

RETURN BIDS TO:
RETOURNER LES SOUMISSIONS À:
Bid Receiving - PWGSC / Réception des soumissions
- TPSGC
11 Laurier St. / 11, rue Laurier
Place du Portage, Phase III
Core 0A1 / Noyau 0A1
Gatineau
Quebec
K1A 0S5
Bid Fax: (819) 997-9776

SOLICITATION AMENDMENT
MODIFICATION DE L'INVITATION

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address
Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution
Network and Satellite Services Division / Division des
services de satellite et de réseaux
11 Laurier St. / 11, rue Laurier
Place du Portage, Phase III, 4C2
Gatineau
Quebec
K1A 0S5

Title - Sujet ICSS FOR NCR		
Solicitation No. - N° de l'invitation 2B0KB-130262/A		Amendment No. - N° modif. 004
Client Reference No. - N° de référence du client 20130262		Date 2012-06-26
GETS Reference No. - N° de référence de SEAG PW-\$\$EO-017-24526		
File No. - N° de dossier 017eo.2B0KB-130262	CCC No./N° CCC - FMS No./N° VME	
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2012-07-16		Time Zone Fuseau horaire Eastern Daylight Saving Time EDT
F.O.B. - F.A.B. Plant-Usine: <input type="checkbox"/> Destination: <input checked="" type="checkbox"/> Other-Autre: <input type="checkbox"/>		
Address Enquiries to: - Adresser toutes questions à: St-Onge, Josée		Buyer Id - Id de l'acheteur 017eo
Telephone No. - N° de téléphone (819) 956-0576 ()		FAX No. - N° de FAX (819) 934-1411
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:		

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

SOLICITATION AMENDMENT 004

Questions and answers

Question #16:

The current reference table in Form 6 is reflective of a distributed architecture while current IP Telephony architectures are centralized which require as few PBXs as possible (often 1). Would the Crown consider modifying the reference requirements to reflect the total number of users (up to 5000) in more than 1 site?

Answer #16:

Requirement will remain as stated in Form 6A item D). However, Canada will accept that the number of users (1000 or more), supported by each PBX, can be located in one or more buildings.

Question #17:

Could the Crown please clarify if the references in Form 6 can reflect multiple customers each providing an element of the reference?

Answer #17:

The answer to question #17 will be answered in the next solicitation amendment.

Question #18:

RFP Annex B6, Pricing Workbook Guide; Section 2 .4:

The Pricing Workbook Guide states “The Bidder must identify all Hardware and Software components that are required by to meet the requirements identified in each of the Network Product Evaluation category worksheets.”

a) Will Canada confirm whether user licensing would be considered software or hardware in the context of this contract?

Answer #18:

For the purpose of this contract, user licensing will be classified as software.

Question #19:

RFP Annex B6, Pricing Workbook Guide; Section 2.3 (c) and (d):

In the RFP specifies that the Software Support Maintenance Plan price and the On-Site Maintenance Plan price for each component will be calculated as a percentage of the manufacturer's list price for that product. The spreadsheet is designed in such a way that the same percentage must be used for all components from the same manufacturer forcing bidders into a very linear maintenance pricing model for all components. Some chargeable components don't have chargeable maintenance or have different relative maintenance values. This linear model will likely force the bidder to include maintenance charges that would otherwise not be necessary increasing the overall bid value and price to the crown.

a) Will the crown consider revising the financial model allowing bidders to quote different maintenance rates for different parts or allow for multiple part categories per vendor?

Answer #19:

Canada requests all bidders to complete Annex B - Pricing as detailed in the Pricing Workbook Guide. The wording in RFP Annex B6, Pricing Workbook Guide; Section 2.3 (c) and (d) will remain unchanged.

Question #20:

Annex B6, Pricing Workbook Guide; Section 2.3(d):

Paragraph d) states "to calculate the applicable monthly On-Site Maintenance Plan price that will be charged, after the end of the component's warranty period, for each Software component procured under the Contract."

a) Can Canada please confirm that the factor described in paragraph d) will be applied to hardware components, and not to software components?

Answer #20:

Canada confirms that the On-Site Maintenance Plan charge calculation, described in Annex B6, Pricing Workbook Guide; Section 2.3(d), applies to Hardware components.

At Annex B6- Pricing Workbook, 2.3 d) is revised as follows:

DELETE

d) % of MPL Unit Price Used to Calculate OMP-1 Total Firm Unit Monthly Price: the factor that will be applied to the

3.

OEM's or Software Publisher's component prices (before application of the % MPL Discount) to calculate the applicable monthly On-Site Maintenance Plan price that will be charged, after the end of the component's warranty period, for each Software component procured under the Contract. The Bidder must input a factor for each option year, i.e., Option Year 1, Option Year 2, and Option Year 3. There is no input for the Initial Contract Period as all components will have a warranty of 1 year;

INSERT

- d) % of MPL Unit Price Used to Calculate OMP-1 Total Firm Unit Monthly Price: the factor that will be applied to the OEM's or Software Publisher's component prices (before application of the % MPL Discount) to calculate the applicable monthly On-Site Maintenance Plan price that will be charged, after the end of the component's warranty period, for each **Hardware** component procured under the Contract. The Bidder must input a factor for each option year, i.e., Option Year 1, Option Year 2, and Option Year 3. There is no input for the Initial Contract Period as all components will have a warranty of 1 year;

3.

Question #21:

RFP Form 1: Bid Submission Form.

Can Canada please confirm that the Bidder refers to the service provider or 'contractor' that authorizes and submits 'Form 1: Bid Submission Form' and does not apply to the Other Equipment Manufacturer (OEM) of the equipment proposed?

Answer #21:

As stated in the Standard Instructions 2003 (2012-03-02) - Goods or Services - Competitive Requirements, paragraph 04:

04 - Definition of Bidder:

"Bidder" means the person or entity (or, in the case of a joint venture, the persons or entities) submitting a bid to perform a contract for goods, services or both. It does not include the parent, subsidiaries or other affiliates of the Bidder, or its subcontractors.

Therefore, the Bidder authorizes and submits the Form 1- Bid Submission Form.

Question #22:

Please would Canada confirm whether bidders are required to submit a compliant response for each of the three classifications of PBX in order to be successful i.e. whether the Class 1, Class 2 and Class 3 PBX products will all be let as a single procurement or whether it is possible that different bidders could be successful for each category?

Answer #22:

Canada confirms that the bidders must submit a compliant response for each of the three classifications of VoIP PBX i.e. Class 1, Class 2 and Class 3.

Question #23:

If all three classes are to be let as a single procurement, can Canada confirm whether all three classes are required to interoperate and demonstrate a high degree of interworking functionality?

Answer #23:

All three classes of VoIP PBX (Class 1, Class 2 and Class 3) must meet all the requirements stated in the Annex A- Statement of Work.

Question #24:

Will preference or additional marks be given to a bidder's portfolio that can scale a single product to support all three classes equally?

Answer #24:

No. Bidders should refer to the RFP Part 4 for specific details on the Evaluation Procedures and Basis of Selection.

Question #25:

Form 6A – Customer Reference Contact Information:

Please confirm that, in form 6A Reference Requirement, items A and B are customer-specific and a client reference name is required and that items C and D are corporate-specific and are not applicable to a single specific client. As such, bidder's are to detail their corporate experience which would potentially include the names of multiple clients.

Answer #25:

The answer to question 25 will be answered in the next solicitation amendment.

Question #26:

Form 7: Certification for Origin of Hardware and Software Form:

Please confirm that Form 7: Certification for Origin of Hardware and Software Form applies to the core system components only and excludes things such as UPS and sets.

Answer #26:

Canada confirms that Form 7 applies to all Network Products specified in the contract, including UPS and user devices.

Question #27:

We have reviewed the Canadian Content as per A3050T which defines Canadian Content differently depending on the Goods being procured. There is reference to MERIT and CIRCLE programs for FSC groups 36, 70 and 74. Could SSC confirm which FSC group this solicitation falls into?

Answer #27:

The answer to question 27 will be answered in the next solicitation amendment.

Question #28:

Section 20.3 - (504) Voice-Aware F methodology, the softphones in the data VLAN must authenticate with the Canada provided Voice-Aware Firewall by exchanging certificates. After successful authentication, the signaling with the Call Controller must traverse through the voice-aware firewall in Transport Layer Security (TLS) mode, and the media stream must traverse through the voice-aware firewall in Secure Real-time Transport Protocol (SRTP) mode.

Does SSC require that the certificates involved in the voice-aware firewall methodology be signed or trusted by SSC's standard Entrust PKI infrastructure?

Answer #28:

The answer to question 28 will be answered in the next solicitation amendment.

Question #29:

Requirement (329), The PBX must allow, in the event of call disconnect, the PSAP to call back the user device from where the 911 call originated.

Does Canada require the callback from the PSAP to directly reach the user device originating the 911 call when an Auto Attendant is normally used to reach the user device?

Answer #29:

Assuming the bidder's question references Annex A, item 333, Canada confirms that it requires the call back from the PSAP to directly reach the user device originating the 911 call when an Auto Attendant is normally used to reach the user device.

Question #30:

Requirement (317) , All IP-enabled Network Products must be capable of using X.509v3 digital certificates. Does SSC have a requirement to integrate with the current Entrust certificate infrastructure?

Answer #30:

The answer to question 30 will be answered in the next solicitation amendment.