

RETURN BIDS TO:
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Bid Receiving - PWGSC / Réception des soumissions -
TPSGC
11 Laurier St. / 11, rue Laurier
Place du Portage, Phase III
Core 0A1 / Noyau 0A1
Gatineau, Québec K1A 0S5
Bid Fax: (819) 997-9776

SOLICITATION AMENDMENT
MODIFICATION DE L'INVITATION

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address
Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution
Electrical & Electronics Products Division
11 Laurier St./11, rue Laurier
6B1, Place du Portage, Phase III
Gatineau, Québec K1A 0S5

Title - Sujet FIELD POWER DISTRIBUTION SYSTEM	
Solicitation No. - N° de l'invitation W8476-134240/A	Amendment No. - N° modif. 001
Client Reference No. - N° de référence du client W8476-134240	Date 2013-06-17
GETS Reference No. - N° de référence de SEAG PW-\$\$HN-323-62838	
File No. - N° de dossier hn323.W8476-134240	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2013-07-16	
F.O.B. - F.A.B. Plant-Usine: <input checked="" type="checkbox"/> Destination: <input checked="" type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Dubeau, Stéphane	Buyer Id - Id de l'acheteur hn323
Telephone No. - N° de téléphone (819) 956-1533 ()	FAX No. - N° de FAX () -
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction: Specified in Annex B - Basis of Payment. Précisé à l'annex B - Base de paiement	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

The purpose of this amendment is to response to questions received during the solicitation period.

Bidder is very interested in bidding the reference RFP. We have a number of questions and some suggestions that will substantially reduce the bid price to DND, these are as follows:

Question 1

SOW FOR Field Power Distribution System Para 3.2.1.2 states that the PDB enclosure shall be metallic, will DND accept a non-metallic enclosure that will meet the requirements?

Answer 1

Yes, DND will accept non-metallic enclosure that will meet the requirements.

Question 2

SOW paragraph 3.2.2.2 states that the shipping containers shall have drop down sides and be plastic. Will DND accept metal containers that meets or exceed all of the requirement?, and actually have better performance characteristics at low temperature. Many plastic cases will crack and break when dropped at -40. Secondly, Will DND accept drop down sides for only the SDR-IK 10KW FPDS as the size and height of the small single unit SDR-IK 5KW FPDS makes access through a top lid only very easy and will substantially reduce the cost of the containers?

Answer 2

Yes, DND will accept metallic containers that will meet the performance requirements.

Yes, DND will accept drop down sides for only the SDR-IK 10KW FPDS.

Question 3

Can Bidders be supplied with a copy of the drawing for the W5 Cable as it is a DND drawing?

Answer 3

Please find enclosed copy from W5 Cable Assembly DWG # 0175398 as requested.

Question 4

Bidders can't find any requirement for the shipping containers to have a forklift channels for the SDR-IK 10KW FPDS will require a forklift or to be 6-8 man lift in the field, depending on the distance it will be carried. Does DND require a forklift channels in the box design?

Answer 4

Yes, DND will require forklift channels in the SDR-IK Box design.

Question 5

Bidders has also identified a number of areas that will substantially reduce the price of the FPDS not only at acquisition but also throughout the life cycle of the system and will reduce the risk to DND on the project.

The RFP requires approximately 100,000 feet (or 25 Kilometres) of 6 AWG wire. Most if not all wire manufacturers will only provide a quote that is valid for 10 days due to the volatility of copper pricing. This means that even before the bid is delivered the wire pricing will no longer be valid and potential bidders will have to bear the risk. Bidders suggests that the bidders be allowed to manufacture and DND accept all of the cables immediately following the acceptance by the DND of the First Production Units. These cables are built to a DND Drawing and once constructed are simply a NSN. This would mean that there is no risk to DND as all of the testing other than acceptance tests would have been complete prior to authorization to manufacture. This would allow the potential bidders to lock down the pricing and delivery of wire early in the contract and avoid adding substantial risk money to their bids. This could also be handled through the PWGSC metal exchange clause, but this does not eliminate DND risk is simply transfer it back to DND.

Answer 5

Acknowledged, Since the cable assemblies will be build to drawings, DND will accept the contractor to lock-down the prices with his cable suppliers at earlier stages after the contract award and subject to the approval of the First Article Units by the TA. Any material orders prior to TA approval of First Article Units will not be authorized by TA.

Question 6

Bidders suggest that DND can save substantial amount of money by simply eliminating the SDR-IK 10 KW and simply procure the necessary quantities of SDR-IK 5 KW systems for the following reasons:

- a. Most companies supplying equipment have very substantial price breaks at quantities of 1000. This will mean that as a potential bidder these price breaks will be passed on to DND.
- b. These are not stock containers and therefore will be very expensive to manufacture particularly with the quantities of 10 KW units. Additionally, with the 5 KW units a side door is not required for ease of access (see question 2 above).
- c. DND will have to catalogue and stock two different systems, have manual for the systems, etc., throughout their life cycle.
- d. The Volume of two stacked 5 KW systems will not be significantly different from the single 10 KW system.
- e. The non-recurring engineering cost of the design for the box and testing of the system will be cut in half as well as the time frame to delivery. The risk on the system failing for the 10 KW FPDS is much more significant as you have twice heavy of the equipment to secure within the container than for the single 5KW unit.
- f. Handling, shipping, repair and overhaul will all be simplified by having one smaller unit than the 10 KW Box.

Answer 6

Thanks for the suggestion provided by the bidders. DND TA reviewed the bidders concerns and declined the bidders suggestion of eliminating the 10 KW system and replace it with two 5 KW system, due to the limited footprint available in the Standard Military Pattern Trailers with the height restriction in the trailers that will be used to carry the 5 & 10 KW systems in the field.

Question 7

Finally, in manufacturing these units many of the parts will be subcontracted by most of potential Bidders. Bidders requests that DND allow partial shipments to be bid and made as the logistic, transportation, storage and financing of these units will substantially increase the price of the unit to DND. Delivery of 100 units of the 5KW and 50 units of the 10 KW equates roughly to a tractor trailer load and will substantially and should be allowed as part of the bid. This would allow DND to get the items concerned faster with no risk to DND.

Solicitation No. - N° de l'invitation

W8476-134240/A

Client Ref. No. - N° de réf. du client

W8476-134240

Amd. No. - N° de la modif.

001

File No. - N° du dossier

hn323W8476-134240

Buyer ID - Id de l'acheteur

hn323

CCC No./N° CCC - FMS No/ N° VME

Answer 7

Noted. DND will accept multiple shipments from Production units to the final destinations as specified in the RFP.

Question 8

Our company is an Caterpillar authorized dealers for Quebec, Labrador West and the Maritime Province. We sell between other electrical generation equipments such as diesel generator set

This morning, we download from the MERX site, the bidder package which has the title and submission document attached. However, we are asking the question to know if the specified generators of the solicitation are electrical generation equipments.

If this is the case, we will send questions to clarify a few points.

Thank you for your answer and have a good day

Answer 8

Thank you for your interest in solicitation W8476-134240/A. The references solicitation for the acquisition of Field Power Distribution System (FPDS) and doesn't include any electrical power generating equipments. However, the FPDS will be used to support existing 5 & 10 KW Tactical Quiet Generators.

All other terms and conditions remain unchanged