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Bid Receiving Public Works and Government
Services Canada/Réception des soumissions Travaux
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800 Burrard Street, 12th Floor
800, rue Burrard, 12e étage
Vancouver, BC V6Z 2V8
Bid Fax: (604) 775-7526

**Revision to a Request for Supply
Arrangement - Révision à une demande
pour un arrangement en matière
d'approvisionnement**

The referenced document is hereby revised; unless
otherwise indicated, all other terms and conditions of
the Solicitation remain the same.

Ce document est par la présente révisé; sauf
indication contraire, les modalités de l'invitation
demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address
Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution
Public Works and Government Services Canada -
Pacific Region
800 Burrard Street, 12th Floor
800, rue Burrard, 12e étage
Vancouver, BC V6Z 2V8

Title - Sujet Managed Print Services	
Solicitation No. - N° de l'invitation EZ107-120004/A	Date 2013-01-11
Client Reference No. - N° de référence du client EZ107-120004	Amendment No. - N° modif. 003
File No. - N° de dossier VAN-2-35138 (579)	CCC No./N° CCC - FMS No./N° VME
GETS Reference No. - N° de référence de SEAG PW-\$VAN-579-6875	
Date of Original Request for Supply Arrangement 2012-12-19 Date de demande pour un arrangement en matière d'app. originale	
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2013-02-12	
Address Enquiries to: - Adresser toutes questions à: Steckhan, Curt	Buyer Id - Id de l'acheteur van579
Telephone No. - N° de téléphone (604) 666-1465 ()	FAX No. - N° de FAX (604) 775-7526
Delivery Required - Livraison exigée	
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:	
Security - Sécurité This revision does not change the security requirements of the solicitation. Cette révision ne change pas les besoins en matière de sécurité de l'invitation.	

Instructions: See Herein

Instructions: Voir aux présentes

Acknowledgement copy required	Yes - Oui	No - Non
Accusé de réception requis	<input type="checkbox"/>	<input type="checkbox"/>
The Offeror hereby acknowledges this revision to its Offer. Le proposant constate, par la présente, cette révision à son offre.		
Signature	Date	
Name and title of person authorized to sign on behalf of offeror. (type or print) Nom et titre de la personne autorisée à signer au nom du proposant. (taper ou écrire en caractères d'imprimerie)		
For the Minister - Pour le Ministre		

Request for Supply Arrangement - Amendment 003

Questions and Answers

Q1: The requirement for each of the Example Projects includes the wording "services for this project are finished, with a specific end date that occurred in the past. (e.g. 1.1.3.1.3.a)" We think that this wording is a little unsuitable for managed operations projects (MS2 and MS3) where, when the service provider is performing to the customers expectations, they are usually continuing to provide the service to the client. There would therefore, not be an end date primarily due to the satisfaction of the client. Example projects with the current wording would prevent bidders from using these successful and highly relevant projects as references. If the wording is not changed, PWGSC will receive example projects (references) primarily from bidders whose contracts have been cancelled by the client (in most cases, because of performance issues or higher than expected pricing).

Proposed Solution:

- (a) Would PWGSC consider changing the wording to "services for this project are either finished or have been ongoing for at least 3 years" for each category?
- (b) If not for each category, then at least for MS2 and MS3?
- A1: The requirement for finished projects ensures that the Supply Arrangement Holder has experience in providing the services from start to finish. The bidder must prove that they have taken these projects through to completion for CS1, CS2, CS3, and MS1 projects. For MS2 and MS3, refer to amendment 1, below. Project or project phase start dates, including year and month, must be specified.
- Q2: Considering that the RFSA was released just prior to Christmas break and many people did not return to work until January 7, and the importance of this Supply Arrangement to companies like ourselves, would you consider extending the close date for 2-3 weeks later than the current date?
- A2: The RFSA closing date will be extended two weeks, to 2013-02-12.
- Q3: Will the Crown recognize that the RFSA release date occurred during the holiday season, and grant respondents a three (3) week extension? Similar to most businesses, we were closed for a large portion of the documents initial release period. In order for us to respond effectively and gather the support documentation you require, we do require additional time to respond.
- A3: The RFSA closing date will be extended two weeks, to 2013-02-12.
- Q4: Will the Crown allow existing qualified suppliers to apply for new categories when these on-going opportunities occur? Could you also tell us how often these Notices will be posted on Merx?
- A4: Yes, Supply Arrangement Holders will be able to apply for new categories. As noted in section 7 "On-going Opportunity for Qualification", a notice will be posted on the Government Electronic Tendering Service (GETS). Canada intends to post this notice for the duration of the Supply Arrangement, and will accept submissions while the notice is online. This will allow new suppliers to be awarded a Supply Arrangement, and it will allow Supply Arrangement Holders to offer services in other categories.

Amendments

1. On page 8 of 36, in section 1.1.3 "Example Projects":

Delete:

Projects do not have to be completed, but the services involved in this category must be completed in order to be considered. For example, if a project has completed the concept design, but has not yet completed the transition phase, then it could be used as an example project for CS2 Concept Design, but not for MS1 Transition.

Insert:

Projects do not have to be completed, but the services involved in categories CS1, CS2, CS3, and MS1 must be completed in order to be considered. For example, if a project has completed the concept design, but has not yet completed the transition phase, then it could be used as an example project for CS2 Concept Design, but not for MS1 Transition. Services involved in categories MS2 and MS3 can be ongoing, but must have a start date of at least three years before the date of the supplier's response to this RFSA.

Delete:

1.1.3.5.3.a	MS2 services for this project are finished, with a specific end date that occurred in the past.		
1.1.3.5.4.a	MS2 services for this project are finished, with a specific end date that occurred in the past.		
1.1.3.5.5.a	MS2 services for this project are finished, with a specific end date that occurred in the past.		
1.1.3.6.3.a	MS3 services for this project are finished, with a specific end date that occurred in the past.		
1.1.3.6.4.a	MS3 services for this project are finished, with a specific end date that occurred in the past.		
1.1.3.6.5.a	MS3 services for this project are finished, with a specific end date that occurred in the past.		

All other terms and conditions remain unchanged.