## Question 1:

Is a response/confirmation required within the proposal response to confirm our acceptance of the terms of the proposed contract?

## Response:

Although no statement is mandated within the response to demonstrate acceptance of the terms of the proposed contract, such a statement would be acceptable. If there are any terms which your firm cannot accept, those terms should be identified within the proposal.

## Question 2:

Regarding the Evaluation Table, can you please confirm how the experience will be scored for criteria 4, 7, 8, 9, 10?

## Response:

5 years experience coding embedded SQL to access a relational RDBMS (1point/year) weight of 15

```
1year = 1pt (1*15weight = 15)
2year = 2pt (2*15weight = 30)
3year = 3pt (3*15weight = 45)
```

4year = 4pt (4\*15weight = 60)

5year = 5pt (5\*15weight = 75) 6year = 6pt (6\*15weight = 90)

7year = 7pt (7\*15weight = 100)

5 years familiarity with TSO, ISPF and proficiency in JCL and other IBM utilities (1point/year) weight of 15

knowledge of, and exposure to, IT application development in an insurance or financial environment

(1point/year) weight of 5

experience coding in the VB.NET environment is an asset (1point/year) weight of 5

experience using Microsoft Team Foundation Server is an asset (1point/year) weight of 5