	Public Works and Government Services Canada	**Travaux publics et Services gouvernementaux Canada**

RETURN BIDS TO:
RETOURNER LES SOUMISSIONS À:
Bid Receiving - PWGSC / Réception des soumissions - TPSGC
11 Laurier St. / 11, rue Laurier
Place du Portage, Phase III
Core 0A1 / Noyau 0A1
Gatineau
Québec
K1A 0S5
Bid Fax: (819) 997-9776

SOLICITATION AMENDMENT
MODIFICATION DE L'INVITATION

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Title - Sujet	
TBIPS - SUPPLY ARRANGMENT	

Solicitation No. - N° de l'invitation	**Amendment No. - N° modif.**
W6369-11P5IR/A	003

Client Reference No. - N° de référence du client	**Date**
W6369-11P5IR	2013-01-15

GETS Reference No. - N° de référence de SEAG
PW-$$ZM-608-25253

File No. - N° de dossier	**CCC No./N° CCC - FMS No./N° VME**
608zm.W6369-11P5IR	

Solicitation Closes - L'invitation prend fin		**Time Zone** **Fuseau horaire**
at - à	**02:00 PM**	Eastern Standard Time EST
on - le	**2013-01-28**	

F.O.B. - F.A.B.

Plant-Usine: ☐ **Destination:** ☐ **Other-Autre:** ☐

Address Enquiries to: - Adresser toutes questions à:	**Buyer Id - Id de l'acheteur**
Kelly, James	608zm

Telephone No. - N° de téléphone	**FAX No. - N° de FAX**
(819) 956-5701 ( )	(819) 956-1207

Destination - of Goods, Services, and Construction:
Destination - des biens, services et construction:

Comments - Commentaires
THIS DOCUMENT CONTAINS A SECURITY REQUIREMENT

Vendor/Firm Name and Address
Raison sociale et adresse du fournisseur/de l'entrepreneur

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée	**Delivery Offered - Livraison proposée**

Vendor/Firm Name and Address
Raison sociale et adresse du fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution

Informatics Professional Services Division / Division des services professionnels en informatique
11 Laurier St., / 11, rue Laurier
3C2, Place du Portage
Gatineau
Québec
K1A 0S5

Telephone No. - N° de téléphone
Facsimile No. - N° de télécopieur

Name and title of person authorized to sign on behalf of Vendor/Firm (type or print)
Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)

Signature   **Date**

Canada

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Question 12 At Attachment 1 of Annex D – Stream A and at Attachment 2 of Annex D – Stream B (the Resource Rated Criteria), all of the resource categories (except the Technical Writer category) have points available for education, as follows: Engineering/Computer Science degree and/or technical diploma in an IT related field. 1 point is available per degree/diploma (for a maximum of 3 pts.) This is an exceptional requirement as written: only people with multiple degrees/diplomas will score well on this rated criterion. Not many people could even pass, let alone score full points on this criterion. We ask that the Crown keep the existing maximum scoring scale (i.e. max. 3 pts.), but also consider allowing 1 point for: each completed training course that is relevant to the category in which a resource is presented; and each certification that is relevant to the category in which a resource is presented.

Answer 12 The additional post-secondary theoretical experience and knowledge obtained through a university degree or technical diploma provides for desirable and balanced work experience required to perform the IT professional services relative to this requirement. The education criteria are not mandatory and represent a relatively small portion of the points allocated for each resource category, therefore, bids with technically superior resources could conceivably obtain a majority of the points available overall without any demonstrated education. Canada will not change this requirement as requested.

Question 13 Given the number of resources required and the extensive nature of the criteria grids with extensive details required, can you please provide 1 week extension to the closing date. We feel that this is not too much time that it would set back the client but it would allow a bit more time for bidders to develop high quality proposals.

Answer 13 Canada agrees to extend the bid solicitation closing date by one week to January 28, 2013. Although the bid closing date is being extended, the date for answering questions is only being extended until January 18, 2012. Therefore, bidders should submit all questions by this time. Canada does not commit to answer questions received after this.

Question 14 A number of Vendors who were invited to bid on Stream B were not able to begin recruiting or preparing the submission until the Amendment was released (specifically Q & A item number 3 on page 2/3). In order to foster fair and equitable procurement, we respectfully request a 2 week extension to allow now-qualified vendors to put forward a quality response.

Answer 14 See Answer 13. Operational requirements necessitate award of this Contract as soon as possible. Canada is not prepared to extend the bid closing date beyond January 28, 2013.

Question 15 The SOW clearly defines that the skills and experience necessary will be servicing the classified domains for both Stream A and Stream B, in addition the deliverables can only be met by resources that have been trained and have the necessary Engineering and Technical experience within the Classified Domain. The crown in this RFP however has not requested through the mandatories and rated criteria any skills or experience in the Classified Domain. As a result the crown will likely receive resources with no experience in the classified domain as all the mandatories and rated criteria can be met with experience in the unclassified or designated domain, leaving the crown with unskilled and untrained

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resources to provide the services. Is the Crown providing the necessary funding for training of the resources, which it will be provided, to enable the winning company to attain the unique yet necessary skills to provide services for the Classified Domain as per the SOW and deliverables? If the answer to this question is No, will the crown amend the Mandatories and Rated Criteria to include the requirement that all resources provided must have gained the necessary experience in the classified domain?

Answer 15   No, Canada will not provide additional funding for training. Please refer to article 7.23. In particular, please refer to the following sentence: "...The Contractor is solely responsible for any additional training required by its resources to perform the Work, and time spent by resources on that training or becoming familiar with the Client's environment must not be charged to Canada...". For the purposes of this question, classified "domains", "networks" and "enclaves" are all considered equivalent. This solicitation already includes requirements for experience within the classified domain. Please refer to resource criteria M2/M3 and R2/R3 which requires experience "... working with common classified networks...". Canada will not amend the evaluation criteria as requested.

Question 16   Reference Resource Mandatory Criteria for category Security Specialist – Level 2 for Stream A and Stream B.

> a) Guards and Gateways. Will the crown be more specific as to which Guards and Gateways it will accept as there are many that can be utilized in various configurations for both unclassified as well as Classified Systems?
>
> b) Intrusion Detection Systems. Will the crown be more specific as to which Intrusion Detection Systems it will require support for as there are Software as well as Hardware solutions available?
>
> c) Firewalls. Firewalls serve many purposes from Desktops to Network Border Protection, which specific implementation and technology will be required for this RFP?
>
> d) Border Protection Services; What specific Border Protection Service is being targeted and will be considered acceptable for this requirement?
>
> e) Cryptographic Devices. Cryptographic Devices exist on most classified networks what specific interaction will be required to meet this Mandatory, specifically are you targeting Type 1 Encryption Devices?
>
> f) Data Diodes. What technologies are required to support the Data Diodes requirement?

Answer 16   Canada is not prepared to list specific vendors/manufacturers as requested since the requirements are generic in nature. Additionally, the contract period could extend for a significant length of time during which the solutions and vendors in place now may not be in place in the future. That is, the technology may change going forward, so experience with specific equipment may not be beneficial but having worked with similar equipment would be important. The bidder will not be evaluated against specific equipment but rather against general equipment. For example, experience with a Cisco IDS is not important but experience with IDS is important. The similar equipment in this case would be an IDS from any other vendor. It is also expected that most resources would have experience with the

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COTS equipment commonly used in a network environment. Please see response below for each item:

a) Guards and Gateways. This would include guards and gateways between different networks for the exchange of information such as but not limited to email, web or chat.

b) Intrusion Detection Systems. Canada will accept any intrusion detection system in general.

c) Firewalls. Canada will accept any Firewall technology from a Border Protection perspective.

d) Border Protection Services. No specific Border Protection Service is being targeted. Please refer to BPS definition in Answer 17 below.

e) Cryptographic Devices. Experience with Type 1 and Type 2 encryption devices is required.

f) Data Diodes. Canada will accept any Data Diode technology.

Question 17 The term "Border Services Protection" is utilized as a requirement for the technology architect positions throughout the requirement. Please clarify the definition of this term.

Answer 17 Border Protection Services includes technical solutions which provide border protection within a network or between different networks. This would also include solutions which provide an Information Exchange capability or act as guard between networks. The Tasks and Deliverables section for category Security Specialist, paragraph (i) of Appendix 1 and 2 of the SOW also defines BPS as provided below:

"...Typical BPSs include:
Firewalls; Secure Remote Access Security Protocols (RASP), crypto services and Remote Authentication Dial In User Services (RADIUS); Military Encryption equipment such as KG-84A, KG-84C and TACLANE and commercial grade Encryption Devices/Protocols; Hyper Text Transfer Protocol/Secure (HTTP/S) Proxy Servers; Intrusion Detection System; Data Diodes; Mail Transfer Agents;Real-time content checking servers for Simple Mail Transfer Protocol (SMTP), HTTP and SameTime traffic; SMTP Guard/Gateways; and Virtualized environments using VMWare."