

RETURN BIDS TO:

RETOURNER LES SOUMISSIONS À:

Bid Receiving - PWGSC / Réception des soumissions
- TPSGC

11 Laurier St./11, rue Laurier

Place du Portage, Phase III

Core 0A1 / Noyau 0A1

Gatineau, Québec K1A 0S5

Gatineau

Québec

K1A 0S5

Bid Fax: (819) 997-9776

Revision to a Request for a Standing Offer

Révision à une demande d'offre à commandes

National Master Standing Offer (NMSO)

Offre à commandes principale et nationale (OCPN)

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Offer remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'offre demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address

Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution

Network equipment and services/Equipment de réseau
et services

Portage III 5C2

11 Laurier Street/11 rue Laurier

Gatineau, Québec K1A 0S5

Gatineau

Québec

K1A 0S5

Title - Sujet INFRASTRUCTURE MANAGEMENT SERVICES		
Solicitation No. - N° de l'invitation EN869-055068/E		Date 2013-06-13
Client Reference No. - N° de référence du client EN869-055068		Amendment No. - N° modif. 003
File No. - N° de dossier 004nes.EN869-055068	CCC No./N° CCC - FMS No./N° VME	
GETS Reference No. - N° de référence de SEAG PW-\$NES-004-25964		
Date of Original Request for Standing Offer Date de la demande de l'offre à commandes originale		2013-04-12
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2013-07-12		Time Zone Fuseau horaire Eastern Daylight Saving Time EDT
Address Enquiries to: - Adresser toutes questions à: Stefanski(NES), Michael		Buyer Id - Id de l'acheteur 004nes
Telephone No. - N° de téléphone (819) 956-0262 ()	FAX No. - N° de FAX (819) 956-1411	
Delivery Required - Livraison exigée		
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:		
Security - Sécurité This revision does not change the security requirements of the Offer. Cette révision ne change pas les besoins en matière de sécurité de la présente offre.		

Instructions: See Herein

Instructions: Voir aux présentes

Acknowledgement copy required Accusé de réception requis	Yes - Oui <input type="checkbox"/>	No - Non <input type="checkbox"/>
The Offeror hereby acknowledges this revision to its Offer. Le proposant constate, par la présente, cette révision à son offre.		
Signature	Date	
Name and title of person authorized to sign on behalf of offeror. (type or print) Nom et titre de la personne autorisée à signer au nom du proposant. (taper ou écrire en caractères d'imprimerie)		
For the Minister - Pour le Ministre		

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EN869-055068

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003
File No. - N° du dossier
004nesEN869-055068

Buyer ID - Id de l'acheteur
004nes
CCC No./N° CCC - FMS No/ N° VME

**Revision #003 to the Request for Departmental Individual Standing Offers (DISO)
for the provision of Networking Infrastructure Management Services (NIMS)**

This Revision is raised for the following:

1. To extend the bid closing date
2. To provide answers to bidders questions relating to the RFSO as detailed in Appendix "REV-3"
3. To amend the RFSO as detailed in Appendix "REV-4"

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1- The closing date is extended from **June 17, 2013 at 2:00 PM EST**

To **July 12, 2013 at 2:00 PM EST**

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APPENDIX "REV-3"

Question 26

Reference - Section 5: Conditions for Contracting, Subsection A.39 Security Requirement (CIISD), item (a) on page 38

You state that –

"The Offeror must, at all times during the performance of the Standing Offer, hold a valid

Facility Security Clearance at the level of SECRET"

Is Secret clearance a requirement for the bid submission, or is it required only by the time the standing offer is in progress? In other words, does this clause extend to offerors who do not have Secret clearance currently, but are in the process of obtaining it? It will be difficult to conclude the Secret clearance application process with the Government by the time of bid submission.

Answer 26:

A secret level security clearance must be possessed by the Offeror at the time of Bid Closing.

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003

File No. - N° du dossier

004nesEN869-055068

Buyer ID - Id de l'acheteur

004nes

CCC No./N° CCC - FMS No/ N° VME

Question 27

Payment –

It is unclear if the Crown will pay for support contracts on a monthly basis, or annually up front.

Answer 27:

As detailed in the Basis of Payment the payment will be a monthly payment in arrears.

Question 28

Can you please email me Appendix M? It was not included in MERX with the other documents for this file.

Answer 28

Section A.16 – Volumetric Data is deleted. Please see the solicitation Amendment #1.

Question 29

As of May 1, 2013, the Crown has still not released Appendix M. Appendix M contains all of the volumetric data that Bidders need to determine the amount of work that is required to deliver the maintenance services outlined in the RFP. Without the data contained in Appendix M, we cannot start the majority of the analysis work required to respond to this RFP. Please confirm if the Crown will be providing bidders with a six week response time from the date Appendix M is made available to all Bidders. Six weeks was the time period given to bidders initially when this RFP was released with incomplete information.

Answer 29

Section A.16 – Volumetric Data is deleted. Please see the solicitation Amendment #1.

Question 30:

Appendix S-Maintenance Plans for Cities/Regions; Our understanding is that the winner of each OEM DISO will be obligated to provide Maintenance Services (OMP, RMP, RTD) to all cities for ALL of the maintenance plans available (e.g. OMP-1 in Whitehorse) upon receipt of a Service Order. Please confirm that our assumption is correct.

Answer 30:

Confirmed. The Offeror must provide maintenance services plans for all cities/regions listed in Appendix S.

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004nesEN869-055068

Buyer ID - Id de l'acheteur

004nes

CCC No./N° CCC - FMS No/ N° VME

Question 31:

In B.25 Basis of Payment, Canada requests that Maintenance Services shall be paid on firm monthly recurring prices as per Appendix R. OEMs generally provide maintenance service in one year increments. In the event Canada requests maintenance services and removes the services within 6 months, the Contractor will then be liable to the OEM for the additional 6 months of maintenance. We request that the Crown provide a minimum one year commitment for Maintenance Service for each Service Order. This will ensure that bidders do not include any contingency into the responses and Canada will receive the best value.

Answer 31:

No. The requirement remains unchanged. The payment shall be monthly as detailed in the Basis of Payment.

APPENDIX "REV-4"

We are adding 4 additional OEMs to the 9 OEMs currently listed under Solicitation EN869-055068/E as follow:

- Radware;
- Juniper;
- Bluecoat;
- ACS

1. (i) At Table of Contents, Group C - Maintenance Services;

INSERT:

*Appendix P : Pricing Workbook for NIMS Group C for **Radware***

- *Appendix P.1: Pricing Sheet for Maintenance Services*
- *Appendix P.2: Pricing Sheet for Maintenance Under Warranty*
- *Appendix P.3: Pricing Sheet for Business Volume*
- *Appendix P.4: Financial Summary*
- *Appendix P.5: Services Price Weighting*
- *Appendix P.6: Technical References*

*Appendix P : Pricing Workbook for NIMS Group C for **Juniper***

- *Appendix P.1: Pricing Sheet for Maintenance Services*
- *Appendix P.2: Pricing Sheet for Maintenance Under Warranty*
- *Appendix P.3: Pricing Sheet for Business Volume*
- *Appendix P.4: Financial Summary*
- *Appendix P.5: Services Price Weighting*
- *Appendix P.6: Technical References*

*Appendix P : Pricing Workbook for NIMS Group C for **Bluecoat***

- *Appendix P.1: Pricing Sheet for Maintenance Services*
- *Appendix P.2: Pricing Sheet for Maintenance Under Warranty*
- *Appendix P.3: Pricing Sheet for Business Volume*
- *Appendix P.4: Financial Summary*
- *Appendix P.5: Services Price Weighting*
- *Appendix P.6: Technical References*

*Appendix P : Pricing Workbook for NIMS Group C for **ACS***

- *Appendix P.1: Pricing Sheet for Maintenance Services*
- *Appendix P.2: Pricing Sheet for Maintenance Under Warranty*
- *Appendix P.3: Pricing Sheet for Business Volume*
- *Appendix P.4: Financial Summary*

- *Appendix P.5: Services Price Weighting*
- *Appendix P.6: Technical References*

2. (ii) At Part A: RFSO -Bidding Process, Section 1: General information and Instructions to Offerors, A.1 Background and Description of Requirement, (a) (i) NIMS Group C - Maintenance Services;

INSERT:

- Radware;
- Juniper;
- Bluecoat;
- ACS

3. (iii) At Part A: RFSO - Bidding Process, Section 1: General information and Instructions to Offerors, A.3 Structure and Format of this Solicitation, (b), (i) Group C Maintenance Services;

INSERT:

Appendix P: Pricing Workbook for NIMS Group C for Radware.

Appendix P: Pricing Workbook for NIMS Group C for Juniper.

Appendix P: Pricing Workbook for NIMS Group C for Bluecoat.

Appendix P: Pricing Workbook for NIMS Group C for ACS.

4. (iv) At Part A: RFSO -Bidding Process, Section 2: Bid Submission Instructions, A.20 Financial Offer, (b);

INSERT:

(J) *Appendix P: Pricing Workbook for NIMS Group C for Radware*

Appendix P.1: Pricing Sheet for Maintenance Services

Appendix P.2: Pricing Sheet for Maintenance Under Warranty

Appendix P.3: Pricing Sheet for Business Volume

Appendix P.4: Financial Summary

(K) *Appendix P: Pricing Workbook for NIMS Group C for Juniper*

Appendix P.1: Pricing Sheet for Maintenance Services

Appendix P.2: Pricing Sheet for Maintenance Under Warranty

Appendix P.3: Pricing Sheet for Business Volume

Appendix P.4: Financial Summary

- (L) *Appendix P: Pricing Workbook for NIMS Group C for Bluecoat*
Appendix P.1: Pricing Sheet for Maintenance Services
Appendix P.2: Pricing Sheet for Maintenance Under Warranty
Appendix P.3: Pricing Sheet for Business Volume
Appendix P.4: Financial Summary

- (M) *Appendix P: Pricing Workbook for NIMS Group C for ACS*
Appendix P.1: Pricing Sheet for Maintenance Services
Appendix P.2: Pricing Sheet for Maintenance Under Warranty
Appendix P.3: Pricing Sheet for Business Volume
Appendix P.4: Financial Summary

5. (v) At Part A: RFSO -Bidding Process, Section 3: Evaluation Methodology, A.26 Introduction, (a), (i);

INSERT:

- Radware;
- Juniper;
- Bluecoat;
- ACS

6. (vi) At Part A: RFSO -Bidding Process, Section 3: Evaluation Methodology, A.26 Introduction, (b);

DELETE:

For Group C, Offerors may submit an offer for maintenance services for only one OEM, for a combination of OEMs or all nine (9) OEMs. Offers received will be evaluated independently in accordance with **Evaluation and Selection Methodology** stipulated herein.

INSERT:

For Group C, Offerors may submit an offer for maintenance services for only one OEM, for a combination of OEMs or all thirteen (13) OEMs. Offers received will be evaluated independently in accordance with **Evaluation and Selection Methodology** stipulated herein.

7. (vii) At Part B: Model Standing Offer, B.6 Priority of Documents, (c) For Group C - Maintenance Services, (D) Applicable Appendix P;

INSERT:

Appendix P: Pricing Workbook for NIMS Group C for Radware

Appendix P: Pricing Workbook for NIMS Group C for Juniper

Appendix P: Pricing Workbook for NIMS Group C for Blue Coat

Appendix P: Pricing Workbook for NIMS Group C for ACS

8. Replace the Annex P Pricing Tables

DELETE: Appendix P: Pricing Workbook for NIMS Group C for Riverbed in its entirety.

Appendix P: Pricing Workbook for NIMS Group C for Fortinet in its entirety.

Appendix P: Pricing Workbook for NIMS Group C for Hewlett-Packard in its entirety.

Appendix P: Pricing Workbook for NIMS Group C for McAfee Inc. in its entirety.

Appendix P: Pricing Workbook for NIMS Group C for Avaya in its entirety.

Appendix P: Pricing Workbook for NIMS Group C for Brocade Communications Systems Inc. in its entirety.

Appendix P: Pricing Workbook for NIMS Group C for Check Point Software Technologies Inc. in its entirety.

Appendix P: Pricing Workbook for NIMS Group C for Eaton Corporation PLC in its entirety.

Appendix P: Pricing Workbook for NIMS Group C for F5 Networks Inc. in its entirety.

INSERT: Appendix P: Pricing Workbook for NIMS Group C for Riverbed dated June 13, 2013

Appendix P: Pricing Workbook for NIMS Group C for Fortinet dated June 13, 2013

Appendix P: Pricing Workbook for NIMS Group C for Hewlett-Packard dated June 13, 2013

Appendix P: Pricing Workbook for NIMS Group C for McAfee Inc. dated June 13, 2013

Appendix P: Pricing Workbook for NIMS Group C for Avaya dated June 13, 2013

Appendix P: Pricing Workbook for NIMS Group C for Brocade Communications Systems Inc. dated June 13, 2013

Appendix P: Pricing Workbook for NIMS Group C for Check Point Software Technologies Inc. dated June 13, 2013

Appendix P: Pricing Workbook for NIMS Group C for Eaton Corporation PLC dated June 13, 2013

Appendix P: Pricing Workbook for NIMS Group C for F5 Networks Inc. dated June 13, 2013

Appendix P: Pricing Workbook for NIMS Group C for Radware Communications Systems Inc. dated June 13, 2013

Appendix P: Pricing Workbook for NIMS Group C for Juniper dated June 13, 2013

Appendix P: Pricing Workbook for NIMS Group C for Blue Coat dated June 13, 2013

Appendix P: Pricing Workbook for NIMS Group C for ACS dated June 13, 2013