

RETURN BIDS TO:
RETOURNER LES SOUMISSIONS À:
Bid Receiving - PWGSC / Réception des soumissions -
TPSGC
11 Laurier St. / 11, rue Laurier
Place du Portage , Phase III
Core 0A1 / Noyau 0A1
Gatineau, Québec K1A 0S5
Bid Fax: (819) 997-9776

SOLICITATION AMENDMENT
MODIFICATION DE L'INVITATION

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address
Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution
Land Projects and Communication System Support
Division/Div des projets terrestres et support de
systèmes de communication
11 Laurier St. / 11, rue Laurier
8C2, Place du Portage, Phase III
Gatineau
Québec
K1A 0S5

Title - Sujet Integrated Soldier System Project	
Solicitation No. - N° de l'invitation W8476-112965/B	Amendment No. - N° modif. 012
Client Reference No. - N° de référence du client W8476-112965	Date 2013-06-07
GETS Reference No. - N° de référence de SEAG PW-\$\$RA-004-23669	
File No. - N° de dossier 004ra.W8476-112965	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2013-08-01	Time Zone Fuseau horaire Eastern Daylight Saving Time EDT
F.O.B. - F.A.B. Plant-Usine: <input type="checkbox"/> Destination: <input type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Juteau, Bernard	Buyer Id - Id de l'acheteur 004ra
Telephone No. - N° de téléphone (819) 956-0532 ()	FAX No. - N° de FAX () -
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

This Request For Proposal (RFP) amendment 00Y is addressing some of the concerns raised by the Industry during the ISSP Bidder's Conference dated May 1, 2013. It addresses the notion of Minimum Order Quantity (MOQ) in the procurement of ISS Spare Parts **for the resulting Optimized Weapon System Support (OWSS) contract.**

Modifications to the RFP:

36. To correct the version number in the file name of the March 19th 2013 version of the In service support (ISS-OWSS) Financial Bid Presentation Sheet (FBPS). At Volume 3, annex AB (Last update: March 19, 2013), at the top left of Part 1 and Appendix 1:

DELETE "ISS-OWSS_FBPS_V2.XLS"

INSERT "ISS-OWSS_FBPS_V1.XLS"

37. To replace the old ISS-OWSS FBPS dated March 19th 2013 by the version dated May 31, 2013. At Volume 3, delete in its entirety the annex AB (Last update: March 19, 2013) and substitute therefore the annex AB (Last update: May 31, 2013). A new version of the ISS-OWSS FBPSs is available upon request on an *.xls format (Microsoft Excel 2000-2003) under file name "ISS_OWSS_FBPS_V2.xls" Last update: May 31, 2013. The paper copy of the annex AB (Last update: May 31, 2013) is attached to this amendment.

38. At Volume 3, Table of Contents, under "List of Modules and annexes, Module A, Annex AB:

DELETE "Appendix 1 (Claim for Exchange Rate Adjustments);"

INSERT "Appendix 1 (Spare Parts Quantities Discount Calculation Table);"

INSERT "Appendix 2 (Claim for Exchange Rate Adjustments);"

39. At Volume 1, Part 4, Table 3:

39.1 Under requirement 146, column "RFP Reference":

DELETE "Para. 8.3.1.1_1"

INSERT "Para. 8.3.1.1"

39.2 Under requirement 147, column "RFP Reference":

DELETE "Para. 8.3.1.1_2"

INSERT “Para. 8.3.1.2”

39.3 Under requirements 149, RFP reference:

DELETE “Para. 8.5.1.1”

INSERT “Para. 8.5.2”

39.4 Insert the requirement 151:

INSERT “151 Vol. 1 Ann. AC para. 8.3.1.4 [...] Bidders **should** insert a weighting percentage of the total expected normal business hours, listed at item 4.3 column A (53,500 hrs). SM”.

39.5 Insert the requirement 152:

INSERT “152 Vol. 1 Ann. AC para. 8.5.4 [...] you **should** quote a Minimum Order Quantity (MOQ) [column 1], a Fixed Quantity Increment (FQI) above MOQ [column 2], a Fixed % of discount per FQI [column 3] and a Minimum Unit Price [column 4]. SM”.

40. At Volume 1, annex AC, delete in its entirety the paragraph 1.4 and replace with the following:

INSERT “The ISS-OWSS FBPS is divided into 3 parts. The main body (PART 1) is for the ISS-OWSS resulting Contract financial proposal (Excel file tab “Part1_AnnexAB_Vol3”). The APPENDIX 1 is for the ISS-OWSS Contract “*Spare Parts Quantities Discount Calculation Table*” financial proposal (Excel file tabs “App1_AnnexAB_Vol3”). The APPENDIX 2 is for the Bidders request to Canada to assume the risk for exchange rate fluctuation (Excel file tab “App2_AnnexAB_Vol3”).”

41. At Volume 1, annex AC, paragraph 4.4:

DELETE “APPENDIX 1”

INSERT “APPENDIX 2”

42. At Volume 1, annex AC, paragraph 6:

DELETE “6. FBPS preset QTY (column A)”

INSERT “6. FBPS preset QTY (columns A, A1 & A2)”

DELETE “6.1 The values found in column A (QTY) opposite”

INSERT “6.1 The values found in columns A, A1 & A2 (QTY) opposite”

43. At Volume 1, annex AC, delete in its entirety the paragraph 8.3.1 and replace with the following:

INSERT “8.3.1. Normal business hours:

8.3.1.1. Bidders **should** quote a blended Firm Hourly Rate for the repair services. A blended rate is an average In-Plant Repair Firm Hourly Rate applied to the numbers of hours of repair of an item whatever repair department it come from.

8.3.1.2. Bidders also have the opportunity to provide more than one blended Firm Hourly Rates for the repair services if desired. If so, the Bidders **should** only provide blended Firm Hourly Rates in function of Line Replaceable Units (LRUs). The Bidder can insert as many as 20 rates.

8.3.1.3. Provide the designation for each of the blended Firm Hourly Rates. Insert your quoted blended Firm Hourly Rates for Normal business hours into column B1 opposite to each blended rate designation.

8.3.1.4. At column A (Blended FHR Weighting Factor in %) opposite to each blended rate designation, Bidders **should** insert a weighting percentage of the total expected normal business hours, listed at column A opposite to item 4.3 (53,500 hrs). The sum of all the weighting percentage entries in column A opposite to each blended rate designation should be 100%, see column A opposite to item 4.1.21. Each weighting percentage should be consistent with the proposed ISS-S Basic Reliability characteristics as well as the maintenance tasks to be performed by the Contractor identified in the Bidders draft Maintenance Plan. The validation of these apportionments will be done by Canada by comparing the percentages submitted with the Bidders response to TPS-2049, appendix 1, annex CC, volume 1 (Basic Reliability) and the Bidders draft Maintenance Plan submitted IAW requirement ID 3.3.4, annex CD, volume 1.

44. At Volume 1, annex AC, delete in its entirety the paragraph 8.5 and replace with the following:

INSERT “8.5. Item 9.0 “ISS-OWSS provisioning of Spare Parts”:

8.5.1. The purchased price of ISS LRUs as Spare Parts is based on minimum order quantity and volume discount as quoted by the Bidders.

8.5.2. In order for Canada to obtain competitive pricing for spare parts, Bidders **should** submit the information for Spare Parts in 9.1 to 9.4 to appendix 1.

8.5.3. The first part of the instructions for the submission of information for the sub-items 9.1 to 9.4 in appendix 1 are at RFP paragraph 9.3 to annex AB to Volume 1 except that in these instructions, you must replace the words “Firm Unit Prices” by the words “Minimum Order Quantity (MOQ) Unit Price”. Please follow the instructions at paragraph 9.3 and once complete go to the paragraph 8.5.4 below that contains the second part of the instructions for the submission of information for the sub-items 9.1 to 9.4.

8.5.4. For each sub-items that you have inserted in item 9 to appendix 1 in accordance with the instructions in paragraph 8.5.3 above, you **should** quote a Minimum Order Quantity (MOQ) [column 1], a Fixed Quantity Increment (FQI) above MOQ [column 2], a Fixed % of discount per FQI [column 3] and a Minimum Unit Price [column 4]. All required definitions to fill-in columns 1 to 4 are at the end of the item 9 to appendix 1.”

45. SYNOPSIS OF CHANGES – “ISS_OWSS_FBPS_V2.xls Last update: May 31, 2013”:

45.1 The wording in items 4 and 12 to Part 1 has been slightly reworded.

45.2 In the item 4 to Part 1, we have added a column “Blended FHR weighting Factor in %”.

45.3 In the items 7.1 and 8.1 to Part 1, we have replaced the words “Appendix 2” by the words “Appendix TBD (To Be Determined (TBD) after contract award).

45.4 The item 9.0 to Part 1 has been rewritten.

45.5 The item 9.0 to Part 1 sub-items 9.1 to 9.4 were moved into appendix 1.

45.6 The APPENDIX 1 (Claim for Exchange Rate Adjustments) is now the appendix 2.

ALL OTHER TERMS AND CONDITIONS OF THE SOLICITATION REMAIN UNCHANGED

ANNEX AB to Volume 3
ISS-OWSS FINANCIAL BID PRESENTATION SHEET
PART 1 (For a period of 5 years from contract starting date)

Last update: May 31, 2013
ISS_OWSS_FBPS_V2.XLS
Line BP
No. Code ITEM'S DESCRIPTIONS

1.0 Contract Management:

For the management of the Contract including but not limited to the management functions (Core activities) which include in particular the provision and/or revision as necessary of all data items listed below, and for any other costs or expenses of any kind whatsoever incurred by the Contractor for the execution of the work, Travel and Living expenses and EIE management and maintenance (see SOW para. 4.1.7.) excluded, the Contractor shall be paid monthly on a Cost Reimbursable Basis using the prices under item 6.0 to this annex up to the annual ceiling price herein. If the Contract Management costs exceed the ceiling price herein, the remaining Contract Management costs, if any, will be at the Contractor's own expense.

LE 5 Year \$

Data Items List:

Frequency

- 1.1 Program Management Plan (PMP) (Annex CA Statement of Work (SOW) para. 4.1.1.0-4, CDRL PM-101) R
- 1.2 Quality Assurance Plan (QAP) (SOW para. 4.1.1.0-8, CDRL PM-102) R
- 1.3 Significant Incident Report (SOW para. 4.1.1.0-10, CDRL PM-103) ASREQ
- 1.4 Monthly Services Status Report (SOW para. 4.1.1.0-11, CDRL PM-104) MNTHY
- 1.5 Meeting Agendas (SOW para. 4.1.1.0-12.0-7, CDRL PM-105) ASREQ
- 1.6 Meeting Minutes (SOW para. 4.1.1.0-12.0-8, CDRL PM-106) ASREQ
- 1.7 Issue-Action Item Log (IAIL) (SOW para. 4.1.1.0-12.0-9, CDRL PM-107) ASREQ
- 1.8 Program Review Meeting (PRM) (SOW para. 4.1.1.0-14) QUARTERLY
- 1.9 Kick-off Meeting (SOW para. 4.1.1.0-15) ONE
- 1.10 Other Meetings and Reviews (SOW para. 4.1.1.0-16) ASREQ
- 1.11 Configuration Management Plan (CMP) (SOW para. 4.1.4.1.0-1, CDRL CM-101) R
- 1.12 Engineering Change Proposals (ECP) (SOW para. 4.1.4.3.0-1, CDRL CM-102) ASREQ
- 1.13 Request for Deviation/Waiver (RFD/W) (SOW para. 4.1.4.3.0-3, CDRL CM-103) ASREQ
- 1.14 Specification Change Notice (SCN) (SOW para. 4.1.4.3.0-4, CDRL CM-104) ASREQ
- 1.15 Notice of Revision (NOR) (SOW para. 4.1.4.3.0-5, CDRL CM-105) ASREQ
- 1.16 Configuration Status Accounting Report (CSAR) (SOW para. 4.1.4.4.0-1, CDRL CM-106) MNTHY
- 1.17 Technical Data Management Plan (TDMP) (SOW para. 4.1.5.0-2, CDRL DM-101) R
- 1.18 Intellectual Property (IP) Lists updates (SOW para. 4.1.6.0-1, CDRL PM-108) ANNLY
- 1.19 Obsolescence Management Candidates List (OMCL) (SOW para. 4.1.10.0-2, CDRL LS-102) MNTHY
- 1.20 Environmental, Health and Safety Assessment (EHSA) updates (SOW para. 4.1.11.0-6, CDRL PM-109) ASREQ
- 1.21 Government Properties Report updates (SOW para. 4.1.12.0-2, CDRL PM-110) ANNLY
- 1.22 ISS Spares Catalogue updates (SOW para. 4.2.2.0-3, CDRL LS-104) ANNLY
- 1.23 R&O Performance Report updates (SOW para. 4.2.3.0-17.0-2, CDRL PM-111) ANNLY
- 1.24 System Engineering Management Plan (SEMP) (SOW para. 4.4.1.0-2, CDRL SE-101) R
- NOTE: The definition of "Frequency" can be found in RFP section 2.2.3 to Annex CC to Volume 3.**

2.0 Documentation:

For the provision of the data items below, and for any other costs or expenses of any kind whatsoever incurred by the Contractor for the execution of the work, upon delivery and acceptance or approval as the case maybe of all data items, Canada shall pay the Contractor, the Firm Lot Price thereon of:

44 FP Lot 1 \$

- 2.1 Documentation set:
- 2.1.1 Program Management Plan (PMP) (Annex CA Statement of Work (SOW) para. 4.1.1.0-3, CDRL PM-101)
- 2.1.2 Initial Intellectual Property (IP) Lists (SOW para. 4.1.6.0-1, CDRL PM-108)
- 2.1.3 Initial Government Properties Report (SOW para. 4.1.12.0-2, CDRL PM-110)
- 2.1.4 Initial ISS Spares Catalogue (SOW para. 4.2.2.0-1, CDRL LS-104)
- 2.1.5 Repair & Overhaul Candidates List (SOW para. 4.2.3.0-1, CDRL LS-105)
- 2.1.6 Revised Technical Data Management Plan (TDMP) (SOW para. 4.1.5.0-2, CDRL DM-101)
- 2.1.7 Revised System Engineering Management Plan (SEMP) (SOW para. 4.4.1.0-2, CDRL SE-101)
- 2.1.8 Revised Quality Assurance Plan (QAP) (SOW para. 4.1.1.0-8, CDRL PM-102)
- 2.1.9 Revised Configuration Management Plan (CMP) (SOW para. 4.1.4.1.0-1, CDRL CM-101)

3.0 Management and Maintenance of the Electronic Information Environment (EIE): (SOW para 4.1.7)

ANNEX AB to Volume 3
ISS-OWSS FINANCIAL BID PRESENTATION SHEET
PART 1 (For a period of 5 years from contract starting date)

Last update: May 31, 2013
ISS_OWSS_FBPS_V2.XLS
No. Code ITEM'S DESCRIPTIONS

Line	BP	Quantity (Qty) Unit of Item (U of I)	Column A Qty (Over a 5 year period)	Column B1 Unit Price (Contract Year 1)	Column B2 Unit Price (Contract Year 2)	Column B3 Unit Price (Contract Year 3)	Column B4 Unit Price (Contract Year 4)	Column B5 Unit Price (Contract Year 5)	Column C Extended Price
58	FP	Month	60	\$					\$
59									
60									
61									
62									
63									
64									
65									
66									
67									
68									
69									
70									
71									
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80									
81									
82									
83									
84									
85									
86									
87									
88									
89									
90	LE	Hrs	53500	\$					\$
91									
92									
93									
94									
95									
96	LE	Hrs	8000	\$					\$
97									
98									
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100									
101									
102	LE	Hrs	8000	\$					\$
103									
104									
105									
106									
107									
108									
109									
110	LE	Day	21500	\$					\$

4.0 In-Plant Repair: (SOW para. 4.2.3.)
For Authorized In-Plant Repair or reduction to spares, during normal business hours, goods excluded, Canada shall pay the Contractor, blended Firm Hourly Rates as specified herein:

DESCRIPTION:
4.1 Repair & Overhaul blended Firm Hourly Rate(s) (FHR), per LRU as applicable:

4.1.1	
4.1.2	
4.1.3	
4.1.4	
4.1.5	
4.1.6	
4.1.7	
4.1.8	
4.1.9	
4.1.10	
4.1.11	
4.1.12	
4.1.13	
4.1.14	
4.1.15	
4.1.16	
4.1.17	
4.1.18	
4.1.19	
4.1.20	

Blended FHR
Weighting
Factor in %

	\$
	\$
	\$
	\$
	\$
	\$
	\$
	\$
	\$
	\$
	\$
	\$
	\$
	\$
	\$
	\$
	\$
	\$
	\$
	\$
	\$

4.2 Normal business hours R&O average blended rate
4.3 Normal business hours total expected workload
4.4 Outside normal business hours (Monday to Friday):
When authorized, Canada shall pay the Contractor the Firm Hourly Rates specified under this annex item 4.1 plus an overtime premium thereon of:

4.4.1 Overtime premium (Monday to Friday)
4.4.2 Expected Overtime Workload

4.5 Outside normal business hours (Saturday and Sunday):
When authorized, Canada shall pay the Contractor the Firm Hourly Rates specified under this annex item 4.1 plus an overtime premium thereon of:

4.5.1 Overtime premium (Saturday and Sunday)
4.5.2 Expected Overtime Workload

5.0 Reconstitution Services: (SOW para. 4.3.3.)
For Authorized Reconstitution Services, Canada shall pay the Contractor as specified herein

5.1 For the R&O activities, the Contractor shall be paid as per item 4.0 of this annex.
5.2 For the storage and security of the equipment, from the time of receipt by the Contractor up to delivery after reconstitution, the Contractor shall be paid a firm daily fee per Integrated Soldier System - Suite (ISS-S) thereon of:

ANNEX AB to Volume 3
ISS-OWSS FINANCIAL BID PRESENTATION SHEET
PART 1 (For a period of 5 years from contract starting date)

Last update: May 31, 2013
ISS_OWSS_FBPS_V2.XLS

Line No.	BP Code	ITEM'S DESCRIPTIONS	Quantity (Qty) Unit of Item (U of I)	Column A Qty (Over a 5 year period)	Column B1 Unit Price (Contract Year 1)	Column B2 Unit Price (Contract Year 2)	Column B3 Unit Price (Contract Year 3)	Column B4 Unit Price (Contract Year 4)	Column B5 Unit Price (Contract Year 5)	Column C Extended Price
160										
161										
162										
163										
164										
165										
166										
167										
168										
169	LE		\$	\$680,000.00						\$
170	LE		\$	\$680,000.00						\$
171										
172										
173										
174										
175										
176										
177										
178										
179										
180										\$
181										
182	LE		\$	\$2,500,000.00						\$
183	LE		\$	\$2,500,000.00						\$
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ANNEX AB to Volume 3

Last update: May 31, 2013
ISS_OWSS_FBPS_V2.XLS

No. Code ITEM'S DESCRIPTIONS

11.2 To Be Determined (TBD);

12.0 Custom Canalphone Set: (SOW para. 4.3.2.0-4)

For the supply of Custom Canophone Set, on if, as, and when requested basis, Travel and Living Expenses excluded, Canada shall pay the Contractor as specified herein:

12.1 For the provision of field Audiologist/Technologist services in Canada only, the Contractor shall be paid a Firm Hourly Rate thereon of:

12.2 For the provision of Custom Canaphone Set, the Contractor shall be paid a Firm Unit Price per set thereon of:

13.0 Travel and Living (T&L) expenses:

When Authorized - The Contractor will be reimbursed its travel and living expenses reasonably and properly incurred in the performance of Work outside the scope of the annex CA SOW, at cost, without any allowance for profit and/or administrative overhead, in accordance with the meal, private vehicle and incidental expenses provided in Appendices B, C and D of the Treasury Board Travel Directive (http://www.dbs-set.gc.ca/pubs_pol/hrpubs/TBDM_13/d4-dv_e.asp), and with the other provisions of the directive referring to "travellers" rather than those referring to "employees." All travel must have the prior authorization of the Contracting Authority. All payments are subject to government audit.

The estimated cost is:

\$50,000.00

\$50,000.00

14.0 ISS-OWSS WORK TOTAL BID PRICE

Goods and Services Tax or the Harmonized Sales Tax excluded

GSTE/HSTH

ANNEX AB to Volume 3
ISS-OWSS FINANCIAL BID PRESENTATION SHEET
APPENDIX 1 (Spare Parts Quantities Discount Calculation Table)

Line No.	ITEMS DESCRIPTIONS	U of 1	Column A1 Subsists Bidded Qty	Column A2 Sets Forecasted Qty	Column A3 Total number of units	Column B1 MOQ (Contract Year 1) Unit Price	Column B2 MOQ (Contract Year 2) Unit Price	Column B3 MOQ (Contract Year 3) Unit Price	Column B4 MOQ (Contract Year 4) Unit Price	Column B5 MOQ (Contract Year 5) Unit Price	Minimum Order Quantity (MOQ)	Quantity Increment Above MOQ	Fixed % of Discount per FOI	Minimum Unit Price	Number of FOI	Actual Qty Per order	Final % of Discount on MOQ Unit Price	Unit Price After Final Discount	Column C Price (per order)	Column D Extended Price (Over contract period)
12	9.0 ISS-OWSS Provisioning of Spare Parts (Annex CA SOW para. 4.2.2)																			
13	For the provisioning of ISS-OWSS Spare Parts as listed below on an f.o.b. and when requested basis upon delivery and acceptance, excluding delivery charges, Canada shall pay the Contractor an Item's Unit Price after final discount calculated in accordance with the definitions and instructions provided at the end of this item 9.0:																			
14	Note: The SOW referenced in items 9.1 to 9.4 hereunder is the ISS-A SOW and not the ISS-OWSS SOW.																			
15	9.1 Main Equipment: (SOW para. 3.3.1.1.0-6)																			
16	9.1.1 Integrated Soldier System - Electronics Suite (ISS-ESY SOW para. 3.3.1.1.0-6.0-1)																			
17	17 LE Each				200															
18	18 LE Each				200															
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21	21 LE Each				200															
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38	38 LE Each				200															
39	39 LE Each				200															
40	40 LE Each				200															
41	9.1.3.1 ISS Rechargeable Battery Set (SOW para. 3.3.1.1.0-6.0-5.0-2)																			
42	9.1.3.1.1 Power Domain Rechargeable Battery Pack: (SOW para. 3.3.1.1.0-6.0-4)																			
43	43 LE Each			200																
44	44 LE Each			200																
45	45 LE Each																			
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99	99 LE Each																			
100	100 LE Each																			
9.1.4	Modular Load Carriage System (MLCS): (SOW para. 3.3.1.1.0-6.0-7)																			
101	101 LE Each																			

ANNEX AB to Volume 3
ISS-OWSS FINANCIAL BID PRESENTATION SHEET
APPENDIX 1 (Spare Parts Quantities Discount Calculation Table)

Line No.	ITEMS DESCRIPTIONS	U of 1	Column A1	Column A2	Column B1	Column B2	Column B3	Column B4	Column B5	Column C1	Column C	Final % of Discount on MOQ Unit Price	Actual Qty Per order	Number of FOQ	Minimum Unit Price	Fixed % of Discount per FOQ	Quantity Above MOQ (MOQ)	Order Quantity (MOQ)	Minimum Order Quantity (Contract Year 1)	MOQ Unit Price (Contract Year 1)	MOQ Unit Price (Contract Year 2)	MOQ Unit Price (Contract Year 3)	MOQ Unit Price (Contract Year 4)	MOQ Unit Price (Contract Year 5)	Unit Price After Final Discount	Extended Price (per order)	Extended Price (Over contract period)
			Subsets Billed Qty	Sets Forecasted Qty	Total number of units	MOQ Unit Price (Contract Year 1)	MOQ Unit Price (Contract Year 2)	MOQ Unit Price (Contract Year 3)	MOQ Unit Price (Contract Year 4)	MOQ Unit Price (Contract Year 5)	Quantity Increment (FOQ)																
200																											
201																											
202																											
203																											
204																											
205																											
206																											
207																											

D10. Unit Price after final discount (column 8): This is the final discounted Unit Price. It is equal to (1- Final % of discount on MOQ Unit Price)* Final % of discount on MOQ Unit Price. Let's keep going with our example in D5 and D6: The MOQ Unit Price is \$400.00. The Total number of units is 200 and therefore the Actual Qty per order is 200. The Fixed % of Discount per FOQ is 1%. The Number of FOQ is 3. Therefore the Final % of Discount on MOQ Unit Price is 3% and the Unit Price after final % of discount is equal to \$400.00*(1- 0.03) = \$388.00;

D11. Extended Price (Per order) (column C1): It is equal to "Actual QTY per order" multiplied by "Unit Price after Final Discount". Using the example in D10, the Extended Price (Per order) is equal to (\$388.00*200);

COMMENTS:

1. After contract award, the PWSSS Contracting Authority will prepare a version of this annex that will allow the entering of quantity in columns A1 and A2 of this annex in order to automate the calculation of the Unit Price After Final Discount.

2. Canada reserves the right to negotiate lower Unit Price After Final Discount in accordance with contract paragraph 6.6.5.

D10. Unit Price after final discount (column 8): This is the final discounted Unit Price. It is equal to (1 - Final % of discount on MOQ Unit Price) multiplied by "MOQ Unit Price". Lets keep going with our example in D5 and D6: The MOQ Unit Price is \$400.00. The Total number of units is 200 and therefore the Actual QTY per order is 200. The Fixed % of Discount per FOQ is 1%. The Number of FOQ is 3. Therefore the Final % of Discount on MOQ Unit Price is equal to $400.00 \times (1 - 0.03) = \388.00 ;

D11. Extended Price (Per order) (column C1): It is equal to "Actual QTY per order" multiplied by "Unit Price after Final Discount". Using the example in D10, the Extended Price (Per order) is equal to $(\$388.00 \times 200)$;

COMMENTS:

- After contract award, the PWGSC Contracting Authority will prepare a version of this annex that will allow the entering of quantity in columns A1 and A2 of this annex in order to automate the calculation of the Unit Price After Final Discount.
- Canada reserves the right to review and negotiate lower Unit Price After Final Discount in accordance with contract paragraph 6.6.5.

ANNEX AB to Volume 3
ISS-OWSS FINANCIAL BID PRESENTATION SHEET
APPENDIX 2 (Claim for Exchange Rate Adjustments)

Line No.	ITEMS DESCRIPTIONS	Column D1	Column D2	Column D3	Column D4	Column D5	Column E	Column F	Column G1	Column G2	Column G3	Column G4	Column G5	Column B1	Column B2	Column B3	Column B4	Column B5
		(Year 1)	(Year 2)	(Year 3)	(Year 4)	(Year 5)	Currency	Factor (Initial)	(Year 1)	(Year 2)	(Year 3)	(Year 4)	(Year 5)	(Year 1)	(Year 2)	(Year 3)	(Year 4)	(Year 5)
12	9.0 ISS-OWSS Provisioning of Spare Parts:																	
13	9.1 Main Equipment:																	
14	9.1.1 Integrated Soldier System - Electronics Suite (ISS-ES)																	
15	9.1.1.1 (ISS-ES Line-Replaceable Unit (LRU) I)																	
16	a) Canadian Currency Component (CCC)																	
17	b) Foreign Currency Components (FCC):																	
18	i) US dollars																	
19	ii) European Euro																	
20	iii) U.K. pound sterling																	
21	iv) Israeli new shekel																	
22	9.1.1.1.x (ISS-ES LRU x)																	
23	...																	
24	9.1.2 Universal Canaphone Set																	
25	a) Canadian Currency Component (CCC)																	
26	b) Foreign Currency Components (FCC):																	
27	i) US dollars																	
28	ii) European Euro																	
29	iii) U.K. pound sterling																	
30	iv) Israeli new shekel																	
31	ISS Battery Sets:																	
32	9.1.3.1 ISS Rechargeable Battery Set:																	
33	9.1.3.1.1 (Power Domain I) Rechargeable Battery Set:																	
34	9.1.3.1.1.1 Power Domain Rechargeable Battery Pack:																	
35	9.1.3.1.1.1.1 Battery (Type)																	
36	a) Canadian Currency Component (CCC)																	
37	b) Foreign Currency Components (FCC):																	
38	i) US dollars																	
39	ii) European Euro																	
40	iii) U.K. pound sterling																	
41	iv) Israeli new shekel																	
42	9.1.3.1.1.1.2 Battery Loading/Storage Device																	
43	a) Canadian Currency Component (CCC)																	
44	b) Foreign Currency Components (FCC):																	
45	i) US dollars																	
46	ii) European Euro																	
47	iii) U.K. pound sterling																	
48	iv) Israeli new shekel																	
49	9.1.3.1.x (Power Domain x) Rechargeable Battery Set:																	
50	...																	
51	9.1.3.2 ISS Non-Rechargeable Battery Set:																	
52	...																	
53	9.1.4 ETC...																	
54																		