

RETURN BIDS TO:
RETOURNER LES SOUMISSIONS À:

**Public Works and Government Services / Travaux
publics et services gouvernementaux
Kingston Procurement
Des Acquisitions Kingston
86 Clarence Street, 2nd floor
Kingston
Ontario
K7L 1X3
Bid Fax: (613) 545-8067**

Request For a Standing Offer Demande d'offre à commandes

Regional Individual Standing Offer (RISO)
Offre à commandes individuelle régionale (OCIR)

Canada, as represented by the Minister of Public Works and Government Services Canada, hereby requests a Standing Offer on behalf of the Identified Users herein.

Le Canada, représenté par le ministre des Travaux Publics et Services Gouvernementaux Canada, autorise par la présente, une offre à commandes au nom des utilisateurs identifiés énumérés ci-après.

Comments - Commentaires

Vendor/Firm Name and Address
Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution
Public Works and Government Services / Travaux publics
et services gouvernementaux
Kingston Procurement
Des Acquisitions Kingston
86 Clarence Street, 2nd floor
Kingston
Ontario
K7L 1X3

Title - Sujet Airfield Lighting Parts	
Solicitation No. - N° de l'invitation W0125-13J008/A	Date 2013-06-12
Client Reference No. - N° de référence du client W0125-13-J008	GETS Ref. No. - N° de réf. de SEAG PW-\$KIN-620-6131
File No. - N° de dossier KIN-3-40046 (620)	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2013-07-23	Time Zone Fuseau horaire Eastern Daylight Saving Time EDT
Delivery Required - Livraison exigée See Herein	
Address Enquiries to: - Adresser toutes questions à: Porter, Marta M.	Buyer Id - Id de l'acheteur kin620
Telephone No. - N° de téléphone (613)547-7587 ()	FAX No. - N° de FAX (613)545-8067
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction: DEPARTMENT OF NATIONAL DEFENCE Construction Engineering SQN 14 Alert BLVD ASTRA Ontario K0K3W0 Canada	
Security - Sécurité This request for a Standing Offer does not include provisions for security. Cette Demande d'offre à commandes ne comprend pas des dispositions en matière de sécurité.	

Instructions: See Herein

Instructions: Voir aux présentes

Vendor/Firm Name and Address	
Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone	
Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print)	
Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

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PART 1 - GENERAL INFORMATION

1. Introduction

The Request for Standing Offers (RFSO) is divided into seven parts plus attachments and annexes, as follows:

- | | |
|--------|---|
| Part 1 | General Information: provides a general description of the requirement; |
| Part 2 | Offeror Instructions: provides the instructions applicable to the clauses and conditions of the RFSO; |
| Part 3 | Offer Preparation Instructions: provides offerors with instructions on how to prepare their offer to address the evaluation criteria specified; |
| Part 4 | Evaluation Procedures and Basis of Selection: indicates how the evaluation will be conducted, the evaluation criteria which must be addressed in the offer, and the basis of selection; |
| Part 5 | Certifications: includes the certifications to be provided; |
| Part 6 | 6A, Standing Offer, and 6B, Resulting Contract Clauses: |
| | 6A, includes the Standing Offer containing the offer from the Offeror and the applicable clauses and conditions; |
| | 6B, includes the clauses and conditions which will apply to any contract resulting from a call-up made pursuant to the Standing Offer. |

The Annexes include the Requirement, the Basis of Payment and any other annexes.

2. Summary

The Contractor must supply and deliver new (not reconditioned) airfield lighting parts and components on an "as required basis" as listed in Annex "B", Basis of Payment for the Department of National Defence (DND), CFB Trenton, Trenton, Ontario for furtherance to CFS Alert, Nunavut Territory..

3. Debriefings

Offerors may request a debriefing on the results of the request for standing offers process. Offerors should make the request to the Standing Offer Authority within 15 working days of receipt of the results of the request for standing offers process. The debriefing may be in writing, by telephone or in person.

PART 2 - OFFEROR INSTRUCTIONS

1. Standard Instructions, Clauses and Conditions

All instructions, clauses and conditions identified in the Request for Standing Offers (RFSO) by number, date and title are set out in the Standard Acquisition Clauses and Conditions Manual (<https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual>) issued by Public Works and Government Services Canada.

Offerors who submit an offer agree to be bound by the instructions, clauses and conditions of the RFSO and accept the clauses and conditions of the Standing Offer and resulting contract(s).

The 2006 (2013-06-01) Standard Instructions - Request for Standing Offers - Goods or Services - Competitive Requirements, are incorporated by reference into and form part of the RFSO.

Subsection 5.4 of 2006, Standard Instructions - Request for Standing Offers - Goods or Services - Competitive Requirements, is amended as follows:

Delete: sixty (60) days
Insert: ninety (90) days

1.1 SACC Manual Clauses

B1000T	Condition of Material	2007-11-30
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1.2 Equivalent Products

1. Products that are equivalent in form, fit, function and quality to the item(s) specified in the bid solicitation will be considered where the Bidder:

- (a) designates the brand name, model and/or part number of the substitute product;
- (b) states that the substitute product is fully interchangeable with the item specified;
- (c) provides complete specifications and descriptive literature for each substitute product;
- (d) provides compliance statements that include technical specifics showing the substitute product meets all mandatory performance criteria that are specified in the bid solicitation; and
- (e) clearly identifies those areas in the specifications and descriptive literature that support the substitute product's compliance with any mandatory performance criteria.

2. Products offered as equivalent in form, fit, function and quality will not be considered if:

- (a) the bid fails to provide all the information requested to allow the Contracting Authority to fully evaluate the equivalency of each substitute product; or
- (b) the substitute product fails to meet or exceed the mandatory performance criteria specified in the bid solicitation for that item.

3. In conducting its evaluation of the bids, Canada may, but will have no obligation to, request bidders offering a substitute product to demonstrate, at the sole cost of bidders, that the substitute product is equivalent to the item specified in the bid solicitation.

2. Submission of Offers

Offers must be submitted only to Public Works and Government Services Canada (PWGSC) Bid Receiving Unit by the date, time and place indicated on page 1 of the Request for Standing Offers.

3. Enquiries - Request for Standing Offers

All enquiries must be submitted in writing to the Standing Offer Authority no later than ten (10) calendar days before the Request for Standing Offers (RFSO) closing date. Enquiries received after that time may not be answered.

Offerors should reference as accurately as possible the numbered item of the RFSO to which the enquiry relates. Care should be taken by offerors to explain each question in sufficient detail in order to enable Canada to provide an accurate answer. Technical enquiries that are of a proprietary nature must be clearly marked "proprietary" at each relevant item. Items identified as "proprietary" will be treated as such except where Canada determines that the enquiry is not of a proprietary nature. Canada may edit the questions or may request that offerors do so, so that the proprietary nature of the question is eliminated, and the enquiry can be answered with copies to all offerors. Enquiries not submitted in a form that can be distributed to all offerors may not be answered by Canada.

4. Applicable Laws

The Standing Offer and any contract resulting from the Standing Offer must be interpreted and governed, and the relations between the parties determined, by the laws in force in Ontario.

Offerors may, at their discretion, substitute the applicable laws of a Canadian province or territory of their choice without affecting the validity of their offer, by deleting the name of the Canadian province or territory specified and inserting the name of the Canadian province or territory of their choice. If no change is made, it acknowledges that the applicable laws specified are acceptable to the offerors.

PART 3 - OFFER PREPARATION INSTRUCTIONS

1. Offer Preparation Instructions

Canada requests that offerors provide their offer in separately bound sections as follows:

Section I: Financial Offer (1 hard copy)

Section II: Certifications (1 hard copy)

Prices must appear in the financial offer only. No prices must be indicated in any other section of the offer.

Canada requests that offerors follow the format instructions described below in the preparation of their offer.

- (a) use 8.5 x 11 inch (216 mm x 279 mm) paper;
- (b) use a numbering system that corresponds to that of the Request for Standing Offers.

In April 2006, Canada issued a policy directing federal departments and agencies to take the necessary steps to incorporate environmental considerations into the procurement process Policy on Green Procurement

(<http://www.tpsgc-pwgsc.gc.ca/ecologisation-greening/achats-procurement/politique-policy-eng.html>).

To assist Canada in reaching its objectives, offerors should:

- 1) use 8.5 x 11 inch (216 mm x 279 mm) paper containing fibre certified as originating from a sustainably-managed forest and containing minimum 30% recycled content; and
- 2) use an environmentally-preferable format including black and white printing instead of colour printing, printing double sided/duplex, using staples or clips instead of cerlox, duotangs or binders.

Section I: Financial Offer

Offerors must submit their financial offer in accordance with "Annex B, Basis of Payment". The total amount of Applicable Taxes must be shown separately.

Payment by Credit Card

Canada requests that offerors complete one of the following:

- (a) ☐ Government of Canada Acquisition Cards (credit cards) will be accepted for payment of call-ups against the standing offer.

The following credit card(s) are accepted:

VISA _____

Master Card _____

- (b) ☐ Government of Canada Acquisition Cards (credit cards) will not be accepted for payment of call-ups against the standing offer.

The Offeror is not obligated to accept payment by credit card.

Acceptance of credit cards for payment of call-ups will not be considered as an evaluation criterion.

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Section II: Certifications

Offerors must submit the certifications required under Part 5.

PART 4 - EVALUATION PROCEDURES AND BASIS OF SELECTION

1. Evaluation Procedures

- (a) Offers will be assessed in accordance with the entire requirement of the Request for Standing Offers including the technical and financial evaluation criteria.
- (b) An evaluation team composed of representatives of Canada will evaluate the offers.

1.1 Financial Evaluation

- 1.1.1** If the Offeror does not provide a price for an item, PWGSC will for assessment purposes only, substitute the highest price quoted (by another supplier) for the item.
- 1.1.2** If all offerors do not provide a price on an item, the item will be removed from the evaluation process.
- 1.1.3** The price of the bids will be evaluated in Canadian currency, Goods and Services Tax (GST) or Harmonized Sales Tax (HST) excluded, DDP, Delivery Duty Paid, prices by multiplying all of the estimated quantities by the prices offered by the Bidders under Pricing Basis "A"; and determining the discount offered against the estimated usage figure under Pricing Basis "B". The total of Pricing Basis "A" and "B" will be the Aggregate Total Price.

The Aggregate Price for Pricing Basis "B" will be calculated by deducting the discount offered by the Bidder from the corresponding estimated usage value under Pricing Basis "B".

The sum of the Aggregate Price for Pricing Basis "A" and "B" will be the Total Aggregate Price.

2. Basis of Selection

- 2.1** An offer must comply with the requirements of the Request for Standing Offers to be declared responsive. The responsive offer with the lowest aggregate price will be recommended for issuance of a standing offer.

PART 5 - CERTIFICATIONS

Offerors must provide the required certifications and related documentation to be issued a standing offer. Canada will declare an offer non-responsive if the required certifications and related documentation are not completed and submitted as requested.

Compliance with the certifications offerors provide to Canada is subject to verification by Canada during the offer evaluation period (before issuance of a standing offer) and after issuance of a standing offer. The Standing Offer Authority will have the right to ask for additional information to verify offerors' compliance with the certifications before issuance of a standing offer. The offer will be declared non-responsive if any certification made by the Offeror is untrue, whether made knowingly or unknowingly. Failure to comply with the certifications, to provide the related documentation or to comply with the request of the Standing Offer Authority for additional information will also render the offer non-responsive.

1. Mandatory Certifications Required Precedent to Issuance of a Standing Offer

1.1 Code of Conduct and Certifications - Related documentation

By submitting an offer, the Offeror certifies that the Offeror and its affiliates are in compliance with the provisions as stated in Section 01 Code of Conduct and Certifications - Offer of Standard Instructions 2006. The related documentation therein required will assist Canada in confirming that the certifications are true.

2. Additional Certifications Precedent to Issuance of a Standing Offer

The certifications listed below should be completed and submitted with the offer, but may be submitted afterwards. If any of these required certifications is not completed and submitted as requested, the Standing Offer Authority will so inform the Offeror and provide the Offeror with a time frame within which to meet the requirement. Failure to comply with the request of the Standing Offer Authority and meet the requirement within that time period will render the offer non-responsive.

2.1 Federal Contractors Program - Certification

Suppliers who are subject to the Federal Contractors Program (FCP) and have been declared ineligible contractors by Human Resources and Skills Development Canada (HRSDC) are no longer eligible to receive federal government contracts over the threshold for solicitation of bids as set out in the Government Contracts Regulations. Suppliers may be declared ineligible contractors either as a result of a finding of non-compliance by HRSDC, or following their voluntary withdrawal from the FCP for a reason other than a reduction of their workforce to less than 100 employees. Any offers from ineligible contractors, including an offer from a joint venture that has a member who is an ineligible contractor, will be declared non-responsive.

The Offeror, or, if the Offeror is a joint venture the member of the joint venture, certifies its status with the FCP, as follows:

The Offeror or the member of the joint venture

- a. () is not subject to the FCP, having a workforce of less than 100 full-time or part-time permanent employees, and/or temporary employees having worked 12 weeks or more in Canada;
- b. () is not subject to the FCP, being a regulated employer under the Employment Equity Act, S.C.. 1995, c. 44;

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- c. () is subject to the requirements of FCP, having a workforce of 100 or more full-time or part-time permanent employees, and/or temporary employees having worked 12 weeks or more in Canada, but has not previously obtained a certificate number from HRSDC, having not bid on requirements of \$200,000 or more;
- d. () has not been declared an ineligible contractor by HRSDC, and has a valid certificate number as follows: _____ .

Further information on the FCP is available on the HRSDC Web site

PART 6 - STANDING OFFER AND RESULTING CONTRACT CLAUSES

A. STANDING OFFER

1. Offer

1.1 The Offeror offers to fulfill the requirement in accordance with the Requirement at Annex "A".

2. Security Requirement

There is no security requirement applicable to this Standing Offer.

3. Standard Clauses and Conditions

All clauses and conditions identified in the Standing Offer and resulting contract(s) by number, date and title are set out in the Standard Acquisition Clauses and Conditions Manual (<https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual>) issued by Public Works and Government Services Canada.

3.1 General Conditions

2005 (2012-11-19) General Conditions - Standing Offers - Goods or Services, apply to and form part of the Standing Offer.

3.2 Standing Offers Reporting

The Offeror must compile and maintain records on its provision of goods, services or both to the federal government under contracts resulting from the Standing Offer. This data must include all purchases paid for by a Government of Canada Acquisition Card.

The Offeror must provide this data in accordance with Annex B. If some data is not available, the reason must be indicated. If no goods or services are provided during a given period, the Offeror must still provide a "NIL" report.

The data must be submitted on a quarterly basis to the Standing Offer Authority.

The data must be submitted to the Standing Offer Authority no later than 10 calendar days after the end of the reporting period.

4. Term of Standing Offer

4.1 Period of the Standing Offer

The period for making call-ups against the Standing Offer is from Date of Issuance to 30 June, 2015.

5. Authorities

5.1 Standing Offer Authority

The Standing Offer Authority is:

Name: Marta Porter

Title: Supply Specialist
Public Works and Government Services Canada
Acquisitions Branch
Address: 86 Clarence Street, Kingston ON
K7L 1X3
Telephone: 613-547-7587
Facsimile: 613-545-8067
E-mail address: marta.porter@pwgsc.gc.ca

The Standing Offer Authority is responsible for the establishment of the Standing Offer, its administration and its revision, if applicable. Upon the making of a call-up, as Contracting Authority, he is responsible for any contractual issues relating to individual call-ups made against the Standing Offer by any Identified User.

5.2 Project Authority

The Project Authority for the Standing Offer is identified in the call-up against the Standing Offer.

The Project Authority is the representative of the department or agency for whom the Work will be carried out pursuant to a call-up against the Standing Offer and is responsible for all the technical content of the Work under the resulting Contract.

5.3 Offeror's Representative *(To be completed by Offeror)*

Name: _____
Title: _____
Organization: _____
Address: _____

Telephone: ____ - ____ - ____
Facsimile: ____ - ____ - ____
E-mail address: _____

6. Identified Users

The Identified User authorized to make call-ups against the Standing Offer is: To be provided at issuance of the Standing Offer.

7. Call-up Instrument

The Work will be authorized or confirmed by the Identified User(s) using form PWGSC-TPSGC 942, Call-up Against a Standing Offer, or an electronic version.

8. Limitation of Call-ups

Individual call-ups against the Standing Offer must not exceed \$15,000.00 (Applicable Taxes included).

9. Priority of Documents

If there is a discrepancy between the wording of any documents that appear on the list, the wording of the document that first appears on the list has priority over the wording of any document that subsequently appears on the list.

- a) the call up against the Standing Offer, including any annexes;
- b) the articles of the Standing Offer;
- c) the general conditions 2005 (2012-11-19), General Conditions - Standing Offers - Goods or Services
- d) the general conditions 2029 (2013-04-25); General Conditions - Goods or Services (Low Dollar Value)
- e) Annex A, Requirement;
- f) Annex B, Basis of Payment ;
- g) the Offeror's offer dated _____ .

10. Certifications

10.1 Compliance

Compliance with the certifications and related documentation provided by the Offeror is a condition of authorization of the Standing Offer and subject to verification by Canada during the term of the Standing Offer and of any resulting contract that would continue beyond the period of the Standing Offer. In the event that the Offeror does not comply with any certification, provide the related documentation or if it is determined that any certification made by the Offeror in its offer is untrue, whether made knowingly or unknowingly, Canada has the right to terminate any resulting contract for default and set aside the Standing Offer.

11. Applicable Laws

The Standing Offer and any contract resulting from the Standing Offer must be interpreted and governed, and the relations between the parties determined, by the laws in force in Ontario.

B. RESULTING CONTRACT CLAUSES

The following clauses and conditions apply to and form part of any contract resulting from a call-up against the Standing Offer.

1. Requirement

The Contractor must provide the items detailed in the call-up against the Standing Offer.

2. Standard Clauses and Conditions

2.1 General Conditions

2029 (2013-04-25), General Conditions - Goods or Services (Low Dollar Value) apply to and form part of the Contract.

Section 12 Interest on Overdue Accounts, of 2029 (2013-04-25) Goods or Services (Low Dollar Value) will not apply to payments made by credit cards.

3. Term of Contract

3.1 Delivery Date

Delivery must be completed in accordance with the call-up against the Standing Offer.

3.2 Shipping Instructions - Free on Board Destination and Delivered Duty Paid

Incoterms 2000 "DDP Delivered Duty Paid" to CFB Trenton, Trenton Ontario, for furtherance to CFS Alert, in accordance with Annex "A" - Requirement.

4. Payment

4.1 Basis of Payment

1. The Basis of Payment attached hereto as Annex "B" shall be used to price any call-up made pursuant to the Standing Offer.
2. In consideration of the Contractor satisfactorily completing all of its obligations under the Contract, the Contractor will be paid a firm price stipulated in the call-up, calculated in accordance with Annex "B", Harmonized Sales Tax extra, if applicable.

4.2 Limitation of Price

SACC Manual clause C6000C (2011-05-16) Limitation of Price

4.3 Single Payment

SACC Manual clause H1000C (2008-05-12) Single Payment

4.4 Payment by Credit Card

The following credit cards are accepted: _____ and _____.

5. Invoicing Instructions

The Contractor must submit invoices in accordance with the section entitled "Invoice Submission" of the general conditions. Invoices cannot be submitted until all work identified in the invoice is completed.

6. Insurance

SACC Manual clause G1005C (2008-05-12) Insurance

7. SACC Manual Clauses

B1501C Electrical Equipment 2006-06-16

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ANNEX "A"

REQUIREMENT

The Contractor must supply and deliver new (not reconditioned) airfield lighting parts and components on an "as required basis" as listed in Annex "B", Basis of Payment for the Department of National Defence (DND), CFB Trenton, Trenton, Ontario for furtherance to CFS Alert, Nunavut Territory..

Equivalent Products will be accepted as long as they meet the same specifications as the listed products found in Annex "B".

Stocked items must be received by CFB Trenton within 7 days from receipt of call-up and non-stocked items must be received within 14 days from receipt of a call-up against the Standing Offer, Monday to Friday, excluding statutory holidays.

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ANNEX "B"

BASIS OF PAYMENT

Period - Pricing to be DDP Delivered Duty Paid, GST/HST extra

Issuance of Standing Offer to 30 June 2015

Estimated Usage's

The estimated usage's set out in this Basis of Payment, Annex "B" are included to allow Canada to evaluate the proposals and are only estimates. No estimate contained in this RFSO represents a commitment on behalf of Canada.

Pricing Basis "A":

All Prices are to be DDP Delivered Duty Paid.

Part #	Equivalent Part Number (if necessary)	Description	Manufacturer	Year 1 Est. Usage	Unit Price Year 1	Year 2 Est. Usage	Unit Price Year 2
Runway Lamps							
5PW-2545-OAK		45W PK 30D 6.6A Halogen Lamp	ADP Airfield Solutions	50	\$	50	\$
5PW-2515-OAK		150W PK 30D 6.6A Halogen Lamp	ADP Airfield Solutions	150	\$	150	\$
5PW-2520-OAK		200W PK30D 6.6A Halogen Lamp	ADP Airfield Solutions	30	\$	30	\$

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ODALS

8384629	Flash Tube Replacement	Flash Technology	3	\$	3	\$
FH400-2	Complete ODAL Replacement Head	Flash Technology	2	\$	2	\$

Strobe Lighting

HV1-736Q	Flash Tube PAR 56	Flash Technology	4	\$	4	\$
8901701	Complete Strobe Light FH800-2	Flash Technology	2	\$	2	\$

Runway Light

930407-1	Lens Base	ADP Airfield Solutions	20	\$	20	\$
MS-2271	10-32 Stainless Steel Screws	ADP Airfield Solutions	50	\$	50	\$
CS-2304	1/4-20 Stainless Steel Hex Bolt	ADP Airfield Solutions	50	\$	50	\$
HN-2301	1/4-20 Stainless Steel Hex Nut	ADP Airfield Solutions	50	\$	50	\$
951016	Lamp Support	ADP Airfield Solutions	10	\$	10	\$
MS-2139	6-32 Stainless Steel Screws	ADP Airfield Solutions	50	\$	50	\$
W-2047	#6 Star Washers	ADP Airfield Solutions	50	\$	50	\$
4071-22-690	Inner Lens Holder	ADP Airfield Solutions	20	\$	20	\$
930407-4	Outer Lens Gasket	ADP Airfield Solutions	50	\$	50	\$
SAT-9738-OAK	Lens Retaining Band	ADP Airfield Solutions	20	\$	20	\$
5NQ-9638-OAK	Outer Lens Clear	ADP Airfield Solutions	50	\$	50	\$
5NQ-9638-OK	Inner Lens 360° Clear	ADP Airfield Solutions	25	\$	25	\$

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5NQ-6938-4RL	Inner Lens 180° Red Left	ADP Airfield Solutions	20	\$	20	\$
5NQ-6938-4RR	Inner Lens 180° Red Right	ADP Airfield Solutions	20	\$	20	\$
5NQ-9638-2K	Inner Blanking Shield 180°	ADP Airfield Solutions	10	\$	10	\$
Taxi Light						
SAT-0061-00BB	Blue OmniDirectional Lens	ADP Airfield Solutions	6	\$	6	\$
SAT-0061-00YY	Amber OmniDirectional Lens	ADP Airfield Solutions	6	\$	6	\$
930407-3	Lens Retaining Ring	ADP Airfield Solutions	20	\$	20	\$
63B0015	Rubber Gasket	ADP Airfield Solutions	20	\$	20	\$
MS-2154	6-32 x 1" Stainless Steel Screw	ADP Airfield Solutions	50	\$	50	\$
606-136	Medium Intensity Socket Spacer	ADP Airfield Solutions	12	\$	12	\$
Approach Lighting						
FAE-1-200-X	High Intensity Approach Fixture	ADP Airfield Solutions	6	\$	6	\$
FAE-1-CC	Front Clear Glass Reflector	ADP Airfield Solutions	6	\$	6	\$
FAE-1-GG	Front Green Glass Reflector	ADP Airfield Solutions	6	\$	6	\$
STP514000011	14' Light Bar C/W Hardware	ADP Airfield Solutions	1	\$	0	\$
ALPA0050135	5' Approach Light Tower Complete	ADP Airfield Solutions	1	\$	0	\$
Misc. Items						
WSO824	Windsock Orange/White 8'x24"	ADP Airfield	3	\$	3	\$

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kin620
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1200-24-0-B	Edge Light Markers inc. Bracket	Solutions	20	\$	20	\$
SAT-890630	2"x9" Tall Breakaway Couplings	ADP Airfield Solutions	30	\$	30	\$
911222-22.5	2"x22.5" Tall Custom Winter Couplings	ADP Airfield Solutions	30	\$	30	\$
FB1614-YS3A	T&B Stakons	Thomas & Betts	50	\$	50	\$
35A0340	1 Phase C.C. Auto Transformer	Rex Manufacturing	2	\$	2	\$
3SB35 00-2PA11	Siemens Switch	ADP Airfield Solutions	2	\$	2	\$
3SB3 400-0A	Siemens Contact Block NO/NC	ADP Airfield Solutions	1	\$	1	\$
77124	LockTite Nickel AntiSeize	LockTite	2	\$	2	\$
61432	PF Solvent	PT Technologies	2	\$	2	\$
CTAG04566D-01	45W Transformer	Amerace	1	\$	1	\$
CTAG200666-01	200W Transformer	Amerace	1	\$	1	\$
18692	High Visibility Red/White Reflective Tape	Reflexite	1	\$	1	\$

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Pricing Basis "B": Discount:

Current Supplier's Catalogue/Price Lists are to be supplied to the consignee upon request.

This discount is to be DDP Delivered Duty Paid.

OTHER MANUFACTURER	EST ANNUAL USAGE	% DISCOUNT
All other manufacturers parts supplied (new only) except free issue, not listed above, will be priced at MSLP (Manufacturer's Suggested List Price) minus percent discount.	\$30,000.00	% _____