must indicate which of the following geographic areas their pricing applies to by circling the area in the table below or inserting the name in the space below. The Offeror may copy these pages as required if they are submitting offers with different pricing.

Geographic Areas that service is offered: _____

High Usage Areas	Low Usage Areas		Low Usage Areas
Kingston	Brockville		Kitchener
Trenton & Belleville	Windsor;		Gravenhurst
Petawawa	Niagara Falls		London
Campbellford	Cornwall		Peterborough
Borden; and	Coburg	Sault Ste. Marie	Sudbury, and
Greater Toronto Area	North Bay	Hamilton	French River Dam adjacent to the Dokis reserve

For Service on Invensys Control Systems		Estimated	Unit Price	Unit Price
ITEM	Description	Usage per	Year One	Year Two
		year		
A 1	Service Call during Regular hours			
a).	Controls Technician	30 call-ins	\$ _____ /call	\$ _____ /call
b).	Controls Journeyman Fitter	20 call-ins	\$ _____ /call	\$ _____ /call
c).	Controls Computer Technician	100 call-ins	\$ _____ /call	\$ _____ /call
d).	Controls Electrician	20 call-ins	\$ _____ /call	\$ _____ /call
e).	Controls trades helper	50 call-ins	\$ _____ /call	\$ _____ /call
A 2	Urgent Service Call during Regular hours			
a).	Controls Technician	3 call-ins	\$ _____ /call	\$ _____ /call
b).	Controls Journeyman Fitter	2 call-ins	\$ _____ /call	\$ _____ /call
c).	Controls Computer Technician	10 call-ins	\$ _____ /call	\$ _____ /call
d).	Controls Electrician	2 call-ins	\$ _____ /call	\$ _____ /call
e).	Controls trades helper	5 call-ins	\$ _____ /call	\$ _____ /call
A3	Urgent Service Call outside regular working hours, Monday to Friday			
a).	Controls Technician	3 call-ins	\$ _____ /call	\$ _____ /call
b).	Controls Journeyman Fitter	2 call-ins	\$ _____ /call	\$ _____ /call
c).	Controls Computer Technician	10 call-ins	\$ _____ /call	\$ _____ /call
d).	Controls Electrician	2 call-ins	\$ _____ /call	\$ _____ /call
e).	Controls trades helper	5 call-ins	\$ _____ /call	\$ _____ /call

ITEM	For Service on Invensys Control Systems Description	Estimated Usage per year	Unit Price Year One	Unit Price Year Two
A4.	Urgent Service Call Saturdays, Sundays and Statutory Holidays			
a).	Controls Technician	3 call-ins	\$ _____/call	\$ _____/call
b).	Controls Journeyman Fitter	2 call-ins	\$ _____/call	\$ _____/call
c).	Controls Computer Technician	10 call-ins	\$ _____/call	\$ _____/call
d).	Controls Electrician	2 call-ins	\$ _____/call	\$ _____/call
e).	Controls trades helper	5 call-ins	\$ _____/call	\$ _____/call
B 1.	Labour during Regular hours			
a).	Controls Technician	120 hours	\$ _____/hour	\$ _____/hour
b).	Controls Journeyman Fitter	80 hours	\$ _____/hour	\$ _____/hour
c).	Controls Computer Technician	400 hours	\$ _____/hour	\$ _____/hour
d).	Controls Electrician	80 hours	\$ _____/hour	\$ _____/hour
e).	Controls trades helper	200 hours	\$ _____/hour	\$ _____/hour
B2.	Labour outside regular working hours, Monday to Friday			
a).	Controls Technician	12 hours	\$ _____/hour	\$ _____/hour
b).	Controls Journeyman Fitter	8 hours	\$ _____/hour	\$ _____/hour
c).	Controls Computer Technician	40 hours	\$ _____/hour	\$ _____/hour
d).	Controls Electrician	8 hours	\$ _____/hour	\$ _____/hour
e).	Controls trades helper	20 hours	\$ _____/hour	\$ _____/hour
B 3.	Labour Saturdays, Sundays and Statutory Holidays			
a).	Controls Technician	12 hours	\$ _____/hour	\$ _____/hour
b).	Controls Journeyman Fitter	8 hours	\$ _____/hour	\$ _____/hour
c).	Controls Computer Technician	40 hours	\$ _____/hour	\$ _____/hour
d).	Controls Electrician	8 hours	\$ _____/hour	\$ _____/hour
e).	Controls trades helper	20 hours	\$ _____/hour	\$ _____/hour
C 1.	Parts and Materials.			
a).	Markup from laid down price of parts or materials	\$60,000	_____ %	_____ %

Pricing Basis “C” for Service on Johnson Controls

The Offeror must indicate which of the following geographic areas their pricing applies to by circling the area in the table below or inserting the name in the space below. The Offeror may copy these pages as required if they are submitting offers with different pricing.

Geographic Areas that service is offered: _____

High Usage Areas	Low Usage Areas	Low Usage Areas
		Kitchener
	Windsor;	Gravenhurst
	Niagara Falls	London
Petawawa	Cornwall	Hamilton
Borden; and	Sault Ste. Marie	Sudbury, and
Greater Toronto Area	North Bay	French River Dam adjacent to the Dokis reserve

For Service on Johnson Control Systems		Estimated	Unit Price	Unit Price
ITEM	Description	Usage per year	Year One	Year Two
A 1	Service Call during Regular hours			
a).	Controls Technician	30 call-ins	\$ _____ /call	\$ _____ /call
b).	Controls Journeyman Fitter	20 call-ins	\$ _____ /call	\$ _____ /call
c).	Controls Computer Technician	100 call-ins	\$ _____ /call	\$ _____ /call
d).	Controls Electrician	20 call-ins	\$ _____ /call	\$ _____ /call
e).	Controls trades helper	50 call-ins	\$ _____ /call	\$ _____ /call
A 2	Urgent Service Call during Regular hours			
a).	Controls Technician	3 call-ins	\$ _____ /call	\$ _____ /call
b).	Controls Journeyman Fitter	2 call-ins	\$ _____ /call	\$ _____ /call
c).	Controls Computer Technician	10 call-ins	\$ _____ /call	\$ _____ /call
d).	Controls Electrician	2 call-ins	\$ _____ /call	\$ _____ /call
e).	Controls trades helper	5 call-ins	\$ _____ /call	\$ _____ /call
A3	Urgent Service Call outside regular working hours, Monday to Friday			
a).	Controls Technician	3 call-ins	\$ _____ /call	\$ _____ /call
b).	Controls Journeyman Fitter	2 call-ins	\$ _____ /call	\$ _____ /call
c).	Controls Computer Technician	10 call-ins	\$ _____ /call	\$ _____ /call
d).	Controls Electrician	2 call-ins	\$ _____ /call	\$ _____ /call
e).	Controls trades helper	5 call-ins	\$ _____ /call	\$ _____ /call

ITEM	For Service on Johnson Control Systems Description	Estimated Usage per year	Unit Price Year One	Unit Price Year Two
A4.	Urgent Service Call Saturdays, Sundays and Statutory Holidays			
a).	Controls Technician	3 call-ins	\$ _____/call	\$ _____/call
b).	Controls Journeyman Fitter	2 call-ins	\$ _____/call	\$ _____/call
c).	Controls Computer Technician	10 call-ins	\$ _____/call	\$ _____/call
d).	Controls Electrician	2 call-ins	\$ _____/call	\$ _____/call
e).	Controls trades helper	5 call-ins	\$ _____/call	\$ _____/call
B 1.	Labour during Regular hours			
a).	Controls Technician	120 hours	\$ _____/hour	\$ _____/hour
b).	Controls Journeyman Fitter	80 hours	\$ _____/hour	\$ _____/hour
c).	Controls Computer Technician	400 hours	\$ _____/hour	\$ _____/hour
d).	Controls Electrician	80 hours	\$ _____/hour	\$ _____/hour
e).	Controls trades helper	200 hours	\$ _____/hour	\$ _____/hour
B2.	Labour outside regular working hours, Monday to Friday			
a).	Controls Technician	12 hours	\$ _____/hour	\$ _____/hour
b).	Controls Journeyman Fitter	8 hours	\$ _____/hour	\$ _____/hour
c).	Controls Computer Technician	40 hours	\$ _____/hour	\$ _____/hour
d).	Controls Electrician	8 hours	\$ _____/hour	\$ _____/hour
e).	Controls trades helper	20 hours	\$ _____/hour	\$ _____/hour
B 3.	Labour Saturdays, Sundays and Statutory Holidays			
a).	Controls Technician	12 hours	\$ _____/hour	\$ _____/hour
b).	Controls Journeyman Fitter	8 hours	\$ _____/hour	\$ _____/hour
c).	Controls Computer Technician	40 hours	\$ _____/hour	\$ _____/hour
d).	Controls Electrician	8 hours	\$ _____/hour	\$ _____/hour
e).	Controls trades helper	20 hours	\$ _____/hour	\$ _____/hour
C 1.	Parts and Materials.			
a).	Markup from laid down price of parts or materials	\$60,000	_____ %	_____ %

Pricing Basis “D” for Service on Delta Controls

The Offeror must indicate which of the following geographic areas their pricing applies to by circling the area in the table below or inserting the name in the space below. The Offeror may copy these pages as required if they are submitting offers with different pricing.

Geographic Areas that service is offered: _____

High Usage Areas	Low Usage Areas		Low Usage Areas	
North Bay	Windsor;	Coburg	Gravenhurst	Kitchener
Petawawa	Niagara Falls		London	
Campbellford	Cornwall		Hamilton	
Borden; and	Sault Ste. Marie		Sudbury, and	
Greater Toronto Area	Peterborough		French River Dam adjacent to the Dokis reserve	

For Service on Delta Control Systems		Estimated	Unit Price	Unit Price
ITEM	Description	Usage per	Year One	Year Two
		year		
A 1	Service Call during Regular hours			
a).	Controls Technician	30 call-ins	\$ _____ /call	\$ _____ /call
b).	Controls Journeyman Fitter	20 call-ins	\$ _____ /call	\$ _____ /call
c).	Controls Computer Technician	100 call-ins	\$ _____ /call	\$ _____ /call
d).	Controls Electrician	20 call-ins	\$ _____ /call	\$ _____ /call
e).	Controls trades helper	50 call-ins	\$ _____ /call	\$ _____ /call
A 2	Urgent Service Call during Regular hours			
a).	Controls Technician	3 call-ins	\$ _____ /call	\$ _____ /call
b).	Controls Journeyman Fitter	2 call-ins	\$ _____ /call	\$ _____ /call
c).	Controls Computer Technician	10 call-ins	\$ _____ /call	\$ _____ /call
d).	Controls Electrician	2 call-ins	\$ _____ /call	\$ _____ /call
e).	Controls trades helper	5 call-ins	\$ _____ /call	\$ _____ /call
A3	Urgent Service Call outside regular working hours, Monday to Friday			
a).	Controls Technician	3 call-ins	\$ _____ /call	\$ _____ /call
b).	Controls Journeyman Fitter	2 call-ins	\$ _____ /call	\$ _____ /call
c).	Controls Computer Technician	10 call-ins	\$ _____ /call	\$ _____ /call
d).	Controls Electrician	2 call-ins	\$ _____ /call	\$ _____ /call
e).	Controls trades helper	5 call-ins	\$ _____ /call	\$ _____ /call

ITEM	For Service on Delta Control Systems Description	Estimated Usage per year	Unit Price Year One	Unit Price Year Two
A4.	Urgent Service Call Saturdays, Sundays and Statutory Holidays			
a).	Controls Technician	3 call-ins	\$ _____/call	\$ _____/call
b).	Controls Journeyman Fitter	2 call-ins	\$ _____/call	\$ _____/call
c).	Controls Computer Technician	10 call-ins	\$ _____/call	\$ _____/call
d).	Controls Electrician	2 call-ins	\$ _____/call	\$ _____/call
e).	Controls trades helper	5 call-ins	\$ _____/call	\$ _____/call
B 1.	Labour during Regular hours			
a).	Controls Technician	120 hours	\$ _____/hour	\$ _____/hour
b).	Controls Journeyman Fitter	80 hours	\$ _____/hour	\$ _____/hour
c).	Controls Computer Technician	400 hours	\$ _____/hour	\$ _____/hour
d).	Controls Electrician	80 hours	\$ _____/hour	\$ _____/hour
e).	Controls trades helper	200 hours	\$ _____/hour	\$ _____/hour
B2.	Labour outside regular working hours, Monday to Friday			
a).	Controls Technician	12 hours	\$ _____/hour	\$ _____/hour
b).	Controls Journeyman Fitter	8 hours	\$ _____/hour	\$ _____/hour
c).	Controls Computer Technician	40 hours	\$ _____/hour	\$ _____/hour
d).	Controls Electrician	8 hours	\$ _____/hour	\$ _____/hour
e).	Controls trades helper	20 hours	\$ _____/hour	\$ _____/hour
B 3.	Labour Saturdays, Sundays and Statutory Holidays			
a).	Controls Technician	12 hours	\$ _____/hour	\$ _____/hour
b).	Controls Journeyman Fitter	8 hours	\$ _____/hour	\$ _____/hour
c).	Controls Computer Technician	40 hours	\$ _____/hour	\$ _____/hour
d).	Controls Electrician	8 hours	\$ _____/hour	\$ _____/hour
e).	Controls trades helper	20 hours	\$ _____/hour	\$ _____/hour
C 1.	Parts and Materials.			
a).	Markup from laid down price of parts or materials	\$60,000	_____ %	_____ %