



RETURN BIDS TO:
RETOURNER LES SOUMISSIONS À:
Bid Receiving - PWGSC / Réception des
soumissions - TPSGC
11 Laurier St. / 11, rue Laurier
Place du Portage, Phase III
Core 0A1 / Noyau 0A1
Gatineau, Québec K1A 0S5
Bid Fax: (819) 997-9776

REQUEST FOR PROPOSAL
DEMANDE DE PROPOSITION

**Proposal To: Public Works and Government
Services Canada**

We hereby offer to sell to Her Majesty the Queen in right of Canada, in accordance with the terms and conditions set out herein, referred to herein or attached hereto, the goods, services, and construction listed herein and on any attached sheets at the price(s) set out therefor.

**Proposition aux: Travaux Publics et Services
Gouvernementaux Canada**

Nous offrons par la présente de vendre à Sa Majesté la Reine du chef du Canada, aux conditions énoncées ou incluses par référence dans la présente et aux annexes ci-jointes, les biens, services et construction énumérés ici sur toute feuille ci-annexée, au(x) prix indiqué(s).

Comments - Commentaires

Title - Sujet ACCOMMODATIONS IN MARIETTA	
Solicitation No. - N° de l'invitation W8475-135209/A	Date 2012-05-31
Client Reference No. - N° de référence du client W8475-135209	
GETS Reference No. - N° de référence de SEAG PW-\$\$LP-003-60608	
File No. - N° de dossier lp003.W8475-135209	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2012-06-14	
Time Zone Fuseau horaire Eastern Daylight Saving Time EDT	
F.O.B. - F.A.B. Specified Herein - Précisé dans les présentes	
Plant-Usine: <input type="checkbox"/> Destination: <input type="checkbox"/> Other-Autre: <input checked="" type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Tremblay, Jacynthe	Buyer Id - Id de l'acheteur lp003
Telephone No. - N° de téléphone (819) 934-0768 ()	FAX No. - N° de FAX (819) 956-4944
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction: Specified Herein Précisé dans les présentes	

Instructions: See Herein

Instructions: Voir aux présentes

Vendor/Firm Name and Address
**Raison sociale et adresse du
fournisseur/de l'entrepreneur**

Issuing Office - Bureau de distribution

Travel Procurement Services Division/Division des services
d'approvisionnement en voyage
Place due Portage, Phase III, 7B3
Portage III 7B3
11, rue Laurier/11 Laurier St.
Gatineau
Québec
K1A 0S5

Delivery Required - Livraison exigée See Herein	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

REQUEST FOR PROPOSAL

EXTENDED STAY ACCOMMODATION SERVICES FOR THE DEPARTMENT OF NATIONAL DEFENCE (DND) IN MARIETTA, GEORGIA (GA)

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PART 1 - GENERAL INFORMATION**1. Security Requirement**

There is no security requirement associated with the requirement.

2. Statement of Requirement

The Department of National Defence (DND) has a requirement for extended stay accommodation in the form of one (1) bedroom suite with one (1) washroom in Marietta GA, for a period of 13 months from 2012-07-09 until 2013-07-19 based on daily rental as described in Annex A – Statement of Requirement (SOR). Accommodations provided must be located within fifteen (15) miles radius and bounded by Interstate 75 to the East and Interstate 285 to the South, of the training facilities which are located at Lockheed Martin Aeronautics Co., Dobbins AFB, 86 South Cobb Dr., Marietta GA 30060

Boundaries to be added**3. Debriefings**

After contract award, bidders may request a debriefing on the results of the bid solicitation process. Bidders should make the request to the Contracting Authority within 15 working days of receipt of the results of the bid solicitation process. The debriefing may be in writing, by telephone or in person.

PART 2 - BIDDER INSTRUCTIONS**1. Standard Instructions, Clauses and Conditions**

All instructions, clauses and conditions identified in the bid solicitation by number, date and title are set out in the *Standard Acquisition Clauses and Conditions* (<http://ccua-sacc.tpsgc-pwgsc.gc.ca/pub/acho-eng.jsp>) Manual issued by Public Works and Government Services Canada.

Bidders who submit a bid agree to be bound by the instructions, clauses and conditions of the bid solicitation and accept the clauses and conditions of the resulting contract.

The 2003 (2012-03-02) Standard Instructions - Goods or Services - Competitive Requirements, are incorporated by reference into and form part of the bid solicitation.

1.1 Subsection 5.4 of 2003, Standard Instructions - Goods or Services - Competitive Requirements, is amended as follows:

Delete: sixty (60) days
Insert: ninety (90) days

2. Submission of Bids

Bids must be submitted only to Public Works and Government Services Canada (PWGSC) Bid Receiving Unit by the date, time and place indicated on page 1 of the bid solicitation.

2.1 Transmission by Facsimile

The only acceptable facsimile number for responses to bid solicitations issued by PWGSC headquarters is 819-997-9776. Refer to the 2003 (2012-03-02) Standard Instructions - Goods or Services - Competitive Requirements, Section 08 - Transmission by Facsimile.

3. Enquiries - Bid Solicitation

All enquiries must be submitted in writing to the Contracting Authority no later than two (2) calendar days before the bid closing date. Enquiries received after that time may not be answered.

Bidders should reference as accurately as possible the numbered item of the bid solicitation to which the enquiry relates. Care should be taken by bidders to explain each question in sufficient detail in order to enable Canada to provide an accurate answer. Technical enquiries that are of a proprietary nature must be clearly marked "proprietary" at each relevant item. Items identified as "proprietary" will be treated as such except where Canada determines that the enquiry is not of a proprietary nature. Canada may edit the questions or may request that the Bidder do so, so that the proprietary nature of the question is eliminated, and the enquiry can be answered with copies to all bidders. Enquiries not submitted in a form that can be distributed to all bidders may not be answered by Canada.

4. Applicable Laws

Any resulting contract must be interpreted and governed, and the relations between the parties determined, by the laws in force in Quebec.

Bidders may, at their discretion, substitute the applicable laws of a Canadian province or territory of their choice without affecting the validity of their bid, by deleting the name of the Canadian province or territory specified and inserting the name of the Canadian province or territory of their choice. If no change is made, it acknowledges that the applicable laws specified are acceptable to the bidders.

PART 3 - BID PREPARATION INSTRUCTIONS

1. Bid Preparation Instructions

Canada requests that bidders provide their bid in separately bound sections as follows:

Section I: Technical Bid (one hard copy)

Section II: Financial Bid (one hard copy)

Prices must appear in the financial bid only. No prices must be indicated in any other section of the bid.

Canada requests that bidders follow the format instructions described below in the preparation of their bid:

- (a) use 8.5 x 11 inch (216 mm x 279 mm) paper;
- (b) use a numbering system that corresponds to the bid solicitation.

Section I: Technical Bid

In their technical bid, bidders should explain and demonstrate how they propose to meet the requirements and how they will carry out the Requirement.

Section II: Financial Bid

Bidders must submit their financial bid in accordance with Basis of Payment - Annex C. The total amount of Goods and Services Tax (GST) or Harmonized Sales Tax (HST) must be shown separately, if applicable.

PART 4 - EVALUATION PROCEDURES AND BASIS OF SELECTION**1. Evaluation Procedures**

- (a) Bids will be assessed in accordance with the entire requirement of the bid solicitation including the technical and financial evaluation criteria.
- (b) An evaluation team composed of representatives of Canada will evaluate the bids.

1.1 Technical Evaluation**1.1 Technical Evaluation****1.1.1 Mandatory Technical Criteria**

Bidders are required to comply with all the mandatory criteria below to be considered responsive, a bid must meet all of the mandatory requirements of this bid solicitation. Bidders that submit proposals that are determined to be non-responsive will receive no further consideration.

M.1 Bidders property must be located on any of the following roads as they connect as follows, or inside the boundary as follows:

Accommodations provided must be located within fifteen (15) miles radius and bounded by Interstate 75 to the East and Interstate 285 to the South, of the training facilities which are located at Lockheed Martin Aeronautics Co., Dobbins AFB, 86 South Cobb Dr., Marietta GA 30060

The geographic area boundaries will be measured using Google Maps.

M.2 Accommodations must include all services required at Annex A - Statement of Requirement 3.3

Financial Evaluation

Responsive bids will be evaluated based on prices submitted in Annex C - Basis of Payment.

2. Basis of Selection

A bid must comply with all requirements of the bid solicitation to be declared responsive. The responsive bid with the lowest evaluated price will be recommended for award of a contract.

PART 5 - RESULTING CONTRACT CLAUSES

1. Security Requirement

There is no security requirement associated with the requirement.

2. Statement of Requirement

The Contractor must provide the services described at Annex A - Requirement.

3. Standard Clauses and Conditions

All clauses and conditions identified in the Contract by number, date and title are set out in the *Standard Acquisition Clauses and Conditions* (<http://ccua-sacc.tpsgc-pwgsc.gc.ca/pub/acho-eng.jsp>) Manual issued by Public Works and Government Services Canada.

3.1 General Conditions

2010C (2012-03-02) General Conditions - Services (Medium Complexity) apply to and form part of the Contract.

4. Term of Contract

4.1 Period of the Contract

The period of the Contract is from date of Contract to 19 July 2013, inclusive. Rooms are required from 09 July 2012 to 19 July 2013.

5. Authorities

5.1 Contracting Authority

The Contracting Authority for the Contract is:

Jacynthe Tremblay
Supply Specialist
Public Works and Government Services Canada
Traffic Management Directorate
Travel Procurement Services Division - LP
11 Laurier Street, 6B3-37
Gatineau QC K1A 0S5

Telephone: 819-934-0768

Facsimile: 819-956-4944

E-mail address: jacynthe.tremblay@tpsgc-pwgsc.gc.ca

The Contracting Authority is responsible for the management of the Contract and any changes to the Contract must be authorized in writing by the Contracting Authority. The Contractor must not perform work in excess of or outside the scope of the Contract based on verbal or written requests or instructions from anybody other than the Contracting Authority.

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5.2 Procurement Authority

The Procurement Authority for the Contract is:

To be inserted at the issuance of the Contract

Name: _____
(Title) _____
(Organization) _____

Telephone: ____ - ____ - ____

Facsimile: ____ - ____ - ____

E-mail: _____ .

The Procurement Authority is the representative of the department or agency for whom the Work is being carried out under the Contract. The Procurement Authority is responsible for the implementation of tools and processes required for the administration of the Contract. The Contractor may discuss administrative matters identified in the Contract with the Procurement Authority however the Procurement Authority has no authority to authorize changes to the scope of the Work. Changes to the scope of Work can only be made through a contract amendment issued by the Contracting Authority.

6. Payment

6.1 Basis of Payment

In consideration of the Contractor satisfactorily completing all of its obligations under the Contract, the Contractor will be paid firm unit prices, as specified in Annex C, Basis of Payment.

Canada will not pay the Contractor for any design changes, modifications or interpretations of the Work, unless they have been approved, in writing, by the Contracting Authority before their incorporation into the Work.

6.2 Taxes - Foreign-based Contractor

Unless specified otherwise in the Contract, the price includes no amount for any federal excise tax, state or local sales or use tax, or any other tax of a similar nature, or any Canadian tax whatsoever. The price, however, includes all other taxes. If the Work is normally subject to federal excise tax, Canada will, upon request, provide the Contractor a certificate of exemption from such federal excise tax in the form prescribed by the federal regulations.

6.3 Method of Payment

6.3.1 Monthly Payment

Canada will pay the Contractor on a monthly basis for work performed during the month covered by the invoice in accordance with the payment provisions of the Contract if:

(a) an accurate and complete invoice and any other documents required by the Contract have been submitted in accordance with the invoicing instructions provided in the Contract;

- (b) all such documents have been verified by Canada;
- (c) the Work performed has been accepted by Canada.

7. Invoicing Instructions

1. The Contractor must submit invoices in accordance with the section entitled "Invoice Submission" of the general conditions. Invoices cannot be submitted until all work identified in the invoice is completed.

7.2 Invoices must be distributed as follows:

a) The original and one (1) copy must be forwarded to the following address for certification and payment:

To be inserted at the issuance of the Contract

b) One (1) copy must be forwarded to the Contracting Authority.

Note: The invoice for the accommodations rental will be sent to Canada; any other personal expenses e.g. telephone calls, pay movies incurred by the CF personnel will be charged to the individual who incurred that expense.

8. Applicable Laws

The Contract must be interpreted and governed, and the relations between the parties determined, by the laws in force in Quebec.

9. Priority of Documents

If there is a discrepancy between the wording of any documents that appear on the list, the wording of the document that first appears on the list has priority over the wording of any document that subsequently appears on the list.

- a) the Articles of Agreement;
- b) 2003 (2012-03-02), Standard Instructions Goods or Services - Competitive Requirements;
- c) 2010C (2012-03-02) General Conditions - Services (Medium Complexity);
- d) all the annexes;
- e) the Contractor's bid dated _____

10. Insurance Requirements

The Contractor must comply with the insurance requirements specified in Annex D. The Contractor must maintain the required insurance coverage for the duration of the Contract. Compliance with the insurance requirements does not release the Contractor from or reduce its liability under the Contract.

The Contractor is responsible for deciding if additional insurance coverage is necessary to fulfill its obligation under the Contract and to ensure compliance with any applicable law. Any additional insurance coverage is at the Contractor's expense, and for its own benefit and protection.

The Contractor must forward to the Contracting Authority within ten (10) days after the date of award of the Contract, a Certificate of Insurance evidencing the insurance coverage and confirming that the insurance policy complying with the requirements is in force. Coverage must be placed with an Insurer

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licensed to carry out business in Canada. The Contractor must, if requested by the Contracting Authority, forward to Canada a certified true copy of all applicable insurance policies.

11. Renovations

The Contractor agrees to give 30 days notice of any construction or remodeling to be performed in the property, which might interfere with the participants' safety and/or comfort. In such case, Canada may terminate the contract at any time without liability or cancellation fees. If Canada elects to terminate this contract in accordance with this provision, the Contractor must, if requested by Canada, use its best effort to assist Canada in locating an alternate accommodation establishment with comparable facilities at a comparable price and to offset additional costs incurred by Canada in order that it can relocate.

ANNEX A -**STATEMENT OF REQUIREMENT****1. Background**

The Government of Canada has purchased seventeen (17) C-130J aircraft. In order to effectively use the aircraft, a rigorous training plan for CF personnel has been established at Dobbins Air Force Base (AFB) in Marietta, GA.

2. Terminology

Department of National Defence of Canada (DND)
Canadian Forces (CF)
United States of America (USA)
Air Force Base (AFB)

3. Requirement

3.1 The Contractor will provide accommodation services to CF personnel starting 2012-July-09 and ending 2013-July-13.

3.2 Location

Accommodations provided must be located within fifteen (15) miles radius and bounded by Interstate 75 to the East and Interstate 285 to the South, of the training facilities which are located at Lockheed Martin Aeronautics Co., Dobbins AFB, 86 South Cobb Dr., Marietta GA 30060

3.3 Required Services

The Contractor will provide CF personnel with the following services:

- a. Fully furnished accommodations as one (1) bedroom suite with one (1) washroom
- b. Fully equipped kitchen to include full refrigerator, stove-top, oven, microwave, dishwasher, pots/pans/dishes/cutlery, toaster, kettle and coffee maker;
- c. Separate living, dining and sleeping areas
- d. One (1) parking space per unit adjacent to accommodation;
- e. Air conditioning;
- f. Access to full fitness facilities (on or off-site within 5 miles);
- g. In-unit high speed internet access;
- h. In-unit telephone service;
- i. On-site laundry;
- j. Cable or satellite television service;
- k. Weekly cleaning service with linen change;
- l. Ironing board and iron in-suite;
- m. Provision of hot buffet style breakfast with a selection of cold and hot cereals and fresh fruit;

4. Safe, Clean and Comfortable

As a minimum, rates must be for the provision of safe, clean and comfortable accommodation.

5. On-site Visit:

Canada shall conduct an on-site inspection as part of the bid evaluation. A minimum of 72 hours notice will be provided to the potential Extended Stay provider.

6. Constraints

The training schedule is dependent on the training availability at Dobbins AFB. Therefore, precise training schedules and an exact accommodations schedule cannot be determined at this time. Extended Stay Provider shall be flexible to changes in course dates and personnel with a minimum of 15 days prior to check-in.

The following outlines the immediate unit requirements although it is not a complete list. Course dates are still to be confirmed, and are based on training availability at Dobbins Air Force Base between 09 July 2012 and 19 July 2013, and are subject to change. Course durations vary based on the type of course. Course duration can vary from 3 weeks to 6 months. For this reason, the number of units required shall vary from month to month. All numbers below are estimates; the required services and the actual numbers will be confirmed by Canada 45 days prior the course start

Guaranteed Rooms: Canada will guaranteed the payment of 4,990 room nights which represents 75% of the estimated quantities stipulated below.

Dates	# of Units	# of Nights	# of Room nights
9 Jul 12 – 14 Sep 12	16	67	1,072
6 Aug 12 – 17 Aug 12	4	11	44
6 Aug 12 – 21 Sep 12	8	46	368
24 Sep 12 – 12 Oct 12	10	18	180
1 Oct 12 – 11 Dec 12	20	71	1,420
15 Oct 12 – 26 Oct 12	10	11	110
7 Jan 13 – 22 Feb 13	8	46	368
7 Jan 13 – 15 Mar 13	16	67	1,072
14 Jan 13 – 25 Jan 13	4	11	44
11 Mar 13 – 29 Mar 13	10	18	180
25 Mar 13 – 31 May 13	20	67	1,340
8 Apr 13 – 24 May 13	8	46	368
10 Jun 13 – 21 Jun 13	4	11	44
8 Jul 13 – 19 Jul 13	4	11	44
Estimated total of room nights:			6,654

7. Client Support

In order to facilitate the payment process for the CF personnel, Canada requires that the accommodations invoices be apportioned accordingly:

- a) the invoice for the accommodations rental will be sent to Canada;
- b) any other personal expenses e.g. telephone calls, pay movies incurred by the CF personnel will be charged to the individual who incurred that expense.

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ANNEX B

PROPERTY INFORMATION

1. Bidder Information

Name:	
Position/title:	
Telephone number:	
Cellular number:	
Fax number:	
E-mail address:	

2. Hotel Information

Hotel name:	
Street address:	
City:	
Province:	
Postal code/Zip Code	
Hotel direct phone number:	
Hotel fax number:	
Toll free number:	
Reservation phone number:	
Reservation e-mail address:	
Website address:	

ANNEX C**BASIS OF PAYMENT**

The Bidder must provide accommodation services in accordance with Annex A – Statement of Requirement at the following rates.

Basis of payment will be firm daily rate per accommodation, including all services listed at Annex A, US dollars, taxes not included.

The estimated numbers below are only for budgeting and evaluation purposes, the winning Bidder will know the actual room nights will be confirmed by Canada 45 days prior to the course start.

Guaranteed Rooms: Canada will guaranteed the payment of 4,930 room nights which represents 75% of the estimated quantities stipulated below.

Dates	Estimated number of rooms	Estimated number of nights	Estimated Number of room nights (a)	Daily Rate USD (b)	Total estimated value USD (a x b)
9 Jul 12 – 14 Sep 12	16	67	1,072		
6 Aug 12 – 17 Aug 12	4	11	44		
6 Aug 12 – 21 Sep 12	8	46	368		
24 Sep 12 – 12 Oct 12	10	18	180		
1 Oct 12 – 11 Dec 12	20	71	1,420		
15 Oct 12 – 26 Oct 12	10	11	110		
7 Jan 13 – 22 Feb 13	8	46	368		
7 Jan 13 – 15 Mar 13	16	67	1,072		
14 Jan 13 – 25 Jan 13	4	11	44		
11 Mar 1 – 29 Mar 13	10	18	180		
25 Mar 1 – 31 May 13	20	67	1,340		
8 Apr 13 – 24 May 13	8	46	368		
10 Jun 13 – 21 Jun 13	4	11	44		
8 Jul 13 – 19 Jul 13	4	11	44		
Total estimated value of contract:					

ANNEX D

INSURANCE REQUIREMENT

The Contractor must comply with the insurance requirements specified in this annex. The Contractor must maintain the required insurance coverage for the duration of the Contract. Compliance with the insurance requirements does not release the Contractor from or reduce its liability under the Contract.

SACC Manual clause G2001C (2008-05-12) - Commercial General Liability Insurance

1. The Contractor must obtain Commercial General Liability Insurance, and maintain it in force throughout the duration of the Contract, in an amount usual for a contract of this nature, but for not less than \$2,000,000 per accident or occurrence and in the annual aggregate.
2. The Commercial General Liability policy must include the following:
 - (a) Additional Insured: Canada is added as an additional insured, but only with respect to liability arising out of the Contractor's performance of the Contract. The interest of Canada should read as follows: Canada, as represented by Public Works and Government Services Canada.
 - (b) Bodily Injury and Property Damage to third parties arising out of the operations of the Contractor.
 - (c) Products and Completed Operations: Coverage for bodily injury or property damage arising out of goods or products manufactured, sold, handled, or distributed by the Contractor and/or arising out of operations that have been completed by the Contractor.
 - (d) Personal Injury: While not limited to, the coverage must include Violation of Privacy, Libel and Slander, False Arrest, Detention or Imprisonment and Defamation of Character.
 - (e) Cross Liability/Separation of Insureds: Without increasing the limit of liability, the policy must protect all insured parties to the full extent of coverage provided. Further, the policy must apply to each Insured in the same manner and to the same extent as if a separate policy had been issued to each.
 - (f) Blanket Contractual Liability: The policy must, on a blanket basis or by specific reference to the Contract, extend to assumed liabilities with respect to contractual provisions.
 - (g) Employees and, if applicable, Volunteers must be included as Additional Insured.
 - (h) Employers' Liability (or confirmation that all employees are covered by Worker's compensation (WSIB) or similar program)
 - (i) Broad Form Property Damage including Completed Operations: Expands the Property Damage coverage to include certain losses that would otherwise be excluded by the standard care, custody or control exclusion found in a standard policy.
 - (j) Notice of Cancellation: The Insurer will endeavor to provide the Contracting Authority thirty (30) days written notice of policy cancellation.
 - (k) If the policy is written on a claims-made basis, coverage must be in place for a period of at least 12 months after the completion or termination of the Contract.

(l) Owners' or Contractors' Protective Liability: Covers the damages that the Contractor becomes legally obligated to pay arising out of the operations of a subcontractor.

(m) Advertising Injury: While not limited to, the endorsement must include coverage piracy or misappropriation of ideas, or infringement of copyright, trademark, title or slogan.

(n) All Risks Tenants Legal Liability - to protect the Contractor for liabilities arising out of its occupancy of leased premises.

(o) Sudden and Accidental Pollution Liability (minimum 120 hours): To protect the Contractor for liabilities arising from damages caused by accidental pollution incidents.

(p) Litigation Rights: Pursuant to subsection 5(d) of the Department of Justice Act, S.C. 1993, c. J-2, s.1, if a suit is instituted for or against Canada which the Insurer would, but for this clause, have the right to pursue or defend on behalf of Canada as an Additional Named Insured under the insurance policy, the Insurer must promptly contact the Attorney General of Canada to agree on the legal strategies by sending a letter, by registered mail or by courier, with an acknowledgment of receipt.

For the province of Quebec, send to:

Director Business Law Directorate,
Quebec Regional Office (Ottawa),
Department of Justice,
284 Wellington Street, Room SAT-6042,
Ottawa, Ontario, K1A 0H8

For other provinces and territories, send to:

Senior General Counsel,
Civil Litigation Section,
Department of Justice
234 Wellington Street, East Tower
Ottawa, Ontario K1A 0H8

A copy of the letter must be sent to the Contracting Authority. Canada reserves the right to co-defend any action brought against Canada. All expenses incurred by Canada to co-defend such actions will be at Canada's expense. If Canada decides to co-defend any action brought against it, and Canada does not agree to a proposed settlement agreed to by the Contractor's insurer and the plaintiff(s) that would result in the settlement or dismissal of the action against Canada, then Canada will be responsible to the Contractor's insurer for any difference between the proposed settlement amount and the amount finally awarded or paid to the plaintiffs (inclusive of costs and interest) on behalf of Canada.