

**RETURN BIDS TO:**  
**RETOURNER LES SOUMISSIONS À:**  
**Bid Receiving - PWGSC / Réception des soumissions -**  
**TPSGC**  
**11 Laurier St. / 11, rue Laurier**  
**Place du Portage , Phase III**  
**Core 0A1 / Noyau 0A1**  
**Gatineau, Québec K1A 0S5**  
**Bid Fax: (819) 997-9776**

**SOLICITATION AMENDMENT**  
**MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

**Comments - Commentaires**

**Vendor/Firm Name and Address**  
**Raison sociale et adresse du**  
**fournisseur/de l'entrepreneur**

**Issuing Office - Bureau de distribution**  
Land Projects and Communication System Support  
Division/Div des projets terrestres et support de  
systèmes de communication  
11 Laurier St. / 11, rue Laurier  
8C2, Place du Portage, Phase III  
Gatineau  
Québec  
K1A 0S5

<b>Title - Sujet</b> Integrated Soldier System Project	
<b>Solicitation No. - N° de l'invitation</b> W8476-112965/B	<b>Amendment No. - N° modif.</b> 015
<b>Client Reference No. - N° de référence du client</b> W8476-112965	<b>Date</b> 2013-06-13
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$\$RA-004-23669	
<b>File No. - N° de dossier</b> 004ra.W8476-112965	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2013-08-01</b>	<b>Time Zone</b> <b>Fuseau horaire</b> Eastern Daylight Saving Time EDT
<b>F.O.B. - F.A.B.</b> <b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Scott, Sean	<b>Buyer Id - Id de l'acheteur</b> 004ra
<b>Telephone No. - N° de téléphone</b> (819) 997-5288 ( )	<b>FAX No. - N° de FAX</b> ( ) -
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>	

**Instructions: See Herein**

**Instructions: Voir aux présentes**

<b>Delivery Required - Livraison exigée</b>	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> <b>Raison sociale et adresse du fournisseur/de l'entrepreneur</b>	
<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm</b> <b>(type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/</b> <b>de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

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## **This amendment is raised for the ISSP Request For Proposal (RFP) number W8476-112965/B.**

*The intent of this amendment is to provide a clarifying response to Industry poised questions and where applicable, amend the RFP in response to Industry questions.*

### **Questions and Answers No. 39 to 53**

**Q39.** GFI CADRG Formatted Maps: As part of Volume 1 Annex CB Appendix 2 Attachment 1 P(Bid) Evaluation, Section 4.6 (Maps): The bidders will be required to use CADRG, GeoPDF and GeoTIFF maps. Also Volume 1 Annex CC Appendix 3 TPS-1818 and TPS-731 requires demonstration of CADRG, GeoTIFF and GeoPDF maps processing. Please provide the CADRG files.

**A39.** CADRG files were not provided on the GFI CD. The ability to process and use CADRG files will not be evaluated during the Performance Evaluation (PE). The RFP was modified as indicated in the answer to question 26, amendment 014.

**Q40.** GFI DTED data: UAPE Test Stand #4 Planning - some of the "Planning Tests" require terrain elevation data, for example "effectiveness of Visualising Dead Ground", "Ease of identifying concealed routes", "Ease of Estimating Route Traverse Time", etc. Please provide the Digital Terrain Elevation Data (DTED) level 2 data for the potential test areas.

**A40.** As requested by potential bidders, for the User Acceptance Performance Evaluation (UAPE), DND has made available additional maps that can be used as overlays to augment the required GeoTIFF map. Bidders can use these additional mapping products for the UAPE, as per the instructions found in section 8 of Volume 1, Annex CB, Appendix 2, Attachment 2 - UAPE System Preparation sub-paragraph 8.7 Maps.

DND will automatically provide these additional maps, on a CD, to all the potential bidders who have already requested the Government Furnished Information (GFI) CD as per section 3.4 - Canada Reference Document (Data) in volume 1. Furthermore, these maps will form part of Appendix 3 to Annex CB to Volume 1 - Government Furnished Information (GFI) Section 2 - GFI List sub-paragraph 2.1 - m) Evaluation Area Maps and will accompany any new request for GFI.

**Q41.** The current structure of the Financial Bid Presentation Sheet (FBPS) treats a bidder who has a reusable non-rechargeable Battery Loading/Storage Device the same way as a bidder who has a disposable system which is not a fair comparison because fewer re-usable Battery

Loading/Storage Devices are required. Can Canada change the FPBS so that a bidder may include a reusable non-rechargeable Battery Loading/Storage Device as part of the ISS-S main equipment? The number required to meet the, "Quantity of Power Domain Non-rechargeable Battery Pack", as defined in the ISS-A SOW para 3.3.1.1.0-6.0-4.0.3, to meet a Battle Day (BD) would be included in the ISS-ES main equipment; for instance if one is required then one re-useable non-rechargeable Battery Loading/Storage Device would be included in the ISS-ES or if two are required for a BD than two would be included in the ISS-S, and so on.

**A41.** Bidders offering reusable Battery Loading/Storage Devices in their proposals have two avenues to price these items in their Financial Bid Presentation Sheets (FBPS): a) include the Battery Loading/Storage Devices as LRUs as part of the Main Equipment - Integrated Soldier System - Electronics Suite (ISS-ES); or b) include the Battery Loading/Storage Devices as part of the ISS Battery Sets as currently laid out in the FBPS.

Bidders offering the devices as LRUs as part of the Main Equipment (ISS-ES) should include the number of Battery Loading/Storage Devices required to support the quantity of power domain rechargeable and non-rechargeable battery packs needed for the system to operate a full Battlefield Day (BD). In such cases, the bidder should list the Battery Loading/Storage Devices as separate LRUs in the following sections of the FBPS :

Vol. 2, Annex AB, Part 2, para 10.1.1  
 Vol. 2, Annex AB, Part 2, para 13.1.1  
 Vol. 2, Annex AB, Appendix 2, para 1.1.1  
 Vol. 2, Annex AB, Appendix 2, para 2.1.1  
 Vol. 3, Annex AB, Part 1, para 4.1  
 Vol. 3, Annex AB, Appendix 1, para 9.1.1

Finally, bidders offering the devices as LRUs as part of the Main Equipment (ISS-ES) should not count the Battery Loading/Storage Devices as a component of the rechargeable and non-rechargeable battery pack, and as a result, should enter "0" in the quantity field (column A) in each of the following sections of the FBPS :

Vol. 2, Annex AB, Part 2, para 10.1.3.1  
 Vol. 2, Annex AB, Part 2, para 10.1.3.2  
 Vol. 2, Annex AB, Part 2, para 13.1.3.1  
 Vol. 2, Annex AB, Part 2, para 13.1.3.2  
 Vol. 2, Annex AB, Appendix 2, para 1.1.3.1  
 Vol. 2, Annex AB, Appendix 2, para 1.1.3.2  
 Vol. 2, Annex AB, Appendix 2, para 2.1.3.1  
 Vol. 2, Annex AB, Appendix 2, para 2.1.3.2  
 Vol. 3, Annex AB, Appendix 1, para 9.1.3.1  
 Vol. 3, Annex AB, Appendix 1, para 9.1.3.2

**Q42.** Several Technical Performance Specification (TPS) requirements, such as TPS-1464, have evaluation Criteria which begin with the phrase "100% of the points will be given if..." It is not evident that partial points may be awarded. Please clarify if partial points are possible or if full or no points only are possible.

**A42.** When the evaluation criteria and scale for a requirement, such as TPS-1464, includes a statement that reads "100% of the points will be given if", this means that 100% of the available points will be given if the requirement is fully met. No points will be given if the requirement is partially met or not met at all.

**Q43.** At the Bidder's Conference, it was stated that the Field Service Representative (FSR) rate will be applicable to work performed in Canada only. Please confirm. Also, please confirm that the rates for any FSR work required outside of Canada will be subject to negotiation.

**A43.** Field Service Representative (FSR) rates will be calculated for work done in Canada only. The rates for FSR services required in a theatre of operations outside of Canada, if required, will be negotiated when needed.

**Q44.** Reference Escrow Requirements:

- a. How long is the Bidder required to keep the escrow account active for?
- b. The requirement states the software will be deposited into an escrow account 90 days after contract award. Does Canada expect the Bidder to make updates to the account? If so, how often?

**A44.** The Escrow requirement is valid for the duration of the contract. As stated in volume 2, paragraph 2.2.1.4, page 11 of 137 "The Contractor must ensure that the source code in the possession of the escrow agent is updated from time to time to correspond with the most current version of the object code in the possession of Canada"

**Q45.** With reference to Volume 1, Annex CF, Appendix 1, Para 4.4.11, which states "The cost will be filled in by Canada and will be from the Bidders Financial Proposal", we note that the ISS\_A\_FBPS\_V1.XLS Microsoft Excel file contains several different places to enter several different prices for each LRU. Please state which cell(s) from which worksheets in the ISS\_A\_FBPS\_V1.XLS Microsoft Excel file Canada will use to fill in the LCC costs for the purpose of the above referenced RFP requirement.

**A45.** Canada will use the Bidder's submitted ISS-OWSS Provisioning of Spare Parts prices in Volume 3, Annex AB, Appendix 1, section 9.1, column 8 "Unit Price after Full Discount".

**Q46.** With reference to Volume 1, Annex AA, paragraph 4, which states:

"Bidders should include in their Section I - General Bid a statement stipulating that no information was requested or received from Canada or, that the information was disposed as per the instructions in RFP paragraph 3.4.7 to Volume 1."

We cannot locate paragraph 3.4.7 to Volume 1 of the RFP, however we did locate disposal information in paragraph 3.4.6 of the RFP. Please confirm Volume 1, Annex AA, paragraph 4 should refer to paragraph 3.4.6 of the RFP.

**A46.** Volume 1, Annex AA, paragraph 4 should refer to paragraph 3.4.6 of the RFP and not paragraph 3.4.7. It is therefore amended.

**Q47.** Annex AB to Volume 1, Section 9.5 titled "Item 14.0 Batch Delivery Charges" (page 55 or 123) and Section 11.4 titled "Item 3 - Optional ISS P(Prod) Batches Delivery charges" (page 58 of 123) instructs bidders to read paragraph 3 of this annex again. Paragraph 3 reads "not applicable". Please clarify how the bidder is to account for delivery charges for all the firm, optional and spare equipment in the Financial Bid Evaluation Sheet.

**A47.** RFP volume 1, annex AB, paragraph 3 is modified as follows to provide the necessary information.

**Q48.** With reference to Volume 2, Annex CA, SOW 6.7.5.0-4, we note this SOW references CF Packaging Specification D-LM-008-001/SF-001, which in turn calls up D-LM-008-032/SF-001 Packaging and Marking of Lithium Batteries. We are not able to locate D-LM-008-032/SF-001 in the PWGSC supplied ISSP GFI package. Can you please provide this referenced document?

**A48.** Publication D-LM-008-032/SF-001 Packaging and Marking of Lithium Batteries has been rescinded. In accordance with volume 2, Annex CA, paragraph 6.7.5.0-1: "Canada's packaging policy on procurement of materiel is to accept commercial packaging, whenever possible. However, the exception is when there is a requirement for military packaging due to the fragility or complexity of the item. The Contractor must use best commercial packaging practices, unless otherwise directed by Canada to use military packaging.". Marking is to be done in accordance with volume 2, Annex CA Para 6.7.5.1.

**Q49.** With reference to Volume 1, Annex AB, Para 9.3.1.1.1, please provide instructions to bidders that have more than 20 LRUs in the ISS Product solution.

**A49.** Such situation will be dealt with on a case-by-case basis to start with. Bidders finding themselves in such a situation are requested to contact the Contracting Authority with supporting details about their needs in this section of the Financial Bid Presentation Sheet (FBPS).

**Q50.** With reference to Volume 1, Annex CF, Appendix 1, Para 4.2, Figure 1 (EBS), and Volume 1, Annex CF, Appendix 1, Para 7.1, which states:

"Special Tools and Test Equipment (STTE) are those tools and test equipment required to support the ISS-S that are outside of the SEP-Suite or Built-In Test (BIT), and that are not standard tools typical of an electronics repair shop."

Please confirm that all ISS elements of the EBS under ISS Support, except SEP-Suite, are Special Tools and Support Equipment.

**A50.** Section 7 of Appendix 1 to Annex CF to Volume 1 is concerned with STTE that will be used for DND 1st and 2nd line maintenance only consistent with the proposed Maintenance Plan. The appropriate data for any tool or test equipment identified in the Maintenance Plan, that is not the SEP-Suite or the BIT, is entered in the STTE Data Template. Therefore, if an item that is part of the ISS Support is identified as STTE in the Maintenance Plan, then associated data for that STTE is entered in the STTE Data Template.

## **Modifications to the RFP:**

**50.** At RFP Volume 1, Annex AB, section 9.3.1.1.1, page 53 of 123

**DELETE:** 9.3.1.1.1. Under FBPS item "Integrated Soldier System - Electronic Suite (ISS-ES)", the Bidder should provide ISS-ESs. The ISS-ES should be broken down in terms of Line-Replaceable Unit (LRU). The definition of an LRU is in RFP Section 3 Glossary to annex CE References, Acronyms and Glossary to Volume 2. The ISS-ES may be comprised of many LRUs. The Bidder can insert as many as 20 LRUs. Provide the designations for each of the LRUs. For this exercise, software licenses are considered as LRUs.

**INSERT:** 9.3.1.1.1. Under FBPS item "Integrated Soldier System - Electronic Suite (ISS-ES)", the Bidder should provide ISS-ESs. The ISS-ES should be broken down in terms of Line-Replaceable Unit (LRU). The definition of an LRU is in RFP Section 3 Glossary to annex CE References, Acronyms and Glossary to Volume 2. The ISS-ES may be comprised of many LRUs. The Bidder can insert as many as 20 LRUs. Provide the designations for each of the LRUs. For this exercise, software licenses are considered as LRUs and Battery Loading / Storage Devices may be considered as LRUs. The Bidder should include the number of Battery

Loading/Storage Devices required to support the quantity of power domain rechargeable and non-rechargeable battery packs needed for the system to operate a full Battlefield Day (BD).

**51.** At RFP Volume 1, Annex AB, section 9.3.1.2.2.2.3, page 53 of 123

**DELETE:** 9.3.1.2.2.2.3. Under FBPS item "Battery Loading/Storage Device", insert into column A opposite to this item the required number of Battery Loading/Storage Device. If the battery pack is an integrated combination of the battery and Battery Loading/Storage Device, insert "0" (zero).

**INSERT:** 9.3.1.2.2.2.3. Under FBPS item "Battery Loading/Storage Device", insert into column A opposite to this item the required number of Battery Loading/Storage Device. If the battery pack is an integrated combination of the battery and Battery Loading/Storage Device, OR the Battery Loading/Storage device is provided as a LRU, insert "0" (zero).

**52.** At RFP Volume 1, Table 3 - Mandatory Requirements Compliance Matrix (General & Financial), page 36

**INSERT:** between Requirement number 123 and 124 a new row containing the following new information:

- Requirement number = 123.1
- RFP Reference = Vol 1 Ann. AB Para. 9.3.1.1.1\_3
- Requirement description = The Bidder should include the number of Battery Loading/Storage Devices required to support the quantity of power domain rechargeable and non-rechargeable battery packs needed for the system to operate a full Battlefield Day (BD).
- CODE - SM

**53.** At RFP volume 1, Annex CF, Appendix 1, Para 4.4.11

**DELETE:** The cost will be filled in by Canada and will be from the Bidders Financial Proposal.

**INSERT:** Canada will populate these fields with the costs submitted in Volume 3, Annex AB, Appendix 1, section 9.1, column 8 of the Bidder's Financial Proposal.

**54.** At RFP volume 1, Annex AA, paragraph 4

**DELETE:** "... RFP paragraph 3.4.7 to Volume 1."

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**INSERT:** "... RFP paragraph 3.4.6 to Volume 1."

**55.** At RFP volume 1, Annex AB, paragraph 3

**DELETE:** Not Applicable

**INSERT:** Transportation Costs Information

The Bidder should provide in Section 14.0 of Volume 2, Annex AB, Part 2, the cost associated with the delivery of each defined batch (batches laid out in Volume 2, Annex CF). Factors that may influence this pricing can be found in Volume 2, section 7 - Inspection, Shipping, Delivery and Acceptance.

**56.** At RFP Volume 1, Table 3 - Mandatory Requirements Compliance Matrix (General & Financial), page 36

**INSERT:** between Requirement number 116 and 117 a new row containing the following new information:

- Requirement number = 116.1
- RFP Reference = Vol 1 Ann. AB Para. 3
- Requirement description = The Bidder should provide in Section 14.0 of Volume 2, Annex AB, Part 2, the cost associated with the delivery of each defined batch (batches laid out in Volume 2, Annex CF) [...].
- CODE - SM

**ALL OTHER TERMS AND CONDITIONS OF THE SOLICITATION  
REMAIN UNCHANGED**